

Legrand Sell-Side Analysts arithmetic consensus collected from March 27 to April 8, 2024 (14 contributions)

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For more information on definitions of financial indicators used, please refer to glossary in Legrand financial press releases and presentations available on legrandgroup.com on the "Regulated information" section under "Investors and shareholders".

This consensus, collected between March 27 to April 8, 2024 and released on legrandgroup.com on April 10, 2024, is based on 14 contributions by analysts from: Alpha Value, Bank of America, Berenberg, BNPP Exane, CIC, Citi, Deutsche Bank, Goldman Sachs, JP Morgan, Morgan Stanley, Oddo BHF, Redburn Atlantic, RBC Capital Markets, TD Cowen

	Q1 2022	H1 2022	9M 2022	FY 2022	Q1 2023	H1 2023	9M 2023	FY 2023	Q1 2024		FY 2024		FY 2025	
	Actuals ¹	Actuals ¹	Actuals ¹	Actuals ¹	Actuals ¹	Actuals ¹	Actuals ¹	Actuals ¹	Consensus	Count ²	Consensus	Count ²	Consensus	Count ²
Net sales (€ million)	1 972	4 092	6 154	8 339	2 150	4 295	6 307	8 417	2 075	13	8 497	14	8 904	14
Organic Growth (%)	11,2%	10,9%	10,1%	9,7%	7,4%	4,6%	3,7%	2,7%	-3,1%	13	0,3%	14	3,7%	14
of which Europe by destination (%)	12,9%	11,3%	10,5%	9,8%	10,7%	6,8%	7,1%	6,0%	-3,5%	7	-0,3%	7	2,6%	7
of which North & Central America by destination (%)	11,2%	11,2%	10,7%	11,1%	3,5%	0,4%	-0,9%	-2,0%	-5,9%	7	-0,7%	7	4,0%	7
of which Rest of the World by destination (%)	7,5%	9,7%	8,0%	6,6%	7,9%	8,2%	6,2%	5,7%	2,3%	7	3,4%	7	4,2%	7
Scope (%)	3,2%	2,4%	2,4%	3,0%	0,9%	1,3%	1,3%	0,9%	1,1%	13	1,4%	14	1,3%	14
Exchange rates (%)	2,6%	4,4%	5,6%	5,5%	0,6%	-1,0%	-2,4%	-2,7%	-1,4%	13	-0,7%	14	-0,2%	14
Adjusted EBIT (€ million)	401	838	1 240	1 702	477	954	1 364	1 770	426	13	1 734	14	1 830	14
Adjusted EBIT margin (% of sales)	20,3%	20,5%	20,2%	20,4%	22,2%	22,2%	21,6%	21,0%	20,5%	13	20,4%	14	20,6%	14

¹ For more information, readers are invited to consult Legrand press releases published regarding 2022 results & 2023 available at legrandgroup.com on regulated information sections.

² Number of contributions for the given aggregate and the given period.