

Legrand Sell-Side Analysts arithmetic consensus collected from July 01 to July 11, 2024 (17 contributions)

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* The Legrand collected consensus is based on the estimates prepared by the sell-side analysts who contributed and follow Legrand. Other consensus providers with a different scope of analysts and different timing of collection may display different figures.

For more information on definitions of financial indicators used, please refer to glossary in Legrand financial press releases and presentations available on legrandgroup.com on the "Regulated information" section under "Investors and shareholders".

This consensus, collected between July 01 to July 11, 2024 and released on legrandgroup.com on July 15, 2024, is based on 17 contributions by analysts from: Alpha Value, Bank of America, Berenberg, BNPP Exane, Citi, CIC MS, Deutsche Bank, Goldman Sachs, HSBC, Jefferies, JP Morgan, Kepler Cheuvreux, Morgan Stanley, Oddo BHF, RBC Capital Markets, Redburn Atlantic, UBS

| | Q1 2022 | H1 2022 | 9M 2022 | FY 2022 | Q1 2023 | H1 2023 | 9M 2023 | FY 2023 | Q1 2024 | H1 2024 | | FY 2024 | | FY 2025 | |
|---|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|-----------|--------------------|-----------|--------------------|-----------|--------------------|
| | Actuals ¹ | Actuals ¹ | Actuals ¹ | Actuals ¹ | Actuals ¹ | Actuals ¹ | Actuals ¹ | Actuals ¹ | Actuals ¹ | Consensus | Count ² | Consensus | Count ² | Consensus | Count ² |
| Net sales (€ million) | 1 972 | 4 092 | 6 154 | 8 339 | 2 150 | 4 295 | 6 307 | 8 417 | 2 028 | 4 152 | 17 | 8 513 | 17 | 8 957 | 17 |
| Organic Growth (%) | 11,2% | 10,9% | 10,1% | 9,7% | 7,4% | 4,6% | 3,7% | 2,7% | -5,4% | -3,2% | 17 | -0,3% | 17 | 3,8% | 17 |
| of which Europe by destination (%) | 12,9% | 11,3% | 10,5% | 9,8% | 10,7% | 6,8% | 7,1% | 6,0% | -4,7% | -2,8% | 12 | -0,2% | 12 | 2,7% | 11 |
| of which North & Central America by destination (%) | 11,2% | 11,2% | 10,7% | 11,1% | 3,5% | 0,4% | -0,9% | -2,0% | -6,0% | -3,4% | 12 | -0,2% | 12 | 4,3% | 11 |
| of which Rest of the World by destination (%) | 7,5% | 9,7% | 8,0% | 6,6% | 7,9% | 8,2% | 6,2% | 5,7% | -5,8% | -2,6% | 12 | 0,3% | 12 | 3,8% | 11 |
| Scope (%) | 3,2% | 2,4% | 2,4% | 3,0% | 0,9% | 1,3% | 1,3% | 0,9% | 0,7% | 0,6% | 17 | 1,8% | 17 | 1,6% | 17 |
| Exchange rates (%) | 2,6% | 4,4% | 5,6% | 5,5% | 0,6% | -1,0% | -2,4% | -2,7% | -1,0% | -0,6% | 17 | -0,4% | 17 | -0,1% | 17 |
| Adjusted EBIT (€ million) | 401 | 838 | 1 240 | 1 702 | 477 | 954 | 1 364 | 1 770 | 416 | 859 | 17 | 1 745 | 17 | 1 851 | 17 |
| Adjusted EBIT margin (% of sales) | 20,3% | 20,5% | 20,2% | 20,4% | 22,2% | 22,2% | 21,6% | 21,0% | 20,5% | 20,7% | 17 | 20,5% | 17 | 20,7% | 17 |

¹ For more information, readers are invited to consult Legrand press releases published regarding 2022 results & 2023 available at legrandgroup.com on regulated information sections.

² Number of contributions for the given aggregate and the given period.