

# 2023 Universal registration document















# 2023 Universal Registration Document including the integrated report



The Universal Registration Document has been filed on April 10, 2024 with the AMF in its capacity as competent authority under Regulation (EU) 2017/1129, without prior approval in accordance with article 9 of that regulation.

This Universal Registration Document may be used for the purpose of a public offering of financial securities or the admission of financial securities for trading on a regulated market if it is supplemented by a securities note and, as the case may be, a summary and all amendments made to the Universal Registration Document. The resulting set of documents is approved by the AMF in accordance with Regulation (EU) 2017/1129.

This Universal Registration Document including the Annual Financial Report is a reproduction of the official version which has been prepared in ESEF format and is available in French on the issuer's website www.legrandgroup.com.

This document is a non-binding "free" translation from French into English and has no legal value other than an informative one. Should there be any difference between the French and the English version, only the text in French language shall be deemed authentic and considered as expressing the exact information published by Legrand.

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### Note

The terms "Group" and "Legrand" refer to the Company (as defined in section 9.1 of this Universal Registration Document), its consolidated subsidiaries and its minority shareholdings.

References to "Legrand France" relate specifically to the Company's subsidiary Legrand France, which was previously named Legrand SA but was renamed by the General Meeting of Shareholders dated February 14, 2006, and not to its other subsidiaries.

The Company's consolidated financial statements presented in this Universal Registration Document for the financial year ending December 31, 2023 have been prepared in accordance with International Financial Reporting Standards ("IFRS"), as adopted by the European Union. In accordance with applicable regulations, the Company prepares and presents its consolidated financial statements in accordance with IFRS, which differ in certain significant respects from French accounting principles. The Company's financial statements are presented in accordance with French accounting principles.

This Universal Registration Document contains information about Legrand's markets and its competitive position therein, including market size and market share. As far as Legrand is aware, no exhaustive report exists regarding the industry or the market for electrical and digital building infrastructures. Consequently, Legrand obtains data on its markets from its subsidiaries which compile information on their relevant markets on an annual basis. This information is derived from formal and informal contacts with professionals of the electrical and digital building infrastructures sector (notably professional associations), from statistics and macroeconomic data. Legrand assesses its position in its markets based on the market data referred to above and on its sales in the relevant market.

Legrand believes that the information about market share contained in this Universal Registration Document provides fair and adequate estimates of the size of its markets and fairly reflects its competitive position within these markets. However, internal surveys, estimates, market research and publicly available information, while believed by Legrand to be reliable, have not been independently verified and Legrand cannot guarantee that a third party using different methods to assemble, analyze or compute market data would obtain the same results. Furthermore, Legrand's competitors or other players in the ecosystem may define its markets differently. Because data relating to market

shares and market sizes are Company estimates, they are not data extracted from the consolidated financial statements, and Legrand cautions readers not to place undue reliance on such information.

This Universal Registration Document contains forward-looking statements. These forward-looking statements include all matters that are not historical facts. They are mentioned in various sections of this Universal Registration Document and contain data relating to Legrand's intentions, estimates and targets, concerning in particular its market, strategy, growth, results, and financial or extra-financial position.

By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. Forward-looking statements are not guarantees of the Group's future performance. Legrand's actual position and financial or extra-financial results and cash flows as well as the development of the industrial sector in which it operates may differ significantly from the forward-looking information mentioned in this Universal Registration Document, and even where these elements are consistent with the forwardlooking information mentioned in this Universal Registration Document, they may not be representative of the results or developments in later periods. Factors that could cause such differences include, among other things, the risks factors described in chapter 3 of this Universal Registration Document. Accordingly, all forward-looking statements should be understood bearing in mind their inherent uncertainty.

The forward-looking statements referred to in this Universal Registration Document are only made as of the date of this Universal Registration Document. The Group will update this information as necessary in its institutional (notably financial and extra-financial) communications, by making it available of the legrandgroup.com website. Legrand operates in a competitive environment, which can also change rapidly depending on the economic context. The Company may therefore not be able to anticipate all of the risks, uncertainties and other factors that could affect its activities, their potential impact on its activities or the extent to which the occurrence of a risk or combination of risks could lead to significantly different results from those set out in any forward-looking statements, noting that such forward-looking statements do not constitute a guarantee of actual results.

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### **Integrated report**

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### Message from Benoît Coquart, Chief Executive Officer of Legrand

With building markets that retreated during the year in the vast majority of geographies, Legrand's 2023 results, both financial and non-financial, are very satisfactory, and once again demonstrate the relevance of our growth and value-creation model, as well as the strong capacity of our teams to adapt and execute."



Benoît Coquart, Chief Executive Officer

### Confirmation of the relevance of our growth and value creation model

With sales of €8.4 billion, growing organically and through acquisitions by almost +5%, Legrand published record profitability indicators that are unique in our industry, with an adjusted operating margin of 21.0% of sales, free cash flow of €1.6 billion (or nearly 19% of sales) and net earnings per share up nearly +16% over the year.

This performance was driven in particular by:

- (i) a very good growth in our faster expanding segments (datacenters, energy efficiency solutions and connected products), at constant structure and exchange rates, of more than +11%, bringing the share of these segments to 36% of the Group's sales;
- (ii) a very strong pace of new product launches, both in the most promising segments and in our essential infrastructure offerings;
- (iii) the realization of numerous commercial investments;
- (iv) the completion of 5 acquisitions over one year, including 2 in the datacenter sector, which now accounts for 15% of the Group's sales;
- (v) solid cost control and high productivity.

Thus, in 2023, we have continued to innovate to provide our customers with concrete answers to the technological, societal, and environmental challenges facing us: increasing electrification of economies and uses, digital, energy and demographic transitions.

Our non-financial achievements were just as remarkable in 2023, with an achievement rate of 118% for the second year of our 2022-2024 CSR Roadmap, with, for example, the Group's  $CO_2$  emissions (Scope 1&2) down -39% on a current scope basis over two years (-30% over one year) and the use of 82% renewable electricity. In terms of diversity and inclusion, the rate of women in management positions (grade Hay 14+) continued to increase in 2023 to reach 29.1%, and more than 2/3 of the Group's workforce now work within an entity with the "Diversity and Inclusion" label.

In 2024, amid persistently difficult building markets, Legrand will continue its growth and cost control initiatives while relying on its fundamentals, such as its ability to innovate, the dynamism of its external growth, its pricing power, its cash generation, while aiming for a CSR achievement rate of at least 100% for the third and final year of its 2022-2024 CSR Roadmap.

2024 also marks an important milestone in the Group's decarbonization trajectory. Legrand has just validated with SBTi (Science Based Target initiative) its Net Zero 2050 commitment, which involves reducing the Group's GHG emissions by 90% across its entire value chain by 2050, and neutralizing emissions that cannot be avoided. This new commitment implies a revision of Legrand's 2030 objectives, -42% for Scope 1&2 emissions and -25% for Scope 3 emissions against a 2022 baseline.

### Values and Purpose

In 2023, we formalized our values, which are intimately linked to the Group's purpose and guide our actions and strategic choices on a daily basis. Our values feed into our development strategy, reinforced by our CSR commitments, but also our involvement in philanthropic initiatives, through our Legrand Foundation and in our various partnerships, from *Électriciens sans frontières* to the UN's Global Compact.

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### Our purpose

Legrand's purpose statement expresses the Group's ambitions by explicitly linking our core business with our key role in equipping buildings. Backed by 150 years of history, it gives meaning to Legrand's daily work and guides our strategic choices. It captures our vision and unites all of our people around a common project. It was made public in 2020 and is set out as follows:

Improving lives by transforming the spaces where people live, work and meet, with electrical and digital infrastructures and connected solutions that are simple, innovative and sustainable."

### Our values





### We seize the future

- By creating tomorrow's buildings today
- By putting sustainability at the core of our growth
- By growing the talents that will manage tomorrow's world





### We embrace inclusion

- By respecting others as they are
- By seizing our workforces diversity as an opportunity to be a better business
- By taking our stakeholders diversity as a strength and a driver





### We move in sync

- By continually providing added value to our entire ecosystem
- By providing the best experience to our customers
- By moving forward with our people, brands & partners, driven by a common strategy and a common purpose





### We strive for simplicity

- By fostering authentic human relationships
- By promoting transparency and honesty in all that we do
- By designing products that are easy to install, use and maintain





### We are dependable

- By combining quality and sustainability in the solutions we deliver
- By eliminating our negative impacts and having a positive impact everywhere we can
- By ensuring responsible business practices and meeting our commitments

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### Our history

Legrand's entrepreneurial and industrial story began in 1865 in the city of Limoges, where the Group still has its head office today. The name Legrand, after one of the owners, was adopted in 1904, and to this day remains the Group's name and a well-known brand.

### 

### From porcelain workshop to electrical equipment production

### 1919

partnership formed between Legrand's managers and a local producer making electrical equipment in porcelain

### 1949

Legrand specializes in electrical equipment and material

### Acquisitions and international expansion

#### 1950s

development of new production techniques and new materials such as thermosetting materials and thermoplastics

### 1960s and 1970s

Legrand continues to grow and opens subsidiaries outside France (Belgium, 1966) and then outside Europe (Brazil, 1977)

#### 1970

Legrand floats on the stock market and joins the CAC 40 in 1987

### 1990s

the Group develops its product range to include home automation

### Since 2010 ◀

### Stepping up the pace of sustainable value creation

### 2011

Legrand becomes No. 2 in Europe in assisted living

Legrand rejoins the CAC 40 after returning to the stock market in 2006

### 2015

launch of the Eliot program to develop the Group's range of connected solutions and improve and simplify the connected building user experience

#### 2018

acquisition of French connected homes specialist Netatmo

#### 2020

the Group unveils its purpose "improving lives"

### 2021-2023

Legrand dedicates a significant share of its investments to faster expanding segments (connected products, energy, datacenters and energy efficiency) and formalizes its values, which are the pillars of the Group's purpose

### 2000s

### Return to the stock market and development of the Group's CSR commitments

### 2000s

major social and technological trends underpin the Group's strategy, with further international expansion and a ramp-up in acquisitions

### 2001

Schneider Electric launches a friendly Public Tender Offer for Legrand's entire share capital, but the European Commission opposes the planned merger

creation of Legrand's sustainable development department

#### 2007

first CSR Roadmap. In 2022, Legrand unveiled its fifth CSR Roadmap

### Legrand today

### 2023 Group key figures



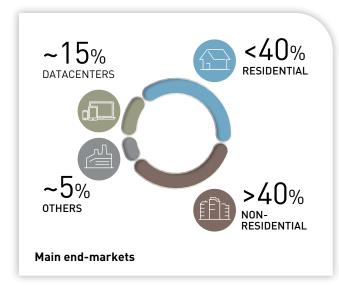


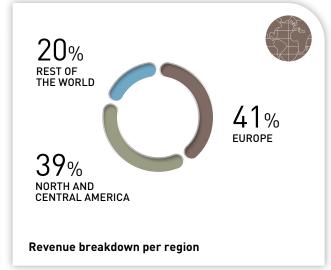












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### Legrand today

### 2023 events and highlights



Inclusion in the CDP Climate Change "A- list" - "Leadership" level.



### Announcement of a €700 million sustainability-linked

bond issue indexed on the Group's diversity goals and GHG reduction targets.



### **Matix Go**

A range of responsible, committed, and sustainable equipment that meets CSR objectives: no single-use plastic, use of recycled raw materials, production processes and technology with reduced impact, use of bio-based materials and 100% paper packaging.



### Two "Grand Prix de l'Assemblée Générale et de la Mixité 2023"

awarded to Legrand:

- "Grand Prix" for value creation and sharing;
- "Grand Prix" for diversity and mixity.





### Renewal of the signature of l'Autre Cercle's LGBT+

commitment charter and receipt of the "LGBT+ Role Model Leader" and "Allied Role Model Leader" awards.



### Fasclic+

A range of wired cable trays that offer resistant products that are easy to install without tools, a wide range of sizes and finishes to meet the needs of different types of construction sites.



#### **GEEIS-Diversity** (Gender

Equality European & International Standard-Diversity) certification of 7 new perimeters (Benelux, Brazil, China, Poland, Mexico, Turkey, Australia / New Zealand), bringing the number of countries certified since 2020 to almost 40.



Earthquakes in Turkey, Syria and Morocco: support to UNICEF, Électriciens sans frontières and the Red Cross to help local populations.



The next generation of the Starline Critical Power Monitor energy meter that brings even more energy efficiency to strategic and energyintensive sites such as datacenters.











5 acquisitions strengthening Legrand's position in fast-growing segments representing annual sales of around €190 million.

As Chair of the Board of Directors, I am committed to our values of transparency, integrity and responsibility. Governance is one of the core pillars of our long-term success."

Angeles GARCIA-POVEDA,

Chairwoman of the Board of Directors

Legrand's Board of Directors comprises 14 directors, who provide their varied and complementary expertise to promote value creation, while taking social and environmental considerations into account.

The Board of Directors relies on the work and recommendations of its four committees to make decisions. Each committee is chaired by an independent director.

Legrand pays particular attention to its governance, ensuring that it meets the highest standards, not only to comply with legal requirements and apply best practices, but also to act in the interests of all its stakeholders. The Company applies the principles of corporate governance for listed companies set out in the Afep-Medef Code of Corporate Governance, which can be found on the Medef website at www.medef.com.

Recognized for its performance and governance, Legrand is listed on Euronext Paris and is a component stock of the CAC 40, the CAC 40 ESG and the CAC SBT 1.5<sup>(1)</sup>.

### 2023 key figures

**NATIONALITIES** REPRESENTED ON THE BOARD OF DIRECTORS(1)

**MEETINGS** OF THE BOARD OF DIRECTORS

ANNUAL ASSESSMENT OF THE OPERATING PROCEDURES OF THE BOARD OF DIRECTORS AND ITS COMMITTEES

INDEPENDENT DIRECTORS(2)

% DIRECTOR ENDANCE RATE AT BOARD MEETINGS

DIRECTORS' MEETING NOT ATTENDED BY INTERNAL AND **EXECUTIVE DIRECTORS** 

(1) At the filing date of the Universal Registration Document.

(2) These figures do not include either of the 2 directors representing employees.









### Board of Directors(1)



Angeles GARCIA-POVEDA
Independent Chairwoman of the Board of Directors
Spanish national
Member of the
Commitments and CSR
Committee



Olivier BAZIL
Director
French national
Member of the Nomination
and Governance
Committee and the
Commitments and CSR
Committee



Isabelle BOCCON-GIBOD
Independent director
French national
Chairwoman of the Audit
Committee and Member
of the Commitments
and CSR Committee



Sophie BOURDAIS
Director representing employees
French national
Member of the
Compensation Committee



Daniel BUISSON
Director representing employees
French national
Member of the Audit
Committee



Jean-Marc CHÉRY
Independent director
French national
Chairman of the
Commitments and CSR
Committee



Valérie CHORT
Independent director
Canadian national
Member of the
Commitments and CSR
Committee and
the Audit Committee



Benoît COQUART
Director
French national



Edward A. GILHULY Independent director US national Member of the Commitments and CSR Committee



Patrick KOLLER
Independent director
French-German national
Member of the Nomination
and Governance Committee
and the Compensation
Committee



Michel LANDEL
Lead director
French national
Chairman of the Nomination
and Governance Committee
and Member of the
Compensation Committee



Annalisa LOUSTAU ELIA
Independent director
Italian national
Chairwoman of the
Compensation Committee



Florent MENEGAUX Independent director French national Member of the Audit



Clare SCHERRER Independent director British-American national Member of the Audit Committee

(1) Composition of the Board of Directors at the filing date of the Universal Registration Document.

### Roles and responsibilities of Committees<sup>(1)</sup>



% DIRECTOR AVERAGE ATTENDANCE RATE AT BOARD COMMITTEE MEETINGS

#### Nomination and Governance Committee

This Committee is responsible for making proposals to the Board of Directors concerning the composition of the Board and the Board Committees. Its duties also include:

- · carrying out periodical assessments, under the supervision of the Lead Director, of the operation of the Board and its Committees;
- examining changes in corporate governance rules and monitoring the Company's implementation of these rules;
- · establishing the succession plan for executive officers. 3 Meetings of the Nomination and Governance Committee Attendance rate: 89%

### Compensation Committee

This Committee gives an opinion on compensation paid to the Company's executive officers. It also ensures that the Company fulfills its obligations regarding the transparency of compensation. Executive officers may not join the Compensation Committee. 2 Meetings of the Compensation Committee Attendance rate: 100%

#### Commitments and CSR Committee

This Committee assists the Board of Directors with the Group's main commitments (annual budget, acquisitions) and the CSR strategy, including:

- · examining all significant projects concerning the Group's development, in particular projects for strategic partnerships and significant investments or divestments;
- · examining proposed annual budgets submitted to the Board of Directors;
- checking that the Group's strategy and CSR approach are consistent and take into account CSR issues, in particular climate-related risks and opportunities;
- evaluating the adequacy of the resources available to the Group for successful implementation of its CSR strategy, in view of the objectives pursued.
- 4 Meetings of the Commitments and CSR Committee Attendance rate: 90%

#### Audit Committee

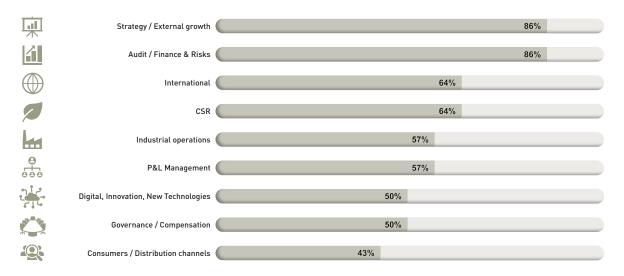
This Committee assists the Board of Directors in the conduct of its duties as regards the adoption of annual statutory and consolidated financial statements and the preparation of information presented to shareholders and the market. It monitors the effectiveness of internal controls and risk management. It is also responsible for monitoring issues relating to the establishment and control of accounting and financial information, as well as the statutory audit.

5 Meetings of the Audit Committee Attendance rate: 86%

### Skills and competencies of the Board of Directors

The skills and competencies of the Board of Directors were reinforced in 2023 with the arrival of 2 new directors with specific competencies on CSR.

Board of Director's skills and competencies at the close of the Shareholders' Meeting on May 31, 2023:



(1) 2023 data

### **Executive Committee**

### Role and composition of the Executive Committee

Within the Company, the Executive Committee is responsible for defining and steering Legrand's strategy within the framework set out by the Board of Directors.

It is a close-knit team of eight members with complementary and varied skills. It brings together operational departments and support functions.



### Benoît COQUART (1)

Chief Executive Officer joined the Group in 1997

### Bénédicte BAHIER (2)

Executive VP Human Resources joined the Group in 2007

### Antoine BUREL (3)

Deputy Chief Executive Officer, Executive VP Operations joined the Group in 1993

### Jean-Luc CARTET (4)

Executive VP Asia-Pacific, Middle East & Africa and South America joined the Group in 1992

### **Brian DI BELLA** (5)

President and Chief Executive Officer of Legrand North & Central America joined the Group in 2004

### Virginie GATIN (6)

Executive VP Corporate Social Responsibility joined the Group in 2021

#### Franck LEMERY (7)

Executive VP Chief Financial Officer joined the Group in 1994

### Frédéric XERRI (8)

Executive VP Europe joined the Group in 1993

### **Executive compensation policy**

### Compensation paid to the Chief Executive Officer in 2023 Allocation of fixed and variable portions

25%

ANNUAL FIXED COMPENSATION

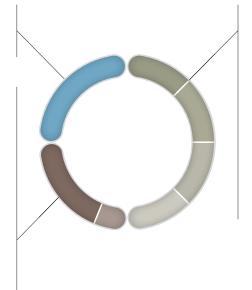
25%

ANNUAL VARIABLE COMPENSATION (TARGET)

- 80% Quantitative
- · Organic sales growth
- Adjusted operating margin before acquisitions
- External growth
- · CSR Roadmap achievement rate

### 20% Qualitative

- · Innovation and market positions
- · Quality of external growth
- · People Development



50%

LONG-TERM VARIABLE COMPENSATION (TARGET)

- 1/4 Organic sales growth (3-year average of achievements)
- 1/4 Adjusted operating margin before acquisitions (3-year average of achievements)
- 1/4 Group CSR Roadmap achievement rate (3-year average of achievements)
- 1/4 Legrand's share price performance relative to the performance of the CAC 40 index performance differential measured over a 3-year period)

### Manager compensation

Managers' compensation is in line with the Group's objectives. Around 20% of managers qualify for long-term incentive plans (LTIs). In addition, 20% of the annual country director bonus is linked to their business unit's performance in rolling out the CSR Roadmap.

1/3

ORGANIC SALES

ADJUSTED OPERATING MARGIN BEFORE

**ACQUISITIONS** 

1/3 **CSR ROADMAP** ANNUAL ACHIEVEMENT

Structure of the long-term incentive plan (LTI) for the Group's key positions

### Our value creation model

### Our resources



### Our human capital

- · Around 38,000 employees (38% of women)
- Around 2,800 people working in R&D in some 20 countries
- · Committed teams: employee engagement rate at 80% (2021)



### Our industrial and intellectual capital

- Extensive Product offer: over 300,000 product references
- 111 manufacturing sites in 32 countries
- 85% of sites ISO 9001-certified
- 84% of sites ISO 14001-certified
- · Around 3,500 patents
- Almost 80 trademarks
- · Around 20% of R&D teams dedicated to software and firmware



### Our financial capital

- · 2/3 of the share capital held by longonly investors
- Net debt equal to 1.0x EBITDA



### Our societal capital

- · Customers in around 170 countries
- 67% of purchases from suppliers that have embraced Global Compact principles
- Philanthropic partnerships (Électriciens sans frontières, Fondation Agir Contre l'Exclusion), technological alliances, commercial partnerships



### Our natural and environmental capital

- · Low energy intensive business that provides energy efficiency solutions for buildings
- Limited use of water

### Our purpose

"Improving lives by transforming the spaces where people live, work and meet, with electrical and digital infrastructures and connected solutions that are simple, innovative and sustainable."

### Our balanced positioning

### ■ Low-risk industry

More resilient to economic cycles with strong barriers to entry

### Strategic business sector

Strategic, low energy intensive industry supported by authorities under global and regional stimulus plans

### ■ Balanced sales mix



#### Sales by end market

- <40% Residential</p>
- >40% Non-residential ~15% Datacenters
- ~5% Others



### Sales per region

- 41% Europe
- 39% North and Central America
- 20% Rest of the World

### Our structurally favorable trends



### ■ Secular trends

Electrification, demographics, shortage of buildings, development of new economies



#### ■ New trends

Energy efficiency and sobriety, digitalization, assisted living, working from home, well-being

### Our value creation model

### Our strategy

- Pure player in the building sector
- Two thirds of sales generated by leading market positions
- Two growth drivers:
  - Organic growth: ~ 5% of sales invested in R&D between 2010 and 2023 leading to many product innovations
  - External growth: 63 acquisitions between 2010 and 2023
- Acceleration in faster expanding segments
- Continuation of our CSR policy: 5th CSR Roadmap launched in 2022
- Efficient organization, with performance-focused teams
- Serving our customers:
  - · Distributors: generalists, specialists, home improvement, retail, internet pure players
  - Contractors: installers, systems integrators, panel builders
  - Product specifiers: architects, opinion leaders, design & engineering offices, investors
  - End users: individuals, businesses, building managers

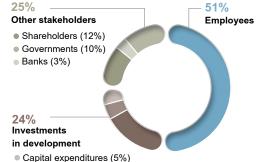
### Our mid-term targets

- Annual average sales growth, excluding exchangerate effects, between +5% and +10%
- Average adjusted operating margin of approximately 20% of sales
- Continued expansion of faster expanding segments: medium-term target of 50% of sales
- **2030** 
  - 80% of sales derived from eco-responsible solutions
  - 42% reduction in carbon emissions related to our own business operations (Scope 1&2) and 25% reduction in those arising from our value chain (Scope 3) - unadjusted data, 2022 baseline
  - One third of women in key positions and gender parity across the workforce

### Our value creation in 2023

- €8.4 billion of sales
- 21.0% adjusted operating margin
- €1.3 billion normalized free cash flow

### Balanced split of value added for stakeholders (2023)



- R&D investments (4%)
- Acquisitions (15%)
- 39% reduction in our Scope 1&2 emissions in 2023 versus 2021
- 82% of renewable energy used by the Group
- 7 GWh produced at our sites by our renewable energy installations
- 9.5 million tons of CO<sub>2</sub> avoided by our customers through our energy efficient solutions since 2022
- 195 suppliers committed in 2022 and 2023 to reducing their emissions by 215.5 ktons of CO₂e by
- 92% of sales made to satisfied customers.
- 29.1% of management positions (Hay 14+) held by women
- 95.5% of Legrand employees received at least 6 hours of training
- 57% reduction in the frequency of workplace accidents (FR2) from 2018 to 2023
- 90% of Legrand employees covered by the extended "Serenity On" program
- · Legrand named among the "World Best Employers" by Forbes and Statista

# A specialist in a growing industry

Legrand is the global specialist in electrical and digital building infrastructures, within an industry that is both strategic and fast-growing, with

- a huge accessible market worth around €120bn;
- a low-risk area as it is more resilient to economic cycles, particularly due to renovation works (more than 45% of business);
- more than 300,000 product references covering all regions and types of buildings.

### 

### A specialist in a growing industry

### Top-of-the-agenda trends



Buildings of the future

Smart-Connected-Simple-Safe products and applications are becoming essential



Climate emergency

More efficient, smarter buildings have a crucial role to play in curbing global warming (customer and regulatory expectations, in particular with stimulus plans)



Health and well-being

Societies are putting greater emphasis on well-being and assisted-living systems

### **Changing uses**



Digital lifestyles

Digitalization combined with the shift in lifestyles is giving rise to structural trends for buildings in terms of connectivity and standards of comfort



Hybrid workplaces

Offices are being designed to be increasingly modular in terms of connectivity (offices able to become meeting rooms, videoconferencing)



Online business

Digitalization is driving more online purchases, plus an increased need for digital infrastructure in buildings

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### Our strengths in this promising market

### Our comprehensive range of products for all buildings

Legrand offers an unparalleled range of more than 300,000 products suitable for all buildings. The Group is also supporting building digitalization and helping to reduce buildings' carbon footprint with its energy efficiency products and services.

The Group's solutions are installed in living environments (individual homes and collective housing, hotels, etc.), working environments (offices, datacenters, industrial sites, etc.) and meeting environments (shops, hospitals, schools and universities, etc.).



Electrical installation control



Making power available



Electricity distribution



Remote monitoring and management of all kinds of infrastructures



Providing a secure, stable and optimized power supply



Protecting electrical installations

### Our strengths in this promising market



Electric vehicle charging



Measure and control energy consumption



Structured cabling systems installation



Distributing audio and video signals



Datacenter "white space" infrastructure organization



Supplying power to workstations



Lighting management and optimization



Temperature regulation and monitoring sunlight



Ensuring that people can move around buildings and exit them safely



Welcoming and screening visitors

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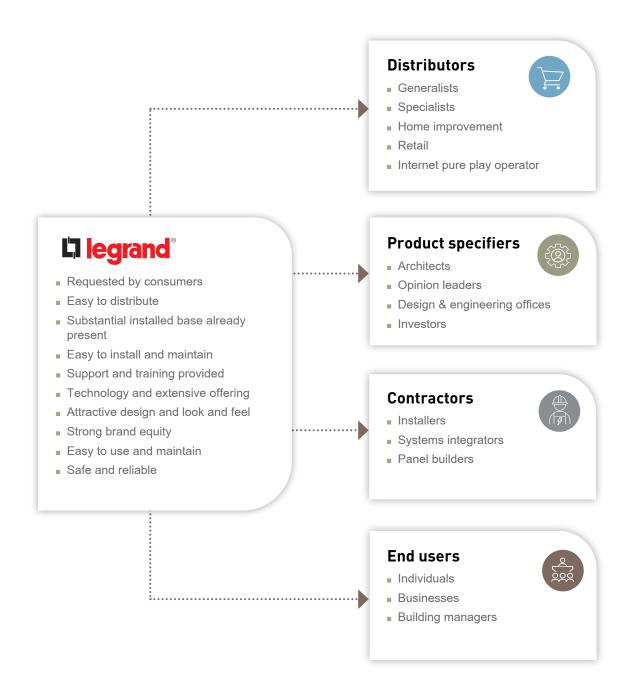
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### Our strengths in this promising market

### Close ties with our value chain

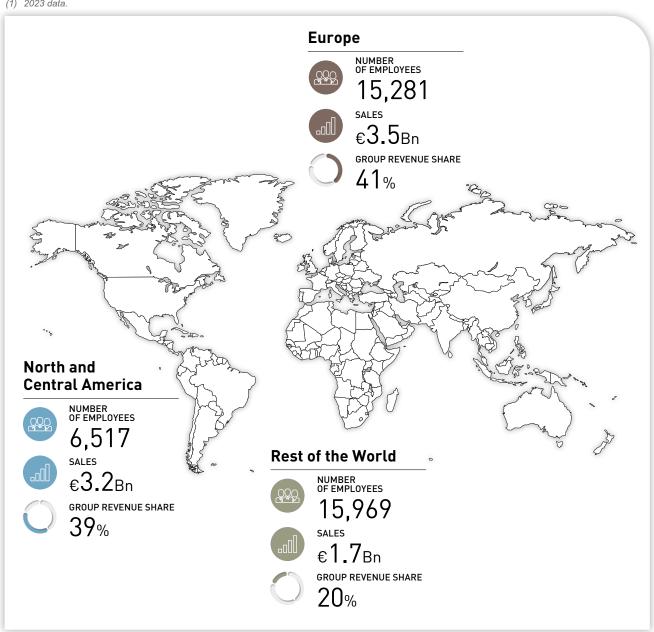
Thanks to its very wide product range, Legrand provides its customers with simple solutions. Legrand's products are specified, sold and installed by the various participants in its economic chain, and so the Group interacts with all parts of its ecosystem, including professional distributors and installers, specifiers and end users.



### Our strengths in this promising market

### Our presence in 90 countries<sup>(1)</sup>





### A responsive organization that has close ties with its markets

The Group's organizational structure is based on two distinct roles: the global Back Office optimizes resources, while local Front Office maintains close ties with customers.

Operating on the basis of efficient, performance-driven processes and spearheaded by employees that are engaged and focused on customer service, this organization is a key part of the Group's success.

### Growth strategy based on a unique development model

Legrand's strategy is based on two main growth drivers: organic growth, fueled by innovation thanks to ongoing investments in R&D, and growth through targeted acquisitions.

This strategy aims to develop both essential infrastructure products and services and faster-growing segments such as datacenters, connected products and services and energy efficiency solutions. Our aim for all these

segments is to continue to strengthen the Group's market-leading positions. Coupled with a policy of operational excellence, this strategy results in outstanding profitability and cash flow generation. This unique development model is also based on a strong commitment to sustainability, which forms an integral part of the Group's strategy.

### Organic growth driven by innovation and by sales and marketing initiatives

Innovation is central to Legrand's culture and is one of the Group's growth drivers.

It draws on the Group's longstanding technology and design expertise to ensure safety, reliability and comfort. The Group's dedication to innovation is supported by all employees and reflected by regular launches of new products and permanent sales and marketing initiatives.

### External growth based on a targeted acquisition strategy

External growth enables Legrand to continue to increase its market share. The Group's targeted acquisitions concern companies benefiting from market-leading positions.

The companies it acquires operate in Legrand's traditional business lines as well as additional areas and the most promising areas of technology, in particular those relating to the faster expanding segments. These segments represented around 45% of full-year sales from acquisitions between 2010 and 2023.

Legrand fosters close relationships with around 350 companies representing substantial potential for the Group and offers an effective integration process for newly acquired companies.

63 ACQUISITIONS BETWEEN 2010 AND 2023

**ED BETWEEN 2010 AND 2023** 

**BETWEEN 2010 AND 2023** 

### Growth strategy based on a unique development model

### Focus on the faster expanding segments

The Group focuses a large proportion of its investment on the faster expanding segments (connected products, datacenters and energy efficiency).

These offers accounted for around 36% of the Group's sales in 2023, providing a response to the growing need for connectivity, the climate emergency, people's desire for comfort and the desire of more vulnerable people to remain independent for longer. In the medium term, Legrand aims to generate half of its sales in these segments.

2015

2023

Medium term

### **Datacenters**



SALES HAVE DOUBLED SINCE 2017

OF SALES IN 2023

### **Connected products:** Eliot program



MORE THAN 40**CATEGORIES OF CONNECTED** PRODUCTS OUT OF MORE THAN 100 CATEGORIES

15% OF SALES IN 2023

### **Energy efficiency**



TONS OF CO₂E AVOIDED BY CUSTOMERS SINCE 2022

24% OF SALES IN 2023

## Corporate Social Responsibility at Legrand

Corporate Social Responsibility is central to Legrand's strategy, helping the Company achieve profitable and sustainable growth, with the aim of benefiting all stakeholders.

The CSR Department was created in 2004 and since 2007, Legrand has defined and coordinated its CSR strategy through multi-year roadmaps, summarizing

the key priorities and performance indicators. In 2022, Legrand launched its fifth CSR Roadmap for 2022 to 2024.

This approach has enabled the Group to deliver concrete results over the long term thanks to the work done by its operational and local teams on major CSR issues<sup>(1)</sup>:

Environment	2011	2023	variation
Direct energy consumption (GWh)	253	145	<b>\)</b> -43%
Scope 1&2 CO <sub>2</sub> emissions (in thousands of metric tons of CO <sub>2</sub> equivalent)	187,000	84,524	<b>\)</b> -55%
Product environmental information for Legrand customers: Product Environmental Profiles (PEP)	30%	73%	+143%

Cogial						
Social	2011	2018	2023		variation	
Management positions (Hay grade 14+) held by women	_	22.6%	29.1%	7	+29%	
Key positions (Hay grade 20+) held by women	_	14.8%	26.2%	7	+77%	
Frequency rate of lost-time work accidents (FR1)	8.64	_	1.73	7	-80%	
Frequency rate of work accidents with or without lost time (FR2)	_	6.54	2.83	7	-57%	



### 88% increase in the Group's total sales between 2011 and 2023

#### Solid governance

In 2018, the roles of Chair of the Board of Directors and Chief Executive Officer were separated.

Within the Board of Directors, the Commitments and CSR Committee oversees the results of the CSR strategy, ensuring that it reflects the Company's overall strategy and takes into account internal and external factors relating to CSR. Legrand's annual non-financial report has been audited by an independent third-party organization since 2015.

(1) Figures based on current scope.

<sup>(2)</sup> The 2018 FR2 rate has been recalculated. As of 2022, published FR1 and FR2 figures include a cut-off adjustment – see section 4.4.6.2 of the Universal Registration Document.

### Our HR policy incorporated into the Company's strategy

At Legrand, we want to offer the best possible experience to our employees in order to better serve our customers. We invest in the acquisition of new skills, digital tools and the visibility of our employer brand. The demonstrated loyalty and commitment of our teams is the best possible proof of this."

Bénédicte Bahier, EVP Human Resources at Legrand

### Our priorities

- Legrand's ability to attract, develop and retain talent;
- promoting diversity and inclusion, in particular by increasing the proportion of female employees;
- employee development, by means of training and implementing tailored strategies for identifying and supporting talent and for recognizing performance;
- employee engagement and ensuring their well-being, health and safety.

### Legrand's ability to attract, develop and retain talent

Legrand, a visible and recognized employer brand

With the formalization of Legrand's purpose, "Improving Lives" in 2020, the Group has shown its ambition to its employees and more generally to any candidate who would like to join the Company. This purpose was then translated into corporate values that guide employees in their daily missions in order to better serve customers in line with the Group's strategy.

This purpose and values are part of the docking system for newly acquired companies that join Legrand, to contribute to their sense of belonging and integration.

The dynamism of Legrand's employer brand has encouraged more than 5,000 new employees to join the Company in 2023 and is recognized by Forbes magazine's "World's Best Employers" label.

### The promotion of diversity, equity and inclusion, in particular through the feminization of teams

Our promise is to create an inclusive and respectful work environment that values differences and makes diversity a strength within our teams.

Our Motto

- Embrace Diversity.
- Promote Equity.
- Achieve Inclusion.

Equity is our foundation. We are committed to establishing a workplace where every individual has equal opportunities to grow, succeed, and thrive. We champion the principle that equity means acknowledging and eliminating barriers that hinder our employees' progress, ensuring that all can realize their full potential.

Inclusion is our strength. We actively celebrate diversity by fostering a culture of inclusion where everyone feels respected, appreciated, and encouraged to contribute to our common mission. We understand that it is within this diversity that we find our collective strength.

Diversity, equity and inclusion are not just about rhetoric but action. They guide our decisions, policies, and practices. They create a solid foundation for our business, helping us innovate, thrive, and positively impact our employees, customers, partners, and community.

### Employee development through training and the implementation of appropriate approaches to identifying, supporting talent and recognizing and performing

Legrand invests in the development of its employees by deploying global training programs via a dedicated digital platform (Learning with Legrand) that covers many areas, including technological and digital developments. Thus, in 2023, close to 706,800 hours of training were followed by all employees. Legrand has also set up talent identification programs based on the evaluation of their performance and skills, with a management model defined in line with the company's values. Among the skills sought are the ability to innovate and the learning attitude, which are essential to maintain the desired level

of product innovation policy at the heart of the Group's strategy. In addition, in 2023, more than 2,300 executives identified as talented were associated with retention and long-term performance schemes in the form of performance shares or deferred bonuses.

Finally, to recognize and strengthen the commitment of each employee to deliver the Group's strategy, Legrand launched its first international employee share ownership plan in the first half of 2024.

### Employee engagement by ensuring their well-being, health and safety

Since 2017, Legrand has set up regular employee listening systems, either in the form of a global survey or in the form of targeted questionnaires. These listening devices aim to improve the employee experience around the world as well as their level of engagement.

At Legrand, each employee benefits from a minimum social protection base, called Serenity On, launched in 2017.

At the end of 2023, 100% of Legrand employees were covered by this program on the following topics:

#### → PARENTHOOD

To promote a better work-life balance, Serenity On sets minimum standards for maternity and paternity leave.

#### → HEALTH

To protect employees, Legrand ensures that each employee is covered for the costs and care associated with hospitalization in the event of a serious event.

#### → PERSONAL PROTECTION

In the event of the death or total and permanent disability of the employee as a result of an illness or accident, Legrand wishes to offer the employee's family protection equal to at least one year's gross basic salary.

In 2022, the program was expanded to include:

- → quality medical coverage for employees' families;
- → access to programs targeted at physical and psychological well-being, to promote a prevention approach and to integrate the growing issues of mental health in the workplace.

At the end of 2023, the extension of the Serenity On program covered 90% of employees.

### Our medium-term goals

BETWEEN 5% AND 10% ANNUAL AVERAGE SALES GROWTH, EXCLUDING EXCHANGE RATE EFFECTS

- Supported by a strengthened business model
- Market expansion driven by structural trends and new addressable segments (> €30 billion)
- Organic growth profile strengthened with faster expanding segments from 36% of sales in 2023 to 50% in the medium term
- Bolt-on acquisitions strategy to be pursued with 3 to 6 deals per year

APPROXIMATELY 20%
OF AVERAGE ADJUSTED OPERATING
MARGIN OF SALES

- Supported by robust management of selling prices and constant operating productivity
- Full absorption of:
  - Investments in organic growth
  - Dilutive impact of new acquisitions (-10 to -50 basis points per year)
  - Financing of restructuring initiatives

NORMALIZED FREE CASH FLOW AVERAGING BETWEEN

 $13_{\mathtt{AND}}15_{\mathtt{M}}$ 

OF SALES AND BALANCED CAPITAL ALLOCATION

- More than half of free cash flow invested in bolt-on acquisitions, while preserving a solid balance sheet
- Average dividend payout ratio of around 50%
- Share buybacks to compensate for the dilution linked to LTI programs

### Our 2030 targets



### **Diversity**

Strengthen women's role within the Group:

- achieve gender parity
- at least one third of top management roles
   (Hay grade 20+) held by women



### Climate

Continue to reduce the Group's greenhouse gas emissions in line with the most ambitious Paris
Agreement target, aiming to limit the global increase in temperatures to 1.5°C above pre-industrial levels:

- -42% reduction in carbon emissions related to our own business operations (Scope 1&2)
- -25% reduction in emissions arising from our value chain (Scope 3)



### Eco-responsible revenues

80% of sales derived from eco-responsible solutions:

- solutions to make buildings more energy efficient
- inform customers of the environmental impact of our products and services by means of PEPs (Product Environmental Profiles)

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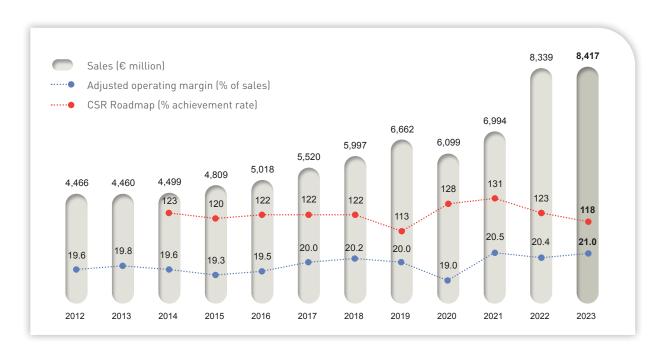
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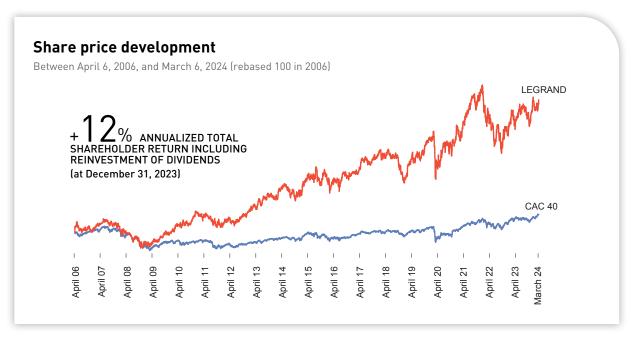
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### Our historical performance

### 2012-2023 historical financial and non-financial performance





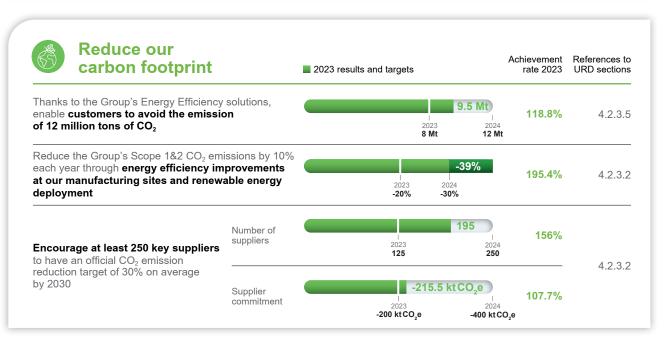
# Our 2023 financial and non-financial performance

### **Outstanding 2023 performance**

+0.9% SALES GROWTH (*I.E.* +4.7% EXCLUDING EXCHANGE RATES AND 21.0% ADJUSTED OPERATING MARGIN +15.6%
RISE IN NET EARNINGS
PER SHARE

€ 1.6 billion
OF FREE CASH FLOW
(18.8% OF SALES)





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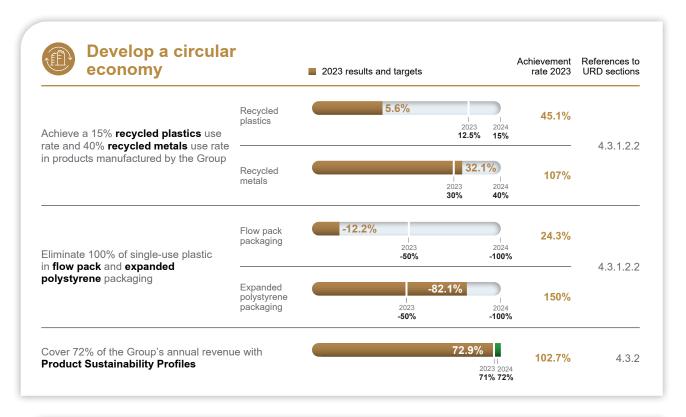
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### Our 2023 financial and non-financial performance





# Recognition of our non-financial performance

To promote transparency, Legrand responds to numerous requests to assess and rate its CSR performance, which allows its non-financial performance to be recognized. The Group is awarded or featured in the following international ESG (Environmental, Social and Governance) indices and ratings:























#### Contribution to the United Nations Sustainable Development Goals

Legrand's 2022-2024 CSR Roadmap contributes to 10 of the 17 United Nations' Sustainable Development Goals to achieve a better and more sustainable future for all.





















# Our risk management strategy

The approach is based on identifying and classifying risks according to their impact, probability of occurrence, and an estimate of the degree to which they are under control.

#### Our Group risk mapping

Legrand identifies risks and opportunities that are likely to significantly impact its strategy, operations, financial position or reputation.

Risk factors may be external (regulatory changes, cybercrime, technological developments, market trends, climate change, natural catastrophes, etc.) or internal (equipment or human failure, fraud, non-compliance with regulations, etc.).

Risk management is an ongoing task for which all Group managers are responsible.

The chart below summarizes Legrand's main risks at the end of 2023, divided into three categories:

- 1) Strategic and operational risks;
- 2) External risks;
- 3) Non-financial risk and interconnections between financial and non-financial factors.

#### External risks

- Inflation
- Volatility and availability of raw materials
- Regulatory changes
- Construction sector crisis in some countries

#### Strategic and operational risks

- Digital acceleration
- Products and solutions that do not reflect changing market expectations
- Brand positioning
- Cybersecurity and personal data protection
- Alignment of information systems with the company's requirements
- Overall competitiveness of operations
- Human resources policy adequacy
- Product quality

#### Non-financial risks

- Climate change mitigation
- Energy efficiency of buildings through product offering
- Climate change adaptation
- Health and safety
- Human rights
- Working conditions
- Circular Economy (inbound and outbound resources)
- Business ethics
- Preserving the environment/ Pollution
- Well-being at work and equal treatment (working conditions for employees and Diversity & Inclusion)

# With a dedicated governance

To manage our risks, we identify them, and assess the impact and current levels of control to implement the necessary improvement measures.

The following governance framework is in

The following governance framework is in place for managing these risks and overseeing the measures taken to control them.

Audit Committee

#### Risk management

- Risk mapping
- · Group Risk Committee
- Group Compliance Committee
- Operational risk management committees
- Risk management function

#### Internal control

- Internal control framework
- · Self-assessment by subsidiaries
- · Local internal controllers

#### Internal audit

- Annual audit schedule
- Group internal auditors

# About this report

This integrated report gives a summary overview of Legrand and its operations. It has been prepared in accordance with the international standards set by the International Integrated Reporting Council (IIRC). It illustrates the implementation of a strategy centered around growth, CSR and governance, and sets out the Group's short- and long-term ambitions for improving the lives of all its stakeholders. The report also describes how Legrand is adapting to economic and social conditions and ever-changing requirements. It highlights the contribution of its CSR approach to the United Nations Sustainable Development Goals.

Preparation of this integrated report is overseen by Legrand's CSR department. It is the result of a collaborative effort with the Human Resources, Investor Relations and Legal departments and part of the Executive Management team.

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# **Group overview**

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## 2.1 - Legrand and its business

#### 2.1.1 - A unique model of responsible value creation

Legrand is the only global specialist in electrical and digital building infrastructures. The Group's addressable market is worth more than €120 billion and is not very sensitive to the economic cycle. Legrand's offering has unrivaled depth with more than 300,000 product references across more than 100 product families. They are sold under generalist, specialist and local brands that are recognized by the Group's entire ecosystem (product specifiers, distributors, installers and end-users).

The Group has a model of profitable and responsible growth that is based on continuously developing leadership positions and delivers high levels of free cash flow over the long term. This cash flow enables the Group to self-finance its growth

and pay out an attractive dividend, while maintaining a solid balance sheet.

Legrand's strategy is driven by a responsive organization that has close ties with its markets, featuring:

- highly committed teams, comprising nearly 38,000 employees in 2023 in around 90 countries; and
- a business culture that focuses on performance, both financial and non-financial.

Legrand is listed on Euronext Paris and is a component stock of the CAC 40, CAC 40 ESG, and CAC SBT 1.5 indices. It reported sales of more than €8.4 billion in 2023.

#### 2.1.1.1 Main advantages of the Legrand business model

The main advantages of the Legrand business model are:

- a vast catalog of products and solutions;
- its unique position as a global specialist;
- multiple leadership positions; and
- a special relationship with its economic chain because of its value proposition.

With its product range sold in around 170 countries, Legrand is the only global specialist in its field of expertise. It is a leader in numerous areas—with nearly two thirds of sales coming from areas in which it ranks number one or two—and has balanced geographical and sector exposure.

Its organic growth is driven mainly by its ability to innovate. Innovation delivers value for the whole economic chain, allows Legrand to achieve a good level of pricing for its products, creates entry barriers for rivals and prevents commoditization of products.

Legrand is also a regular and historical consolidator in its market. Every year, it boosts growth by making several bolton<sup>(1)</sup> acquisitions that are selected according to strict strategic and financial criteria.

The Group's Front Office (commercial operations) is organized locally, enmeshed as closely as possible with customer needs, while its Back Office (mainly manufacturing operations, purchasing and R&D) is organized globally in order to optimize resources.

The organization operates on the basis of performancedriven processes that promote accountability among Legrand's people.

The Group's integrated (financial and non-financial) performance makes it a top-tier player in terms of growth, profitability and  $\mathsf{ESG}^{(2)}$  commitment.

# 2.1.1.1.1 A vast addressable market that is not very sensitive to the economic cycle and offers a leadership premium

The Group's addressable market was estimated to be worth more than €120 billion in 2023 and covers both newbuilds and the renovation of buildings.

The market is characterized by:

- fragmented business flows from hundreds of thousands of customers:
- recurring business in the renovation segment, which accounted for around 45% of sales in 2023;
- a relative lack of commoditization; and
- positive exposure to the trends of electrification, energy sobriety and digitization.

This makes the Group less sensitive to cyclical developments in major private- and public-sector projects.

Installers favor market-leading products, *i.e.* those that can be installed most efficiently (offering a combination of availability, safety, quality, reliability and ease and speed of installation) while showing the characteristics expected by end-users in terms of functionality, design and ease of use.

- (1) Acquisitions that complement Legrand's activities.
- (2) Environmental, Social and Governance.

Legrand believes that access to its local markets requires new entrants to make a high initial investment, due to:

- the importance of the relationship with the market's main distribution channel, i.e. professional distributors;
- the need for established relationships with local participants in the economic decision-making chain (distributors, installers, specifiers and end-users);
- local differences in installation practices and design preferences;
- the existence of an installed base comprising several billion products; and
- the need to offer an extensive multi-function range and introduce innovations.

Lastly, the Group's products are also subject to quality and safety controls and regulations. They are mostly regulated by national standards, and international standards for some of them.

#### 2.1.1.1.2 A product range of unrivaled depth

The Group's solutions improve lives by transforming the spaces where people live (homes, hotels, etc.), work (offices, datacenters, industrial sites, etc.) and meet (stores, hospitals, schools and universities, etc.).

The depth of Legrand's product range is unique in its market, allowing to:

- control electrical installations (switches, user interfaces with up to 200 functions, wiring devices with integrated voice commands, etc.). Legrand considers itself the world leader in control and connection interfaces. It is one of the few manufacturers whose offering complies with most of the standards in use around the world;
- make power available in all types of buildings (domestic and industrial power sockets, USB connectors, etc.);
- supply power to workstations (mobile or flush-mounted sockets, floor boxes, etc.);
- provide a secure, stable and optimized power supply (UPS<sup>(1)</sup> systems, transformers, harmonic filters, etc.), particularly in buildings that have significant digital infrastructures;
- protect electrical installations (residential or power-system protection panels, circuit-breakers, residual current switches, etc.). These products:
  - protect people and property from major electrical risks,
  - ensure a reliable, high-quality power supply to all kinds of buildings,
  - protect renewable energy sources;
- distribute electricity around a building (metal or plastic cable management, busbar trunking, floor boxes, power in furniture connectivity for office furniture, etc.) while preventing any accidental contact;
- secure buildings (alarms, access control, smart locks, etc.);

- welcome and screen visitors (audio and video door-entry systems, doorbells, etc.);
- regulate temperature and sunlight (thermostats, smart thermostatic valves, shutter controls, etc.);
- install cabling systems within a building (cabinets and enclosures, patching racks, copper and fiber-optic connectors, etc.);
- organize a datacenter's white-space infrastructure (PDUs<sup>(2)</sup>, cabinets and racks, busways<sup>(3)</sup>, cooling solutions, and solutions optimizing hot and cold air flows, etc.);
- manage lighting systems (detectors, control systems, specification-grade architectural lighting for commercial buildings, etc.);
- distribute audio and video signals (support systems, videoconferencing solutions, etc.);
- ensure that people can move around buildings and exit them safely (emergency lighting, pathway marking, etc.);
- provide assisted living solutions (personal alarm, sockets for easy unplugging, etc.);
- measure and control power consumption within a building (smart electrical panels, eco-meters, load-shedding devices, etc.);
- recharge electric vehicles (kits, sockets and charging stations, etc.); and
- remotely control and manage all infrastructure and systems in all types of building.

Legrand also provides services and support to its customers (customized offerings and systems, maintenance and repair, etc.).

The Group is a benchmark in terms of the quality, reliability, availability and ease of use of its solutions, and in terms of their high-end functionality.

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<sup>(1)</sup> Uninterruptible power supplies.

<sup>(2)</sup> PDU: Power Distribution Unit.

<sup>(3)</sup> Busways: electric power distribution systems based on metal busbars.

#### 2.1.1.1.3 The only global specialist in electrical and digital building infrastructure

Legrand is the only global specialist in electrical and digital building infrastructure, a segment accounting for almost all its sales:

- residential spaces: less than 40% of sales in 2023, with more than half coming from the renovation segment;
- datacenters: around 15%;
- non-residential spaces (offices, hotels, healthcare, education, etc.): more than 40%, with more than half coming from the renovation segment; and
- other spaces (including industrial sites and infrastructure): around 5%.

Within its product range, Legrand distinguishes between:

- core infrastructure products (around 64% of sales in 2023 versus 69% in 2020), a segment enjoying a growth rate in line with the building activity;
- faster expanding segments (connected products, datacenter solutions, energy efficiency programs) representing around 36% of sales in 2023 (versus 31% in 2020), with a growth rate higher than that of the building market

#### 2.1.1.1.4 A leading player in its markets

Legrand has consistently generated close to two thirds of its sales on average from leadership positions, *i.e.* product families in a given country in which it ranks first or second. This gives Legrand a tight-knit and firmly established relationship with its ecosystem.

For example, Legrand considers that it has front-running positions in the following areas:

- in Europe, it ranks number one in user interfaces and cable management and number two in assisted living; it also ranks number one in door-entry systems in Italy and number one in emergency lighting in France;
- in North and Central America, it ranks number one in PDUs<sup>(1)</sup> and audio-video infrastructure and is a major player in user interfaces; it also ranks number one in busways<sup>(2)</sup> for datacenters and specification-grade architectural lighting for commercial spaces in the United States;
- in South America, it ranks number one in user interfaces and door-entry systems; it also ranks number one for modular protection in Chile, Colombia and Peru and for UPS<sup>(3)</sup> systems in Brazil;
- in Asia-Pacific, it ranks number one in modular protection in India and in PDUs<sup>(1)</sup> for datacenters in China, and number two in emergency lighting in Australia and in user interfaces in India; and
- in Africa and the Middle East, it ranks number one in user interfaces; it also ranks number two in floor boxes and number one in busways<sup>(2)</sup> for datacenters in South Africa.

This solid presence makes Legrand a leading player in its markets. Its competitors include:

- specialized divisions in electrical or digital infrastructures of large international industrial groups, often diversified.
   Examples of these are ABB, Eaton, Honeywell, Panasonic, Schneider Electric and Siemens;
- international groups that focus on a limited number of product categories, such as CommScope and Belden (structured voice-data-image cabling), Crestron (building systems), Acuity Brands (lighting), Lutron and Signify (lighting control), Panduit (VDI and cable management), Hager (low-voltage modular protection), Atkore (cable management), Rittal (envelopes and racks), nVent (installation components) and Vertiv (datacenter equipment);
- small and medium-sized players, which may or may not be specialists and usually operate in one country or a limited number of countries (around 4,000 companies). Examples include: Delta Dore and Cogelec in France; Gewiss, Urmet and Vimar in Italy; Niko in Belgium; Gira, Niedax and Obo Bettermann in Germany; Simon in Spain; Leviton, Hubbell and Snap One in North America; Intelbras in Brazil; Havells, Zicom and Profab in India; Chint, Nader, Feidiao, Tengen and Bull in China; Aiphone in Japan and Al-Fanar in the Middle East;
- occasionally within a more limited scope, companies from the technology sector. These range from startups to digital giants such as Alphabet and Amazon.

<sup>(1)</sup> PDU: Power Distribution Unit.

<sup>(2)</sup> Busways: electric power distribution systems based on metal busbars.

<sup>(3)</sup> Uninterruptible power supplies.

#### 2.1.1.1.5 High profile developed through a portfolio of leading brands

Installers and specifiers are the main decision-makers when choosing products. They have put their trust and loyalty in the Group's brands for many years because they have proven themselves to be safe, reliable and easy to install and use.

Legrand markets its products:

- under world-renowned generalist brands such as Legrand and Bticino; and
- under an extensive portfolio of around 80 brands, either specialist and global brands such as Borri, Cablofil, Netatmo, Raritan or Starline; or regional brands that are also very well-known, with for instance:
  - in Europe, A. & H. Meyer, CP Electronics, Debflex, Intervox, Planet Wattohm, Power Control, URA, USystems, IME, Ecotap, Electrak, Emos, Ensto, Estap, Inform, Neat, Tynetec, Minkels and Zucchini,

- in North and Central America, Champion One, Chief, C2G, Da-Lite, Kenall, Finelite, Focal Point, Middle Atlantic Products, Pinnacle, Raritan, Sanus, Server Technology, Starline, Vantage and Wattstopper,
- in the Rest of the World, Clever, HPM, HDL, SMS, Indo Asian, Numeric, Megapower and Shidean.

The Group's brands and trademarks are protected in most markets. Legrand only licenses its brands to third parties in exceptional circumstances and rarely uses brand licenses from third parties.

Legrand also holds around 3,500 active patents in more than 60 countries. They cover close to 1,700 different systems and technologies. The Group's level of dependence on third party patents is not considered to be material.

#### 2.1.1.1.6 A value proposition that benefits all participants in the economic chain

Legrand's products are specified, sold and installed by the various participants in its economic chain, and so the Group is at the center of interactions within its ecosystem:

- professional distributors: electrical equipment, specialists, Do-it-Yourself (DiY), online sales;
- installers: electricians, systems integrators, panel builders;
- specifiers: architects, opinion leaders, engineering offices;
- end-users: individuals, investors, building managers.

This ecosystem is linked particularly closely with the unique aspects of the Group's offering:

product availability and ease of distribution, the extent of the installed base and customer attachment to the Group's well-known products underpin long-standing relationships of trust with distributors:

- the ease of installation and maintenance, quality, support and training provided to professionals are highly valued by installers;
- the inclusion of new technologies, the recognizable design and "look and feel" of products and the strength of Legrand's brands are key decision drivers for specifiers;
- the ease of use and maintenance, safety and reliability associated with a strong brand are very popular among end-users.

#### 2.1.1.2 A growth-focused model

Legrand's business model relies on two growth drivers to strengthen its leadership positions on an ongoing basis.

#### 2.1.1.2.1 First driver: organic growth

Organic growth is stimulated in particular by innovation (regular launches of new products offering enhanced value in use) and commercial initiatives (physical with the opening of showrooms, digital *via* e-marketing, and organizational).

#### Innovation driven by research and development

Over the long term, Legrand spends around 5% of its sales<sup>(1)</sup> on research and development.

This expenditure ensures a strong flow of new products in line with customer requirements. By continually adding value in this way, it reinforces loyalty to the Group's brands among installers, specifiers and end-users.

Product development focuses mainly on the following aspects:

- quality, reliability and safety;
- simplicity and speed of installation;
- enhanced features and value in use (such as remote controls that ensure the security and confidentiality of personal data, voice control, etc.);
- broadest possible interoperability;
- esthetics and design.

Research and development is under the responsibility of the Operations Department. It decides which projects to allocate to local teams.

(1) Research and development expenses (including capitalized costs) before purchase accounting charges relating to the acquisition of Legrand France.

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# 02 — Group overview Legrand and its business

Legrand's research and development is carried out in particular in France, Italy, the United States and Asia (nearly 21% of R&D staff numbers). In 2023, close to 2,800 employees in around 40 countries were employed in research and development, of whom around 20% focused on software and firmware.

This global organization enables Legrand to optimize its innovation and product development activities, in particular by:

- designing products that share a single platform;
- pooling costs;
- rationalizing the number of components and production costs;
- accelerating time-to-market.

This optimization allows Legrand to allocate more resources to software and firmware and to faster expanding segments (datacenters, connected solutions and energy efficiency).

The Group anticipates the international roll-out of its products as soon as it designs them, in order to spread expenditure over a larger base and to safeguard quality. For example, this is the case with user interfaces, which are supported by a limited and constantly streamlined number of about 10 metallic platforms and some 50 frames. This provides a common foundation for around 100 ranges of switches and sockets that meet all international standards with unrivaled depth in terms of product offering. The Group is also continuing the geographical roll-out of its connected user interfaces, which are now sold in 85 countries, including 41 new countries since the end of 2020.

#### Solid expertise in pricing

Legrand's development model is predicated on its ability to raise its average selling prices every year (by an average of around 2.5% per year between 2010 and 2023).

The Group's long-standing and proven expertise in pricing helps to drive organic growth. In the various geographies, it relies upon:

pricing managers, whose task is to adjust selling prices by product reference based on the country, value in use, innovation offered and market conditions, as well as inflation:

the performance management process, with selling price effects discussed in each performance review.

This ability to increase selling prices also relies on the Group's ecosystem more generally:

- end-users are less sensitive to product prices than in other industries. Electrical installation work (including cables and labor) usually accounts for only a small portion of the total average cost of a newbuild construction project. For a residential project, for example, this share is around 7% to 8% on average;
- because labor represents a significant cost component for installers, they first look for products that will enable them to do fast, high-quality work. In a study conducted on a representative sample of its business, 90% of the Group's customers<sup>(1)</sup> said that they did not prioritize pricing when making purchasing decisions. Availability, quality and ease of installation are key criteria that also explain why installers remain very loyal to the brands they have selected.

# Increase in the average value of purchases (mix effect)

Increasing value per unit sold – also known as improving the sales mix or getting customers to trade up – has been a major historical driver of Legrand's organic growth.

It consists of integrating new finishes, functions and technologies (such as connectivity) into the Group's products in order to increase value in use for customers.

For example:

- a Classe 300 EOS connected door-entry system costs around three times as much as a non-connected Classe 100 system;
- the selling price of a wireless and battery-less Celiane with Netatmo connected switch can be more than four times that of a non-connected white Celiane switch.

#### 2.1.1.2.2 Second driver: acquisitions

Growth through targeted bolt-on acquisitions is a key component of Legrand's development model. Since 1954, the Group has acquired 188 companies.

The Group has spent about €5.7 billion and made 63 acquisitions since 2010, which:

■ represented sales of around €2.9 billion and that drove average annual external growth by +3.9%;

- strengthened the Group's positions in:
  - historical segments such as user interfaces, power protection and cable management (more than 10% of sales stemming from acquisitions over the period),
  - adjacent segments (product categories in which Legrand did not operate before 2010) such as audiovideo infrastructure, UPS<sup>(2)</sup> systems and specificationgrade architectural lighting for commercial buildings (less than 45% of sales stemming from acquisitions during the period),
- (1) Conducted across a sample of customers, particularly in six of the Group's main European countries in 2019.
- (2) Uninterruptible power supplies.

 faster expanding segments, such as connected products in the Eliot program, datacenter solutions and energy efficiency solutions (around 45% of sales stemming from acquisitions during the period).

For more information about the Group's faster expanding segments, please refer to section 2.2.3 of this Universal Registration Document.

# A market that is still fragmented and that offers many opportunities

Legrand believes that half of its addressable market is served by around 4,000 small or medium-sized companies, many of which are local and specialize in a small number of product families.

This market fragmentation offers numerous acquisition opportunities over the long term.

# Proven track record of growth through targeted acquisitions

Legrand has historically demonstrated its ability to identify and make acquisitions, mostly bolt-on<sup>(1)</sup> acquisitions, of companies with leading positions.

On average, Legrand makes nearly five acquisitions per year, applying a selective and industrialized approach.

Country teams have the role of identifying targets. Legrand thus monitors around 350 companies at all times.

A dedicated Corporate Development unit is responsible for the entire acquisition process.

After the acquisition is completed, the concerned country is responsible for docking the acquired company into the Group, under continuous supervision by General Management. The primary aim is to speed up the acquired company's growth momentum, particularly by maintaining its identity and key assets.

### Strict investment criteria in strategic and financial terms

The Group's acquisition policy is highly disciplined.

It consists of a multi-criterion analysis that enables the Group to ensure that acquisitions:

- are a very good fit with the Group's current activities (increasing local market shares; and/or expanding the product range; and/or strengthening positions in highpotential markets); and
- comply on average with precise financial criteria, which primarily include:
  - an acquisition price corresponding to the usual valuation multiples when compared with those applied to companies in the same sector or the same markets,
  - a positive impact on net profit from the first year of full consolidation,
  - a target of creating value (return on invested capital higher than the weighted average cost of capital) after three to five years.

#### 2.1.1.3 A development model with proven resilience

Legrand's development model stands out on account of its major ability to adapt to changes in the economic, geopolitical and social environments of the markets in which it is located.

Thanks to this capability, it has maintained first-class profitability over time. The Group achieved adjusted operating margin that has represented close to 20% of its sales from 2010 to 2023, with a minimum of 19.0% in 2020 as a result of the pandemic crisis, and a maximum of 21.0% in 2023.

This stability comes from the Group's balanced exposure to end markets, with:

- around 45% of sales in renovation segments, which are less sensitive to cycle effects (see section 2.1.1.1.1 of this Universal Registration Document for more information);
- less than 40% of sales in residential buildings sales, around 15% in datacenters, more than 40% of sales in non-residential buildings and around 5% in industrial and infrastructure spaces;
- 41% of sales in Europe, 39% in North and Central America and 20% in the Rest of the World, or 26% in the new economies:
- 36% of sales in faster expanding segments driven by structurally favorable demand powered by electrification,

digitalization and the desire for greater comfort and energy savings and thus less sensitive to cyclical effects (energy-efficient solutions, solutions for datacenters and connected solutions) (see section 2.2.3 of this Universal Registration Document for more information).

Lastly, Legrand's resilience is built on its organization and its operational oversight, with:

- centralization of the Back Office-related functions (strategy, acquisitions, innovation and R&D, or production, purchasing, supply chain, human resources, finance and information systems), with the core mission of leading and making arrangements for the profitable and responsible development of the Group;
- an accountable, local Front Office, enmeshed as closely as possible with each of its markets. Each country is led by a country manager tasked with expanding the Group's market share and accelerating value creation. As part of this process, country managers enter into financial performance contracts with General Management. These contracts are established based on three more or less supportive local economic environments and state the various actions to be taken, so each country can implement the scenario corresponding to the market trends actually encountered. (see section 2.1.1.4 of this Universal Registration Document for more information).

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<sup>(1)</sup> Acquisitions that complement Legrand's activities.

#### 2.1.1.4 Effective organization and processes

#### 2.1.1.4.1 A responsive organization that has close ties with its markets

The Group's organizational structure is based on two distinct roles: the global Back Office optimizes resources, while the local Front Office maintains close ties with customers.

#### **Global Back Office**

The Back Office is organized at the worldwide level. It brings together activities related to strategy, acquisitions, innovation and R&D, along with production, purchasing, supply chain, human resources, finance and information systems.

Its priority tasks are to:

- ensure profitable and responsible growth for the Group, particularly through structured performance management processes, innovation, careful selection of acquisitions and sustained productivity levels;
- ensure optimal service levels for customers; and
- attract and retain talent.

#### **Local Front Office**

Operational sales and marketing (the Front Office) are organized by country. This enables Legrand to make the most of its expertise and knowledge regarding local markets and the trends in place there, while responding to the specific requirements of each market in terms of relations with distributors, installers, product specifiers and end-users.

These local responsibilities fall to country managers, whose priority tasks are to:

increase the Group's market shares by:

- leading relationships with the value chain, and with customers in particular, at the local level,
- maintaining constant links with potential acquisitions,
- continuously deploying innovation;
- accelerate value creation, particularly through Financial Performance Contracts with General Management, factoring in the amount of capital employed;
- deploy the Group's ESG strategy through local targets derived from Group targets;
- dock recent acquisitions.

Since 2018, Legrand's Front Office has been organized into three geographical zones, in line with the organization of Legrand's international customers and deployment of offers on faster-expanding product segments (datacenters, energy efficiency products, connected products).

In 2023, sales by destination and weighted average headcount in the three regions were as follows:

- for Europe, €3,489.5 million and about 15,300 people;
- for North and Central America, €3,246.3 million and more than 6,500 people; and
- for the Rest of the World, €1,681.1 million and almost 16,000 people.

Please refer to sections 5.4.1 and 4.10.2.2 of this Universal Registration Document for more information on business trends by geographic region in 2023, and for a breakdown of average headcount by geographic region and by category (Front Office and Back Office).

# 2.1.1.4.2 An accountable organization geared towards achieving precise targets in order to create long-term value

Maintaining an excellent level of integrated performance over time relies on three factors:

- composite key performance indicators that are clearly shared across all levels of the organization;
- strong processes organized around permanent dialog between country managers and the Group;
- accountable, experienced and motivated executive and management teams, particularly through compensation that is aligned with the challenges of creating value in a profitable and responsible way in both the short and long term.

Legrand monitors its performance very closely using the following tools:

- once a year, the Group signs a Financial Performance Contract with each country manager and his/her team for the coming year, comprising:
  - a basic scenario for sales and economic margin (i.e. adjusted operating margin including non-recurring items, plus the cost of capital employed),
  - a scenario involving less favorable market conditions including detailed adjustment plans, and
  - a scenario involving more favorable market conditions.

The country manager and his/her team are fully accountable for fulfilling the contract and therefore for realizing the appropriate scenario given the operating environment:

- the Group conducts quarterly performance reviews with country managers to assess achievement and the implemented scenario;
- monthly reporting, used to assess performance relative to the latest approved scenario.

In addition to this ongoing monitoring work, the Group has long-term performance-linked incentive plans for almost 20% of Group managers in 2023, with a major part based on awards of performance shares. Organic growth, adjusted operating margin and the achievement of CSR targets at the Group level each account for a third of the criteria for awards under four-year incentive plans. Incentive plans for Executive Committee members include an additional criterion related

to Legrand's share price performance relative to the CAC 40 index.

In addition, 70% of a country manager's variable compensation (annual bonus) is linked to the achievement of the Financial Performance Contract for which he/she is responsible, 20% depends on specific CSR targets within his/her scope and 10% depends on qualitative criteria such as acquisitions.

This policy directly encourages the creation of financial and non-financial value over time, while generating loyalty among managers (see sections 4.1.1, 6.2 and 7.3 of this Universal Registration Document).

The Group's current and former senior management and employees held 3.21% of the Company's share capital as at December 31, 2023.

#### 2.1.1.5 Solid and responsible value creation

The Group's organization and model have enabled it to achieve best-in-class financial and non-financial performance over time.

Between 2018 and 2023 and overall, the Group's sales rose as follows:

- by +40% in absolute terms, including +41% in Europe, +49% in North and Central America, and +24% in the Rest of the World;
- by +20% at constant scope and exchange rates, including +30% in Europe, +11% in North and Central America, and +20% in the Rest of the World.

This solid performance reflects market-share gains on an average basis.

Sales growth, together with demanding management, has resulted in levels of operating margins and cash generation that make Legrand a benchmark in its sector.

On average between 2018 and 2023, the Group achieved:

- operating margin (with no adjustments) of over 18% of sales;
- free cash flow equal to more than 15% of sales, allowing the Group to self-finance development;
- growth in net profit attributable to the Group of +49% between 2018 and 2023.

This enables the Group:

to maintain an attractive dividend over time. Subject to the proposed dividend with respect to 2023 being approved by shareholders in the 2024 Shareholders' Meeting, the average payout ratio over 5 years has been more than 49% and the dividend per share has not fallen once since 2006; ■ to maintain a solid balance sheet capable of supporting its growth ambitions. To illustrate this, (i) Legrand's net debt/ EBITDA ratio was 1.0 at December 31, 2023, and (ii) its Standard and Poor's rating of A- was confirmed in March 2023. This means that Legrand can raise funds in the market on favorable terms, as it did when it carried out bond issues linked to its CSR commitments in September 2021<sup>(1)</sup> and May 2023.

Legrand also creates long-term value in a responsible way. In 2004, the Group adopted an ambitious ESG approach, which since 2007 has been driven by multiyear CSR Roadmaps.

For example, Legrand has(2):

- stepped up its commitment to combating climate change, adopting a carbon trajectory that is now aligned with the most ambitious target of the Paris Agreement, aiming to be fully carbon-neutral by 2050 with intermediate milestones in 2022 and 2030<sup>(3)</sup>;
- stated its intention to increase female representation in its workforce and particularly in positions of responsibility, with the aim that one third of key positions will be occupied by women and that men and women will be equally represented in its workforce by 2030; and
- continued its initiatives in terms of exemplary governance, by shortening directors' terms of office from four to three years and maintaining a Board of Directors that has good female representation and many of whose members are independent and from international backgrounds.

The achievement rate of the third CSR Roadmap (2014-2018) was 122%, and that of the fourth (2019-2021) was 131%.

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<sup>(1)</sup> For more information, readers are invited to refer to the press release of September 29, 2021.

<sup>(2)</sup> For more information, please refer to the press release of March 29, 2022.

<sup>(3)</sup> For more information, readers are invited to refer to the press release of July 30, 2021.

The fifth CSR Roadmap (2022–2024) was launched in early 2022, and the target achievement rate for the second year was 118%. It aims to accelerate Legrand's responsible commitment through 15 priorities in 4 main areas: (i) encouraging diversity and inclusion (ii) reducing our carbon impact (iii) promoting the circular economy, and (iv) being a responsible company. For more information about the fifth CSR Roadmap and achievements during 2023, please refer to chapter 4 of this Universal Registration Document and to the "Our commitments" pages on the Legrandgroup.com website.

As a result of its non-financial performance, Legrand is among the top-rated companies in its sector according to independent ESG agencies such as CDP Climate Change (List A-), DJSI (73), MSCI (CSR score of AA), Ecovadis (Platinum status), ISS ESG Corporate Rating (Prime status) and Sustainalytics (low risk). At the date this document was

registered, the Group was also a member of the CAC 40 ESG, CAC SBT 1.5°, FTSE4Good, Moody's Vigeo Eiris (Eurozone 120 and Europe 120) indices, as well as the Euronext Equileap Gender Equality Eurozone 100 and France 40 indices.

For more information about the Group's CSR and governance policies, please refer to chapters 4 and 6 of this Universal Registration Document.

The Group's profitable and responsible growth strategy is widely acknowledged and has delivered front-running shareholder returns. The Group's share price rose by +376% between April 6, 2006 (IPO) and December 31, 2023, while the CAC 40 index rose +44%.

As a result, Legrand shareholders enjoyed an annual average return, with dividends reinvested, of +12% between 2006 (IPO) and end of 2023.

#### 2.1.2 - History

The main stages in Legrand's development have been as follows:

- 1865: a porcelain tableware factory is set up in Limoges;
- 1904: the porcelain factory is acquired by Frederic Legrand, alongside Charles Alary and Jean Joquel, and later becomes F. Legrand & Cie;
- 1946: Legrand is acquired by the Verspieren and Decoster families;
- 1949: Legrand focuses exclusively on the manufacturing of wiring devices;
- 1966: first operations outside France, primarily in Belgium and Italy;
- 1970: Legrand is listed on the Paris Stock Market;
- 1977: first operations outside Europe, via the acquisition of Pial, the leading Brazilian wiring device manufacturer;
- 1984: first operations in the United States with the acquisition of Pass & Seymour, the second-largest US wiring device manufacturer;
- 1987: inclusion of Legrand in the CAC 40 when the index was created:
- 1989: acquisition of Bticino, the leading Italian wiring device manufacturer; the Group's sales exceed €1 billion;
- 1995: issue of a \$400 million Yankee bond maturing in 2025;
- 1996: first operations in India with the acquisition of MDS;
- 1998: the Group's total sales exceed €2 billion;
- 1999: opening of Innoval in Limoges, an 8,000 m<sup>2</sup> showroom and training center for Group customers;
- 2000: acquisition of Wiremold, the leading manufacturer of cable management systems in the United States;

- 2001: Schneider Electric launches a friendly Public Exchange Offer for Legrand's entire share capital, but the European Commission opposes the planned merger. Separation of Front Office responsibilities from those of the Back Office.
- 2002: Legrand is acquired by a consortium consisting mainly of Wendel and KKR;
- 2003: delisting;
- 2004: creation of the sustainable development function;
- 2006: Legrand is listed on Euronext Paris; Legrand joins the Global Compact;
- 2007: first CSR Roadmap; the Group's total sales exceed €4 billion;
- 2010: first Eurobond issue for €300 million, maturing in 2017; entry into the UPS segment with the acquisition of Inform in Turkey;
- 2011: Legrand returns to the CAC 40;
- 2012: Legrand's credit rating is upgraded to A- by Standard and Poor's;
- 2013: total sales for the United States/Canada region exceed \$1 billion;
- 2014: publication of the third CSR Roadmap for 2014-2018; all industrial Back Office functions are combined under the management of the Operations Department:
- 2015: launch of the Eliot program, aimed at speeding up the deployment of connected solutions;
- 2016: the Group's total sales exceed €5 billion;
- 2017: acquisition of Milestone, a leading US player in audio-video infrastructure and power;

- 2018: Legrand achieves its 2020 Eliot targets and steps up development of its dedicated connected objects program with the acquisition of Netatmo;
- 2019: the Group's total sales exceed €6 billion;
- 2020: Legrand steps up its efforts to combat climate change, committing to targets for 2022, 2030 and 2050;
- 2021: the achievement rate for the fourth CSR Roadmap is 131%; Legrand sets itself the mid-term target of generating 50% of its sales from faster expanding segments (datacenters, connected objects, energy efficiency);
- 2022: the Group's total sales break above the €8 billion mark and net profit attributable to the Group reaches €1 billion for the first time.

## 2.2 - Faster growth momentum

#### 2.2.1 - Increasingly favorable megatrends

#### 2.2.1.1 Secular trends(1)

The Group's addressable market is supported by favorable long-term trends, related in particular to:

- population growth, which is leading to ever stronger demand for building infrastructure. The UN expects the world's population to increase by +25% between now and 2050, including an +86% increase in Africa and a +14% increase in Asia by comparison with 2020;
- urbanization, which is leading to increased demand for smart, connected solutions. For example, megacities are

likely to account for 6% of the world's population by 2025, as opposed to 4 to 5% in 2020;

• growth in the middle classes, who are seeking comfort and products that are high-quality and more connected. By 2030, more than 55% of the world's population is likely to belong to the middle class, as opposed to an estimated 40-45% at the end of 2020. In India, for example, the middle class is expected to double during that period.

#### 2.2.1.2 **Key trends**

Recent social changes and the climate emergency are resulting in long-term expectations among customers and all stakeholders that are beneficial for the Group. These trends relate in particular to:

- the rapid development of the **buildings of tomorrow**, both residential and non-residential, the main feature of which is that they will offer a more connected (connected products generated around 15% of Legrand's sales in 2023) and simpler lifestyle. For example, the number of connected objects is expected to almost triple between 2020 (11.7 billion units) and 2025 (30 billion);
- the environmental and climate emergency and the recent global energy crisis, which has contributed to the strong ramp-up towards a more electricity-focused energy mix and buildings with a zero carbon footprint and only a modest energy footprint. Almost 40% of energy consumption and global CO₂ emissions come from buildings, and energy costs account for an increasingly large proportion of households average expenditure;
- to keep global warming as close as possible to 1.5°C compared with the pre-industrial era, both regulators and companies are committing to becoming carbon-neutral by

2040, 2050 or 2060. This is leading to a constant tightening-up of regulations, along with policies to invest more money in reducing buildings' impact on the environment. These initiatives are increasing the focus on highly energy-efficient solutions (around 24% of 2023 sales) that allow users to reduce energy consumption, along with products that comply with circular economy principles, designed to have a sharply reduced environmental impact;

health, autonomy and wellbeing. The number of people aged 60 or over is likely to double between now and 2050 (around 1 billion in 2020). Legrand ranks as the European number two in assisted living.

Wellbeing, autonomy and health are increasingly being targeted in:

- residential spaces, to give residents safer and more comfortable homes, particularly for vulnerable people who require assisted living solutions,
- healthcare facilities and accommodation for older people, with increasing requirements in terms of remote healthcare and systems that make it easier for carers to do their work.

(1) The statistics mentioned in this chapter come from the UN, Frost & Sullivan, IoT Analytics, McKinsey & Company, Gartner Research and eMarketer.

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#### 2.2.1.3 Accelerated trends

The Covid-19 health crisis has structurally sped up certain trends, which is beneficial for the Group's business in the short, medium and long term. These trends include:

- increasingly connected lifestyles that require more digital infrastructure and connected objects in buildings because of:
  - the digitization of many sectors and of working methods (education, healthcare, offices, etc.). The remote healthcare market, for example, is expected to grow at an average annual rate of +38% between 2020 and 2025.
  - the accelerated spread of connected objects that can be controlled remotely, for example those that relate to comfort (thermostats, lighting), energy efficiency (smart panels, load-shedding devices) and security (cameras, alarms), particularly for residential spaces,
  - technological innovations (5G, artificial intelligence, communication protocols, presence sensors);
- the development of more flexible working methods, with better suited offices and living environments. Remote

working and remote interactions are now established ways of life and of working. This development is leading to:

- a secular need for work spaces (both at home and in the office) that are more connected (cable management, network access, audio-video infrastructure) and modular (floor boxes and mobile products),
- shared office spaces that are more comfortable (lighting and temperature management) and feature more areas for both in-person and remote interaction (connectivity and audio-video infrastructure, particularly in meeting rooms),
- more robust digital infrastructure (both with wires and WiFi) and electrical infrastructure in buildings (circuitbreakers and more charging points) as a result;
- the development of online activities, particularly e-commerce (B2B and B2C) and app-based commerce. This trend is also leading to increased demand for connectivity and therefore digital infrastructure in buildings. Online sales to consumers are likely to account for 20% of the value of transactions by 2025, versus 14% in 2020.

#### 2.2.2 - Traditional growth drivers strengthened

#### 2.2.2.1 Constant innovation and R&D efforts focused on digital technologies

New technologies, particularly digital ones, significantly increase the value in use of the Group's offerings, for both consumer and professional users. These technologies also make the offerings even easier to install. Legrand is stepping up its investments in this area by devoting a growing proportion of its R&D to it. For example, R&D staff members focusing on firmware and software made up around 20% of the total at the end of 2023 (as opposed to around 5% in 2010). Legrand intends to increase this ratio to 25% in the medium term.

Of the 100-plus product families in the Group's catalogs, more than 40 feature connected products with embedded software in the residential, non-residential and datacenter markets.

In addition, Legrand is investing in order to support and take advantage of each phase of building management (definition and planning, construction and installation, management, control and maintenance) with scale-appropriate solutions (small, medium and large) including:

 configurators along with online tools for preconfiguring the desired infrastructure;

- digital content that presents products and makes them easier to install, particularly via tutorials;
- apps (such as the Home + Control and Home + Security mobile apps for connected products) and other specific management interfaces (e.g. for lighting solutions);
- full interoperability with standard control or management platforms for homes, large buildings (Building Management Systems) and datacenters (Datacenter Infrastructure Management). The Group facilitates the development of products that are interoperable with its connected and open source solutions as part of the Works with Legrand program. In this area, Legrand is continuing to set up collaborations, partnerships and other strategic technological alliances (for example with Apple, Google, Microsoft and Amazon™); and
- the provision of digital content for third-party platforms. In this way, Legrand is actively contributing to the development of BIM-Building Information Modeling, a digital planning process for a building's lifecycle-while deploying digital marketing content for distributors, specifiers and end-users (rich content), with around 153,000 product lines already available in ETIM (Electro-Technical Information Model) format.

#### 2.2.2.2 An ambitious plan of geographical development<sup>(1)</sup>

#### 2.2.2.2.1 Geographical expansion via acquisitions

Legrand's strategy of making targeted acquisitions in areas in which these companies have leading positions enables the Group to bolster its international presence.

For example, Legrand has made 21 acquisitions in the United States since 2011. The US has been the Group's largest country in sales terms since 2015, and accounted for 35% of sales by destination in 2023. In the US, the Group has recently

built solid leadership positions in datacenters (busways<sup>(2)</sup>, PDUs<sup>(3)</sup> fiber-optic transceivers, preconnectorized solutions, cabinets).

The 2021 acquisition in Europe of Ensto Building Systems, a Finnish leader in low-voltage solutions with sales of around €120 million, tripled the volume of sales generated in Scandinavia.

#### 2.2.2.2 Geographical expansion via organic growth

The Group also increases its geographical presence through organic growth, by rolling out its product ranges and setting up new operations (offices or subsidiaries).

The geographical product roll-outs include efforts to disseminate new technologies (such as connected products) and arrange for recently acquired companies to serve new geographical markets (such as datacenter product ranges and products related to electrical charging points).

As regards setting up new operations, this strategy is used in particular in new economies with strong long-term growth potential. For example, Legrand intends to increase its presence in Africa, with the ambition of operating in 20 African countries *via* a subsidiary or sales office in each, as opposed to 14 at end-2023, 11 at end-2020 (and 5 at end-2010).

The Group currently generates more than a quarter of its sales in more than 120 new economies and has a commercial and/or industrial presence in over half of them. China and India, the largest of these economies, each accounted for between around 3% and 5% of Group sales in 2023.

#### 2.2.2.3 Favorable development of new distribution channels

E-commerce enables end-users, project owners (architects and design firms) and installers to see the full variety of Group's products (in terms of both functionality and finishes). It also helps to raise the profile of the Group's brands and improves its sales mix.

Legrand has a mid-term target of generating more than 15% of its sales online, as opposed to less than 10% in 2023 and less than 2% in 2010. Sales break down as follows:

- around three quarters come from professional distributors, reflecting:
  - the Group's successful collaboration with its longstanding partners (rich content, data sharing, marketing initiatives, configurators), and

- the multiplier effect from having both a digital and a physical presence;
- around 14% come from companies specializing in online sales, a springboard helping to ramp up knowledge of and access to the Group's products;
- nearly 11% come directly from the Group's websites, in certain countries or for certain product categories where this is relevant.

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<sup>(1)</sup> For more information about market data and Legrand's competitive position, readers are invited to refer to the note on page 4 of this Universal Registration Document.

<sup>(2)</sup> Busways: electric power distribution systems based on metal busbars.

<sup>(3)</sup> PDU: Power Distribution Unit.

#### 2.2.3 - Confirmed ambitions in faster expanding segments

Taking into account the aforementioned trends, Legrand is stepping up its development in three faster expanding segments:

- products for datacenters (around 15% of sales in 2023);
- connected solutions in the Eliot program (around 15% of sales in 2023);
- products forming part of energy-efficiency programs (around 24% of sales in 2023).

Together (and excluding overlaps), these three categories accounted for around 36% of Legrand's sales in 2023 (versus around 31% in 2020 and 18% in 2015). As part of its strategic Roadmap<sup>(1)</sup>, the Group has set itself the target of generating around 50% of its sales from these three areas in the medium term.

#### 2.2.3.1 Datacenters

Technological developments are causing data flows to grow exponentially, and this is contributing to the rise of datacenters.

Legrand has actively developed in this segment. Its datacenter sales went up from around 4% in 2015 to around 15% in 2023, following on from 17 acquisitions in this area since 2010, 7 of them in the United States. Legrand generates over 90% of its sales in the white-space segment—the part of the building devoted to servers.

By destination, datacenter sales accounted in 2023 for less than 30% of sales in North and Central America, around 6% in Europe and around 10% in the Rest of the World.

Legrand is focusing on product ranges with enhanced value in use, with more than 100,000 product lines aimed at both white and gray space. The main features of these product ranges are:

- their breadth (PDUs<sup>(2)</sup>, busways<sup>(3)</sup>, cooling/air flow management systems for racks, copper and fiber-optic cabling systems, cable management, cabinets, UPS systems<sup>(4)</sup>, dry-type transformers and power protection, etc.);
- their ability to offer critical and modular functionality through the best solutions available in the market;
- products that are highly adjustable to customer needs and full interoperability with infrastructure management solutions (DCIM – Datacenter Infrastructure Management).

The product range addresses all types of datacenter:

- large datacenters (hyperscale and colocation), which account for around 55% of the market and are expanding rapidly, with knowledgeable customers who select each product themselves. In this segment, Legrand is often in contact with end-users, who appreciate the reliability, expertise and technical knowledge of the Group's teams;
- smaller, on-premises datacenters and micro datacenters. In this segment, customers sometimes expect a turnkey or systems-based approach.

Legrand intends to maintain its rapid growth and continue increasing market share in datacenters by focusing on three pillars:

- technological innovation, in order to offer distinctive, leading-edge products;
- stronger Front and Back Offices:
  - Front Office: geographical extension of Legrand Datacenter Solutions' teams (LDCS), already present in more than 45 countries,
  - Back Office: roll-out of product platforms;
- ongoing acquisitions of companies that have front-running positions in their markets. Legrand has made 17 acquisitions<sup>(5)</sup> in datacenters since 2010, 7 of them in North America. In 2022 and 2023, it purchased USystems in the United Kingdom (cooling solutions and cabinets), Voltadis in France (support services for implementing gray spaces), Teknica in Chile (UPS and integrated solutions) and ZPE Systems in the United States (serial console servers).

- (1) For more information, readers are invited to refer to the press release of September 22, 2021.
- (2) PDU: Power Distribution Unit.
- (3) Busways: electric power distribution systems based on metal busbars.
- (4) Uninterruptible power supplies.
- (5) From 2010 to year-end 2023, in chronological order: Electrorack, Minkels (Aegide), SJ Manufacturing, Valrack, Raritan, AFCO Systems Group, Server Technology, Modulan, Shenzhen Clever Electronic, Universal Electric Corporation, Compose, Champion One, Geiger, Usystems, Voltadis, Teknica and ZPE Systems.

#### 2.2.3.2 Connected solutions

The Eliot program, launched in July 2015, aims to speed up deployment of the Internet of Things within the Group's offering and thereby enable Legrand to be a major player in democratizing the use of connected products in buildings.

The number of connected product families has doubled since the program's launch to more than 40. They accounted for around 15% of 2023 sales, up from 6% in 2015.

Legrand believes that the electrical and digital building infrastructure market broadly breaks down into three product categories:

- non-connected, single-function products;
- highly integrated systems such as Building Automation and Building Management Systems, which feature both software and hardware; and
- "autonomous" connected products that are easy to install and use due to current developments in software (cloud and apps).

The first two categories are firmly established: the first one accounts for most volume, while the second addresses the mature niche market of very large non-residential buildings. In Legrand's view, growth in its addressable market will be driven mainly by the third category, which is likely to partially replace the other two, thus making connected products more accessible to consumers and building professionals.

In 2023, sales from connected products totaled around €1.3 billion, and broke down as follows:

- a balanced split by vertical, with offerings for:
  - residential spaces for less than 30%, for example consisting of user interfaces, power protection panels, door-entry systems, smart thermostats, etc.,
  - non-residential ones (commercial buildings) for less than 40%, for example consisting of Digital Lighting Management solutions, smart emergency lighting, energy consumption metering systems, etc., and
  - datacenters for more than 30%, for example smart PDUs<sup>(1)</sup>, busways<sup>(2)</sup> with metering, UPS systems<sup>(3)</sup>, etc.;

- many applications are addressed, with sales mainly made in energy efficiency, followed by comfort, security and
- by geographic region: more than 40% in Europe, less than 40% in North and Central America and less than 20% in the Rest of the World.

The Group's strategy aims to democratize connected buildings (i.e., bringing them to the mainstream) through products known for their ease of installation and configuration as well as their modularity. Another goal is to deliver enhanced experience of the building (optimized use, comfort or assisted living). They are particularly well suited to small and medium-sized buildings, and can also be integrated perfectly into large buildings.

Legrand will actively seek to increase the penetration of its connected products in numerous categories:

- some product categories are already largely connected, i.e. thermostats, assisted living solutions and PDUs<sup>(1)</sup>;
- others offer significant opportunities: user interfaces, power protection panels and busbars for datacenters.

The active and ongoing deployment of the Eliot program involves:

- entering new geographical markets. For example, Legrand sold its connected user interfaces in 85 countries at the end of 2023, as opposed to 5 countries in 2018, and 76 at the end of 2022;
- promoting connected products in a targeted way in each vertical:
- constantly improving the user experience by:
  - adding and improving functions within applications, and
  - integrating products into connected ecosystems. Legrand has a number of alliances in terms of technologies and protocols (Matter, ZigBee Alliance, Autocad, etc.).

wellbeing as well as assisted living;

<sup>(1)</sup> PDU: Power Distribution Unit.

<sup>(2)</sup> Busways: electric power distribution systems based on metal busbars.

<sup>(3)</sup> Uninterruptible power supplies.

#### 2.2.3.3 Energy efficiency programs

Given the climate emergency and new requirements, the Group offers a broad array of solutions (connected or otherwise) designed to limit energy consumption in all types of buildings:

- consumption metering and control: controlling the quality of electricity (for example connected protection panels, ecometers, load-shedding devices, source inversion, reactive energy compensation, highly energy-efficient power transformation and uninterrupted power supplies);
- lighting and temperature management, shutter control, home automation and standby mode control of powered devices

Legrand's solutions deliver significant energy savings of up to  $35\%^{(1)}$ .

Legrand estimates that its customers avoided more than 13 million tonnes of  $\rm CO_2$  emissions between 2014 and 2021 and 9.5 million tonnes over the 2022–2023 period. Sales from energy efficiency programs reached around 24% of Legrand's total 2023 sales (versus 11% in 2015), and broke down as follows:

- by vertical: around 45% in commercial segments, 35% in datacenters and 20% in residential buildings;
- by geographic region: by destination, energy efficiency sales accounted in 2023 for close to 22% of sales in North and Central America, 29% in Europe and 16% in the Rest of the World.

Legrand intends to step up its development in these offerings, by working actively to:

- take advantage of stimulus plans and tougher regulations aimed at reducing building-related greenhouse gas emissions. For example, this is the case with the Nemo Green solution in France for commercial buildings;
- roll out its product ranges geographically. Under its plan, the Group sold its connected thermostats in 22 countries by the end of 2023 as opposed to 16 at end-2020;
- continue acquisitions. In 2021, more particularly, Legrand strengthened its positions in electric vehicle charging points with the acquisitions of Ecotap and Ensto Building Systems, which means that it now offers a comprehensive product range and in 2023 around 1% of its sales came from this area.

The initiatives introduced should help to reach the target of avoiding 12 million tonnes of  $CO_2$  emissions for the Group's customers during the 2022-2024 CSR Roadmap.

Legrand plans to capitalize on convergence between faster expanding segments. An example of this is the increasing integration of energy efficiency in solutions for datacenters and in connected products:

- datacenter products and services that yield energy savings, both connected (such as PDUs<sup>(2)</sup> and metered busbars) and not (such as cabinets that optimize hot and cold air flows) and services related to the white or grayspace specification, and an optimized physical and energy footprint; and
- connected products that yield energy savings (such as thermostats, panels, user interfaces, etc.).

#### 2.2.3.4 Eco-responsible products

Demand for more environmentally friendly products is continuing to grow. This trend is a response to the climate emergency and the commitments made by all stakeholders.

As well as its energy efficiency products, Legrand also aims to reduce the carbon impact of its offering by:

- adopting circular economy principles, targeting by 2024 under its fifth CSR Roadmap:
  - a utilization rate of 15% for recycled plastic and 40% for recycled metals in its products,
  - the complete elimination of single-use plastic from its flow pack wrappers and expanded polystyrene,
  - 72% of sales from PSPs (Product Sustainability Profiles) as opposed to 73% at end of 2023, with the aim of providing even more extensive information for customers concerning the environmental impact of its products;

while continuing to roll out the Legrand Way for Eco-Design program in its R&D centers.

In 2023, Legrand estimates that it generated around 76% of its sales from products that are eco-responsible because of the way they are designed or used (particularly in terms of energy efficiency), as opposed to around 75% in 2022. The Group is actively working on increasing that percentage to 80% by 2030.

Readers are invited to refer to sections 4.1.3.1.6 and 4.2.3.5 of this Universal Registration Document for more information on Legrand's energy efficiency activities and on the Group's eco-responsible products.

- (1) Estimated and non-contractual energy savings calculated per year by comparison with standard solutions and specific usage types.
- (2) PDU: Power Distribution Unit.

#### 2.2.4 - A buoyant addressable market offering extension opportunities

The Group expects sustained growth in its addressable market (more than €120 billion at year-end 2023), driven in particular by its faster expanding segments (datacenters, connected and energy efficiency products), as well as the accelerated electrification of buildings (essential infrastructure solutions, also driven by demographics, growing demand for comfort and safety, demand for housing, etc.).

Finally, Legrand has identified a number of promising segments that are adjacent to its current addressable market. These represent genuine opportunities to extend its coverage.

# 2.3 - Legrand has set ambitious mid-term targets for its Operations Department

#### 2.3.1 - An organization geared towards optimizing resources

#### 2.3.1.1 Local Front Office

Close relationships with generalist and specialist distributors, installers, product specifiers and end-users represent a strategic priority for Legrand.

#### 2.3.1.1.1 The Front Office's role and responsibilities

The Front Office acts as an interface with customers (distributors, installers, product specifiers and end-users). It operates at the local level, to ensure the highest level of expertise in terms of both trends and the specific features of local demand. In each country, the Front Office is run by a country manager who is responsible for:

growing sales and market shares by managing the local value chain, deploying the Group's available products, and monitoring potential acquisition targets and maintaining close ties with them:

- creating value through an annual financial performance contract that helps to minimize the working capital requirement (through effective management of investments, inventories, trade receivables and trade payables);
- deploying the Group's CSR goals at the local level;
- docking acquired companies.

The Group's subsidiaries in each country are given significant latitude to manage their business and staff. Country managers are genuine entrepreneurs.

#### 2.3.1.1.2 An economic chain adapted to market flows

The distribution chain is organized as follows:

- manufacturers like Legrand mainly sell their products to professional distributors of electrical and digital products;
- these distributors sell the products to installers responsible for installing them in end-users' buildings. They represent Legrand's main distribution channel because they offer:
  - expertise and unique local coverage of the market, including in terms of e-commerce,
  - lower logistical costs and credit risk than Legrand would incur if it had to deal with installers and end-users directly;
- installers chiefly comprise the professionals who buy and install Legrand's products. They may come to buy products from distributors several times a week, depending on their requirements, and so this is mainly a flow-driven business. They are key specifiers of the Group's products because they advise end-users on the selection of products and applications:
- architects, decorators and design firms that recommend and specify products are the Group's other specifiers;
- end-users are the people and companies who use the products.

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#### 2.3.1.1.3 A "push-and-pull" strategy

Sales and marketing are under the responsibility of the Front Office, whose headcount accounted for around 20% of the Legrand total in 2023 (see section 4.10.2.2 of this Universal Registration Document). Marketing efforts are tailored to each type of customer (distributors, installers, specifiers and end-users). These efforts primarily aim to increase the loyalty of market participants by providing information, training, and other services relating to all of the Group's product ranges.

# Selling Legrand's products to professional distributors ("push")

Under its push strategy, Legrand focuses on ensuring:

- product availability (permanent priority inventories at distributors);
- delivery on schedule (synchronization of local stores and availability of logistics platforms);
- simplification of the ordering, stocking and dispatching process (electronic data interchange, smart sorting to reduce distributors' fulfillment operations);
- supply of all the information required to facilitate product marketing (characteristics, digital files, etc.);
- a large number of new and innovative products covering all installers' needs.

Legrand enjoys strong, long-term commercial relationships with its distributors. In 2023, sales through its two main distributors Sonepar and Rexel accounted for less than 17% of the Group's sales, although this percentage varied from country to country. Legrand believes that no other single distributor accounted for more than 5% of the Group's global revenue in 2023. Legrand's other main customers include Adeo, Amazon, Comet, Comoli, Graybar, Wesco and Yess Electric.

# Stimulating demand among installers, product specifiers and end-users ("pull")

Since the demand seen by distributors mostly comes from installers, product specifiers and end-users, Legrand is actively promoting its products to these three customer categories.

The main aspects of Legrand's "pull" strategy include:

- providing:
  - training, technical handbooks, business software applications and a large amount of digital information for customers (see chapter 2.2.2.1 of this Universal Registration Document),
  - training programs for distributors and local installers to broaden their expertise and service offerings by familiarizing them with the latest product innovations and installation methods for Legrand's products.

In total, more than two million customers have received training since 2014, in particular in around 30 Innoval centers around the world that provide training to participants in the electrical and digital industry;

- availability of e-learning modules and webinars;
- providing various software applications (such as XLPro3, LCS Pro3 and illiPro) specifically designed to provide dayto-day support to professionals, depending on their role (from architects to electricians) and the type of project;
- stimulating end-user demand via targeted commercial initiatives. For consumers, this includes emphasizing the esthetics and functionality of Legrand's products via an active digital presence (social media, local websites and the www.legrandgroup.com institutional website, YouTube<sup>®</sup> channels, etc.); and
- using call centers and marketing some products on online platforms and in DiY stores. For professional end-users, Legrand allocates certain teams and communication resources specifically to each major vertical, for example datacenters, and has Key Account structures.

#### 2.3.1.2 A global Back Office

The Back Office is organized on a global basis, and includes an Operations Department-responsible for innovation, research and development, manufacturing, purchasing and the supply chain-as well as head office departments (Strategy, Acquisitions, Corporate Social Responsibility, Finance, Information Systems and Human Resources).

The Back Office's priority tasks are to:

 organize, drive and manage growth that is both profitable and responsible;

- ensure a high level of service for customers;
- strengthen and accelerate innovation;
- increase productivity as a way of financing growth; and
- attract and encourage talent.

This organization also names local managers for key functions, defines all internal control rules and coordinates risk management processes.

#### **2.3.1.2.1 Operations**

The Operations Department applies a global vision and global processes using a local system:

- at the global level, it is in charge of the product development roadmap (deciding which products to develop, and when and where to develop them, firmware, software and applications, the production strategy (how and where to produce), purchasing, the supply chain, quality, and health and safety;
- locally, country managers are in charge of day-to-day management and the performance of the operations within their scope. Local systems and teams (research and development, production, purchasing, logistics and supply chain) provide the expertise that is crucial to understanding local market practices, optimizing costs and CO₂ emissions, and ensuring a high level of agility and responsiveness. Alongside a local Front Office, this organization allows the Group to respond rapidly when managing performance, including when the operating environment changes suddenly (pandemic crisis, energy crisis, supply chain pressures, etc.).

# Industrial organization and product development geared towards responsible operational excellence

Manufacturing and product development activities are organized by area of expertise and are consistent with the structure of markets. These activities aim to:

- promote and coordinate the innovation process within the Group;
- handle product marketing and develop new products;
- define and implement industrial plans, in line with commercial development;
- ensure the best customer service rate and optimal product quality;
- improve cost prices on an ongoing basis and continually adjust expenditure in line with business levels;

- control capital employed and in particular capital expenditure and inventories; and
- deploy an industrial roadmap in accordance with the Group's CSR targets.

To achieve this, Legrand:

- factors these criteria into the product design phase, specifically through the deployment of product and technology platforms (see section 2.1.1.2.1 of this Universal Registration Document). About 70% of the Group's sales were covered by platforms in 2023;
- works closely with the Strategy Department to define technological roadmaps. It ensures that the technologies used are consistent with each other and that all of the Group's product ranges are compatible and organized into consistent systems;
- streamlines and optimizes its industrial and logistics operations by making products as close as possible to end-markets, with the aim of both minimizing expenditure and reducing environmental impact. The Group is therefore locating more of its production in markets that offer long-term development opportunities, such as in India. It is also pursuing a standardization and redesign to supply policy<sup>(1)</sup> concerning existing products, which aims to curb the impact of supply chain constraints;
- introduces plant specialization by product line or technology so as to reach critical mass and prevent resources and skills from being spread too thinly;
- systematically applies a "make or buy" approach to all new projects to determine whether to invest in new manufacturing assets or outsource;
- has for many years factored a carbon cost into its decisionmaking process when examining projects;
- deploys best practices in its production units through the Legrand Way program, aiming for overall operational excellence (productivity, capital employed, quality, customer service, etc.); and

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Legrand has set ambitious mid-term targets for its Operations Department

invests in digitalizing its production facilities, with more than 10% of its industrial capital expenditure allocated to Industry 4.0 in 2023 (Connected Factory, Data Analytics and Automated Tasks<sup>(1)</sup>, use of smart production assistance solutions such as AGVs<sup>(2)</sup>, Cobots<sup>(3)</sup> and augmented reality).

#### Purchasing: a key performance driver

The Group organizes its purchasing operations so as to safeguard supplies, optimize costs and harmonize practices, particularly in terms of supplier risk management and sustainable procurement.

The Purchasing Department has a matrix-based organization and reports to the Operations Department, with teams that manage:

- corporate purchases: purchases for which Legrand has adopted a global approach;
- local purchases: meeting the specific requirements of a site or operational department.

The main ways in which Legrand boosts value creation *via* purchasing are as follows:

profitability, particularly through redesign-to-cost efforts and managing cost inflation in conjunction with the Front Office:

- ensuring reliability by managing risks and safeguarding procurement through a redesign to supply approach;
- increasing efficiency by deploying digital technology (Supplier Relationship Management, Robotic Process Automation, Data Analytics) and by rapidly realizing synergies with acquired companies; and
- promoting sustainability and responsibility as part of its efforts to implement sustainable purchasing (through decarbonized purchasing and the application of circular economy and inclusivity principles). For example, the Group uses recycled raw materials, limits its use of materials that carry a high risk of depleting non-renewable natural resources, collects and recovers products at the end of their lives via industry-specific initiatives, and makes CSR commitments an integral part of supplier consultations.

The Group had around 38,000 suppliers at the end of 2023 and its purchases totaled around €4.0 billion, of which Europe accounted for more than 41% and North and Central America for around 29%.

Legrand considers that most of the raw materials and components required by its operations will remain available in all its major markets and that it has no material dependence on any one supplier.

Raw material and component purchases totaled more than €2.7 billion in 2023, and the following table presents them (as a percentage of total material and components purchases) for 2023:

(% of the split of raw material and components purchases)	December 31, 2023
Trading (electrical finished goods designed by Legrand)	22%
Metallic subcontracting (including added value)	19%
Electronic (components and sub-assembly)	12%
Electrical and lighting components	11%
Plastics subcontracting	6%
Other elements	5%
Components & subcontracting	75%
Metals	14%
Plastics raw material	7%
Packaging	4%
Raw materials	25%
Total	100%

### Logistics and supply chain optimized for the benefit of customers

Legrand's objective in terms of the supply chain is to deliver products within the timeframes demanded by customers while optimizing transport and warehousing costs, environmental footprint and inventory levels.

Logistics facilities form a network of local, regional and central storage and distribution centers.

This approach is based on dedicated tools and processes for planning and execution. Operational best practice is recorded and shared through the Legrand Way.

Using this approach, Legrand is able to guarantee a highquality service for its distributors (in terms of availability, flexibility, speed and adaptability), in particular through balanced management of its inventory levels to meet its customers' requirements.

- (1) Xxxx
- (2) AGV: Automated Guided Vehicle.
- (3) Cobot: collaborative robot.

# A roadmap intended to maintain optimal and responsible operational performance

Operations has the following ambitious medium-term targets:

- in terms of driving growth through innovation and focusing on customer needs:
  - maintain an R&D investments/sales ratio of around 5% through productivity initiatives and investment in innovation, including: (i) increasing the proportion of R&D staff members focused on software and firmware from around 20% in 2023 to more than 25% mid-term, (ii) bolstering its R&D teams in Asia from around 21% of worldwide R&D staff numbers in 2023 to around 30% mid-term,
  - increase the percentage of sales covered by platforms from 66% in 2020 and around 70% in 2023 to 75% midterm;
- in terms of driving performance through industrial competitiveness, Operations has the following targets:
  - accelerate annual productivity rate from about 3% to close to 4% mid-term, in particular by (i) streamlining and optimizing the Group's industrial and logistics footprint on an ongoing basis, (ii) rolling out the Legrand Way program in production sites, (iii) increasing the proportion of sales covered by platforms as mentioned above, and (iv) increasing the proportion of capital expenditure allocated to Industry 4.0 from around 7% of industrial CapEx in 2020 and to over 10% in 2023, with coverage of the main industrial sites rising from 51% in 2020 and 100% in 2023,

- limit total capital expenditure to 3-3.5% of sales;
- as a key participant in the Group's CSR strategy, Operations has the following targets:
  - promote talent, diversity, inclusivity and business ethics,
  - reduce work accidents with and without lost time (FR2)
     by -20% relative to the 2020 level (of 4.6), with already 2.8 in 2023,
  - increase the percentage of sales covered by PSPs/ PEPs to more than 70% as opposed to 67% in 2020 and around 73% in 2023,
  - achieve a waste recovery rate of over 90% versus 94% in 2023,
  - reduce energy consumption by -17% between 2021 and 2023,
  - lower the Group's direct emissions (Scope 1&2) by -42% and its indirect emissions (Scope 3) by -25% between 2022 and 2030 in accordance with the Net Zero commitment validated in 2024 by the SBTi and in line with limiting global warming to 1.5°C. In pursuit of this goal, Legrand has set a goal of encouraging at least 250 of its key suppliers to set an official target by 2024 of cutting their CO<sub>2</sub> emissions by -30% on average by 2030.

For more details, please refer to the Sustainability-Linked Financing Framework on the Group's website, section "Investors and Shareholders / Debt and Bond Investors".

#### 2.3.1.2.2 Functional departments

In the Back Office, functional departments organized at the global level include:

- strategy;
- acquisitions;
- Corporate Social Responsibility (CSR);

- finance and information systems; and
- human resources.

Each Department is in charge of defining its own organization and of coordinating Group processes within its area.

#### 2.3.2 - Fostering employee engagement with an entrepreneurial spirit

Legrand's strategy is realized by around 38,000 highly committed, qualified and responsible staff members:

- the engagement rate was around 80% in 2021, much higher than in 2017;
- the staff attrition rate is one of the lowest in the industry;
- training levels are high, with each staff member for example receiving around 22 hours of training on average in 2023;
- compensation arrangements are focused on integrated performance and favor an entrepreneurial mindset;
- country managers are experienced, particularly in sales, are appointed by the Group's General Management and

are responsible for integrated performance within their scope as a whole, including the Front and Back Offices.

The main aspects of Legrand's staff engagement policy are as follows:

- providing a working environment that meets the highest standards of comfort, wellbeing and business ethics;
- focusing on promoting talented people through an active policy of attracting and retaining them, providing active support and offering an extensive, appropriate training program;

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- offering guaranteed standard cover that is common to all countries as part of the "Serenity On" program launched in 2017, and extended in 2022 to include family members and a wider range of care. The program covered 90% of Legrand's workforce in 2023, and it intends to raise this figure to 100% eventually;
- implementing an ambitious policy in terms of promoting diversity and an ever more inclusive business culture:
  - at the end of 2023, women made up (i) one fourth of Executive Committee members; (ii) 26.2% of key managers (Hay grade of 20 or over), with the aim of increasing this to more than a third by 2030 as opposed to 15.2% in 2018; and (iii) 29.1% of managers overall (Hay grade of 14 or over) as opposed to 22.6% in 2018, with a target of reaching 30% by 2024;
  - Legrand is also pursuing a number of initiatives to achieve greater inclusivity. For example, the Group promotes (i) networks that focus on gender equality, visible minorities and LGBTQ+ people (Elle@Legrand, the Black Professional Network in the United States, Legrand Rainbow), (ii) measures designed to increase recruitment of people with disabilities, who accounted for 2.4% of the Group's workforce in 2023 and (iii) employment opportunities for young people.

In its 2022–2024 CSR Roadmap, Legrand lays out the targets of (i) providing 4,000 new opportunities every year to individuals at the beginning of their career, and (ii) reaching the point where 80% of its employees work at an entity that

has a "Diversity & Inclusion" status through a GEEIS<sup>(1)</sup> diversity certificate.

One of the keys to Legrand's success in terms of employee engagement is the combination of its organization (Front Office and Back Office) with a compensation policy that focuses on integrated performance. Together, these elements foster an entrepreneurial mindset and lead to a high level of accountability as well as strong appropriation of the Group's values and its overall strategy.

The variable compensation of functional and country managers is strictly aligned with the Group's financial and non-financial targets:

- long-term incentive plans involve awards of performance shares linked to targets in terms of the Group's growth, margins and CSR performance; awards are made every year to a broad base of managers. Around 1,400 managers were thus covered in 2023;
- country and business managers also receive bonuses, 70% of which are determined by compliance with the performance contract established with Management, 20% by achievement of local CSR targets and 10% by qualitative targets, related for example to acquisitions within their management scope.

For more information about the Group's HR initiatives, particularly in relation to its CSR policy, please refer to section 4.4 of this Universal Registration Document.

# 2.4 - Mid-term targets

With its proven development model, clear strategic roadmap and product ranges supported by sustainable market trends, particularly in faster expanding segments, Legrand further developed its mid-term targets early 2021, through which it intends to accelerate value creation.

Over a full economic cycle and excluding a major economic slowdown, the Group is aiming for:

- annual sales growth averaging between +5% and +10% excluding currency effects;
- adjusted operating margin<sup>(2)</sup> averaging around 20% of sales:
- normalized free cash flow averaging between 13% and 15% of sales.

At the same time, Legrand will continue to deploy a bold and exemplary ESG approach, driven by demanding roadmaps, with a particular focus on the fight against global warming and the promotion of diversity. By 2030, the Group is targeting:

- a -42% reduction in its CO<sub>2</sub> emissions from its own operations (Scope 1&2) and a -25% reduction across its value chain (Scope 3) by comparison with 2022;
- one third of key positions to be held by women and gender parity across its workforce as a whole;
- 80% of its sales to come from eco-responsible products and services.

These mid-term financial and non-financial targets are accompanied by a balanced capital allocation policy in which:

- more than half of free cash flow on average is used to carry out targeted acquisitions, while maintaining a solid halance sheet:
- around 50% of earnings per share on average is paid out as a dividend;
- share buyback programs are used to offset dilution arising from performance share awards as part of long-term incentive plans.
- (1) GEEIS Diversity: Gender Equality European & International Standard-Diversity, a Bureau Veritas-approved quality standard recognizing workplace equality and diversity in businesses, created by Arborus and audited by Bureau Veritas Certification. For more information, please refer to: <a href="https://www.bureauveritas.fr/besoin/gender-equality-diversity-european-international-standard">https://www.bureauveritas.fr/besoin/gender-equality-diversity-european-international-standard</a>.
- (2) Including restructuring-related costs.

# 03

# Internal control and risk management

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# 3.1 - Environment and organization of internal control and risk management

#### 3.1.1 - Reference framework

The Group's internal control and risk management system falls within the legal framework applicable to companies listed on the Paris stock exchange and relies on the

"Reference framework for risk management and internal control systems" published by the AMF in 2010.

#### 3.1.2 - Scope of application

The Group's internal control and risk management system covers all controlled entities that fall within the scope of consolidation of which the Company is the parent company. No company controlled by Legrand is excluded.

The Group defines the roles and responsibilities of the various participants and establishes procedures. It ensures that internal control and risk management are performed effectively within its subsidiaries. Newly acquired companies

adopt the internal control system during their integration with the Group. They are audited for the first time by the Group's Internal Audit team within around a year of their acquisition.

The scope of application of internal control concerns every area of the business. The internal control system is regularly updated to address risk management issues and business developments.

#### 3.1.3 - Internal control and risk management environment

The Group's internal control and risk management environment is based on the following:

- the Group's values and its purpose, formally enshrined in a set of charters that are widely circulated among teams. They include the Group's Charter of Fundamental Principles and its Application Guide setting out the Group's values, its Prevention Charter and Environment Charter. Commercial practices are governed by the Fair Competition Charter and the Guide to Good Business Practice;
- exemplary behavior, which is an essential means of disseminating values within the Company;
- the clear objectives set out by the Company and communicated to its employees;
- an organizational and hierarchical structure that provides a clear definition of responsibilities and powers;
- management policies and procedures available on the Group's intranet, applicable to all its subsidiaries;

- training organized around topical subjects and ongoing coordination of the internal controller network to ensure the sharing of best practice;
- IT tools and secure access to information systems determined according to each person's role, in compliance with the rules regarding segregation of duties.

The reporting systems that exist for all the Group's major business processes allow relevant and reliable information to be gathered and circulated at various levels of the business. They ensure that the Group's various organizational levels (regions, subsidiaries and head office departments) use the same terminology. Examples include the annual budget process, monthly and quarterly country performance reviews, functional reporting systems (financial, human resources, purchasing, operations, corporate social responsibility, etc.), as well as the internal control self-assessment questionnaire completed by each entity.

#### 3.1.4 - Resources allocated to internal control and risk management

The Group's Audit, Internal Control and Risk Management Department coordinates and organizes monitoring of the risk management and internal control system. The main tools it uses include risk mapping, the internal control framework, the self-assessment process, audits and action plan monitoring.

Assigning these tasks to a single department ensures a consistent methodology. It facilitates continual adjustment of audit procedures and of the internal control framework in response to risks and weaknesses detected during audits.

The Group's Internal Control Department relies on local internal controllers who coordinate the process within their units. This is the case for roughly fifteen countries, including the largest contributors in terms of business (United States, France, Italy, China, India, Brazil, Spain, the United Kingdom, Colombia, etc.). In smaller entities, internal control is the direct responsibility of their finance managers. In the Group as a whole, there were more than 30 specialist staff members focusing entirely on internal controls at the end of 2023.

The manager in charge of this function at Group level reports directly to the Chief Executive Officer, ensuring that he enjoys the required authority at the internal level. He has direct access to the Chairwoman of the Audit Committee, with whom he confers independently when preparing for Audit Committee meetings.

Aside from the Internal Control Department, other key contributors include:

- General Management, in connection with the overall design and management of the Group's internal control system;
- the Company's governance bodies, particularly the Audit Committee, whose tasks include monitoring the effectiveness of the system;
- the Risk Committee, in connection with managing the Group's risk-mapping exercises;
- the Group's various departments, some of which coordinate the internal control and risk management approach within the various operational committees;
- the Finance Department in general, and especially the finance managers of the various subsidiaries, who play an ongoing role in organizing the control environment and ensuring compliance with procedures;
- managers at all levels of the organization, who are responsible for managing the internal control system in their particular area.

#### **LIMITATIONS**

The risk management and internal control system, outlined above and detailed below, though well designed and implemented, cannot provide an absolute guarantee that the Group's targets will be met. It cannot guarantee that all risks, particularly those relating to error, fraud or failure, will be completely controlled or eliminated.

# 3.2 - Internal control system

#### 3.2.1 - Definition and purposes of internal control

The Group's internal control system consists of a set of resources, behaviors, policies, procedures, tools and actions tailored specifically for Legrand, that:

- enable it to take appropriate account of significant risks, whether strategic, operational, reputational, financial, compliance or CSR-related; and
- contribute to the control of its business activities, the efficiency of its operations and the efficient use of resources.

The internal control system is wide-ranging. It is not limited to procedures that make sure accounting and financial reporting data are reliable. More generally, its objectives are to:

- ensure compliance with laws and regulations;
- ensure that instructions are applied and that the objectives set by General Management are achieved;

- guarantee internal procedures, especially those that contribute to the protection and safeguarding of assets, work properly;
- provide assurance regarding the reliability of financial and accounting information;
- support both organic and external growth;
- help optimize processes and operations.

The risk management process continually feeds into the internal control process. As a result, the internal control process adapts in response to developments in the Group's risk environment.

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#### 3.2.2 - Procedures, controls and assessments

The Group's internal control activities (procedures and controls) are defined in specific standards, which are regularly updated. As well as all the legal, financial, management and accounting rules followed by the Group, they can be accessed on the Group's intranet.

Internal control activities, and particularly the controls in place, are reviewed annually using a self-assessment mechanism that is mandatory for all entities and supported by a dedicated tool.

The self-assessment process covers matters concerning the internal control environment and controls over the Group's main processes (e.g. purchasing, sales, inventory management, payroll, fixed assets, etc.). The questionnaire evolves each year as part of a continuous improvement process. It is updated to take account of strengths and weaknesses identified during audits and self-assessments. It can also factor in changes in risks and in the control environment.

The size of the questionnaire varies according to the size of the respondent entities.

The results of these questionnaires and tests are systematically reviewed, consolidated and analyzed by the Internal Control Department.

The 2023 self-assessment campaign showed that the Group's entities achieved an overall compliance rate of 91% in respect of the internal control system's minimum requirements, up from 94% in 2022. The Group regards this compliance rate as satisfactory. Targeted support is provided to help all entities achieve an individual compliance rate of at least 90%.

The Group's internal control system, and any changes it may undergo, are presented annually to the Audit Committee.

The tools, procedures and results of internal control reviews are all available to the Company's Statutory Auditors, and there are regular consultations to optimize the internal control framework and coverage of risk areas, which reinforce the internal control system and risk controls.

# 3.3 - Risk management system

#### 3.3.1 - Definition and purposes of risk management

A risk represents the possibility of an event occurring that might have adverse effects on people, resources, the environment, the Group's objectives or its reputation. A risk is also the possibility of missing a strategic or other opportunity.

Risk management is a dynamic system. It enables managers to identify, analyze and deal with the main risks regarding the Group's strategic objectives, to keep them at an acceptable level.

It seeks to be comprehensive, to cover all Legrand's activities, processes and assets.

Risk management is considered as a business management tool, and has the following objectives:

- protecting the Group's employees and partners;
- preserving Legrand's value, assets and reputation;
- making Group's decision-making and procedures more secure, to help it achieve its objectives and thus create value for all stakeholders;
- ensuring that initiatives undertaken are consistent with Legrand's values and purpose; and
- encouraging Group employees to buy into a shared vision regarding major risks, and raising their awareness both of the risks inherent in their activity and of newly emerging risks.

#### 3.3.2 - Risk management procedure

The risk management procedure consists of three stages:

1) Risk identification: the risk environment is jointly determined using data gathered during meetings and

workshops with the Group's senior executives. It is supplemented by contributions from Group subsidiaries and functional departments, business experts and external benchmarking.

 Assessment of identified risks: a panel of senior executives carries out risk assessment and classification work.

Risks are assessed and ranked according to the probability of their occurrence and their potential impact, on the basis of a homogeneous set of criteria. They are then ranked according to an assessment of how effectively they are controlled.

Risk analysis is supported by a regular review of specific indicators. These indicators, drawn up on the basis of historic and prospective data, are tracked by the relevant functional departments. They are fed back to the Group's Risk Manager in charge of coordinating the process.

On the basis of this risk identification and assessment, a risk map is produced, which is submitted to the Risk Committee for approval. Risk factors and risk control systems are detailed in section 3.6 of this chapter.

3) Dealing with risks: measures to reduce, transfer or accept risks are applied. Action plans are defined and the owners of the risks identified within the functional departments, with the help of the Group's Risk Manager. The Risk Committee validates the procedure for dealing with the main risks and monitors the progress of the action plans.

Governance takes place through semi-annual meetings of the Risk Committee, chaired by the Group's General Management. The Committee is made up of members of functional and operational departments.

The Audit Committee is also regularly informed of the subjects addressed. The approach to assessing and dealing with risks is the subject of an annual discussion with the Committee, during which a review is made of the major risks, of the risk control mechanisms in place, and of any current action plans. The minutes of the meeting are submitted to the Board of Directors.

A comprehensive update of the risk map was carried out in 2020 and 2021.

The updated risk map was presented to the Audit Committee and Board of Directors for validation in February 2021. The risk universe is regularly compared with available benchmark. In 2023, the Audit Committee checked the risk map was still relevant.

# 3.4 - Internal audit system

#### 3.4.1 - Definition and objectives of internal audit

The purpose of internal audit is to provide objective assurance regarding the degree of control over operations and the processes for managing, controlling and governing

risk, and to make recommendations on how to make them more effective.

#### 3.4.2 - Audit planning, implementation and follow-up action

An audit plan is drawn up each year, applying the following rules:

- the rotation of audits across all the Group's reporting entities and functional departments:
- audits of the Group's new acquisitions generally within around the year following the Group's assumption of control;
- follow-up audits on the action plans put in place by operational entities if the situation requires it;
- audits of systems for controlling the risks identified in connection with risk management;
- specific and cross-functional audits aimed at covering major or emerging risks.

After approval by General Management, the audit plan is presented annually to the Audit Committee.

Every audit assignment results in a report. Those reports are submitted to General Management. A summary of them is presented quarterly to the Audit Committee.

The recommendations expressed in the audit reports directly address the risks inherent in the identified internal control weaknesses, thereby strengthening the previously mentioned approach. Implementation of action plans is monitored systematically by the Internal Control Department.

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# 3.5 - Procedures for preparing and processing accounting and financial information

#### 3.5.1 - Objectives

Internal controls applied in the accounting and finance areas must:

- ensure that the published accounting and financial information complies with applicable regulations;
- ensure that the instructions concerning this information, issued by the Group's General Management, are applied;
- safeguard the Group's assets;
- detect and prevent fraud and accounting irregularities wherever possible;
- ensure the reliability of internal financial and accounting information, and of information disclosed to the markets.

#### 3.5.2 - Main contributors

- General Management, in connection with setting up and organizing the Group's internal control system and preparing financial statements for approval and publication;
- the Board of Directors, which approves the consolidated financial statements, based in particular on work done by the Audit Committee;
- the Internal Audit Department which, through its work, makes a certain number of recommendations both to
- General Management and to the Audit Committee on improvements to the internal controls applied in the areas of accounting and finance;
- the Statutory Auditors who, through their external audit work, express an independent opinion on the published annual and half-year consolidated financial statements.

#### 3.5.3 - Control mechanism for accounting and financial information

This mechanism is based on the definition and implementation of processes to prepare and review financial and accounting data. That data is prepared and reviewed so that it can be used internally for management purposes and disclosed externally for publication to the markets.

The mechanism is deployed through concerted action involving contributions from various functions that report to the Finance Department.

#### Finance managers in subsidiaries

Finance managers in subsidiaries are appointed by, and report functionally to, the Group's Finance Department. They are specifically entrusted with responsibility for internal control and act as Compliance Officers in their respective companies. They are appointed by the Group's Finance Department, to ensure that levels of expertise are consistent and appropriate.

#### **Group Management Control**

Group Management Control reports to the Group Finance Department.

It plays a key role in monitoring and controlling subsidiaries' performance and their enforcement of procedures. It coordinates the preparation of annual budgets and regularly performs an in-depth review of outturn and estimates. This work is based on rules for the preparation of financial reports and the budget, which can be found in the standards for internal control procedures.

All subsidiaries issue a detailed consolidation report every month, which includes a balance sheet with an analytical review and an income statement with analyses, to allow detailed monitoring of their performance.

#### **Corporate Financial Analysis**

The Corporate Financial Analysis unit, which reports to the Group Finance Department, analyzes the Group's consolidated financial statements. It prepares and circulates, on a monthly basis, a progress sheet showing consolidated performance and the variance between actual results and the results forecast in the budget. This data is formally reviewed each month by the Finance Department and General Management.

#### Consolidation

Accounting data is consolidated by a dedicated team that reports to the Finance Department. The team's role is to produce the consolidated financial statements based on consolidation reports submitted through a software application deployed across all Group subsidiaries. Consolidated financial statements are prepared on a monthly basis (except at the end of July) in accordance with a schedule circulated to all subsidiaries. This allows them to plan accordingly and provide financial information in a timely manner.

Almost all consolidated entities have their annual and/or consolidation reports reviewed by the local affiliated offices of the Group's Statutory Auditors or by independent auditors.

#### Group financing and cash flow

The Treasury Department reports to the Group Finance Department.

The Group Finance Department validates the identity of bank account signatories. Cash flow is monitored through specific procedures. Investment, borrowing and hedging transactions are centralized and controlled by the Group Finance Department. All bank accounts of the Group's subsidiaries are managed in agreement with the Group Treasury Department, which ensures consistency in the Group's relationships with banks.

#### **Information Systems**

The Information Systems Department reports to the Group Finance Department.

In order to reduce the risks associated with the reliability of accounting and financial data processing, the Group has implemented a full set of IT procedures to mitigate security risks as well as data back-up plans.

In addition, the deployment of internal control helps strengthen and harmonize the implementation and operation of information systems, as well as system and network protection and access arrangements.

# 3.6 - Risk factors and control mechanisms in place

At the filing date of this Universal Registration Document, the risks presented below are those identified by the Group as likely to have a material adverse impact on its business, its image, its financial position, its results or its ability to achieve its objectives. Other risks that are not identified, that are emerging or that appear non-material at the same date, may also have an adverse impact on the Group.

The Group carried out a fresh risk mapping assignment, and the results were submitted for validation to the Audit Committee and the Board of Directors in 2021.

In 2022 and 2023, the Audit Committee confirmed that the map of the major risk factors remained pertinent based on the risk environment.

All the risk factors contained in the risk map are also analyzed twice a year in each risk committee meeting through constant assessment of emerging risks.

All the risk factors are assessed according to the probability of their occurrence and potential impact (based on a scale with four levels, *i.e.* minor, moderate, material and major). They are then ranked based on an assessment of how effectively they are controlled, again based on a scale with three levels ("Priority", "Keep on watch", and "Business as usual").

As a result, the approach involves measuring net risks. The risk factors are analyzed taking into account the potential risks in Legrand's business model and the risk mitigation arrangements. This approach complements that adopted by Legrand to address its Corporate Social Responsibility.

The table below summarizes the key net risk factors organized into four categories: strategic risks, operational risks, reputational and compliance risks, and financial risks.

The Group's risk map consists of 18 risks, of which nine risk factors were identified as being in the "Priority" category with a "major" or "material" net impact. They are presented in this Universal Registration Document.

In accordance with the requirements set out in Art. 16 of Regulation no. 2017/1129/EU, this chapter only covers the risks specific to the Group that, in our view, have a net impact likely to influence investment decisions. In terms of methodology, therefore, in the table below details are only provided in relation to "Priority" risk factors that could have a "major" or "material" net impact. In each of the four categories, the risk factors are ranked in decreasing order of priority and net impact.

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Risk factors (net risks)	Potential risks in Legrand's business model	Main risk mitigation arrangements	Impact/ Priority	Ref.
Strategic risks				3.6.1
Environmental impacts and risks related to climate change	<ul> <li>Disruption to the Group's organization or operations</li> <li>Failure to move with customer demand in response to environmental and climate risks</li> </ul>	<ul> <li>CSR approach and multi-year roadmaps covering the principles of carbon impact mitigation and promotion of the circular</li> </ul>	Major/ Priority	3.6.1.1 see chapter 4 –
		<ul> <li>economy</li> <li>Environment department and certification policy</li> <li>"Creation of the Product Offering" process coordinated by the Operations Department</li> <li>Mapping of risks and climate opportunities</li> </ul>		CSR and DEFP report
Digital acceleration	<ul> <li>Insufficient innovation in the portfolio of connected products and solutions with enhanced value in use and/or for datacenters</li> <li>Inability to deal with changes in the economic chain, especially the need for data and e-business</li> <li>Failure to grasp digital opportunities for enhancing operations</li> <li>Failure to keep pace with new remote working practices</li> </ul>	<ul> <li>Eliot program to develop the connected offering, and LDCS organizations for the dedicated datacenter, governance offering</li> <li>"Creation of the Product Offering" process coordinated by the Operations Department</li> <li>Digital acceleration program covering all Company activities (sales and marketing, supply chain, purchasing, manufacturing, HR, finance and CSR) with dedicated governance</li> <li>Deployment of Industry 4.0 technologies and automation of administrative tasks under the coordination of the Group Back Office Departments</li> <li>Strategic partnerships</li> </ul>	Major/ Priority	3.6.1.2
Products and solutions that do not reflect changing market expectations	<ul> <li>Failure to identify promising verticals or segments</li> <li>Failure to capture a trend or development in building design, building use or construction technologies</li> <li>Insufficient innovation to uphold the values of the Group's offering</li> <li>Failure to keep pace with or to anticipate changes in standards and regulations</li> </ul>	<ul> <li>Strategy, Brand and Digital Department tasked with identifying macro-trends and coordinating the monitoring of market shares per country (annual review in conjunction with General Management)</li> <li>"Creation of the Product Offering" process coordinated by the Operations Department</li> <li>Monthly marketing meetings led by General Management to review plans for new products</li> <li>Country-specific commercial plans dedicated to the fastest growing segments (datacenters, energy efficiency and connected products)</li> <li>Technology collaborations, partnerships and alliances</li> <li>Standardization team and committee, network of correspondents</li> </ul>	Major/ Priority	3.6.1.3
Brand positioning	<ul> <li>Failure to support the profile of brands</li> <li>Failure to protect intellectual property</li> <li>Failure to deal with reputational damage to brands</li> </ul>	<ul> <li>Strategy, Brand and Digital Department tasked with identifying macro-trends and coordinating the monitoring of market shares per country (annual review in conjunction with General Management)</li> <li>Department dedicated to intellectual property and network of correspondents within the Group</li> <li>Charter on individual use of social media and team dedicated to monitoring social media trends</li> <li>Monitoring the online reputation of the Legrand &amp; Bticino brands using the Talkwalker Platform (web and social media research based on Al-Machine Learning)</li> </ul>	Major/ Priority	3.6.1.4

Risk factors (net risks)	Potential risks in Legrand's business model	Main risk mitigation arrangements	Impact/ Priority	Ref.
Operational risks				3.6.2
Cybersecurity and personal data protection	<ul> <li>Inability to protect information systems and data in the event of an intrusion</li> <li>Leak, theft or loss of personal data</li> </ul>	<ul> <li>Centralized management of IT infrastructure, office software and credentials by the Group Information Systems Department</li> <li>Methodology for integrating Cybersecurity into projects</li> </ul>	Major/ Priority	3.6.2.1
	<ul> <li>Personal data breaches affecting customers of the Eliot connected products</li> <li>Financial penalties for failing to meet regulatory requirements</li> </ul>	■ Cybersecurity program led by the Chief Information Security Officer supported by external specialists (including a Security Operations Center and a Computer Emergency Response Team) and structured according to the NIST (National Institute of Standards and Technology) framework		
		<ul> <li>Systems audit, security audit and cyber risk insurance policy</li> </ul>		
		<ul> <li>Data Privacy Officer and network of Data Privacy Representatives</li> </ul>		
		<ul> <li>Application of the Privacy by Design principle for connected products</li> </ul>		
		<ul> <li>Systematic Privacy Impact Assessment for connected products</li> </ul>		
		<ul> <li>Internal corporate rules on processing personal data</li> </ul>		
		Training and awareness-raising		
Alignment of information systems with the Company's requirements	Potential failure or obsolescence of information systems     Failure to grasp opportunities to improve applications and infrastructure following information systems upgrades	<ul> <li>Centralized management of IT infrastructure, office software and credentials by the Group Information Systems Department</li> </ul>	Major/ Priority	3.6.2.2
		<ul> <li>IT applications roadmap coordinated by the Group Information Systems</li> <li>Department and developed jointly with user Departments</li> </ul>		
		<ul> <li>Structured governance process for all material IT projects (IT Project Review)</li> </ul>		
Overall competitiveness of operations	Lack of competitiveness or operational flexibility	<ul> <li>Operations Department with sole responsibility for back-office operations</li> </ul>	Major/ Priority	3.6.2.3
	<ul> <li>Failure to optimize the organization of industrial operations, performance and the footprint</li> <li>Weaker-than-expected performance of the supply chain and procurement policy</li> </ul>	<ul> <li>Group Operational Performance         Department in charge of         i) deploying operational best practice         (the Legrand Way), ii) coordinating efforts         to streamline the footprint of the Group's industrial and logistics operations, and         iii) deploying Industry 4.0 tools     </li> </ul>		
		<ul> <li>Regular Country Operations Performance Reviews (COPR)</li> </ul>		
		Centralized procurement policy		
		<ul> <li>Supply chain organized around a network of regional and local warehouses, involving practices that span all of the Group's business lines (Distribution Resource Planning, Management Resource Planning) and which is becoming increasingly digital</li> </ul>		

Risk factors (net risks)	Potential risks in Legrand's business model	Main risk mitigation arrangements	Impact/ Priority	Ref.
Human resources policy adequacy	<ul> <li>Failure to create a safe working environment</li> <li>Inability to recruit, integrate, train, motivate, promote or retain new talent</li> <li>Inability to develop the skills and talents of all employees</li> <li>Failing to address the challenges of diversity</li> <li>Employee dissatisfaction</li> </ul>	<ul> <li>Identification and deployment of the best practice in terms of occupational health and safety, Group-level accident-monitoring</li> <li>Group Human Resources Department, Group-wide oversight of the HR policy and centralized management of key roles and resources</li> <li>Talent management process</li> <li>Skills development process</li> <li>Mechanisms for identifying and motivating talented and key staff members</li> <li>Efforts to promote equal opportunities and diversity</li> <li>Buy-in from staff members through communication about the Group's strategy and objectives</li> </ul>	Major/ Priority	3.6.2.4  see chapter 4 – CSR and DEFP report
Reputational and compliance risks				3.6.3
Product quality	<ul> <li>Potential risks related to the use of electricity</li> <li>Failure to comply with product standards</li> </ul>	<ul> <li>Quality policy</li> <li>ISO 9001 certification for production sites</li> <li>Product accreditation by certified laboratories</li> <li>Product surveillance process</li> <li>Process for managing customer dissatisfaction</li> <li>Procedure for managing product risks</li> </ul>	Major/ Priority	3.6.3.1  see chapter 4 – CSR and DEFP report
Financial risks	None			3.6.4

### 3.6.1 - Strategic risks

### 3.6.1.1 Environmental impacts and risks related to climate change

### **Risk factors**

The Group has long been committed to reducing its environmental impacts. This responsibility applies not only to the Group's sites but also to the design of its products.

The main industrial processes that take place on Legrand's sites focus on the molding of plastic components, the production of metal parts, the assembly of plastic, metal and electronic components, and, on a less frequent basis, painting or surface treatment that consume gas and electricity, sources of GHG emissions. Legrand's GHG emissions Scope 1&2 remain low (Legrand is not subject to the European ETS regulation for example).

Climate change is creating new sources of risk for the Group. The evolution of extreme climate phenomena (storms floods, droughts, etc.) in terms of frequency, severity, duration and geographical distribution could lead to disruption to the Group's organization or operations, and the Group may be unable to address that disruption.

The Group also designs energy efficiency products and solutions that allow Legrand's customers to save energy. Nevertheless, it may be unable to meet users' new expectations in terms of addressing environmental and climate risks but also in the face of the electrification of uses. This may relate to decarbonization efforts and the increasing desire to reduce energy consumption.

The Group may also be unable to provide eco-designed products in line with the circular economy principles that the market requires.

### Main ways of addressing risk

To address environmental and climate-related risks, the Group relies on:

- a CSR approach and multi-year roadmaps overseen by the Corporate Social Responsibility Department, which covers climate and circular economy issues, with three-year targets (2022-24) and associated practical action plans (see section 4.1.6 – "Measures and objectives" in this Universal Registration Document);
- a Group Environment Department team and an ISO 14001 certification policy for its production and logistics sites;
- a "Creation of the Product Offering" process coordinated by the Operations Department in conjunction with the Strategy and Development Department;
- a new map of climate-related risks and opportunities is being finalized with AXA Climate, which will allow the development of a resilience and mitigation plan for the Group's entire value chain from 2024.

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### 3.6.1.2 Digital acceleration

### **Risk factors**

Against the background of the digitalization of the economy and the rapid development of digital solutions:

the Group's offering may prove insufficient in terms of innovation, not meeting current demands for advanced connected technologies and services.

The Group may also:

- fail to respond to developments in the economic chain, including being unable to take advantage of the new asset that data represents and failing to develop in the e-business segment;
- be unable to identify or exploit opportunities to achieve greater operational excellence;
- fail to keep pace with new remote working practices.

### Main ways of addressing risk

To address these new challenges, the following initiatives are in place:

- the Eliot program, which is developing Legrand's connected offering. This program is one of the Group's faster-expending segments. These segments accounted for around 36% of sales in 2023, with connected products representing close to 15%;
- a "Creation of the Product Offering" process coordinated by the Operations Department;
- a digital acceleration program monitored directly by the Executive Committee. It aims to improve the customer experience, the employee experience and operational excellence by harnessing new technologies across the entire value chain of the Company (sales and marketing, supply chain, purchasing, manufacturing, HR, finance and CSR);

- the deployment of technologies on automation of administrative tasks under the coordination of the Group Back Office Departments;
- strategic partnerships and numerous technology alliances to promote innovation and expansion into new markets

### 3.6.1.3 Products and solutions that do not reflect changing market expectations

### **Risk factors**

Legrand has an extensive range of more than 300,000 products and solutions that are intended to be simple, innovative and sustainable. Over the long term, the Group spends around 5% of its sales on R&D.

The Group's solutions are installed in living environments (individual homes and collective housing, hotels, etc.), working environments (offices, datacenters, industrial sites, etc.) and meeting environments (shops, hospitals, schools and universities, etc.).

The Group's long-term prospects depend partly on its ability to adapt its offering to market developments. The Group's prospects could deteriorate if it were no longer able to:

- identify promising segments and verticals;
- capture trends or developments in building design, building use, or construction technologies in order, for example; to:
  - offer environmentally responsible products and sustainable solutions.
  - develop smart solutions,
  - integrate innovative features,
  - address the emergence of new requirements related to increasingly digital lifestyles and working habits;
- innovate sufficiently to uphold the values of the Group's offering;
- adopt and anticipate changes in standards and regulations.

### Main ways of addressing risk

To ensure its range of products and solutions continues to adapt to market expectations, the Group relies on:

- a Strategy, Brand and Digital Department. Its task is to identify social and technological macro-trends and those related to the habits of end customers. It also coordinates the monitoring of market shares by product family and by country. These macro-trends and indicators are reviewed annually with General Management;
- a "Creation of the Product Offering" process coordinated by the Operations Department. Its role is to build the Group's offering through multi-year plans;
- Monthly Marketing Meetings (MMM) attended by the sales and marketing teams, the Operations Department and General Management. Product projects are validated and monitored in these MMMs;
- the signing of collaborative agreements, strategic partnerships and many technological alliances;
- a team and committee dedicated to standardization. A global network of correspondents informs the Group about changes in local and international standards.

### 3.6.1.4 Brand positioning

### **Risk factors**

Legrand's business model relies on strong leadership positions. Legrand's total sales of products that rank first or second in their respective markets represent around two thirds of sales over the long term.

Legrand's products are sold under approximately 80 brands across more than 170 countries.

If the Group fails to support the profile of its brands, this could damage its brand equity.

Similarly, if the Group fails to develop and protect its intellectual property rights, this could affect the Group's competitive position.

New technologies and growing communication *via* social media are increasing the risks of the Group being exposed to criticism, fake news and negative messages. The Group may be unable to deal with an attack on its image among its stakeholders (employees, shareholders, customers, suppliers).

### Main ways of addressing risk

- The Strategy, Brand and Digital Department is tasked with identifying social and technological macro-trends and those related to the habits of end customers. It also coordinates the monitoring of market shares by product family and by country. These macro-trends and indicators are reviewed annually with General Management.
- Intellectual property rights are managed by a dedicated team in the Group's Legal Department. This team has particular responsibility for monitoring patents, models, trademarks and domain names, and for combating counterfeiting, including joint efforts with other market participants as part of professional organizations (GIMELEC, IGNES, ASEC, etc.).
- To prevent image risks affecting the Group's brands, a charter on individuals' use of social media has been drawn up for the Group's staff members.

Monitoring, detection and response systems are also in place:

 The online Reputation of the Legrand and Bticino Brands is monitored through the Talkwalker platform (Artificial Intelligence);

- The Group's digital footprint control is ensured by a Websites Factory, currently being deployed;
- Dedicated teams in the Strategy, Brand and Digital Department are in charge of overseeing and monitoring activity on social media;
- Response procedures are in place for addressing identified

### 3.6.2 - Operational risks

### 3.6.2.1 Cybersecurity and personal data protection

#### **Risk factors**

Because of the scale and number of its international operations, processes and sites, Legrand's business activity requires multiple and often interconnected information systems.

In addition, the development of connected products potentially exposes the Group to specific risks of cybercrime and data security.

The recent emergence of new ways of working, including remote working, has increased this risk exposure further.

Legrand could be unable to protect its information systems and data in the event of an intrusion. This could lead to a leak, theft or loss of personal data.

The Internet of things (IoT) is also leading to an increase in the volume of personal data to be processed. Such data could be used for fraudulent purposes or misappropriated, infringing users' privacy and security.

A close link has been observed between utility, security and respect for users' privacy. As a result, any leak, theft or loss could have a major impact on user confidence in the products sold by Legrand and thus on the Group's sales. The Group could be sued for damages.

With the entry into force of the EU General Data Protection Regulation (GDPR) in May 2018, the Group's obligations regarding data processing have increased. The Group could be fined for failing to meet these obligations.

### Main ways of addressing risk

The Group's Information Systems Department manages the following on a centralized basis:

- IT infrastructure, office software and credentials;
- Information system-related projects overseen by a dedicated Group-governance arrangement;
- information system security with:
  - a head of information systems security with correspondents in the main countries,
  - support from external service providers and experts (including a Security Operations Center).

The Group's cybersecurity program has seven main aspects:

- a detailed IT risk map;
- an IT security systems policy based on the applicable standards (National Institute of Standards and Technology) and industry best practice;
- Integration of security within IT projects through a specific methodology;
- an enhanced, mandatory employee company awareness program. In 2023, more than 19 000 users received specific cybersecurity training;
- a structured incident handling process involving a Computer Emergency Response Team (CERT) and a Security Operations Center (SOC);
- a legal, regulatory and standards monitoring;
- a specific program dedicated to personal data security and processing for connected objects and the related cloud.

Audits of systems in place, security audits and regular intrusion tests are carried out by Legrand or by companies specialized in cybersecurity.

In the event of any damage, an insurance policy covers damage to hardware, business interruption and data recovery or reconstitution costs. Cyber risk insurance is also taken out.

Legrand has a personal data protection program involving specific governance and a dedicated team (a Data Privacy Officer and a network of Data Privacy Representatives in the Group's countries).

Legrand also applies the Privacy by Design principle, along with the ISO 27001 standard when developing connected objects as part of the Eliot program.

Legrand also implements PIAs (Privacy Impact Assessments) across all its connected products to measure and minimize the impact of personal data processing on users' privacy.

Lastly, Legrand takes particular care in handling its employees' data and in 2016 introduced internal company rules for transfers of data outside Europe.

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### 3.6.2.2 Alignment of information systems with the Company's requirements

#### Risk factors

Technological and functional developments increase the risk of a gap between the capabilities of the information system and the needs of the Company and its various business lines.

They increase the risk that the information systems used will fail. As a result, obsolescence needs to be managed in relation to existing information systems. The Group's acquisitions increase its exposure to this risk factor. The information systems of acquired entities often have different origins.

Legrand may also be unable to seize the opportunities arising from developments in information systems in terms of:

- the potential of business applications, or
- the efficiency of infrastructure and the cloud.

### Main ways of addressing risk

- The Group's Information Systems Department manages IT infrastructure, office software and credentials on a centralized basis.
- The Group's Information Systems Department has responsibility for upgrading applications. It drafts roadmaps for IT applications in conjunction with the Departments that use them.
- The Group Information Systems Department coordinates a structured governance process in relation to significant IT projects. Projects are subject to validation and monitoring during IT Project Reviews with Management.

### 3.6.2.3 Overall competitiveness of operations

### Risk factors

The Group develops products, buys goods and services and makes products and solutions on an industrial scale. It operates with almost 120 manufacturing sites in more than 30 countries.

The Group may not have sufficient expertise in its operational organization, may cease to be competitive or may lack flexibility.

It could fail to optimize the organization of its operations, for example, because of a failure in the initial design or industrialization of products. This could potentially result from technological decisions, management of capital employed or make-or-buy decisions and decisions about where to locate manufacturing facilities.

The Group may also lack the capability:

- to improve its industrial performance on an ongoing basis;
- to optimize its industrial footprint;
- to develop the performance:
  - of its supply chain, or
  - of its procurement policy, for example, in terms of its sourcing, its ability to negotiate, and the way it manages the availability of its raw materials and components.

### Main ways of addressing risk

To prevent these risks, the Operations Department has sole responsibility for all back-office functions of Group operations (product marketing, innovation, R&D, purchasing, manufacturing and supply chain).

The following arrangements are in place:

- An Operations Performance Department in charge of:
  - deploying industry best practices at production facilities through the "Legrand Way" program at almost all Group units, aimed at achieving overall operational excellence with the following 4 pillars:
  - Employees: health and safety, commitment, skills;
  - Customers: quality of products and solutions, level of service:
  - Environment: climate, circular economy;
  - Value: costs, productivity, capital employed;
  - coordinating efforts to streamline the Group's industrial and logistics footprint in conjunction with the countries;
  - deploying Industry 4.0 tools across the Group.
- The Group carries out Country Operations Performance Reviews (COPRs) to monitor key performance indicators for country operations.
- A centralized procurement policy to optimize procurement, reduce the cost of items the Group consumes and deploy shared methods within the Group, particularly in terms of managing supplier risks and sustainable procurement (see sections 4.6.1 – "The Group's sustainable purchasing approach").
- A supply chain based around a network of regional and local warehouses, involving practices that span all of the Group's business lines (Distribution Resource Planning, Management Resource Planning) and which is becoming increasingly digital (section 2.3.1.2-"A global Back Office").

### 3.6.2.4 Human resources policy adequacy

#### Risk factors

The Group has around 38,000 employees worldwide.

The Group's internal and external development is partly dependent on its ability to hire, integrate, train, motivate, promote and retain new talent in all the regions in which it operates.

The Group is thus exposed to various HR risks:

- It may be unable to develop the skills and talents of all staff members.
- If it were unable to combat discrimination or failed to promote diversity, this could limit the enrichment of its teams.

Lastly, well-being at work makes employees more engaged and therefore more effective and performant.

Employee dissatisfaction could cause them to become disengaged and therefore less effective. In the most serious cases, this could lead to strikes or resignations.

### Main ways of addressing risk

In general, Legrand seeks to identify and deploy best practice in terms of health and safety at work, including a system that tracks all accidents at the Group level.

Promoting health, safety and well-being at work is an integral part of the Group's CSR Roadmap (see section 4.4.6 – "Occupational health and safety" and section 4.4.7 – "Quality of life and well-being at work and employee commitment").

The Group Human Resources Department is responsible for the human resources policy. It is managed horizontally, with centralized management targeting key positions and resources. It is deployed in subsidiaries and managed by local human resources departments. Legrand's human resources management has four key aspects:

Attractiveness, which consists of attracting talent and thus matching the Group's human resources with its future needs. Legrand conducts an annual Organization & Staffing Review (OSR) to this end. ■ Employee development and the implementation of tailored strategies for identifying and supporting talent and for recognizing performance. This is one of the priorities of the Group's CSR Roadmap (see section 4.4.8 – "Skills development, attracting and retaining talent").

The main ways in which the Group develops skills are:

- training: the Group has a Learning with Legrand digital training platform. It has been rolled out across almost all of the Group's countries and had more than 23,000 active users in 2022;
- meetings between managers and employees, known as CAPP (Competency Appraisal Performance and Perspectives) interviews;
- talent management: three talent development plans are in place, i.e. Legrand Rising Talent, Legrand Promising Group Talents and Legrand Global Leaders;

Legrand has also deployed incentives and retention mechanisms for key employees, for example by promoting intra-Group transfers and through its compensation policy.

- Diversity and inclusion. The Group published its first Ethics Charter in 2004.
  - Promoting equal opportunities and diversity is part of the Group's CSR Roadmap (see section 4.4.9-"Inclusion, diversity and equal opportunity").
- Staff engagement. A Group-wide staff engagement survey is carried out on a regular basis. The findings are used to identify strengths and points for improvement and to launch appropriate actions.

Internal communication is important in motivating staff and creating a sense of belonging by providing regular information on the Group's strategy and objectives, and highlighting team initiatives and successes.

A range of media are used, all conveying Legrand's core values embodied in the Charter of Fundamental Principles:

- onboarding seminars;
- information resources, such as the Group Dialeg intranet, local Dialeg intranets, the Engage Group and the internal online magazine.

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### 3.6.3 - Reputational and compliance risks

### 3.6.3.1 Product quality and safety

### **Risk factors**

As a major player in electrical and digital building infrastructure, Legrand offers an extensive range of more than 300,000 product lines. Because of the way they are used, it is the Group's mission to make and supply products that are safe to use and meet the highest standards. Legrand is also committed to providing customers with the information they need to use its products safely and to maintain them.

In the event of safety defects, products may affect the buyer, the installer as well as direct and indirect users. Despite thorough testing, there is still a risk that faulty products could reach the market. These errors and defects could cause personal injury and/or damage to property.

A safety or quality defect, a failure to comply with standards or a poor customer experience (for example, a failure to meet customers' expectations in terms of value for money) could result in warranty and product liability claims, loss of revenue, costs associated with product recalls or harm to the Group's reputation for safety and quality.

### Main ways of addressing risk

The Quality policy, managed by the Group's Operations Department, is applied by each country individually.

Legrand's quality policy is essentially implemented through:

- ISO 9001 certification:
- product accreditation by certified laboratories;
- procedures for managing quality at this production stage;
- additional tests known as "surveillance plans";
- the process for managing customer dissatisfaction;
- the procedure for managing product risks.

The Quality Department within the Operations Department reviews product quality and customer dissatisfaction during monthly reviews with quality managers and biannual reviews with the countries. Each major source of customer dissatisfaction is addressed through a specific process under a structured governance model until the issue has been resolved.

For more information, please refer to section 4.5.4.1 – "Protecting the health and safety product users" of this Universal Registration Document.

### 3.6.4 - Financial risks

None of the financial risks monitored by the Group are presented in the risk factors because they have been assigned a "Keep on watch" priority due to the risk mitigation measures used by the Group.

However, two risks could have a major or material impact and are therefore mentioned specifically in other sections of the Universal Registration Document. The risk of failing to achieve the expected financial and extrafinancial performance (the potential impact of which could be major) is addressed in section 2.1.1.4—"An effective organization and processes" of this Universal Registration Document).

Similarly, the risk related to the financing of the model (the potential impact of which could be material) is covered by specific information in chapter 8 of this Universal Registration Document.

## 3.7 - Insurance policies and risk coverage

Legrand has global insurance programs to cover its assets and income against identifiable and insurable risks. Working closely with brokers, it seeks the insurance market's most appropriate solutions that offer the best value for money in terms of coverage.

Insurance programs are arranged with highly reputed and financially sound international insurance companies. They provide global coverage for the Group and consider the specific risks and activities related to the Group's operations, including

property damage and resulting business interruption, and product liability.

The Group believes that the coverage offered by these insurance programs is adequate, both in terms of scope and in terms of insured amounts and coverage limits. The Group's insurance and risk management policy and related prevention programs are periodically presented to the Risk Committee by the Legal Department (and to the Audit Committee as part of its review of the Group's main risks).

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3.7.1 - Civil liability

The "Civil Liability" program is global and integrated. It covers potential claims arising from the Group's liability for physical injury, property damage and consequential loss arising during

production or after product delivery, as well as damage arising from accidental pollution. More specifically, it covers the costs of product removal/reinstallation, withdrawal or recall.

3.7.2 - Property damage and business interruption insurance

Subject to the customary deductibles, exclusions and coverage limits, the Group's property damage and business interruption insurance program covers direct material damage resulting from any unexpected and accidental event (such as fire, storm, explosion, electrical damage, water damage, etc.) affecting the insured assets, as well as the resulting business interruption.

In addition to this insurance program, Legrand has an active industrial and logistics risk prevention policy. The Group is continuing risk awareness and prevention campaigns in its operating entities.

practices liability, credit insurance, fraud and attacks on its IT

systems and data.

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The Group's other main insurance programs cover the following risks: D&O (Directors' and Officers') liability, employment



# **Corporate social responsibility** and declaration of non-financial performance

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## 4.1 - General disclosures — [ESRS 2]

### 4.1.1 - Basis for preparation [BP-1 and BP-2]

In 2023, the various reporting requirements cover<sup>(1)</sup>:

Reporting	Coverage							
Health and safety at work	100% of the workforce excluding acquisitions made in the last two years 96.3% of the workforce excluding acquisitions made in the last year							
Human resources								
Environment	Environmental reporting covers production sites with more than 25 people, administrative or commercial sites with more than 200 people and logistics sites larger than 5,000 m², excluding acquisitions made in the last two years.							
	100% of greenhouse gas emissions are included in environmental reporting, excluding acquisitions made in the last two years.							

Environmental reporting is based on a special calendar always consisting of the fourth quarter of year Y-1 and the first three quarters of year Y. The environmental report will cover the financial year by 2025 at the latest.

The Group's acquisitions are included within business-line systems (procedures and reporting processes) at the earliest opportunity. This process is completed within a maximum of

36 months from the date of acquisition. Integration of new companies within the Group CSR performance structure starts from the second year after the year of acquisition (first year for compliance), the year of acquisition being the year of financial consolidation of the new entity into Legrand's accounts. One environmental topic can take up to five years: ISO 14001 (Environmental Management System Certification).

Year of acquisition	Year 1	Year 2	Year 3	Year 4	Year 5
Year of financial	Energy efficiency	HR indicators	Environmental		ISO 14001
consolidation of the new entity into Legrand's	Compliance program	ompliance program Health and safety perf			
accounts	Customer satisfaction	Diversity and inclusion among suppliers	Product Sustainability Profiles (PSP)		
		Greenhouse gas emissions			
		Use of recycled materials			
		Phase out single-use plastic			

All the disclosures in this section cover Legrand's entire value chain, upstream, including Tier 1 suppliers, and downstream.

For more information about reporting procedures, see section 4.10 "Summary of indicators and cross-reference tables" of this Universal Registration Document.

In 2023, Legrand announced the sale of its operations in Russia. Following its decision to withdraw from Russia, as announced on January 25, 2023, and after considering the various options, Legrand announced the sale of its Russian business to a local operator on October 4, 2023. As a result, Legrand no longer operates in the Russian market. In 2023, figures for Russia were included in the Group's sustainability reporting when the data was available before the operations were sold. For all CSR figures provided in this document, it is specified whether they include Russia or not.

In 2023, Legrand reviewed its methodology for calculating its carbon footprint. This led to the methodologies being updated for two sources of Scope 3 greenhouse gas (GHG) emissions:

■ Use of sold products phase with two changes made to the calculation methodology: the portfolio of active products (2) has been revised and enlarged, and passive products have been included in the calculation. The portfolio of active products sold by the Group has changed significantly since the methodology was last updated (2016), in particular with the increase in lighting-related products as a result of acquisitions of companies such as Focal Point in 2020, Kenall in 2019, OCL and Finelite in 2017, and Pinnacle Architectural Lighting in 2016;

- (1) The precise details of the coverage of the sustainability Reporting areas are detailed in Chapter 4.10.1.
- (2) Active products are products that use energy to function, passive products only consume energy through dissipation.

Purchased goods and services: greater precision in terms of emission factors used, purchasing subcategory of the main purchases and calculation relating to recycled components extended to include new materials.

The calculation of the Group's carbon footprint did not take into account the emissions relating to passive products during the product use phase (energy dissipation).

Scope 1 calculation has also evolved. In 2022 and 2023, Legrand purchased biomethane guarantees of origin to reduce its Scope 1 GHG emissions. This reduction in GHG emissions is not accepted by the SBTi. Scope 1 GHG emissions have therefore been revised, not taking into account this emission reduction, linked to the purchase of biomethane guarantees of origin. In 2022, Scope 1 GHG emissions therefore amounted to 57,266 t CO<sub>2</sub>e compared to 54,191 t CO<sub>2</sub>e published in the 2022 Universal Registration Document.

This new methodology has been applied to 2022 emissions to provide a baseline for Legrand's Net Zero 2050 commitments and is included in the calculation of the 2023 carbon footprint.

The impact of this change in methodology is as follows:

- Legrand's 2022 carbon footprint with the new methodology: 13,388,657 t CO₂e.
- Legrand's 2022 carbon footprint with the old methodology: 3,595,456 t CO₂e, as published in the 2022 universal registration document.

In 2023, the Group started to incorporate sustainability disclosures required by the EU's new Corporate Sustainability Reporting Directive (CSRD). European Sustainability Reporting Standards (ESRS) are indicated in square brackets next to the titles of the paragraphs in this chapter to specify which ESRS a disclosure refers to. The CSRD will continue to be incorporated into Legrand's sustainability reporting in 2024.

### 4.1.2 - Governance [ ESRS 2 - GOV-1 ]

### 4.1.2.1 Role of administrative, management and supervisory bodies [ESRS 2 - GOV-1]

### 4.1.2.1.1 Composition and diversity of administrative, management and supervisory bodies

To ensure the diversity and relevance of Legrand's Board of Directors in relation to sustainability topics, the composition of the Board of Directors is defined by its rules of procedure based on the following principles<sup>(1)</sup>:

- number of directors: the Board of Directors consists of at least three members and no more than the maximum number of members authorized by applicable laws and regulations;
- term of office of directors: each director's term of office is three years. It ends at the close of the Ordinary Shareholders' Meeting to approve the financial statements for the past year held in the year during which the director's term of office expires. Directors can always be re-elected;
- ownership of Legrand shares: subject to legal exceptions, each director (excluding salaried directors) must hold at least 500 shares in bearer form for their entire term of office. In addition to this obligation, the rules of procedure recommend that each director gradually acquires, in the course of their term of office, a number of shares with a value equal to one year's compensation as director;
- age limit for directors: no physical person over the age of 70 can be made a director if their appointment results in more than one third of the Board of Directors being over this age. If, during a term of office, the number of Board members aged over 70 exceeds more than one third of the Board of Directors, the oldest director will be considered to have resigned at the close of the Ordinary Shareholders' Meeting to approve the financial statements for the past year held in the year during which the age limit is reached;
- Chair of the Board of Directors: the Chair is appointed by the Board of Directors from among its members. The Chair must be a physical person aged under 65 at the time they are appointed. When the Chair reaches this age limit, they are considered to have resigned at the close of the Ordinary Shareholders' Meeting to approve the financial statements for the past year held in the year during which the age limit is reached. The Chair can be re-elected.

Details of the composition of Legrand's Board of Directors and Executive Committee in 2023 are provided in section 1 "Exemplary governance model" and in chapter 6.1 of this Universal Registration Document.

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<sup>(1)</sup> Excerpt from the rules of procedure. The full rules of procedure can be found in the section "INVESTORS AND SHAREHOLDERS / Corporate governance / Home" of the Company's website (www.legrandgroup.com) and are set out in section 6 of this document.

### 4.1.2.1.2 Roles and responsibilities

#### Structured CSR governance

The Corporate Social Responsibility (CSR) Department is responsible for overseeing and implementing the Group's CSR strategy and reports directly to the CEO. The Executive Vice-President CSR is a member of the Group's Executive Committee. This central structure relies on several specialist functional Group departments: Operations, including Group Purchasing, Human Resources and Legal. These functional departments coordinate networks of correspondents (around 300 people) at the Group's subsidiaries.

### Sustainability governance bodies

The strategy and actions of the Board of Directors are in line with the Company's sustainable development strategy. It is committed to promoting the creation of long-term value by the Company, taking into account the social and environmental challenges of its activities.

## The Board of Directors<sup>(1)</sup> is, amongst others, responsible for:

- ensuring that shareholders and investors receive relevant, balanced and educational information about the Company's strategy, development model and incorporation of significant non-financial issues, as well as its long-term outlook;
- regularly reviewing, on the basis of its strategy, opportunities and risks such as financial, legal, operating, social and environmental risks, as well as measures taken as a result;
- ensuring, if applicable, that procedures are in place for preventing and detecting corruption and influence peddling;
- ensuring that executive officers adhere to a policy of nondiscrimination and diversity, particularly as regards balanced representation of men and women within management bodies;
- approving the management report including the corporate governance report and setting about the compensation policy applied;
- on the recommendation of General Management, determining the Company's multi-year strategy in terms of CSR;
- ensuring that the CSR strategy implemented by General Management includes an action plan and time frames for measures to be taken and reviewing how this strategy will be implemented, as set out by General Management, as well as the results achieved each year;
- in terms of climate, ensuring that the CSR strategy implemented by General Management includes precise objectives for different time frames and reviewing the results achieved each year, as well as, if applicable, the opportunity to adapt the action plan or amend objectives in the light of changes to the Company's strategy, technologies, shareholders' expectations, and the Company's financial capacity to implement these measures;

 ensuring that the climate strategy and the main measures taken in this regard are presented to the Shareholders' Meeting.

#### Commitments and CSR Committee:

This committee is specifically dedicated within the Board of Directors to the preparation of CSR issues, consisting of six directors, five of whom were independent on the publication date of this Universal Registration Document. It met four times in 2023.

It checks that the Group's strategy and CSR approach are consistent and that CSR topics are appropriately taken into account, in particular risks and opportunities relating to climate.

Details of the roles and responsibilities of the Commitments and CSR Committee are provided in Section 1 "Roles and responsibilities of committees" and in Chapter 6 of this Universal Registration Document.

#### Other Board committees:

These committees are responsible for sustainability matters in connection with their duties:

- the Audit Committee monitors the latest changes in the new non-financial reporting requirements and the reliability of the calculation of non-financial indicators, including those related to the EU Taxonomy;
- the Compensation Committee ensures CSR criteria, including criteria related to sustainability, of which climate and environment topics, are integrated effectively in the annual variable compensation paid to the Chief Executive Officer and in the long-term compensation paid to the Chief Executive Officer and managers;
- the Nomination and Governance Committee makes certain that the Board of Directors possesses CSR skills, particularly with regard to sustainability issues.

### **Executive Committee:**

- reports on its work to the Board of Directors;
- CSR matters are on the agenda of all Executive Committee meetings. In 2023, CSR matters were debated 10 times and a day was dedicated to CSR at the annual Executive Committee seminar in September 2023;
- directs and validates the CSR strategy and monitors how initiatives are implemented.

### **Group functional departments**

The functional departments monitor the CSR Roadmap priorities for which they are responsible and manage them *via* their own Executive Committees, which debate these priorities on a regular basis.

### **Carbon Committee:**

The Carbon Committee is in charge of defining and monitoring progress made on the Group's carbon pathway. It

(1) See section 6.1.1.2 Operating procedures of the Board of Directors for a full list of the roles of the Board of Directors and Board committees.

consists of six Executive Committee members: the Chief Executive Officer (Chair), the Chief Operating Officer, the Chief Financial Officer, the Executive Vice President North and Central America, the Human Resources Director, and the CSR Director. Meetings are held each quarter and cover the following:

- Setting targets for climate change mitigation and adaptation;
- Approving the roadmap and execution of the action plan with a view to achieving these targets;
- Monitoring the results achieved.

4.1.2.1.3 Skills and expertise

### CSR correspondents' network

A network of CSR correspondents is in place at all Group subsidiaries that have rolled out the CSR Roadmap. CSR correspondents are responsible for CSR priorities and performance on a local level.

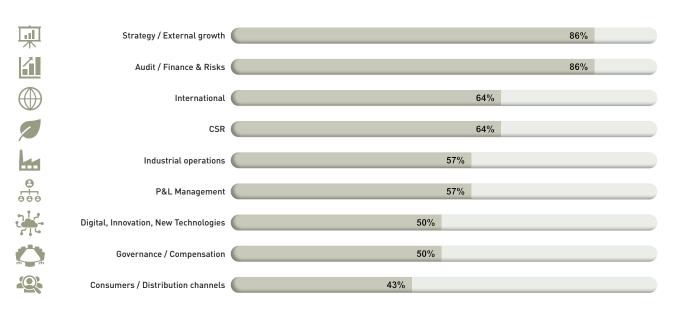
Details about the composition and diversity of members of administrative and governance bodies required in accordance with the CSRD and ESRS 2, paragraph 21, are provided in section 1 and section 6 of this Universal Registration Document.

# directors receive regular sustainability training. Details of the

The skills and expertise of the Board of Directors were strengthened in 2023 with the arrival of two new directors with specific expertise in the area of sustainability (see section 6.1 Administration and Management of the Company for detailed biographies of each Board member). In addition,

director training policy are provided in section 6.1.1.2 of this Universal Registration Document, in the subparagraph "Directors' training".

### The directors' skills matrix presented during the Shareholders' Meeting of the 31st of May 2023 is as follows:



### 4.1.2.2 Information provided to and sustainability matters addressed by the undertaking's administrative, management and supervisory bodies [ESRS 2 - GOV-2]

### **Board of Directors and Board committees**

Each year, a meeting of the Commitments and CSR Committee is amongst others, dedicated to looking at progress made on the CSR Roadmap over the past year. The meeting provides the opportunity to detail the progress made in relation to each target set by the Group within the framework of its roadmap, the reason for targets not being met when performances are not as expected, and the measures taken to remedy this situation.

The prospects for targets being achieved in the year ahead are also set out, as well as the long-term prospects in relation to sustainability matters (new regulations, expectations of external and internal stakeholders, etc.).

A summary of the meeting is then presented to the Board of Directors by the Chair of the Commitments and CSR Committee. On this occasion, the results of the past year and the outlook for the current year are notably discussed by the Board of Directors. For more information on the sustainability issues addressed by the Board of Directors and its Committees, please refer to sections 6.1.1.3 and 6.1.3.3 of this Universal Registration Document.

### **Executive Committee**

The results and projections of the CSR Roadmap are presented and discussed by the Executive Committee throughout the year. Regional representatives and the Chief Operating Officer present their action plans for the year and the scope of these plans, to check that they are in line with expectations and will enable the Group to achieve the targets set. In addition, during budget meetings, country heads present their budgets to the Executive Committee for the following year, as well as their projected sustainability performance.

#### Other committees

The various departments (Operations, Human Resources, etc.) task their own management committees with monitoring the sustainability topics, actions and targets for which they are responsible.

In 2024, a more formal impacts, risks and opportunities (IRO) approach will be rolled out, to incorporate CSRD requirements with regards to IRO governance (procedure for identifying and assessing IROs and incorporation of IROs into overseeing the Company's strategy).

# 4.1.2.3 Integration of sustainability strategies and performance in incentive schemes [ESRS 2 – GOV-3]

### **Legrand's Board of Directors**

The Compensation Committee suggests how compensation should be divided between directors based on a total amount authorized by the Shareholders' Meeting.

Compensation is divided between directors according to their effective attendance at meetings of the Board of Directors and its committees. In accordance with the recommendations of the Corporate Governance Code, the variable portion of remuneration predominates.

Details of the full director compensation policy are provided in section 6.2.2.3 of this Universal Registration Document.

### Legrand executives and managers

Since 2016, CSR criteria have been integrated into the remuneration system for executives and managers. They concern 13% of Legrand managers, *i.e.* around 1,400 people, in the form of performance shares, indexed to the Group's growth, margin and CSR performance targets.

The compensation structure for executive officers is consistent with the structure that applies to the Group's main managers, comprising fixed compensation and variable compensation (annual and long-term).

In 2023, sustainability performance was integrated into compensation as follows:

## Methods for assessing achievement of performance criteria set out in annual variable compensation

For managers, 20% of the annual bonus of country managers is indexed to the performance of their area in implementing the CSR Roadmap.

The variable annual remuneration of the Chief Executive Officer is made up of 4 quantitative criteria, representing 80% of his target variable annual remuneration. The fourth criterion of the quantitative part of the annual variable remuneration corresponds to the rate of achievement of the CSR Roadmap.

## Methods for assessing achievement of performance criteria for long-term incentives (LTI)

Long-term compensation is determined based on three performance criteria. A fourth criterion is added only for the Chief Executive Officer and the Executive Committee.

The third long-term incentive performance criterion corresponds to the average achievement rate over three years of the Group's CSR Roadmap. This performance is audited by independent third parties and communicated to the market. Details of the Group's CSR Roadmap are provided further on in this section.

Since 2015, the Group's annual performance on its CSR Roadmap priorities has been verified through an external audit by an independent third party, which forms a limited assurance conclusion. The independent third party's conclusion is set out at the end of this section.

Total remuneration and benefits paid or granted during the 2023 financial year to all executive officers are detailed in section 6.2.3 of this Universal Registration Document.

### 4.1.3 - Group strategy

### 4.1.3.1 Strategy, business model and value chain [ESRS 2 - SBM-1]

### **4.1.3.1.1 Our Strategy**

Legrand's strategy is to achieve profitable and responsible growth, based on two growth drivers: organic growth, fuelled by continuous innovation, including new products, and growth through targeted acquisitions. This strategy aims to develop both essential infrastructure products and services and faster-expanding segments such as datacenters,

connected products and services and energy efficiency solutions. Legrand's objective is to continuously reinforce its leadership positions. Coupled with operational excellence, this strategy results in outstanding profitability and cash flow generation. This unique development model is also based on a strong commitment to sustainability.

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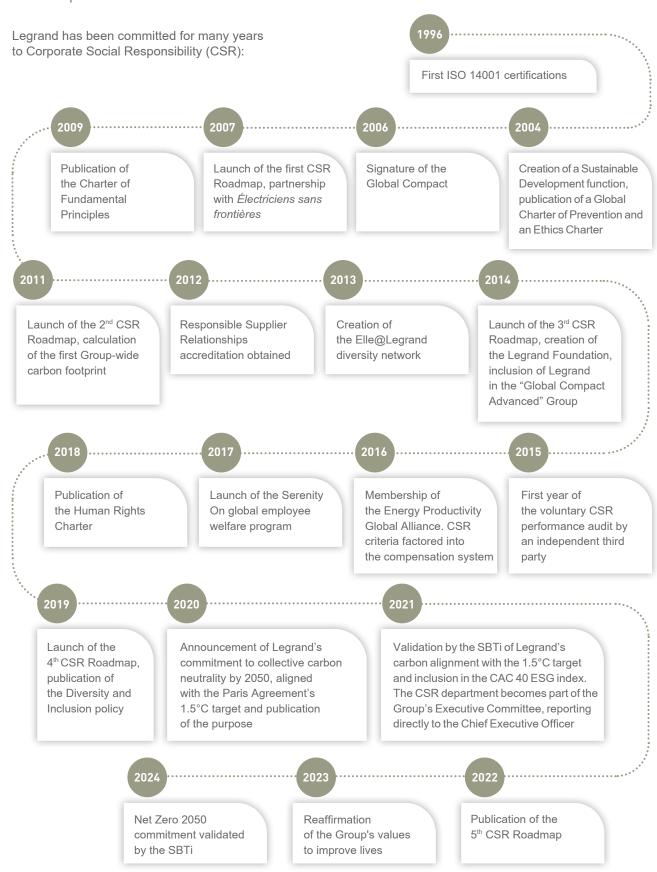
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## 4.1.3.1.2 A longstanding commitment reflecting the Company's purpose and contributing to its performance



Legrand's value creation model is presented in Chapter 1 of this Universal Registration Document.

### A CSR strategy aligned with the Company's purpose and incorporated into its everyday management

Legrand's purpose, as set out in 2020, expresses its ambitions and unites employees around a common goal:

"Improving lives by transforming the spaces where people live, work and meet, with electrical and digital infrastructures and connected solutions that are simple, innovative and sustainable".

### Multi-year CSR Roadmaps rolled out by all teams

Since 2007, Legrand has defined and coordinated its CSR strategy through multi-year Roadmaps, summarizing the Group's key priorities and performance indicators. The four preceding Roadmaps covered the periods 2007-2010, 2011-2013, 2014-2018 and 2019-2021.

The fifth CSR Roadmap (2022-2024) was built through:

consultation with internal and external stakeholders by means of a materiality assessment conducted in 2021 to

identify the Group's most material CSR issues according to its stakeholders (over 5,000 respondents);

- risk management to define material issues and priority risks and to take into account CSR opportunities;
- compliance with regulatory and legislative requirements and standards regarding CSR ("hard law" and "soft law").

This approach allowed Legrand to identify:

- the main themes following on from previous Roadmaps, to maintain Legrand's longstanding commitments;
- new themes to be introduced such as the circular economy.

This use of Roadmaps constitutes a structured approach that is incorporated into the performance targets set for Group entities. It puts the Company into action on strategic CSR topics with the support of an internal organization and crossfunctional departments within local entities.

### 4.1.3.1.3 A recognized CSR commitment

To promote transparency, Legrand responds to numerous requests to assess and rate its CSR performance, which allows its non-financial performance to be recognized. The Group is awarded or featured in the following international ESG (Environmental, Social and Governance) indices and ratings:























A special section for ESG/SRI analysts is available on the https://www.legrandgroup.com/en/ourwebsite: commitments/csr-performance

### **Involvement with CSR networks**

Legrand is involved in studies, surveys and roundtables, both within and outside the industry, which represent important sources of information and opportunities to share best practices. The Group is also a member of the CSR and

circular economy committees set up within its professional organizations (GIMELEC, FIEEC, IGNES, etc.), the 'Club des Directeurs du Développement Durable' (C3D), the National Institute for the Circular Economy (Institut National de l'Économie Circulaire), the Institute for Responsible Capitalism (Institut du Capitalisme responsable) and the French Global Compact Advanced Club. Locally, Legrand's teams take part in studies, working groups and committees regarding CSR topics in their countries.

### 4.1.3.1.4 CSR commitment as part of an international legal and reference framework

### Legal framework

EU and French regulations

- French Act no. 2016-1691 of December 9, 2016, on the fight against corruption (the "Sapin II" act);
- French Act no. 2017-399 of March 27, 2017, on the duty of care of parent companies and ordering companies;
- French Act no. 2018-493 of June 20, 2018, on personal data protection;
- obligations relating to the publication of non-financial information set out in Articles R. 225-105-2, A. 225-1 et seq. of the French Commercial Code, as amended by French Act no. 2018-898 of October 23, 2018 (transposing Directive 2014/95/EU);
- French Act No. 2019-1147 of November 8, 2019 on energy and climate;
- French Act No. 2021-1104 of August 22, 2021 on the fight against climate change and strengthening resilience to its effects, known as the "Climate and Resilience" law;
- French Act No. 2022-982 of July 1, 2022 on greenhouse gas emissions assessments modifying the scope of emissions that must be taken into account in the establishment of the emissions balance, by integrating significant indirect emissions resulting from operations and activities;
- Statutory provisions provided for by Article L.225-102-4 of the French Commercial Code (duty of care plan).

The European legislative framework covered by:

- the "Fit for 55" package communicated by the European Commission on July 14, 2021 to achieve the EU's 2030 climate target;
- Regulation (EU) 2021/1119 of the European Parliament and of the Council of June 30, 2021 establishing the framework for achieving climate neutrality;
- the Chemicals Strategy for Sustainability communicated by the European Commission on October 14, 2020;
- the new Circular Economy Action Plan communicated by the European Commission on March 11, 2020;
- the action plan "Towards zero pollution in air, water and soil" communicated by the European Commission on May 12, 2021.

Finally, an independent third-party organization issues an opinion about whether the Declaration of Non-Financial Performance meets the relevant requirements and is accurate (see opinion in section 4.11).

### International standards

Legrand is committed to complying with the following external reference texts:

- the Universal Declaration of Human Rights;
- the International Labour Organization (ILO) Declaration;
- the 10 Principles of the United Nations Global Compact (see cross-reference table in section 4.10.5);

- the United Nations Sustainable Development Goals (SDGs) for 2030;
- the Global Reporting Initiative (GRI) (see chapter 4.10.4);
- SASB (Sustainability Accounting Standards Board) standards for the Electrical & Electronic Equipment and Software & IT Services industries (see chapter 4.10.7).

### Internal charters and policies

To comply with regulations and standards, the Group has adopted internal charters and policies that must be observed by all employees:

- the Charter of Fundamental Principles, which lays down rules on how to behave and conduct business, incorporating the principles of combating corruption and respecting human rights. The text has been translated into around 10 languages and is also accompanied by a practical guide;
- the Fair Competition Charter, which defines rules on complying with competition law;
- the Guide to Good Business Practice, whose central focus is on preventing corruption and fraud. Other matters relating to conflicts of interest, lobbying, political contributions and compliance with international trade rules (compliance with sanctions, combating money laundering and the financing of terrorist activities) are also covered;
- the Prevention Charter, which sets out the key principles of Legrand's health and safety policy. It defines four principles: protecting employees in a sustainable working environment, making occupational health and safety an integral part of its activities, continuously improving the performance and management system, and fostering the accountability of everyone including partners;
- the Human Rights Charter, which details the rules that the Group requires its internal operations and suppliers to adopt and follow;
- the Environment Policy, which sets out the requirements and fundamental aspects of the Group's environmental strategy;
- the Quality Policy, which sets out Legrand's guiding principles regarding the quality of its products;
- the Purchasing Policy and Supplier Code of Conduct, which establish the principles of sustainable, balanced and mutually beneficial supplier relations;
- the Diversity and Inclusion Policy, which contains guidelines covering the following five areas:
  - (i) gender diversity, (ii) inclusivity towards people with disabilities, (iii) intergenerational collaboration, (iv) social, cultural ethno-racial diversity and (v) inclusion of LGBT+ people;
- the Charter on Work/Life Balance, which sets out 15 commitments. Legrand recognizes the fundamental importance of its employees achieving a balance between their personal lives and their work, since this improves both their wellbeing at work and the Group's performance.

Some of its charters also apply to external stakeholders such as suppliers.

These documents are promoted and disseminated locally by ethics and environmental representatives, human resource managers, admin and finance managers, compliance

officers, the purchasing community, quality assurance officers and health and safety teams.

They can be viewed in the CSR resource center on the Group's website at: https://www.legrandgroup.com/en/ ourcommitments/csr-resource-center

### 4.1.3.1.5 Business model

Legrand's value creation model is presented in section 1 of this Universal Registration Document, "Value creation model".

Legrand develops products that meet the national standards of each country. At present, it does not sell any products that have been banned on a local market.

### 4.1.3.1.6 A vision for the future

### Legrand's SBTi Net Zero commitment for 2050

Having made an initial commitment in 2021, the Group stepped up its carbon commitment to reduce its greenhouse gas emissions in early 2024. Since early 2024, Legrand has been committed to becoming Net Zero by 2050, validated by the Science Based Targets initiative (SBTi). This involves reducing the Group's GHG emissions by 90% between now and 2050 across its entire value chain and neutralizing emissions that cannot be avoided.

### Interim targets for 2030

Legrand has set itself three main targets for 2030:

Continue to reduce the Group's greenhouse gas (GHG) emissions.

Legrand's climate strategy is aligned with the most ambitious Paris Agreement target, aiming to limit the global increase in temperatures to 1.5°C above pre-industrial levels.

This reduction trajectory was revised at the beginning of 2024 as part of Legrand's "Net Zero" 2050 commitment, with reinforced reduction targets for Scope 1, 2 and 3 for 2030.

It comprises the following targets for 2030:

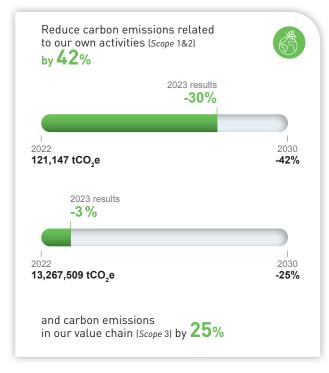
Reducing the Group's Scope 1&2 emissions by 42% (in absolute terms against a 2022 baseline) including in particular:

- reducing the energy consumption of its sites by 3 % per year on average,
- deploying energy-efficient solutions across its sites,
- using renewable energies by generating or buying green energy,
- shifting its vehicle fleet towards hybrid or electric vehicles.

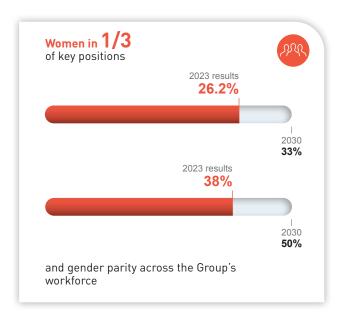
A 25% reduction on the Group's Scope 3 emissions (in absolute terms with a 2022 baseline) which means reducing the impact of the use phase of sold products and helping its supply chain to reduce its own GHG emissions.

As well as these initiatives, the Group is committed to offsetting its residual Scope 1&2 GHG emissions as well as two Scope 3 items (business travel and employee commuting) from 2022, through voluntary carbon offset projects (see section 4.2.3.3 of this Universal Registration Document).

This commitment contributes to the achievement of SDG 13 (Climate action).



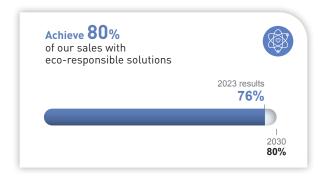
give women a more prominent role within the Group: diversity is a priority of Legrand's employee relations policy. The Group intends to give women more prominent roles in the Company. It has set a target of achieving gender parity in the workforce and having at least a third of Group key roles occupied by women by 2030. This commitment contributes to the achievement of SDG 5 (Gender equality). A total of 26.2% of key roles were held by women at the end of 2023, compared with 24.4 % in 2022 and 20% in 2021. See the table "Breakdown of employees by gender and occupational categories" in section 4.10.2, "Overview of workforce-related indicators" of this Universal Registration Document.



- generate a larger proportion of revenue from ecoresponsible activities: Legrand intends to pursue its sustainable and responsible growth model by offering products and solutions that are sustainable, i.e.:
  - that aim to improve the energy efficiency and reliability of buildings in order to combat climate change. This

- commitment contributes to the achievement of SDG 7 (Affordable and clean energy) and SDG 13 (Climate action);
- that give customers the broadest possible information about the environmental impact of its products through PSPs (Product Sustainability Profiles) such as "PEPs", i.e. Product Environmental Profiles, which together covered around 73% of its sales at the end of 2023.

In 2023, Legrand generated around 76.2% of its revenue from products that are eco-responsible because of the way they are designed or used (including in terms of energy efficiency).



### 4.1.3.2 Interests and views of stakeholders [ESRS 2 – SBM-2]

Legrand's CSR strategy is based on a continuous dialogue with its stakeholders. The Group identifies eight priority stakeholder groups:

- its customers and users of its products and solutions, whether they are distributors, specifiers, installers or end users;
- its employees and trade unions;
- its suppliers and subcontractors;
- the scientific community, industry and the educational sector:
- the financial and non-financial community (including investors, banks and rating agencies);
- its shareholders;
- civil society;
- NGOs and charitable organizations.



Legrand engages with its stakeholders in the following ways:

- with customers, an international customer satisfaction survey is conducted each year;
- with employees, an international engagement survey regularly (every 3 years) gives each employee the opportunity to express their views on employee engagement. The results are used to identify strengths and areas for improvement, and implement suitable measures;
- with suppliers and subcontractors, a supplier satisfaction survey is conducted each year on 1,800 suppliers, covering around 50% of purchasing;
- with the scientific community, industry and the educational sector, the implementation and renewal of partnership agreements to launch collaborative projects;
- with the financial and non-financial community, in addition to regulated information, a number of roadshows and investor conferences are organized each year, as well as investor days every three to four years;

- with shareholders, the Shareholders' Meeting constitutes the main opportunity for discussion in the year;
- with civil society, by supporting local organizations that assist in setting up businesses;
- with NGOs and charitable organizations by supporting philanthropic projects.

Legrand's CSR strategy is based on regular interactions with the Group's stakeholders. In addition to the interactions mentioned above, Legrand's local entities are in regular contact with their stakeholders through their daily interactions.

The materiality assessment, carried out periodically worldwide, identifies the most relevant and significant CSR issues for the Group and its stakeholders.

The list of the Group's stakeholders and information about how it dialogues with stakeholders can be found on the website: <a href="https://www.legrandgroup.com/en/our-commitments/mapping-group-stakeholders">https://www.legrandgroup.com/en/our-commitments/mapping-group-stakeholders</a>

### Modeling the value chain of Legrand and its stakeholders

Depending on the various stages of the product life cycle, Legrand addresses different sustainability issues.

	Raw materials	Upstream transportation	Production	Downstream transportation	Sale and distribution	Product use phase	End-of-life
Legrand stakeholders	Suppliers Suppliers  Local communities		Legrand employees Employee representatives Communities living near production plants Subcontractors	Suppliers	Legrand customers:  Distributors  Electrical installers  Integrators  Datacenters	End user Repairers	Dismantlers Recycling Reuse Local communities
Sustainability issues	Climate change Environmental impacts: water, pollution, biodiversity  Use of resources and circular economy  Employee-related matters relating to workers in the value chain  Business ethics	Climate change Pollution Employee- related matters relating to workers in the value chain	Climate change Environmental impacts: water, pollution, biodiversity Use of resources and circular economy Employee-related matters relating to Legrand employees and subcontractors	Climate change Pollution Employee- related matters relating to workers in the value chain	Climate change Employee- related matters relating to workers in the value chain Business ethics	Climate change Consumers and end users	Pollution Use of resources and circular economy

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### 4.1.4 - Management of impacts, risks and opportunities

### 4.1.4.1 Description of the processes to identify and assess material impacts, risks and opportunities [IRO-1]

### Process to identify, assess and rank potential sustainability impacts, risks and opportunities

The impacts, risks and opportunities (IRO) relating to sustainability are drawn up and rated by the various internal experts on CSR topics (Human Resources department on IROs relating to employees, Purchasing department for IROs relating to procurement, etc.), with the support of the CSR department.

The results of this work is then shared with the experts from the other areas in order to conduct a critical review of the IROs concerned and to validate which ones to keep.

Every three years, Legrand's stakeholders are asked about the materiality of the CSR issues (as of 2024, sustainability) that apply to the company.

### Process to identify, assess and rank financial impacts of sustainability topics

Work to assess the financial impact of sustainability issues began in late 2023 and will be continued in 2024.

### Methodology for identifying sustainability impacts, risks and opportunities

### **Impacts**

Sustainability experts conduct a comprehensive review of the potential impacts of Legrand's activities on its stakeholders and the environment. In 2023, this review was carried out following the themes, sub-themes and sub-sub-themes of the CSRD (Corporate Sustainability Reporting Directive), to prepare Legrand's sustainability reporting for future requirements.

### Risks and opportunities

Once a risk or opportunity has been identified, the expert then details it according to the criteria of scale, scope, probability of occurrence and temporality.

This analysis gives the material sustainability impacts, risks and opportunities for Legrand.

In 2024, this analysis will be supplemented with the CSRD rating criteria. The roles and responsibilities of the Board of Directors and its Commitees, the Executive Committee and the Group Risk Committee will be reviewed so that they will be consulted directly about processes, controls and procedures for establishing and rating impacts, risks and opportunities (IRO).

### 4.1.4.2 Disclosure requirements in ESRS covered by the undertaking's sustainability statements [IRO-2]

In 2017, Legrand adopted a process for identifying and monitoring risk, in accordance with the French act on the duty of care of parent companies and ordering companies. This duty of care covers the activities of Legrand and those of its partners, in which each party undertakes to comply with the standards implemented by the Group in terms of working practices, business ethics, environment, and health and safety. The duty of care risk map has been used to map the

Group's impacts, risks and opportunities (IRO) as part of the company's double materiality exercise, even though the duty of care risk map goes into greater detail, with risks measured by country to ensure optimum coverage and granularity to apply duty of care precisely.

Duty of care is explained in detail in section 4.9 "Duty of care" of this Universal Registration Document.

## 4.1.4.3 Management of impacts, risks and opportunities and internal controls relating to sustainability disclosures

### 4.1.4.3.1 Mapping of sustainability impacts, risks, opportunities, policies and action plans [ ESRS2 G5 ]

Mapping of impacts, risks and opportunities consists of identifying, measuring and ranking the sustainability impacts that Legrand can have on society, its stakeholders and the environment, risks and opportunities that may affect the undertaking's performance, its reputation or its stakeholders. This map is used to identify the most material issues for Legrand and its stakeholders, and therefore prioritize the policies to be implemented and associated action plans for Legrand to manage these material issues as best possible. It

is based on the principles set out in section 4.1.4.1. Description of the processes to identify and assess material impacts, risks and opportunities, and is shown in the table below, with the main policies, action plans and monitoring of Legrand's sustainability performance. It is then cross-checked against the materiality matrix, which shows the most material sustainability issues for Legrand's stakeholders (see material impacts below):

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## **ENVIRONMENT**



### Materiality of risk/opportunity for Legrand:

Low	
Medium	
High	

### **TOPICS AND SUBTOPICS**

### Climate change adaptation

### Impact

 Legrand's positive impact through the contribution of its products and services to improve the energy efficiency of buildings and the electrification of economies

### Risks

- Strategic risks: Risk of not supplying the right products to meet energy efficiency requirements and not creating partnerships with suppliers that are best prepared for climate change adaptation
- Financial risks: Greater volatility in the prices of strategic raw materials and competition between sectors to capture recycled materials

Indirect impact of carbon pricing on the cost of purchasing goods and services.

### Risk materiality



### Opportunities

- Opportunities for new markets and products (energy efficient datacenters, electric vehicle charging points, use of renewables. etc.)
- Opportunities to stand out from the competition with eco designed products (with product environmental information requested by customers and future regulations)

## Importance of the opportunity for its stakeholders and Legrand



- Analysis of climate risks resulting in a climate risk adaptation action plan for Legrand sites identified and for its main suppliers
- Development of the product range:
- Investment in R&DAcquisitions (M&A)
- Offer creation process spearheaded by the Operations Department
- Strategy, branding and digital department in charge of identifying macro-trends
- Monthly marketing meetings chaired by senior management to review new product suggestions
- Priorities of the 2022-2024 CSR Roadmap:
  - Circular economy: including recycled materials in products Section 4.3.1.2.2

### **ENVIRONMENT**

### Materiality for stakeholders: Materiality of risk/opportunity for Legrand: Medium Medium High High

### Climate change mitigation

#### Impact

■ Negative impact of Legrand's activities contributing to global warming

#### Risks

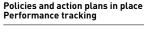
- Financial risks: financial losses due to extreme weather events at the Group's sites and difficulty in financing due to discrepancies between the expectations of the financial community regarding the low-carbon pathway and action plans
- Risks of changes in regulations: in connection with the carbon impact of activities (costs of bringing activities up to standard and competitiveness) and product standards (ESPR, etc.).
- Operational risks: disruptions to the organization and operations of the Group and its suppliers impacted by extreme weather events
- Reputational risks: contribution of Legrand's activities to climate change as a result of its direct/indirect activities and risk of not meeting the expectations of talented young people if its climate policy is not ambitious

### Risk materiality

#### Opportunities

- Opportunities to attract talented young people aware of climate concerns and new financing thanks to a recognized and ambitious Climate policy
- Opportunities of new markets for products that bring energy efficiency to buildings (building control, active protection of installations, energy efficiency electrification, development of renewable energies, etc.)

### Importance of the opportunity for its stakeholders and Legrand



- Priorities of the 2022-2024 CSR Roadmap:
  - Reduction in Scope 1&2 GHG emissions Section 4.2.3.2
- Reduction in Scope 3 emissions Section 4.2.3.2
- GHG emissions avoided by our customers (Scope 4) Section 4.2.3.5
- Environmental product declarations
- Improvement in production processes
- Development of Legrand's range of building energy efficiency products, for the commercial market, datacenters and the residential market
- Legrand's 2050 Net Zero commitment, with 2030 interim targets: -42% reduction in Scope 1 & 2 emissions and -25% reduction in Scope 3 (vs. 2022)
- Annual monitoring of Legrand's performance in relation to CSR Roadmap priorities
- Group risk management: Section 3.6.1.1 Environmental impacts and risks related to climate change

### Energy

### Impact

Legrand's positive impact through the contribution of its products and services to the deployment of renewable energies and through its purchases of electricity from renewable sources

### Risks

Operational and financial risks relating to the need to reduce fossil fuel consumption (for the Group's production plants, administrative sites and vehicles)

### Risk materiality

### **Opportunities**

- Opportunities to roll out use of renewables
- Opportunities linked to electrification
- Opportunities to reduce energy bills through more cautious energy use

## Importance of the opportunity for its stakeholders and Legrand



- Priorities of the 2022-2024 CSR Roadmap:
- Reduce Scope 1&2 GHG emissions by:
  - Making the Group's sites energy efficient
  - Using renewable energies at sites
  - Growth in the purchase of renewable electricity Section 4.2.3.2

### **POLLUTION**

### Substances of concern

### **Impact**

■ Negative impact of Legrand products in case they contain substances of concern

- Risks relating to changes in regulations resulting in difficulty selling certain products (in specific region, product obsolescence, etc.)
- Risks of price rises in working with suppliers meeting regulatory requirements
- Risk of non-acceptability by customers of products containing these substances

#### Risk materiality



### Opportunities

## Policies and action plans in place Performance tracking

- Legrand adheres to current regulations relating to limiting the use of certain hazardous substances in electrical and electronic equipment
- Commitment not to use chemical substances of very high concern (SVHCs)
- Environmental policy covering environmental issues in connection with the Group's production facilities

### CIRCULAR ECONOMY

### Input resources, including use of resources

#### Impact

■ Resource pressures related to the supply of raw materials (plastics, metals, and electronic components)

#### Risks

- Physical and operational risks: difficulty in sourcing raw materials, particularly recycled materials, and finding alternatives to plastic packaging around the world
- Financial risks: inclusion of recycled materials in products, getting rid of plastics in product packaging, product ecodesign which may represent an additional cost
- Strategic risks: complexity for Legrand of ecodesigning all of its product ranges

### Risk materiality



#### **Opportunities**

- Operational opportunities: reducing its reliance on virgin resources and critical materials. Better circularity means less waste and therefore lower waste treatment costs.
- Transition opportunities: a corporate project uniting employees around positive values and allowing for the anticipation of regulatory requirements currently under development, particularly within the European Union (Ecodesign for Sustainable Products Regulation or ESPR).

## Importance of the opportunity for its stakeholders and Legrand

## Policies and action plans in place Performance tracking

- 2022-2024 CSR Roadmap: Circular economy:
  - 15% recycled plastic and 40% recycled metal in products by 2024
- Elimination of plastic packaging: plastic flow pack and expanded polystyrene by 2024
- Section 4.3.1.2
- "Legrand Way for Sustainable Products" sets out the Group's ecodesign approach
- Section 4.3.1.2

### Output resources relating to products and services

### **Impact**

- Potentially negative impact of end-of-life of products sold
- Legrand's positive impact through the development of its circular business model

### Risks

■ Reputational risks if product ecodesign, repairability and reuse are not rolled out and new circular business models are not developed quickly enough at Legrand

### Risk materiality



### **Opportunities**

- 2022-2024 CSR Roadmap: Circular economy:
  - Elimination of two categories of plastic packaging by the end of 2024: flow pack wrappers made from plastic from fossil fuels and expanded polystyrene (EPS) blocks
  - Environmental product declarations (PEPs) available for Legrand customers
- Group risk management: Section 3.6.2.3 Overall competitiveness of operations

### SOCIAL



### Materiality for stakeholders:



### Materiality of risk/opportunity for Legrand:

Low	
Medium	
High	

### **OWN WORKFORCE**

- Working conditions concerning:
  - Safety and working hours
  - Wage equality and wellbeing in the workplace
  - Social dialogue and freedom of association
  - Collective bargaining and collective agreements

#### Impact

### Risks

#### ■ Impacts on employee wellbeing and engagement

### **Opportunities**

- Operational opportunities
- Staff motivation
- Reduction in staff churn
- Reduction in absenteeism ■ Reputational opportunities:
- Enhancing the Company's reputation. Attracting and retaining talent

## Importance of the opportunity for its stakeholders and Legrand



### Policies and action plans in place Performance tracking

- 2022-2024 CSR Roadmap: Diversity & inclusion and being a responsible business:
- Expanded social coverage
- Legrand's policy for respecting human rights (section 4.4.5)
- Group risk management:
- Section 3.6.2.4 Suitability of the human resources policy

### Health and safety working conditions

### Impact

- Impacts on the health and safety of the Company's employees
- Impacts on employee wellbeing
- Impact on the Company's attractiveness

### Risks

- Operational risks
  - Increase in work-related accidents and stoppages
- Reputational risks:
  - Talent drain and difficulties with recruitment
- High staff churn
- Legal risks

### Risk materiality



### **Opportunities**

- Operational opportunities
  - High productivity without any accidents
- Reputational opportunities
- Attracting and retaining talent
- Reduction in staff churn
- Reduction in work stoppages
- Enhancing the Company's reputation

## Importance of the opportunity for its stakeholders and Legrand



- 2022-2024 CSR Roadmap: Be a responsible business:
  - Priority given to health and safety



- Equal treatment and equal opportunities for all:
  - Gender equality and equal pay for work of the same value
  - Employment and inclusion of people with disabilities
  - Measures to combat violence and harassment in the workplace
  - Diversity

#### **Impact**

■ Impact on employee wellbeing and engagement

### Risks

- Operational and reputational risks:
  - Talent drain and difficulties with recruitment
  - Loss of motivation and reduction in productivity for Group employees
  - Company less able to develop its diversity, which could make it less competitive
- Bad company reputation, putting off investors

### Risk materiality



### **Opportunities**

- Operational opportunities
  - Improvement in productivity, innovation and creativity
  - Attracting and retaining talent
  - Reduction in staff churn
- Reputational opportunities Enhancing the Company's
  - reputation - Positive investor impact

## Importance of the opportunity for its stakeholders and Legrand



## Policies and action plans in place Performance tracking

- 2022-2024 CSR Roadmap Diversity & Inclusion and being a responsible business
- Target of increasing the proportion of women in management positions: 30% by 2024
- Diversity & Inclusion label
- Develop the employability of early-in-careers
- Employability and skills development

### **WORKERS IN THE VALUE CHAIN**

- Working conditions:
  - Safety and working hours
  - Wage equality and wellbeing in the workplace
  - Social dialogue and freedom of association
  - Collective bargaining and collective agreements

### **Impact**

■ Positive impact on well being and engagement of value chain workers

### Risks

■ Reputational risk for Legrand if these policies are not implemented by its value chain (suppliers, subcontractors, customers)

### Risk materiality



### Opportunities

- Operational opportunities
  - Stable value chain Reduction in staff churn
  - in the value chain
- Resulting in improvement in productivity
- Reputational opportunities
- Enhancing the Company's reputation

#### Importance of the opportunity for its stakeholders and Legrand



### Policies and action plans in place Performance tracking

- 2022-2024 CSR Roadmap Diversity & Inclusion with targets for Legrand suppliers
- Duty of care to control risks relating to working conditions within the Group's value chain

### Working conditions: Health and safety

### **Impact**

- Negative impact on the health and safety of employees in Legrand's value chain
- Impact on the wellbeing of employees in Legrand's value chain

### Risks

- Reputational risks
  - Operational risks: demobilization of employees in Legrand's value chain due to shortcomings in policies or action plans
- Legal and financial risks

### Risk materiality

### **Opportunities**

- Operational opportunities
  - Stable value chain
  - Improvement in productivity
  - Reduction in staff churn in the value chain
- Reputational opportunities
- Enhancing the Company's reputation

### Importance of the opportunity for its stakeholders and Legrand



#### Policies and action plans in place Performance tracking

■ Duty of care to control risks relating to health and safety policies for workers in the Group's value chain



### GOVERNANCE



### Materiality for stakeholders: Materiality of risk/opportunity for Legrand: Medium Medium High High

### Social inclusion of consumers and/or end users concerning: Access to products and services

#### Impact

#### Negative impact on end users if product ranges offered by Legrand are disconnected from consumer needs, especially for low income consumers

#### Risks

### **Opportunities**

- Opportunities to develop entrylevel products
- Opportunities to make all information available concerning the installation and use of Legrand products

## Importance of the opportunity for its stakeholders and Legrand



### Policies and action plans in place Performance tracking

- 2022-2024 CSR Roadmap: Be a responsible business - aivir priority to customer satisfaction
- Product standards policy implemented by Legrand

Once the impacts, risks and opportunities have been mapped, the expectations of Legrand's stakeholders with regard to sustainability are collected by means of a materiality assessment, to find out their opinions about the most important CSR matters for Legrand's business.

### 4.1.4.3.2 Materiality assessment: consultation with Legrand stakeholders

A materiality assessment was conducted in 2021. A total of 5,291 replies were received from 94 countries, coming from Legrand's main stakeholders: its employees, customers, suppliers and subcontractors, investors, shareholders and representatives of civil society (NGOs, students, etc.).

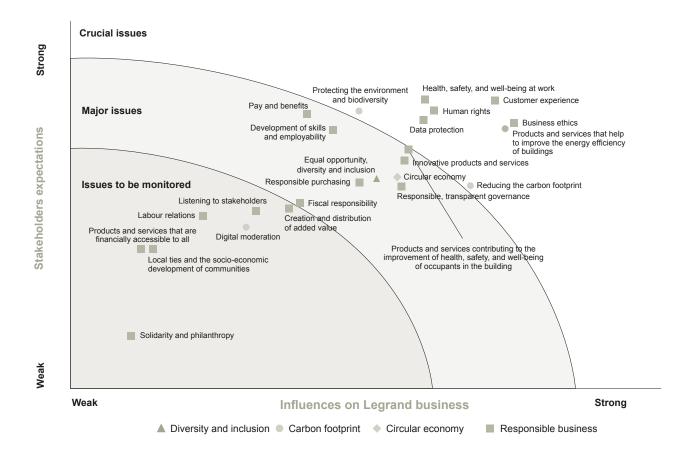
Of the 24 issues submitted for consultation, eight were identified by the assessment and used to define the priorities of the new 2022-2024 CSR Roadmap launched in March 2022:

- business ethics;
- customer experience;
- products and services helping to make buildings more energy efficient;
- health, safety, and wellbeing at work;
- human rights;

- reducing the Group's carbon footprint;
- personal data protection;
- protecting the environment and biodiversity.

The priorities identified as a result of the materiality assessment have been incorporated into the new 2022-2024 CSR Roadmap, unless the subject has already been covered in another way such as an existing internal policy. Only biodiversity has not been included at this stage. As an initial step, the Group's biodiversity footprint was calculated in 2023 in order to understand the most significant issues. The subject of biodiversity will therefore be included in future roadmaps.

Detailed results of the materiality assessment are available https://www.legrandgroup.com/en/ourwebsite: commitments/sustainable-approach.



NB: The following issues have been excluded from the scope of the analysis because they are considered to be too remote from the Group's business activities and therefore non-material:

- combating food waste;
- combating food insecurity;
- promoting animal welfare;
- promoting a responsible, fair and sustainable diet.

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### 4.1.4.3.3 The most material issues for Legrand and its stakeholders and their connection with the strategy and business model

The mapping of impacts, risks and opportunities makes it possible to identify the most material sustainability issues for Legrand. This is then coupled with the materiality assessment, which enables Legrand's stakeholders to identify the most material issues for the Company.

The results of the most material sustainability issues for Legrand are shown below:

AND	Wellbeing in the workplace and equal treatment (employees' working conditions and diversity & inclusion)	Environmental protection / Pollution	Human rights / Working conditions	Occupational health and safety	Climate change mitigation / Products to allow for energy- efficient buildings
S FOR LEGRAND	Customer experience / Access to products and services	Working conditions of employees in the value chain including health and safety	Circular economy (input and output resources)	Climate change adaptation	
MATERIAL ISSUES	Biodiversity	Substances of concern in products	Personal data protection	Business ethics	
MA					

MATERIAL ISSUES FOR LEGRAND'S STAKEHOLDERS

This approach is used to identify the most material sustainability issues for Legrand and its stakeholders, and to put together Legrand's CSR Roadmap in accordance with these priorities.

Most of the sustainability issues are found in Legrand's 2022-2024 CSR Roadmap as shown below. This CSR Roadmap forms an integral part of the Company's strategy and each

the same way as financial targets.

Other issues identified as a priority by Legrand's IRO analysis or by its stakeholders can be found in dedicated policies or in Legrand's duty of care plan, as presented in section 4.9 of this Universal Registration Document.

Group entity has annual targets under the CSR Roadmap, in

### 4.1.4.3.4 Sustainability internal controls

To track the progress made in the Group's policies and CSR Roadmap, experts on each CSR topic are identified and tasked with the rollout and monitoring of action plans and

performance indicators. They oversee the work done by subsidiaries and present work done during the year on the basis of written references to external auditors.

### 4.1.5 - Policies adopted to manage material sustainability matters [MDR-P]

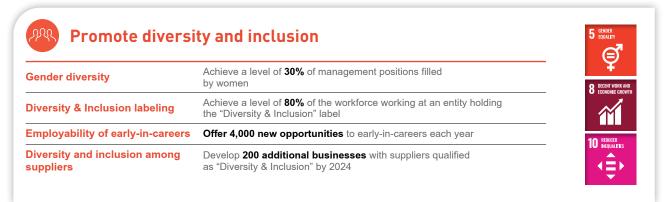
Legrand factors sustainability matters that are material for the Group into its 2022-2024 CSR Roadmap and its dedicated policies (environmental policy, duty of care, etc.).

Details of the priorities of the CSR Roadmap and policies relating specifically to environmental, social and governance matters are set out in each section of the non-financial statement.

### 4.1.6 - Measures and targets

### 4.1.6.1 Metrics in relation to material sustainability matters [ MDR-M ]

To achieve its medium- and long-term objectives, Legrand draws, in the short term, on the CSR Roadmaps that constitute the operational action plan for the Group's CSR strategy. The 2022-2024 CSR Roadmap sets out the 15 priorities set by the Group and specifies the targets to be achieved by 2024 or annually.



Reduce our carb	on footprint	7 AFFORDABLE ANI CLEAN ENERGY
CO <sub>2</sub> emissions avoided for customers	Thanks to the Group's Energy Efficiency solutions, enable customers to avoid the emission of 12 million tons of CO <sub>2</sub>	13 CLIMATE ACTION
Direct and indirect CO <sub>2</sub> emissions (Scope 1&2)	Reduce the Group's Scope 1&2 CO <sub>2</sub> emissions by 10% each year <b>through</b> energy efficiency improvements at our manufacturing sites and renewable energy deployment	
Indirect CO₂ emissions (Scope 3)	<b>Encourage at least 250 key suppliers</b> to have an official CO <sub>2</sub> emission reduction target of 30% on average by 2030	

Develop a circ	cular economy	11 SUSTAINABLE CITI
Use of recycled materials	Achieve a 15% <b>recycled plastics</b> use rate and 40% <b>recycled metals</b> use rate in products manufactured by the Group	12 RESPONSIBLE CONSUMPTION
Phase out single-use plastic	Eliminate 100% of single-use plastic in <b>flow pack</b> and expanded <b>polystyrene packaging</b>	AND PRODUCTION
Environmental declarations	Cover 72% of the Group's annual revenue with Product Sustainability Profiles	

Reduce the work-related accident frequency rate by 20% (FR2)  Expand the Serenity On program to cover 100%	<b>88</b>
<b>Provide training for 85% of employees</b> each year and attain 7 hours of annual training for each employee	17 PARTNERSHIPS FOR THE GOALS
Continue Legrand's commitment to <b>business ethics</b> : framing, training and ensuring compliance	
Achieve 90% of sales made to <b>satisfied customers</b> (satisfaction surveys)	4 QUALITY
	(satisfaction surveys)  Continue Legrand's commitment to business ethics: framing, training and ensuring compliance  Provide training for 85% of employees each year and attain 7 hours of annual training for each employee  Reduce the work-related accident frequency rate by 20% (FR2)













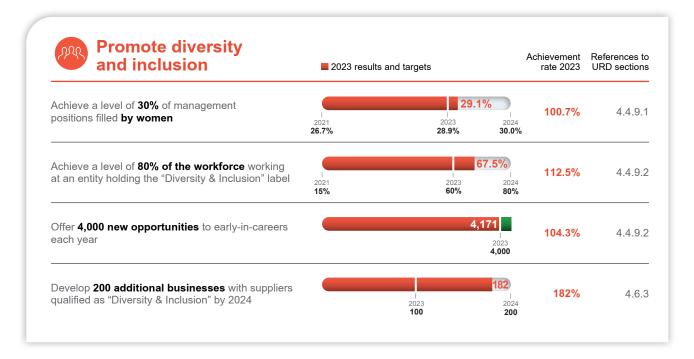
Corporate social responsibility and declaration of non-financial performance
 General disclosures

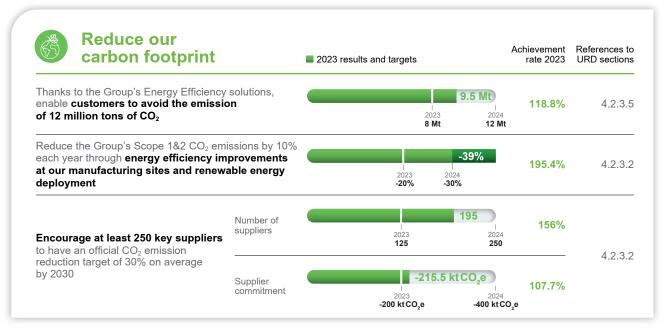
### 4.1.6.2 Tracking effectiveness of policies and actions through targets [MDR-T]

Tracking the effectiveness of policies and actions put in place is done by the means of the progress summary in the 2022-2024 CSR Roadmap.

Global achievement of Legrand's 2022-2024 CSR Roadmap:

- 118 % in 2023
- 123% in 2022









## 4.2 - Reducing the Group's environmental impact

### 4.2.1 - Taxonomy

Legrand is concerned by Regulation (EU) 2020/852, known as the Taxonomy Regulation, which introduces a classification system for economic activities considered to be environmentally sustainable.

In accordance with Article 8 of the Taxonomy Regulation, Legrand has published the percentages of 2023 Taxonomy-eligible and Taxonomy-aligned turnover, capital expenditures (CapEx) and operating expenditures (OpEx) in respect of the two climate objectives.

#### **Turnover**

The list of Taxonomy-eligible activities has been compiled on the basis of details of the Group's 2023 turnover. For

companies acquired during 2023 for which this information is not available, their turnover has been deemed ineligible.

Most of Legrand's Taxonomy-eligible activities are mentioned in Section 3.5 of Annex 1 to the delegated act on climate change mitigation (manufacture of energy efficiency equipment for buildings). The list of activities includes the manufacture of presence and daylight controls for lighting systems, energy-efficient building control systems, thermostats and smart electricity meters.

Section 1.2 "Manufacture of electrical and electronic equipment" of Annex II to the delegated act concerning the transition towards a circular economy also mentions Legrand's Taxonomy-eligible activities.

The detailed map of the Group's activities and product families is as follows:

Environmental target	Activity covered by the EU Taxonomy	Description of the activity	Legrand's corresponding activities		
	3.5 Manufacture of energy efficiency equipment for buildings	Manufacture of energy efficiency equipment for buildings	Presence and daylight controls for lighting systems		
			Energy-efficient building automation and control systems for residential and non-residential buildings		
			Zoned thermostats and devices for the smart monitoring of the main electricity loads or heat loads for buildings and sensoring equipment		
			Products for smart monitoring and regulating of heating system and sensoring equipment		
Climate change mitigation	4.9 Transmission and distribution of electricity	Construction and operation of distribution systems that transport electricity on high-voltage, medium voltage and low-voltage distribution systems	Transformers		
	6.15 Infrastructure enabling low- carbon road transport and public transport	Construction, modernization, maintenance and operations of infrastructure that is required for zero tailpipe CO <sub>2</sub> operation of zero-emission road transport	Electric vehicles charging stations		
	7.5 Installation, maintenance and repair of instruments and devices for measuring, regulation and controlling energy performance of buildings	Installation, maintenance and repair of instruments and devices for measuring, regulation and controlling energy performance of buildings	Lighting management services		
Climate change adaptation	12.1 Residential care activities	Provision of residential care combined with either nursing, supervisory or other types of care as required by the residents	Telecare services		

However, the list of activities covered by the delegated act and its annexes does not include a number of Legrand's

activities such as energy-efficient products for datacenters sold by Legrand.

All identified eligible activities represent a revenue of €759M, giving a revenue eligibility percentage of 9.1%, using Group revenue of €8,363M (excluding Russia, which represents €54M of the turnover) mentioned in the note 8.1.1 of the financial statements as the denominator, representing an increase of 0.6 point versus 2022.

To be aligned, eligible activities need to meet three criteria:

- make a substantial contribution to an environmental objective as described in Annexes 1 and 2 of Regulation 2021/2139 (technical screening criteria);
- not contribute unfavorably to the other environmental objectives ("causes no significant harm") as defined in

Annexes 1 and 2 of Regulation 2021/2139. In the absence of clarification about the concept of "essential use", compliance with Regulation (EC) 1907/2006 (REACH) was deemed to be sufficient to meet the requirements of chapters f. and g. of appendix C concerning pollution;

meet the minimum safeguards requirement defined in Article 18 of the Taxonomy regulation.

After checking these three criteria, the Group's aligned revenue amounts to €690M, equal to an alignment percentage of 8.3%.

In conclusion, the summary of the proportion of revenue generated from taxonomy-aligned products or services is as follows:

Proportion of turnover from products or services associated with Taxonomy-aligned economic activities – disclosure covering the year 2023 (€M)

				Substantial contribution criteria						DNSH criteria ("Do No Significant Harm")										
	Code	Absolute turnover	Proportion of Turnover	Climate Change Mitigation	Climate Change Adaptation	Water	Pollution	Circular Economy	Biodiversity and ecosystems	Climate Change Mitigation	Climate Change Adaptation	Water	Pollution	Circular Economy	Biodiversity and ecosystems	Minimum Safeguards	Proportion of Taxonomy- aligned total turnover, year 2023	Proportion of Taxonomy- aligned total turnover, year 2022	Category (enabling activity)	Category (transitional activity)
Economic activities		M Euros	%	%	%	%	%	%	%	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	%	%	E	Т
A. TAXONOMY-ELIGIBLE ACTIVITIES			9.1%																	
A.1 Environmentally sustainable activities (Taxon	omy-al	ligned)																		
Manufacture of energy efficiency equipment for buildings	3.5	533	6,4%	100%	0,0%	0,0%	0,0%	0,0%	0,0%	Υ	γ	Y	Υ	Υ	Υ	Υ	6,4%	6,3%	Е	
Transmission & distribution of electricity	4.9	55	0,7%	100%	0,0%	0,0%	0,0%	0,0%	0,0%	Υ	Υ	Υ	Υ	Υ	Υ	Υ	0,7%	0,6%	E	
Infrastructure enabling low-carbon road transport and public transport	6.15	78	0,9%	100%	0,0%	0,0%	0,0%	0,0%	0,0%	Υ	γ	Y	Υ	Υ	Υ	Υ	0,9%	0,9%	Е	
Installation , maintenance and repair of instruments and devices for measuring, regulation and controlling energy performance of buildings	7.5	25	0,3%	100%	0,0%	0,0%	0,0%	0,0%	0,0%	Υ	γ	Υ	Υ	Υ	Υ	Υ	0,3%	0,3%	E	
Turnover of environmentally sustainable activities (Taxonomy-aligned) (A.1)		690	8.3%	8.3%	0.0%	0.0%	0.0%	0.0%	0.0%	Y	Y	Y	Y	Y	Y	Y	8.3%	8.1%	8.3%	0.0%
Of which enabling		690	8.3%	100%	0.0%	0.0%	0.0%	0.0%	0.0%	Υ	Υ	Y	Υ	Υ	Υ	Υ	8.3%	8.1%	E	
Of which transitional		0	0.0%	100%						Υ	Υ	Υ	Υ	Υ	Υ	Υ	0,0%	0,0%		
A.2 Taxonomy-Eligible but not environmentally su	stainal	ble activitie	s (not Tax	conomy-a	aligned a	ctivities	1													
Manufacture of energy efficiency equipment for buildings	3.5	48	0.6%																	
Residential care activities	12.1	20	0.2%																	
Turnover of Taxonomy-Eligible but not environmentally sustainable activities (not Taxonomy-aligned activities) (A.2)		69	0.8%														0.8%	0.4%		
Turnover of Taxonomy-eligible activities (A.1+A.2)		759	9.1%														9.1%	8.5%		
B. TAXONOMY-NON-ELIGIBLE ACTIVITIES																				
Turnover of taxonomy non-eligible activities (B)		7,604	90.9%																	
TOTAL (A+B)		8,363	100%	1																

### Capital expenditures

With regard to eligible capital expenditures (CapEx), the approach used consists of taking into account:

- expenditures that, by nature, relate to aligned activities (e.g. installation of photovoltaic panels at the Group's sites or buying electric vehicles); and
- applying the percentage of eligible revenue to the Group's total remaining expenditures;
- eligible capital expenditures came to a total of €60 million in 2023.

The denominator for the CapEx ratio consists of total acquisitions of fixed assets during the year as defined by the Taxonomy regulation. On this basis, the eligible CapEx ratio comes to 12.6%, a 2.1 point increase versus 2022.

For aligned CapEx, the approach is similar to that used to calculate eligible CapEx. It is calculated as the sum of a proportion of aligned expenditures by nature and the result of multiplying the aligned revenue ratio to total remaining expenditures, giving a ratio of 11.8%.

The summary of the proportion of capital expenditures associated with taxonomy-aligned activities is as follows:

## Proportion of CapEx from products or services associated with Taxonomy-aligned economic activities – disclosure covering year 2023 (€M)

					N					DNO		(UD - N -	0''0	4 11 .	!!)	Ī				
1				Substantial contribution criteria					DNSH criteria ("Do No Significant Harm")							1				
	Code	Absolute turnover	Proportion of Turnover	Climate Change Mitigation	Climate Change Adaptation	Water	Pollution	Circular Economy	Biodiversity and ecosystems	Climate Change Mitigation	Climate Change Adaptation	Water	Pollution	Circular Economy	Biodiversity and ecosystems	Minimum Safeguards	Proportion of Taxonomy- aligned CapEx, year 2023	Proportion of Taxonomy- eligible CapEx, year 2022 <sup>(1)</sup>	Category (enabling activity)	Category (transitional activity)
Economic activities		M Euros	%	%	%	%	%	%	%	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	%	%	E	Ţ
A. TAXONOMY-ELIGIBLE ACTIVITIES			12.6%																	
A.1 CapEx of environmentally sustainable activ	ities (1	Taxonomy-	aligned)							•						•	-			
Manufacture of energy efficiency equipment for buildings	3.5	47	9.8%	100%	0.0%	0.0%	0.0%	0.0%	0.0%	Y	γ	Υ	Υ	Υ	Υ	Υ	9.8%	8.6%	E	
Transmission and distribution of electricity (CapEx A)	4.9	3	0.7%	100%	0.0%	0.0%	0.0%	0.0%	0.0%	Υ	Υ	Υ	Υ	Υ	Υ	Υ	0.7%	0.5%	E	
Infrastructure enabling low-carbon road transport and public transport (CapEx A)	6.15	5	1.0%	100%	0.0%	0.0%	0.0%	0.0%	0.0%	Υ	Υ	Υ	Υ	Υ	Υ	Υ	1.0%	0.8%	E	
Installation, maintenance and repair of instruments and devices for measuring, regulation and controlling energy performance of buildings [CapEx A]	7.5	1	0.2%	100%	0.0%	0.0%	0.0%	0.0%	0.0%	Υ	Υ	Υ	Υ	Υ	Υ	Υ	0.2%	0.2%	E	
CapEx of environmentally sustainable activities (Taxonomy-aligned) (A.1)		56	11.8%	11.8%	0.0%	0.0%	0.0%	0.0%	0.0%	Y	Y	Y	Y	Y	Y	Y	11.8%	10.0%	11.8%	0.0%
Of which enabling		56	11.8%	100%	0.0%	0.0%	0.0%	0.0%	0.0%	Υ	Υ	Υ	Υ	Υ	Υ	Υ	11.8%	10.0%	E	
Of which transitional		0	0.0%	100%						Υ	Υ	Υ	Υ	Υ	Υ	Υ	0.0%	0.0%		
A.2 Taxonomy-Eligible but not environmentally	sustai	nable activ	ities (not	Taxonomy	/-aligned	l activiti	es)													
Manufacture of energy efficiency equipment for buildings (CapEx A)	3.5	3	0,6%																	
Residential care activities	12.1	1	0,2%																	
CapEx of Taxonomy-Eligible but not environmentally sustainable activities (not Taxonomy-aligned activities) (A.2)		4	0.8%														0.8%	0.4%		
CapEx of Taxonomy-eligible activities (A.1 + A.2)		60	12.6%														12.6%	10.4%		
B. TAXONOMY-NON-ELIGIBLE ACTIVITIES																				
CapEx of taxonomy non-eligible activities (B)		418	87.4%																	
TOTAL (A+B)		478	100%																	

<sup>(1)</sup> The 2022 data has been updated to include capital expenditure related to intangible assets, which had been excluded from the calculation on the previous period.

### **Operating expenditures**

As they are not very material, the amount of operating expenditures (OpEx) was calculated by applying the percentage of eligible revenue to the scope of expenditures as defined in the taxonomy, resulting in total eligible operating expenditures of €28 million in 2023 and an eligible OpEx ratio of 9.1%.

Aligned operating expenditures have been calculated in a similar way, applying the percentage of aligned revenue to total expenditures, giving an aligned OpEx ratio of 8.3%.

The summary of operating expenditures relating to taxonomy-aligned products or services is as follows:

# Proportion of OpEx from products or services associated with taxonomy-aligned activities – disclosure covering 2023 (M€)

					Substant	ial contr	ibution	criteria		DNSH	criteria	("Do No	Signific	cant Ha	ırm")					
	Code	Absolute turnover	Proportion of Turnover	Climate Change Mitigation	Climate Change Adaptation	Water	Pollution	Circular Economy	Biodiversity and ecosystems	Climate Change Mitigation	Climate Change Adaptation	Water	Pollution	Circular Economy	Biodiversity and ecosystems	Minimum Safeguards	Proportion of Taxonomy- aligned OpEx, year 2023	Proportion of Taxonomy- eligible OpEx, year 2022	Category (enabling activity)	Categor (transitiona activity
Economic activities		M Euros	%	%	%	%	%	%	%	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	%	%	E	1
A. TAXONOMY-ELIGIBLE ACTIVITIES			9.1%																	
A.1 Environmentally sustainable activities (Taxonomy	/-align	ed)																		
Manufacture of energy efficiency equipment for buildings (OpEx A)	3.5	19	6.4%	100%	0.0%	0.0%	0.0%	0.0%	0.0%	Υ	Υ	Υ	Υ	Υ	Υ	Υ	6,4%	6.3%	E	
Transmission and distribution of electricity (OpEx A)	4.9	2	0.7%	100%	0.0%	0.0%	0.0%	0.0%	0.0%	Υ	Υ	Υ	Υ	Υ	Υ	Υ	0.7%	0.6%	E	
Infrastructure enabling low-carbon road transport and public transport (OpEx A)	6.15	3	0.9%	100%	0.0%	0.0%	0.0%	0.0%	0.0%	γ	Υ	Υ	Υ	Υ	Υ	Υ	0.9%	0.9%	Е	
Installation, maintenance and repair of instruments and devices for measuring, regulation and controlling energy performance of buildings (OpEx A)	7.5	1	0.3%	100%	0.0%	0.0%	0.0%	0.0%	0.0%	Υ	Υ	Υ	Υ	Υ	Υ	Υ	0.3%	0.3%	E	
OpEx of environmentally sustainable activities (Taxonomy-aligned) (A.1)		25	8.3%	8.3%	0.0%	0.0%	0.0%	0.0%	0.0%	Y	Y	Y	Y	Y	Y	Y	8.3%	0.0%	8.3%	0.0%
Of which enabling		25	8.3%	100%	0.0%	0.0%	0.0%	0.0%	0.0%	Υ	Υ	Υ	Υ	Υ	Υ	Υ	8.3%	0.0%	E	
Of which transitional		0	0.0%	100%						Υ	γ	Υ	Υ	Υ	Υ	Υ	0.0%	0.0%		
A.2 Taxonomy-Eligible but not environmentally susta	inable	activities (	not Taxon	omy-alig	ned activ	ities)														
Manufacture of energy efficiency equipment for buildings	3.5	2	0.6%																	
Residential care activities	12.1	1	0.2%																	
OpEx of Taxonomy-Eligible but not environmentally sustainable activities (not Taxonomy-aligned activities) (A.2)		2	0.8%														0.8%	0.4%		
OpEx of Taxonomy-eligible activities (A.1+A.2)		28	9.1%														9.1%	8.5%		
B. TAXONOMY-NON-ELIGIBLE ACTIVITIES																				
OpEx of taxonomy non-eligible activities (B)		276	90.9%																	
TOTAL (A+B)		304	100%	1																

# 4.2.2 - Legrand's climate policy

# 4.2.2.1 Impacts, risks and opportunities (IROs) relating to climate change

# Processes in place to identify and measure IROs

The impacts, risks and opportunities relating to climate change are:

- identified by means of two complementary approaches: the Group risk management approach and analysis by internal experts;
- selected on the basis of their rating and materiality assessment to select IROs that are material for Legrand.

#### Identification of IROs

The Group risk management process is described in section 3.3.2 "Risk management procedure". In 2020-2021, the risk map was updated and nine risk factors were identified as "Priority" with a "major" or "material" impact, including the impacts on the environment and climate-related risks. In 2023, the Audit Committee checked that this risk map was still relevant.

In 2023, Legrand's CSR experts reviewed all the risks relating to the Group's duty of care plan (including environment and climate-related risks), while giving details of opportunities within the CSRD framework. This allowed for identification of the climate change-related impacts, risks and opportunities for Legrand and its stakeholders.

#### Selection of material IROs

All impacts, risks and opportunities have been rated (see explanation of Legrand's IRO map rating system in section 4.1.4.1) to identify material issues for Legrand.

In addition, these results have been cross-checked against the results of the materiality assessment conducted in 2021 (see section 4.1.4.3.2 "Materiality assessment: consultation with Legrand stakeholders" for detailed results of the materiality matrix) so that the CSR issues deemed material by Legrand's stakeholders are made clear.

A complete study of the risks and opportunities relating to climate carried out with AXA Climate is in the process of being finalized.

#### Legrand's activities and their impact on the climate

The main industrial processes that take place on Legrand's sites focus on the molding of plastic components, the production of metal parts, the assembly of plastic, metal and electronic components, and, on a less frequent basis, painting or surface treatment. The nature of these activities means that the Company uses a limited amount of energy but is a bigger consumer of raw materials as well as goods and services.

The main sources of the Group's greenhouse gas emissions are:

- Scope 1&2: energy consumption relating to heating and lighting of plants and offices, production processes such as the injection and extrusion of plastics, and energy consumption by the vehicle fleet;
- Scope 3: use of sold products, purchasing of materials, goods and services, upstream and downstream transportation, and capital goods.

In addition, since Legrand designs and manufactures energy efficient products and solutions, it helps reduce its customers' GHG emissions (Scope 4).

The activities of Legrand and its value chain can contribute to climate change, and Legrand and its value chain can be impacted by the consequences of climate change.

These impacts are divided into three sub-categories:

# Climate change adaptation:

Legrand can have a positive impact through the contribution of its products and services to improve the energy efficiency of buildings and the electrification of economies.

# Climate change mitigation:

Legrand may have a negative impact on the environment by contributing to global warming through the GHG emissions linked to its activities.

# **Energy:**

 Legrand can have a positive impact through the contribution of its products and services to improve the energy efficiency of buildings and the electrification of economies.

# Risks relating to climate

#### Financial risks

- Greater volatility in prices of strategic raw materials and competition between sectors to capture recycled materials. High and volatile prices of certain strategic materials that are necessary for energy transition, along with tightening markets (for example for copper and rare earths), could affect Legrand's competitiveness, increase the time required to source materials or force Legrand to use alternative materials;
- Indirect impact of carbon pricing on the cost of purchasing goods and services. Tougher carbon-related regulations including the carbon tax and the emissions trading system (ETS) - brought in by countries and organizations (such as the International Maritime Organization) could affect Legrand's competitiveness and margins by increasing the price of carbon relating to goods and services purchased by the Group;
- Financial impacts relating to disruptions that could impact Legrand's operations or those of its value chain in the case of extreme weather events;
- Difficulty in financing for Legrand due to discrepancies between the expectations of the financial community regarding Legrand's low-carbon pathway and the Company's action plans.

# Risk of regulatory changes

- Tougher regulations on the direct carbon footprint of business activities. Environmental and in particular climaterelated regulations, such as energy-efficiency rules, are becoming increasingly strict, particularly within the European Union, and could make compliance more expensive for Legrand or affect its competitiveness. Companies that do not align themselves with strict carbon-related regulations may be regarded as risky investments or as less attractive to the financial community;
- Stricter product standards such as the Ecodesign for Sustainable Products Regulation, making it necessary to adapt how products are designed and developed and what information consumers are given about these products. To address the challenges of climate change and the increasing scarcity of natural resources, new regulations are frequently introduced to make products more environmentally friendly. These regulations, along with the lack of international coordination regarding standards, could lead to increased development costs in relation to the need to ecodesign products, as well as use of more recycled materials, and a loss of revenue because of the early withdrawal of non-compliant products.

#### Operational risks

- Possible disruptions to the Group's organization and/or operations due to sites being impacted by extreme weather events, such as flooding or fire:
  - loss of physical assets (machinery, equipment, etc.);
  - loss of stock;
  - suspension of production during rebuilding;
  - labor issues relating to these disruptions (technical unemployment, employee accommodation and flooding of local communities, etc.).
- Possible disruptions to Legrand's suppliers due to sites being impacted by extreme weather events, such as flooding or fire.

# Reputational risks

- Contribution of Legrand's activities to climate change as a result of its direct activities (operations) or indirect activities (value chain) and reduction plan deemed insufficient by Legrand's stakeholders;
- Risk of not meeting the expectations of young talent due to an unambitious climate policy.

#### Strategic risks

- Risk of not supplying the right products to meet requirements in terms of energy efficiency, controlling energy consumption and electrification:
- Risk of not meeting customers' needs for products with less of an impact on the environment or for environmental information on products.

# Opportunities relating to climate

# Ecodesign: products with a low carbon footprint and less impact on the environment by design

Customers are seeking to reduce GHG emissions in their supply chains, resulting in greater demand for equipment with a low carbon footprint and less of an environmental impact (for example by using recycled materials). As a result, offering solutions with a smaller carbon footprint than the market average could help Legrand to strengthen its competitive advantage and increase its market share.

# Energy efficiency - Smart infrastructure - commercial and industrial customers

Regulatory pressure to reduce the carbon footprint and the need to make buildings more energy efficient due to the rising price of energy create opportunities to develop products and services to reduce the energy consumption of buildings and datacenters. There is an opportunity to increase sales of energy-efficient products and develop new service offerings or business models such as diversifying into comprehensive solutions involving both software and hardware.

# Energy efficiency – Smart infrastructure – individual customers (residential and small businesses)

Demand for energy efficiency products in homes and small businesses – for example lighting, heating and ventilation management systems, shutter controls, home automation, standby mode controls, etc. – is likely to increase as energy prices rise and regulatory pressure escalate, giving Legrand opportunities to diversify its product range.

#### **Electric mobility**

The automotive industry is currently undergoing a major transformation, particularly with the adoption of electric vehicles. According to EV volume platform data, worldwide electric and hybrid vehicle sales exceeded 14 million units in 2023. And according to International Energy Agency (IEA), electric vehicle sales are expected to reach 32 million units by 2030, representing growth of 15% a year. This means that the market for electric vehicle charging infrastructure (recharging kits, sockets and stations, etc.) is likely to grow.

# Development of the use of renewable energies

The deployment of on-site renewable energies or the purchase of green electricity, combined with energy efficiency actions, allows the Group to reduce its carbon footprint and participate in the development of the share of renewable energies in the energy mix of the countries where the Group operates. Faced with the rising price of fossil fuels, renewable energies and energy efficiency technologies are becoming more competitive than conventional energy, fuelling opportunities to reduce energy spending and associated GHG emissions.

# Attracting talent

An ambitious and recognized climate policy should enable Legrand to stand out in recruiting talented young people concerned about the climate.

### Attracting financing

Legrand's ambitious action plans and its low-carbon pathway should enable it to attract financing from its stakeholders, who keep a close eye on the Company's sustainability strategy.

# Monitoring of environmental regulations

Over the last few years, the majority of the world's legislators have addressed the issue of protecting the environment and across the planet as a whole, the volume of regulations and frequency of new regulations have increased considerably. Legrand anticipates these regulatory changes, which impact both its products and its production sites, by means of an environmental regulation monitoring process based on:

- software application solutions using artificial intelligence tailored to Legrand's operations, delivering real-time information about regulatory changes covering all topics relating to the environment for all countries in which the Group's products are sold;
- a network of 50 local correspondents with in-depth understanding of the subtleties of regulations, based in the regions concerned, allowing for local requirements to be taken into account;
- a Corporate management team heading up the network and in charge of analyzing the impact on the Group in relation to these regulatory changes. The expertise of teams on the ground covering all areas in which the Group operates around the world has allowed for regulatory changes to be implemented efficiently, whether in terms of the environmental management system relating to production or product storage (the main sites are ISO 14001 certified) or ecodesign requirements. Legrand is also heavily involved in all the federations and unions for industries offering electric and digital solutions, particularly in Europe, where environmental regulations require industrials to constantly reinvent themselves to create a healthier and more sustainable environment. This sector momentum allows for constructive dialogue with all parties involved and facilitates the emergence of innovative solutions to better protect the environment in anticipation of regulatory changes. This regulatory monitoring also enables Legrand to manage changes in its business model as a result of regulatory changes, by controlling the associated risks.

# 4.2.2.2 Governance and control of climate issues

Climate-related risks and opportunities are monitored and managed by the Group CSR Department, which works with a number of internal functions to monitor procedures in place and achieve targets: primarily operations, purchasing, marketing and sales.

Issues related to climate change are monitored by means of monthly, quarterly and annual steering meetings, depending on the issue.

#### Examples include:

Monthly steering: marketing with new product launch meetings;

- Quarterly steering by the Operations Department, the Carbon Committee and the Executive Committee;
- Biannual steering: CSR Department with countries on the basis of country performances;
- Annual steering: country performance, country budgets, Group annual performance.

In addition, since 2017, Legrand has been a signatory to the declaration of support for the Task Force on Climate-related Financial Disclosures (TCFD).

The Executive Committee and the Board of Directors are kept up to date about progress made in action plans to reduce the Company's negative climate impact and strategic developments to capitalize on opportunities, in particular within the framework of the development of faster expanding segments (see section 2.2.3 of this Universal Registration Document).

The results on climate-related topics are integrated into the Company's management incentive systems, as described in chapters 4.1.2.3 and 6.2 of this Universal Registration Document.

# They are composed as follows:

For Legrand's executives and managers:

Variable compensation for the Chief Executive Officer: the annual rate of achievement of the Group's CSR Roadmap represents 15% of the Chief Executive Officer's annual variable compensation target. The CSR Roadmap achievement rate criterion, and in particular the achievement of climate and environmental criteria, is based solely on quantitative criteria.

Variable remuneration for managers: 20% of the annual bonus for country managers is indexed to their entity's performance in implementing the CSR Roadmap.

In addition, one of the performance criteria of the Long Term Incentive (LTI) for the Group's executives and managers is based on the achievement rate of the Group's CSR Roadmap (3-year average of achievements). For more details, please refer to chapter 6.2.3.2 and note 4.2 in chapter 8.1 of this Universal Registration Document. The CSR Roadmap is detailed later in this chapter.

# 4.2.2.3 Presentation of Legrand's climate policy

# Legrand's climate policy: a long-term commitment

Legrand has been committed for a number of years to reducing its greenhouse gas emissions across its entire value chain in order to help combat climate change:

2015 2016 2017 Since 2016, Legrand Legrand signed the climate manifesto Legrand signed the alongside 39 other major French has been part of the declaration of support companies to combat climate change for the Task Force on Global Alliance for and help limit global warming to 2°C. Energy Productivity, an Climate-related Financial The Group also signed the Business international alliance Disclosures (TCFD) and for COP21 charter of commitments, aiming to improve the French Climate and its initiatives are listed on the energy efficiency. Business Pledge. United Nations' official International Climate Action website. 2020 2019 2018 Legrand and 100 The Group made a commitment to reduce Legrand became the its GHG emissions in line with the most other French sixth CAC 40 Company ambitious Paris Agreement target. This to have its GHG companies renewed trajectory is compatible with a 1.5°C their commitment to reduction targets increase in temperatures by 2100 the French Climate validated by the Science compared with the pre-industrial era, Business Pledge. Based Targets initiative. which was validated by the SBTi in 2021. Legrand has made a new commitment to the SBTi to be 2024 Net Zero by 2050, i.e. reduce Scope 1, 2 and 3 emissions by 90% and neutralize remaining emissions (sequestration). This new commitment is accompanied by a review of

Legrand's 2030 targets, with a -42% reduction on Scope 1&2 and a -25% reduction on Scope 3 (vs. 2022).

# Legrand's carbon neutrality pathway and transition plan

By 2050, Legrand is committed to Net Zero, validated by SBTi, with interim targets and a transition plan for 2030, presented

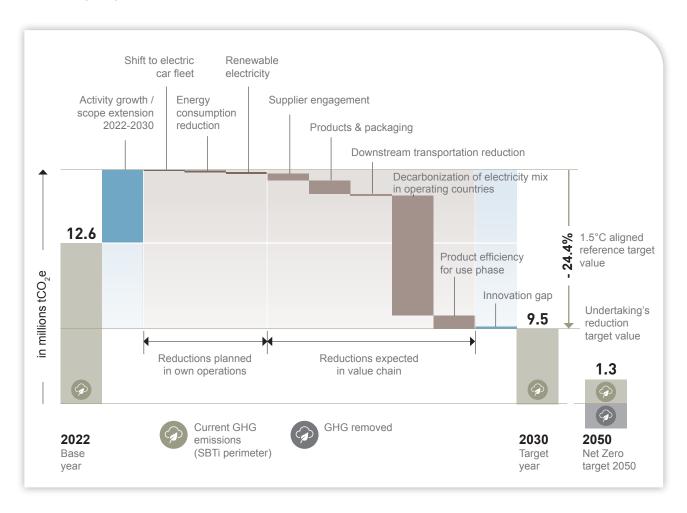
below. To achieve these objectives, Legrand integrates its short-term climate objectives into its CSR Roadmaps. In 2022, the Group launched its 5<sup>th</sup> CSR Roadmap with a climate pillar that integrates the priorities on Scopes 1, 2, 3 and 4 by 2024 (objectives and results detailed later in this chapter).

# Focus: Legrand's Net Zero commitment for 2050

In 2024, Legrand is committing to become Net Zero by 2050 across its entire value chain, a commitment validated by SBTi. This commitment means reducing its Scope 1&2 GHG emissions by -42% by 2030 and to reducing its Scope 3 GHG emissions from purchased goods and services and the use phase of products sold by -25% by 2030 against a 2022 baseline. The Group's long-term objective is Net Zero, *i.e.* a commitment to collective carbon neutrality by 2050. This objective will be achieved by reducing the Group's GHG emissions by 90% on Scopes 1, 2 and 3, including all the Group's emissions and across its entire value chain, and by neutralizing emissions that cannot be avoided (carbon capture).

#### Legrand's climate transition plan

Legrand has defined its climate transition plan that demonstrates the Group's strong commitment to following its GHG emission reduction trajectory.



# Focus: Legrand's decarbonization pathway

Legrand's GHG emissions reduction trajectory includes the following actions:

1/

- an average of 3% per year reduction in the energy consumption of its sites;
- the deployment of its energy-efficient solutions on its sites;
- the use of renewable energies through:
  - the production of renewable energy on the Group's industrial sites (25% of industrial sites equipped with renewable energy by 2024);
  - the purchase of green electricity with the objective of reaching 80% renewable electricity by 2025;
- the evolution of its vehicle fleet towards hybrid or electric vehicles;
- Encourage at least 250 of Legrand's key suppliers to have an official target to reduce their CO<sub>2</sub> emissions by an average of 30% by 2030;
- Increase the share of recycled materials in Legrand products;
- Reduce the weight of packaging and increase its recycled content.

At the end of 2023, the Group's Scope 1&2 GHG emissions (market based) amounted to 84,524 t CO $_2$ e, down 30%  $^{(1)}$  compared to 2022.

At the end of 2023, the Group's Scope 3 GHG emissions were 12,858,662 t  $\rm CO_2e$  and decreased by 3% compared to 2022 and by 2.7% compared to the 2022 SBTi baseline (including the emissions from purchased goods and services and use of sold products).

2/ In addition to the above actions, the Group has committed to neutralizing its GHG emissions from its Scope 1&2 and 2 items from its Scope 3 (business trips and daily commutes of its employees) by 2022 through voluntary carbon offsetting. In 2023, the Group emitted 156,110 t  $\mbox{CO}_2\mbox{e}$  on its Scope 1&2 and the 2 items of its Scope 3.

# 4.2.3 - Targets, action plans and results

# Long-term targets

See inset above on Legrand's Net Zero commitment for 2050.

# 2030 targets (SBTi commitment)

Legrand is committed to reducing its Scope 1&2 GHG emissions by -42% by 2030 and to reducing its Scope 3 GHG emissions from goods and services purchased and from the use phase of products sold by -25% by 2030, against a 2022 baseline.

#### -42% reduction in Scope 1&2 GHG emissions

·	2022	2030
Scope 1&2 (t CO <sub>2</sub> e)	121,147	70,265
-25% reduction in Scope 3 GHG emissions		
· .	2022	2030
Scope 3 (t CO <sub>2</sub> e)	12,630,434	9,472,826

<sup>(1)</sup> Legrand's 2022 GHG emissions have been revised as part of the 2022 carbon footprint rework for the Net Zero commitment validated by SBTi. Emissions avoided by the purchase of biomethane guarantees of origin are not taken into account, in line with SBTi rules.

# 2024 targets

With its 2022-2024 CSR Roadmap, Legrand has made a commitment to reduce its Scope 1&2 emissions, to work with suppliers on Scope 3 and to enable its customers to avoid carbon emissions thanks to its energy efficient solutions:



# 4.2.3.1 Action plans and results: energy consumption [E1-5]

#### The Group's energy consumption

The Group's energy consumption, at current scope, stands at 384 GWh (excluding Russia) compared with 469 GWh in 2022, a decrease of 18% year-on-year, and 453 GWh in 2021 and 406 GWh in 2020.

# **Energy intensity of the Group's activities**

The energy intensity of Legrand's activities in 2023 is calculated based on the Group's energy consumption over the year, as a percentage of revenue. In 2023, this energy intensity amounts to 45.5 MWh per million euro of turnover.

It amounted to 56.2 MWh per million euro of turnover in 2022.

# Focus: accelerated plan to reduce the Group's energy consumption

In October 2022, the Group announced its aim to accelerate the reduction in its energy consumption by 15% by the end of 2023 relative to 2021 (at constant scope). The initial target set out in the 2022-2024 CSR Roadmap was to reduce its energy consumption by 8% compared with 2021.

At the end of 2023, Legrand exceeded this new target with a decrease of 17% on a like-for-like basis compared to a 2021 baseline.

# Reducing energy consumption

The Group has committed to a policy of continuously improving its energy performance.

All subsidiaries and industrial, logistics and commercial sites are involved in this continuous improvement process and are responsible for monitoring and improving their energy performance. Areas of progress are identified and action plans are implemented at each site.

# Main actions at Group sites

Consumption metering: electricity consumption metering and sub-metering systems developed by the Group are installed at its industrial and commercial sites.

#### Refurbishment of premises:

 bioclimatic design solutions – such as double-glazing with a good solar factor, solar protection, or use of natural ventilation such as through roof openings – are preferred to air conditioning, which is only installed as a last resort;

- double flow ventilation is the favored system, which reduces heating consumption in winter and can help to reduce the need for air conditioning in the summer thanks to free cooling (forced ventilation at night when temperatures are lower);
- presence detectors and LED light sources are routinely installed during building refurbishment to reduce power consumption from lighting and make light sources last longer;
- regular energy performance measurements are taken at sites to control temperature settings in winter and summer at the various premises by means of a timer (setting lowered if premises are unoccupied).

# Capital expenditure and maintenance:

• the Group favors the best available industrial techniques for replacing obsolete equipment with less energy-intensive processes. For the last four years, it has been using allelectric injection presses instead of hydraulic presses. At some sites, more than three quarters of equipment uses this new technology, which cuts electricity consumption by around 50%;

- cooling equipment is regularly improved with the use of refrigerants that have less environmental impact;
- measures to optimize the compressed air network (generation, distribution, use) and more efficient and routine finding and fixing of leaks have been implemented;
- heat recovery systems are also installed in cooling units and compressed air handling units wherever possible;
- all sites have applied optimum temperature settings and timer programs.

	Energy Consumption and Energy Mix	2022	2023
1)	Fuel consumption from coal and coal products (MWh)		
2)	Fuel consumption from crude oil and petroleum products (MWh)		
3)	Fuel consumption from natural gas (MWh)		
4)	Fuel consumption from other fossil sources (MWh)		
(5)	Consumption of purchased or acquired electricity, heat, steam and cooling from fossil sources	Grid Electricity: 134 GWh Gas: 178 GWh Other fossil fuels: 18 GWh	Grid Electricity: 55 GWh Gas: 133 GWh Other fossil sources (petroleum fuel, LPG, other energies) 12 GWh (excluding Russia)
(6)	Total fossil energy consumption (calculated as the sum of lines 1 to 5)	330 GWh	200 GWh
	Share of fossil fuels in total energy consumption (%)	70%	52%
7)	Consumption from nuclear sources (MWh)		
	Share of consumption from nuclear sources in total energy consumption (%)		
8)	Fuel consumption for renewable sources, including biomass (also comprising industrial and municipal waste of biologic origin, biogas, renewable hydrogen, etc.) (MWh)		
9)	Consumption of purchased or acquired electricity, heat, steam and cooling from renewable sources	Electricity: 137 GWh Geothermy: 2 GWh	Electricity: 182 GWh Geothermy: 2 GWh
10)	Consumption of self-generated non-fuel renewable energy (MWh)		
11)	Total renewable energy consumption (calculated as the sum of lines 8 to 10)	139 GWh	184 GWh
	Share of renewable sources in total energy consumption (%)	30%	48%
	Total energy consumption (calculated as the sum of lines 6 and 11)	469 GWh	384 GWh

# Renewable energy purchasing

The Group is working on gradually replacing its purchases of traditional energy with green energy (wind, hydro, solar):

	2022	2023	2024
Target	50%	57%	70%
Actual	54.7%	82.2%	

In 2023, 100% of electricity used by Legrand in Italy, the Netherlands, China, the United Kingdom, Poland, Brazil and France came from renewable energy sources through specific contracts (Power Purchase Ageements, supplier contracts, GOs and RECs).

#### Purchasing renewable thermal energy

In France, 100% of the gas bought comes from methanization plants producing biogas. In 2023, 31 GWh of biomethane guarantees of origin were purchased, which corresponds to 6,359 t CO<sub>2</sub>e avoided. As part of the Group's carbon footprint rework for the Net Zero 2050 commitment validated by SBTi, the emissions avoided thanks to biomethane guarantees of origin have not been integrated for the 2022 baseline year, nor in the 2023 GHG emissions, in line with the SBTi rules.

The biomethane guarantees of origin purchased in 2022 amounted to 25 GWh, representing 3,587 t  $CO_2$ e avoided.

# Renewable energy generated and used on site

In 2023, 28 sites (around 25% of the most significant industrial, logistics and administrative sites) consumed locally self-generated energy, in particular through the deployment of photovoltaic installations.

The Group has therefore almost reached the target set for 2024. For several years, Legrand has also been producing and self-consuming renewable energies other than solar energy, for example at the Szentes site in Hungary where geothermal energy is used to heat the site.

# Focus: photovoltaic panels installed on the Huizhou site roof

In 2023, Legrand installed 643 kWp of photovoltaic panels on the roofs of the Campus buildings in Huizhou, China. The panels will make it mainly energy self-sufficient and avoid emissions of 519 tons of  $CO_2e$ .

# 4.2.3.2 Action plans and results: GHG emissions

# Focus: new methodology for calculating Legrand's carbon footprint

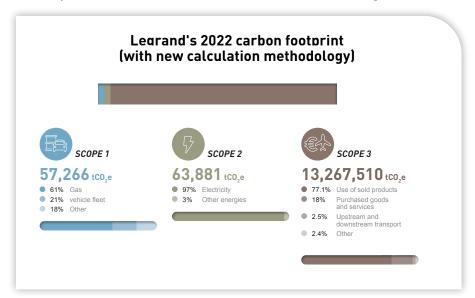
Legrand's 2022 carbon footprint was completely revised in 2023 with the help of a consultant, as part of the work towards its Net Zero commitment in line with the SBTi target in early 2024.

Changes in methodology:

- The first change is a change in methodological approach in calculating the product use phase: the energy used by products sold during their use. This new methodology is more specific and includes energy dissipated according to Joule's law for "passive" products. In the past, energy dissipated according to Joule's law was not recognized for Legrand's passive products. Furthermore, Legrand's range of active products has changed significantly over the last few years. The revised methodology for calculating the Group's carbon footprint has therefore allowed for the updating of active products that were included in the Group's carbon footprint calculation (representative sampling of the Group's product families). Hence the GHG emissions linked to the product use phase went from 385,500 t CO₂e in 2022 with the old methodology to 10,234,000 t CO₂e with the new methodology.
- The second change relates to greater precision in terms of emission factors used for purchasing subcategory of the main purchases and calculation relating to recycled components extended to include new materials.

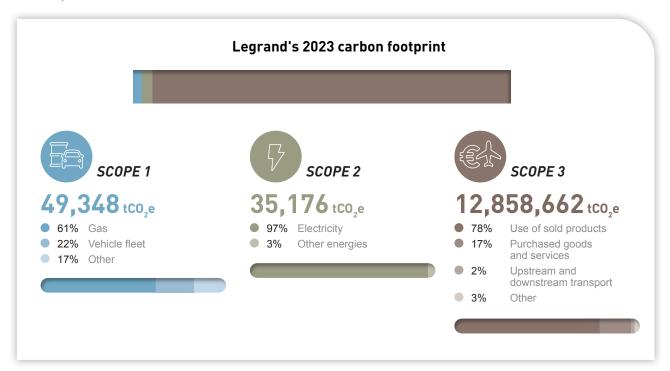
# Legrand revised its 2022 carbon footprint using the new calculation methodology:

The Group's direct and indirect GHG emissions totaled 13,388,657 t CO<sub>2</sub>e in 2022, broken down as follows:



# Legrand's 2023 carbon footprint:

The Group's direct and indirect GHG emissions amounted to 12,943,186 t CO₂e in 2023 and are broken down as follows:



# As a reminder, Legrand's carbon footprint as shown in the 2022 universal registration document is as follows.

	Gas	62%
Scope 1 - 54,000 t CO₂e	Vehicle fleets	22%
	Other (refrigerant leaks, fuel oil, etc.)	16%
Saama 2 64 000 4 CO a	Electricity	97%
Scope 2 - 64,000 t CO₂e	Other energies	3%
	Production of raw materials, purchases, services and CapEx	72%
Saama 2 2 477 000 4 CO a	Upstream and downstream transportation	13%
Scope 3 - 3,477,000 t CO <sub>2</sub> e	Emissions from products sold	11%
	Other (end-of-life processing, employees commuting, business travel)	4%

#### Action plans to reduce Scope 1&2 GHG emissions

Two priorities:

- reduce overall energy consumption;
- increase use of renewables by installing renewable electricity sources at the Group's sites and buying green energy.

# **Actions and resources**

Compliance with statutory energy-related requirements is ensured by the Environmental Management System (EMS) as part of ISO 14001 certification. In 2018, the main tools of this EMS were rolled out more broadly across the whole Group.

# Reducing energy consumption

See above paragraph.

# Vehicle fleet transition

Subsidiaries are gradually adding electric vehicles to their fleet and charging stations are continuing to be installed.

# Results of the CSR Roadmap - Scope 1&2



	2022	2023 objective	2023 achievement
Scope 1&2 (t CO <sub>2</sub> e)	121,147 <sup>(1)</sup>	110,980	84,524

<sup>(1)</sup> This 2022 figure was revised following the review of Legrand's 2022 carbon footprint for its Net Zero commitment, validated by SBTi, but this 2022 figure is not included in the performance calculation for this objective of the 2022-2024 CSR Roadmap. Avoided emissions due to the purchasing of biomethane guarantees of origin are not taken into account, in line with SBTi rules.

# Breakdown of Scope 1&2 CO₂e emissions (in metric tons of CO₂ equivalent)

	Retrospective data			Milestones and target years	
	2022	2023	Evolution 2022/ 2023 in %	2030	2050
Gross Scope 1 GHG emissions (t CO <sub>2</sub> e)	57,266	49,348	- 14%	33,214	
Gross location-based Scope 2 GHG emissions (t CO <sub>2</sub> e)	95,803	77,011	- 20%		
Gross market-based Scope 2 GHG emissions (t CO <sub>2</sub> e)	63,881	35,176	- 45%	37,051	
Total GHG emissions on Scope 1&2 (market-based) ( t CO <sub>2</sub> e)	121,147	84,524	- 30%	70,265	12,115

# Action plans to reduce Scope 3 GHG emissions

#### Favor suppliers with an ambitious carbon strategy

One of the priorities of the Group's sustainable purchasing strategy is to encourage suppliers to make a commitment to reducing their carbon impact.

In 2021,  $CO_2e$  emissions from the 250 Group suppliers making the biggest carbon contribution were identified on the basis of purchasing volumes associated with  $CO_2$  emission factors of purchasing categories provided by environmental agencies. These emissions totaled 1,326 ktons of  $CO_2e$  per year.

In 2023, 195 suppliers made an official commitment to reduce their  $CO_2e$  emissions alongside Legrand, in more than 16 countries, exceeding the target of 125 suppliers. These commitments, calculated on the basis of suppliers' total emissions (Scope 1, 2 and 3) are verified by the person in charge of sustainable purchasing and validated by external auditors. This is the equivalent of 215,5 ktons of  $CO_2e$  avoided at Group level, for a target of 200 ktons of  $CO_2e$ , *i.e.* achievement rate of 107.7%.

# Raw materials and components

Ecodesign allows for the amount of raw materials used in new products to be reduced. Details of this approach are provided in section 4.3.1.2.2.

#### Logistics

Regarding logistics, the following methods are used to reduce GHG emissions:

- reducing transportation distances between production and storage sites;
- consolidating the various manufacturing stages into a single location, thus reducing transportation between sites:
- limiting the use of air freight as much as possible;
- increasing the use of transportation by sea, rail or river where possible as an alternative to road transportation;
- using the same means of transport for both incoming and outgoing shipments, to avoid empty return journeys;
- optimizing the loading of trucks and containers;

- introducing environmental criteria in the criteria for selecting transportation service providers;
- reducing the weight of products and their packaging.

# Results of the CSR Roadmap - Scope 3

Favor suppliers with an ambitious carbon strategy

One of the priorities of the Group's sustainable purchasing strategy is to encourage suppliers to make a commitment to reducing their carbon impact.



	2022	2023 Objective	2023 Achievement
Scope 3 (tCO <sub>2</sub> e)	13,267,510 <sup>(1)</sup>	12,852,237(2)	12,858,662

<sup>(1)</sup> This 2022 figure has been revised following the review of Legrand's 2022 carbon footprint for its Net Zero commitment, validated by SBTi. Avoided emissions from the purchase of biomethane guarantees of origin are not taken into account, in line with SBTi rules. The figure presented in the 2022 URD on Legrand's Scope 3 emissions was 3,477,384 t CO<sub>2</sub>e.

# Breakdown of Scope 3 CO<sub>2</sub>e emissions (in metric tons of CO<sub>2</sub> equivalent)

	R	etrospective data		Milestones and t	arget years
	2022	2023	% evolution 2022/2023	2030	2050
Total gross Scope 3 GHG emissions (t CO₂e)	13,267,509	12,858,662	-3%	9,472,826	1,326,751
Cat 1 Purchased goods and services	2,396,434	2,238,177	-6.6%		
Cat 2 Capital Goods	109,594	118,251	+7.9%		
Cat 3 Fuel and energy-related activities (not included in Scope 1&2)	12,092	9,373	-22%		
Cat 4 Upstream transportation and distribution	207,835	180,396	-13%		
Cat 5 Waste generated in operations	14,472	11,923	-17.6%		
Cat 6 Business travel	41,699	36,288	-13%		
Cat 7 Employee commuting	40,979	35,298	-14%		
Cat 8 Upstream leased assets	NA	NA	NA		
Cat 9 Downstream transportation	129,509	104,230	-20%		
Cat 10 Processing of sold products	NA	NA	NA		
Cat 11 Use of sold products	10,234,000	10,054,415	-2%		
Cat 12 End-of-life treatment of sold products	80,895	70,311	-13%		
Cat 13 Downstream leased assets	NA	NA	NA		
Cat 14 Franchises	NA	NA	NA		
Cat 15 Financial investments	NA	NA	NA		

# Carbon intensity of the Group's activities

The carbon intensity of Legrand's activities in 2023 is calculated based on the Group's GHG emissions over the year over the 3 Scopes, as a percentage of revenue. In 2023, this carbon intensity amounts to 1,528 t CO<sub>2</sub>e per million euro of

revenue. It amounted to 1,591 t  ${\rm CO_2e}$  per million euro of turnover in 2022 based on the Group's revised 2022 carbon footprint.

# 4.2.3.3 Carbon credits [E1-7]

The amount of GHG emissions to be offset in 2023 to meet Legrand's commitment to compensate its emissions from its Scope 1&2 and 2 items from its Scope 3 (business travel and its employees' daily commutes) through voluntary carbon offsetting is 156,110 t  $CO_2e$  (*i.e.* 1.2% of Legrand's overall GHG emissions in 2023). Following the review of the 2022 carbon footprint, 48,422 t  $CO_2e$  remain to be compensated

from the previous year, leading to a total of 204,533 t  $\rm CO_2e$  to be offset in 2023.

The carbon offset projects selected by Legrand to meet its 2024 targets concern:

- protecting flora and fauna in Kenya: 74,598 t CO₂e;
- extending the New Delhi metro in India: 129,935 t CO₂e.

<sup>(2)</sup> New objective linked to Legrand's Net Zero commitment for 2050, validated by the SBTi and modifying the Group's 2030 objectives.

# 4.2.3.4 Internal carbon price [E1-8]

# Internal carbon price for capital expenditure

Since 2016, to speed up the integration of low-carbon solutions, Legrand has factored an internal carbon price into its opportunity assessments relating to capital expenditure and its product development strategy.

All transport flow analyses and comparative analyses between industrial locations and the distribution center consider kilometres and integrate the internal carbon price to calculate the associated emission factors.

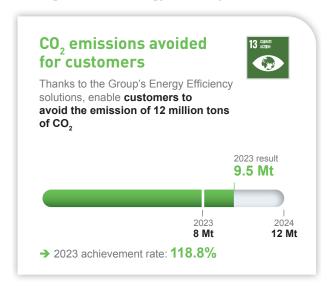
Similarly, with each change in logistics flow or location, or to make the choice of a location (industrial or logistical), the internal carbon price is used for decision-making.

The internal carbon price is also used in the context of new product developments (major projects).

In 2024, the price per tonne of carbon remains set at €80 based on market consensus (Bloomberg).

# 4.2.3.5 CO<sub>2</sub>e emissions avoided by customers (Scope 4)

### Offering customers energy efficiency solutions



# Legrand's energy efficiency solutions

Legrand provides its customers with energy efficiency solutions that enable them to reduce their energy consumption and thus avoid  $CO_2e$  emissions (Scope 4). These solutions range from simple energy measurement to intelligent management of electricity flows, including comfort and lighting management (see details of these offers below). In 2023, Legrand exceeded its target of enabling its customers to avoid the emission of 8 million tonnes of  $CO_2e$  (cumulative avoided emissions over 2022 and 2023) with 9.5 million tonnes of  $CO_2e$  emissions avoided over the 2 years.

#### Actions and resources

The construction sector is responsible for 37% of worldwide CO<sub>2</sub> emissions (source: United Nations Environment Program). Improving buildings' carbon impact and energy efficiency is one of the major challenges facing Legrand.

Legrand's energy efficiency solutions can be categorized as follows:

# Metering and management solutions

Analysis, measurement and monitoring of electrical equipment are essential steps when preparing an energy audit (*i.e.* a regulatory energy audit or an ISO 50001<sup>(1)</sup> audit) and managing consumption.

Most of these innovative solutions use smart technology.

#### Examples include:

- metering with the IMESYS range;
- energy monitoring and management in buildings. For example, with the CX³ EMS (Energy Management System) solution, it is now very easy to monitor and control the operation of an electrical installation, directly on the unit itself or remotely via a computer, tablet or smartphone. In 2020, Legrand launched its first Drivia with Netatmo smart panel capable of monitoring consumption, managing loads and carrying out load-shedding;
- the NemoGreen cloud platform, also launched in 2020, gives customers a comprehensive "energy dashboard". In France, this solution meets the legislative obligations arising from the "decret tertiaire" on tertiary buildings.

#### Electric vehicle charging solutions

Legrand offers a range of charging stations (Green'up) designed for houses, public or company car parks and apartment buildings, including a smart range (IRVE 3.0). This range was bolstered in 2021 with the acquisition of Ecotap in the Netherlands and Ensto Building Systems in Finland, which also provide fast charging solutions for private buildings as well as roads, car parks and service stations.

# Energy supply and distribution solutions

- Reactive power compensation and harmonics filtration, with a full range of services and products that improve energy quality and reduce CO<sub>2</sub> emissions;
- Energy-efficient transformers and busbars to optimize power distribution and reduce system losses;

- High-quality backup power supply ranges: UPS (Uninterruptible Power Supply) under the Legrand brand name as well as local brands Inform (Turkey), SMS (Brazil), Borri (Italy), Numeric (India), S2S (France), Primetech (Italy) and Fluxpower (Germany). Legrand also strengthened its position in early 2023 with the acquisition of Chilean UPS specialist Teknica (integrated solutions, equipment, services and maintenance) and in late 2022 with the acquisition of UK specialist Power control (equipment, services and maintenance):
  - conventional UPS ranges,
  - high-tech modular UPS facilities for critically important systems (datacenters and financial institutions),
  - high-energy-efficiency UPS using a smart power factor correction circuit. Energy efficiency remains at a high and constant level, even at a low rate of charge.

# Detection and lighting solutions

The Group offers solutions for natural lighting management (Q-Motion and Solarfective brands) and for energy-efficient lighting control (CP Electronics).

In addition, digital lighting management solutions optimize energy consumption by adapting to usage. Brands include WattStopper and Vantage LHUMAN, the new dynamic lighting control solution that integrates precise lighting control with motorized window shading and lighting fixtures to create an interior lighting environment centered around the user's life and wellbeing. Legrand has also enhanced its high energy efficiency lighting range with the acquisition of Encelium in the United States in 2022.

#### Specific solutions for datacenters

The Group provides high energy efficiency solutions for datacenters, primarily through its 17 acquisitions in this area of well-known brands such as Minkels in Europe and Starline in the United States, as well as leading companies that joined Legrand more recently such as Modulan, Geiger, Voltadis and ZPE Systems.

For example, the Varicondition Cold Corridor® solution is a system based on the complete separation of hot and cold air flows, to increase efficiency and energy savings.

The acquisition of Raritan and Servertech rounded out the datacenter offering with smart PDUs (Power Distribution Units) to analyze energy consumption and improve performance. Legrand has also strengthened its position in energy efficiency solutions for datacenters with the acquisition in 2022 of U Systems (cooling and rack solutions to reduce the energy consumption and carbon footprint of datacenters).

The acquisition of ZPE Systems in 2023 has enabled Legrand to enter a new fast-growing segment that offers a very strong strategic fit with its existing offerings for datacenters, with a market-leading position in serial console services and secure services routers allowing for access and remote management of network IT equipment.

# 4.2.4 - Legrand's anti-pollution policy

# 4.2.4.1 Impacts, risks and opportunities (IROs) relating to pollution

# Impacts relating to pollution

- Possible releases into the air of particles from production that can pollute the air (releases of Volatile Organic Compounds (VOCs) from Legrand plants);
- The presence of substances of concern or very high concern in the products marketed by Legrand.

# Risks relating to pollution

- Damage to the environment (air) by Legrand's industrial activities such as atmospheric emissions relating to production processes;
- Damage to the environment (water) by Legrand's industrial activities such as aqueous discharges relating to production processes;
- Damage to the environment (soil) by industrial activities (including waste), aqueous discharges and waste relating

to production processes, impacts on the soil and waste from production processes;

- Damage to the environment from use of substances of concern (Legrand and value chain):
  - Changes to standards: impossibility of selling certain products in a particular region and/or product obsolescence,
  - Need to change suppliers lacking transparency and/or not meeting Legrand's specifications. Risk of price increases by green suppliers;
- Damage to the environment from use of substances of very high concern (Legrand and value chain), changes to standards: impossibility of selling certain products in a particular region and/or product obsolescence;
- Damage to the environment by discharges of microplastics (Legrand and value chain): risk of plastic pellet losses (used for injection) at the time of arrival on site, at the loading bay and/or at the time of loading the material onto the machine before production.

# 4.2.4.2 Pollution of air, water and soil [E2-4]

Legrand's business mainly consists of various forms of assembly and processing. The Group does not directly use large quantities of chemicals. However, it pays close attention to emissions of volatile organic compounds (VOCs), mainly from hydrocarbons and their chemical derivatives, because of their adverse health effects.

Air pollution arising from the Group's activities consists mainly of volatile organic compounds (VOCs) produced by certain processes, such as the depositing of paint or ink on the surface of products for production or decorative purposes, metal degreasing, the use of evanescent oils, the soldering of electronic components and the molding of unsaturated polyesters.

Legrand's strategy with respect to VOCs follows four steps:

- distinguish between sites that emit VOCs and those that do not:
- among those that do, identify the activities that produce the emissions:

- adopt ecodesign methods to reduce emissions or eliminate them, such as using solvent-free paints or using laser marking rather than paints;
- where emissions still occur, capture the VOCs and eliminate them using active carbon filters.

In 2023, Legrand reduced its VOC emissions considerably from 134 tons to 91 tons, thanks to measures including the optimization of painting and surface treatment processes.

Finally, monitoring of fluorinated greenhouse gas emissions, which contribute to climate change and are used in cooling units, has been enhanced, allowing for a 16% reduction in emissions into the air relative to 2022<sup>(1)</sup>.

As a plastics processor, since 2022, Legrand has adhered to the requirements of French decree 2021-461 of April 16, 2021, relating to the prevention of industrial plastic pellet losses in the environment. In order to protect the environment and human health, the Group will gradually roll out best practices for preventing microplastic pollution at all of its production sites around the world.

# 4.2.4.3 Substances of concern and substances of very high concern [E2-5]

Aware that the use, collection and end-of-life processing of certain Legrand products may release harmful substances that can cause environmental or health problems, the Group has endeavored since 2004 to eliminate these substances from its products in line with regulatory changes:

- 2004: elimination of regulated fire retardants;
- 2007: adoption of lead-free soldering processes;
- 2009: use of lead-free PVC.

It is also gradually introducing passivation alternatives to hexavalent chromium (Cr(VI)) for metallic item surface treatments.

Legrand has applied Directive 2011/65/EU of the European Parliament and of the Council of June 8, 2011, on the restriction of the use of certain hazardous substances in electrical and electronic equipment to all its products sold in the EU and also gone further by applying the resulting requirements to all its products sold worldwide. This is the

same approach used to align Legrand's operations with the taxonomy regulation.

Legrand has also made a commitment to protect human health and the environment against the potential risks of chemical substances by not using substances of very high concern (SVHCs) within the meaning of Regulation (EC) 1907/2006 of the European Parliament and of the Council of December 18, 2006, concerning the Registration, Evaluation, Authorization and Restriction of Chemicals (REACH), whenever a substitution exists. The Group's CSR department heads up a group of Substances and Materials experts working in laboratories to anticipate changes by means of a substitution plan jointly developed with buyers.

To provide its customers with full information about the chemical substances contained in its products, Legrand provides its Customer Service teams for all brands in Europe with an answer system connected to the Group's intranet.

<sup>(1)</sup> The methodology for calculating fluorinated greenhouse gas emissions was changed in 2022 to make it more accurate: consolidation is now based on actual emissions due to leaks rather than an estimate.

# 4.2.5 - Water

# 4.2.5.1 Water consumption [E3-4]

# Potential impacts relating to water

- Excessive water consumption, particularly in areas of hydric stress:
- Discharges leading to an environmental pollution with potential impacts on the local population or biodiversity.

# Risks relating to water

 Excessive consumption of water in Legrand's production processes (rinsing, cooling of plastic part molding tools, cleaning) could create tensions with local communities or result in reputational risks;  Discharges of used water into the environment: risk of failure in the water treatment system before discharging into the natural environment.

### Opportunities relating to water

- Reduction in the Company's water consumption;
- Reduction in water consumption and/or use of rainwater to lower costs.

# 4.2.5.2 Policy [E3]

Legrand monitors its water use separately and takes the scarcity of the local water supply into consideration, measuring the impact of its operations by taking account of:

- industrial sites' water consumption;
- the local value of water, estimated based on its natural availability and the conditions for accessing it.

For this reason, the Group uses public benchmarks to assess its exposure and dependency on water. By combining the consumption reported by the sites and the WSI (Water Scarcity Index) mapping data published by the UNEP (United Nations Environment Program), the Group has identified 20 sites that account for 80% of Legrand's water stress worldwide. This analysis has revealed that approximately 70% of the Group's water consumption occurs at industrial sites situated in zones where there is low or moderate water consumption (WSI index less than or equal to 0.7).

This approach allows for actions to be more focused on the most sensitive sites in terms of their environmental impact on local water resources.

Legrand uses domestic quality water as most of its water consumption is for domestic use by staff in the workplace. The treatment of wastewater is therefore similar to the treatment of water used by the local community. The few Legrand facilities that use water for industrial purposes are rigorously monitored to avoid any risk of pollution. For example, surface treatment units have effluent treatment plants that are strictly maintained and regularly upgraded.

The ISO 14001 certification policy of Group sites entails responsible industrial processes and practices in water management.

In 2023, the Group's water consumption amounted to 686,000 m³ compared with 792,000 m³ in 2022. Per million euro of revenue, average water use intensity was 82 m³ in 2023, versus 95 m³ in 2022 and 117 m³ in 2019, representing a 30% intensity reduction between 2019 and 2023.

Methods of recycling and reusing water have been adopted in certain countries:

- a rainwater recovery installation has enabled the Wuxi site in China to reduce its water consumption by about 40%;
- the sites in Jalgaon, India and Diadema, Brazil also recover rainwater to supply the domestic water network;
- in Australia, rainwater is collected and used to water green spaces at the Prestons site.

# Focus: rainwater recovery

The site in Diadema, Brazil launched the " $H_2O$  Saving the resource" project in 2022, consisting of collecting rainwater to be used in the site's sanitation facilities. This project resulted in a 21% reduction in the site's drinking water consumption.

# 4.2.6 - **Biodiversity** [ E4 ]

# 4.2.6.1 Impacts, risks and opportunities (IROs) relating to biodiversity

# Impacts on biodiversity

# Possible negative impact through the loss of biodiversity relating to climate change due to Legrand's activities directly at its plants or *via* its value chain.

# Risks to biodiversity

Impact of Legrand's activities on biodiversity, either directly or indirectly by its value chain or climate change.

# 4.2.6.2 Legrand's approach

Aware of the growing expectations of Legrand's stakeholders with regard to biodiversity and the importance of taking action in relation to the value chain, the Group has made a commitment to understanding its impact on biodiversity and taking appropriate action.

In 2023, Legrand analyzed its impact on biodiversity (GBS approach) with the help of CDC Biodiversity and I-Care.

The Group is currently assessing the relevance of launching action plans.

# Results of the study

The study covered the entire Group, calculating its Global Biodiversity Score (GBS)

	Scope 1	Tier 1 of upstream Scope 3	Rest of upstream Scope 3
Protection from disruption	1		
Pest control			
Mass stabilisation and erosion control			
Flood and storm protection			
Disease control			
Climate regulation			
Buffering and attenuation of mass flows			
Mitigates Direct Impacts			
Mediation of sensory impacts			
Filtration			
Dilution by atmosphere and ecosystems			
Bio-remediation			
Enables production process			
Water quality			
Water flow maintenance			
Ventilation			
Soil quality			
Pollinisation			
Maintain nursery habitats			
Direct physical input			
Surface water			
Ground water			
Genetic materials			
Fibres and other materials			
Animal-based energy			
		Ecosystem services	

Graphic from the I-Care 2022 study

In accordance with the results of its carbon footprint assessment, the main impacts of Legrand's biodiversity footprint relate to the Group's Scope 3 emissions.

Scope 1&2 emissions on land biodiversity are very limited. Legrand does not directly use land in its operations. The majority of the Group's production sites are located within commercial or industrial areas subject to regulations. However, the study shows that Legrand's activities are more dependent on water-related ecosystems: groundwater, surface water, maintaining water flows and protecting against flooding and storms.

In terms of Scope 3 emissions, almost half of the Group's upstream value chain is critically dependent on at least one ecosystem service. 27% of Legrand's direct suppliers are highly dependent on at least one ecosystem service, with a critical dependency score of 47% for the rest of upstream Scope 3 emissions. This result is particularly significant concerning reliance on water (ground and surface water), which represents an important resource, particularly for metals treatment.

In conclusion, the upstream part of Legrand's value chain represents the greatest impact on biodiversity, primarily from tier 1 suppliers.

Among the static impacts (accumulation of past impacts), encroachment around mining sites is the factor that has the biggest impact on biodiversity. Among the dynamic impacts, *i.e.* related to the consumption and production of materials during the year in question, the greatest pressure comes from climate change and use of land.

Legrand also needs to take account of a high risk of eutrophication<sup>(1)</sup> of freshwater systems and ecotoxicity relating to the extraction and manufacture of metals. The impacts relating to Legrand's purchasing are divided primarily between the impacts of materials extraction and the impacts of material transformation.

Overall, the benchmark analysis shows that Legrand's impact on biodiversity is similar to or even below the sector benchmark.

On the basis of this impact study, Legrand is evaluating if biodiversity is a material topic for the Group. This work will be finalized in 2024.

# 4.3 - Promoting the circular economy

# 4.3.1 - Policy of promoting the circular economy

"The circular economy consists of producing goods and services in a sustainable way by limiting consumption and waste of resources and production of waste" (definition by INEC – the French Institute of the Circular Economy).

Protecting the environment means going from a linear economy (natural resources to manufacture to use to waste) to a circular economy. Innovation to implement the principles of the circular economy therefore needs to take into account, from the design phase, all stages of a product's life cycle in order to limit its environmental impact. This approach allows for better use of natural resources, such as using recycled materials or getting rid of plastic packaging. It stimulates innovation among the Group's teams, opening up new market opportunities and business models.

In addition, building construction and renovation projects are increasingly subject to environmental standards, which have led to growing demand for products that have been ecodesigned in order to reduce their environmental impact over their entire life cycle (cradle to grave). Customers then want this environmental information about products available on the market.

The ecodesign approach adopted by Legrand a number of years ago has enabled it to provide its customers with Product Sustainability Profiles (PSPs).

The circular economy – a key matter for Legrand and its stakeholders – is one of the pillars of the 2022-2024 CSR Roadmap.

# 4.3.1.1 Impacts, risks and opportunities (IROs) relating to the circular economy

#### Impacts relating to the circular economy

Negative impacts are linked to pressure on resources due to Legrand's need to source raw materials, particularly metals and plastics, and to the potential negative impact of products on the environment in the event of poor recycling;

A positive impact is the reduction in the need for virgin raw materials through the development of circular business models.

#### Risks relating to the circular economy

Physical and operational risks: difficulty in sourcing recycled materials, particularly the very specific recycled plastics that Legrand uses for its products, and finding alternatives to plastic packaging may represent operational risks, such as slowing down production or impacting the durability of raw materiality sources and production prices.

**Financial risks:** inclusion of recycled materials in products, getting rid of plastics in product packaging and product ecodesign may represent additional costs for Legrand.

(1) Eutrophication: process of accumulating nutrients in a given ecosystem.

**Transition risks**: if product ecodesign, repairability/reuse and use of recycled materials are not rolled out quickly enough at Legrand, this could have an impact on the company's reputation among its customers and the financial community in particular.

Strategic risks: complexity for Legrand of ecodesigning all its product ranges (over 300,000 products) and difficulty finding reliable and long-term sources of recycled materials in all parts of the world could represent a strategic risk for the Company. Furthermore, the importance of adopting new circular business models and working on reusing products where possible are essential in order to meet customers' expectations and maintain a competitive advantage, particularly in Europe.

# Opportunities relating to the circular economy

The deployment of a circular economy approach reduces the environmental impact of the Group and its products through eco-design. It promotes more sustainable sourcing and limits the waste produced across the Company's entire value chain. This approach also makes it possible to set up new circular business models, such as renting rather than selling or reusing products.

Operational opportunities: The principles of the circular economy mean that the Company is able to reduce its

reliance on virgin resources and criteria materials, and improve its flexibility. In addition, better circularity means less waste and therefore lower waste treatment costs.

**Opportunities relating to products and services:** While restrictive, product ecodesign and circular economy principles can allow for products to be designed differently and in particular make them easier to repair, recycle and reuse.

Transition opportunities: The rollout of a circular economy model at Legrand represents a corporate project based on positive values that makes it more attractive to external stakeholders such as customers, as well as new talent. Furthermore, this proactive approach enables the Company to anticipate regulatory requirements currently under development, particularly within the European Union, such as the Ecodesign for Sustainable Products Regulation (ESPR).

**Opportunities for new markets:** The rollout of circular products:

- enables Legrand to take part in calls for tenders including circular economy requirements;
- opens up new markets and business models;
- increases the company's civic value thanks to the benefits for local communities.

# 4.3.1.2 Legrand's circular economy policy

# 4.3.1.2.1 Legrand's ecodesign approach

Created in 2014 to introduce the practice of ecodesign within the Group's R&D teams, the Legrand Way for Ecodesign approach has achieved its goals: ecodesign is now an integral part of the Group's R&D.

In 2023, the Legrand Way for Sustainable Products strategy was adopted in order to extend the ecodesign approach to new areas, in particular the development of strategic new products.

This new approach is based on four core themes:

- "Incorporating sustainability into product design decision meetings": For each new project, a set of key project parameters with a direct impact on achieving the objectives of the CSR Roadmap – particularly those relating to Climate and Circular Economy – must be presented at meetings on product development projects;
- "Developing products that incorporate the Group's environmental requirements": This involves ensuring that regulatory requirements are taken into account, as well as voluntary commitments decided by the Group as part of its

ecodesign approach in all products sold worldwide. For example, it includes instructions for marking plastic parts, recommendations to make it easier to dismantle products at the end of their lives, and a ban on hazardous substances as stated in the Restriction of Hazardous Substances Directive (RoHS Directive) for electrical and electronic equipment (EEE);

■ "Developing products that improve a significant environmental aspect": The use of life cycle assessments in accordance with ISO 14040 in previous CSR Roadmaps has helped to identify the significant environmental aspects (SEAs) of each of Legrand's product families. The 2019-2021 CSR Roadmap enabled R&D units to roll out simplified life cycle assessment tools. The "Legrand Way for Sustainable Products" strategy currently requires each product development project to perform a simplified life cycle assessment setting out the progress made in reducing the Group's environmental impact during decision-making reviews, and rating the project according to a Sustainable Product rating system;

"Improving environmental information for customers about products with hazardous substances": This topic sets out the information to be provided concerning hazardous substances for all products sold worldwide. In addition to local regulatory requirements and in accordance with the principles of continuous improvement, information about whether or not hazardous substances are present may be given to customers for all products worldwide.

# 4.3.1.2.2 2022-2024 CSR Roadmap

To address these impacts, risks and opportunities relating to the circular economy, Legrand has included a dedicated section in its fifth 2022-2024 CSR Roadmap on "Promoting the circular economy", which sets out the Group's main commitments in this area:





In 2022, Legrand made a commitment to use recycled materials whenever possible. The benefits of using recycled material are multiple:

- protecting natural resources;
- limiting the impact on the environment by reducing the volume of virgin raw materials used;
- reducing the Group's Scope 3 greenhouse gas (GHG) emissions:
- giving a new lease of life to used plastics (reducing the volume of waste sent to landfill);
- providing the Group's customers with more sustainable products.

The incorporation of recycled materials is promoted as part of the Legrand Way for Sustainable Products, which frames the Group's ecodesign approach (see explanation above).

Legrand has set targets for use of recycled materials in its products in its 2022-2024 CSR Roadmap of 15% recycled plastic and 40% recycled metal by 2024.

#### Recycled plastics

The use of recycled plastics for technical products is complex as it requires specific R&D. However, the Group's R&D teams have worked on adapting products to these recycled materials, while also maintaining product quality and robustness, and worked with the Purchasing Department to source these recycled materials. The Group has made a commitment to use 15% recycled plastics in its products by 2024 to play a part in the development of plastics recycling for plastics that are still not widely recycled due to their specificities. In 2023, the volume of recycled plastics used in the Group's products was 5.6% of total volumes bought against a 2023 target of 12.5%, meaning the target was not

reached and the achievement rate stands at 45%. Incorporating recycled plastics into industrial processes and the development of new products takes time, which explains this low rate in 2023.

# Examples:

- Legrand's cable management products include up to 20% "post-consumer" recycled plastic (polyethylene from soap and washing-up liquid bottles);
- in 2018, Legrand was selected through the ORPLAST call for proposals, which allowed for the joint financing of machinery to make it easier to incorporate up to 50% recycled polyolefins (post-consumer waste) in some of its cable management products. ORPLAST is a program run by the French environment and energy management agency (ADEME) to encourage the use of recycled plastics. Legrand has since continued to develop its cable management products to include more and more regenerated materials;
- since 2016, Legrand's Brazilian subsidiaries have used "post-consumer" recycled polypropylene (PP) for the injection molding of plastic parts, and since 2021, the subsidiary has used other regenerated materials with a view to continuous improvement;
- flush-mounting boxes are produced in Italy using polystyrene (PS) from recycled household packaging (yogurt pots);
- all products in the Batibox range in France (flush-mounting boxes for masonry) are made using polystyrene (PS) from recycled household appliances (refrigerators, etc.). All flush-mounting boxes in the Batibox masonry range have been made from recycled plastic since 2020;
- overmolds for Celiane and Mosaic products are made with polyamide (PA66) from post-industrial waste;

- many Legrand products are delivered with on-site protection - to avoid any degradation during painting works - made from 100% recycled polyethylene terephthalate
- since 2018, polycarbonate from the automotive industry has been used in the molding of opaque components in some equipment ranges;
- in the United States, PET felt acoustic panels in the OCL Acoustic Solutions range are made from 75% postconsumer recycled materials (water and carbonated drinks bottles).

# **Bio-based materials**

The Group's R&D teams are continuing their research into bio-based materials in accordance with the Group's strategy of favoring use of materials that do not compete with human or animal food, and not contributing to deforestation.

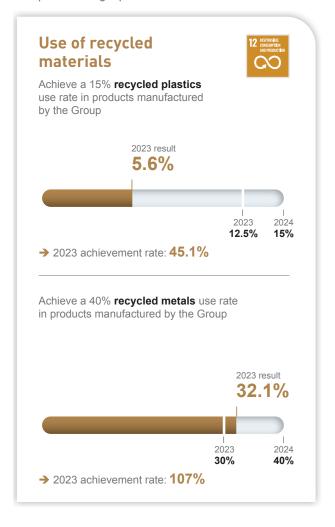
#### Recycled metals

The incorporation of recycled materials is common practice for metal suppliers. The percentage of recycled metal varies from one metal to another from 12% to 80%. Legrand has made a commitment to use 40% recycled metals in products manufactured by the Group by 2024.

In 2023, the Group Purchasing Department solicited more than 190 metals suppliers in 18 countries, representing 87% of its purchasing volume to increase the share of recycled material present in its purchases of aluminium, brass, bronze, copper, zinc and steel. 84% of the suppliers surveyed have responded to this demand, making it possible to establish the share of recycled metals used in 2023 at 32% of the total volumes purchased, against a target of 30%, which represents a target achievement rate of 107%.

This result has been achieved thanks to the work of the product design teams, to significantly increase the use of recycled metal while also maintaining product quality and solidity. The requirement to use recycled steel is taken into

account at the start of the design phase so that steel grades with a high proportion of recycled metal can be used. The same applies to aluminium and copper alloys, which the Group uses in large quantities.



# Focus: A second life for emergency lighting units

In France, in collaboration with its customer Eiffage, Legrand has launched a "second-hand" campaign for self-contained emergency lighting units initially headed for recycling. The units have been checked and cleaned and the batteries have been changed and tested. After testing, the units are put back into their original packaging and then sent back to Eiffage to be installed at new sites.

Other "second-hand" campaigns have also been launched with refurbished and resold Netatmo products. In Italy, power modules are recovered during maintenance and then repaired and reused. Some equipment is also leased on an ad hoc basis for events.

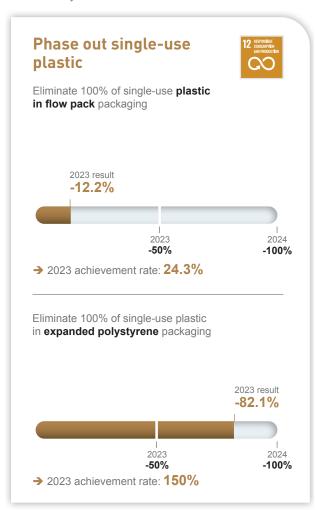
The aim is to become part of a profitable business model. To achieve this, Legrand is trialling new approaches that will enable it to have a long-term positive environmental impact while also guaranteeing product quality.

Corporate social responsibility and declaration of non-financial performance
 Promoting the circular economy

# Phasing out single-use plastic in packaging

Legrand is determined to limit pollution of the soil and oceans by single-use plastic (SUP) packaging waste.

The Group has therefore made a commitment to eliminate from its packaging two categories of SUP by the end of 2024: plastic flow pack wrappers and expanded polystyrene (EPS) blocks. Due to their material, weight and size, these types of packaging are not suitable for recycling and several tens of millions of units are produced every year to sell finished products. It is therefore essential that their use is reduced and ultimately eliminated.



In 2023, measures taken by the Group allowed for an 82% reduction in the use of EPS blocks.

Use of plastic flow pack wrappers (from fossil fuel) was reduced by 12% in 2023 as a result of changes in Europe and Brazil. All consumption of plastic by region, sales channel and brand is covered by detailed action plans. Effective implementation is subject to new packaging being accepted by customers, particularly in India and China, the two biggest users of plastic flow pack wrappers by weight.

# **Actions and resources:**

In 2020, Legrand launched a project to overhaul its product packaging policy, the objectives of which were incorporated into its 2022-2024 CSR Roadmap. R&D teams and the Group Purchasing Department work together from designing packaging through to the purchasing process in order to move the project forward.

Since 2022, 25 countries representing 99% of packaging purchases have implemented the following rules:

- prohibiting plastic flow pack wrappers made from fossil fuels when creating new finished products;
- using alternative packaging for finished products already on sale by replacing plastic, developing new packaging systems or getting rid of packaging where it is not necessary.

# Highlights of 2023:

- the elimination of EPS blocks continued across the Group's ranges, in particular for PDUs and UPS equipment. In Australia, anticipating the new regulation banning the use of plastic packaging, applicable in 2025, the subsidiary introduced an action plan to conform with this upcoming law;
- Alternative individual single-material paper packaging is in the process of being developed in Europe, the United States and Brazil. In Italy, the new Matix Go range has been launched with paper wrappers.

# 4.3.2 - Product environmental information

As reducing buildings' environmental impact is linked to the decisions made during the building design phase, it is important to inform customers of the environmental impact of the products they buy and use.

Developed under the impulse of Legrand among others, the PEP (Product Environmental Profile) ecopassport® has become the leading type III environmental declaration for electrical and digital equipment in accordance with ISO 14025(1), the international reference standard for electrical and digital equipment.

A type III environmental declaration (ISO 14025<sup>(1)</sup>) is a document designed to provide transparent and comparable information about a product's environmental impact over its life cycle:

 production (including impacts arising from the extraction of natural resources to obtain raw materials);

- transportation before installation;
- energy consumption (if any) during use;
- maintenance;
- end-of-life collection and processing.

The impacts highlighted include climate change, the depletion of natural resources, water consumption and waste generation.

For Legrand, a PEP must comply with ISO 14025, which itself is based on the ISO 14040 series of standards describing the methodological rules for quantifying the environmental impact of a product or process.

# Focus: Legrand, a founding member of the PEP Ecopassport® program

The PEP ecopassport® program is the international benchmark for environmental declarations relating to electrical, electronic and HVAC equipment. The environmental data contained in a PEP is produced by analyzing multiple criteria relating to the product life cycle from cradle to grave, and are checked according to the requirements of the PEP ecopassport® program and registered with the program. The PEPs available for Legrand products provide customers with tangible and verified environmental data based on technical and scientific data. PEPs are also recognized as a powerful marketing tool. For example, in LEED® v4 certification for residential buildings, the building score is higher when products featuring PEPs are installed.

Legrand has invested in particular in reference frameworks setting PEP calculation rules for products in its sector, as part of the PEP ecopassport® program (Product Category Rules, 4th edition, PCR-ed4-FR-2021 09 06 – document publicly accessible on the pep-ecopassport.org website), as well as in drafting EU standard EN 50693 – Product category rules for life cycle assessments of electronic and electrical products and systems, August 2019.

#### **Actions and resources:**

In addition to these PEPs and to meet the need for more specific environmental information for certain markets, two other product environmental declaration formats have been introduced. The term Product Sustainability Profiles (PSP) – a proprietary concept defined by Legrand – encompasses the following environmental declarations:

- The Product Environmental Profile (PEP) from the operator of the PEP ecopassport® program.
- The two types of health declarations:
  - Health Product Declaration (HPD);
  - Declare Label.

The HPD and the Declare Label are two formats used to disclose information about the content and health impact of products and materials. They provide comprehensive information about chemical substances contained in products by cross-referencing

them with a wide range of "hazard" lists published by public authorities, non-governmental organizations (NGOs) and scientific associations.

In 2023, the revenue coverage rate of PSPs was 73% (excluding 2021, 2022 and 2023 acquisitions), up from 2022.



# 4.3.3 - Waste management [ E5-5 ]

Legrand seeks to reduce waste in four ways:

- product design and industrial processes to reduce production waste and scrap. Injection mold sprues are ground down and reincorporated with virgin material in the thermoplastic injection process, while scrap from the metal cutting process is legally classified as production waste and is systematically recycled outside the Company. Improvements to certain paint lines also helped to reduce the volume of hazardous waste in 2023;
- sharing of best practices and identification of local improvement initiatives to limit the amount of waste at source:
- waste identification and the definition of sorting guidelines to facilitate recycling and energy recovery;
- a procedure for the selection of service providers by the Purchasing department to find the best waste recovery options available in the regions where plants are located. This desire to maintain the best means of production waste recovery for as long as possible is reflected by the following order of priority: creation of channels for reuse (e.g. for pallets); finding and signing contracts with recyclers for cardboard, plastics, metals, glass and wood; and energy recovery contracts as soon as an effective heat network is linked to an incinerator. Just 6% of total waste produced currently goes to landfill across all Group sites.

However, the best waste is waste that is not produced. Combined efforts to reduce hazardous and non-hazardous waste allowed for a 16% reduction in the quantity of waste produced in 2023 relative to 2022.

# 4.4 - Own workforce [S1]

With more than 33,910 employees worldwide, and sales and production sites in some 90 countries, Legrand pursues its business development while paying particular attention to its responsibilities towards its employees and their working conditions.

# Fundamental principles

Legrand's human resources management has four key aspects:

attractiveness, which consists of attracting, developing and retaining talent, and thus matching the Group's human resources with its future needs;

- diversity and inclusion, particularly by encouraging greater female representation in its workforce and ensuring that the Group's HR processes comply with the principles of non-discrimination and equal opportunity;
- employee development, by implementing tailored strategies for identifying and supporting talent and for recognizing performance;
- employee engagement, by looking after employees' wellbeing, health and safety and creating fulfilling work environments.

# 4.4.1 - Employee relations policy

Legrand's employee relations policy is based on the following pillars, implemented in a variety of ways:

- the Human Rights Charter;
- the Diversity and Inclusion Policy;
- the Charter of Fundamental Principles;
- the Prevention Charter;
- the compensation and employee benefits plan;
- training and talent development programs.

Details of these policies, charters and programs are provided in the following sections of this document and apply to all Legrand employees.

For more information about the Group's human resources management policy, go to the www.legrandgroup.com website.

# 4.4.2 - Implementation of employee relations policy

#### Organization

The human resources policy is the responsibility of the Head of Human Resources, who is a member of the Executive Committee. It is managed horizontally, with a centralized management system focusing on key roles and resources, and rolled out at subsidiaries and managed by local human resources departments.

In addition, an HR manager responsible for social issues is given specific responsibility for:

- implementing the HR initiatives and priorities contained in the CSR Roadmap;
- providing a functional link with the CSR Department;
- being the sole point of contact for all HR departments within the subsidiaries on topics associated with Legrand's CSR commitments in this area.

# 4.4.2.1 Impacts, risks and opportunities relating to employees

With its Human Rights Charter and its Charter of Fundamental Principles, Legrand has established the principles for managing its human resources to control the impact of its activities on its stakeholders.

The Prevention Charter highlights the importance the Group attaches to the health and safety of its employees. The health and safety in the workplace management system reduces the risk of work-related accidents and illness, offering the opportunity to improve employees' quality of life at work. In addition, the Serenity On program offers all employees a minimum level of welfare protection covering parenthood, health and welfare benefits, which makes the Company more attractive and helps to retain staff, while also demonstrating Legrand's international commitment to its staff and respecting each individual.

Compensation plans such as the employee shareholding plan and the long-term incentive plan add to these measures to boost motivation, the Company's appeal and staff retention.

The approach concerning dialogue with employee representatives aims to share Group projects that may influence employees' jobs and working conditions. It gives

each individual the opportunity to express their viewpoint, fostering a joint approach to making major changes to the Company.

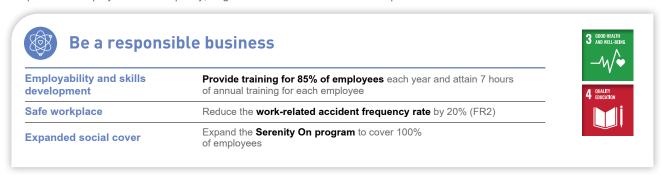
The Diversity and Inclusion Policy endeavors to create a safe working environment allowing each individual to flourish and allowing for the inclusion of people from different backgrounds, which will enable Legrand to better deal with the complexity of the markets and the challenges it will inevitably face. It reflects the Company's values, making it more attractive and supporting the wellbeing of all employees, including those who are vulnerable.

The training policy has a direct impact on employees' career development and employability, and ensures that they have the skills required by the Group's markets to stop them becoming obsolete. It meets the need for employee development, directly influencing their level of satisfaction and engagement as well as the Company's productivity.

Thanks to all these human resources management policies, Legrand is able to play its role in society and help to create a positive impact on its growth, development, turnover and operating margin.

# 4.4.2.2 2022-2024 CSR Roadmap

As part of its employee relations policy, Legrand's 2022-2024 CSR Roadmap sets out its commitment to:



Promote diversi	ty and inclusion	5 GENDER EQUALITY
Gender diversity	Achieve a level of <b>30%</b> of management positions filled by women	10 REDUCED NEODALITIES
Diversity & Inclusion labeling	Achieve a level of <b>80%</b> of the workforce working at an entity holding the "Diversity & Inclusion" label	I PREUMAINES
Employability of early-in-careers	Offer 4,000 new opportunities to early-in-careers each year	- Y

# 4.4.3 - Monitoring and reporting

The performance of the Group's entities in achieving the targets set out in the CSR Roadmap is monitored over the course of the year by the Human Resources department. Forecasts are announced each year in July and October to check where countries stand and launch new action plans if necessary.

The definitive results are compiled in January the following year and presented in this Universal Registration Document.

# 4.4.4 - Characteristics of employees [ S1-6 ]

For more information about the characteristics of the Group's employees, see section 4.10 "Summary of indicators and cross-reference tables" of this Universal Registration Document.

# 4.4.5 - Respecting human rights

# 4.4.5.1 Upholding the Group's commitment to human rights

# **Group commitment**

Respect for human rights is a core value at Legrand.

International and national laws on human rights, and particularly France's duty of care act, apply to the Group and its subsidiaries globally.

The Group complies with national regulations in force in the countries in which it operates. Regardless of the local context,

Legrand abides by voluntary principles and standards of responsible behavior with regard to human rights and, in particular with:

- the Universal Declaration of Human Rights;
- the International Labour Organization (ILO) Declaration, particularly the 10 conventions on fundamental principles and rights at work;

- the Global Compact's principles for Human Rights and labor standards;
- the UN Guiding Principles on Business and Human Rights (the John Ruggie Report), which recommends a threepronged approach: protect, respect and remedy;
- the United Nations Sustainable Development Goals (SDGs).

In line with the standards and principles listed above, the Legrand human rights Charter, published in 2017, sets out, in operational terms, the Group's commitments concerning:

- child labor and young workers;
- forced labor:
- health and safety;

- decent working conditions;
- freedom of association;
- discrimination.

The human rights Charter is publicly accessible on the www.legrandgroup.com website.

It aims to inform internal and external stakeholders about the principles and commitments that the Group has adopted for itself and its partners.

The Group also operates a sustainable purchasing policy that takes into account the rights of employees working for the Group's suppliers. For more information on the Group's sustainable purchasing policy, see section 4.6 "Supplier commitment" of this Universal Registration Document.

#### Focus: Legrand's public commitments to defending human rights

Legrand has been a member of the "Entreprises pour les Droits de l'Homme" (companies for human rights or EDH) association in France since 2016. EDH acts as a forum for discussion, initiatives and proposals for multinational companies, making human rights an integral part of business policies and practices.

In 2019, Legrand CEO Benoît Coquart signed the "Call to Action for Business Leadership on Human Rights" led by the World Business Council for Sustainable Development (WBCSD).

#### Procedure and management

The duty of care systems in place are described in the "Duty of Care" section in section 4.9 of this Universal Registration Document. The systems cover not only Legrand employees but also those working in its supply chain and at its suppliers.

In practical terms, countries must:

- complete the Legrand self-assessment in relation to human rights and share it with the Group;
- define their own action plans if areas for improvement are found.

#### Results

Special attention is paid to around 20 countries that potentially show the greatest risks.

The list of countries assessed as being most at risk, along with information on any identified discrepancies and action plans in place, is presented in section 4.9 "Duty of Care" of this Universal Registration Document.

# 4.4.5.2 Collective bargaining coverage and social dialogue [S1-8]

Legrand believes that improving social dialogue involves creating connections and trust within staff representation bodies at both a country and regional level.

Supporting organizational change to allow ongoing dialogue within the Company, and thus constantly adapting the organization and its people to the issues facing the Group, is crucial.

Managers receive training in labor relations to help them fulfill their role as local labor relations contacts. In France and Italy, for example, regular Labor Relations Management meetings are held with key managers and the Human Resources department.

A Legrand European Works Council (EWC) was formed by agreement in 2000. This initial agreement was amended in

2008 and 2013. In 2016, a further amendment to improve the way this body operates, in particular by developing relations with the EWC's bureau and giving it additional resources was signed by the representatives of different countries. Apart from under exceptional circumstances, the committee meets once a year in plenary session. An additional three meetings of the bureau are organized during the year. The EWC is chaired by the Group's Human Resources Director, who is also a member of the Executive Committee.

As of the date of filing of this Universal Registration Document, two employee representatives sat on the Board of Directors, one appointed in 2018 and the other in 2020. Two representatives of the Central Workforce and Economic Committee also attend Board meetings in an advisory capacity.

Certain indicators, monitored *via* the HR reporting process, give an overview of social dialogue taking place within the Group in 2023:

- 62% of the workforce was employed in entities in which there was an employee-representation body and/or a union;
- 49% of employees were covered by collective agreements or agreements applicable to their entity;
- 33% of HR reporting scopes have consultation rules;
- 850 information or consultation meetings with employee representative bodies or unions were held during the year;
- 139 new collective agreements were signed, covering 14,742 people within the Group in both mature countries and new economies. No international framework agreement has been negotiated. Local negotiations give employee representative the opportunity to express
- employees' viewpoint, focusing on the material impacts, whether real or potential, positive or negative, that may affect them. Local agreements essentially cover matters such as pay, working conditions, health, professional equality, employment of people with disabilities and organization of social dialogue and operating procedures of employee representative bodies. Depending on the region and subject in question, monitoring meetings can also be held to check that agreements are correctly implemented. In countries where such bodies do not exist, social dialogue takes place directly between employees and managers;
- in terms of health and safety, further to the 2014 agreement on managerial best practice in France, an agreement on quality of life at work was signed by all unions in 2017. In Italy, an agreement was signed in 2016 on workplace harassment and abuse.

# 4.4.5.3 Ensuring responsible reorganization [ S1-8 ]

A company that can take changes into account and respond to them in a responsible manner is more efficient and can offer new development opportunities to its employees.

It may be necessary to provide information to and consult staff before changes are made, depending on the type of change being considered and local statutory rules. By anticipating developments in employees' roles, working conditions and employment in general, a company can prepare each employee for change. Appropriate training initiatives maintain employees' internal and external employability and allow them to develop the skills needed to adapt before the changes take place. In more exceptional circumstances, in which a transformation may have consequences for employment, the focus is on training, internal transfers and help to find jobs outside the Group.

At all stages of support, the Group pays attention to ensuring fairness and respecting individuals, as well as complying with national and supranational regulations.

# 4.4.6 - Health and safety [ \$1-14 ]

As Legrand's 2018 and 2021 Materiality Assessments show, Health and Safety (H&S) and wellbeing at work are priorities for the Group and for its stakeholders.

# 4.4.6.1 Policy in place

To reduce the frequency of work-related accidents, occupational risk management processes have been put in place and the Legrand Way health and safety program has been rolled out.

# Policy and fundamental principles

Legrand's health and safety policy, which was revised in 2023, was designed in accordance with international standard ISO 45001.

It applies to all Group subsidiaries and sites. It encompasses occupational risk management and improvements to health and safety at work and is based on four principles:

protecting employees within a sustainable working environment;

- incorporating health and safety into all activities;
- making sustained improvements to performance and to the management system;
- fostering accountability among all participants and involving partners within the Group and within the value chain in this approach.

The Prevention Charter, signed by the Chief Executive Officer, is promoted broadly among employees by the managers of each entity. This charter is accessible on the Group intranet and can be found on the www.legrandgroup.com website.

# Organization

The Occupational Health and Safety (OHS) policy is coordinated and implemented by the Head of OHS, who reports to the Operational Performance department.

He is supported by a network of Health & Safety correspondents present on the various sites as well as QSE (Quality, Safety and Environment) officers.

#### ISO 45001 certification

The Group is in the process of obtaining ISO 45001 certification for most of its industrial and logistics sites. At the end of 2023, 66 sites had obtained management system certification. This represents 63% of employees concerned by the Group's certification requirement.

It should be noted that 26 additional sites were audited at the end of 2023 (24 LNCA sites, 1 site in Italy and 1 site in Turkey), and subject to the positive opinions of the certifying bodies expected shortly, the percentage of employees concerned should reach 85%.

According to the employee engagement survey carried out in 2021, 86% of respondents felt that the Company was concerned about their health and safety at work.

# Focus: Safety talks

Safety talks are informal discussions led by managers with their teams. They deal with topics relating to health and safety and resulting in one or two collective commitments made by the team to modify the way they work and make progress in terms of the safety culture.

In 2023, 410,316 people took part in the safety talks across the Group's consolidated scope (excluding recent acquisitions).

# 4.4.6.2 Rollout and training

Priority is given to reducing the accident frequency rates in order to reduce the number and severity of injuries among employees.

Until 2018, the Group had set a target in its CSR Roadmap of reducing the FR1 indicator (lost-time accident frequency rate). The lost-time accident rate was halved between 2014 and 2018.

The FR1 rate continued to improve in 2023 to 1.73.

For the 2019-2021 CSR Roadmap, the decision was made to adopt a different key indicator, i.e. FR2, which covers workrelated accidents both with and without lost time. The ambitious objective was to reduce this indicator by 20 %. This target was beaten, with an FR2 of 3.49 at the end of 2021.

For the 2022-2024 CSR Roadmap, the Group has set an ambitious target of a further 20% reduction in the FR2 relative to 2021.

This will be achieved by training employees in occupational health and safety. In 2023, more than 218,000 hours of occupational health and safety training were provided, an average of 6.8 hours per employee.



As of 2022, published FR1 and FR2 figures include a cut-off adjustment. This means taking into account in the FR1 and FR2 for year N any changes that occurred after the external audit at the end of January of a given year concerning events in the previous year. This concerns accidents not recognized as workrelated or accidents reported late (e.g. an accident that was initially minor but eventually required external treatment).

FR2 = Number of accidents involving Group employees with or without lost time x 1,000,000 / number of hours worked. Fatal accidents are included in the calculation (none reported in 2021, 2022 and 2023, including temporary staff and subcontractors working at our sites).

This target covers all consolidated entities, excluding companies acquired less than two years ago. Therefore, the result stated below does not include 2022 and 2023 acquisitions.

The FR2 was at 2.83 at the end of 2023, achieving the target set for the second year of the 2022-2024 CSR Roadmap.

#### **Performance measurement**

Occupational health and safety and the associated metrics are included when measuring the operational performance of industrial sites, subsidiaries and functional departments. They are subject to a monthly review by the Operations department. This topic is also routinely covered in annual budget presentations.

A comprehensive three-level reporting process is in place:

- real-time reporting of work-related accidents (immediate disclosure to the Group's General Management). This procedure has been in place since 2015;
- monthly reporting of accident data (accidents with or without lost time, monitoring of FR2), completed each quarter using additional indicators (days lost, occupational illness, accidents involving external companies, including temporary workers);
- four-monthly reporting on the rollout of OHS best practices as set out in the Legrand Way.

# 4.4.6.3 Action plans

The Group launched the Legrand Way program for health and safety to foster a culture of safety and allow ongoing monitoring of this issue.

This commitment covers managing occupational risks, monitoring the effectiveness of preventive measures, and implementing a continuous improvement approach.

In addition to obtaining ISO 45001 certification for most of its industrial and logistics sites, the key aspects of the Legrand Way program are:

- Must-have no. 1: provide clear safety instructions at each workstation (risk assessment, definition of safety rules, application of individual protection).
- Annual reporting shows that 98% of the Group's employees are covered by these safety procedures.
- Must-have no. 2: raise employee awareness through communication and training regarding the importance of looking out for one's own safety and that of others. This also involves adopting road risk prevention measures.
- Must-have no. 3: learn from each accident (analysis of root causes and definition of action plans, information displays to mark where an accident has taken place) and manage the risk where external companies are involved.
- Must-have no. 4: prevent future accidents through a system for reporting near-misses and dangerous situations.

- Must-have no. 5: adopt five key methods:
  - promote the Group's health and safety policy;
  - set up a health and safety committee, even in countries where this is not required by local legislation;
  - carry out monthly safety visits with management (industrial and logistics environments only);
  - arrange periodic safety talks for all employees;
  - provide an occupational health and safety update at all management meetings.
- Must-have no. 6: adopt four major health-related themes:
  - monitor employee health through regular check-ups;
  - prevent musculoskeletal disorders, in particular by making workstations more ergonomic;
  - make significant efforts, in accordance with the UN goals, to ensure healthy living and promote wellbeing;
  - prevent risks of work-related stress.

These initiatives are assessed according to their deployment and implementation progress, measured out of a score of 60 points (each "Must-have" is scored out of 10 points).

# Focus: Management of contractors working on site

The aim is to coordinate external companies' involvement in order to assess and control the risks resulting from joint activity and ensure that the entity's occupational health and safety rules are respected by all service providers working on site.

A guide has been drawn up for the attention of all Group sites, describing how to ensure safe intervention by external companies, particularly when working at Legrand's premises. The guide sets out best practices to be respected during the six stages of the approach, from selecting external companies through to feedback at the end of the service.

At the end of 2023, 98.3% of the Group's employees were covered by a formal risk prevention approach during intervention by external companies.

Annual reporting shows that 92.6% of the Group's employees are covered by a work-related stress risk prevention methodology.

# Focus: Occupational health and safety training

Occupational health and safety (OHS) training is a key aspect of occupational risk prevention. In 2023, more than 218,000 hours of OHS training were provided, representing an average of 6.8 hours per person (7.7 in 2022).

The topics covered related to the regulatory framework, introducing new employees to safety procedures, electrical risk, fire prevention the various driving authorizations, as well as other topics according to entities' requirements. E-learning tools have developed significantly over the last few years and OHS modules are available; for example, a module on shared vigilance to develop a culture of safety was rolled out in 2023.

# 4.4.7 - Quality of life and wellbeing at work and employee engagement [ S1-15 ]

Focus: Sustainable Development Goal no. 3: ensure healthy lives and promote wellbeing for all at all ages

Each subsidiary is asked to take one significant action every year in connection with the examples given by the UN.

These actions may be targeted at employees themselves but can be extended to their families or local communities.

As a major international company, and in line with its purpose of "Improving Lives", the Group has a duty of care towards its employees, which may go beyond national legislation or market practices where these fall below the Group's

requirements. Providing employees with attractive compensation and a good working environment helps to improve the Group's employer brand. It also helps it to attract and retain employees more effectively.

# 4.4.7.1 Rollout of the Serenity On program [\$1-11]

# Initial rollout (2018-2021)

Legrand launched the Serenity On program in 2017 to guarantee minimum welfare benefits for all employees at all Group subsidiaries, over and above those arising from local legislation, which often offers a lower level of protection.

The program focuses on three key areas:

- parenthood: to promote a better work/life balance, and in keeping with the spirit of the International Labour Organization's (ILO) recommendations, Serenity On sets a minimum standard for maternity leave and paternity leave in terms of duration and pay (respectively 14 weeks and 5 days at 100% of gross basic salary);
- healthcare: Legrand ensures that each employee is protected during any health emergency, by covering hospitalization and surgery costs. In most countries, this involves a health insurance policy whose premiums are mainly paid by the Group;
- death and disability: in the event of death or total and permanent disability of any employee due to illness or accident, Legrand offers the employee's family protection equal to at least one year of gross basic salary. The related benefit is paid through an insurance policy.

Each Group entity was tasked with implementing these locally between 2018 and 2021. As at December 31, 2021, 97% of the Group's employees were covered.

# Extension of the Serenity On program (2022-2024)

On the back of this success and in order to step up its commitment to its employees' health, in the sense of the World Health Organization definition of a state of complete physical, mental and social wellbeing, the healthcare aspect of Legrand's Serenity On program evolved in 2022 with the aim of offering all employees the following by 2024:

- high quality family medical cover:
  - covering, in addition to hospital care and surgery, outpatient treatment, prescription medicines and maternity costs,
  - which may be extended to employees' partners and children with a (minimum) financial contribution from Legrand;
- access to targeted physical and psychological wellbeing programs to foster a prevention-based approach and incorporate the growing issues relating to mental health at work.

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As a result of these changes, Legrand has made protecting and promoting physical and mental health one of the minimum goals of Serenity On, putting the emphasis on prevention, training and raising awareness.

Each subsidiary is responsible for rolling out Serenity On at its own level and implementing action plans tailored to specific local requirements, in particular local regulations, market practices and employees' needs.

In 2023, the rollout of the Serenity On program was extended to cover 90% of the Group's employees (excluding acquisitions carried out in 2022 and 2023). This score is a weighted average rollout rate for each pillar of the program within each entity:

- Serenity On initial rollout: 100% (vs. 97 % at Dec 31, 2021)
- high quality medical cover for employees: 94%
- family medical cover: 71%
- promoting wellbeing: 94%



During 2023, the Group's subsidiaries continued to implement their health and wellbeing roadmap, with an emphasis on:

- identifying key persons in charge of wellbeing at each entity, including:
  - in Peru, the appointment of a Wellness Agent with a dedicated announcement about their role,
  - in the United Kingdom, training mental health experts at each site;
- improving existing medical cover by providing additional guarantees or increasing reimbursement levels (e.g. increasing and standardizing the minimum level of cover for hospitalization in India; extending cover in Singapore; stepping up health assessment programs and screening for illnesses such as cancer; nutrition campaigns in Mexico);

- training on prevention of work-related stress and raising awareness about mental health, including:
  - in France, a three-year plan to train all managers and Human Resources officers in psychosocial risk using a specialist external service provider,
  - in Hungary, a training program on protecting mental health run by an external expert, including in-person sessions at the plant,
  - in most other countries, training, workshops and webinars, held face-to-face or remotely, on physical and mental health (stress management, emotional regulation, nutrition, sleep, everyday mental health, work-life balance, etc.);
- implementation of concrete initiatives supporting employees' physical and psychological wellbeing:
  - in Brazil, a comprehensive and flexible solution dedicated to physical activity and wellbeing has been rolled out, giving employees access to a network of gyms and virtual trainers, as well as mental health and nutrition apps,
  - in Egypt, the Wellbeing 10 Step program took place in 2023, offering a monthly drive to support employees' physical and psychological wellbeing such as breast cancer screening, a team-building effort to plant trees, conference on the impact of stress on health, etc.,
  - a number of countries have organized themed days or weeks - for example to mark World Mental Health Day in October 2023 - to reassert the Company's commitment to its employees' wellbeing and step up efforts to raise awareness in a relaxed way and through group workshops (such as Healthy Week in Peru or Green Ribbon Day in Malaysia);
- the launch of Employee Support Programs, such as "Conecta" in Peru, "ApoioPass" in Brazil and "Insite" in Germany. These programs have been made available to all employees and their families, giving them the necessary support with psychological, financial, legal and social issues. In 2023, around 60% of the Group's employees were covered by support systems in formats such as: Employee Support Programmes, psychological counseling included in medical cover, listening hubs, etc.;
- internal surveys to gain a better understanding of employees' needs (United Kingdom), better target wellbeing programs and assess their impact (Singapore, India) and assess the level of employee wellbeing (pulse surveys organized each quarter at Legrand North and Central America).

# 4.4.7.2 Employee support measures [S1-15]

A number of initiatives have been launched to allow for a good work-life balance and help employees reconcile their professional and personal responsibilities.

As part of its efforts to improve quality of life at work, in 2015, members of the Group Executive Committee ratified a charter comprising 15 commitments for work/life balance to adapt to the technological and sociological changes to which the Company is exposed. The main goal is to maintain the work/life balance of all employees.

For jobs for which it is possible, employees are offered the option of working remotely at around 75% of entities.

In accordance with a framework defining working hours, variable hours systems give employees flexibility, allowing them to manage their personal needs, at around 70% of entities.

People wanting to reduce their working hours can ask to work part time.

Assistance with childcare, in the form of financial support or nursery places, can be offered. This is the case in countries such as Brazil, Spain, Egypt, France, Peru, Hungary, Chile, the United Kingdom, Italy and India.

For women who are breastfeeding, dedicated areas are provided at more than 40% of entities.

Special access to flexible working hours systems is considered favorably for people having to care for parents, partners or children who are sick or need assistance.

These various measures help increase employee satisfaction. They are also a means of attracting and retaining employees.

According to the employee engagement survey conducted in 2021, 83% of respondents said that they generally managed to find a satisfactory balance between work and home life.

# 4.4.7.3 Actions to promote physical activity and sport

The practice of physical and sporting activities is promoted through local initiatives linked to the Serenity On program, and networks such as ellegrand, or through local entities' specific initiatives. Examples of these initiatives include:

- Yoga and Pilates classes (physical and mental wellbeing) in Mexico, Algeria, Chile, India, Australia and New Zealand;
- Massage, stretching or gym sessions organized in the workplace, in Southeast Asia, Germany (Healthy Back Day) and Chile;
- One-off sporting events (on-site tournaments, walks as part of Pink October, etc.);
- Financial support and partnerships with gyms, which are renewed each year in many countries and were introduced in 2023 in countries such as Turkey, Italy and Brazil;
- Regular challenges organized by the ellegrand network. In 2023, the ElleSport challenge encouraged employees to walk, run, cycle and challenge themselves to cover at least 386,000 km (the distance from the Earth to the moon). The number of kilometers covered was three times higher than in 2022, and €3,000 was raised for the charity Ruban Rose

# 4.4.7.4 Measuring and improving employee engagement by listening

Employee engagement results from several factors: recognition, trust, working conditions, development and wellbeing.

Internal employee engagement surveys are a crucial tool for Legrand to develop policies to attract, retain and ensure the career progression of the best employees.

The wellbeing and satisfaction of the Group's employees are addressed through different processes:

■ **CAPP** – Competency Appraisal Performance and Perspectives (see section 4.4.8.1 Developing the skills and talents of all employees);

- surveys about specific projects;
- the global employee engagement survey conducted by an external service provider. This survey gives all employees the opportunity to discuss their engagement.

In 2021, Legrand conducted its second employee engagement survey of all employees. The participation rate was even higher at 79%, with an engagement score of 80%. In addition, 87% of respondents said that they were proud to work for the Company.

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Following the survey, more than 1,000 action plans have been launched in countries to respond to the expectations expressed by employees. For example:

- Egypt has introduced annual meetings with all employees to share the entity's results;
- the Africa region has launched its "We've got talent" program to respond to employees' development aspirations;
- India has increased the visibility given to the international transfers platform, allowing interested employees to apply for jobs anywhere within the Group;
- Colombia has introduced regular interviews between managers and employees to discuss performance, training needs and any support requirements;
- Switzerland has introduced more flexible working arrangements to encourage a good work-life balance for employees;
- Spain has introduced training on physical and emotional wellbeing:
- in the United States, more than 270 managers were invited to organize career interviews with their employees. In addition, potential career paths were drawn up based on expected skills within the most common job categories. This allows for discussion with employees about development opportunities.

# 4.4.8 - Skills development, attracting and retaining talent

Legrand pays special attention to managing and developing its employees. It encourages internal transfers and invests in career development.

The Group aims to foster engagement among its employees, as well as attracting and retaining new talent, in order to ensure that it has the appropriate human resources and skills to meet its future needs.

# 4.4.8.1 Developing the skills and talents of all employees (\$1-13)

The employee development strategy is based on a number of aspects:

- training for all employees;
- talent management;
- managerial relations, by means of meetings between managers and employees, known as CAPP (Competency Appraisal Performance and Perspectives) interviews.

The 2022-2024 CSR Roadmap sets the target of gradually achieving seven hours of training for 85% of employees in 2024. This target will enable the Company to help guarantee the employability of its human resources. It is based on the goal of providing quality education (SDG 4).

# 4.4.8.1.1 Training

Training not only ensures that the Group has the appropriate skill set to execute its business strategy and respond to employees' expectations in terms of development, but also enables it to attract and retain talent and to motivate employees.

#### Global training strategy

To roll out this strategy on an operational level, the Group has drawn up and disseminated a medium-term roadmap based on the following priorities:

- core training for all: initiatives are carried out at Group level in areas such as compliance, health and safety at work, cybersecurity, diversity and anti-discrimination;
- training programs for non-connected employees, at site level, to promote health and safety at work, versatility, the maintenance or transfer of skills in line with site requirements, and employability (arranging training courses

- allowing employees to gain qualifications and access higher grades, etc.);
- diploma courses: for any employee who wishes to learn a trade or develop specific skills related to the Company's activity, Legrand, with the goal to develop the employability of its employees, supports them through diploma courses. At the date of publication of this Universal Registration Document, the Group had identified the following countries that offer these schemes: the United States, India and France, although this list is not exhaustive. These countries cover 45% of the Group's workforce;
- managerial training: the aim is to provide managerial training to equip new managers with core management skills and strengthen the leadership skills of more experienced managers. For example, there are focuses on the role of manager and the themes of talent development, change management, managing uncertainty, intrapreneurship and decision-making ability;

- for customer-facing employees: the aim is to provide training in relation to new solutions, products and systems in order to increase revenue, boost market share and improve customer relations. Training programs in connection with the priorities of the roadmap are organized by regional marketing departments in relation to the IoT (Internet of Things), green building and datacenters;
- targeted training for employees with potential: the aim is to introduce individual training courses to support the development of people with potential. Depending on the program, individual training courses provide the tools to

prepare for a broader horizon or future job opportunities (see section on "Training for employees with potential"). These employees also receive enhanced training on diversity to help them embody this aspect in their managerial expertise.

In 2023, almost 706,800 hours of training were provided, compared with around 654,300 in 2022.

According to the employee engagement survey conducted in 2021, 80% of respondents felt that the training they received was appropriate for their job.

## Focus: Learning with Legrand: the digital training platform

In 2019, Legrand launched a digital training platform for its employees worldwide.

The platform contains standard modules, accessible to all, that provide detailed information about major topics concerning the Group, key aspects of its strategy and its corporate culture.

Employees are also provided with a personalized learning path according to their work-related requirements. This resource is supplemented with classroom-based training sessions.

Employees can also take modules on other topics depending on their interests.

The platform has been rolled out across almost all the Group's countries and had 23,000 active users in 2023.

More than 6,000 courses are offered to employees on topics such as compliance, purchasing, cybersecurity, digital, day-today use of digital tools, language learning and soft skills such as management. To enhance learning, the tool is accessible in multiple languages. Employees have taken modules representing over 185,000 hours.

Each year, a schedule of available modules and digital training campaigns to be launched in connection with the roadmap is shared with all HR departments so that it can be drilled down to local level.

Regular communication events, such as training weeks (two weeks of ten days) and newsletters support the roadmap and help to develop the training culture among employees. Each month, a limited selection of modules on a core theme are made available to employees and managers.

Employees can access these resources via their smartphone and follow the training module as and when they wish.

## **Onboarding**

To help new hires reach the required competency level as quickly as possible, some countries (such as France, the United States and India) have implemented local onboarding programs. In some cases, early-in-career development programs are provided. These consist of assigning a talented young employee to different functions in turn, or to major projects within the same business line.

## Management and leadership

Based on annual appraisals and talent reviews, targeted training for different categories is put in place at Group level and in some entities. The training is sometimes combined with external potential assessment tools.

## Talent training program

To respond to the different organizational categories and potentials identified, the Group has established a policy of supporting employees with potential by means of a variety of programs. Each of these programs is centered around a specific target, on the basis of four core priorities:

- self-awareness and individual development plan;
- bespoke training;
- exposure to senior management;
- networking.

Legrand Global Leaders, aimed at people with senior management potential, uses an upstream assessment of participants to help them put together a personalized development program comprising training courses from elite universities, coaching from managers and discussions with top management. This plan aims to support the process of appointing people into key roles within the Group, by creating a pool of talented people who have been assessed and are known to members of the Executive Committee. A class of some 20 experienced managers with the potential to take on top management positions is launched every 18 months.

Legrand Promising Group Talents is intended for people in established management positions, who will be given greater responsibility within a given scope, providing a set of processes and tools to employees identified as showing a high probability of career progression. This program covers 70 to 80 intermediate managers with potential each year from a diverse range of functions and geographical origins.

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Legrand Rising: for talented employees with potential on the first rungs of management, the Group has established a standard program that is adapted by each country to local requirements. Participants have access to a digital assessment tool, individual online training courses and group coaching sessions.

This framework formed the basis for the launches of the Effective Leadership Program, Emerging Leader Program, Rising Star and We've got talent programs in Mexico, the United States, India and Africa in 2022. In 2023, the Tremplin, Time4Talents, Crescer, Avanza, Keystone and LDCS4Talents programs were launched in France, Germany/ Austria, Brazil, Latin America, Australia/New Zealand and at LDCS Europe.

In 2023, 95.5% of the workforce received at least six hours of training. This percentage excludes acquisitions made in 2022 and 2023 and is the number of hours of training delivered divided by the number of people in the workforce at the year-end, less the number of people absent for the entire

## 4.4.8.1.2 Carry out annual performance appraisals

Regular appraisals and performance reviews help employees develop their skills and enhance their employability. They allow methods of managing staff to be harmonized within the Group, which helps increase employee motivation, commitment and loyalty.

Competency Appraisal Performance and Perspectives (CAPP) interviews are an opportunity for dialogue between managers and employees on various topics:

- setting individual targets;
- assessing performance;
- evaluating skills;
- defining development action plans;
- taking into account employee aspirations regarding promotions or geographical transfers.

year on long-term leave. It takes into account the limitation at 100% of the achievement rates of countries.



To help with this, the Group has adopted a global tool called Tohm

A training program is offered on the Learning with Legrand platform to facilitate the process.

In 2023, the proportion of managers taking part in a CAPP interview was 93%. This figure excludes acquisitions made in 2022 and 2023 and is the number of annual manager interviews held divided by the number of managers in the workforce at the end of the year, less the number of managers absent for the entire year on long-term leave. It takes into account the limitation at 100% of the achievement rates of countries.

According to the employee engagement survey conducted in 2021, 81% of respondents thought that the aims and objectives on which they were assessed were clearly defined.

## 4.4.8.2 Encouraging staff transfers

Staff transfer management promotes employability and is a way of developing skills. It contributes to both personal progress and business performance. The Group has a wide range of roles, business sectors and geographical locations, creating multiple opportunities and possibilities for career development. Staff transfer platforms allow for Group-wide management of talented staff in key positions, helping them achieve ongoing professional development.

Transfer committees are organized by industry and geographical region to provide the coverage required to encourage employee transfers and meet operational requirements.

Vacancies are posted on the Group intranet (Job Trotter or local platform), helping to drive professional and geographical mobility. Talented Group employees identified during the OSR (Organization and Staffing Review) process, who are ready for transfer, are systematically taken into account in the various Group transfer committees.

In addition, each year around 10 opportunities are taken up by applicants from a different country from that where the opportunity arose. This is in addition to around 100 employees on international assignments.

## Forward-looking skills management

Succession plan management has been in place within the Company for more than 15 years.

For the 30 top jobs within the organization, an annual sharing revue has been established notably with the Board of Directors' Nomination and Governance Committee. This draws on discussions with members of the Executive Committee and the annual talent review.

In addition, the annual Organizational Staffing Review (OSR) conducted with the various countries helps identify key skills,

local proposed succession plans for the local executive committee, critical situations such as experts or talented staff at risk of leaving the Company, and people with potential.

This review ensures that the organizational structure is suited to market developments in terms of the quality and quantity of resources. As a result, management teams define skills development routes, anticipate the effects of the age pyramid, draw on the Group's skills and decide where recruitment is needed.

## 4.4.8.3 Compensation and employee benefits [ \$1-16] [\$1-10 ]

Going beyond legal minimum wage requirements, Legrand considers receiving a decent level of pay to be a fundamental human right. Legrand defines a decent wage as enough pay to ensure a decent standard of living for workers and their families, covering their basic needs such as food, accommodation, children's education, clothing, healthcare and any other essentials, as well as savings to cope with the unexpected, all on the basis of a given local living standard. Legrand assigned Fairwage to conduct a study of all its subsidiaries, in order to get a general picture of the level of compensation paid to its employees compared with local decent salary levels. As of the publication date of this document, the results of the study were not yet known.

In addition to talent management programs and given the strong bias towards internal promotion, Legrand also relies on its compensation policy to retain managers.

#### Long-term incentive plans

These plans are distributed either in performance shares or in long-term bonuses.

A selection process involving line management and General Management seeks to identify the best-performing employees in all countries who help to create value in a responsible way across the organization. Performance share plans cover around 19% of the Group's managers (more than 2,300 people).

## Employee shareholding plan

As of the publication date of this Universal Registration Document, Legrand had launched an international employee shareholding plan allowing employees to become shareholders in the Company under favorable terms. This option was made available to 65% of employees, enabling those who registered to benefit from the redistribution of value created by the Company.

## 4.4.9 - Inclusion, diversity and equal opportunity [S1-9]

The Group is deeply committed to combating discrimination and promoting diversity. In 2004, it published its first Ethics Charter and in 2009 formalized its guidelines in a Charter of Fundamental Principles.

In the 2021 employee engagement survey, the theme of Diversity and Inclusion came out top of the most positively perceived aspects, with 81% favorable responses.

90% of respondents felt that their manager treated them with respect. 83% believed that the Company provides an inclusive working environment that accepts personal differences.

## Focus: Diversity and Inclusion policy

The Diversity and Inclusion policy applies to all Legrand establishments and companies worldwide, and mainly focuses on the following five areas:

- gender balance;
- inclusion of disabled workers;
- intergenerational collaboration;
- social, cultural and ethno-racial diversity;
- inclusion of LGBT+ people.

## 4.4.9.1 Encouraging diversity at work

Gender diversity is a key business imperative for Legrand and policies and procedures have been put in place to achieve this objective. Legrand intends to make diversity in the workplace a reality with tangible effects.

The outcome of the employee engagement survey shows that there is very little difference in the way men and women perceive the aspects measured.

# Promoting diversity, in particular by encouraging more women into management roles

Following on from previous CSR Roadmaps and to contribute to the goal of gender equality (SDG 5), Legrand has set itself the target of 30% of management roles being held by women in 2024, defined as positions grade 14 and above according to the Hay methodology.

Legrand actively encourages the recruitment of more female managers:

- on the Executive Committee: at the end of 2023, women made up 25% of the Executive Committee;
- in key roles: these are roles that have a significant impact on the strategic objectives and performance of the various entities. In 2018, the percentage of women in key positions was 15.2%. This rose to 26.2% in 2023, and the Group's aim is for one third of key management positions to be held by women by 2030;
- in managerial positions: in 2018, female managers made up 22.6% of the workforce. This figure has risen steadily to 29.1% at the end of 2023. Figures exclude acquisitions made in 2022 and 2023.

## Raising awareness and training managers in nondiscrimination

Independent experts advised members of the Human Resources department and workforce representatives involved in negotiating gender equality agreements. They were also involved in awareness-raising efforts among new hires during onboarding sessions particularly in Australia, the United Arab Emirates, the United States, Germany, Italy, France and Canada.

# Ensuring that HR processes comply with the principles of non-discrimination

Legrand has produced a recruitment guide that is consistent with the principle of non-discrimination, drafted by an international working group composed of HR managers from four countries (France, Italy, Turkey and the United States). A series of agreements on employment parity and equality have also been signed, for instance in France in 2012 and 2014 (renewed in 2018), and in Italy. These factors are taken into account in the annual pay review process.

# Coordinating a network of gender equality and antidiscrimination officers

In France, for example, these officers play a mediation and advisory role, and share best practices. They must ensure that no discriminatory situations occur in terms of hiring, vocational training, career paths and development, women's ability to access positions of responsibility, compensation policy, work/life balance or the organization of working hours.

Gender equality officers reviewed 12 potential cases of discrimination in France in 2023 (versus 31 in 2022), six of which resulted in salary adjustments being made (versus 20 in 2022).

## Combating stereotypes through training

Since 2013, nearly 900 of the Group's French managers have received training in combating stereotypes. In 2018, the initiative was supplemented in France, with efforts to raise awareness of everyday sexism, among 150 managers. In 2019, efforts continued in France with HR teams and

prevention officers training on regarding efforts to combat sexual harassment and sexist behavior. Almost 500 further people received training on this topic in 2021. In 2022, a training program on harassment was provided for 818 employees. Face-to-face workshops provided awarenessraising for a further 70 people working in a production environment on sexist behavior and sexual harassment. In 2023, following the 2022 employee representative elections, the 28 new sexual harassment and sexist behavior officers received training to enable them to carry out their duties.

## Focus: ratification of the Women Empowerment Principles

The CEO, Executive Committee members and country and regional heads have formalized their commitment in favor of gender equality by ratifying the Women Empowerment Principles.

Their commitment is borne out by the action taken:

- appointment of a Head of Diversity and Inclusion;
- affirmation of anti-discrimination principles within charters and policies;
- training initiatives;
- flexible working arrangements;
- development of the ellegrand internal network;
- targets for increasing female representation.

## Promoting the ellegrand diversity network

This network is an initiative developed by Group employees, run by an independent governing body and funded by General Management. The network discusses skills development, career progression and work/life balance, arranges programs such as mentoring and organizes presentations and exchanges of views with other networks. At the end of 2023, the network was present in 33 countries.

These initiatives confirm Legrand's commitment to providing a secure, caring work environment for all employees and more particularly for women employees who have suffered violence. In line with its purpose of improving lives, the Group takes action to raise employee awareness and direct victims towards the competent networks. Emergency numbers and support for victims are provided locally.

## Focus: combating gender-based violence

As part of its commitment to combating gender-based violence, Legrand has signed two charters aiming to protect victims of domestic violence:

- the Commitment Charter against Gender-Based Violence developed by onelNthreeWOMEN, the first European network of companies to engage in this cause, and Fondation Agir Contre l'Exclusion (FACE);
- the manifesto of French economic actors against violence, backed by the Ministry for gender equality, diversity and equal opportunity.

On the occasion of the International Day for the Elimination of Violence against Women, initiatives such as self-defense and awareness-raising workshops, charity donations, a communications campaign, training on signs of violence and

to identify what steps to take were organized in Germany, Colombia, Peru, Spain, Australia, Senegal, Egypt, Greece, India, Hungary, Denmark, Côte d'Ivoire, Thailand, Turkey Algeria, Austria, Cameroon, New Zealand and Cambodia.

## Focus: Empower Girls by Legrand India

Legrand India has been helping deserving female students pursue their engineering studies at local universities since 2018. The aim is to make women more self-sufficient by providing them with high-quality vocational training, and to train the female managers of the future.

The initiative has supported 507 female students since 2018.

In 2021, this initiative won the GEEIS-SDG award for actions in favor of gender equality as a means of achieving the UN sustainable development goals.

## Reducing the gender pay gap

Legrand champions gender equality and works to reduce the pay gap between male and female employees in equivalent roles wherever it is found to exist.

The aim of this priority is to promote diversity, for example by increasing the number of women in skilled roles. This commitment applies to the non-managerial population, and perfectly complements the commitment described above.

## Focus: Legrand's gender equality index

As required by the French act of September 5, 2018, and the related implementing decree of January 8, 2019, aiming to eliminate gender pay gaps within companies, Legrand has published its gender equality index in France, showing a score of 92 out of 100 in 2023. The score has risen by 7 points compared with the 2018 figure of 85 (out of 100). It is calculated on the basis of the following five criteria:

- pay gap between women and men (score out of 40);
- gap in the distribution of individual pay rises (score out of 20);
- gap in the distribution of promotions (score out of 15);
- number of female employees who received a pay rise on returning from maternity leave (score out of 15);
- number of people among the top ten earners whose gender is underrepresented in that group (score out of 10).

The index is the result of an HR policy in place for more than seven years: the first gender balance agreement was signed by all relevant parties in 2012, and it was renewed most recently, again unanimously, on January 30, 2018.

In 2022, the agreement was extended to include all employees.

Each country has to increase the proportion of women in managerial positions (i.e. with a Hay grade of 14 or over).

In 2023, women accounted for 29.1% of managers. This figure excludes 2022 and 2023 acquisitions.



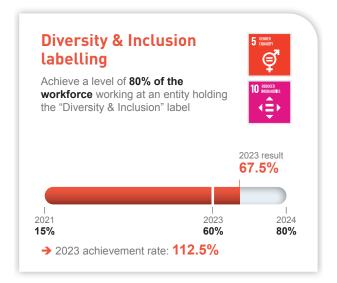
## 4.4.9.2 Diversity and inclusion: multidimensional issues

In keeping with its purpose of improving lives and in order to help reduce inequality (SDG 10), support gender equality (SDG 5) and create decent jobs fostering economic growth (SDG 8), Legrand is committed to promoting all forms of diversity.

With the target of more than 80% of employees working for an entity with Diversity & Inclusion accreditation, diversity and inclusion have become a more important part of Legrand's strategy.

Based on the Gender Equality European and International Standard - Diversity (GEEIS - Diversity) comprising nine analysis criteria, this accreditation allows for systematic implementation of Diversity and Inclusion standards. A thirdparty organization checks the Group's compliance with the requirements of this standard. To obtain the GEEIS -Diversity label, the entity must meet the requirements of the standard relating to gender diversity and at least one other aspect of diversity of the five in the Group's policy (see above Focus on the Diversity & Inclusion policy).

At the end of 2023, 67.5% of employees worked for entities with the GEEIS - Diversity label, excluding acquisitions made in 2022 and 2023.



## Focus: GEEIS - Diversity label

In 2020, the Group's head office and France entities obtained the Gender Equality European & International Standard (GEEIS) - Diversity label, created by Arborus and audited by Bureau Veritas Certification, for its head office and operations in France, followed in 2021 by its subsidiaries in Chile, Colombia, Egypt and Switzerland. The subsidiaries in the United Arab Emirates, Italy, Germany and Austria, India, Peru, Southeast Asia, Iberia and Hungary obtained the label in 2022. In 2023, Benelux, Brazil, China, Poland, Mexico, Turkey, Australia and New Zealand also all obtained the label.

This acknowledges the progress made by the Group over many years in terms of diversity, gender balance and inclusion, principles that are at the heart of Legrand's HR and CSR strategies.

The GEEIS label was created in 2010 to give companies effective ways to oversee their gender balance and enable them to ensure equal opportunities.

In 2020, a diversity training course was made available to employees on the Learning with Legrand platform. At the end of 2023, more than 2,700 employees had taken the course.

## Inclusion and disabilities (S1-12)

For many years, Legrand has sought to include disabled people in its workforce. This approach is a natural fit with the Group's commitment to "Promote equal opportunities through an improved awareness of diversity in Human Resources management". By people with disabilities, Legrand means people presenting long-term physical, mental, learning or sensory challenges that can pose an obstacle to play a full and effective part in society based on equality with others.

Overall, people with a disability make up 2.38% of the Group's workforce. 39.3% of these disabled people are women and 60.7% are men. Internships are also granted to people with disabilities by various Group entities.

In 2023, Legrand stepped up its worldwide disability strategy by adopting a uniform process for recognizing situations, which will be rolled out in every country. The Company also placed the emphasis on training and raising awareness among all employees. A communication campaign was organized to break down stereotypes, inform employees about visible and invisible disabilities and highlight the support the Company can provide to adapt workstations. To add weight to the subject and highlight the diverse range of situations, Legrand collected video testimonies from employees around the world, addressing the issue of disability, everyday life at work and inclusion of people with disabilities within the Group. These testimonies aim to encourage people to talk about the subject to make it less taboo and show that disability can be compatible with the world of work. In addition, a new training module was made available on the Learning with Legrand platform. At the end of 2023, around 1,700 employees had taken the module.

All these efforts contribute to building an inclusive working environment.

#### **France**

## Prevention and integration agreement

Implementation of the agreement on preventing discrimination and integrating people with disabilities for the 2021-2023 period continued. It comprises a hiring plan, an integration and training plan with adapted workstations, and a retention plan for disabled employees.

Legrand has also set up a disability unit to manage the initiatives contained in the anti-discrimination and integration agreement, and to raise awareness of the issues faced by disabled people both inside and outside the Company.

Under the agreement, Legrand allocates a budget for donating disability-related electrical equipment to refurbishment or newbuild projects. As an example, this is the case with general interest association GreenActes and its Sollnov project, which supports those spearheading projects relating to the energy transition and inclusion.

## Links with ESATs

The Group has close relationships with sheltered employment centers in France (Établissements de Service et d'Aide par le Travail or ESATs):

- annual contracts for the provision of services as well as production work are signed every year;
- free training is provided to ESAT personnel regarding safety rules and the use of firefighting resources;
- ESATs have been set up in-house at two Legrand sites in France. The scheme offers experience of professional life in a less sheltered work environment.

## Communication

Events are organized at head office and elsewhere to change the perception of disability, such as receptions for visually impaired students and disability sports events.

A brochure on "How to get your disability recognized" is provided for all employees. The aim is to better inform employees about the different types of recognition and how this can be requested. It also aims to provide better support for employees dealing with disability either first-hand or second-hand. It was compiled in collaboration with the signatory organizations of the above-mentioned Prevention and integration agreement.

In 2023, Legrand once again took part in DuoDays: a national initiative launched in 2016 to help people with disabilities learn about a trade or validate a career choice by spending the day in a company, local authority or association. In France, the 11 pairs worked together and learned from each other based around a chosen job. This day provides an opportunity for participants to look at things differently and overcome their prejudices together.

#### Other initiatives around the world

Initiatives of this kind are also carried out in other countries, particularly to raise awareness of different disabilities:

- Group sites in Brazil are also committed to employing disabled people, either directly or through institutions. People with disabilities can thus participate in remunerated industrial projects, which enables them to stay in work;
- in Italy, subsidiary Bticino has partnered with CFPIL (Varese Center for Vocational Training and Integration through Work) and the Italian province of Varese to facilitate the workplace integration of young people with mental and motor disabilities. This commitment results in trainees being integrated into the Group's Italian teams;
- Egypt, Cambodia and Indonesia welcomed 17 people as part of the DuoDays program in 2023;
- awareness-raising initiatives were organized in Poland, Peru and Chile (poster campaign or conference) and China (donations of uniforms to a school) as part of European Disability Employment Week;
- in India, a skills development program specifically for people with disabilities was launched in 2022.

## Focus: Skills development program for people with disabilities

To help young people with disabilities enter the world of work, Legrand India launched a six-month skills development program specifically for this vulnerable group. This initiative is in partnership with non-profit MAYACARE. In 2022, 52 young people with disabilities benefited from the program, with the aim of getting the best employment opportunities. In 2023, 50 other people joined the initiative.

Legrand India also organized the distribution of prosthetic devices for 150 adults and 27 children from socioeconomically deprived areas. The aim of this initiative was to improve the quality of life of people with disabilities and help them to continue to work and/or pursue their studies.

## Inclusion and LGBT+

Legrand has made the inclusion of LGBT+ people one of the five pillars of its Diversity and Inclusion policy. The Company has also ratified the "L'Autre Cercle's" LGBT+ Commitment Charter (see Focus below), as well as the UN's standards of conduct for business to tackle discrimination against lesbian, gay, bi, trans and intersex people.

In addition, Legrand supports the employee initiative to create an internal network that is open to all and aims to support the inclusion of LGBT+ within the Company. In 2023, local satellites of this network were in place in France, Italy, the United States, Mexico, Colombia, Chile, Brazil and Spain. A training module on LGBT+ inclusion is also available on the Learning with Legrand platform.

The Group also set up a support mechanism for transitioners. It also supports two charitable organizations, Le Refuge in France and Migrabo in Italy.

In France, the LGBT+ ambassadors program was launched in 2022. These volunteers serve as the face of HR on the theme of LGBT+ rights, with the goal of helping adopt measures to encourage the inclusion of LGBT+ people. They are also the main points of contact for LGBT+ people and also play a role in training managers in how to incorporate best practices for the inclusion of LGBT+ people in their everyday management. Around 20 LGBT+ ambassadors have been identified so far in France.

In India, a health day was organized for transgender and non-binary people, in which 200 people took part. This provided the opportunity to offer a range of free healthcare services, including physical and mental health assessments with specialists from the Apollo Hospital and clinical psychologies from the Civilian Welfare Foundation. Medical tests and essential medicines responding to the specific needs of transgender and non-binary people were offered to those attending.

## Focus: Signature of "L'Autre Cercle's" LGBT+ Commitment Charter by the Executive Committee

As part of its Diversity and Inclusion policy, Legrand has continued its strong commitment to human rights and inclusion within the Company. Accordingly, the Executive Committee has signed "L'Autre Cercle's" LGBT+ Commitment Charter.

Benoît Coquart was named one of "L'Autre Cercle's" "2020 LGBT+ ally role models" in the manager category. This recognition results from the Group's commitment and efforts to promote greater diversity, inclusion and respect for differences within the Company. In 2021, 2022 and 2023, six other employees won awards in the LGBT+ first job, LGBT+ leader, ally executive and ally leader categories.

#### Intergenerational inclusion

One of the priorities of the 2022-2024 CSR Roadmap is to offer 4,000 new training opportunities each year in the form of internships, work-based training contracts, or jobs, for people starting out in their career. On this basis, Legrand hopes to contribute to offering decent work to this vulnerable group (SDG 8). This indicator includes all Group entities excluding acquisitions made in 2022 and 2023.

Many young people around the world benefit daily from the support provided by experienced employees during internships and apprenticeships.

Legrand raises awareness of the electrical industry among boys and girls, throughout their education from middle school to university, by sending employees to speak at schools, universities and training establishments, and by inviting groups of students to attend events organized by the Group.

Technical challenges are held on a regular basis with university students. Legrand also supports the world vocational training championships organized by Worldskills in the "Electrical installation" category.

In many countries, initiatives are being developed to make it easier for all young people to learn about and access the job market.

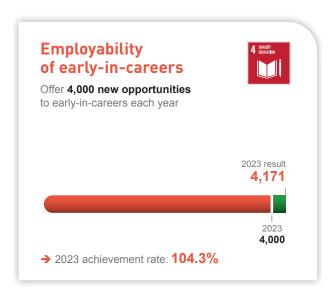
In Italy, through the "Bticino at the teacher's desk" program, employees pass on their technical skills to young people who want to develop careers in the electrical, electronic or mechanical engineering industries. This program also helps young people choose their career path.

In the United Kingdom, Legrand's partnership with Job Centre Plus enabled more than 8,000 students aged over 16 to find out more about working at Legrand during National Apprenticeship Week.

In Germany, Team Future is in charge of establishing direct contact with school and university students looking for internships or work-based training contracts. A Team Future program is also available for potential interns and apprentices at university.

In Spain and Egypt, Legrand has formed agreements with universities to offer work experience to students.

In India, as part of the Legrand Empowering Scholarship Program, 507 students received scholarships for higher education courses in engineering, architecture or other fields at Indian universities. In 2022 and 2023, the program was extended to 41 people with disabilities and 16 transgender students. 39 Indian students had the opportunity to continue their studies at prestigious French universities such as ESSEC, ESCP, EDHEC, EPITA and NEOMA. In addition, 100 students benefited from mentoring support in 2022 and 2023. As part of the apprenticeship program, more than 446 young apprentices benefited from opportunities at factories and offices. A center of excellence has been set up in partnership with GLA University in India to offer certification in inverter maintenance. Three sessions have been held, representing 101 students (including 18 women), with the target of recruiting 60-80% of students. Under the summer internship program (for engineering and management graduates), 102 students were offered internships.



#### Social, cultural and ethno-racial inclusion

To raise awareness among all Legrand employees, a training module on ethnic discrimination is available on the Learning with Legrand platform.

In the United States, a Black Professional Network (BPN) for visible minorities was set up in 2020. In 2021, a mentoring program was set up bringing together African American

senior executives and employees to extend the networking process. A pilot reverse mentoring scheme between senior executives and employees has been developed to discuss what African Americans experience in their working lives. Many employees have enjoyed career progression thanks to their more extensive networks.

In 2023, the Black Professional Network continued its Courageous Conversations series launched in 2022, designed to facilitate dialogue, destigmatize attitudes and help employees feel safe so that they can be themselves at work.

In addition, an inclusive leadership program has been launched, which includes an online training model and a series of webinars focusing on the four pillars of inclusive leadership, *i.e.* impartiality, ability to listen, sense of belonging and growth mindset. More than 90 executives followed this program in 2021.

Another two networks were launched in the United States in 2023: VETS for veterans and people with family in the armed forces, and HALO for people of Hispanic or Latin American origin.

**In Brazil**, a social integration project was launched in partnership with the United Nations Refugee Agency, non-profit *Empresas com refugiados* and migrant support center Caxias do Sul.

#### Focus: support and integration of migrant women in Brazil

Legrand has set up an integration program to help migrant women. Seven women took part in the program in 2023. Language classes are offered to help them to integrate into the country, as well as psychological support. Finally, information is also provided about employment legislation, Brazilian culture and immigration laws. The program has resulted in these seven women being hired by the Company. This initiative – which helps to combat poverty (SDG 1), reduce gender inequality (SGD 5), offer decent work and encourage economic growth (SDG 8) and reduce inequality (SDG 10) – won a GEEIS-SDG award for actions to promote gender equality as a means of achieving the UN Sustainable Development Goals.

## 4.5 - Commitment to customers

## 4.5.1 - Customer commitment policy

Customer satisfaction is one of Legrand's main priorities. In a competitive environment and with the rapid pace of technological change, the Group has stepped up its quality control procedures and implements continuous improvement

plans to ensure the quality of its products while also developing how customer experience is taken into account throughout the product life cycle.

## Focus: Development of ETEQ (End to End Quality) at Legrand

Quality is a priority for all Legrand brands, with no compromises. Each Legrand employee has a clearly defined role and pays close attention to quality in order to ensure optimum customer service.

Legrand's quality control approach has been updated to include the principle of ETEQ (End To End Quality), ensuring quality over the entire product life cycle, from design through to the end user.

Quality control initiatives implemented in accordance with the ETEQ principle over a number of years include the introduction of a QR code on products and packaging to improve the customer experience, providing user information and data.

## 4.5.2 - Rollout of the customer commitment policy

## 4.5.2.1 Impacts

The activities of Legrand and its value chain can have a negative impact on end users if product ranges offered by Legrand are disconnected from consumer needs, especially for low income consumers.

The Group's products and services also have an impact on the social inclusion of consumers and end users.

#### 4.5.2.2 Risks

Damage to Legrand's reputation may lead to a loss of consumer confidence and lower sales.

The breaching of data protection laws and regulations may result in complaints and referral to the French Data Protection Authority (CNIL), representing a cost to the Group's reputation and a financial cost.

Finally, the risk of products being removed from the market or recalled and the risk of the necessary information not being made available about product installation and use would result in products and services posing a danger to the health and safety of consumers and/or children, which may lead to recall or repair costs.

## 4.5.2.3 Opportunities

In its relations with its consumers and end customers, the Group believes there is an opportunity to reinforce the Company's reputation, increase its sales of high-quality

products, develop products that are affordable to people on low incomes and provide the information required for the installation and use of products in order to avoid incorrect use.

## 4.5.2.4 2022-2024 CSR Roadmap

Legrand's 2022-2024 CSR Roadmap sets out its commitment to:



## Be a responsible business

**Customer satisfaction** 

Achieve 90% of sales made to **satisfied customers** (satisfaction surveys)





## 4.5.3 - Customers at the heart of Legrand's strategy

Legrand firmly believes that customer satisfaction is a driver of profitable and responsible performance and employee engagement. It has therefore built on its customer-centric strategy with the Best of Us multi-year program aiming to enhance the customer experience on the basis of four key values: listening, simplicity, responsiveness and expertise.

By regularly sounding out their expectations, Legrand can therefore offer its customers an experience that meets their needs throughout the customer journey, starting from initial advice about the product range, followed by all physical and digital commercial contact points, right through to after-sales assistance.

The program brings together the best initiatives that can improve the customer experience, including service quality, the relevance of tools provided, responsiveness and the way Legrand interacts with customers in general.

## 4.5.3.1 Methodology and results

Customer satisfaction is measured each year by means of the Customer Satisfaction Survey (CSS), sent out simultaneously to all subsidiaries and geographical regions for business customers, such as distributors, installers and product specifiers, covering 92% of revenue generated in 2023. The questionnaire is designed to ascertain the level of customer satisfaction during various interactions with Legrand and for the various Group brands, as well as whether or not customers would recommend Legrand to their colleagues and business contacts.

Legrand has a number of indicators allowing it to monitor the quality of the customer experience offered, in addition to the quality feedback provided in the questionnaire. This extremely valuable feedback is also taken into consideration by the Group as part of its policy of continuous improvement.

The main indicators used include:

- Customer Satisfaction (CSAT) to directly measure customer satisfaction, which was 78% in 2023 (vs. 78% in 2022).
- NPS (Net Promoter Score), which measures how likely customers are to recommend Legrand to others, such as business contacts, friends and family. Using a scale of 0 to 10, this allows for customers to be put into three categories: detractor, neutral and promoter. The NPS makes it possible to measure brand attachment and the level of customer loyalty. In addition to the annual CSS, the Net Promoter Score (NPS) is also used on most of the Group's commercial websites (78 countries) to measure the quality of the customer's experience throughout their digital journey.

The CSAT and NPS are audited and validated by an external auditing firm.

## Service rate

Product availability is key to customer satisfaction. As a result, Legrand monitors the service rate of its various subsidiaries to measure the Group's ability to fill customer orders in the desired quantities and timeframes.

Overall, the 2023 service rate was 82%, compared with 82% in 2022, 81% in 2021, 85% in 2020 and 92% in 2019.

In its 2022-2024 CSR Roadmap, Legrand has set the target to achieve 90% of sales made to satisfied customers. The achievement rate of this objective in 2023 was 102%. It is the result of the combination of coverage of the CSS (over 90% of sales) and the CSAT result (78% = satisfied and very satisfied customers). This performance demonstrates the Group's resilience to the Covid-19 pandemic and the acute supply chain difficulties, particularly with regard to electronic components, encountered in 2021 and 2022.



## 4.5.3.2 Lessons and action plans

Customer feedback is an extremely valuable source of information and allows for better understanding of what customers expect.

In the most recent satisfaction survey, customers emphasized the quality of Legrand's products and accompanying technical and sales documentation. They also appreciated the fact that these products help them lower their energy consumption. However, the training provided is deemed insufficient at present in certain geographical regions.

This is therefore one of the areas for improvement that the Group is working on, drawing on the best practices in place in certain countries.

## 4.5.3.3 Legrand: a customer-centric Company

Legrand has taken the necessary steps to propagate a customer-centric culture throughout the Group. A series of training tools and resources, such as best practices, processes and organization charts, are made available to all Group employees.

This is backed up by a network of 86 Group champions responsible for passing on the principles of customer-centricity and customer values. Its role is to share best practices in terms of customer experience and promote internal initiatives.

The Group has also introduced a Customer Experience Day (CX Day), based on the principles of share, inspire, learn, allowing all employees to appropriate the concepts needed to continue to put customers at the heart of their concerns.

Legrand aims to ensure that the customer experience approach in place is approved by its customers. The Group has chosen to measure its degree of "customer centricity" using four indicators: simplicity, responsiveness, expertise and listening. Legrand now measures the level of customer satisfaction on the basis of these themes. It also uses a VOCE (Customer Voice through Employees) survey to ensure that employees' perception of the customer experience is aligned with the reality expressed by its customers in the CSS.

In addition, Legrand responds regularly to requests from customers for more information about the environmental impact of the products sold to them (see section 4.3 "Promoting the circular economy").

Focus: Legrand rated A in the annual supplier engagement assessment and included in the CDP's 2022 Supplier Engagement Rating Leaderboard

The annual supplier engagement rating by the Carbon Disclosure Project (CDP) assesses the engagement of companies responding to the questionnaire (Legrand) to giving customers the necessary information about climate issues.

In April 2023, Legrand was rated A and included in the CDP's 2022 Supplier Engagement Rating Leaderboard for its commitment to helping its customers to reduce carbon emissions by means of providing transparent information.

According to the information provided by the CDP in 2022, Legrand is among the 8% of best-performing companies in terms of supplier engagement in combating climate change.

## 4.5.4 - Quality and durable products and solutions

Offering high quality products that protect the health and safety of users and meet the most demanding standards is one of Legrand's priorities. As part of its quality control approach, Legrand develops its products on the basis of a quality control system at each stage of product development.

Legrand also applies a quality governance model that allows it to respond rapidly and in a structured manner to any major customer incidents or those considered to pose a risk.

## 4.5.4.1 Protecting the health and safety of product users

The quality policy, managed by the Quality Control department created in 2022, reports to the Operations Department and is applied by each country individually. The policy sets out Legrand's commitments in terms of meeting regulatory

requirements. It also defines the organizational structure, as well as the ways in which processes are controlled, measured and monitored. Streamlined management systems (which are ISO-certified) help to reduce and prevent risks.

## Corporate social responsibility and declaration of non-financial performance Commitment to customers

The Group's quality control organization was developed in 2023 with the creation of a community of worldwide quality control leaders for sharing best practices with regard to quality within each site/country where Legrand operates.

The Group's quality policy, which was revised in 2023, can be viewed online at https://www.legrandgroup.com/en/ourcommitments/csr-resourcecenter.

The Group's quality policy is essentially implemented through:

- ISO 9001 certification by independent bodies, based on quality management systems in place at each of the Group's sites. At the end of 2023, 85% of sites were certified;
- product accreditation by certified laboratories, carried out before products are brought to market;
- production quality control procedures, which require frequent or systematic checks to be introduced, depending on the characteristics and criticality of products and functions:
- additional tests, called "surveillance plans", to ensure that basic product performance remains consistent with initial quality and certification standards throughout the manufacturing and marketing phases. After products have been introduced into the market, independent, random checks are carried out on them, either internally or by an external provider. This monitoring plan includes a list of products to be assessed, procedures for testing and analyzing them, and progress reporting;
- the customer dissatisfaction management process ranks instances of dissatisfaction according to various levels of

- severity. Those that could result in implications for the safety of goods or people, or that have significant financial implications, are dealt with according to the rules laid down in the product risk management procedure;
- the product risk management procedure applies to all the Group's finished products. It includes rules for the fasttrack internal response to potentially critical situations.

In the most sensitive cases, product withdrawal or recall actions may be launched. For trade products, the same qualification and quality control processes are implemented.

Various performance indicators are closely monitored at the country and operational department levels:

- the number of customer complaints recorded associated with a low, medium or high risk;
- the internal and external cost of poor quality due to the cost of defects in manufactured products;
- the external poor quality rate expressed in ppm (parts per million), calculated as the ratio of the number of faulty products (exchanged, repaired or refunded) to the number of products sold.

Any divergence from these indicators is systematically analyzed and gives rise to action plans.

Legrand's industrial system is continuing to evolve with the gradual and expanded rollout of Industry 4.0 equipment to achieve zero defect manufacturing, for example by using integrated visualization systems.

## 4.5.4.2 Innovation for our customers

Legrand's organic growth is driven primarily by its ability to innovate. The Group spends around 5% of its revenue on research and development. This solid level of investment ensures a constant flow of new products offering innovative products and new aesthetics and functions, in line with customers' expectations.

Innovation increases commercial value by:

creating products that are suited to new uses, in particular those that are most sustainable:

## 4.5.4.2.1 Innovation by adopting new technologies

In order to seize the opportunities offered by the changing technical landscape, Legrand has defined its "technological Roadmap" managed at Group level. A total of 80 technologies are included in the Roadmap and classified by level of maturity. These technologies are managed and monitored as they can influence the Group's ability to develop incremental

making the Company stand out in its market;

- creating barriers to entry for competitors;
- preventing commoditization of products;
- increasing productivity and reducing costs.

This enables Legrand to increase the level of trust among distributors, as well as the loyalty of installers, specifiers and end users, and strengthen its numerous market-leading positions.

and breakthrough innovations in the short and long term. To better understand the issues involved and limit the risks relating to future new technologies, Legrand works on POCs (proofs of concept) and exploratory programs to increase skills and fill in any knowledge gaps.

## 4.5.4.2.2 Innovation through knowledge sharing

Promoting and sharing innovation initiatives within Legrand structures with different cultures, mentalities and skills sets helps generate ideas and optimizes the exploratory phase.

To this end, the Group's Strategy, Branding and Digital department organizes regular Innovation Events each year

on strategic innovation topics and a "Techno Day" focusing on a technological theme identified in collaboration with Group Operations. These events welcomed speakers from within the Group and guests from external organizations to share their visions and initiatives.

## 4.5.4.2.3 Innovation through partnerships

Legrand and its ecosystem together face challenges that are too significant to be addressed individually. Innovative and more effective solutions are needed on a global scale to address challenges such as sustainability, climate change, the energy crisis, healthcare needs and transportation. Open innovation methodologies add an essential component to traditional innovation approaches and speed up collective learning and value creation.

The Group firmly believes that stimulating innovation requires partnerships to accelerate the pace of development and help achieve progress across the entire electrical and digital industry.

To achieve this, Legrand works closely with the industrial, scientific and academic communities.

## Partnerships with start-ups, SMEs and large companies

Each year, Legrand launches dozens of innovation projects in collaboration with start-ups, scale-ups, SMEs and large companies facing a variety of issues. Examples include:

- a partnership with a young Canadian company specializing in strain sensor technologies to identify a possible solution for tracking the installation status of cable trays during the product life cycle and associated maintenance requirements;
- a partnership with a French start-up to develop innovative monitoring solution and come up with ways of optimizing energy consumption using artificial intelligence;
- Kenall, a Legrand group company, thanks to a collaboration with NASA spin-off BIOS, now offers some of the top-selling lighting solutions using BIOS SkyBlue™ technology, the first artificial light spectrum to align with the key signals of blue sky. This increases vigilance during daylight hours and encourages better sleep;
- a partnership with one of the world's largest glass producers to explore the added value of using glass in certain product lines for the residential and hotel market, and promote an innovative user experience using haptic solutions (exploring the sense of touch and kinesthetic phenomena), i.e. the body's perception of its environment, by analogy with acoustic or optical techniques;
- a partnership with a Chinese company specializing in datacenters, developing container datacenter solutions for the Chinese market;

partnerships with companies specializing in megatrends such as hydrogen, the metaverse and NFTs, which are useful to Legrand to anticipate the risks and benefits for the Group's main activities and define an innovative user experience.

## Partnerships with research laboratories and universities

There are numerous examples of collaborations with public and private research institutions that aim to look into opportunities associated with new technologies and the adoption of innovative governance and business models. Examples include:

- in France, Legrand has established a long-term partnership with CEA-Tech, a French organization specializing in research, development, innovation and the technology transfer program. This collaboration has led to the development of autonomous power supply solutions. Legrand and CEA are now working actively on energy recovery applications and exploring the area of predictive maintenance;
- in the United States, Legrand is collaborating with the University of California's Lawrence Berkeley National Laboratory on a research project focusing on improving building efficiency and resilience with the help of lowvoltage direct current power supply networks and predictive software that manage electricity consumption, including renewables and energy storage systems;
- in Italy, Legrand has a long-term collaboration with the Politecnico di Milano, focusing on transforming technological trends in the area of digital technology into business opportunities for Legrand's portfolio of connected solutions and identify promising start-ups;
- in the United Kingdom, Legrand is collaborating with Aston Business School on creating artificial intelligence solutions to extend the life span and improve the living conditions of elderly people by analyzing data collected through domestic sensors.

Other major collaborations with leading universities are also in place in countries such as Brazil, India, China and Singapore.

# Technological alliances and alliances with standardizing bodies

Legrand promotes innovation within a number of ecosystems by contributing to the activities of 10 or so alliances and numerous standardization bodies on a local and international level.

Examples of technological alliances in which Legrand is involved include:

- Connectivity Standard Alliance: to build the foundations and future of the IoT (Internet of Things) by allowing all objects to connect and interact securely;
- Open Charge Alliance: a global consortium of public and private sector leading names in electric vehicle infrastructure coming together to promote open standards;
- Wireless Power Consortium: a collaborative open standard development group that aims to promote worldwide compatibility of all wireless chargers and wireless power sources.

Legrand is also involved in more than 60 standardizing bodies and promotes the development of standards. Within many of these bodies, the proactive role played by the Group's representatives has been recognized through prestigious awards such as the Lord Kelvin and Thomas Edison awards.

#### Partnerships within business clusters

Legrand is a member of business clusters. These are designed to bring together, in a given region, local businesses, start-ups, training organizations, research laboratories and universities, to develop synergies and cooperation through innovative projects. In France, Legrand is a member of ALPHA RLH, a high-tech cluster specializing in the fields of photonics and microwaves, and S2E2 (Science et Système de l'Énergie Électrique — Science and Electrical Power System), which focuses on electrical energy on topics such as energy efficiency, smart grids, sustainable building and energy storage.

## 4.5.4.3 Legrand's support of the electrical industry

Work done in the electrical and digital industries is becoming increasingly high-tech. Legrand works with industry participants to help them develop their skills and adopt best practices in terms of installation by means of training as well as providing them with digital tools.

To achieve this, Legrand has set up around 30 Innoval training centers around the world, providing training for distributors, specifiers and installers to keep their skills up to date, consolidate their knowledge and develop their commercial offerings.

The training programs offered by Legrand include modules to obtain practical experience or training in current technical regulations and standards, online self-learning modules, virtual classes and tailor-made courses for professionals at each stage of their projects.

By way of illustration, in 2023, the Innoval centers in France provided training for around 2,700 interns in-person, more than 2,000 who followed a training module on the Innoval online platform and welcomed more than 5,000 customers.

## 4.5.5 - Combating counterfeiting and respecting intellectual property

## 4.5.5.1 Combating counterfeiting

Due to its international presence, the Group faces a greater risk of its products being counterfeited. Its aim is to guarantee that all products available on the market comply with current standards and ensure user safety. Both directly and in collaboration with the electrical industry, Legrand is involved in ongoing efforts to prevent counterfeiting on three levels:

- through internal anti-counterfeiting mechanisms (such as Copytracer, below), supported in particular by intellectual property representatives at the operational level;
- through active involvement in the seizure and destruction of counterfeit products, working closely with the customs agencies of the countries concerned; Since 2006, more than 1,000 seizures have been made, resulting in the withdrawal from the market of several million counterfeit

- electrical products and the seizure and destruction of around 60 production tools;
- through global communication strategies via trade unions or industry associations, i.e., IGNES (Industries du Génie Numérique Énergétique et Sécuritaire), the BEAMA (British Electrical and Allied Manufacturers' Association), as well as Union des Fabricants "UNIFAB" and Quality Brands Protection Committee of China Association of Enterprises with Foreign Investment "QBPC" in China). In addition, since the end of 2023, Legrand has been a member of REACT (The Anti-Counterfeiting Network). Through these efforts, Legrand seeks to raise awareness among all participants, particularly installers and distributors.

## 4.5.5.2 Respecting and ensuring respect for intellectual property

The Intellectual Property department, which reports to the Group's Legal department, works on combating counterfeiting and managing trademarks, patents, models and domain names.

Legrand holds extensive portfolios of patents, models and trademarks, some of which apply worldwide.

The Group's entities take all necessary precautions to not infringe on the rights of third parties. The Intellectual Property department relies on a network of intellectual property

advisors, in association with internal correspondents within the Group's main subsidiaries.

As projects come up, Legrand acquires intellectual property rights, protects its immaterial assets and ensures that its rights are respected, in particular by allowing for the withdrawal from the market of product copies.

In keeping with Legrand's purpose, the entire intellectual property policy in place makes it possible to protect innovation, the Group's trademarks and its customers and users.

## Focus: Copytracer, protecting the user

Customer satisfaction also depends on the Group's ability to guarantee the authenticity of its products to customers.

To combat counterfeiting, Legrand has introduced a system known as Copytracer. This involves a unique registration number being applied to certain Legrand products.

This system makes it possible to distinguish original products from copies and other counterfeits.

# 4.6 - Supplier commitment [ ESRS E1, E2, S2 ]

## 4.6.1 - Sustainable purchasing

## **Principle**

Legrand's sustainable purchasing strategy is based on the principle that its ethical, environmental and workforce-related rules also apply to its suppliers and subcontractors.

This concerns internal and external stakeholders involved in purchasing in all countries in which the Group operates, including those with less stringent environmental and workforce-related standards than OECD countries and where manufacturing and bought goods can damage the environment, or fail to uphold the human rights and fundamental freedoms of workers and local communities and comply with business ethics.

Sustainable purchasing is part of the Group's Purchasing policy and one of the fundamental principles of Legrand's social and environmental responsibility. The Purchasing policy was reviewed in 2023 to ramp up the strategic targets and take greater account of CSR in decision-making.

In addition, a code of conduct for suppliers and service providers was introduced in 2023, describing the standards that Legrand's partners have to meet in terms of integrity and professional behavior within the framework of their collaboration with the Group. The supplier or service provider undertakes to promote and implement the principles of the code of conduct among their employees, as well as their own suppliers, subcontractors and other service providers, in order to ensure that the same standards are met.

## Structural basis

Sustainable purchasing is based on:

- gradually adopting a purchasing approach that takes into account the life cycle cost of relevant purchases;
- CSR training for employees involved in purchasing decisions and processes;
- identifying and monitoring suppliers regarded as higher risk in terms of CSR;
- getting suppliers to reduce their carbon impact and apply the principles of the circular economy (see section 4.2.3.2 GHG emissions: Action plans and results and in section 4.3.1.2.2, "Recycled materials");
- developing additional business with suppliers working in favor of diversity and inclusion;
- vigilance with regard to regulated substances, resources that are being depleted and minerals from conflict zones.

## **Organization**

The person in charge of sustainable purchasing is attached to the Group's Purchasing department and reports to the CSR department, and ensures that the process is followed and implemented via a network of sustainable purchasing correspondents in the 30 or so countries that have a purchasing department.

## **Purchasing Quality Management System (QMS)**

Sustainable purchasing is managed by means of a Purchasing Quality Management System (QMS) that is ISO 9001 certified for the France and Corporate purchasing scope. The corresponding procedures are applied by purchasing teams internationally.

Each stage of the supplier relationship is governed by the Group's sustainable purchasing rules, in particular:

- the Supplier Code of Conduct, which sets out the required standards in terms of human rights, working conditions, environmental protection and business ethics that are observed by Legrand and must be observed by suppliers and partners throughout their business relationship with the Group;
- a Contract or General Terms and Conditions of Purchase, which provide for a supplier mediation process in the event of a dispute in France;
- a supplier selection procedure, the scope of which depends on the purchasing category, the issue, the type of supplier and the risk, regardless of location.

#### Reporting

Group reporting regarding purchasing is carried out by the person responsible for overseeing purchasing performance. Sustainable purchasing performance indicators are included

when measuring the Group's purchasing performance. These indicators are monitored on a monthly basis by the Purchasing department and quarterly by the CSR department and the Operations Department, and twice a year by the Group's Risk Committee.

## Life cycle cost

Purchasing processes comply with ISO 20400 recommendations concerning life cycle cost (LCC). The Purchasing teams use an LCC matrix to compare what suppliers offer on the basis of a series of relevant criteria. This was amended in 2023 to include a carbon criterion relating to transportation and the product purchased. CSR criteria have been stepped up with a minimum requirement and now make up 19% of the overall score given to suppliers. In 2023, more than 200 matrices were compiled on the basis of a TCO (Total Cost of Ownership) approach and CSR criteria.

#### **Training**

Between 2019 and 2022, more than 1,730 buyers and internal stakeholders involved in the purchasing process were trained in sustainable purchasing and using the LCC matrix to be able to understand the principles and their role. In 2023, a further 394 people received training on the new Code of Conduct and the enhanced supplier risk assessment process.

#### Focus: Legrand suppliers and sustainable purchasing

Since 2012, in France, Legrand has held the Supplier Relations and Sustainable Procurement label, which has been aligned with the ISO 20400 sustainable procurement guidelines since the end of 2017. In 2019, Legrand's purchasing operations in Italy were assessed as being very mature in relation to ISO 20400, a level confirmed by the Bureau Veritas audit performed in December 2020.

## 4.6.2 - Implementation of the sustainable purchasing policy

## 4.6.2.1 Impacts, risks and opportunities relating to Legrand's purchasing

## Impacts relating to purchasing

Purchases made by Legrand can have impacts at different levels of the value chain:

### Upstream:

- social impacts for workers at Legrand's suppliers and subcontractors in connection with their working conditions, equal treatment and opportunities for all, and their fundamental rights.
- environmental impacts:
  - risk of damage to the environment (water, soil, air pollution, impact on biodiversity) according to the practices of suppliers and subcontractors,
  - impact on climate change if suppliers do not put in place plans to reduce their emissions.

operational impacts in case of weather events that severely disrupt production at Group suppliers and therefore production at Legrand's plants.

## Downstream:

impacts on customers in the case of non-compliant products or products containing hazardous substances from materials and subassemblies provided by the Group's suppliers being brought to market.

Better understanding of these impacts on the value chain, particularly in terms of environmental, social and governance issues, enables the Group to implement suitable policies and action plans to develop responsible, lasting, balanced and value-creating relationships with suppliers and partners.

Decisions relating to sustainable purchasing should favor, for Legrand and its suppliers and partners:

- risk control: social, environmental, economic;
- a competitive advantage;
- an improved image among partners and customers;
- innovation and value creation (synergies with suppliers and service providers and the local economy).

#### Risks relating to purchasing

Higher-risk suppliers in terms of CSR are assessed and monitored on a centralized basis within the Supplier Value Management (SVM) platform.

### **CSR** risk mapping

Higher-risk suppliers in terms of CSR are identified each year according to the risk mapping criteria:

- purchasing category;
- supplier country;
- purchasing volume;
- Legrand's exposure.

Evaluation of purchasing categories uses the EcoVadis methodology and allowed for the identification of 20 higher risk purchasing categories in terms of CSR in 2022.

#### Process for assessing higher-risk suppliers in terms of CSR

For suppliers identified as higher risk in terms of CSR, a twotier evaluation is carried out:

- a documentary audit based on a CSR questionnaire and analysis of the evidence provided. This is used to establish suppliers' CSR score. A supplier is considered compliant if they obtain a score of over 55. A score of 35 to 55 means they pose a risk. A score below 35 is considered critical and means the supplier cannot be approved. In 2023, 852 CSR assessments were carried out. A total of 64 suppliers were deemed to be at risk and 5 suppliers were assessed as critical, with action plans in place to address the risks identified. The sharp rise in the number of assessments from 242 in 2022 to 852 in 2023 is due to the desire to step up risk mapping by widening the scope of
- an on-site audit for suppliers deemed at risk or critical. This goes deeper than the documentary audit and is carried out by a purchasing officer and a QSE (Quality, Safety and Environment) expert. In 2023, 67 audits were carried out, 19 of which were with external auditors, primarily in China, Colombia and Malaysia.

## Changes to risk mapping and the supplier assessment process

To enhance risk analysis, a project was launched in late 2023 to use the EcoVadis platform as a tool for analyzing supplier risk and managing actions for improvement.

The risks are split into four themes: Environment, Social & Human Rights, Ethics and Sustainable Purchasing. These four themes are analyzed according to 21 criteria to define the levels of risk depending on the responses given and documents supplied.

The entire supplier panel will be analyzed on the basis of gross risk, allowing for the prioritization of assessments and a reduction in supplier risk.

This gross risk is defined on the basis of three components:

- sustainability risk, defined according to the country risk and the risk relating to the supplier's business sector;
- purchasing risk, defined according to the amount of annual expenditure and strategic categorization of the supplier;
- public risk, defined by looking at the Company's publicly available documentation.

Once prioritized by gross risk, the supplier assessment will

- routinely for at-risk suppliers;
- for each new supplier during the approval process.

Depending on the responses and checks of the supporting evidence, the supplier assessment gives a score of 0 to 100% to assess the level of risk. This score is given overall for the supplier and on the basis of each of the four risk

The fourth guarter of 2023 was a period of implementation. processes and recovery with the internal assessment process already in operation. The aim for 2024 is to continue to increase the coverage rate of supplier assessments.

An on-site audit will be held for suppliers identified as at risk to analyze more deeply than the documentary audit.

## Monitoring and measuring progress made by higherrisk suppliers

Sustainable purchasing forms part of a collaborative continuous improvement approach. The Purchasing department assesses higher-risk suppliers in terms of CSR and provides assistance if any shortcomings are identified in terms of their ethical, environmental and workforce-related practices.

## Support for higher-risk suppliers in terms of CSR

A formal action plan is mandatory for suppliers deemed at risk or critical in terms of CSR. Action plans are drawn up with suppliers. Where a supplier has not sought to make any improvements, it may be phased out of Legrand's supplier portfolio.

The risk analysis scope was extended from 242 in 2022 to 852 in 2023, resulting in an increase in the number of higherrisk suppliers. Out of the 852 higher-risk suppliers evaluated, 5 were assessed as critical and 64 as risky. A specific action plan has been implemented for the critical suppliers, which is monitored by purchasing staff.

For more details, see section 4.9 "Duty of care" and section 4.9.4 "Supplier activities".

## Opportunities relating to purchasing

A robust purchasing process creates a number of opportunities for the Group:

- working with suppliers and subcontractors that respect social rights and the fundamental rights of their employees allows for increased efficacy and productivity;
- by working with suppliers that are committed to reducing their environmental impact and their greenhouse gas emissions, Legrand can offer products made from raw materials and sub-assemblies that have less of an impact on the environment, which more and more customers are seeking;
- by collaborating with the best suppliers in terms of CSR, Legrand has easier access to its suppliers' innovations in relation to these areas, helping to establish a high-quality image and product transparency.

## 4.6.2.2 Legrand's purchasing policy

The general framework that applies to Legrand's suppliers is the Group purchasing policy, revised in 2023 and set out at the start of this section.

In addition, the CSR Roadmap specifies the priority shortterm actions for the Group's purchasing departments and for its suppliers.

## 2022-2024 CSR Roadmap

The Purchasing Department is highly committed and a major contributor to Legrand's 2022-2024 CSR Roadmap. This Group Roadmap has resulted in a Sustainable Purchasing Roadmap to prioritize issues and provide visibility for the Group's stakeholders (employees and suppliers) about the Company's ambitions.



## Promote diversity and inclusion

Diversity and inclusion among suppliers

Develop 200 additional businesses with suppliers qualified as "Diversity & Inclusion" by 2024





## Reduce our carbon footprint

Indirect CO<sub>2</sub> emissions (Scope 3)

Encourage at least 250 key suppliers to have an official CO2 emission reduction target of 30% on average by 2030



## 4.6.3 - Suppliers committed to diversity and inclusion

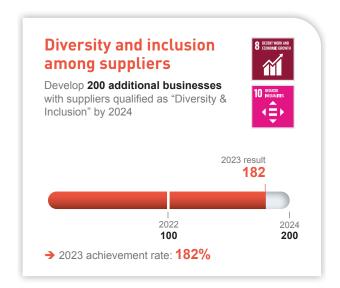
Legrand supports employment of people who have difficulty accessing the job market due to their personal situation (e.g. people with disabilities, people of diverse ethnic origins or from a diverse social or cultural background).

Since 2019, diversity has been one of the CSR criteria taken into consideration in selecting Legrand's suppliers. Since 2022, the Group has specifically targeted suppliers supporting diversity and inclusion, in other words, those recognized as being an inclusive company and with accreditation, a public policy or concrete actions in these areas.

These suppliers are identified in the Supplier Value Management (SVM) platform.

## **Actions and resources**

In 2023, the 22 main countries including France, the United States, Italy and China, in which the Group operates allocated some of their purchasing budgets to Diversity & Inclusion suppliers, representing 182 additional business dealings, or 182% of the Group's target of 100.



Legrand wants to foster lasting relationships with its suppliers. This concerns both new suppliers and existing suppliers with which Legrand has chosen to do more business. They are selected specifically on the basis of Diversity & Inclusion criteria and provide evidence of their commitment, which is analyzed and checked by the person in charge of sustainable purchasing.

Focus: Legrand North and Central America (LNCA) Diversity and Inclusion program

Since 2021, LNCA has selected more than 50 D&Icertified suppliers, representing purchasing volume of more than €33 million. Formal partnerships have been established with the National Minority Supplier Development Council (NMSDC) and the Women's Business Enterprise National Council (WBENC).

## 4.6.4 - Managing the presence of regulated substances in the Group's purchases

Experts from the central materials laboratory, the Environment department, designers and buyers identify the types of materials and items purchased with a high probability of containing regulated substances, particularly those governed by RoHS and REACH. Specific monitoring is carried out regarding the SVHC (substances of very high concern) candidate list for authorization under REACH so that substitution programs can be adopted if necessary with the suppliers concerned.

The purchasing categories concerned are identified in the Supplier Value Management (SVM) platform, which allows buyers to activate the process for verifying suppliers' compliance with these regulations upon approval. A certificate

or any other form of proof is provided by suppliers to attest that they comply with requirements relating to regulated substances. Corresponding compliance documentation is managed in the Supplier Value Management (SVM) platform.

The Group's requirements with regard to regulated substances are set out in its contractual documents, in which it is specified that the goods supplied must not contain prohibited substances under current regulations and that suppliers are required to inform Legrand of the presence of authorized substances that are subject to regulations, the measures to be adopted for using these goods and any instructions concerning destruction after use, regardless of where the goods are manufactured or sold.

## 4.6.5 - Minerals from conflict zones

In a number of countries around the world, but especially in the Democratic Republic of Congo and neighboring countries, the extraction and trade of certain minerals can fund armed groups, conflicts and crimes against the population. These "conflict minerals", known as 3TG (tin, tantalum, tungsten, gold), are cassiterite (tin ore), coltan (tantalum ore), wolframite (tungsten ore) and gold.

Legrand is never in a position where it has to purchase minerals directly. However, in accordance with its conflict minerals policy, the Group supports OECD initiatives and follows the guidance contained in the "OECD Due Diligence Guidance for Responsible Supply Chains of Minerals from Conflict-Affected and High-Risk Areas".

Legrand supports the Responsible Minerals Initiative (RMI), using the standards put in place to ensure the transparency of supplies on the basis of the Conflict Mineral Reporting Template (CMRT) for 3TG minerals and the Extended Mineral Reporting Template (EMRT) for mica and cobalt.

The Group has identified and evaluated the risks associated with its supply chain. A total of 25 purchasing subcategories are potentially exposed, primarily electronic components, metals and contacts. Legrand asks suppliers of these 25 subcategories to comply with applicable regulations concerning conflict minerals. Suppliers include CMRTs and EMRTs in the Supplier Value Management (SVM) platform to allow for information to be collected about the traceability of minerals. Legrand encourages its suppliers to apply the same principles to their own value chain.

In 2023, 132 suppliers of the purchasing categories concerned agreed not to source materials from conflict zones (CMRTs and EMRTs duly completed). Investigations conducted confirmed that minerals were not sourced from conflict zones.

Legrand is committed to providing its customers with known information about its supply chain with regard to 3TG minerals, cobalt and mica.

The conflict minerals policy has been updated to take greater account of the entire supplier value chain.

# **4.7** - Respecting and getting involved in local communities [ESRS S3]

## 4.7.1 - Community Involvement Policy

Because electricity is a crucial factor in a country's development, Legrand aims to contribute to the life of the regions in which it operates. The Group considers it its duty to enable as many people as possible to have sustainable access to electricity, wherever they are in the world, and to

act against energy poverty. Legrand also strives to provide sponsorship initiatives in areas close to its expertise and business lines, more specifically, helping the elderly and people with disabilities (assisted living), and combating energy poverty and exclusion.

# 4.7.2 - Deployment of the community involvement policy towards local communities

## 4.7.2.1 Impacts

Legrand activities have an impact on local communities, which live close to the company's factories.

## 4.7.2.2 Risks

The Group has not identified risks on this topic.

## 4.7.2.3 Opportunities

The opportunity identified by Legrand is to reinforce its reputation by deploying solidarity commitment schemes to support the actions of associations *via* cash or in-kind donations in the communities living around the Group's

factories. In particular, this aid can be targeted to support actions in favor of adequate housing and projects to provide access to drinking water.

## 4.7.3 - Philanthropic actions

Legrand strives to provide sponsorship initiatives in areas close to its expertise and business lines, more specifically, helping the elderly and people with disabilities (assisted living), and combating energy poverty and exclusion. This responsibility is reflected by a three-tier sponsorship policy:

- the partnership with NGO Électriciens sans frontières since 2007 to enable as many people as possible to benefit from access to electricity, primarily within the framework of development aid and emergency aid;
- the Legrand Foundation for independent living, set up in 2014 under the aegis of the Fondation Agir Contre l'Exclusion (FACE) to combat exclusion and energy poverty;
- initiatives by Group subsidiaries defined according to local needs and in line with the priority concerns identified by the Group and the sustainable development goals.

Sponsorship activities enable the Group to contribute to public interest initiatives, convey its values, build and develop relationships with partners and raise employee awareness of issues of shared interest. Legrand's "Sponsorship Guide" helps countries select organizations to benefit from its support and defines three main themes of sponsorship:

- taking action to ensure suitable housing;
- combating energy poverty;
- promoting equal opportunities in the electrical industry.

Support is provided mainly in the form of:

- financial donations;
- products;
- contribution of skills;
- other gifts in kind.

In 2023, the total budget allocated to charitable activities amounted to more than €2.8 million, breaking down as follows:

- cash donations: €2.2 million;
- product donations or other gifts in kind: €0.6 million.

Legrand pays particular attention to slow-moving products which, rather than being scrapped, are offered free of charge to charities and local training centers.

Legrand has several country programs that enable employees to take part in community initiatives during working hours. In 2022, employees spent a total of 1,321 working days on community engagement projects addressing issues of shared interest.

## Focus: partnership with *Électriciens sans frontières*

Since 2007, the Group has been a partner of Électriciens sans frontières, an international NGO campaigning for wider access to energy and drinking water for people in developing countries. Legrand's support for Électriciens sans frontières takes the form of financial aid, the supply of equipment, the provision of the Group's premises for use by the NGO, and the involvement of employees who offer their skills and become directly involved on the ground or who provide training or technical support. Legrand offers long-term support for development projects and donates occasional aid to emergency humanitarian actions.

Since 2007, Legrand has supported Électriciens sans frontières in some 276 projects to increase access to electricity and provide emergency aid in 46 countries. Joint initiatives with Électriciens sans frontières have given more than 3.2 million people access to electricity.

In 2021, in line with the agreement signed in 2017, Legrand renewed its commitment to Électriciens sans frontières and the crisis and support center set up by the French Ministry for Europe and Foreign Affairs for managing emergency humanitarian situations. The agreement was signed by 14 companies or corporate foundations in the electricity sector and enables Électriciens sans frontières to assist the crisis and support center on a case-by-case basis when emergency situations arise, or during reconstruction efforts or when the contribution of skills is needed. The partners to the agreement will provide material and financial resources for that purpose.

In particular, Legrand has provided assistance to the NGO during the following emergency interventions:

- Palu (Indonesia) in 2018;
- Beira (Mozambique) in 2019;
- Beirut (Lebanon) and Yerevan (Armenia) in 2020;
- Moldova on the border with Ukraine in 2022;
- Turkey and Syria in 2023.

To find out more, visit www.electriciens-sans-frontieres.org

Following the earthquakes that struck southeastern Turkey and northern Syria in February 2023 and Morocco in September 2023, Legrand provided financial assistance to help local populations with priority given to providing temporary shelter, ensuring access to water and electricity and treating victims. Legrand supported:

- UNICEF for the provision of water by tanker trucks and the accompaniment of unaccompanied children;
- Électriciens sans frontières for the security of electrical installations or the installation of temporary installations;
- the Red Cross to support rescue operations and help those affected.

## 4.7.4 - Promoting the Armed Nation Linkage and Supporting Reserve Engagement

Today, Legrand has not set up a monitoring of the number of reservists in its workforce.

However, Legrand authorizes the absence of people hired as volunteer firefighters or Civil Protection workers, when they

intervene or train. For example, Legrand in France has allowed 40 days of absence in 2023. Agreements are signed with the organizations to allow the intervention of these committed persons as soon as possible.

## 4.8 - Acting ethically

In most of the markets where it sells its products, Legrand is subject to local and international regulations in the areas of competition law, embargoes, export control and efforts to combat money laundering and terrorist financing, as well as corruption and fraud. A dispute involving Legrand regarding these regulations could have a material impact on the Group's business, reputation, results and financial position.

Because of its international exposure, the Group faces a risk of non-compliance with these laws and regulations.

Legrand has therefore implemented a Compliance Program to ensure that its efforts are fully transparent and that it acts with integrity.

## 4.8.1 - Legrand's business ethics policy

One of the basic tenets of Legrand's social responsibility is to abide by ethical principles. General Management's commitment is set out in the Compliance Program, based on a dedicated organizational structure that aims to ensure compliance with the rules and policies in place.

## **Group General Management's commitment**

The Group adheres to major universal principles and international reference texts:

- the OECD Anti-Bribery Convention (Convention on Combating Bribery of Foreign Public Officials in International Business Transactions);
- OECD guidelines for multinational enterprises;

- the United Nations Convention against Corruption;
- EU directives relating to competition;
- all national competition and anti-corruption laws;
- the Universal Declaration of Human Rights and additional covenants.

General Management regularly reasserts its commitment to promoting business ethics, For example, the Managing Director introduced the training module on the anti-corruption code of conduct with a video message recalling the Group's culture of compliance and transparency.

## Focus: country directors pledge support for the Compliance Program by signing a letter of commitment

Since June 2015, the commitment of General Management has cascaded down to the Group's various departments and countries through the signature of a letter pledging compliance with rules on business ethics.

This pledge reflects the priorities of the CSR Roadmap and confirms the signatories' commitment to training local staff and effectively implementing the rules and procedures of the Group's compliance program.

Executive Committee members signed the pledge again in September 2021 to renew their commitment and reaffirm the importance of the compliance program within the Group.

## Organization of business ethics within the Group

Business ethics is the responsibility of the Group Legal Department supported by a network of Compliance Officers tasked with ensuring that the Program is fully in place across the Group. The program is overseen by the Group Compliance Committee, which comprises the Group's entire Executive Committee.

The Group Compliance Officer works directly with the Group Risk Committee, the Audit Committee and Board of Directors, allowing directors to monitor and assess changes to the Compliance Program.

Compliance control arrangements form an integral part of the Group's internal control program, which is responsible for risk management.

## Business ethics guidelines and charters

Legrand's commitments and rules regarding business ethics are enshrined in its guidelines and charters:

• the Guide to Good Business Practices, updated in 2022, sets out the values shared by the Group's employees. It therefore reflects General Management's commitment to unreservedly and unequivocally involve the Legrand Group in the prevention and detection of corruption and fraud. Its aim is to foster a culture of compliance. The Guide defines and illustrates situations and behaviors that could constitute corruption or fraud and that must be prohibited. Behaviors that are contrary to the commitments and principles of the Guide may lead to penalties, notably as defined in the Group's internal procedures;

- the Group's Competition Charter sets out the best practices to adopt and explains how to abide by competition rules;
- these documents supplement the Group's Charter of Fundamental Principles; these are annexed to its rules of procedure and enforceable against Group employees, who must comply with the rules they contain. Group guides and charters apply to all Group employees and are adopted wherever it operates, including outside France, without prejudicing the application of stricter laws where

All employees must adhere to these rules, particularly if they are in contact with customers, suppliers or business partners. Ethical business rules also apply to the Group's suppliers and subcontractors. Compliance with these rules is a major factor in supplier selection and management.

these documents can be found at https:// www.legrandgroup.com/en.

## Overseeing lobbying activity

Lobbying is not part of the Group's strategy. The Guide to Good Business Practices specifically addresses lobbying in order to set out a framework (prior approval of any lobbying, rules to be respected, etc.). In 2023, no funds were used to finance such actions. The Group primarily takes part in joint initiatives with other market operators within professional organizations (GIMELEC, IGNES, FIEEC, ASEC, etc.).

Furthermore, the Group does not fund any political parties, political candidates or elected representatives.

## 4.8.2 - Deployment of the business ethics and training policy

## 4.8.2.1 Impacts, risks and opportunities relating to business ethics

## Impacts relating to business ethics

A negative impact Legrand could have on its stakeholders relating to business ethics is, by not respecting business ethics, to contribute to corrupted economies and put people at risk of retaliation.

## Risks relating to business ethics

Compliance failures expose companies and the people responsible to severe criminal and civil penalties such as hefty fines and exclusions from calls for tenders.

Furthermore, legal action is very costly for a company and considerably damages its reputation. Sentencing can severely bring down a company's value.

In addition, a company's failure to comply with business ethics impacts its reputation, holds back its development and damages its image.

Compliance risks are assessed each year by the Group's country teams to identify action plans to be implemented.

## Opportunities relating to business ethics

If plenty of companies meet integrity standards, this creates an environment that is beneficial to trade. Respecting compliance rules improves a company's reputation, as well as society's trust in the employer brand. These factors help to improve the company's image and reputation, supporting the development of its business strategy and making it attractive to its customers and the talent it wants to recruit.

## 4.8.2.2 Group Compliance Program

The Compliance Program, set up in 2012, is based on the regulatory and legislative framework, best practice rules defined by Legrand and analysis of the risks relating to business ethics for the Group. Legrand takes a continuous improvement approach to its Compliance Program. The program was strengthened in 2017 in accordance with the principles of France's Sapin II act, which is applicable to all countries in which the Group operates. A docking process is followed to ensure that the Group's new entities adopt the Compliance Program.

The Program is based on four key pillars:

- compliance with competition rules;
- efforts to combat bribery and influence peddling;
- prevention of conflicts of interest and management of fraud risk;
- compliance with international embargoes and sanctions and the prevention of money laundering and terrorist financing.

The Compliance Program consists of five phases:

**Phase 1.** Strong commitment from the Group's General Management

This is supported by local departments, which sign a formal pledge to comply with the rules on business ethics. Country Compliance Officers are responsible for applying the Program and report to the Country Compliance Committees. The Compliance Program is based on the involvement of General Management, which ensures that it is implemented correctly and works efficiently.

## Phase 2. Analysis of the Group's compliance risks

Compliance risk mapping provides insights into the risk factors that could affect the Group's business and performance. It enables the Group to guard against the legal, human, economic and financial consequences that could result from a lack of vigilance. Its aim is to ensure that the Group's Compliance Program is effective and appropriate. Legrand has identified compliance risks within the four pillars of the Program, namely competition, anti-corruption, fraud, and embargoes and money laundering. The compliance risk map is evaluated regularly and updated on the basis of changes in the business or in the regulatory or economic environment.

#### Phase 3. Clear control policies and mechanisms

These policies are designed to meet Legrand's requirements and are applied locally. Specific procedures and controls are rolled out across the Group as a whole to address the compliance risks identified, such as the gifts and invitations procedure, the procedure for managing conflicts of interest, the procedure for managing intermediaries, the sponsorship procedure, and the third-party assessment procedure. They are supplemented by practical guides tailored to local contexts and intended to define the Group's rules and tools.

## Phase 4. Training and communication

The Program is promoted *via* a communication plan. The Group's messages and tools are translated into local languages and circulated among employees. The Group provides training through e-learning platforms and classroom-based sessions.

#### Phase 5. Supervision and audit

Each Group subsidiary undergoes a self-assessment of its internal control system which includes checks on compliance with business ethics. In addition, business ethics are included in internal audit programs.

#### **Communication and training**

In order to raise awareness of the ethical behavior to be adopted, a specific communication and training plan is implemented locally by the Group's various entities.

## Communication plan

The communication plan addresses the Group's commitments concerning the prevention and detection of corruption and fraud, the various aspects of the Compliance Program, and the risk training policy. The information and materials are translated into local languages.

#### **Training**

Each year, the Group provides training for its most exposed employees:

- Managers;
- Country heads;
- Operational managers;
- Finance officers;
- other people dealing with third parties, particularly those working in sales and purchasing.

They are the main contributors to efforts to prevent and detect corruption and fraud. It is therefore necessary that they clearly identify the behaviors to be adopted and their roles and responsibilities when faced with situations of noncompliance. They must encourage the broad dissemination of the commitments made by General Management, ensure that their employees embrace these, and establish a common knowledge base. Each year, local Compliance officers identify the employees most exposed to corruption risk due to their position.

In addition to and regardless of their risk exposure, the Group educates all employees on the rules of compliance. The Group's different areas set up their own training methods adapted to their particular context and risks.

Training covers the following themes:

- definition of compliance in general, compliance issues and the applicable legal obligations;
- the commitment made by General Management;
- the Group's compliance program and its application;
- the anticorruption code of conduct;
- rules of conduct and best practice, and behaviors to be adopted:
- the role and responsibilities of each person when faced with corruption or fraud;
- the internal whistleblowing procedure;
- applicable sanctions, if any.

Training may be provided via e-learning person. Training is mandatory for employees exposed to corruption risk. In 2023, 18,077 were trained in business ethics, including 6,010 exposed employees.

	Employees at risk and managers	Other
Training coverage	6,010 employees at risk trained	12,067 other employees trained
Total	18,077 employees trained	
Method and duration	E-learning and/ or in-person	
Frequency	Annual	
Topics covered in 2023		
Anticorruption		3,111
Anticorruption code of conduct		5,784
Internal whistleblowing procedure		16,439

## 4.8.3 - 2022-2024 CSR Roadmap

As part of its business ethics policy, Legrand's 2022-2024 CSR Roadmap sets out its commitment to:



## Be a responsible business



**Business ethics/compliance** 

Continue Legrand's commitment to business ethics: framing, training and ensuring compliance

## 4.8.4 - Monitoring and reporting

Legrand's commitment to business ethics covers three aspects: framing, training and ensuring compliance. Framing: this means ensuring that Legrand's commitments are supported by management and known by all employees; Training: this aims to ensure training of key personnel; Ensuring compliance: this aims to ensure that the Group's compliance policies and procedures are observed.



## **Evaluation of the Compliance Program**

Evaluation of the Compliance Program covers the five themes as described above and is based on the arithmetic mean of the three aspects set out above.

As they are key controls, these controls are reviewed annually as part of an internal control self-assessment exercise, coordinated and checked by internal audit. The aim is to measure coverage of the Group's charters and guidelines, as well as the effectiveness of the various controls and procedures implemented.

Controls are also tested during on-site internal audits. Together with training, the internal control of these compliance practices is a crucial tool for Legrand's business ethics. It helps to disseminate and foster a solid understanding of and respect for business ethics.

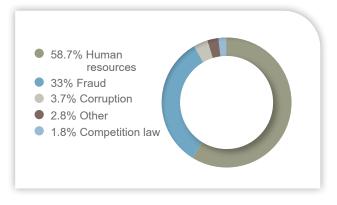
In 2023, 33 audits were performed, including a "business ethics" review, aiming in particular to assess the correct application and efficiency of the Compliance Program. Where applicable, these audits result in recommendations and monitoring of the Compliance Program.

## Whistleblowing

Legrand has introduced a whistleblowing system that is accessible to all internal and external stakeholders. The Signal'Ethic system is available online in all countries in which the Group operates. Depending on the subject, alerts are sent to the Group Compliance Officer, the Group Human Resources Director and the HR Compliance Officer and/or the Head of Internal Audit. An ethics committee made up of members of General Management is responsible for handling the most sensitive alerts. To promote the whistleblowing system among its employees, the Group has devised an e-learning program made available to all connected employees.

Procedures for the protection of whistleblowers exist to protect the rights of whistleblowers and, more importantly, their identity, as well as the details of the alleged events and the people implicated. Unless there is legislation stating otherwise, the whistleblower has the right to remain anonymous.

In 2023, the Group received 109 ethics alerts *via* Signal'Ethic. None of those alerts had a significant impact. They were examined and handled in accordance with Group procedures as detailed in the Charter of Fundamental Principles.



## Focus: Legrand's whistleblowing portal

The Group's whistleblowing platform meets the requirements of France's Sapin II act and duty of care act. It allows all Group employees and stakeholders to report ethics breaches. Disclosures are made via the legrand signalement net website, which is available in around 20 languages.

This system complements the Group's other whistleblowing channels (line management; Human Resources Department; compliance officers; Group Internal Audit; Group Management Control, etc.).

The following alert categories are covered:

- Bribery and influence peddling
- Child labor
- Discrimination and harassment at work
- Competition law
- Money laundering
- Failure to comply with international sanctions and embargoes
- Fraud
- Forced labor
- Freedom of association and union rights
- Decent working conditions
- Occupational health and safety
- Environmental protection
- Failure to observe laws, regulations or the general interest

## Litigation

A procedure relating to a breach of business ethics is in progress.

## Responsible taxation

According to the United Nations, taxes play a vital role in contributing to the economies of the countries in which companies operate.

Because of the Group's international presence and the complexity of the various tax systems around the world, Legrand may be exposed to the risk of changes in tax regulations or of having its positions challenged during tax inspections.

Such challenges may give rise to financial costs that are potentially significant and, in some countries, criminal penalties that would damage the Group's image and reputation among its stakeholders. The Group Tax Department and local experts are committed to refraining from using aggressive tax strategies disconnected from operational reality or artificial tax arrangements.

If necessary, operational teams use the services of tax firms that are internationally renowned or have a very strong local reputation. The Group Tax Department carries out permanent monitoring of the most significant regulatory developments. It ensures that the Company complies with the applicable rules and laws in the main countries, and checks overall compliance with the Group policy defined in accordance with OECD rules.

The Tax Department has also set up country-by-country reporting in accordance with international recommendations. This enables it to detect potential discrepancies in tax expense or in the distribution of earnings.

Each month, the Group tax department monitors the overall tax expense borne by Legrand and for all Group subsidiaries.

Quarterly discussions take place between the Group Tax Department and finance officers in the main countries to review major tax matters.

Material tax items and any disputes and regulatory developments relating to tax are examined every quarter with the Finance Department and every year with General Management. The main matters are also shared with the Audit Committee at each quarterly publication.

# 4.9 - Duty of care

In accordance with France's 2017 act on the duty of care of parent companies and ordering companies and with its CSR strategy, Legrand has set up a duty of care plan, the structure and results of which are presented below. The aim

is to ensure that Legrand's partners are committed to meeting its standards in terms of working practices, business ethics, the environment and health and safety.

## 4.9.1 - Scope and implementation

The plan applies to all the Group's consolidated entities, without exception. The Group's acquisitions are included within business-line systems (procedures and reporting processes) at the earliest opportunity. This process is completed within a maximum of 36 months from the date of acquisition. The table below (section 4.9.3 "Overview of the duty of care plan") summarizes Legrand's duty of care plan to ensure respect for human rights, the environment and personal health and safety, in its own activities and those of its suppliers.

The plan has three dimensions:

- the five stages of implementing a duty of care plan under the act;
- three types of issues: human rights, personal health and safety and the environment;
- two business scopes: the activities of Legrand, and its subsidiaries, and the activities of its suppliers and subcontractors with which it has commercial relationships.

## 4.9.2 - Governance

The CSR department is in charge of the duty of care plan. A working group involving the purchasing, operations, health and safety at work, human resources, environment and risk departments has been set up. It helped design the duty of care plan and meets regularly to coordinate its implementation. The working group reports on its work to the Risk Committee (as regards the system, action plan and results), since the duty of care plan has been identified as a

way of reducing risk for the Group and its stakeholders. Members of the Executive Committee attend the relevant Risk Committee meetings. The duty of care plan has also been presented and discussed in meetings of the Commitments and CSR Committee and Audit Committee. The duty of care plan was presented to union representatives at French and European in 2017.

# 4.9.3 - Overview of the duty of care plan

	Human rights and fundamental freedoms	Occupational health and safety (OHS)	Environment			
STAKEHOLD	ER RISK MAPPING					
Legrand	Risk mapping	Accident reporting (in real time,	ISO 14001 certification (identification of Significant Environmental Aspects)			
	Human rights	monthly and annually)				
		Safety while traveling: identifying at- risk areas				
Suppliers	CSR risk mapping (environment, OHS	S, human rights, ethics and supply chain	)			
	Targeting of the most exposed purchasing categories and the most relevant suppliers					
REGULAR AS	SSESSMENT PROCEDURE					
Legrand	Human rights self-assessment by	Monitoring of OHS reporting results (process and accident rate)	Annual environmental reporting			
	subsidiaries		ISO 14001 certification (regular audits)			
Suppliers	Periodic review of risk mapping, adjusting the list of higher-risk suppliers accordingly					
	Documentary audits, definition of the	supplier's risk level (CSR scorecard), on	-site audits			
PREVENTION	OF SERIOUS BREACHES AND RISK	MITIGATION				
Legrand	Human Rights Charter	Rollout of Legrand Way Health and Safety	Local risk mitigation action plans as part of the ISO 14001 approach			
	After self-assessment, if risks are detected, action plans monitored by the Group	Action plans monitored by the Group if a risk is detected <i>via</i> Support International SOS reporting	Centralized monitoring of action plans aimed at reducing energy consumption and industrial waste recovery			
Suppliers	Sustainable purchasing training					
	Purchasing specifications (or contracts or general terms of conditions of purchase) stipulating compliance with regulations and Legrand's CSR commitments					
	Procedure for approving and managing "higher-risk suppliers in terms of CSR"					
	Risk mitigation: centrally monitored action plans of suppliers exposed to CSR risks					
ALERT OR W	HISTLEBLOWING MECHANISMS					
Legrand and	Group whistleblowing mechanism – see "Focus: Legrand's whistleblowing portal" in section 4.8.4					
suppliers	Group internal audit and audits carried out by Legrand on suppliers					
METHODS FO	OR MONITORING MEASURES TAKEN	AND ASSESSING THEIR EFFECTIVEN	IESS			
Legrand	Comply with the Group's commitment to human rights and monitoring of action plans	Deploy best practices on health and safety at work	CSR Roadmap priority: target of reducing Scope 1&2 CO <sub>2</sub> emissions by 10% a year			
			Annual monitoring of waste produced and VOC emissions			
Suppliers	Raise awareness and provide training about sustainable purchasing					
	Measure progress of higher-risk suppliers in terms of CSR					
	Encourage suppliers to adopt a low-carbon approach geared towards the circular economy					
	Develop additional business with suppliers working in favor of diversity and inclusion					

## 4.9.4 - Supplier activities

Sustainable purchasing is one of the fundamental principles of Legrand's social responsibility. A code of conduct for suppliers and service providers was introduced in 2023, describing the minimum standards that Legrand's partners have to meet in terms of integrity and professional behavior within the framework of their collaboration with the Group. The supplier or service provider undertakes to promote and

implement the principles of the code of conduct among their own suppliers, subcontractors and other service providers, in order to ensure that the same standards are met.

Legrand strives to be an ethically responsible partner and firmly believes that relationships based on trust and integrity will last the course and be beneficial for everyone.

## 4.9.4.1 Regular risk mapping and assessment

Environmental, workforce-related and ethical risk mapping of the Group's suppliers is carried out every three years to prepare for each new CSR Roadmap. The aim is to identify the risks associated with the activities of suppliers and subcontractors for the Group's internal and external stakeholders.

Higher-risk suppliers in terms of CSR are identified each year according to the risk mapping criteria: purchasing category, supplier country, purchasing volume and Legrand's exposure.

In 2018, the purchasing categories were revised and classified by level of CSR risk with the help of EcoVadis, which specializes in assessing CSR practices in supply chains using the following methodology:

- 70% of the total CSR risk is calculated on the basis of environmental, workforce-related and ethical risks relating to the purchasing category and the supply chain;
- 30% of the total CSR risk is calculated on the basis of purchasing risk, taking into account the volume of purchases and Legrand's exposure.

Each purchasing category is given a CSR risk score between 1 and 6, where 6 denotes the highest level of risk. In 2023, 20 purchasing categories had a risk score of 6, such as purchasing categories exposed to chemical risks: surface treatment, galvanization, painting and battery production. These are targeted specifically as they could present a risk to employees' health and safety and to the environment. The

suppliers of the 20 highest-risk purchasing categories are subject to risk analysis by the purchasing departments in around 30 countries. Suppliers with which significant business is conducted are treated as priority.

Suppliers based in countries exposed to CSR risks, particularly workforce-related risks, and economically dependent on Legrand are also monitored as priority.

In 2023, this methodology allowed for the risk assessment of 852 corporate and local suppliers potentially at risk in terms of CSR. The sharp rise in the number of assessments from 242 in 2022 to 852 in 2023 is due to the desire to step up risk mapping by widening the scope of analysis. Country risk has been updated to include four parameters: corruption, the number of International Labour Organization ratifications, the freedom index and the environmental performance index. The supplier risk assessment has been enhanced as part of a policy of continuous improvement.

In 2023, 64 suppliers were deemed to be at risk and 5 were assessed as critical in terms of CSR. The broader scope of risk analysis resulted in an increase in the number of higher-risk suppliers.

# Changes to risk mapping and the supplier assessment process

See section 4.6.2.1, Impacts, risks and opportunities relating to Legrand's purchasing.

## 4.9.4.2 Regular assessment procedure

Suppliers identified on the basis of risk mapping that may pose a higher risk in terms of CSR, apply the following risk management procedure:

## **Documentary audit**

This is established using a detailed questionnaire, the result of which gives the supplier's CSR score. The questionnaire covers four main areas:

- respect for human rights and fundamental freedoms (including compliance with the eight fundamental conventions of the ILO);
- employee health and safety (including the assessment of occupational risks, the identification of personal and collective protective equipment and their use by employees);
- management of environmental issues (e.g. effluent treatment);
- the supplier's sustainable purchasing approach (including the identification of its own suppliers that present CSR risks).

The maximum score is 100 points:

- score over 55: the supplier is CSR compliant;
- score between 35 and 55: the supplier presents risks in terms of CSR;
- score below 35: the supplier is critical in terms of CSR.

For each supplier identified as presenting risks and critical, an improvement plan must be put in place.

#### On-site audit

For suppliers deemed at risk or critical, an on-site audit is performed to expand on the documentary audit. This is carried out on the basis of evidence provided by the supplier. In 2023, 67 supplier CSR audits were carried out, 19 of which were with external auditors, primarily in China, Colombia, and Malaysia. This assessment and monitoring system is being gradually automated *via* the Supplier Value Management (SVM) digital platform.

## 4.9.4.3 Risk prevention and mitigation measures

The main measures to prevent and mitigate risks are:

- informing and engaging suppliers with regard to the CSR commitments expected by Legrand, particularly by means of the new code of conduct drawn up in 2023, purchasing specifications, contracts and general terms and conditions of purchase;
- applying the approval process, which includes a CSR questionnaire;
- training employees in sustainable purchasing: 394 people received training in 2023 including on the new supplier code of conduct and the enhanced supplier risk assessment process developed with EcoVadis;
- incorporating CSR criteria including carbon emissions into the criteria for selecting suppliers, including the supplier's management of CSR risk (30 countries use these criteria and matrices of their choice incorporating the life cycle cost);
- implementing improvement plans with suppliers identified as at risk or critical (100% of critical suppliers are monitored via an action plan on our SVM digital platform "Supplier Value Management");

sharing information about progress with action plans and critical situations periodically between the Group's country purchasing managers and the person in charge of sustainable purchasing. A quarterly review is carried out by the Purchasing Management Committee and the Purchasing CSR Steering Committee, and data are also shared twice yearly with the Operations Department and the Risk Committee.

Formal action plans are coordinated locally by the country's head of purchasing or by a sustainable purchasing correspondent (as is the case in India, China, Italy and the United States), and continue until the suppliers are no longer at risk.

The action plans implemented relate directly to the shortcomings observed during documentary or on-site audits. Examples include carrying out personnel evacuation exercises, appropriately displaying safety guidelines in workshops, defining an environmental policy, ensuring the conformity of effluent treatment stations, and ensuring the conformity of the supplier's employee working hours and overtime payment. See section 4.6. Supplier commitment.

## 4.9.4.4 Effectiveness and results of the monitoring plan

Legrand deploys a monitoring plan for its major suppliers. In the event of major discrepancies or failing to engage with the improvement plan, it may be decided to terminate the business relationship. No serious discrepancies were detected, for example involving child labor. Action plans mainly highlight:

- the need to produce periodically the necessary documentary information (environmental certificates for example);
- the need to formalize health and safety procedures (for example, hazard warning notices in factories, reminders to wear safety masks, gloves and footwear, preparation of an evacuation plan and associated drills, better chemical storage, etc.).

#### Indicators relating to the supplier duty of care plan

Resource indicators	
Number of people receiving sustainable purchasing training since 2019	Over 2,000
Coverage rate of purchasing risk analysis	100%
Number of documentary audits in 2023 (CSR scorecards)	852
Number of on-site audits in 2023	67
Risk indicators	
Total number of suppliers in 2023	38,000
Number of evaluated suppliers in terms of CSR	852
Number of risky suppliers in terms of CSR	64
Number of critical suppliers in terms of CSR	5
Performance indicators	
Number of ethics alerts (internal and external) concerning suppliers in 2023	0
% of critical suppliers in terms of CSR with an action plan	100%

For more details, see section 4.6 "Supplier commitment".

## 4.9.5 - Group activities

## 4.9.5.1 Human rights

## 4.9.5.1.1 Regular risk mapping and assessment

## Theoretical risk mapping

Since 2012, Legrand has mapped risks regarding human rights at work. It classifies the countries where the Group operates, based on the ratification of the ILO conventions on fundamental principles and rights at work and the Freedom in the World index. Through this approach, the Group determined that in 2023:

- 62% of the Group's workforce was based in "free" countries;
- 38% of the workforce was based in countries that are either "not free" or "partially free" according to the Freedom in the World index.

This analysis helps to prioritize these countries in terms of trade and work done.

In 2018, Legrand developed its approach by mapping theoretical risks relating to six main issues: child labor, forced labor, health and safety, working conditions, freedom of association and discrimination. These theoretical risks were ranked according to the following criteria:

- potential severity of the breach measured through its potential extent (size of workforce);
- difficulty of remedial measures and scale;
- probability of occurrence.

This ranking exercise was carried out using external resources such as ITUC's Global Rights Index and US Department of State reports on forced labor, child labor and the human rights situation worldwide (classified by country). Legrand also took into account whether or not ILO conventions had been ratified and whether or not local legislative provisions existed.

Based on these resources, the Group ranked theoretical risks in order to find the most relevant ones in each country.

The countries identified as theoretically presenting the greatest risks are: Algeria, China, Colombia, Egypt, India, Indonesia, Kazakhstan, Malaysia, Morocco, Mexico, Philippines, Saudi Arabia, Singapore, South Korea, Thailand, Turkey, Ukraine and the United Arab Emirates.

## Inherent risk mapping

Until 2018, Legrand based its due diligence within these countries on the Danish Institute for Human Rights methodology. The subsidiary self-assessment process was supplemented by a meeting with the person responsible for social issues. After that assessment, certain inherent risks were identified. An action plan to address them was then defined with the local Human Resources manager. Since 2019, Legrand has been deploying a new investigation matrix, still inspired by the Danish Institute questionnaire and, using that tool, will regularly assess how closely its subsidiaries' practices comply with its Human Rights Charter.

## 4.9.5.1.2 Risk prevention and mitigation measures

In 2017, Legrand drew up a Charter on Human Rights based on the principles and standards previously detailed. The Charter was approved by the Chief Executive Officer. It sets out, in operational terms, the Group's commitments to comply with the aforementioned texts. It seeks to inform all internal and external stakeholders about the principles and commitments that the Group has adopted for itself and its partners in connection with its activities. In 2018, the Charter was rolled out to those in charge of subsidiaries and local purchasing and human resource managers. Since 2019, all countries have carried out a self-assessment regarding respect for fundamental rights at work, covering 100% of the workforce. In addition, awareness-raising and training measures are provided for employees. This is the case in Hungary, Mexico, Peru, the United Kingdom, Indonesia, South Korea, India and Poland.

## 4.9.5.1.3 Effectiveness and results of the monitoring plan

No forced labor or child labor situations, as defined by ILO conventions, were detected within the Group. Questionnaire results have identified areas of potential progress, relating to practices that already exist within the Group but are insufficiently deployed. Among the improvement initiatives being undertaken, the main themes are:

- raising awareness of non-discrimination;
- improving employment conditions and taking action to improve health and safety;
- communicating about the existence of the whistleblowing system.

Action plans are therefore being implemented as part of a continuous improvement process.

In 2023, 50 alerts of potential discrimination were reported, including harassment.

These alerts were compiled on the basis of information reported by local systems and the group whistleblowing system.

## 4.9.5.2 Occupational health and safety

## 4.9.5.2.1 Regular risk mapping and assessment

The risk mapping methodology was revised in 2023. Analysis was performed on a country level. The scope is based on the registered number of employees in each country. The scale is ranked as "high" if the country has significant industrial and/or logistics activities. Remediation is evaluated on the basis of ISO 45001 certification and the implementation of best practices taken from Legrand Way Program for health and safety. Finally, criterion is based on performance over the last two years in terms of the rate of accidents.

#### A prioritized list is produced on the basis of all these criteria.

This analysis identifies the following countries as a priority for the Group (i.e. those with the highest overall score): France, Germany, the United States, Malaysia and Estonia. Specific action plans are underway in these countries. Work-related accidents with or without lost time are classified by standard cause, of which the three main ones in 2023 were:

- object being handled (35%);
- fall or collision not at height (23%);
- machinery (13%).

## 4.9.5.2.2 Risk prevention and mitigation measures

## **Overriding OHS requirements**

The Group has defined overriding OHS requirements. They relate to the following themes:

- formal safety guidelines based on risk assessments;
- communication and training (awareness-raising campaigns and results, hours of OHS training, number of first aiders, road risk);
- treatment of accidents (systematic analysis of root causes and definition of an action plan, use of "totems" to mark incident locations and management of external companies);
- treatment of near misses (disclosure and treatment system) extended to hazardous situations);
- management (promotion of the Group's OHS policy, OHS committees, safety visits and 15-minute safety briefings);
- health (health monitoring, prevention of musculoskeletal disorders, UN targets and prevention of psychosocial risks).

These overriding requirements form part of the OHS criteria expected by the Group for all sites, regardless of their activity. For more details about these criteria, please refer to section 4.4.6 of this Universal Registration Document.

## Comprehensive reporting

A four-level reporting process is in place:

- real-time reporting of work-related accidents (immediate disclosure to the Group's General Management);
- monthly reporting on key accident statistics;
- quarterly reporting of additional accident data (days of lost time, occupational illness, subcontractor accidents);
- annual reporting: three annual campaigns on the rollout of the OHS best practices of the Legrand Way (April, August and November).

## Targeted action plans

In France, a specific system is in place that takes accident data into account. The aim is to deploy tools intended to enhance the safety culture among all employees.

In the United States, a specific action plan is still in progress at the few sites where performance can still be improved.

## 4.9.5.2.3 Effectiveness and results of the monitoring plan

Following the 2014-2018 Roadmap, the Group changed its reference indicator and now uses the FR2 indicator, which covers accidents with and without lost time.

Legrand recorded a continuous fall in the FR2 over three years of the previous roadmap, with a rate of 3.49 at the end of 2021, beating the target set in the 2019-2021 CSR Roadmap.

In 2023, the FR2 improved further to 2.83.

#### Indicators relating to duty of care at sites Human rights and occupational health and safety

Resource indicators	
Hours of occupational health and safety training	218,068 hours (average of 6.8 per person)
Human rights risk map coverage rate	100%
Occupational health and safety reporting coverage rate	100%
Risk indicators	
% of the workforce working in countries that are "not free" or "partially free"	38%
Performance indicators	
Number of ethics alerts (internal and external) concerning the rights of employees or human rights more generally	64
FR1 rate (lost-time accident frequency)	1.73
FR2 rate (frequency of accidents with or without lost time)	2.83
Number of entities with a preventive or remedial human rights action plan	1
Number of human rights action plans in progress	1

## 4.9.5.3 Environment

## 4.9.5.3.1 Risk mapping

As a result of its activities, Legrand can impact its environment, in other words, ecosystems and people's health. The main environmental risks have been mapped out, focusing on the following themes:

## Greenhouse gas emissions

The nature of Legrand's industrial activities - namely the transformation of plastics by means of injection and extrusion, manufacturing of metallic parts, assembly and, to a lesser extent, surface treatment and painting - results in limited greenhouse gas emissions.

Energy consumption for industrial activities is the main source of greenhouse gas emissions. This energy is used primarily to power materials transformation equipment, as well as for heating and lighting buildings. These emissions have a negative impact on climate change.

## Emissions into the air and water

In some cases, the Group's production processes include the use of paint and inks, metal degreasing, use of vanishing oil, soldering of electronic components and molding of unsaturated polyester. These processes create volatile organic compounds, which have an adverse effect on health and the environment.

Legrand uses water in some of its industrial processes to cool down plastic parts. Water is also used in some surface treatments. Finally, it is used for sanitation purposes.

Water is treated either internally or externally, before being discharged into the natural environment or a public sanitation system. If there are any faults in the water treatment system, this may result in pollution of the receiving environment and have an impact on health and the environment.

### **Depletion of natural resources**

In manufacturing Legrand's products, materials such as minerals are used for the various metallic parts, fossil fuels are used for plastic, and rare earths are used to make a number of electronic subassemblies.

During quarrying, the mineral concentration is lower and therefore requires greater energy consumption and increasing use of chemical products, which are non-renewable natural resources. The extraction of new natural resources therefore has a significant impact on the

environment and ultimately results in the depletion of these resources

Water – a renewable but vulnerable resource – is used at Legrand primarily for sanitation purposes but also for certain surface treatments and for cooling certain plastic parts. The impact on the environment and the health of local communities is significant for production sites in water stressed areas.

### Waste production

As a producer of electrical and electronic equipment, Legrand needs to pay particular attention to the end-of-life management of its products, which can impact the environment and health due to hazardous substances present in its components.

Industrial waste, if not managed correctly by means of recycling or recovery, can impact the environment.

The same applies to plastic packaging, which can turn into microplastics and cause water, air and soil pollution.

### 4.9.5.3.2 Analysis and ranking

To rank the environmental risks, taking into account their potential impact on stakeholders, the methodology developed by Legrand has incorporated the following criteria: the

scope, the scale, the extent of remediation and the probability of occurrence, detailed below:

	ANALYSIS OF ENVIRONMENTAL RISKS
SCOPE	Number of square meters in use in the country.
SCALE	Depending on the type of activity and the impact of the risks resulting from Legrand's activities on the nine planetary limits (see <a href="www.stockholmresilience.org/research/planetary-boundaries.html">www.stockholmresilience.org/research/planetary-boundaries.html</a> for a full explanation of planetary limits).
REMEDIATION	Ability to quickly and effectively get back to "normal". The existence at a site of a robust environmental management system meeting ISO 14001 standards allows for the level of remediation to be assessed.
PROBABILITY	Environmental performance index incorporating 40 indicators measuring good governance and regulatory maturity. This index ranks 180 countries around the world in relation to climate change mitigation, environmental health and the vitality of ecosystems.

### 4.9.5.3.3 Mitigation and prevention

Each site's environmental impacts are identified, measured and managed using the ISO 14001 environmental management system (EMS), which defines a continuous improvement loop: identification and management of Significant Environmental Aspects (SEAs) allow each site to produce its own risk map. Some environmental risks benefit

from action plans implemented at Group level and are included in the 2022-2024 CSR Roadmap. The mitigation and prevention plan detailed below is therefore the accumulation of the measures resulting from the Environment Management System and the Group's action plan in relation to multi-year targets set.

Risk category	Risks detailed	Mitigation and prevention plan
Greenhouse gas	Direct emissions (Scope 1)	Group action plan included in the 2022-2024 CSR
emissions	Indirect emissions (Scope 2)	Roadmap
Emissions into the air and water	VOC emissions	Monitoring of VOC emissions at each site (EMS ISO 14001 action plan)
	Water emissions	Monitoring of water emissions at each site (EMS ISO 14001 action plan)
Depletion of natural	Minerals extraction (for metals)	Group action plan included in the 2022-2024 CSR
resources	Fossil fuel extraction (for plastic)	Roadmap
	Rare earth extraction	Specific group action plan concerning identification of rare earths
	Use of water resources	Monitoring of water consumption at each site (EMS ISO 14001 action plan)
Waste production	Presence of hazardous substances	Specific group action plan concerning identification and substitution of hazardous substances
	Industrial waste production	Monitoring of volumes and categories of waste at each site (EMS ISO 14001 action plan)
	Plastic packaging waste	Group action plan included in the 2022-2024 CSR Roadmap

### 4.9.5.3.4 Effectiveness and results of the monitoring plan

The mitigation and prevention plan comprises indicators to measure the Group's environmental impact (energy consumption, water consumption, emissions of VOCs into the air, waste production and management). Some major improvements in industrial processes allowed for a reduction in these indicators in 2023.

The Group also sets aside financial reserves to cover environmental risks. These relate to past pollution resulting from industrial activities prior to Legrand's arrival at the relevant sites and are subject to analysis and treatment plans.

### Indicators relating to the duty of care at Legrand sites – Environmental issues

Resource indicators	
Proportion of sites with ISO 14001 certification	84%
Risk indicators	
Number of ethics alerts (internal and external) concerning the environment	1
Amount of reserves set aside to cover environmental risks	€2.0m
Performance indicators	
% change in energy consumption since 2021	-15%
% reduction in Scope 1&2 CO <sub>2</sub> emissions since 2022 (SBTi basis)	-30%
% reduction in water consumption (vs. 2022)	-13%
% reduction in waste produced by sites (vs. 2022)	-16%
% of waste sent to the recovery sector <sup>(1)</sup>	94%
% change in VOC emissions (vs. 2022) <sup>(1)</sup>	-32%

<sup>(1)</sup> These indicators cover the Group's industrial sites.

Legrand has also adopted a process for issuing immediate alerts in the event of an accident or environmental alerts, which did not reveal any incidents between 2020 and 2023.

### 4.9.6 - Future development of the duty of care plan

The following areas for improvement have been identified:

- risk map review: 2023-2024, mapping the impacts, risks and opportunities relating to the CSRD;
- consultation with stakeholders. Look into the possibility of incorporating duty of care into stakeholder consultations in 2024 within the framework of work relating to the CSRD;
- duty of care update in line with the EU's new CSRD directive: 2024-2025.

# **4.10** - Summary of indicators and cross-reference tables

### 4.10.1 - Reporting procedures

### **Occupational Health and Safety reporting**

It allows to periodically consolidate statistical data on occupational risk prevention. It covered 100% of the Group's workforce (excluding acquisitions made in the last two years) in 2023.

New acquisitions receive training in reporting rules and standards in the first year of their consolidation into the Group. Their prevention indicators are taken into account within the overall figures provided by the Group only in the third year following their consolidation because of the time needed to conform to the Group's methods and standards.

In 2023, 17 entities were added to the reporting scope. These are entities that joined the Group in 2021: 9 Ensto entities (Europe), 6 Borri entities (Italy, North America and the Middle East), Champion One in the United States and Ecotap in the Netherlands.

### **Human resources reporting**

It allows for periodical consolidation of statistical data on human resources management. In 2023, it covered 96.3% of the workforce.

New acquisitions are integrated not later than two years following their inclusion in the Group's scope of consolidation. In 2023, the following entities joined the reporting scope:

- Ecotap in the Netherlands;
- EMOS and its countries of operation;
- Geiger in Germany;
- Encelium in Canada;
- Two sales offices in Madagascar and Benin.

In 2023, the two entities based in Russia: Legrand Russia and Kontaktor were removed from the reporting scope and LNCA entities are excluded from the absenteeism calculation.

#### **Environmental reporting**

These allow periodic consolidation of environmental data. They concern production sites with more than 25 people, administrative or commercial sites with more than 200 employees, and logistics sites larger than 5,000 m². The environmental reporting covers a staggered calendar, systematically composed of the fourth quarter of year N-1 and the first three quarters of year N.

New acquisitions are integrated no later than two years following their inclusion in the Group's scope of consolidation (three years for Product Sustainability Profiles).

In 2023, 8 sites were integrated in the reporting and 4 were excluded. All reporting tools include documents giving an overview of the reporting process plus a user guide. Online help, data consistency checks and mandatory comments are integrated into these applications to help with inputting the entities' qualitative data.

It should be noted that in 2023, the emission factors used to calculate Scope 1&2 are not all aligned on the same year. This difference in year will be revised in 2024, to ensure that the emission factors are from the same reference year.

### 4.10.2 - Overview of workforce-related indicators

### 4.10.2.1 Health and safety indicators

The data presented corresponds to the Occupational Health and Safety scope of reporting, which covers all Group employees excluding acquisitions under two years, (*i.e.* 32,164 people at the end of 2023). The headcount of acquisitions not included in the indicators below is 1,327 at the end of December 2023. As a result, the coverage rate for OHS indicators, including recent acquisitions, is 96%. Risk

indicators are consolidated across almost all employees covered by health and safety reporting, except for a few cases of isolated or seconded employees. For reasons related to the reporting process, the results below (excluding accident data) were calculated based on the end-November 2023 headcount, *i.e.* 32,225.

	2021	2022	2023
FR1 - Frequency rate of lost-time work accidents: (Number of accidents x 1,000,000) / (Number of hours worked)	2.06	1.92	1.73
FR2 - Frequency rate of work accidents with or without lost time: (Number of accidents x 1,000,000) / (Number of hours worked)	3.49	2.99	2.83
Number of accidents with lost time (Group employees)	127	120	109
Number of accidents without lost time (Group employees)	85	65	67
Health and Safety Committees (HSCs) (% of Group workforce covered by this process)	97%	99%	98%
Occupational health (Share in % of people who have had a check-up within the last 5 years)	77%	85%	84%
Severity rate of accidents at work (Number of days of lost time × 1,000) / (Number of hours worked)	0.12	0.10	0.09
Number of days lost after an accident at work (Group employees)	6,954	6,308	5,074
Number of accidents among subcontractors	88	70	76
Training Number of health and safety training hours per person	5.8	7.7	6.8
Occupational illness (Number of recognized occupational illnesses) *	45	45	48
Frequency rate of occupational illnesses (Number of recognized occupational illnesses x 1,000,000) / (Number of hours worked)	0.75	0.74	0.81
Number of fatal accidents (including temporary workers and contractors working on site) **	0	0	0
Number of sites with valid certification of their H&S management system (ISO 45001) ***			66
Percentage of headcount covered by the above certification (HC of certified sites / HC of sites within the scope of certification according to Group rule) ***			63%

<sup>\*</sup> The illnesses have to be validated as due to professional activities by the competent authority or by the entity.

The calculation of FR1 and FR2 includes fatal accidents (no fatal accidents in 2021, 2022 and 2023, including temporary staff and subcontractors working on our premises).

The number of fatal accidents is shown including temporary staff and subcontractors working on our premises.

<sup>\*\*</sup> This number includes fatalities identified as due to occupational illnesses.

<sup>\*\*\*</sup> It should be noted that 26 additional sites were audited at the end of 2023 (24 LNCA sites, 1 site in Italy and 1 site in Turkey), and subject to the positive decisions of the certification bodies expected shortly, the percentage of employees concerned should reach 85%.

### 4.10.2.2 Indicators on employment, organization of labor, relations and training [ESRS2 SBM 1]

### Group workforce at the end of 2023

Registered workforce (open-ended and fixed-term contracts): at the end of 2023, the registered workforce consisted of 33,910 people. The scope of HR reporting covers 32,672 people, 96.3% of the total workforce. It does not include acquisitions made in 2023.

Average workforce (open-ended and fixed-term contracts): average headcount in 2023 was 37,768. The breakdown by geographical location and main business sector is set out below.

		2021		2022		2023
TOTAL NUMBER OF EMPLOYEES (ANNUAL AVERAGE)		38,207		37,931		37,768
By geographical location:						
Rest of Europe		14,890		15,403		15,281
North and Central America		7,084		6,917		6,517
Rest of the world		16,233		15,611		15,970
	of which Back Office	of which Front Office	of which Back Office	of which Front Office	of which Back Office	of which Front Office
TOTAL NUMBER OF EMPLOYEES (ANNUAL AVERAGE)	81%	19%	80%	20%	80%	20%
By geographical location:						
Europe	79%	21%	78%	22%	78%	22%
North and Central America	79%	21%	78%	22%	78%	22%
Rest of the World	84%	16%	83%	17%	82%	18%

### Organization of working hours - Worldwide

	2021	2022	2023
% employees working full-time	97.6%	97.6%	97.3%
% employees working part-time	2.4%	2.4%	2.7%

N.B. The definition of full-time and part-time is given in the HR reporting user guide.

### Absenteeism - Worldwide

	2021	2022	2023
All job categories	3.11%	3.38%	3.08%

N.B. The following are excluded: days of temporary layoff, disciplinary suspension, strikes, maternity leave, absence for family events (statutory or under agreements), statutory holidays and unpaid leave. Days of long-term sickness leave, i.e. days when the employee is no longer compensated by the company, are excluded from the calculation.

### Employee-management dialogue and freedom of association – Worldwide

	2021	2022	2023
% of employees covered by a collective bargaining agreement and/or convention	48%	47%	49%

N.B. The percentage of employees covered by a collective bargaining agreement is the percentage of the total year-end workforce in the HR reporting scope.

### Restructuring and reorganization - Worldwide

	2021	2022	2023
% of reporting scopes with consultation rules	36%	36%	33%

The absenteeism indicator covered 83.2% of the year-end workforce in HR reporting (excluding U.S. data).

## Corporate social responsibility and declaration of non-financial performance Summary of indicators and cross-reference tables

### Compensation - Worldwide

	2021	2022	2023
% of non-managers on minimum wage	0.9%	0.8%	0.5%

#### N.B.

- § the minimum wage is the legal minimum wage of the country;
- § 10 reporting areas have employees on the minimum wage;
- § the indicator above covers 99.5% of the Group's non managerial employees.

#### Compensation by gender and occupational category - Worldwide

	2021	2022	2023
Gender pay gap: managers	13.3%	13.9%	14.4%
Gender pay gap: non-managers	10.3%	9.2%	9.1%

N.B. The calculation of the gender pay gap, for both non-managers and managers, is based on the weighted workforce in each reporting scope. It covers 99.3 % of the Group's non-managerial employees and 97.2 % of the Group's managerial employees.

With respect to the pay gap for non-managers, Legrand's industrial operations are assembly-intensive. Workshops are essentially staffed by women and the qualification level required is low. Concerning the pay gap for managers, note that these roles are essentially filled by men, the explanation for which lies in the nature of the Group's engineering businesses (electronic, electrotechnical and electromechanical fields) and sales and marketing activities (sales engineers). Pay for those jobs is above the Group average for managers.

### Geographical breakdown of workforce

	2021	2022	2023
Mature countries	49%	50%	52%
New economies	51%	50%	48%
TOTAL	100%	100%	100%

N.B. The breakdown covers 100% of employees on permanent or fixed-term contracts of the HR reporting.

### Breakdown by occupational category - Worldwide

	2021	2022	2023
Managers	34%	36%	37%
Non-Managers	66%	64%	63%

N.B. Definitions of occupational categories are included in the HR reporting user guide.

### Breakdown by age - Worldwide

	2021	2022	2023
Employees < 26 years	7%	7%	7%
Employees ≥ 26 years and < 36 years	25%	24%	23%
Employees ≥ 36 years and < 46 years	30%	30%	30%
Employees ≥ 46 years and < 56 years	26%	26%	26%
Employees ≥ 56 years	12%	13%	14%

N.B. The age pyramid takes into account employees with fixed-term or open-ended employment contracts.

### Breakdown by type of contract

	2021	2022	2023
Open-ended worldwide	85%	86%	86%
Fixed-term worldwide	15%	14%	14%

N.B. It should be noted that the proportion of fixed-term contracts is inherently affected by the large number of temporary contracts in China, a common local practice.

### Hirings and departures - Worldwide

	2021	2022	2023
Proportion of open-ended contracts in hiring of employees on open-ended and fixed-term contracts (excluding fixed-term contracts converted into open-ended contracts)	44%	55%	59%
Proportion of fixed-term converted into open-ended contracts in hiring of employees on open-ended contracts	22%	18%	16%
Open-ended contract turnover	14%	15%	13%
O/Wh voluntary open-ended contract turnover (resignations)	8.3%	8.6%	6.6%

#### In 2023:

- the total number of hires was 5,386; \$
- the number of open-ended contracts among new hires on open-ended and fixed-term contracts totalled 3,190;
- the number of fixed-term contracts converted into open-ended contracts was 586.

"Open-ended contract turnover" takes into account resignations, retirements, layoffs for personal reasons, layoffs for economic reasons, departures by stipulated agreement, employees with an open-ended contract not remaining in the company at the end of their probationary period, and other reasons (Death...) (according to the methodology recommended by the GRI). This "open-ended contract turnover" indicator is calculated by taking the total number of terminated open-ended contracts and dividing it by the open-ended contract workforce at the beginning of the financial year. "Voluntary open-ended contract turnover" is calculated dividing the number of resignations by the open-ended contract workforce at the beginning of the financial year.

Moreover, it should be noted that the proportion of fixed-term contracts is inherently affected by the large number of temporary contracts in China, a common local practice.

Departures*	2021	2022	2023
Of which resignations	57%	56%	49%
Of which retirement	9%	8%	11%
Of which other departures	34%	36%	40%
TOTAL	100%	100%	100%

N.B.: Data relating to departures include open-ended contracts. The "other departures" indicator takes into account collective agreements, layoffs for personal and economic reasons, employees with an open-ended contract not remaining in the Company at the end of their trial period, and various other reasons including death.

For 2023, the total number of departures was 5,586 for all reasons and for all types of contracts combined (of which 19.33% were departures for personal reasons, layoffs for economic reasons, and fixed-term contracts terminated early by the employer). Out of that total, 3,729 departures concerned employees on open-ended contracts; 1,857 departures concerned employees on fixed-term contracts, of which 34% were in the Group's Chinese entities on account of the high proportion of fixed-term contracts in China. Note that 60% of departures of employees on fixed-term contracts took place at the employee's initiative.

### Hirings by gender - Worldwide

	2021	2022	2023
Percentage of women among persons hired	50%	44%	43%
Percentage of men among persons hired	50%	56%	57%

N.B.: These figures take into account open-ended and fixed-term contracts and exclude fixed-term contracts converted into open-ended contracts.

### Employee training (fixed-term and open-ended contracts)

	2021	2022	2023
Number of training hours per employee (Worldwide)	17 h	20 h	22 h
Number of training hours per employee – Managers	20 h	22 h	23 h
Number of training hours per employee – Non-managers	15 h	19 h	21 h
Percentage of the Group's workforce receiving training during the year	93%	96%	95%

These figures are calculated by taking into account the number of training hours completed, divided by the number of people registered in the headcount at the end of the year, excluding acquisitions made during the year and the previous year. The calculation of the training rate takes into account the limitation at 100% of the achievement rates of countries.

### Talent management - Worldwide

	2021	2022	2023
Rate of Individual Appraisal Reviews (CAPPs) – Managers	97%	96%	93%
Manager retention rate	94%	93%	94%

The rate of Individual Appraisal Reviews (CAPPs) - Managers is calculated by taking the number of annual manager interviews conducted divided by the number of managers registered in the headcount at the end of the year, excluding acquisitions made during the year and the previous year. It takes into account the limitation at 100% of the achievement rates of countries.

### 4.10.2.3 Diversity indicators

The tables below summarize the main Group indicators in terms of diversity. All data are reported unadjusted for changes in scope of consolidation.

### Breakdown of employees by gender - Worldwide - Open-ended and fixed-term contracts

	2021	2022	2023
Women	38%	38%	38%
Men	62%	62%	62%

### Breakdown of employees by gender and age - Worldwide - Open-ended and fixed-term contracts

	2021	2022	2023
Female employees < 26 years	3.2%	3.1%	2.9%
Male employees < 26 years	3.7%	3.8%	3.8%
Female employees ≥ 26 years and < 36 years	9.8%	9.5%	9.3%
Male employees ≥ 26 years and < 36 years	14.9%	14.0%	13.5%
Female employees ≥ 36 years and < 46 years	11.9%	12.1%	12.1%
Male employees ≥ 36 years and < 46 years	18.3%	18.1%	18.1%
Female employees ≥ 46 years and < 56 years	8.8%	8.9%	9.0%
Male employees ≥ 46 years and < 56 years	17.1%	17.3%	17.5%
Female employees ≥ 56 years	4.0%	4.2%	4.2%
Male employees ≥ 56 years	8.3%	9.0%	9.6%

N.B. At the end of 2023, the average age of male employees was 43.45 years, compared with 41.59 years for women.

## Breakdown of employees by gender and occupational categories – Worldwide – Open-ended and fixed-term contracts

	2021	2022	2023
Percentage of female managers	26.7%	28.5%	29.1%
Percentage of male managers	73.3%	71.5%	70.9%
Percentage of female non-managers	43.3%	43.1%	42.5%
Percentage of male non-managers	56.7%	56.9%	57.5%
Percentage of women in key positions	20.0%	24.4%	26.2%

All the above percentages are calculated on the basis of registered headcount end of the year, excluding acquisitions made in the year and the previous year, with the exception of the proportion of women in key positions, which only excludes acquisitions made in the year.

### Percentage of disabled workers - Worldwide

	2021	2022	2023
Percentage of disabled workers	2.16%	2.15%	2.38%

### 4.10.3 - Overview of environmental indicators

The tables below show the main Group environmental indicators. All data correspond to the Environment reporting scope, except for greenhouse gas emissions expressed in metric tons of  $CO_2$  equivalent, which cover 100% of the

Group's activities (excluding acquisitions made in 2022 and 2023). For more information on the rules for including newly merged acquisitions in the reporting process, please refer to section 4.1.1. of this Universal Registration Document.

### 4.10.3.1 Environmental indicators - sites

The table below shows the main indicators monitored by the Group as regards impacts related to site activities. The data is unadjusted for changes in the scope of consolidation.

Environmental reporting is based on a special calendar always consisting of the fourth quarter of year Y-1 and of the first three quarters of year Y.

	2021	2022	2023
Energy consumption (GWh)	453	469	384
Direct energy consumption (mainly gas) (GWh)	179	190	145
Indirect energy consumption (mainly electricity) (GWh)	274	279	239
Total CO <sub>2</sub> emissions related to energy usage or Scope 1&2 (in thousands of metric tons of CO <sub>2</sub> equivalent)*	139	121***	84
Emissions from product transportation (in thousands of metric tons of CO <sub>2</sub> equivalent)*	123	129	104
Indirect CO <sub>2</sub> emissions or Scope 3 (thousands of metric tons of CO <sub>2</sub> equivalent)*	3,464****	13,267****	12,858
ISO 14001-certified sites (%)	88%	88%	84%
Water consumption (in thousands of m³)	727	792	686
Waste produced (in thousands of metric tons) <sup>(1)</sup>	56	61	51
of which hazardous waste <sup>(1)</sup>	5%	5%	5%
Waste recovered** (%)(1)	92%	92%	94%
Volatile Organic Compound (VOC) emissions (metric tons)***(1)	124	134	91

<sup>\*</sup> Recovery complies with the requirements of the GHG Protocol.

### 4.10.3.2 Environmental indicators – products

	2021	2022	2023
Share of Group sales generated by products with PEPs	70%	69%	73%
Share of Group sales <sup>(1)</sup> compliant with RoHS regulations	92%	88%	93%

<sup>(1)</sup> Including Group products outside the scope of RoHS regulations, excluding acquisitions in 2021-2022 and 2023 and sales of services. The elimination of RoHS substances contained in these products is a voluntary commitment by the Group.

### 4.10.3.3 Environmental indicators - other

	2021	2022	2023
Environment-related contingency provisions and guarantees (in millions of euros)	5.3	5.6	2.0
Convictions, fines, closures	0.0	0.0	0.0

<sup>\*\*</sup> Sent for recovery.

<sup>\*\*\*</sup> Only business-related emissions are taken into account.

<sup>\*\*\*\* 2022</sup> has been restated as part of the recalculation of Legrand's carbon footprint. CO<sub>2</sub> emissions linked to biomethane guarantees of origin are no longer taken into account.

<sup>\*\*\*\*\*</sup> This figure has been revised to incorporate the new carbon footprint calculation methodology. Figure presented in 2022 URD: 2,802 t CO<sub>2</sub>e.

<sup>(1)</sup> These indicators cover industrial sites of the Group.

### 4.10.4 - GRI correspondance table

Businesses should work against corruption in all its forms,

including extortion and bribery

10.

This report has been prepared in accordance with the Core level of the GRI Standards (2023 version). The full cross-reference table can be found on the Group website. https://www.legrandgroup.com/en/our-commitments/csr-resource-center

#### 4.10.5 - UN Global Compact cross-reference table **Global Compact principle** Sections of the Universal Registration Document 4.6.1. Sustainable purchasing Businesses should support and respect the protection of 1. internationally proclaimed Human Rights 4.4.5.1. Upholding the Group's commitment to human rights Businesses should ensure that they are not complicit in human 2. rights abuses Businesses should uphold freedom of association and the 3. 4.4.5.1. Upholding the Group's commitment to human rights effective recognition of the right to collective bargaining The elimination of all forms of forced or compulsory labor 4. 5. The effective abolition of child labor The elimination of discrimination with respect to employment 6. 4.4.9. Inclusion, diversity and equal opportunity and occupation Businesses should support a precautionary approach to 7. environmental challenges 4.2. Reducing the Group's environmental impact The undertaking of initiatives to promote greater environmental 8. responsibility 4.2. Reducing the Group's environmental impact The encouragement of the development and diffusion of 9. environmentally friendly technologies 4.3. Promoting the circular economy

4.8. Acting ethically

4.6.1. Sustainable purchasing

### 4.10.6 - TCFD recommendations cross-reference table

TCFD recommendation - Governance	Relevant section of the Declaration of extra-financial Performance
a) Describe the board's oversight of climate-related risks and opportunities.	4.1.3.1.2. A longstanding commitment reflecting the company's purpose and contributing to its performance
<ul> <li>Describe management's role in assessing and managing climate- related risks and opportunities.</li> </ul>	4.2.2.2. Governance and control of climate issues
TCFD info require	ement – Strategy
a) Describe the climate-related risks and opportunities the	4.2.2. Legrand's climate policy
organization has identified over the short, medium, and long term.	4.2.2.1. Impacts, risks and opportunities (IRO) linked to climate change
	4.2.2.3. Presentation of Legrand's climate policy
	4.1.3.1.6. A vision for the future
o) Describe the impact of climate-related risks and opportunities on	4.2.2. Legrand's climate policy
the organization's businesses, strategy, and financial planning.	4.2.2.1. Impacts, risks and opportunities (IRO) linked to climate change
c) Describe the resilience of the organization's strategy, taking into	2.2. Accelerating growth
consideration different climate-related scenarios, including a 2°C or lower scenario.	4.1.3.1.2. A longstanding commitment reflecting the company's purpose and contributing to its performance
	4.2.2.3. Presentation of Legrand's climate policy
TCFD info requiremen	nt – Risk management
a) Describe the organization's processes for identifying and	4.2.2. Legrand's climate policy
assessing climate-related risks.	4.2.2.1. Impacts, risks and opportunities (IRO) linked to climate change
	3.6.1.1. Impacts, risks and opportunities (IRO) linked to climate change
b) Describe the organization's processes for managing climate-	3.3.2. Risk Management Process
related risks.	3.6.1.1. Environmental impacts and risks associated with climate change
c) Describe how processes for identifying, assessing, and	3.3. Risk management system
managing climate-related risks are integrated into the organization's overall risk management.	3.6. Risk factors and control systems in place
TCFD info requirement	t – Metrics and Targets
a) Disclose the metrics used by the organization to assess climate-	3.3.2. Risk management process
related risks and opportunities in line with its strategy and risk management process.	4.2.2. Legrand's climate policy
b) Disclose greenhouse gas (GHG) emissions for Scope 1, 2 and,	4.2. Reducing the Group's environmental impact
where applicable, 3, as well as associated risks.	4.2.2.3. Presentation of Legrand's climate policy
c) Describe the targets used by the organization to manage climate-	4.2.2. Legrand's climate policy
related risks and opportunities and performance against targets.	4.2.2.1. Impacts, risks and opportunities (IROs) relating to climate change

### 4.10.7 - SASB cross-reference table

The full cross-reference table can be found on the Group website.

https://www.legrandgroup.com/en/our-commitments/csr-resource-center

# 4.10.8 - Disclosure and application requirement in topical ESRS that are applicable in conjunction with ESRS 2 General disclosures

ESRS 2 Disclosure Requirement	Related ESRS paragraph	Related Legrand 2023 URD paragraph
GOV-1 The role of the administrative, management and supervisory bodies	ESRS G1 Business conduct (paragraph 5)	4.1.2.1
GOV-3 Integration of sustainability-related performance in incentive schemes	ESRS E1 Climate change (paragraph 13)	4.1.2.3 4.2.2.2
SBM-2 Interests and views of stakeholders	ESRS S1 Own workforce (paragraph 12)	4.1.3.2
of stakeholders	ESRS S2 Workers in the value chain (paragraph 9)	
	ESRS S3 Affected communities (paragraph 7)	
	ESRS S4 Consumers and end-users (paragraph 8)	
<b>SBM–3</b> Material impacts, risks and opportunities and	ESRS E1 Climate Change (paragraphs 18 to 19)	4.1.4.3
their interaction with	ESRS E4 Biodiversity and ecosystems (paragraph 16)	4.2.2.1
strategy and business model	ESRS S1 Own workforce (paragraph 13 to 16)	4.2.6.1
	ESRS S2 Workers in the value chain (paragraph 10 to 13)	4.4.2.1
	ESRS S3 Affected communities (paragraph 8 to 11)	4.6.2.1
	ESRS S4 Consumers and end-users (paragraph 9 to 12)	4.7.2
		4.5.2
IRO-1 Description of the	ESRS E1 Climate change (paragraph 20 to 21)	4.1.4.1
processes to identify and assess material impacts,	ESRS E2 Pollution (paragraph 11)	
risks and opportunities	ESRS E3 Water and marine resources (paragraph 8)	
	ESRS E4 Biodiversity and ecosystems (paragraph 17 to 19)	
	ESRS E5 Resource use and circular economy (paragraph 11)	
	ESRS G1 Business conduct (paragraph 6)	

## 4.11 - Statutory Auditors' report

### Report of the independent third-party organization on the verification of the consolidated nonfinancial performance statement included in the management report

This is a free translation into English of the independent third-party organization's report issued in French and is provided solely for the convenience of English-speaking readers. This report should be read in conjunction with, and construed in accordance with, French law and professional standards applicable in France.

Year ended December 31, 2023

#### To shareholders,

In our capacity as independent third-party organization, member of Mazars Group and accredited by COFRAC Inspection under number 3-1095 (list of accredited sites and their scope of accreditation available on <a href="www.cofrac.fr">www.cofrac.fr</a>), we have performed work to provide a reasoned opinion that expresses a limited level of assurance on the historical information (observed and extrapolated) of the consolidated extra-financial performance statement (hereinafter the "Information" and "Statement" respectively), prepared in accordance with the entity's procedures (hereinafter the "Guidelines"), for the financial year ended December 31st, 2023 presented in the management report of the group, (hereinafter the "Entity") in application of the provisions of Articles L. 225-102-1, R. 225-105 and R. 225-105-1 of the Commercial Code.

#### Conclusion

Based on the procedures we performed, as described in the "Nature and scope of our work" and the evidence we collected, nothing has come to our attention that causes us to believe that the consolidated non-financial statement is not presented in accordance with the applicable regulatory requirements and that the Information, taken as a whole, is not presented fairly in accordance with the Guidelines, in all material respects.

#### Preparation of the non-financial performance statement

The lack of a commonly used framework or established practice on which to base the assessment and evaluation of information allows for the use of alternative accepted methodologies that may affect comparability between entities and over time.

The Statement has been prepared in accordance with the Entity's procedures (hereinafter the "Guidelines"), the main elements of which are presented in the Statement and on request from the Entity's head office.

### Restrictions due to the preparation of the Information

As mentioned in the Statement, the Information may contain inherent uncertainty about the state of scientific or economic knowledge and the quality of external data used. Some of the Information is dependent on the methodological choices, assumptions and/or estimates made in preparing the information and presented in the Statement.

### The Entity's responsibility

The Board of Directors is responsible for:

- selecting or setting appropriate criteria for the preparation of the Information
- preparing the Statement with reference to legal and regulatory requirements, including a presentation of the business model, a description of the principal non-financial risks, a presentation of the policies implemented considering those risks and the outcomes of said policies, including key performance indicators and also, the Information required by Article 8 of Regulation (EU) 2020/852 (EU Taxonomy);
- and implementing internal control procedures deemed necessary to the preparation of information, free from material misstatements, whether due to fraud or error.

### Responsibility of the independent third-party organization

Based on our work, our responsibility is to provide a report expressing a limited assurance conclusion on:

- the compliance of the Statement with the requirements of article R. 225-105 of the French Commercial Code;
- the fairness of Information (observed or extrapolated) provided in accordance with article R. 225 105 I, 3° and II of the French Commercial Code, *i.e.*, the outcomes, including key performance indicators, and the measures implemented considering the principal risks (hereinafter the "Information").

We conducted our work in order to provide a reasoned opinion expressing a limited level of assurance on the historical, observed and extrapolated information.

As it is our responsibility to express an independent conclusion on the Information prepared by management, we are not authorized to be involved in the preparation of such Information, as this could compromise our independence.

This is not our responsibility to express an opinion on:

- the entity's compliance with other applicable legal and regulatory requirements (in particular with regard to the Information required by Article 8 of Regulation (EU) 2020/852 (green taxonomy), the due diligence plan and the fight against corruption and tax evasion);
- the truthfulness of the Information provided for in Article 8 of Regulation (EU) 2020/852 (EU Taxonomy);
- the compliance of products and services with applicable regulations.

### Regulatory provisions and applicable professional standards

The work described below was performed with reference to the provisions of articles A. 225-1 *et seq.* of the French Commercial Code, as well as with the professional guidance of the French Institute of Statutory Auditors ("CNCC") applicable to such engagements and with ISAE 3000<sup>(1)</sup> (revised).

This report has been prepared in accordance with the RSE\_SQ\_Programme de vérification\_DPEF.

### Independence and quality control

Our independence is defined by the requirements of article L. 822-11-3 of the French Commercial Code and the French Code of Ethics (*Code de déontologie*) of our profession. In addition, we have implemented a system of quality control including documented policies and procedures regarding compliance with applicable legal and regulatory requirements, the ethical requirements and the professional doctrine of the French National Association of Auditors.

### Means and resources

Our work was carried out by a team of 8 people between October 2023 and February 2024 and for 20 weeks.

We conducted around twenty interviews with the people responsible for preparing the Statement, representing executive management, administration and finance, risk management, compliance, human resources, health and safety, environmental and purchasing departments.

#### Nature and scope of our work

We planned and performed our work considering the risks of significant misstatement of the Information.

We estimate that the procedures we have carried out in the exercise of our professional judgment enable us to provide a limited assurance conclusion:

- we obtained an understanding of all the consolidated entities' activities and the description of the principal risks associated;
- we assessed the suitability of the criteria of the Guidelines with respect to their relevance, completeness, reliability, neutrality and understandability, with due consideration of industry best practices, when appropriate;
- we verified that the Statement includes each category of social and environmental information set out in article L. 225 102 1 III as well as information regarding compliance with human rights and anti-corruption and tax avoidance legislation;
- we verified that the Statement provides the Information required under article R. 225-105 II of the French Commercial Code, where relevant with respect to the principal risks, and includes, where applicable, an explanation for the absence of the Information required under article L. 225-102-1 III, paragraph 2 of the French Commercial Code;
- we verified that the Statement presents the business model and a description of principal risks associated with all the consolidated entities' activities, including when relevant and proportionate, the risks associated with their business relationships, their products or services, as well as their policies, measures and the outcomes thereof, including key performance indicators associated to the principal risks;
- we referred to documentary sources and conducted interviews to:
  - assess the process used to identify and confirm the principal risks as well as the consistency of the outcomes, including
    the key performance indicators used, with respect to the principal risks and the policies presented, and;
  - corroborate the qualitative information (measures and outcomes) that we considered to be the most important presented in Appendix 1; concerning certain risks (risks related to purchasing and business ethics, our work was carried out on the consolidating entity, for the others risks, our work was carried out on the consolidating entity and on a selection of entities presented in Appendix 1);
- we verified that the Statement covers the scope of consolidation, i.e., all the consolidated entities in accordance with article L. 233-16 of the French Commercial Code within the limitations set out in the Statement;
- (1) ISAE 3000 Assurance engagements other than audits or reviews of historical financial information.

- we obtained an understanding of internal control and risk management procedures implemented by the entity and assessed the data collection process to ensure the completeness and fairness of the Information;
- for the key performance indicators and other quantitative outcomes that we considered to be the most important presented in Appendix 1, we implemented:
  - analytical procedures to verify the proper consolidation of the data collected and the consistency of any changes in those data;
  - tests of details, using sampling techniques, in order to verify the proper application of the definitions and procedures and reconcile the data with the supporting documents. This work was carried out on a selection of contributing entities, presented in Appendix 1, and covers between 14% and 100% of the consolidated data relating to the key performance indicators and outcomes selected for these tests;
- we assessed the overall consistency of the Statement based on our knowledge all the consolidated entities.

We are convinced that the work carried out, based on our professional judgement, is sufficient to provide a basis for our limited assurance conclusion; a higher level of assurance would have required us to carry out more extensive procedures.

La CNCC considère que la traduction n'est pas signée, dans la mesure où il s'agit d'une traduction libre en anglais du rapport original établi en français. En effet, la signature est le graphisme par lequel une personne s'identifie dans un acte et par lequel elle exprime son approbation du contenu du document. En outre, l'apposition d'une signature sur un rapport lui confère la qualité d'être un original. Or, au cas particulier, l'original est représenté par la version française du rapport.

Appendix 1: list of audited quantitative information, including key performance indicators and contributing entities

Themes	Audited indicators	Audited perimeter	
	Registered workforce at the end of 2023, per gender and age		
	Percentage of management positions filled by women*	-	
	Total number of hires	_	
	Total number of departures	-	
Social	Total number of days of absence	- Sites	
	Number of training hours per employee	-	
	Percentage of employees that attain 7 hours of annual training*	-	
	Number of new opportunities to early-in-careers each year*	_	
	Percentage of the workforce working at an entity holding the "Diversity & Inclusion" label	Group	
Purchasing	Number of additional businesses with suppliers qualified as "Diversity & Inclusion" by 2024	Group	
Ethics	Commitment to business ethics: framing, training and ensuring compliance*	Group	
	Frequency rate of lost-time work accidents (FR1)		
	Frequency rate with and without lost-time (FR2)	=	
	Severity rate of accidents at work	Sites	
Health & Safety	Number of ISO 45001 certified sites		
	Number of health & safety training hours	-	
	Number of employees covered by the Serenity On program*	Group	
	Volatile Organic Compound (VOC) emissions	_	
	Water consumption	_	
	Direct energy consumption		
	Indirect energy consumption	- Sites	
	Waste produced – of which hazardous waste	_	
	Waste recovered (Sent for recycling)	_	
	Total CO <sub>2</sub> emissions linked to energy consumption or Scope 1&2 emissions – Emissions reduction	Group	
Environment	Indirect CO <sub>2</sub> emissions or Scope 3		
	Energy produced on Legrand sites	0:1	
	Share of renewable energy used	- Sites	
	Avoided CO <sub>2</sub> * emissions		
	Number of key suppliers having an official $CO_2$ emissions reduction target of 30% on average by $2030^*$	- Group	
	Use rate of recycled plastics and metals in products manufactured by the Group*	<u>.</u>	
	Rate of single-use plastic in flow pack and expanded polystyrene packaging*	_	

<sup>\*</sup> KPIs related to the CSR Roadmap

### **Audited sites**

Social	Health & Safety	Environment
<ul> <li>EDIA France</li> <li>GROUPE ITALY BTICINO</li> <li>LEGRAND INDIA</li> <li>LEGRAND - BTICINO - MEXICO</li> <li>LEGRAND AV US</li> </ul>	<ul> <li>KENALL_Kenosha</li> <li>LEGRAND_Gebze_EI</li> <li>GROUPE ITALY BTICINO</li> <li>LEGRAND - BTICINO - MEXICO</li> <li>Limoges_SBU_UI_Opérations</li> </ul>	<ul> <li>LEGRAND_Sillé Guillaume_UI</li> <li>LEGRAND_Limoges Magré_UI</li> <li>BTICINO_Erba_UI</li> <li>LEGRAND_Szentes_UI</li> <li>LEGRAND_Gebze_EI</li> <li>INFORM_Pelitli_EI</li> <li>FOCAL POINT_Chicago</li> <li>KENALL_Kenosha</li> <li>BTICINO_Queretaro</li> <li>TCL_Wuxi_EI</li> </ul>

## Management report on the consolidated financial statements for the financial year ended **December 31, 2023**

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## 5.1 - Preliminary disclaimer

This selected financial data of the Company should be read together with the consolidated financial statements and their related notes in chapter 8 of this Universal Registration Document. Financial statements of the Company have been prepared in accordance with IFRS and IFRS Interpretations Committee interpretations as adopted by the European Union. The following information includes forward-looking

statements based on estimates relating to the future activity of Legrand and which may differ materially from actual results.

Percentages may be calculated on non-rounded figures and therefore may vary from percentages calculated on rounded figures.

## 5.2 - 2023 Highlights

#### Consolidated sales

In 2023, full-year sales rose +0.9% from 2022 to reach  $\in$ 8,416.9 million.

Organic growth in sales was +2.7%, with +0.8% in mature countries and +8.5% in new economies. With building markets in retreat in most geographies, these figures testify to Legrand's resilience driven by its faster expanding segments, pricing power, and strong commercial performance.

The impact of broader scope of consolidation was +0.9%, including +1.9% from acquisitions and -0.9% reflecting the net impact of the Group's disengagement from Russia. Based on acquisitions made as well as the effective sale of the Group's Russian activities at October 4, 2023, the overall impact should be close in 2024 to +1.0% full year, of which close to +1.5% linked to acquisitions and -0.6% to the impact of disengagement from Russia.

The exchange-rate effect added -2.7% to sales for the year. Based on average exchange rates in the month of January 2024, the full-year impact on 2024 sales would be close to -1%.

### Adjusted operating profit and margin

In 2023, adjusted operating profit came to €1,770.2 million, up +4.0% from 2022. This set adjusted operating margin at 21.0% of sales for the period.

Before acquisitions (at 2022 scope of consolidation) and excluding Russia, adjusted operating margin for 2023 stood at 21.2% of sales, up +0.8 point from 2022.

The full-year impact of acquisitions and disengagement from Russia on adjusted operating margin came to -0.2 point, linked solely to acquisitions.

Over this period, record-high profitability confirmed once again the quality of Legrand's business model. This reflected the combined impact of undiminished pricing power, solid cost control management, and high productivity, as well as selective investments in growth and significant restructuring costs.

#### Solid value creation and balance sheet

Net earnings per share at December 31, 2023 were up +15.6% from 2022 at €4.33.

Net profit attributable to the Group came to €1,148.5 million, up +14.9% from 2023 and equal to 13.6% of sales. This rise was due primarily to an increase in operating profit, the positive impact of financial results, and a corporate income tax rate of 25.9%.

Free cash flow came to 18.8% of sales over the period, to total €1,584.8 million, with a conversion rate of 138% of net profit attributable to the Group.

The ratio of net debt to EBITDA stood at 1.0 on December 31, 2023. Legrand Group's cash position came to €2.8 billion, and the maturity of gross debt was 4.5 years, with over 90% in fixed-rate instruments.

Lastly, return on capital employed (ROCE) after tax and excluding intangible assets resulting from stock-market listing in 2006 was a high 14.7%.

### 2023 extra-financial performance

## 2023 progress toward targets defined in the 2022-2024 CSR Roadmap

In 2023, Legrand reached an achievement rate of 118% on the targets set for the second year of its 2022-2024 CSR Roadmap. Achievement rates on the 4 pillars underpinning the Group's contribution to 10 of UN's Sustainable Development Goals (SDGs) were as follows:

■ 125% on promoting diversity and inclusion, including a rise in the ratio of women in management positions (defined as Hay Grade 14+) to 29.1%, and extension of the "Gender Equality European & International Standard (GEEIS) Diversity" label to 9 new countries. This raised the share of employees working in Diversity & Inclusion-certified units to 67.5%, across 40 countries. 2023 also saw over 4,100 new opportunities (internships, work-based training contracts, and jobs) offered to early-in-careers.

- 149% for reducing carbon footprint: the Group's CO₂ emissions (Scopes 1 & 2) were down -39% over 2 years at current scope, thus once again outperforming targets set for 2023 by far; and a total of 195 key suppliers committed to reducing their CO<sub>2</sub> emissions by an average of -30% by 2030.
- 89% on developing a circular economy, with an average use of recycled plastics and metals of close to 6% and more than 32% respectively, and 73% of Legrand's sales include Product Environmental Profiles providing detailed information on the environmental impact of the Group's
- 111% on being a responsible business, including over 6 hours of training for 95% of Group employees during the year, a steep decline in the frequency of workplace accidents, (-19% over 2 years), and 90% of total headcount covered by our extended Serenity On social insurance package.

### Other CSR initiatives in 2023

Legrand's CSR performance was recently recognized, in particular in the CDP score with:

- An A- score for the CDP Climate Change 2023, recognizing Group's commitments and achievements on climate;
- an A rating as a Company providing high quality information to its clients on climate topics and the status of climate engagement leader in 2023.

On October 6, 2022, the Group announced plans to double its energy-consumption reduction target to 15% between 2021 and 2023 (at constant scope). By year-end 2023, it had exceeded this goal, with a consumption reduction of -17%.

2023 achievements also included a strong increase in the use of renewable electricity, reaching 82% of electricity consumption by the end of 2023 and 28 Legrand sites now equipped with solar panels.

Lastly, the Group continued its active support to communities, including rescue operations and humanitarian relief following earthquakes in Morocco.

### First international share ownership plan for employees

To recognize and promote employee engagement at all levels in rolling out the Group's strategy, Legrand announced its first international employee share ownership program.

No dilution will result since shares on offer will come from buybacks. The plan will be launched in the first half of 2024.

### **Acquisitions**

The main acquisitions of 2023 were as follows:

 Clamper, Brazilian leader in surge protection devices, used in particular for photovoltaic infrastructures. Based in Belo

- Horizonte, Clamper has over 600 employees and annual sales of nearly €40 million;
- Teknica, a Chilean specialist notably in UPS (integrated solutions, equipment, services and maintenance) used in particular in datacenter and infrastructure solutions. Based in Santiago de Chile, Teknica has nearly 400 employees and generates annual sales of almost €45 million; and
- MSS, a New Zealand company specialized in cable management. Based in Auckland, MSS has around 100 employees and reports annual sales of more than €10 million.

Acquisitions of subsidiaries (net of cash acquired) came to a total of €111.3 million in 2023.

As of December 31, 2023, these acquisitions led to the recognition of €43.5 million in intangible assets excluding goodwill, (€1.0) million in other acquired assets net of liabilities, and €68.9 million in provisional goodwill.

### Significant transactions and events for the period

Following its decision to disengage from Russia as communicated on January 25, 2023, and after examining various options, Legrand realized the sale of its Russian operations to a local industrial player, effective October 4, 2023.

As of December 31, 2022, the Group's balance sheet exposure to Russia, including currency translation reserves, amounted to approximately €200 million.

Of this amount, €(147.9) million in asset impairment has been recognized in the 2022 Group's consolidated financial statements, mainly in other operating income and expenses and without impact on adjusted operating profit.

The impacts related to the sale in 2023 represent a loss of €(54.3) million recognized in the 2023 Group's consolidated financial statements in other operating income and expenses and without impact on adjusted operating profit.

The impacts of the sale on 2023 Group's operating profit breaks down as follows:

- translation reserves reclassified in the income statement at the time of the actual disposal: €(47.6) million,
- loss on disposal and other costs: €(6.7) million.

The impact of the sale on net profit in 2023 is €(54.6) million.

The impact of the sale is a positive cash impact of around €15 million.

Legrand's activities in Russia accounted for approximately 1.5% of full-year sales in 2022 and for approximately 0.6% of full-year sales in 2023. Following the disposal, Legrand no longer has any operation in the Russian market.

## 5.3 - Operating income

### 5.3.1 - Introduction

The Group reports its finances and operating results on the basis of three operating segments that correspond to the regions of origin of invoicing. Information concerning the results of operations and financial positions for each of these three operating segments is presented for 2022 and 2023 in note 2.1 to the consolidated financial statements shown in chapter 8 of this Universal Registration Document. A segment corresponds either to a country or groups of countries. These three operating segments are:

- Europe, including France, Italy and Rest of Europe, mainly including Benelux, Germany, Iberia (including Spain and Portugal), Poland, Turkey and the United Kingdom;
- North and Central America including Canada, Mexico, the United States and Central American countries; and

Rest of the World, mainly including Australia, China, India and South America (including particularly Brazil, Chile and Colombia).

Since local market conditions are the determining factors in business performance and net sales by zone, consolidated financial information for multi-country zones does not accurately reflect financial performance in each national market.

Furthermore, products may be manufactured and sold locally or imported from or exported to another Group entity. These factors may make it difficult to compare results for different operating segments. Consequently, with the exception of information relating to net sales, the discussion of results below focuses primarily on consolidated results, with reference to national markets where these have a material impact on consolidated accounts.

### 5.3.2 - Main factors affecting Group results

### 5.3.2.1 Net sales

Markets in the countries and regions where Legrand operates have their own features, essentially as a result of local economic conditions and lifestyles, which affect the scale of renovation and new construction of homes, stores and office buildings, as well as the level of corporate investment in industrial facilities.

Changes in consolidated net sales principally reflect the following factors:

- changes in sales volume (i.e., the number of products sold in each period) due to changes in product demand and business levels in all markets;
- product mix;
- changes in sales prices (including discounts and rebates, cash discounts for prompt payment, general price changes relating to local market conditions, and specific price

- changes, such as those designed to pass on inflation in all costs):
- fluctuations in exchange rates between the euro and the different billing currencies, which affect the level of consolidated net sales after conversion; and
- changes in the subsidiaries consolidated by Legrand, mainly as a result of acquisitions or disposals (which are referred to as "changes in the scope of consolidation").

The table below presents a breakdown by geographic zone of the Company's consolidated net sales (by destination: market where customers are based) for the years ended December 31, 2023 and 2022. Net sales "by destination" means all sales by the Group to third parties in a given geographic market.

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	December 31,	2023	December 31, 2022	
(in € million, except %)	€	%	€	%
Net sales by destination				
Europe	3,489.5	41.4	3,343.7	40.1
North and Central America	3,246.3	38.6	3,378.4	40.5
Rest of the World	1,681.1	20.0	1,617.3	19.4
Total	8,416.9	100.0	8,339.4	100.0

### 5.3.2.2 Discussion and analysis of changes in net sales

In the discussion below, changes in net sales are analyzed by distinguishing variations due to changes in the scope of consolidation, organic growth (changes in net sales "using constant scope of consolidation and exchange rates"), and the impact of exchange-rate variations between the euro and other currencies. The Company believes that this measure is a useful tool for analyzing changes and trends in its historical consolidated net sales over different periods. Measures of organic growth are computed by making the following adjustments.

### Companies acquired during the current period

Where companies are acquired during the current period, the net sales of the acquired company are reflected in the consolidated statement of income only for the portion of the current period from the date of first consolidation of such company. The calculation of the change in consolidated net sales at constant scope of consolidation takes into account the acquired company's sales, based on sales information for the acquired company prepared in a manner consistent with the Group's accounting policies, for the portion of the prior period equal to the portion of the current period during which Legrand consolidated the acquired entity.

### Companies acquired during a prior period

Where companies were acquired during the prior period, net sales of the acquired company are reflected in the consolidated statement of income for the entirety of the current period but only for the portion of the prior period from the date of first consolidation of such company. The calculation of the change in consolidated net sales at constant scope of consolidation takes into account the acquired company's sales, based on sales information for the acquired company prepared in a manner consistent with the Group's accounting policies, for the portion of the previous period during which the Group did not consolidate the acquired entity.

### Disposals during the current period

Where companies are disposed of during the current period, the sales of the company sold are reflected in the consolidated statement of income for only the portion of the

current period prior to the date of disposal and deconsolidation. The calculation of the change in consolidated net sales at constant scope of consolidation does not take into account the sales of the divested company during the period of the previous year corresponding to the period of the current year after disposal.

### Disposals during a prior period

Where companies were disposed of during the prior period, the net sales of the company sold are not reflected in the consolidated statement of income for the current period. The calculation of the change in consolidated net sales at constant scope of consolidation does not take into account sales of the divested company in the prior period.

### Activity discontinued during the current period

Where activities are discontinued during the current period, the net sales of the discontinued activity are reflected in the consolidated statement of income only for the period up to discontinuation. The calculation of the change in consolidated net sales at constant scope of consolidation does not take into account the sales of the discontinued activity during the period of the previous year corresponding to the period of the current year after discontinuation.

### Activity discontinued during a prior period

Where activities were discontinued during the prior period, the net sales of the discontinued activity are not reflected in the consolidated statement of income for the current period. The calculation of the change in consolidated net sales at constant scope of consolidation does not take into account sales of the activity discontinued in the prior period.

### Using constant exchange rates

Consolidated historical net sales include the effects of exchange rate differences between the euro and other currencies. To analyze the variation of consolidated net sales excluding the effects of these exchange rate changes, Legrand uses constant exchange rates (calculated by adjusting net sales reported for a given financial year using the exchange rates for the prior financial year) to compare year-to-year changes in net sales.

### 5.3.2.3 Cost of sales

Cost of sales consists primarily of the following:

Cost of raw materials and components. The cost of raw materials and components accounted for, on average, approximately 69% of consolidated cost of sales over the last two financial years. Likewise, on average approximately 75% of this cost relates to components and approximately 25% relates to raw materials. The breakdown between raw materials, components and semi-finished products varies according to product mix, trends in market prices and choices for industrial organization, in particular with the implementation of good practices ("Legrand Way").

Legrand purchases some of its raw materials and components locally. However, Company policy is to increase the percentage of raw materials and components purchased by the Group on world markets in order to benefit from economies of scale. The cost of raw materials and components may also fluctuate with macroeconomic trends.

*Production costs.* In general, these costs change on an aggregate basis in proportion to fluctuations in production volumes; they rise due to inflation and decline as a result of productivity initiatives and economies of scale associated with the increase in production volumes.

Other items included in production costs are:

- payroll costs;
- depreciation of fixed assets;
- subcontracted added value; and
- other general manufacturing expenses, such as expenses linked to energy consumption.

The main factors that influence cost of sales, in particular as a percentage of net sales, include:

- trends in net sales;
- production volumes, insofar as the Company achieves economies of scale through higher production volumes, thereby spreading fixed production costs over a larger number of units produced;
- the mix of products sold, insofar as consumption and production costs vary depending on the cost of raw materials and other components needed to manufacture a given product;
- changes in the prices of raw materials, components and semi-finished goods due to local or global economic conditions;
- effective purchasing following deployment of the costreduction policy through the centralization of purchasing management at Group level and standardization of components:
- trends in inflation for other cost components (salaries, energy, etc.):
- depreciation of industrial capital expenditures needed to manufacture goods;
- initiatives aiming at improving Group operating efficiency, through the implementation of best practices designed to improve productivity and inventory management optimization; and
- product life cycles.

### 5.3.2.4 Administrative and selling expenses

Legrand's administrative and selling expenses consist essentially of the following:

- salary costs and benefit charges for administrative staff and sales personnel;
- expenses relating to logistics, information systems and miscellaneous expenses;
- amortization of intangible assets, such as trademarks revalued following acquisitions; and
- other selling expenses, such as expenses incurred in connection with travel, advertising and communication.

### 5.3.2.5 Research and development costs

Research and development costs consist principally of the following:

- salary costs and benefit charges for research and development employees;
- miscellaneous expenses related to research and development, such as software, prototypes and patent registration costs, less R&D tax credits granted in various countries;
- expenses related to the use and maintenance of administrative offices, as well as expenses related to information systems, in each case, concerning research and development activities; and
- amortization of capitalized development costs. Costs incurred on significant development projects relating to the design and testing of new or improved products are recognized as intangible assets when it is probable that the project, considering its technical, commercial and technological feasibility, will be a success, and the costs can be reliably quantified. Once these conditions are satisfied, a portion of the relevant development expense is capitalized. Development costs are amortized from the starting date of the sale of the product on a straight-line basis over the period of its expected benefit, not exceeding a period of ten years.

### 5.3.2.6 Other operating income and expenses

Other operating income and expenses include restructuring costs and other expenses and provisions.

### 5.3.2.7 Operating profit

Operating profit consists of net sales, less cost of sales, administrative and selling expenses, research and development costs, and other operating expenses.

### 5.3.2.8 Other factors affecting the Group's results

The acquisition of Legrand France in 2002 and associated purchase accounting adjustments and transactions have affected net income. In particular, the significant intangible assets recorded in connection with the acquisition of Legrand France increased the amortization charges of the Group. The purchase accounting adjustments relating to the acquisition of Legrand France essentially concern the

revaluation of trademarks that are being amortized on a straight-line basis until 2026 at the latest.

Acquisitions made since 2002 have also had an impact on the Group's net income. This is because intangible assets revalued as part of the purchase-price allocation of entities acquired generate additional amortization. 01

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## 5.4 - Year-on-year comparison: 2023 and 2022

	12 mont	12 months ended		
(in € millions)	December 31, 2023	December 31, 2022		
Net sales	8,416.9	8,339.4		
Operating expenses				
Cost of sales	(4,018.0)	(4,192.7)		
Administrative and selling expenses	(2,196.2)	(2,054.6)		
Research and development costs	(376.3)	(357.4)		
Other operating income (expenses)	(234.8)	(288.2)		
Operating profit	1,591.6	1,446.5		
Financial expenses	(121.0)	(108.6)		
Financial income	87.6	45.8		
Exchange gains (losses)	(8.6)	(0.4)		
Financial profit (loss)	(42.0)	(63.2)		
Profit before tax	1,549.6	1,383.3		
Income tax expense	(401.1)	(383.8)		
Share of profits (losses) of equity-accounted entities	0.0	0.0		
Profit for the period	1,148.5	999.5		
Of which:				
Net profit attributable to the Group	1,148.5	999.5		
- Minority interests	0.0	0.0		

The table below shows the calculation of adjusted operating income (defined as operating income adjusted i/ for amortization and depreciation of revaluation of assets at the time of acquisitions and for other P&L impacts relating to acquisitions, ii/ for impacts related to disengagement from Russia (impairment of assets and effective disposal) and, where applicable, iii/ for impairment of goodwill), and maintainable adjusted operating income (i.e., excluding restructuring charges) for the periods under review:

	12 months ended		
(in € millions)	December 31, 2023	December 31, 2022	
Profit for the period	1,148.5	999.5	
Share of profits (losses) of equity-accounted entities	0.0	0.0	
Income tax expense	401.1	383.8	
Exchange (gains) losses	8.6	0.4	
Financial income	(87.6)	(45.8)	
Financial expenses	121.0	108.6	
Operating profit	1,591.6	1,446.5	
i) Acquisition-related amortization, depreciation, expenses and income, and ii) impacts related to disengagement from Russia (impairment of assets and effective disposal)	178.6	226.8	
Goodwill impairment	0.0	28.2	
Adjusted operating profit	1,770.2	1,701.5	
Adjusted restructuring costs <sup>(1)</sup>	61.5	49.7	
Maintainable adjusted operating profit	1,831.7	1,751.2	

<sup>(1)</sup> Adjusted restructuring costs are defined as restructuring costs adjusted for revaluation of assets at the time of acquisitions.

### 5.4.1 - Net sales

Consolidated net sales rose 0.9% to  $\le$ 8,416.9 million in 2023, compared with  $\le$ 8,339.4 million in 2022, reflecting the combined impact of:

- Organic growth of 2.7% (at constant scope of consolidation and exchange rates);
- 0,9% impact of broader scope of consolidation, including +1.9% from acquisitions and -0.9% reflecting the net impact of the Group's disengagement from Russia .The change in scope resulting from acquisitions includes carryover effect of 2022 acquisitions consolidated for 12 months

in 2023 including Emos (Czechia), Usystems (United Kingdom), Voltadis (France), A&H Meyer (Germany and Malaysia), Power Control (United Kingdom), Encelium (United States); the first two consolidated for nine and seven months in 2022; A&H Meyer, Power Control, Encelium in balance sheet only in 2022; and the first-time consolidation in 2023 of Clamper (Brazil) for eleven months and Teknica (Chile) for four months;

Reduction of 2.7% due to exchange rate effects over the period.

### 5.4.1.1 Analysis of changes in net sales by destination from 2022 to 2023

The table below shows a breakdown of changes in net sales to third parties as reported by zone of **destination** (market where sales are recorded) between 2022 and 2023

	12 months ended December 31,					
Net sales (in € million, except %)	2023	2022	Total change	Change in scope of consolidation	Organic growth <sup>(1)</sup>	Exchange-rate effect
Europe	3,489.5	3,343.7	4.4%	(0.2%)	6.0%	(1.3%)
North and Central America	3,246.3	3,378.4	(3.9%)	0.5%	(2.0%)	(2.5%)
Rest of the World	1,681.1	1,617.3	3.9%	4.1%	5.7%	(5.6%)
Consolidated total	8,416.9	8,339.4	0.9%	0.9%	2.7%	(2.7%)

(1) At constant scope of consolidation and exchange rates.

Comments below concern sales by destination:

#### Europe:

Net sales in the Europe zone for 2023 came to €3,489.5 million compared with €3,343.7 million in 2022, an increase of +4.4%. This reflects:

- a -0.2% change in scope of consolidation;
- the unfavorable -1.3% impact of exchange-rate fluctuations:
- and +6.0% organic evolution.

In Europe's mature countries (35.7% of Group revenues), organic growth in sales came to +4.4% over the year, including +1.1% in the fourth quarter alone, with strong showings in countries including Italy, Spain, Germany and Belgium, and resilience in France, the United Kingdom, the Netherlands and Scandinavia.

Sales in Europe's new economies rose +17.2% over the year, including +16.7% in the fourth quarter alone, with strong full-year gains in Turkey.

#### North and Central America:

Net sales in the North and Central America zone in 2023 came to €3,246.3 million compared with €3,378.4 million in 2022, a decline of -3.9%. This reflects:

- a +0.5% change in scope of consolidation;
- the unfavorable -2.5% impact of exchange-rate fluctuations;
- and -2.0% organic evolution.

In the United States (35.0% of Group revenue), sales declined -2.8% full year, including -6.2% in the fourth quarter alone.

Over 12 months, this performance is the result of a sales decline in residential, offices and commercial buildings, amid strongly declining markets, partially offset by double-digit growth in sales to datacenters.

In 2023, sales rose slightly in Mexico and sharply in Canada.

### Rest of the World:

Net sales in the Rest of the World zone for 2023 came to €1,681.1 million compared with €1,617.3 million in 2022, an increase of +3.9%. This reflects:

- a +4.1% change in scope of consolidation;
- the unfavorable -5.6% impact of exchange-rate fluctuations;
- and +5.7% organic evolution.

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### Management report on the consolidated financial statements for the financial year ended December 31, 2023 Year-on-year comparison: 2023 and 2022

In Asia-Pacific (12.6% of Group revenue), sales were up +8.6% in 2023, with a +12.2% increase in the fourth quarter alone. Growth over 12 months reflected very robust momentum in India and, despite a marked retreat in residential markets, an increase in China.

In Africa and the Middle East (3.7% of Group revenue), sales rose +10.0% over the year, and +7.6% in the fourth quarter alone. This reflects solid performances recorded full year in both Africa and the Middle East.

In South America (3.7% of Group revenue), sales decreased by -6.8% full year in a deteriorated economic environment, due in particular to Brazil. Revenue saw a -12.6% decline in the fourth quarter alone.

### 5.4.1.2 Breakdown of changes in net sales by origin from 2022 to 2023

The following table presents the breakdown of changes in net sales to third parties as reported by zone of origin between 2022 and 2023:

		12 months ended December 31,				
Net sales (in € million, except %)	2023	2022	Total change	Change in scope of consolidation	Organic growth <sup>(1)</sup>	Exchange-rate effect
Europe	3,652.2	3,506.4	4.2%	(0.0%)	5.7%	(1.3%)
North and Central America	3,294.9	3,428.4	(3.9%)	0.5%	(1.9%)	(2.5%)
Rest of the World	1,469.8	1,404.6	4.6%	4.7%	6.5%	(6.2%)
Consolidated total	8,416.9	8,339.4	0.9%	0.9%	2.7%	(2.7%)

<sup>(1)</sup> At constant scope of consolidation and exchange rates.

### 5.4.2 - Cost of sales

The consolidated cost of sales fell 4.2% to €4,018.0 million in 2023, compared with €4,192.7 million in 2022. This was primarily due to:

- the reduction in the volume of raw materials and components consumed;
- ongoing efforts to raise productivity and adjust to changing conditions.

As a percentage of net sales, the cost of sales decreased from 50.3% in 2022 to 47.7% in 2023.

### 5.4.3 - Administrative and selling expenses

Administrative and selling expenses rose by 6.9% to €2,196.2 million in 2023, compared with €2,054.6 million in 2022. This was essentially attributable to:

- the increased pace of digitalization,
- selective investments in growth,

consolidation of new acquisitions.

Expressed as a percentage of net sales, administrative and selling expenses increased to 26.1% in 2023 from 24.6% in

### 5.4.4 - Research and development costs

	12 mor	12 months ended			
(in € millions)	December 31, 202	3 December 31, 2022			
Research and development costs	(376.3	(357.4)			
Acquisition-related amortization and R&D tax credit	12.	7 16.4			
Amortization of capitalized development costs	32.	3 28.8			
R&D costs before capitalized development costs	(331.3	3) (312.2)			
Capitalized development costs	(30.8)	3) (28.1)			
Research and development expenditure for the period	(362.1	) (340.3)			

In accordance with IAS 38 "Intangible Assets", Legrand has implemented an internal measurement and accounting system for development costs to be recognized as intangible assets.

On this basis, €30.8 million in development costs were capitalized in 2023 compared with €28.1 million in 2022.

Amortization charges for capitalized development costs amounted to €32.3 million in 2023, compared with 28.8 million in 2022.

Research and development costs totaled  $\leqslant$ 376.3 million in 2023 compared with  $\leqslant$ 357.4 million in 2022. Excluding the impact of the capitalization of development costs and purchase accounting charges relating to acquisitions, as well as the tax credit for research and development activities, R&D expenditure stood at  $\leqslant$ 362.1 million in 2023 (4.3% of net sales), compared with  $\leqslant$ 340.3 million in 2022 (4.1% of net sales).

In 2023, there were around 2,800 research and development employees in more than 20 countries.

### 5.4.5 - Other operating income and expenses

In 2023, other operating income and expenses totaled €234.8 million compared with €288.2 million in the same period of 2022, including the impact of the effective disposal of Russian activities in 2023 and the impact related to assets impairment in Russia in 2022.

### 5.4.6 - Operating profit

The Group's consolidated operating profit rose 10.0% to €1,591.6 million in 2023 compared with €1,446.5 million in 2022. This increase resulted from:

- a 0.9% rise in net sales;
- a 4.2% reduction in cost of sales;

- a 6.7% rise in administrative, selling and research & development costs; and
- a €53.4 million reduction in other operating income and expenses.

As a percentage of net sales, operating profit came to 18.9% in 2023 compared with 17.3% in 2022.

### 5.4.7 - Adjusted operating profit

Adjusted operating profit is defined as operating profit adjusted for i/ amortization and depreciation of revaluation of assets at the time of acquisitions and for other P&L impacts relating to acquisitions, ii/ impacts related to disengagement from Russia (impairment of assets and effective disposal), iii/ where applicable, for impairment of goodwill.

Adjusted operating income rose 4.0% to stand at €1,770.2 million in 2023 compared with €1,701.5 million in

2022, and broke down as follows by geographical zone: (as indicated in section 3.1, consolidated financial information for multi-country zones does not reflect the financial performance of each national market):

**Europe**: a 13.4% rise to €853.0 million in 2023 compared with €752.1 million in 2022, representing 23.4% of net sales in 2023 compared with 21.4% in 2022;

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- North and Central America: a 4.3% decline to
- with 19.5% in 2022; and
   Rest of the World: a 1.3% decline to €277.2 million in 2023 compared with €280.8 million in 2022, representing 18.9% of net sales in 2023 compared to 20.0% in 2022.

€640.0 million in 2023, compared with €668.6 million in 2022, representing 19.4% of net sales in 2023 compared

In 2023, Group adjusted operating margin before acquisitions (at 2022 scope of consolidation) stood at 21.2% of net sales, an improvement of 0.8 point compared with the 2022 figure of 20.4%. Taking acquisitions into account, the Group's adjusted operating margin was 21.0% of net sales in 2023.

### 5.4.8 - Net financial expenses

Net financial expenses principally correspond to financial expenses related to Yankee bonds; the 2015, 2017, 2018, 2019, 2020, 2021 and 2023 bond issues and other bank borrowings (for a description of these arrangements, see section 5.5.2), less financial income arising from the investment of cash and cash equivalents.

Financial expenses amounted to €121.0 million in 2023 compared with €108.6 million in 2022. Financial income came to €87.6 million in 2023 compared with €45.8 million in 2022.

Net financial expenses decreased by €29.4 million in 2023 relative to the same period in 2022.

Net financial expenses represented 0.4% of net sales in 2023 compared with 0.8% in 2022.

### 5.4.9 - Exchange gains and losses

Exchange gains and losses correspond mainly to translation differences recognized on settlement of foreign currency transactions, as well as the translation impact at the closing exchange rate of monetary assets and liabilities denominated in foreign currencies.

Exchange losses amounted to €8.6 million in 2023 compared with losses of €0.4 million in 2022.

### 5.4.10 - Income tax expense

In 2023 Legrand's pre-tax income amounted to €1,549.6 million up from €1,383.3 million in 2022.

The consolidated income tax expense totaled €401.1 million in 2023 compared with €383.8 million in 2022.

The effective tax rate was 25.9% in 2023 compared with 27.7% in 2022.

### 5.4.11 - Net profit attributable to the Group

Net profit attributable to the Group amounted to €1,148.5 million in 2023 up €149.0 million or 14.9% compared with 2022, reflecting primarily:

- a €145.1 million increase in operating profit;
- a €29.4 million increase in net financial expenses;
- a €8.2 million increase in exchange losses;
- a €17.3 million increase in income tax expense.

## 5.5 - Cash flows and indebtedness

### 5.5.1 - Cash flows

The table below summarizes the Company's cash flows for the years ended December 31, 2023 and 2022

	12 mont	ns ended
(in € millions)	December 31, 2023	December 31, 2022
Net cash from operating activities	1,836.4	1,236.2
Net cash from investing activities*	(413.3)	(463.5)
Net cash from financing activities	(927.0)	(1,234.4)
Translation net change in cash and cash equivalents	(27.5)	20.2
Increase (decrease) in cash and cash equivalents	468.6	(441.5)
* Of which capital expenditure and capitalized development costs.	(253.3)	(205.7)

For a detailed analysis of cash flows, investors should refer to the consolidated statement of cash flows provided in the Group's consolidated financial statements in chapter 8 of this Universal Registration Document.

### 5.5.1.1 Net cash from operating activities

Net cash from operating activities totaled €1,836.4 million in 2023 compared with €1,236.2 million in 2022, an increase of €600.2 million.

This is due to the opposite effects of a €115,9 million increase in cash flow from operations (defined as net cash from operating activities, plus or minus changes in current

operating assets and liabilities) amounting to €1,564.7 million at December 31, 2023 compared with €1,484.6 million at December 31, 2022, offset by changes in the working capital requirement resulting in a cash surplus of €235.9 million in 2023 compared with a shortfall of €248.4 million cash generation in 2022.

### 5.5.1.2 Net cash from investing activities

Net cash used in investing activities in 2023 amounted to €413.3 million compared with €463.5 million in 2022.

The amount relating to acquisitions and disposals of subsidiaries (net of cash) totaled €137.6 million in 2023 compared with €238.9 million in 2022.

Capital expenditure and capitalized development costs amounted to €253.3 million in 2023 (including €30.8 million in capitalized development costs), an increase of 23.1% compared with capital expenditure and capitalized development costs of €205.7 million in 2022 (including €28.1 million in capitalized development costs).

### 5.5.1.3 Net cash from financing activities

Net cash generated by financing activities amounted to €927.1 million in 2023, including primarily the payment of dividends in an amount of €504.0 million, buybacks of treasury shares for €439.4 million, a €555.7 million decrease

in short-term financing, repayment of long-term financing for €79.6 million, partly offset by a €700 million increase in long-term financing.

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### 5.5.2 - Debt

Gross debt (defined as the sum of long-term and short-term borrowings, including commercial paper and bank overdrafts) stood at €4,821.3 million at December 31, 2023, compared with €4,665.7 million at December 31, 2022.

Cash and cash equivalents and marketable securities amounted to  $\[ \in \] 2,815.4$  million at December 31, 2023, compared with  $\[ \in \] 2,346.8$  million at December 31, 2022.

Net debt (defined as gross debt less cash and cash equivalents and marketable securities) totaled €2,005.9 million at December 31, 2023, compared with €2,318.9 million at December 31, 2022.

The ratio of consolidated net debt to consolidated shareholders' equity was around 30% at December 31, 2023, compared with 35% at December 31, 2022.

At December 31, 2023, the Group's gross debt consisted of the following:

- €4,000.0 million in bonds issued in December 2015 (€300 million), July 2017 (€1 billion), March 2018 (€400 million), June 2019 (€400 million) and May 2020 (€600 million), October 2021 (€600 million) and May 2023 (€700 million);
- €165 million in negotiable commercial paper (of which €115.0 million short-term and €50.0 million medium-term);
- €262.7 million in Yankee bonds;
- €284.6 million in lease financial liabilities; and
- €109.0 million in other debt, consisting mainly of bank borrowings and overdrafts, net of debt issuance costs.

The repayment schedule for the non-current portion of this borrowing appears in note 4.6.1 to the consolidated financial statements referred to in chapter 8 of this Universal Registration Document.

## 5.6 - Capital expenditure

Capital expenditure takes into account the capitalization of some development costs pursuant to IAS 38.

Capital expenditure and capitalized development costs amounted to €253.3 million in 2023 representing 3.0% of consolidated net sales compared with €205.7 million in 2022, representing 2.5% of net sales.

Capital expenditure consists mainly of investment in new products, as well as productivity and the Group's digitalization. Meanwhile, the Group is pursuing ongoing initiatives to control capital employed.

## 5.7 - Off-balance sheet commitments

The Group does not have any off-balance sheet arrangements that have or can be considered reasonably likely to have a current or future impact on its finances, revenues, expenses, results, operating profit, cash, capital expenditure or capital reserves, and that would be material to

investors. (See note 5.4 to the consolidated financial statements referred to in chapter 8 of this Universal Registration Document). There is no significant off-balance sheet commitment given linked to acquisitions.

## 5.8 - Subsequent events

The Group has announced the acquisition of ZPE Systems, Inc. in the United States.

ZPE Systems is a leading American specialist in serial console servers that enable remote access and management of network IT equipment in datacenters.

Based in Fremont, California, ZPE Systems employs over 140 people, reporting annual sales of more than \$80 million.

## 5.9 - Variations in exchange rates

A significant number of the Group's foreign subsidiaries operate in countries outside the euro zone. In 2023, approximately 65% of the Group's net sales were denominated in currencies other than the euro. As a consequence, the Group's consolidated net sales, operating profit and free cash flow could be affected by variations in exchange rates between the euro and other currencies.

In preparing its consolidated financial statements, the Group must convert assets, liabilities, income and expenses that are

recognized in other currencies into euros. Variations in exchange rates affect such items in the Group's consolidated financial statements, even if the value of the item remains unchanged in its original currency.

The Group uses end-of-period exchange rates for the translation of balance sheet data and period-average exchange rates for the translation of income statement and cash flow data.

The following table shows, for the periods indicated, data on euro/US dollar exchange rates from 2018 to 2022, expressed in euros per US dollar. This exchange rate information is provided as an indication only and does not represent the exchange rates used by Legrand in the preparation of its consolidated financial statements:

(euro per US dollar)	Period-end rate	Average rate <sup>(1)</sup>	High	Low
2019	0.89	0.89	0.92	0.87
2020	0.81	0.88	0.94	0.81
2021	0.88	0.85	0.89	0.81
2022	0.94	0.95	1.04	0.87
2023	0.91	0.92	0.96	0.89

(1) The average euro exchange rate is calculated on the basis of average monthly figures for the relevant year-long period.

See note 5.1.2.2 to the consolidated financial statements mentioned in chapter 8 of this Universal Registration Document for a description of management of currency risk.

## 5.10 - Quantitative and qualitative disclosures relating to financial risks

Legrand's exposure to financial risk mainly concerns the following areas:

- interest rate risk;
- currency risk;
- commodity risk;
- credit risk;
- counterparty risk;
- liquidity risk.

The Group's cash management strategy is based on overall financial risk management principles and involves taking specific measures to manage the risks associated with interest rates, exchange rates, commodity prices and the investment of available cash. The Group does not conduct trading in financial instruments, in line with its policy of not carrying out any speculative transactions. Transactions involving financial instruments are conducted with the sole purpose of managing interest rate, exchange rate and commodity price risks, and as such are limited in duration and amount.

This strategy is centralized at Group level. Deployment is managed by the Financing and Treasury Department, which recommends appropriate measures and implements these after they have been validated by the Corporate Finance Department and the Group's senior management. A detailed reporting system has been set up to permit permanent tracking of the Group's positions and effective oversight of the management of financial risks.

A detailed description of risks and Legrand's risk management appears in note 5.1.2 to the consolidated financial statements referred to in chapter 8 of this Universal Registration Document.

The main characteristics of internal audit and risk management procedures for preparing and processing accounting and financial information are described in the chapter 3 of this Universal Registration Document.

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## 5.11 - Summary of critical accounting policies

The accounting policies described below are those the Company considers critical in preparing its consolidated financial statements:

- intangible assets;
- fair value of financial instruments;
- share-based payments;
- employee benefits;
- deferred taxes; and
- use of estimates.

These policies include significant estimates made by management using information available at the time the estimates are made. A more detailed description of the main accounting policies used by the Company in preparing its consolidated financial statements is included in notes to the consolidated financial statements referred to in chapter 8 of this Universal Registration Document, and in particular in note 1.2.3

## 5.12 - New IFRS pronouncements

Summaries of these publications and their possible consequences as regards the financial information provided by the Group are presented in note 1.2.1. to the consolidated financial statements referred to in chapter 8 of this Universal Registration Document.

## 5.13 - Trends and prospects

In 2024, the Group will pursue the profitable and responsible development laid out in its strategic Roadmap.

Taking into account the world's current macroeconomic outlook, with confidence in its model for creating integrated value, Legrand has set the following full-year targets for 2024:

- low single-digit sales growth (organic and through acquisitions);
- an adjusted operating margin before acquisitions between 20.0% and 20.8%:
- at least 100% CSR achievement rate for the third year of the 2022-2024 Roadmap.

## 5.14 - Table of consolidated financial results over the last five years

(in € millions except number of shares, earnings per share and number of employees)	2019	2020	2021	2022	2023
End of period share capital					
Share capital	1,069.1	1,069.8	1,069.8	1,067.3	1,056.1
Number of shares	267,276,128	267,447,746	267,447,746	266,817,746	264,031,292
Earnings					
Net sales	6,622.3	6,099.5	6,994.2	8,339.4	8,416.9
Profit before tax, depreciation and amortization	1,462.8	1,296.2	1,563.4	1,795.7	1,919.7
Income tax expense	(318.3)	(279.2)	(351.9)	(383.8)	(401.1)
Share of profits (losses) of equity-accounted entities	(1.8)	(0.7)	0.0	0.0	0.0
Profit for the period	836.1	682.0	905.1	999.5	1,148.5
Dividends paid	357.1	357.4	377.9	439.3	504.0
Earnings per share <sup>(1)</sup>					
Profit before tax, depreciation and amortization	5.482	4.852	5.858	6.735	7.242
Basic earnings per share	3.129	2.550	3.389	3.749	4.333
Dividend per share	1.34	1.34	1.42	1.65	1.90
Personnel					
End of period number of employees	34,955	32,954	34,244	33,895	33,910
Personnel costs	1,641.6	1,597.9	1,695.0	1,854.6	1,918.4

<sup>(1)</sup> Earnings per share are computed on the basis of the number of circulating ordinary shares during the period, or 266,833,977 shares in 2019, 267,172,454 shares in 2020, 266,896,342 shares in 2021, 266 608 415 shares in 2022 and 265 083 085 shares in 2023.

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## 5.15 - Selected financial information

Selected financial information for the financial years ended December 31, 2023, 2022 and 2021 is based on the consolidated financial statements prepared in accordance with IFRS as set out in chapter 8 of this Universal Registration Document and have been certified by PricewaterhouseCoopers Audit and Mazars & Associés.

The selected financial information presented below should be read in conjunction with the Group's consolidated financial statements, the notes to the consolidated financial statements as mentioned in chapter 8 of this Universal Registration Document, and any other financial information mentioned in another section of this Universal Registration Document.

(in € millions except %)	2023	2022	2021
Net sales	8,416.9	8,339.4	6,994.2
Total sales growth	0.9%	19.2%	14.7%
Sales growth at constant scope of consolidation and exchange rates	2.7%	9.7%	13.6%
EBITDA <sup>(1)</sup>	1,961.7	1,858.9	1,650.5
Maintainable EBITDA <sup>(2)</sup>	2,053.9	1,904.5	1,675.0
Adjusted operating profit <sup>(3)</sup>	1,770.2	1,701.5	1,434.0
As % of net sales	21.0%	20.4%	20.5%
Maintainable adjusted operating profit <sup>(2)</sup>	1,831.7	1,751.2	1,468.8
Adjusted net profit attributable to the Group	1,203.1	1,146.6	904.5
As % of net sales	14.3%	13.7%	12.9%
Profit for the period <sup>(4)</sup>	1,148.5	999.5	905.1
As % of net sales	13.6%	12.0%	12.9%
Free cash flow <sup>(5)</sup>	1,584.8	1,035.5	952.4
As % of net sales	18.8%	12.4%	13.6%
Normalized free cash flow <sup>(6)</sup>	1,326.7	1,210.4	1,074.1
As % of net sales	15.8%	14.5%	15.4%
Net financial debt at December 31 <sup>(7)</sup>	2,005.9	2,318.9	2,524.2

<sup>(1)</sup> EBITDA is defined as operating profit plus depreciation and impairment of tangible assets, amortization and impairment of intangible assets (including capitalized development costs) and impairment of goodwill.

The table below shows a reconciliation of adjusted net profit attributable to the Group and net profit attributable to the Group:

(in € millions)	2023	2022
Adjusted net profit attributable to the Group	1,203.1	1,146.6
Impacts related to impairment of assets in Russia		(147.1)
Impacts related to the effective disposal of Russian operations	(54.6)	
Net profit attributable to the Group	1,148.5	999.5

<sup>(2)</sup> Maintainable EBITDA and maintainable adjusted operating income are used to analyze EBITDA and adjusted operating income excluding the impact of restructuring costs (including capital gains or losses on the sale of assets).

<sup>(3)</sup> Adjusted operating income is defined as operating income adjusted for amortization of revaluation of intangible assets at the time of acquisitions and for expense/income relating to acquisitions and, where applicable, for impairment of goodwill.

<sup>(4)</sup> Profit corresponds to published net income (before minority interests).

<sup>(5)</sup> Free cash flow is defined as the sum of net cash from operating activities and net proceeds from sales of fixed and financial assets, less capital expenditure and capitalized development costs.

<sup>(6)</sup> Normalized free cash flow is defined as the sum of net cash from operating activities — based on a normalized working capital requirement representing 10% of the last 12 month's sales and whose change at constant scope of consolidation and exchange rates is adjusted for the period considered — and net proceeds of sales from fixed and financial assets, less capital expenditure and capitalized development costs.

<sup>(7)</sup> Net financial debt is defined as the sum of short-term borrowings and long-term borrowings, less cash and cash equivalents and marketable securities.

The table below shows a reconciliation of adjusted operating profit and maintainable adjusted operating profit with profit for the period and operating profit:

(in € millions)	2023	2022	2021
Profit for the period	1,148.5	999.5	905.1
Share of profits (losses) of equity-accounted entities	0.0	0.0	0
Income tax expense	401.1	383.8	351.9
Exchange (gains) losses	8.6	0.4	1.5
Financial income	(87.6)	(45.8)	(6.8)
Financial expenses	121.0	108.6	92.4
Operating profit	1,591.6	1,446.5	1,344.1
Amortization and depreciation of tangible assets	203.9	237.6	179.4
Amortization and depreciation of intangible assets (including capitalized development costs)	166.2	146.6	127.0
Goodwill impairment	0.0	28.2	0.0
EBITDA	1,961.7	1,858.9	1,650.5
Restructuring costs	92.2	45.6	24.5
Maintainable EBITDA	2,053.9	1,904.5	1,675.0

The table below shows a reconciliation of the Group's adjusted operating income and maintainable adjusted operating income with net income and operating income:

(in € millions)	2023	2022	2021
Profit for the period	1,148.5	999.5	905.1
Share of profits (losses) of equity-accounted entities	0.0	0.0	0
Income tax expense	401.1	383.8	351.9
Exchange (gains) losses	8.6	0.4	1.5
Financial income	(87.6)	(45.8)	(6.8)
Financial expenses	121.0	108.6	92.4
Operating profit	1,591.6	1,446.5	1,344.1
i/ Amortization and other P&L impacts relating to acquisitions and ii/ assets impairment in Russia	178.6	226.8	89.9
Goodwill impairment	0.0	28.2	0.0
Adjusted operating profit	1,770.2	1,701.5	1,434.0
Adjusted restructuring costs <sup>(1)</sup>	61.5	49.7	34.8
Maintainable adjusted operating profit	1,831.7	1,751.2	1,468.8

<sup>(1)</sup> Adjusted restructuring costs are defined as restructuring costs adjusted for revaluation of assets at the time of acquisitions.

The table below shows a reconciliation of research and development expenditure with research and development expense:

(in € millions)	2023	2022	2021
Research and development costs	(376.3)	(357.4)	(329.1)
Acquisition-related amortization and R&D tax credit	12.7	16.4	11.4
Amortization of capitalized development costs	32.3	28.8	27.0
R&D costs before capitalized development costs	(331.3)	(312.2)	(290.7)
Capitalized development costs	(30.8)	(28.1)	(30.6)
Research and development expenditure for the period	(362.1)	(340.3)	(321.3)

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## Management report on the consolidated financial statements for the financial year ended December 31, 2023 Selected financial information

The table below shows a reconciliation of the Group's free and normalized free cash flow with net cash from operating activities:

(in € millions)	2023	2022	2021
Net cash from operating activities	1,836.4	1,236.2	1,112.7
Net proceeds from sales of fixed and financial assets	1.7	5.0	10.2
Capital expenditures	(222.5)	(177.6)	(139.9)
Capitalized development costs	(30.8)	(28.1)	(30.6)
Free cash flow	1,584.8	1,035.5	952.4
Increase (decrease) in working capital requirement	(235.9)	248.4	205.4
(Increase) decrease in normalized working capital requirement	(22.2)	(73.5)	(83.7)
Normalized free cash flow	1,326.7	1,210.4	1,074.1

The table below shows changes in the net financial debt of Legrand:

(in € millions)	2023	2022	2021
Long-term borrowings	4,089.0	4,014.4	4,485.9
Short-term borrowings	732.3	651.3	826.6
Cash and cash equivalents and marketable securities	(2,815.4)	(2,346.8)	(2,788.3)
Net financial debt	2,005.9	2,318.9	2,524.2

The table below shows the changes in Legrand's equity:

(in € millions)	2023	2022	2021
Share capital	1,056.1	1,067.3	1,069.8
Retained earnings	6,126.5	5,900.3	5,268.5
Translation reserves	(459.9)	(330.4)	(621.8)
Equity attributable to equity holders of Legrand	6,722.7	6,637.2	5,716.5

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# **Corporate governance**

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# 6.1 - Administration and Management of the Company

This section includes the components of the corporate governance report prepared by the Board of Directors on March 20, 2024, on the recommendations of the Nomination and Governance Committee and the Compensation Committee. The Company refers to the Afep-Medef Corporate Governance Code for Listed Corporations (the "Code of Corporate Governance").

Under the "comply or explain" rule provided for in Article L. 22-10-10 of the French Commercial Code and Article 28.1 of the Code of Corporate Governance, the Company considers that its practices are compliant with all the recommendations of the Code of Corporate Governance.

# 6.1.1 - Board of Directors

# 6.1.1.1 Composition of the Board of Directors

# **Principles**

The Articles of Association of the Company and the internal rules of the Board of Directors<sup>(1)</sup> (the "Internal Rules") define the following principles:

- number of directors: the Board of Directors has at least three members and no more than the maximum number of members authorized by the applicable legal and regulatory provisions;
- length of directors' term of office: directors serve for a three-year term of office. It expires at the end of the Ordinary Shareholders' Meeting convened to consider the financial statements for the previous financial year and held in the year in which his/her term of office expires. Directors may be reappointed for consecutive terms without limitation. At the close of the General Meeting of May 29, 2024, and subject to shareholder approval of the twenty-sixth resolution relating to the amendment of Article 9.1 of the Articles of Association, the General Meeting may appoint one or more directors for a term of one or two years, as an exception to the statutory term of office of three years. The purpose of this amendment is to allow directors' terms of office to be staggered so as to avoid too many directors being reappointed in the same year and to promote the harmonious renewal of the Board of Directors;
- ownership of Legrand shares: subject to the exceptions provided for in law, each director (with the exception of directors representing the employees) must own at least 500 shares, in the registered form, for the entire duration of his/her term of office. In addition to this requirement laid down in the Articles of Association, the Internal Rules recommend that each director should gradually acquire in the course of his/her term of office a number of shares equivalent to one full year of compensation for his/her duties as a director;
- age limit for directors: no one over the age of 70 may be appointed to the Board of Directors if such appointment means that more than one third of Board members will be over that age. If, during their term of office, the number of

- members of the Board of Directors aged over 70 makes up more than one third of the Board, the oldest member will be deemed to have resigned at the end of the Ordinary Shareholders' Meeting convened to consider the financial statements for the previous financial year and held during the year in which the age limit is reached;
- Chair of the Board of Directors: the Chair is chosen by the Board of Directors from among its members. He/she must be a natural person aged under 65 at the time of appointment. When the Chair has reached this age limit, he/she is considered as having resigned at the end of the Ordinary Shareholders' Meeting convened to consider the financial statements for the previous financial year and held during the year in which the age limit is reached. The Chair may be reappointed for consecutive terms without limitation;
- Vice-Chair of the Board of Directors: the Board of Directors may appoint a Vice-Chair if necessary. His/her role is to take the place of the Chair if the latter is prevented from fulfilling his/her duties. The Vice-Chair is subject to the same age limit as the Chair;
- Lead Director (the "Lead Director"): the Board of Directors may appoint a Lead Director. In accordance with the Code of Corporate Governance, the Lead Director must be appointed from among the independent directors. The appointment becomes mandatory if the offices of Chair of the Board of Directors and of Chief Executive Officer are combined. If necessary, the Lead Director may directly convene a meeting of the Board of Directors to consider a given agenda that justifies holding an extraordinary meeting of the Board of Directors on account of its importance or urgent nature. Please see section 6.1.2 for details of all the Lead Director's duties and powers;
- co-opting: when the conditions provided for in law are met, the Board of Directors may appoint members of the Board temporarily, for the remaining term of office of their predecessor. By law, temporary appointments are subject to ratification by the next Ordinary Shareholders' Meeting.
- (1) The Company's Articles of Association and the Internal Rules are available on the Company's website <a href="www.legrandgroup.com/en">www.legrandgroup.com/en</a>, in the "INVESTORS AND SHAREHOLDERS/Corporate governance/Home" section.

Membership

# **Current composition of the Board of Directors**

The following table provides a summary overview of the members of the Board of Directors at March 20, 2024:

Personal information					Experience	Position on the Board			of specialized Committees					
as of Marci	h 20, 2024	Age	Gender	Nationality	Number of shares	Number of appointments in listed companies <sup>(1)</sup>	Independence	Date of first appointment	End date of term of office	Length of service on the Board	Audit	Nomination and Governance	Compensation	Commitments/CSR
ıtive	Angeles Garcia-Poveda (Chair)	53	F	Spanish	6,100	2	Х	May 25, 2012	2026 SM	11				•
Executive	Benoît Coquart (Chief Executive Officer)	50	М	French	112,343	0		May 27, 2020	2026 SM	3				
	Olivier Bazil	77	M	French	2,018,047	0		Dec. 10, 2002	2025 SM	21		•		•
	Isabelle Boccon-Gibod	55	F	French	1,153	2	X	May 27, 2016	2026 SM	7	С			•
	Jean-Marc Chéry	63	M	French	761	1	Х	May 26, 2021	2024 SM	2				С
	Valerie Chort	60	F	Canadian	500	1	Х	May 31, 2023	2026 SM	<1	•			•
ors	Edward A. Gilhuly	64	M	American	119,712	1	Х	May 30, 2018	2025 SM	5				•
Directors	Patrick Koller	65	М	Dual French/ German	2,000	1	Х	May 30, 2018	2025 SM	5		•	•	
	Michel Landel (Lead Director)	72	М	French	1,600	1	X	May 29, 2019	2026 SM	4		С	•	
	Annalisa Loustau Elia	58	F	Italian	1,340	3	Х	May 24, 2013	2024 SM	10			С	
	Florent Menegaux	62	M	French	815	1	Х	May 25, 2022	2025 SM	1	•			
	Clare Scherrer	56	F	Dual US/ British	1,000	1	Х	May 31, 2023	2026 SM	<1	•			
tors enting	Sophie Bourdais	56	F	French	N/A	0		Sept. 30, 2020	2026 SM	3			•	_
Directors representing employees	Daniel Buisson	60	М	French	N/A	0		Sept. 30, 2021	2026 SM	2	•			

<sup>(1)</sup> The office held at the Company is not counted in this calculation.

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SM: Shareholders' Meeting.

<sup>•:</sup> Committee member.

C: Chair of a Committee.

At the date of this Universal Registration Document, the Board of Directors has 14 members including the Chair of the Board, the Lead Director and the two directors representing employees. Biographical details of the Company's directors are provided below.



**Age:** 53<sup>(1)</sup>

Nationality: Spanish

Number of shares held:

Date of 1<sup>st</sup> appointment:

**Expiry date of current** term of office:

# ANGELES GARCIA-POVEDA

Chair of Legrand\*'s Board of Directors

#### Experience and expertise

Angeles Garcia-Poveda graduated from ICADE business school in Madrid and NEOMA in Reims. She also completed the Business Case Study Program at Harvard University.

Angeles Garcia-Poveda has been the Chair of the Board of Directors of Legrand\* since July 2020. Prior to this appointment, she was Lead Director from 2013 having been elected to the Board of the world specialist in electrical and digital building infrastructures in 2012

Angeles Garcia-Poveda began her career at The Boston Consulting Group (BCG) where she worked for 14 years as a strategy consultant and then as head of global recruitment. In 2008, she joined Spencer Stuart, an executive search consulting firm, becoming Managing Director for France in 2011 before being appointed Managing Director EMEA and member of the Global Executive Committee, then a member of the Supervisory Board from 2018 to 2021. She remained a Senior Advisor at Spencer Stuart and a member of the governance practice until March 2023.

Angeles Garcia-Poveda is also a Director of Edenred\*, Bridgepoint\* and Puig. She is a Director of the NEOMA Business School and of the IFD (Institut de la Finance Durable) and she sits on the executive council of the MEDEF.

She is also a member of the Climate Governance Initiative Advisory Board.

# Directorships and other roles within the Legrand Group

#### **Current:**

- Legrand\*:
  - Director (since 2012)
  - Member of the Commitments and CSR Committee (since 2013)
  - Chair of the Board of Directors (since 2020)

## Over the last five financial years:

- Lead Director (until 2020)
- Chair of the Compensation Committee (until 2020)
- Chair of the Nomination and Governance Committee (until 2020)

# Directorships and other roles outside the Legrand Group

# Current:

# Companies

- Edenred\*:
  - Director (since 2021)
  - Member of the Compensation, Appointments and CSR Committee (since 2022)
- Bridgepoint\*:
  - Director (since 2021)
  - Chair of the Compensation Committee (since 2021)
  - Member of the Nomination Committee (since 2021)
- - Director (since 2023)
  - Member of the Talent Committee (since 2023)

# Non-corporate roles

- Director of NEOMA (since 2021)
- Member of the Executive Council of MEDEF (since 2022)
- Member of the Climate Governance Initiative Advisory Board (since 2022)
- Director of the IFD (since January 2023)

# Over the last five financial years:

# Companies

- Spencer Stuart:
  - Partner (until 2021)
  - Director (until 2021)
  - Senior Advisor (until March 2023)
- AdVini\*
  - Member of the Supervisory Board (until 2022)
  - Censor (until 2022)

# Non-corporate roles

Director of the IFA (until 2023)

- Listed company.
- (1) Age as at March 20, 2024, the date on which the Board of Directors approved the Management Report.



**Age:** 50<sup>(1)</sup> Nationality: French

Number of shares held:

Date of 1st appointment:

**Expiry date of current** term of office:

# BENOÎT COQUART

Chief Executive Officer of Legrand\*

#### Experience and expertise

Benoît Coquart is a graduate of the Institut d'Études Politiques de Paris (Sciences Po Paris) and the École Supérieure des Sciences Économiques et Commerciales (ESSEC).

Benoît Coquart joined Legrand\* immediately after completing his studies in 1997 to manage the Group's activities in South Korea.

Continuing his career with the Group, he held several positions, including Executive Vice President Investor Relations, Executive Vice President Corporate Development (M&A), Executive Vice President Strategy and Development and Executive Vice President France. On February 8, 2018, he was appointed Chief Executive Officer of Legrand\*.

He became a Director of Legrand\* on May 27, 2020.

He has also been Chairman of Ignes (Industries du Génie Numérique, Énergétique et Sécuritaire) and Vice President Building of the FIEEC (Fédération des Industries Électriques, Électroniques et de Communication) since 2019 and a member of the Board of ESSEC since 2022.

#### **Current:**

- Chief Executive Officer of Legrand\* (since 2018)
- Director of Legrand\* (since 2020)
   Chairman of Legrand Holding Inc.<sup>(2)</sup>

# Over the last five financial years:

Roles in various subsidiaries

# Directorships and other roles outside the Legrand Group

#### **Current:**

# Companies

None

# Non-corporate roles

- Chairman of Ignes (since 2019)
- Vice President Building of the FIEEC (since
- Member of the Board of Directors of ESSEC (since 2022)

#### Over the last five financial years:

# Companies

None

# Non-corporate roles

None

- Listed company.
- (1) Age as at March 20, 2024, the date on which the Board of Directors approved the Management Report.
- (2) No compensation in any form is paid or due in respect of directorships held in Legrand or in Group subsidiaries.





Age: 77<sup>(1)</sup> Nationality: French

Number of shares held: 2,018,047

Date of 1st appointment: 2002

**Expiry date of current** term of office:

# **OLIVIER BAZIL**

**Company Director** 

#### **Experience and expertise**

Olivier Bazil is a graduate of the École des Hautes Études Commerciales (HEC) and holds an MBA (Master of Business Administration) from Harvard Business School.

Olivier Bazil joined Legrand\* in 1973 as Deputy Company Secretary responsible for financial communications and developing the Group's growth strategy. He became Chief Financial Officer of the Legrand\* Group in 1979, Deputy Chief Executive Officer in 1993, and then held the position of Vice Chairman and Chief Operating Officer from 2000 until the General Meeting of Shareholders on May 26, 2011.

# Directorships and other roles within the Legrand Group

#### **Current:**

- Legrand\*:
  - Director (since 2002)
  - Member of the Commitments and CSR Committee (since 2006)
  - Member of the Nomination and Governance Committee (since 2015)

# Over the last five financial years:

None

# Directorships and other roles outside the Legrand Group

#### **Current:**

#### Companies

None

## Non-corporate roles

None

# Over the last five financial years:

#### Companies

- Chairman of Fritz SAS (until 2019)
- Member of the Supervisory Board of Société Civile du Château Palmer (until 2019)
- Member of the Supervisory Board of Compagnie Générale des Établissements Michelin\* (until 2020)

# Non-corporate roles

None

(1) Age as at March 20, 2024, the date on which the Board of Directors approved the Management Report.

Listed company.



**Age:** 55<sup>(1)</sup>

Nationality: French

Number of shares held: 1,153

Date of 1<sup>st</sup> appointment: 2016

Expiry date of current term of office: 2026

# **ISABELLE BOCCON-GIBOD**

**Company Director** 

Professional address: 128, avenue du Maréchal de Lattre de Tassigny, 87000 Limoges

#### **Experience and expertise**

Isabelle Boccon-Gibod is a graduate of the École Centrale de Paris and Columbia University in the United States.

In 2022, Isabelle Boccon-Gibod completed the Governance & Climate Executive Education program at the University of Paris Dauphine-PSL.

Isabelle Boccon-Gibod began her career in 1991 with the International Paper Group as an engineer for the Cardboard division in the United States. She then joined and managed the same division in the United Kingdom from 1997 to 2001. She was then Head of Strategic Development for Europe until 2004.

She joined the Sequana\* Group in 2006 as Special Advisor to General Management.

She was appointed as Executive Vice President of the Sequana\* Group in 2008 and Executive Director of the Arjowiggins Group in 2009.

Isabelle Boccon-Gibod is also a photographer and writer.

Isabelle Boccon-Gibod is a Director of Arkema\* and Constellium\*. She is the Chair of Arc Holdings' Board of Directors. She is also Chair of *Observatoire Conseil*. Lastly, she is, on a voluntary basis, President of Demeter, and director of the Adie fund (*Association pour le Droit à l'Initiative Économique*).

# Directorships and other roles within the Legrand Group

#### **Current:**

- Legrand\*:
  - Director (since 2016)
  - Member of the Audit Committee (since 2016)
  - Member of the Commitments and CSR Committee (since 2017)
  - Chair of the Audit Committee (since May 31, 2023)

# Over the last five financial years:

None

# Directorships and other roles outside the Legrand Group

# **Current:**

## Companies

- Arkéma\*:
  - Director (Permanent representative of the Fonds Stratégique de Participations) (since 2014)
  - Member of the Audit and Accounts Committee (since 2014)
  - Member of the Innovation and Sustainable Growth Committee (since 2021)
- Chair of Demeter (since 2018)
- Chair of Observatoire Conseil (since 2020)
- Constellium\*:
  - Director (since 2021)
  - Member of the Nomination and Governance Committee (since 2021)
  - Member of the Audit Committee (since 2022)
- Chair of Arc Holdings' Board of Directors (since 2023)

# Non-corporate roles

■ Director of Adie fund (since 2018)

# Over the last five financial years:

## Companies

- Director of Sequana\* (until 2019)
- Director of SilMach (until 2021)
- Director of GTT\* (until 2022)
- Director of Paprec (until 2023)

# Non-corporate roles

 Director of Centre Technique du Papier (until 2020)

(1) Age as at March 20, 2024, the date on which the Board of Directors approved the Management Report.

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Listed company.





# **Age:** 56<sup>(1)</sup>

Nationality: French

Number of shares held:

Date of 1st appointment:

**Expiry date of current** term of office:

# **SOPHIE BOURDAIS**

Legrand\*'s national delegate for relations with the technical education sector

#### **Experience and expertise**

Sophie Bourdais is a graduate of the École Supérieure de Gestion in Paris.

Sophie Bourdais joined Legrand\* in 1991. Until 2019, she held various positions at Legrand, particularly in the Sales Department. Sophie Bourdais is currently national delegate for relations with the technical education sector.

Sophie Bourdais took up her role as Director representing employees within the Legrand\* Board of Directors, on September 30, 2020.

# Directorships and other roles within the Legrand Group

# **Current:**

- Legrand\*:
- Director representing employees (since 2020)
- Member of the Compensation Committee (since 2020)
- National delegate for relations with the technical education sector (since 2019)

# Over the last five financial years:

Various positions in particular in the Sales Department (until 2019)

# Directorships and other roles outside the Legrand Group

# **Current:**

#### Companies

None

#### Non-corporate roles

- Director of the "Les Pros d'Avenir" production school (since 2020)
- Director (representing IGNES) of the CFA Ducretet professional training network (since 2020)

# Over the last five financial years:

# Companies

None

# Non-corporate roles

None

- Listed company.
- (1) Age as at March 20, 2024, the date on which the Board of Directors approved the Management Report.



# **DANIEL BUISSON**

**Product Quality Manager** 

Professional address: 128, avenue du Maréchal de Lattre de Tassigny, 87000 Limoges

#### Experience and expertise

Daniel Buisson holds a bachelor's degree in electrical engineering.

Daniel Buisson joined Legrand\* in 1981. Until 2002, he successively held various positions at Legrand in particular within the manufacturing area. From 2002 to 2005, he worked as a Supplier Quality coordinator. Since 2005, Daniel Buisson is a Product Quality Manager.

Daniel Buisson took office as director representing employees within the Legrand\* Board of Directors on September 30, 2021.

Age: 60<sup>(1)</sup>
Nationality: French

Number of shares held:

Date of 1<sup>st</sup> appointment: 2021

Expiry date of current term of office: 2026

# Directorships and other roles within the Legrand Group

# Current: Over the last five financial years:

Legrand\*:Director representing employees (since 2021)

- Member of the Audit Committee (since May 31, 2023)
- Product Quality Manager (since 2005)

None

# Directorships and other roles outside the Legrand Group

Current:	Over the last five financial years:
Companies ■ None	Companies ■ None
Non-corporate roles ■ None	Non-corporate roles ■ None

Listed company.

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<sup>(1)</sup> Age as at March 20, 2024, the date on which the Board of Directors approved the Management Report.





**Age:** 63<sup>(1)</sup>

Nationality: French

Number of shares held:

Date of 1st appointment:

**Expiry date of current** term of office:

# JEAN-MARC CHÉRY

Chairman of the Managing Board and Chief Executive Officer of STMicroelectronics\*

#### Experience and expertise

Jean-Marc Chéry is graduated of *École Nationale Supérieure d'Arts et Métier*s (ENSAM) in Paris.

Jean-Marc Chéry has been President of the Managing Board and Chief Executive Officer of STMicroelectronics\* since May 31, 2018. He is the sole member of the Managing Board and is Chairman of STMicroelectronics's\* Executive Committee.

Jean-Marc Chéry began his career in French group Matra's quality teams. In 1986, he joined Thomson Semiconducteurs (which later became STMicroelectronics\*) and held various management positions in product scheduling and production, rising to lead STMicroelectronics's fabs.

In 2008, he was promoted to Chief Technology Officer. In 2014, he was appointed as Chief Operating Officer with responsibility for production and technology. In 2017, he was appointed Deputy CEO.

Jean-Marc Chéry has also been President of the Council of France-Malaysia Business Leaders of Medef International since 2018 and a member of the Board of Directors at the Global Semiconductor Alliance (GSA) since 2022. In 2019, Jean-Marc Chéry was awarded the title of Chevalier de la Légion d'Honneur by the Ministry of the Economy and Finance.

# Directorships and other roles within the Legrand Group

#### **Current:**

- Legrand\*:
  - Director (since 2021)
  - Chair of the Commitments and CSR Committee (since May 31, 2023)

# Over the last five financial years:

None

# Directorships and other roles outside the Legrand Group

#### **Current:**

#### Companies

- STMicroelectronics\*:
  - President of the Managing Board (since 2018)
  - Chief Executive Officer (since 2018)
  - Sole President of the Managing Board (since 2018)
  - Chairman of the Executive Committee (since 2018)

# Non-corporate roles

- President of the Council of France-Malaysia Business Leaders of Medef International (since
- Member of the Board of Directors at the Global Semiconductor Alliance (GSA) (since 2022)

# Over the last five financial years:

# Companies

None

# Non-corporate roles

- President of ESIA (until 2021)
- President of the European Microelectronics Research and Development Program AENEAS (until 2021)

(1) Age as at March 20, 2024, the date on which the Board of Directors approved the Management Report.

Listed company



Age: 60<sup>(1)</sup>

Nationality: Dual French and Canadian

Number of shares held: 500

Date of 1st appointment: 2023

Expiry date of current term of office: 2026

# **VALERIE CHORT**

**Company Director** 

Professional address: 128. avenue du Maréchal de Lattre de Tassiany, 87000 Limoges

#### **Experience and expertise**

Valerie Chort holds a BSc degree in biochemistry and a BASc degree in chemical engineering from the University of Ottawa.

After studying chemical engineering, Valerie Chort joined the Ontario Ministry of the Environment as an industrial wastewater engineer from 1989 to 1991.

In 1991, she was hired by Arthur D. Little, a leading consulting firm in the development of management and audit executives, which was looking to create Environment Health & Safety (EHS) audit frameworks to help clients anticipate significant hazards. In 1994, she joined Husky Injection Molding Systems, where she became Vice-President, EHS and Product Safety. She built and deployed the EHS strategy and corporate responsibility policy.

From 2001 to 2015, Valerie Chort worked with Deloitte as Americas Leader for Sustainability & Climate Change, and was a Partner with Deloitte Canada's Enterprise Risk Services. In that role, she developed a nationwide practice specialized in strategy consulting and environmental, social and reputational risk management for Canada's largest enterprises and FP 500 companies.

From 2015 until 2023, she became Vice President Corporate Citizenship & Sustainability for the Royal Bank of Canada (RBC), where she was in charge of formulating an integrated citizenship strategy, aligned with RBC's core purpose and commercial targets. She was also Executive Director of the RBC Foundation, one of Canada's largest corporate foundations, which every year invests over CAD140 million in local communities.

Valerie Chort has served on the Boards of Directors of Transat A.T.\* since 2022 and of North West Rubber Ltd since 2023.

She is also a Director of the Women's College Hospital Foundation and of the International Institute for Sustainable Development (IISD).

# Directorships and other roles within the Legrand Group

#### **Current:**

- Legrand\*:
  - Director (since May 31, 2023)
  - Member of the Audit Committee (since May 31, 2023)
  - Member of the Commitments and CSR Committee (since May 31, 2023)

#### Over the last five financial years:

None

# Directorships and other roles outside the Legrand Group

# Current:

## Companies

- Transat A.T.\*:
  - Director (since 2022)
  - Member of the Risk Management and Corporate Responsibility Committee (since 2022)
  - Member of the Governance and Appointment Committee (since 2022)
- North West Rubber Ltd:
  - Director (since 2023)
- Fleur de Roy, Inc.:
  - Co-owner (since 2023)

## Non-corporate roles

- Women's College Hospital Foundation:
  - Director (since 2019)
  - Member of the Development Committee (since 2019)
- International Institute for Sustainable Development (IISD):
  - Director (since 2021)
  - Member of the Consultative Committee for Development of the Fund (since 2021)
  - Member of the Audit and Investment Committee (since 2022)

# Over the last five financial years:

## Companies

- Royal Bank of Canada\* (RBC):
  - Vice President Corporate Citizenship & Sustainability (until 2023)
  - Executive Director of the RBC Foundation (until 2023)

# Non-corporate roles

None

\* Listed company.

(1) Age as at March 20, 2024, the date on which the Board of Directors approved the Management Report.

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**Age:** 64<sup>(1)</sup> Nationality: American

Number of shares held: 119,712

Date of 1st appointment:

**Expiry date of current** term of office:

# EDWARD A. GILHULY

Co-founder and Managing Partner of Sageview Capital LP

#### Experience and expertise

Edward A. Gilhuly holds a B.A. in Economics and History from Duke University and an MBA from Stanford University.

Edward A. Gilhuly is the Co-founder and Managing Partner of Sageview Capital, a technology-focused investment firm with over USD 1.5 billion in assets under management. Before founding Sageview Capital in 2006, he worked from 1986 to 2005 at Kohlberg Kravis Roberts & Co. (KKR), where he became a partner in 1995, started and oversaw KKR's business in Europe from 1998 to 2005, and was a member of KKR's Investment Committee from 2000 until his departure in 2005.

Edward A. Gilhuly is a director of Anitian, DemandBase, ElasticPath Software, MetricStream Inc. and Pantheon Systems.

# Directorships and other roles within the Legrand Group

#### **Current:**

- Director of Legrand\*:
  - Director (since 2018)
  - Member of the Commitments and CSR Committee (since 2018)

# Over the last five financial years:

None

# Directorships and other roles outside the Legrand Group

#### **Current:**

## Companies

- Co-founder and Managing Partner of Sageview Capital LP (since 2005)
- Director of MetricStream Inc. (since 2014)
- Director of DemandBase (since 2015)
- Director of ElasticPath Software (since 2018)
- Director of Pantheon Systems (since 2019)
- Director of Anitian (since 2022)

# Non-corporate roles

- Trustee of Duke University (since 2013)
- Chairman of the Resources Committee (since

# Over the last five financial years:

## Companies

- Avalara\*
  - Director (until 2022)
  - Chair of the Nomination and Governance Committee (until 2022)
- Director of Exaro Energy III (until 2023)

# Non-corporate roles

Chairman of the Board of Directors of Duke Management Company (until 2023)

- Listed company.
- (1) Age as at March 20, 2024, the date on which the Board of Directors approved the Management Report.



Age: 65<sup>(1)</sup>

Nationality:

Dual French/German

Number of shares held: 2 000

Date of 1<sup>st</sup> appointment: 2018

Expiry date of current term of office: 2025

# PATRICK KOLLER

Chief Executive Officer of Forvia SE\*

Professional address: 128. avenue du Maréchal de Lattre de Tassigny, 87000 Limoges

#### Experience and expertise

Patrick Koller is a graduate of Nancy Polytech (formerly École Supérieure des Sciences et Technologies de l'Ingénieur de Nancy — ESSTIN) and of the French Institute of Management (Institut Français de Gestion – IFG).

Patrick Koller has been the Chief Executive Officer of Forvia SE\* since July 1, 2016 and Vice Chairman of the Shareholders' Committee of HELLA\* since 2022. He first joined the Faurecia\* Group (now called Forvia) in 2006 as Executive Vice President of the Faurecia Automotive Seating Business Group, a position he held until February 2015. During that period, he held many executive roles in Faurecia group subsidiaries, including Faurecia China Holding Co., Ltd. (China), Faurecia Components Pisek, S.r.o. (Czech Republic), Faurecia Automotive GmbH (Germany), and Faurecia NHK Co., Ltd (Japan). On February 2, 2015, he was appointed Deputy Chief Operating Officer, a position he held until June 30, 2016.

He has also held senior management positions in several other major industrial companies: he was Chief Executive Officer of Rhodia\* Polyamide Intermediates until 2003 and then Group Industrial and Purchasing Director until 2006. He was also Managing Director of the Engine Cooling Europe Division at Valeo\* until 2000.

## Directorships and other roles within the Legrand Group

#### **Current:**

- Legrand\*:
  - Director (since 2018)
  - Member of the Nomination and Governance Committee (since 2018)
  - Member of the Compensation Committee (since 2019)

# Over the last five financial years:

None

# Directorships and other roles outside the Legrand Group

# **Current:**

# Companies

- Forvia SE\*:
  - Chief Executive Officer (since 2016)
  - Director (since 2017)
- Vice Chairman of the Shareholders' Committee of HELLA\* (since 2022)

# Non-corporate roles

 Director of the Fondation du Collège de France (since 2017)

# Over the last five financial years:

# Companies

None

# Non-corporate roles

None

Listed company.

(1) Age as at March 20, 2024, the date on which the Board of Directors approved the Management Report.

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**Age:** 72<sup>(1)</sup> Nationality: French

Number of shares held:

Date of 1st appointment: 2019

**Expiry date of current** term of office:

# MICHEL LANDEL

#### Experience and expertise

Michel Landel is a graduate of European Business School.

Michel Landel started his career in 1977 at Chase Manhattan Bank. In 1980, he became a plant manager at Poliet. In 1984, he joined the Sodexo\* group as Operations Manager for East Africa, then Africa. In 1989, he was appointed Chief Executive Officer for Sodexo in North America. In 2000, he became Vice-Chairman of the group's Executive Committee and, in 2003, the Group's Deputy Chief Executive Officer. Between 2005 and January 2018, he was Chief Executive Officer of Sodexo\* and Chairman of the Executive Committee. Between 2007 and 2018 he was a director of Sodexo\*.

Since 2018, Michel Landel has been Chairman of Astrolabe Services. Michel Landel was awarded the title of Chevalier de la Légion d'Honneur in 2007.

# Directorships and other roles within the Legrand Group

# **Current:**

- Legrand\*:
  - Director (since 2019)
  - Lead Director (since 2020)
  - Chair of the Nomination and Governance Committee (since 2020)
  - Member of the Compensation Committee (since 2020)

# Over the last five financial years:

 Member of the Audit Committee (from May 31, 2023 until February 14, 2024)

# Directorships and other roles outside the Legrand Group

## **Current:**

#### Companies

Chairman of Astrolabe Services (since 2018)

# Non-corporate roles

None

# Over the last five financial years:

#### Companies

- Chairman of the Board of Directors of Louis Delhaize (until 2020)
- Danone\*
- Lead Director (until 2021)
- Chair of the Governance Committee (until 2021)
- Director (until 2023)
- Member of the Nomination, Compensation and Governance Committee (until 2023)
- Member of the CSR Committee (until 2023)

# Non-corporate roles

None

- Listed company
- (1) Age as at March 20, 2024, the date on which the Board of Directors approved the Management Report.



Age: 58<sup>(1)</sup>
Nationality: Italian

Number of shares held: 1,340

Date of 1<sup>st</sup> appointment: 2013

Expiry date of current term of office: 2024

# **ANNALISA LOUSTAU ELIA**

**Company Director** 

Professional address: 128, avenue du Maréchal de Lattre de Tassigny, 87000 Limoges

#### **Experience and expertise**

Annalisa Loustau Elia is a law graduate from La Sapienza University in Rome.

Annalisa Loustau Elia started her career at Procter & Gamble\* in 1989, firstly at the Group's subsidiaries in Rome and Paris, then until 2001 at its international headquarters in Geneva, where she was in charge of global marketing for Pampers, the Procter & Gamble\* group's leading brand. She then joined L'Oréal\* as Managing Director of several brands.

In 2004, Annalisa Loustau Elia joined Cartier, where she sat on the global Executive Committee for four years as Managing Director with responsibilities including product development and marketing. From 2008 until January 2021, she was Chief Marketing and Communication Officer and member of the Executive Committee at the Printemps group. As part of that role, she worked specifically on digital transformation and the customer experience.

Annalisa Loustau Elia is a director of Kaufman & Broad\*, Salvatore Ferragamo SpA\* and Swarovski International Holdings and a member of the Supervisory Board of Roche Bobois\* and of Williams Grant & Sons.

# Directorships and other roles within the Legrand Group

#### **Current:**

- Legrand\*:
  - Director (since 2013)
  - Member of the Compensation Committee (since 2013)
  - Chair of the Compensation Committee (since 2020)

# Over the last five financial years:

None

## Directorships and other roles outside the Legrand Group

#### **Current:**

#### Companies

- Roche Bobois\*:
  - Member of the Supervisory Board (since 2018)
  - Member of the Audit Committee (since 2018)
- Kaufman & Broad\*:
  - Director (since 2021)
- Salvatore Ferragamo SpA\*
  - Director (since 2021)
  - Member of the Compensation and Nominations Committee (since 2021)
- Swarovski International Holdings AG:
  - Director (since 2021)
  - Member of the Compensation and Nominations Committee (since 2021)
- William Grant & Sons:
  - Member of the Supervisory Board (since 2022)

# Non-corporate roles

None

# Over the last five financial years:

#### Companies

- Printemps:
  - Member of the Executive Committee (until 2021)
  - Head of Marketing (until 2021)
- Campari\*:
  - Director of Campari\* (until 2022)

# Non-corporate roles

None

Listed company.

(1) Age as at March 20, 2024, the date on which the Board of Directors approved the Management Report

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**Age:** 62<sup>(1)</sup> Nationality: French

Number of shares held:

Date of 1<sup>st</sup> appointment:

**Expiry date of current** term of office:

# FLORENT MENEGAUX

Managing General Partner and Managing Chairman of Compagnie Générale des Établissements Michelin\* ("Michelin")

#### **Experience and expertise**

Florent Menegaux studied finance, management and economics at the University of Paris Dauphine.

Florent Menegaux joined Price Waterhouse in 1986 as a consultant. In 1991, Exel Logistics France, a logistics and transport company, offered him the position of Financial Services Director. Six months later, he was promoted to General Manager. From 1995 to 1996, Florent Menegaux was General Manager of the General Cargo Transport division for the Norbert Dentressangle Group.

In 1997, Florent Menegaux joined Michelin\* as Commercial Director for truck tires in the United Kingdom and Ireland. In 2000, Michelin\* appointed him Sales Director for Truck Tires Original Equipment and Replacement markets for North America. In 2003, he became head of Truck Tires for South America. In 2005, he was appointed head of the Africa-Middle East Zone. In 2006, Florent Menegaux took charge of the Michelin\* Group's Passenger Car and Light Truck Tire Replacement Business Unit for Europe, before being appointed Executive Vice President for the Passenger Car and Light Truck worldwide activities and joining the Group Executive Committee, in 2008. He also oversees Michelin's Motorsports activities and Materials business. In 2014, he was appointed Chief Operating Officer and then Senior Executive Vice President of the Michelin Group in 2017. In 2018, he also supervised the Michelin Group's Business Directions, and the Manufacturing, Supply Chain and Customer Experience Operational Directions.

On May 18, 2018, Florent Menegaux was named Managing General Partner and he became Managing Chairman of Michelin\* on May 17, 2019.

He has been Chairman of the Manufacture Française des Pneumatiques Michelin since 2019.

He has also been President of the Global Compact France network since 2023.

# Directorships and other roles within the Legrand Group

#### **Current:**

- Legrand\*
  - Director (since 2022)
  - Member of the Audit Committee (since February 14, 2024)

## Over the last five financial years:

None

# Directorships and other roles outside the Legrand Group

## **Current:**

# Companies

- Compagnie Générale des Établissements Michelin\*.
  - Managing General Partner (since 2018)
  - Managing Chairman (since 2019)
- Chairman of the Manufacture Française des Pneumatiques Michelin (since 2019)

## Non-corporate roles

 President of the Global Compact France network (since 2023)

# Over the last five financial years:

# Companies

 Manager of Compagnie Financière Michelin SCmA (until 2020)

# Non-corporate roles

None

- Listed company.
- (1) Age as at March 20, 2024, the date on which the Board of Directors approved the Management Report.



Age: 55<sup>(1)</sup>
Nationality:
Dual US/British

Number of shares held: 1.000

Date of 1<sup>st</sup> appointment: 2023

Expiry date of current term of office: 2026

# **CLARE SCHERRER**

Chief Financial Officer of Smiths Group plc\*
Professional address: 128, avenue du Maréchal de Lattre de Tassigny, 87000 Limoges

#### **Experience and expertise**

Clare Scherrer is a graduate of Harvard College and Harvard Business School.

Clare Scherrer was a consultant at McKinsey & Company from 1992 to 1994. She then joined Goldman Sachs Group Inc.\* in 1996. In 2006 she was named as a partner. In 2011, she moved to London and became Head of EMEA Industrials. In 2013, she became Co-Head of the Global Industrials Investment Banking division. She was also Chair of the Investment Banking Diversity Committee between 2010 and 2013, and Chair of the Firmwide Commitments Committee between 2017 and 2022.

In 2022 she joined Smiths Group plc\* as Chief Financial Officer and Director. She is also a member of the Executive Committee of Smiths Group plc\*.

# Directorships and other roles within the Legrand Group

# Current:

- Legrand\*:
  - Director (since May 31, 2023)
  - Member of the Audit Committee (since May 31, 2023)

# Over the last five financial years:

None

# Directorships and other roles outside the Legrand Group

#### **Current:**

# Companies

- Smiths Group plc\*:
  - Chief Financial Officer (since 2022)
  - Director (since 2022)
  - Member of the Executive Committee (since 2022)

# Over the last five financial years:

# Companies

- Goldman Sachs Inc.\* (USA):
  - Partner and Co-Head of the Global Industrials Investment Banking division (until 2022)
  - Chair of the Firmwide Commitments Committee (until 2022)

#### Non-corporate roles

None

- Listed company.
- (1) Age as at March 20, 2024, the date on which the Board of Directors approved the Management Report.

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# **Directors representing employees**

Pursuant to Article L. 225-27-1 of the French Commercial Code, the Board of Directors ruled on March 19, 2018 on the appointment procedures for directors representing employees. It decided that they should be appointed by the Central Works Council, since renamed the Central Workforce and Economic Committee (the "CWEC").

The term of office of both the directors representing employees expired at the end of the Shareholders' Meeting on May 31, 2023.

The CWEC of May 11, 2023 appointed Sophie Bourdais and Daniel Buisson as directors representing employees for a three-year term of office, that is until the Shareholders' Meeting to be called in 2026 to approve the financial statements for the financial year ended December 31, 2025.

The directors appointed to represent the employees have the same status, same rights, and same responsibilities as the other directors.

# Representatives of the CWEC

Two representatives of the CWEC also attend meetings of the Board of Directors in an advisory capacity.

#### Staggering of directors' terms of office

Directors' terms of office have been staggered. Two directors' terms of office are due to expire at the Shareholders' Meeting called on May 29, 2024. Thereafter, four terms of office will expire in 2025, and a further eight in 2026. In addition, at the close of the General Meeting of May 29, 2024, and subject to shareholder approval of the twenty-sixth resolution relating to the amendment of Article 9.1 of the Articles of Association, the General Meeting may appoint one or more directors for a term of one or two years, as an exception to the statutory term of office of three years. The purpose of this amendment is to allow directors' terms of office to be staggered so as to avoid too many directors being reappointed in the same year and to promote the harmonious renewal of the Board of Directors.

#### No convictions or conflicts of interest

As of the filing date of this Universal Registration Document and as far as the Company is aware, none of the Company directors:

- have family ties with another Company director;
- have been convicted of fraud within the last five years;
- have been involved in any bankruptcy, receivership, liquidation or court administration of a business within the last five years;
- have been convicted of any charge and/or received an official public penalty issued by the statutory or regulatory authorities (including professional bodies);
- have been prohibited by a court from sitting on an administrative, management or supervisory body of an issuer or from taking part in the management or conduct of an issuer's business over the last five years.

To uphold its commitment to good corporate governance, the Board of Directors adopted a Directors' Charter, which has been integrated into its Internal Rules. This Directors' Charter sets forth the rights and obligations of the directors and is binding upon each director. In accordance with the Directors' Charter, directors undertake to:

- inform the Lead Director and the Board of Directors of any actual or potential conflict of interest, abstain from participating in the related discussions and votes, in accordance with the Code of Corporate Governance; and
- avoid any personal involvement with businesses that are competitors of the Company and its Group without having informed the Board of Directors and obtained its consent.

In addition, the Internal Rules lay down the rules for preventing and managing conflicts of interest. This document states that the Lead Director is responsible for preventing conflicts of interest from arising. To achieve this, he/she raises awareness about situations that could potentially give rise to conflicts of interest. He/she is also kept informed by each director of any actual or potential conflict of interest. He/she then reports on these to the Board of Directors, as well as on any actual or potential conflict of interest which he/she may detect independently.

No actual or potential conflict of interest was reported to the Lead Director or to the Board of Directors during the 2023 financial year.

In addition, the directors have undertaken to keep the Board of Directors informed of directorships held in other companies, including membership of such companies' board committees, both in France and abroad.

# A Board of Directors with 83%<sup>(1)</sup> of its members designated as independent directors

# Definition of independent director and applicable criteria

A director is considered to be independent if he/she has no relationship of any kind with the Company, its management or the Group which might compromise his/her free judgment or create a conflict of interest with the Company, its management or the Group. In this regard, the Internal Rules list the independence criteria set forth in the Code of Corporate Governance. Accordingly, an independent director must not:

- be or have been in the past five years:
  - an employee or executive officer of the Company or Group,
  - an employee, executive officer or director of a company consolidated by the Company,
  - an employee, executive officer or director of the Company's parent company or of a company consolidated by that parent company;
- be an executive officer of a company in which the Company directly or indirectly holds a directorship or in which an employee appointed as such or an executive officer of the Company (currently in office or having held such office during the last past five previous years) is a director;
- be a customer, supplier, commercial banker, investment banker or advisor:
  - that is significant to the Company or its Group; or
  - with a material proportion of its business accounted for by the Company or its Group<sup>(2)</sup>;
- be related by close family ties to a company officer of the Company or Group;
- have been a Statutory Auditor for the Company or a Group company in the course of the five previous years;
- have been a director of the Company for more than 12 years, with the status of independent director being lost on the date at which this 12-year period is reached;
- be a non-executive officer and receive variable compensation in cash or in the form of securities or any compensation linked to the performance of the Company or the Group;
- be a major shareholder in the Company taking part in its control.

However, when a director represents a shareholder of the Company directly or indirectly holding more than 10% of the Company's capital or voting rights, the Board of Directors, after receiving a report from the Nomination and Governance Committee, must systematically review his/her status as an independent director. As part of this process, it must give due regard to the Company's share ownership structure and any potential conflicts of interest.

# Qualification procedure for independent directors

In accordance with the Internal Rules, qualifications as independent directors are discussed by the Nomination and Governance Committee with regard to the independence criteria defined above, and are approved by the Board of Directors when a director is appointed and annually for all directors. The findings of the Board of Directors' review are made available to shareholders.

# Findings of the review conducted by the Nomination and Governance Committee and the Board of Directors concerning the criterion of business relationships between the Company and its directors

During the annual review of directors' independence, the Nomination and Governance Committee and then the Board of Directors at its meeting of March 20, 2024 analyzed any business relationships that may exist between the Group, on the one hand, and each director or companies with which they are associated (as a customer, supplier, commercial banker, investment banker or advisor) on the other hand.

To prepare the evaluation, the Nomination and Governance Committee asked directors to complete an independence questionnaire. The Committee then analyzed the position of each director based on the responses given, with the following objectives:

- determine whether a business relationship exists;
- and where applicable, assess whether this relationship is significant by applying qualitative criteria (context, background and structure of the relationship, and parties' respective powers) as well as quantitative criteria (materiality of the relationship to the parties).

The review showed none of the directors had business relationships with Legrand, except for Jean-Marc Chéry.

The business relationship between Legrand and the STMicroelectronics group, of which Jean-Marc Chéry is CEO, consists mainly of indirect purchases. Certain Group entities buy electronic components manufactured by STMicroelectronics from specialized distributors.

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<sup>(1)</sup> Directors representing employees are not counted for the purpose of calculating the proportion of independent directors, in accordance with the recommendations of the Corporate Governance Code. The proportion of independent directors will stand at 75% at the close of the Combined Shareholders' Meeting of May 29, 2024 taking into account the loss of independence of Angeles Garcia-Poveda on May 25, 2024 (having served as a director for 12 years) and subject to the approval of Jean-Marc Chéry's reappointment and the appointment of Rekha Mehrotra Menon as an independent director.

<sup>(2)</sup> The assessment of whether the relationship with the Company or the Group is significant or non-significant must be considered by the Board of Directors. The qualitative and quantitative criteria leading to that assessment (continuity, economic dependence, exclusivity, etc.) are explicitly stated in this Universal Registration Document.

The Committee found that:

- the purchase of STMicroelectronics' electronic components by the Company and its entities preceded the appointment of Jean-Marc Chéry as a director of the Company;
- Jean-Marc Chéry, in his capacity as a director of the Company, had no decision-making authority within the Group with regard to the establishment or continuation of this business relationship. Lastly, the financial stakes involved are not significant for either Legrand or for STMicroelectronics.

Accordingly, the Nomination and Governance Committee considered the business relationship between Legrand and Jean-Marc Chéry to be "non-significant" from both a qualitative and quantitative standpoint because the financial stakes involved are of low significance for both the groups

involved. The Board of Directors subsequently approved the conclusion drawn by the Nomination and Governance Committee

Findings of the review conducted by the Nomination and Governance Committee and the Board of Directors concerning other independence criteria

On March 20, 2024, the Board of Directors reviewed the individual status of each director in relation to the independence criteria stated above. On the recommendation of the Nomination and Governance Committee, it found that Isabelle Boccon-Gibod, Jean-Marc Chéry, Valerie Chort, Angeles Garcia-Poveda<sup>(1)</sup>, Edward A. Gilhuly, Patrick Koller, Michel Landel, Annalisa Loustau Elia, Florent Menegaux and Clare Scherrer could be designated as independent directors:

	Angeles Garcia- Poveda	Olivier Bazil	Isabelle Boccon- Gibod	Valerie Chort	Benoît Coquart	Jean-Marc Chéry	Edward A. Gilhuly	Patrick Koller	Michel Landel		Florent Menegaux	Clare Scherrer
Executive officer during the previous 5 years	•	•	•	•	Х	•	•	•	•	•	•	•
Cross-directorships	•	•	•	•	•	•	•	•	•	•	•	•
Significant business relationships	•	•	•	•	•	•	•	•	•	•	•	•
Family ties	•	•	•	•	•	•	•	•	•	•	•	•
Statutory Auditor	•	•	•	•	•	•	•	•	•	•	•	•
Term of office of over 12 years	•	Х	•	•	•	•	•	•	•	•	•	•
Non-executive officer status	•	•	•	•	•	•	•	•	•	•	•	•
Major shareholder status <sup>(1)</sup>	•	•	•	•	•	•	•	•	•	•	•	•

<sup>•:</sup> indicates independence criterion met.

The proportion of independent directors on the Company's Board of Directors thus stands at 83%<sup>(2)</sup>. This level is higher than the minimum ratio of 50% recommended by the Code of Corporate Governance for non-controlled companies.

With respect to the Board of Directors' specialized Committees:

the Audit Committee has five members, four of whom are independent members, and so the proportion of independent directors is 100% (Directors representing employees are not counted for the purpose of calculating the proportion of independent directors in accordance with

- the Corporate Governance Code). This is in line with the Code of Corporate Governance, which recommends that at least two thirds of the Committee's members should be independent directors;
- the Nomination and Governance Committee has three members, two of whom are independent, therefore 67% of its members are independent directors. This is in line with the Code of Corporate Governance, which recommends that the majority of the Committee's members should be independent directors;

X: indicates independence criterion not met.

<sup>(1)</sup> Shareholder holding, directly or indirectly, more than 10% of the Company's share capital or voting rights.

<sup>(1)</sup> In accordance with the recommendations of the Code of Corporate Governance, Angeles Garcia-Poveda will lose her status as an independent director on May 25, 2024 because from that point on she will have served as a director for 12 years.

<sup>(2)</sup> Directors representing employees are not counted for the purpose of calculating the proportion of independent directors, in accordance with the recommendations of the Corporate Governance Code. The proportion of independent directors will stand at 75% at the close of the Combined Shareholders' Meeting of May 29, 2024 taking into account the loss of independence of Angeles Garcia-Poveda on May 25, 2024 (having served as a director for 12 years) and subject to the approval of Jean-Marc Chéry's reappointment and the appointment of Rekha Mehrotra Menon as an independent director.

- the Compensation Committee has four members, three of whom are independent directors, and so the proportion of independent directors is 100% (Directors representing employees are not counted for the purpose of calculating the proportion of independent directors in accordance with the Corporate of Governance Code). This is in line with the Code of Corporate Governance, which recommends that the majority of the Committee's members should be independent directors;
- the Commitments and CSR Committee has six<sup>(1)</sup> members, five of whom are independent, and so the proportion of independent directors is 83%.

The Lead Director is also independent, in accordance with the Code of Corporate Governance.

## Multiple directorships

The Internal Rules states that each director must devote the necessary time and attention to his/her duties. In accordance with the recommendations of the Code of Corporate Governance, a director must not hold more than four other directorships in listed companies not affiliated with the Group, including those outside France. In addition, the French Commercial Code states that an individual may not simultaneously hold directorships in more than five *sociétés anonymes* (corporations) having their registered office in France. The Company also applies the rules on multiple directorships set by proxy advisors and investors. Based on the information provided by the directors, they are all in compliance with the rules on multiple directorships.

# Selection process for director candidates

# Selection process for independent directors appointed by the Shareholders' Meeting

Pursuant to the recommendations of the Code of Corporate Governance, the Nomination and Governance Committee established a procedure for selecting future members of the Board of Directors in the event of a new appointment or a vacancy arising. This procedure was applied for the proposal to appoint Rekha Mehrotra Menon.

The process is as follows:

- the Board of Directors, based on the work performed by the Nomination and Governance Committee, has set objectives for changes in its composition, the profiles targeted based on its diversity policy and the requisite skills identified, in particular during the annual assessment of the Board of Directors and its Committees' operating procedures and the selection criteria in line with the requirements of the Company, and its strategic and operational challenges;
- the Nomination and Governance Committee is assisted by a recruitment firm with the process of identifying candidates who match the target profiles set by the Board of Directors;
- based on a detailed report and conversations with the recruitment firm, the Chair of the Board of Directors and the Chair of the Nomination and Governance Committee draw up a shortlist of candidates and contact them individually;
- the Nomination and Governance Committee discusses the proposed profiles with regard to the predefined selection criteria, compliance with the rules of the Code of Corporate Governance and proxy advisors' and investors' voting policies (independence, multiple directorships) and their availability;
- the candidates chosen then meet with the other members of the Nomination and Governance Committee and with management;
- the Nomination and Governance Committee considers the results of these interviews and submits its recommendations to the Board of Directors;
- the Board of Directors approves the draft resolutions for the appointment of any new directors for the Shareholders' Meeting.

# Selection process for directors representing employees

Directors representing employees are appointed by the CWEC.

# Changes in the composition of the Board of Directors in 2023

During the 2023 financial year, the composition of the Board of Directors changed as follows:

Departures	Appointments	Reappointments
Christel Bories (May 31, 2023) Éliane Rouyer-Chevalier (May 31, 2023)	Valerie Chort (May 31, 2023) Clare Scherrer (May 31, 2023)	Isabelle Boccon-Gibod (May 31, 2023) Benoît Coquart (May 31, 2023) Angeles Garcia-Poveda (May 31, 2023) Michel Landel (May 31, 2023)

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<sup>(1)</sup> Since Angeles Garcia-Poveda will lose her independent director status on May 25, 2024 because she will have served as a director for 12 years, the Commitments and CSR Committee will have six members, four of whom will be independent, representing an independent director percentage of 67%.

# Directorships due for renewal in 2023

The terms of office as a director of Isabelle Boccon-Gibod, Christel Bories, Benoît Coquart, Angeles Garcia-Poveda, Michel Landel and Éliane Rouyer-Chevalier expired in 2023.

Christel Bories and Éliane Rouyer-Chevalier did not seek reappointment.

Isabelle Boccon-Gibod, Michel Landel, Angeles Garcia-Poveda and Benoît Coquart stated their intention to stand for reappointment.

Isabelle Boccon-Gibod, a French national, director of the Company since 2016, has been a member of the Audit Committee since 2016 and of the Commitments and CSR Committee since 2017. The Company benefits from her financial skills and her experience within various industrial groups.

Angeles Garcia-Poveda, a Spanish national, director of the Company since 2012, was Lead Director, Chair of the Nomination and Governance Committee and Chair of the Compensation Committee until June 30, 2020. She is Chair of the Board of Directors since July 1, 2020. Angeles Garcia-Poveda was Senior Advisor in Spencer Stuart's governance practice from 2021 until March 2023. The Board of Directors benefits from her talent management skills and her expertise in governance and strategy.

Benoît Coquart, a French national, is Chief Executive Officer of the Company since February 8, 2018 and a director of the Company since 2020. He brings to the Board his experience in industry, international business, corporate social responsibility and his knowledge of the Group and its business activities.

Michel Landel, a French national, director of the Company since 2019, is also the Lead Director, the Chair of the Nomination and Governance Committee and has been a member of the Compensation Committee since July 1, 2020. With his experience as a senior executive and a director of a CAC 40 group and his major trailblazing commitments to diversity and, more generally, his knowledge of corporate social responsibility matters, Michel Landel makes a valuable contribution to the work of the Board of Directors.

The Board of Directors thus decided to propose at the Shareholders' Meeting on May 31, 2023, the renewal for three years of Isabelle Boccon-Gibod, Benoît Coquart, Angeles Garcia-Poveda and Michel Landel's term of office as a director. The shareholders voted in favor of these reappointments.

# Appointment of two independent directors in 2023

Following the decision of Christel Bories and Éliane Rouyer-Chevalier not to seek the renewal of their term of office, the Board of Directors, based on a proposal made by the Nomination and Governance Committee, put forward the names of Valerie Chort and Clare Scherrer as independent directors at the Shareholders' Meeting on May 31, 2023 with a view to enriching its composition. The shareholders voted in favor of these appointments.

# Changes in the composition of the Board of Directors in 2024

# Directorships due for renewal in 2024

The directorships of Annalisa Loustau Elia and Jean-Marc Chéry expire in 2024.

Annalisa Loustau Elia has decided not to seek reappointment.

Jean-Marc Chéry has stated the desire to stand for reappointment.

Jean-Marc Chéry, a French national, has been a Director of the Company since 2021 and Chair of the Commitments and CSR Committee since May 31, 2023. The Company benefits from his experience within various industrial groups.

On March 20, 2024, the Board of Directors found that Jean-Marc Chéry could be designated as independent directors on the recommendation of the Nomination and Governance Committee.

The Board of Directors assessed the number of directorships held by Jean-Marc Chéry outside the Company based on the recommendation of the Nomination and Governance Committee. That analysis was in line with the rules of the French Commercial Code, the Code of Corporate Governance and the voting policy of proxy advisors and investors.

The Board of Directors has thus decided to propose at the Shareholders' Meeting on May 29, 2024, the renewal of Jean-Marc Chéry's term of office as directors for a three-year term of office. For further information, please refer to the presentation of the agenda and the draft resolutions available on the Company's website: <a href="www.legrandgroup.com/en">www.legrandgroup.com/en</a> in the section "INVESTORS AND SHAREHOLDERS/Shareholders' meetings/2024 General Meeting".

# Appointment of an independent director in 2024

Following the decision of Annalisa Loustau Elia not to seek the renewal of her term of office, the Board of Directors, based on a proposal made by the Nomination and Governance Committee, recommended the appointment of Rekha Mehrotra Menon as a director.

This proposed appointment is aligned with the goal of further enriching the diversity of its members' profiles and the complementary mix of skills within the Board of Directors.

Given her expertise in digital, strategy and CSR, and her extensive experience of India, the Board came to the conclusion that Rekha Mehrotra Menon could make a valuable contribution to the work of the Board of Directors.

During the course of its meetings, the Board of Directors, on the recommendation of the Nomination and Governance Committee, examined Rekha Mehrotra Menon's individual situation and found (i) that there was no material business relationship between Rekha Mehrotra Menon and Legrand and (ii) that Rekha Mehrotra Menon could be designated as an independent director. The Board of Directors also found that she would have the time required to perform her duties, since the number of directorships she holds outside the Company complies with the rules of the French Commercial Code and the Code of Corporate Governance and proxy advisors' and investors' voting policies.

The Board of Directors thus decided to propose at the Shareholders' Meeting on May 29, 2024 the appointment of Rekha Mehrotra Menon as an independent director for a three-year term. For further information, please refer to the presentation of the agenda and the draft resolutions available on the Company's website: <a href="www.legrandgroup.com/en">www.legrandgroup.com/en</a> in the section "INVESTORS AND SHAREHOLDERS/Shareholders' meetings/2024 General Meeting".

# **Board of Directors' diversity policy**

As part of the drive to increase the diversity of directors' profiles, the Board of Directors regularly reviews its composition and that of its committees, in accordance with Article L. 22-10-10(2) of the French Commercial Code and the Code of Corporate Governance.

# Objectives and requirements under the diversity policy

The Board of Directors pays special attention to its composition. Its goal is to ensure its composition and that of its specialized committees are diverse in the belief that this diversity improves the quality of the Board's discussions and decision-making.

The Board of Directors' policy on the diversity of its composition also aims to promote a varied and complementary range of skills and experience and to ensure the Board conducts its tasks in a fully objective and objective manner. Accordingly, based on the work of the Nomination and Governance Committee, the Board of Directors:

- aims to bring together the skills required for the Company's development and strategy. It carefully monitors the balance, complementary nature and relevance of directors' skill sets in relation to the Company's strategy. One particular priority is ensuring that their areas of expertise provide consistent coverage of strategy and external growth, audit, finance and risk management, international experience, corporate social responsibility, knowledge of industrial operations, experience of P&L Management, digital technology, innovation and new technologies, governance and compensation, consumers knowledge and distribution channels;
- it endeavors to continue promoting the balanced representation of women and men;
- it continuously aims to improve the international profiles of its members;
- it aims to maintain a high overall independence rate (i.e., over 70%), which fits well with the Company's ownership structure.

# Implementation of the diversity policy

The Nomination and Governance Committee reviews on a regular basis the suitability of the composition of the Board of Directors and that of its specialized committees and reports on its activities to the Board of Directors.

The Nomination and Governance Committee produced a matrix showing directors' skills in order to make it easier to monitor how its diversity policy is implemented. The matrix shown below is updated on an annual basis and every time the composition of the Board of Directors changes.

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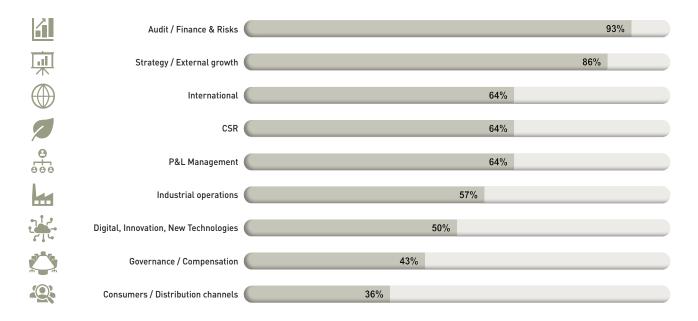
# Results of implementing the diversity policy following the Shareholders' Meeting on May 29, 2024

The following table summarizes progress towards the various objectives of the diversity policy already achieved and

anticipated as regards the composition of the Board of Directors during 2023 and 2024 and following the Shareholders' Meeting on May 29, 2024.

Targets	Results of implementing the diversity policy following the Shareholders' Meeting on May 29, 2024			
Number of directors kept at a reasonable level	At the close of the Shareholders' Meeting on May 29, 2024, there will be 12 directors, excluding directors representing employees, unchanged compared to 2023. The Board of Directors believes it should target between 10 and 12 members to safeguard a coherent, collegiate and effective decision-making process.			
Promoting the balanced representation of women and men	At the close of the Shareholders' Meeting of May 29, 2024, five Board members will be women, representing a percentage of $42\%^{(1)}$ , which exceeds the 40% minimum requirement of the French Commercial Code and is stable compared to 2023.			
Further internationalization	The proposal to appoint Rekha Mehrotra Menon, an Indian national, represents a further step in internationalizing the composition of the Board of Directors.			
	At the close of the Shareholders' Meeting of May 29, 2024, seven different nationalities (Canadian, French, German, Indian, Spanish, UK and US) will be represented on the Board of Directors, stable compared to 2023.			
Diverse, complementary and relevant mix of skills and experience	The proposal to appoint Rekha Mehrotra Menon will enrich the diversity of the Board, which will benefit from her extensive experience, especially in the digital arena.			
	The directors' skills matrix at the close of the Shareholders' Meeting on May 29, 2024 is shown below.			
High overall independence rate ( <i>i.e.,</i> over 70%) maintained, which fits well with the Company's ownership structure	At the close of the Shareholders' Meeting of May 29, 2024, it will include nine independent directors, representing a percentage of 75% <sup>(1)</sup> , which exceeds the 50% minimum recommendation stated in the French Commercial Code.			

Directors' skills matrix at the close of the Shareholders' Meeting on May 29, 2024



<sup>(1)</sup> Directors representing employees are not counted for the purpose of calculating (i) the minimum ratio of directors of a single gender, in accordance with the provisions of law, or (ii) the proportion of independent directors, in accordance with the recommendations of the Corporate Governance Code.

The rate is calculated taking into account the loss of independence of Angeles Garcia-Poveda on May 25, 2024 (having served as a director for 12 years) and subject to the approval by the Combined Shareholders' Meeting of May 29, 2024 of Jean-Marc Chéry's reappointment and the appointment of Rekha Mehrotra Menon as an independent director.

As regards 2023, the Board of Directors considered directors' skills to be varied and complementary. Certain directors possess strategic skills or experience in the general management of industrial groups, and others have financial skills or more specific areas of expertise (governance and compensation, CSR, digital, innovation and new technologies, consumer knowledge and distribution channels).

Legrand has featured in the "CAC 40 Governance" index which recognizes companies with the best governance practice.

Given all these factors, the Board considers its composition in 2024 to be satisfactory with regard to the diversity criteria examined.

# 6.1.1.2 Operating procedures of the Board of Directors

The Company's Board of Directors has adopted Internal Rules pursuant to the Articles of Association. These Internal Rules are designed to establish, within the framework of current statutory and regulatory provisions and the Articles of Association, details of the composition, organization and operation of the Board of Directors and its Committees, as well as the rights and obligations of directors. The main rules relating to the organization and operation of the Company's administration bodies are outlined below.

# Missions and duties of the Board of Directors and of its Chair

The Board of Directors carries out the duties that have been assigned to it by law in order to act at all times in the Company's interest. The Board of Directors determines how the Company is managed. The Board of Directors may decide to set up Committees to consider matters submitted to them by the Board of Directors or its Chair. It determines the composition and duties of its Committees. They perform their duties under its responsibility and without prejudice to the powers of the Board itself.

The Board's strategy and decisions are formulated within the framework of the Company's sustainable development policy. It endeavors to promote long-term value creation by the Company by considering in particular the social and environmental aspect of its activities.

Consequently, the Board's role is:

- to consider and approve all decisions relating to significant strategic, economic, social, financial and technological issues for the Company and the Group and ensure that General Management puts them into effect;
- concerning the matters mentioned below, to make related proposals to shareholders where they are subject to approval at Shareholders' Meetings or to grant prior authorization to the Chief Executive Officer to complete and implement them where they are matters for General Management:
  - delegation of powers or authority relating to the issue or purchase of shares or other securities giving access to the share capital,
  - arrangement of borrowings, whether as bonds or in any other form, or any voluntary early repayment of loans, advances or borrowings for an amount exceeding €100 million.

- the establishment of a joint venture(s) or the acquisition of any business(es) for an amount exceeding €100 million; the acquisition of any equity interest or business, or the formation of any joint-venture agreement where the amount involved exceeds €100 million,
- the sale or transfer of any business(es) or asset(s) for an amount exceeding €100 million; the sale of any equity interest or business involving an amount exceeding €100 million,
- the selection, replacement or removal of any or all of the Statutory Auditors,
- the selection, removal or replacement of any or all of the Statutory Auditor(s) and/or independent third parti(es) and/ or independent third parti(es) in charge or certifying the sustainability information (the "sustainability auditors"),
- merger transactions or proposals concerning the Company or, more generally, any transaction resulting in the transfer or sale of all or substantially all of its assets.
- any transaction leading to an increase or reduction in the Company's share capital, including, as may be the case, through the issue of securities giving access to the Company's share capital, such as securities convertible into shares or exchangeable for or redeemable in shares or preferred shares (except for awards of bonus shares or stock options in the Company's normal course of business).
- any introduction of double voting rights or any other change to the voting rights attached to Company shares,
- any proposal for the appointment of new members to the Board of Directors,
- the admission to trading of any shares issued by the Company on a regulated market other than Euronext or any other financial instrument issued by the Company,
- insolvency filings, appointment of an ad hoc authorized agent, liquidation, any voluntary winding-up or agreed liquidation of the Company, and any decision that may result in the initiation of insolvency proceedings or the appointment of an ad hoc authorized agent,
- any proposal for a decision entailing amendment of the Company's Articles of Association,

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- in the event of disputes, the conclusion of any agreement, settlement or arrangement, or acceptance of any compromise, where the amount concerned exceeds €100 million,
- the grant of any surety on Company assets if the obligation for which surety is given or the assets pledged represents an amount in excess of €100 million,
- and more generally, any material transaction outside the scope of the Legrand's stated strategy, where the amount concerned exceeds €100 million;
- to examine and approve the reports on the activities of the Board of Directors and its Committees to be included in the corporate governance report;
- to examine and approve, based on a proposal made by the Nomination and Governance Committee, the presentation of directors to be included in the corporate governance report, in particular the list of independent directors, setting out the criteria applied;
- to co-opt directors where necessary, and present proposals for the reelection or appointment of directors to the Ordinary Shareholders' Meeting;
- to discuss the performance of the executive officers (without the interested parties being present), to determine, based on a proposal made by the Compensation Committee, the compensation due to executive officers and to apportion the compensation awarded to the directors, in accordance with the compensation policies approved every year by the Shareholders' Meeting;
- to consider stock option and bonus share plans and all other share-based payments or compensation indexed or otherwise linked to shares:
- to ensure that shareholders and investors receive relevant, balanced and instructive information about the strategy, development model, the way in which extra-financial issues that are material for the Company are taken into account and its long-term outlook;
- to review on a regular basis, along with the strategy it has formulated, the opportunities and risks, such as financial, legal, operational, social and environmental risks<sup>(1)</sup>, as well as the measures taken accordingly;
- to ensure, as appropriate, that a framework is implemented to detect and prevent corruption and influence peddling;
- to make certain that executive officers implement a policy of non-discrimination and diversity, in particular with regard to the balanced representation of women and men on its executive bodies;
- to approve the management report, which includes the sustainability information and the corporate governance report and presents the compensation policy;

- at the proposal of the General Management, the Board of Directors shall establish multi-annual strategic guidelines on corporate social responsibility ("CSR");
- to ensure the CSR strategy implemented by General Management includes an action plan and time frames within which these actions will be taken and review the implementation arrangements for this strategy, as presented by General Management, as well as the results obtained on an annual basis;
- on climate-related issues, to ensure the CSR strategy implemented by General Management carries precise objectives defined for different time frames and to review on an annual basis the results achieved and the relevance, if any, of adapting the action plan or changing the objectives in the light of, inter alia, the evolution of the Company's strategy, technologies, shareholder expectations and the economic capacity to implement them;
- to make certain the climate strategy and the main actions taken for this purpose are presented at the Shareholders' Meeting.

The Board of Directors alone has the power to amend its Internal Rules.

The Chair of the Board of Directors organizes and directs the work of the Board. The Chair reports to the Shareholders' Meeting. The Chair is responsible for ensuring that the Company's corporate bodies operate effectively in line with the principles of good governance. The Chair sets the schedule and agenda for Board meetings and convenes them. The Chair coordinates the work of the Board of Directors with that of its specialized Committees. In dealings with the Company's other bodies and with external parties, the Chair of the Board of Directors is the only person with the power to act in the name of the Board of Directors and to speak on its behalf<sup>(2)</sup>.

The Chair may hold discussions with the Statutory Auditors and sustainability auditor(s) in order to prepare the work of the Board of Directors and its Committees. The Chair coordinates with the Chief Executive Officer, who alone is responsible for the general and executive management of the Company.

# The Board of Directors and corporate social responsibility

When formulating and reviewing strategy, the Board of Directors considers social and environmental aspects of the Company's activities.

The Commitments and CSR Committee also makes certain the Group's strategy and its CSR efforts are aligned.

<sup>(1)</sup> For more information on the governance and missions of the Commitments and CSR Committee and of the Board of Directors regarding the review and supervision of environmental and social risks and opportunities, the reader is invited to refer to the section "CSR governance bodies" in 4.1.1 of this Universal Registration Document.

<sup>(2)</sup> Except in exceptional circumstances, and excluding where a particular mission or specific mandate is entrusted by the Board of Directors to another director.

The Board of Directors' other specialized Committees are responsible for CSR issues related to their duties:

- the Audit Committee monitors the latest changes in the new extra-financial reporting requirements, the reliability of the calculation of extra-financial indicators, including those related to the European Taxonomy and the process of preparing and providing assurance of the sustainability information;
- the Compensation Committee ensures CSR criteria (including criteria related to sustainability) are integrated effectively in the annual variable compensation paid to the Chief Executive Officer and in the long-term compensation paid to the Chief Executive Officer and managers;
- the Nomination and Governance Committee makes certain that the Board of Directors possesses CSR skills, especially concerning sustainability issues.

# Relationship between the Board of Directors and shareholders

The Chair supported by the Executive VP Investor Relations is responsible for managing the dialog on governance issues between the Board of Directors and the shareholders. Depending on the topics being covered, managers may be invited to attend.

If the Chair of the Board of Directors is unavailable and at his/ her request, this duty of maintaining a dialog may be assigned by the Board of Directors to the Lead Director, based on the same arrangements (supported by the Executive VP Investor Relations and members of management depending on the topics addressed).

In accordance with the Code of Corporate Governance, the Chair of the Board of Directors (or the Lead Director) reports to the Board regarding these duties.

# **Meetings of the Board of Directors**

The Board of Directors meets as often as required in the interests of the Company, and in any event, must meet at least five times per year.

Members of the Board of Directors are convened to Board meetings by the Chair, or, in the event that the Chair is unable to do so, by the Vice-Chair.

The Lead Director may also:

- ask the Chair to convene a Board of Directors' meeting; or
- directly convene a meeting of the Board of Directors to consider a given agenda that justifies holding an extraordinary meeting of the Board of Directors on account of its importance or urgent nature.

The Chief Executive Officer may also ask the Chair to convene a Board of Directors' meeting to consider a particular agenda. Whenever the Board of Directors has not met for more than two months, at least one third of the members of the Board of Directors may ask the Chair to convene a meeting of the Board of Directors to consider a particular agenda. The Chair is bound to act on these requests.

Subject to the above, the agenda is decided by the Chair and may not be set, where necessary, until the meeting itself.

The Internal Rules state that notices of meetings, which may be sent out by the secretary of the Board of Directors, may be issued by letter, email or orally. Meetings are held at the registered office or in any other place indicated in the notice of meeting, in France or abroad.

Where the notices of meeting so stipulate, Board of Directors' meetings may be held by means of videoconference or telecommunication, provided that these transmit at least the voices of participants and meet the technical requirements for the continuous and simultaneous relay of proceedings. In all instances permitted by law, directors participating in Board of Directors' meetings using such means are deemed present for the purposes of quorum and majority voting requirements.

The Chair shall endeavor to issue notices of Board meetings five days prior to the actual meeting. The Chair shall also endeavor to take account of the diary constraints of Board members in order to ensure as many members as possible attend each meeting.

Decisions are made subject to the quorum and majority voting requirements provided for by law. If a vote is tied, the Chair has the casting vote. The Board may appoint a secretary who need not be one of its members.

# Written consultation of the Board of Directors

In accordance with article 9.5 of the Articles of Association, decisions within the duties of the Board of Directors as referred to by the applicable regulations may be adopted by means of a written consultation of the directors.

The decision to launch this type of consultation is made by the Chair. When a written consultation is launched, the Chair sends the directors by email the text of the proposed decision(s) and any document or information needed for them to reach their decision.

The quorum and majority voting rules are those applicable to decisions made at meetings of the Board of Directors. The quorum requirement is calculated based on the number of members who respond to the written consultation by the stated deadline.

Decisions made by a written consultation must be minuted by the Chair.

# Attendance register

An attendance register is kept at the Company's registered office that is signed by the directors taking part at the meeting of the Board of Directors. Where appropriate, it contains the names of the directors who were present by means of videoconference or telecommunication, represented, excused or absent at each meeting. The Board Secretary initials the attendance register in the place of directors represented or participating at the meeting of the Board of Directors via a videoconference or telecommunication (on their behalf and on behalf of those representing them, where appropriate). Proxies granted by mail or email are annexed to the attendance register.

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# Minutes of Board meetings

The Board's decisions are evidenced by minutes prepared, signed, and maintained in accordance with regulatory requirements. The minutes of each Board meeting must include:

- the name of each director present physically or by means of videoconference or telecommunication, represented, excused or absent;
- the occurrence of any technical videoconference or conference call incident that disrupted proceedings;
- the presence or absence of individuals convened to the meeting of the Board of Directors pursuant to a statutory requirement;
- the name of other persons attending all or part of the Board meeting;
- a summary of the debates and deliberations of the Board of Directors:
- questions raised and the reservations stated by participating directors, if any.

Notices and minutes of Board meetings are translated into English.

The draft minutes of the meeting of the Board of Directors are prepared by the Board secretary after each meeting.

The minutes are approved at a meeting of the Board of Directors and signed by the Chair of the meeting and a director.

The minutes may be prepared in electronic form. They may also be signed by means of an electronic signature, complying at the very least with the requirements applicable to advanced electronic signatures, as provided for in the statutory provisions in force.

# Evaluation of the Board of Directors and its specialized Committees

The Board discusses its operating procedures at least once a year. That includes a review of the operating procedures of the specialized committees. An account of this is included in the Company's corporate governance report so that shareholders are kept informed each year of the evaluations carried out and, if applicable, any steps taken as a result (see section 6.1.1.3).

The evaluation of the Board's operating procedures and those of its specialized Committees is supervised by the Lead Director

# Directors' access to information

So that Board members can carry out their duties effectively, documentation containing all the documents and information needed for the consideration of the items on the agenda is made available to the directors a reasonable amount of time before the meeting by means including a secure digital platform.

Directors may request any documents they believe relevant for the preparation of the meeting, provided that they submit such requests with a reasonable notice period.

Between meetings, directors should be provided with all relevant information on events or transactions that are significant for the Company. Directors can meet with the Company's principal executive managers, including in the absence of the Chief Executive Officer. In the latter case, the Chief Executive Officer should be given prior notice.

The members of the Board of Directors are in regular contact with the Executive Committee members and management who speak during Strategy seminars, Board of Directors' meetings and committee meetings as and when current events require.

A monthly press review including articles about Legrand and its environment and a summary of investment analysts' research reports after each publication of results is also made available to directors on the secure digital platform.

In addition, the Chief Executive Officer and the Chair of the Board of Directors may issue briefings on the latest news concerning Legrand's business in between meetings of the Board of Directors.

Management also provides information about Group events that the directors may attend.

# **Directors' training**

Upon their appointment and throughout their term of office, each director can receive training related to the specific features of the Group, its activities, businesses, and challenges related to CSR.

An induction program is established for new directors to facilitate their onboarding and get them up to speed.

The main components of this program are as follows:

- every new director is given documentation that includes: (i) the Internal Rules, which state the rules on confidentiality and on the prevention of conflicts of interest applicable to members of the Board, (ii) the Code of Conduct for Stock Market Transactions, (iii) the Company's Articles of Association, (iv) the minutes of the meetings of the Board of Directors in the previous year, (v) various other documents presenting the Group, including presentations given at the Board of Directors' Strategy seminars in the previous five years;
- meetings are also held with Executive Committee members and the Company's senior executives, to deepen and enrich new directors' knowledge of the Group's business activities, its competitive environment, its acquisition strategy, its HR and Information Systems roadmaps, and to understand the Group's CSR strategy, especially its climate priorities;
- lastly, site visits are also arranged to give new directors operational insights concerning the Group's various activities.

The induction program is also open to any other director who asks to take part.

For example, visits, presentations and meetings were arranged for Valerie Chort and Clare Scherrer following their appointment on May 31, 2023. As part of the induction program, Valerie Chort and Clare Scherrer visited a showroom presenting the products sold by Legrand for the residential market. Meetings were arranged with the managers in charge of the Group's main corporate functions.

In addition, the Board arranges various theme-specific training sessions throughout the year so that directors can deepen their knowledge of the Group (through presentations of its key challenges, business lines, products and services and some of its regions, and its competitive environment). These sessions are usually arranged as part of the Strategy seminars and working meetings to address a specific theme (see section 6.1.1.3).

The Internal Rules also stipulate that directors representing employees or employee-shareholders should receive appropriate training on the requirements of their role.

In addition, directors representing employees and CWEC representatives attending meetings of the Company's Board of Directors attended 30 hours of English classes during 2023.

Lastly, financial and legal training sessions can also be arranged upon request for the CWEC representatives who attend the Company's Board of Directors' meetings.

# **Professional ethics for directors**

In accordance with the Directors' Charter, before taking up their post, all directors must ensure that they are fully aware of their general and specific duties. These obligations arise from legislation and regulations, the Articles of Association, the Internal Rules and the Directors' Charter, as well as from various other legally binding documents:

#### **Code of Conduct for Stock Market Transactions**

In 2006, the Group adopted a Code of Conduct for Stock Market Transactions, which is available on the Company's website at <a href="www.legrandgroup.com/en">www.legrandgroup.com/en</a>. This Code of Conduct complies with the market abuse regulations in force.

The Code was adopted by the Board of Directors on June 2, 2006 and the new versions were presented at the Board of Directors' meeting of November 9, 2016 and then November 2, 2021. One of its purposes is to raise awareness among all Group staff ("Staff"(1) or "Member of Staff(1)") regarding:

- the legislation and regulations applicable to the possession, disclosure and use of "inside information" ("Inside Information<sup>(2)</sup>") concerning the Company which could apply to them since they may have access to such information by virtue of their positions or duties for the Group;
- compliance with the closed periods laid down by the Company;
- the rules for trading in Legrand Securities (the "Legrand Securities") and the safeguards put in place to ensure that each employee may invest in Legrand Securities without breaching market integrity rules;
- the penalties incurred in the event that these rules are breached.

The Code also provides for:

- the appointment of the ethics officer, who is the Group's Executive VP Legal Affairs (the "Ethics Officer");
- rules on establishing, updating and making available to the AMF a list of all individuals privy to Inside Information who are working for the Group pursuant to an employment contract or who perform in any other manner tasks giving them access to the Inside Information (the "Insider List");
- where the Insider is a service provider acting in the name and on behalf of the Company with access to Inside Information in the course of its business relationship with the Company, rules on having an individual within the organization who establishes and updates a list of Insiders stating those members of its staff and, if need be, of third parties conducting tasks for the service provider who are privy to Inside Information concerning Legrand;

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<sup>(1)</sup> Member of Staff refers to any person discharging managerial responsibilities (Chair, Chief Executive Officer, directors), any employee or external service provider acting in the name and on behalf of Legrand.

<sup>(2)</sup> Inside Information is information of a precise nature not already in the public domain directly or indirectly concerning Legrand or the Legrand Group, or one or more Legrand shares, and that would be likely to have a significant impact on the price of Legrand shares were it to be made public.

<sup>(3)</sup> Legrand Securities refers to (i) any and all financial instruments issued by Legrand admitted to trading or covered by an application for admission to trading on a regulated market or a multi-lateral trading facility (MTF) or negotiated on an organized trading facility (OTF) and including the shares and any securities issued or to be issued in the future by Legrand giving access to the share capital of the Company or of one of the subsidiaries of the Legrand Group, the bonds and any other securities representing a debt claim on the Company or one of the Legrand Group's subsidiaries, the rights that may be detached from these various securities, including preferred subscription or allotment rights, and units or shares of collective investment undertakings, and (ii) any and all financial instruments the price or value of which depends on the price or value of the securities referred to in (i) above or that has an impact on this price or value.

- the embargo periods during which the Company will not give out any new information about its business or earnings to financial analysts and investors;
- the role of the committee set up in 2016 when the Company adopted an internal procedure for designating and publishing Inside Information (the "MAR Committee"). This role consists in evaluating, on a case-by-case basis, whether or not information is inside information and then determining and examining the consequences in the event that such information is disseminated.

Under this Code, the managers<sup>(1)</sup> and other individuals regularly or occasionally privy to Inside Information concerning Legrand must refrain from trading in the Legrand Securities during the periods laid down below:

- during the 30-calendar-day period prior to publication of the annual, half-yearly and quarterly financial statements or of an annual or half-yearly financial report, ending on the day after publication of the relevant information;
- during any other period defined and announced by the Ethics Officer.

In general, any person may, before performing a transaction in the Legrand Securities, request the opinion of the MAR Committee on such a transaction by contacting the Ethics Officer who will then call a meeting of the MAR Committee for said purpose.

All individuals must refrain from performing a transaction in the Legrand Securities when they appear on an Insider List. If an individual appears on the list without being privy to Insider Information, they may seek the Ethics Officer's opinion before performing a transaction in the Legrand Securities.

Conversely, an individual may hold Inside Information without appearing on an Insider List. In such a scenario, they may also seek the Ethics Officer's opinion before performing a transaction in the Legrand Securities.

These opinions are of consultative value only, and the decision on whether or not to perform the transaction in the Legrand Securities is the sole responsibility of the relevant individual.

# Internal Charter on the Qualification of Agreements

The Company possesses an internal Group charter. This charter designates agreements when they are entered into by the Company and distinguishes agreements that need to undergo the procedure for related-party agreements from those relating to regular transactions concluded under normal conditions. It is available on the Company's website at www.legrandgroup.com/en in the "INVESTORS AND SHAREHOLDERS/Corporate governance/Home" section. In accordance with the latest relevant requirements, the charter was updated and adopted by the Board of Directors on May 6, 2020. Under this charter, the Board of Directors established a committee (the "Agreement Committee") responsible for analyzing the relevance of the criteria used to qualify agreements as regular and concluded under normal conditions within the Group (the "Non-regulated Agreements"). Application of this procedure during the year did not lead to any changes in the criteria used to qualify Non-regulated Agreements entered into by the Company.

<sup>(1)</sup> Or "persons discharging managerial responsibilities" refers to the company officers and senior managers. For the purposes of the Code:

the company officers are (i) the Chair and Chief Executive Officer, the Chief Executive Officer or the Chief Operating Officer(s) of Legrand, and the members of Legrand's Board of Directors;

the senior managers are individuals who, firstly, have decision-making powers at the Legrand Group concerning the future direction and strategy of Legrand or the Legrand Group and, secondly, who are regularly privy to Inside Information directly or indirectly concerning Legrand or the Legrand Group.

# 6.1.1.3 Work performed by the Board of Directors in 2023

In 2023, the Board of Directors met seven times. Directors' attendance at Board of Directors' meetings was highly satisfactory since the attendance rate in 2023 was 93%.

Attendance record of the Board of Directors	Attendance rate (meetings attended/total number of meetings)
Angeles Garcia-Poveda	100% (7/7)
Olivier Bazil	85.7% (6/7)
Isabelle Boccon-Gibod	100% (7/7)
Christel Bories <sup>(1)</sup>	80% (4/5)
Sophie Bourdais	100% (7/7)
Daniel Buisson <sup>(2)</sup>	71.5% (5/7)
Jean-Marc Chéry	85.7% (6/7)
Valerie Chort <sup>(3)</sup>	100% (2/2)
Benoît Coquart	100% (7/7)
Edward A. Gilhuly	85.7% (6/7)
Patrick Koller	85.7% (6/7)
Michel Landel	100% (7/7)
Annalisa Loustau Elia	100% (7/7)
Florent Menegaux	100% (7/7)
Éliane Rouyer-Chevalier <sup>(1)</sup>	100% (5/5)
Clare Scherrer <sup>(2)</sup>	100% (2/2)

- (1) The terms of office of Christel Bories and Éliane Rouyer-Chevalier came to an end on May 31, 2023.
- (2) Daniel Buisson missed two meetings of the Board of Directors in 2023 for medical reasons.
- (3) Valerie Chort and Clare Scherrer were appointed on May 31, 2023.

According to the Internal Rules, some of its decisions may be prepared for by the Board of Directors' specialized Committees, enabling the Board of Directors to discharge its duties as effectively as possible. The average attendance rate at meetings of the various specialized committees was 90% in 2023. Information on these specialized Committees can be found in section 6.1.3 of this Universal Registration Document.

# Topics covered by the Board of Directors in 2023

The Board's worked on matters including:

- the Company's results:
  - report on the Audit Committee's work, as set out in section 6.1.3.3 below,
  - approval of the consolidated and statutory financial statements for the year ended December 31, 2022, and the related reports, the consolidated financial statements for the three months ended March 31, 2023, the consolidated financial statements and management report for the six months ended June 30, 2023, and the consolidated financial statements for the nine-month period ended September 30, 2023,
  - review and approval of press releases on the annual, halfyearly and quarterly consolidated financial statements,
  - proposed allocation of results and return to shareholders,
  - choice of dividend payment method and consequences in terms of share-related adjustments,
  - drawing up of forecast financial statements for 2023,
  - approval of the 2023 budget;

- management of the Company's financial affairs:
  - annual renewal of financing authorizations,
  - annual renewal of powers granted to the Chief Executive Officer regarding sureties, endorsements, and guarantees,
  - grants of authority to the Board of Directors to be proposed at the Shareholders' Meeting,
  - use of the authority granted under the seventeenth resolution of the Combined Shareholders' Meeting on May 31, 2023,
  - use of the authority granted under the twenty-third resolution of the Combined Shareholders' Meeting on May 25, 2022,
  - authorization to grant a first-demand guarantee by the Company to Legrand France in connection with the renewal of Legrand France's short-term negotiable debt securities program,
  - update on the Sustainibility Linked Bond issue carried out in May 2023;
- risk management:
  - report on the Audit Committee's work, as set out in section 6.1.3.3 below,
  - review of the risk management framework,
  - discussions of risk management aspects related to compliance, cybersecurity, supplier risks, operational management of tax risks;
- Company strategy and growth:
  - report on the Commitments and CSR Committee's work, as set out in section 6.1.3.3 below,
  - update on the Company's M&A policy,

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- regular progress reports on proposed acquisition plans,
- authorization for three acquisition projects,
- presentation of the Group's values,
- Company's shareholding structure,
- feedback from the markets following publication of the full-year results,
- presentations on strategic issues, especially during the Board of Directors' annual Strategy Seminar,
- presentation of the 2022–2024 CSR Roadmap achievements,
- presentation of new CSR issues in 2023: calculation of Legrand's biodiversity footprint for incorporation in the action plan arising from the 2025–2027 CSR Roadmap, SBTi net zero study, climate risk research,
- presentation of regulatory changes within the European Union: CSRD, ESPR (Eco-Design for Sustainable Products Regulation), and CSDDD (Corporate Sustainability Due Diligence Directive),
- Timetable under the 2025-2027 CSR Roadmap,
- Presentation of the Group's Compliance Program,
- Presentation of the employee share ownership plan;

#### governance:

- report on the work performed by the Lead Director,
- report on the work of the Nomination and Governance Committee, as set out in section 6.1.3.3 below,
- qualification of independent directors,
- review of the composition of the Board of Directors in view of the non-renewal of the term of office of two directors, the reappointment of four directors and the appointment of two independent directors,
- review of the composition of the specialized Committees,
- definition of diversity targets for the Board of Directors' composition,
- internal evaluation of the operating procedures of the Board of Directors and its Committees (summary and proposals),
- review of regulated agreements,
- amendment of the Internal Rules in connection with the Corporate Sustainability Reporting Directive;

# compensation:

- report on the work of the Compensation Committee, as set out in section 6.1.3.3 below,
- compensation paid to the company officers,
- review of compensation in respect of 2022,
- determination of the principles of compensation for 2023,
- determination of the principles applicable to performance share plans,
- use of the authority granted under the fifteenth resolution of the Combined Shareholders' Meeting on May 26, 2021,
- approval of the rules of the 2023 performance share plan for Group employees, the Chief Executive Officer, Executive Committee members resident in France for tax purposes and Executive Committee members resident outside France for tax purposes, and for longterm incentive bonuses,

- approval of individual performance share awards to Group employees and Executive Committee members,
- determination of the number of shares that the Chief Executive Officer is required to hold in registered form until the termination of his/her duties as concerns performance share awards,
- compensation granted to the directors: amounts awarded in respect of 2022,
- determination of the 2023 budget for reimbursement of directors' expenses;
- preparations for the annual Shareholders' Meeting on May 31, 2023:
  - notice of meeting for the annual Combined Shareholders' Meeting (finalization of the agenda and approval of draft resolutions),
  - drawing up of the reports to the Shareholders' Meeting;

#### other:

- recognition of the capital reduction following the cancellation of shares,
- annual review of the policy regarding gender balance and equal pay,
- regular updates on the competition investigation being carried out by the Competition Authority and the financial public prosecutor's office,
- update on Legrand's disengagement from Russia.

## Working meeting of the Board of Directors

Legrand's directors have taken part every year in a working meeting dedicated to specific topical and/or extra-financial themes related to the duties of the Board of Directors. External specialists are brought in to give presentations to Board members at this type of meeting. In 2023, the Board of Directors' working meeting focused on macroeconomic trends and geopolitical developments.

## **Board of Directors' annual Strategy Seminar**

Every year, Legrand's directors and the representatives of the CWEC who attend meetings of the Board of Directors participate at a Strategy Seminar organized in France or abroad. In 2023, the Board of Directors' Strategy Seminar was held in New York. It included a detailed review of Legrand activities in North and Central America and a visit of a Datacenter.

# Areas of improvement for the Board of Directors' performance further to the annual evaluation of the Board of Directors

Since 2007, an evaluation of the operating procedures of the Board of Directors and its specialized Committees has been conducted every year in order to evaluate, as required by the Code of Corporate Governance:

- the arrangements for the operation of the Board and its specialized Committees;
- the quality of preparation and debate regarding significant matters; and
- the actual contribution of each director to the work of the Board, and his/her involvement in decision-making.

In accordance with its Internal Rules, the Board of Directors discusses its operating procedures at least once a year. It reports on this in the Company's Universal Registration Document.

It should be noted that the Board approved the process for evaluating its work based on a three-year cycle. As part of this cycle, an external evaluation including an evaluation of directors' individual contribution that gives rise to individual feedback alternates with internal evaluations.

In 2023, the evaluation of the Board of Directors and its specialized Committees was carried out internally, under the oversight of the Lead Director as part of the individual meetings with members of the Board of Directors held by the Lead Director using a template agenda.

The results were fed back at the Board of Directors' meeting of March 15, 2023.

In brief, the evaluation carried out in 2023 with respect to 2022 showed that the Board of Directors' operating procedures are highly satisfactory, especially with regard to:

- the composition of the Board of Directors: (i) the Board is diverse, with a satisfactory proportion of independent directors, (ii) the composition is adequate in terms of its size, and (iii) the Board possesses complementary skills and expertise, and (iv) the members have been impressed with the new hires (particularly the fact of having more senior executives);
- the documents and information provided to the Board of Directors: the directors greatly appreciate the quality of the documents;

- the operation of the Board and its specialized Committees: the improved operation of the Board and actions taken following previous assessments are recognized by the Directors;
- the operation and duties of the Committees: the allocation of duties between the Committees and the Board of Directors is well balanced;
- presentations, visits and training arranged by the Group: they are very useful for members of the Board of Directors, especially presentations concerning the Group's competitive environment, products and operations;
- the relationship between the Board of Directors and, firstly, the Chief Executive Officer and, secondly, the Chair of the Board of Directors: (i) the directors report a genuine trust-based relationship between the Board and the Chair of the Board of Directors and between the Board and the Chief Executive Officer.

During 2023, the directors expressed the following wishes with regard to maintaining the continuous improvement process for the Board's operating procedures:

- further appearances by Executive Committee members and managers to address specific issues at Board of Directors' and Seminar meetings;
- further organization of working meetings covering specific topics;
- organization of regular updates on the HR Roadmaps (including people development and succession planning for key people), the Group's Information Systems and other subjects such as new markets, new products and capital allocation;
- the desire to coordinate tasks between members of the various specialized Committees.

These recommendations were implemented in the remainder of 2023.

# 6.1.2 - Lead Director

The appointment of a Lead Director is one of the ways in which the Company safeguards an appropriate balance of powers in governance matters. The Lead Director is appointed from among the independent directors (in accordance with the Code of Corporate Governance) who have been members of the Board for at least one year, after soliciting the opinion of the Nomination and Governance Committee. The term of office of the Lead Director may not exceed his/her term as a director. The Lead Director may be reappointed based on a proposal made by the Nomination and Governance Committee.

After the offices of Chair and Chief Executive Officer were separated in 2020, a decision was made to retain the position

of Lead Director and to entrust the role to Michel Landel until the expiry of his term of office as a director. Michel Landel, an independent director, is also a member of the Compensation Committee and Chair of the Nomination and Governance Committee.

As stated above in the "Directorships due for renewal in 2023" section, Michel Landel's term of office as a director was renewed for a period of three years from the close of the Combined Shareholders' Meeting on May 31, 2023. In accordance with the decision made by the Board of Directors on March 15, 2023, Michel Landel was also reappointed as Lead Director for the duration of his term of office as a director.

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# 6.1.2.1 Duties of the Lead Director

The Lead Director's duty is to ensure the proper operation of the Company's governance bodies. The Lead Director is tasked with:

- preventing and managing conflicts of interest: the Lead Director is responsible for preventing conflicts of interest from arising by raising awareness about situations likely to lead to such conflict. The Lead Director is kept informed by each director of any actual or potential conflict of interest. The Lead Director reports on these to the Board of Directors, as they do on any actual or potential conflict of interest which they may detect independently;
- supervising the periodic evaluation of the Board of Directors' operating procedures and of its specialized Committees:
- chairing and organizing annual directors' meetings not attended by internal and executive directors at which matters discussed include the performance of senior executives;
- reporting to the Chair of the Board of Directors on the conclusions of annual directors' meetings not attended by internal and executive directors; and
- if the Chair of the Board of Directors is unavailable and at the latter's request, carrying out the Board of Directors' mission of dialogue with shareholders.

# 6.1.2.2 Powers of the Lead Director

In the exercise of his/her duties, the Lead Director may:

- submit a proposal, as appropriate, to the Chair of the Board of Directors to add items to the agenda of Board of Directors' meetings;
- ask the Chair to convene a meeting of the Board of Directors or directly convene a meeting of the Board of Directors on a given agenda that justifies holding an extraordinary meeting of the Board of Directors on account of its importance or urgent nature;
- Chair meetings of the Board of Directors if the Chair is unable to attend; and

if appropriate, attend meetings of Committees of which the Lead Director is not a member.

The Lead Director ensures that directors are able to meet with and hear from senior management and Statutory Auditors, as provided for by the Internal Rules. More generally, the Lead Director ensures that directors receive the information they need to discharge their duties as effectively as possible, as provided for in the Internal Rules. The Lead Director reports to the Board of Directors once a year on his/her activities.

# 6.1.2.3 Lead Director's 2023 report

In 2023, the Lead Director supervised the external evaluation of the operating procedures of the Board of Directors and its Committees, plus the work on the succession planning for directors together with the Chair of the Board of Directors.

He convened and chaired two annual directors' meetings not attended by internal and executive directors. During these meetings, the directors discussed various topics, including the evaluation of the performance of the Chief Executive Officer, his compensation, and succession planning. During the annual evaluation of the operating procedures of the Board and its specialized Committees, the Lead Director

asked the directors to give their opinion on the quality of meetings of the directors' meeting not attended by internal and executive directors (scheduling, length, etc.) and to evaluate the quality and substance of the debates that took place at these meetings. The directors expressed their complete satisfaction regarding the above points during the most recent Board of Directors' evaluation.

In accordance with the Internal Rules, the Lead Director, Michel Landel presented a report on his activities in 2023 to the Board of Directors on March 20, 2024.

# 6.1.3 - Board of Directors' specialized Committees

To facilitate the work of the Board of Directors and make preparations for decision-making, the Board establishes specialized Committees to examine topics within their respective duties. These specialized Committees submit opinions, proposals and recommendations to the Board of Directors.

There are four permanent specialized Committees:

- the Audit Committee;
- the Nomination and Governance Committee;
- the Compensation Committee; and
- the Commitments and CSR Committee.

# 6.1.3.1 Composition of the Board of Directors' specialized Committees

## **Principles**

The Board of Directors appoints members of the specialized Committees based on a proposal made by the Nomination and Governance Committee, for a term that may not exceed their term of office as directors. The Board of Directors may remove Committee members after consultation with the Nomination and Governance Committee.

The **Audit Committee** may not have more than five members. Executive officers may not become members of the Committee. Members of the Audit Committee should possess finance, accounting or statutory auditing skills. The Chair of the Audit Committee is chosen by the members of the Audit Committee based on a proposal made by the Nomination and Governance Committee, from among the Audit Committee's independent members. The appointment of the Audit Committee's Chair must be specifically considered by the Board of Directors. This procedure shall apply for the extension of the Chair's term of office.

The **Nomination and Governance Committee** may not have more than five members. Executive officers may not become members of the Committee. The Chair of the Nomination and Governance Committee is chosen by the Committee members from among its independent members.

The **Compensation Committee** may not have more than five members. Executive officers may not become members of the Committee. The Chair of the Compensation Committee is chosen by the Committee members from among its independent members, based on a proposal made by the Nomination and Governance Committee.

The Commitments and CSR Committee may not have more than six members. The Chair of the Commitments and CSR Committee is chosen by the members of said Committee from among its members, based on a proposal made by the Nomination and Governance Committee.

# **Current composition of the Board of Directors' specialized Committees**

	Board of Directors' specialized Committees				
	Audit Committee	Nomination and Governance Committee	Compensation Committee	Commitments and CSR Committee	
Angeles Garcia-Poveda				•	
Olivier Bazil		•		•	
Isabelle Boccon-Gibod <sup>(1)</sup>	С			•	
Christel Bories <sup>(2)</sup>	•			С	
Valerie Chort <sup>(3)</sup>	•			•	
Sophie Bourdais			•		
Daniel Buisson <sup>(4)</sup>	•				
Jean-Marc Chéry <sup>(5)</sup>				С	
Benoît Coquart					
Edward A. Gilhuly				•	
Patrick Koller		•	•		
Michel Landel <sup>(6)</sup>		С	•		
Annalisa Loustau Elia			С		
Florent Menegaux <sup>(7)</sup>	•				
Clare Scherrer <sup>(8)</sup>	•				
Eliane Rouyer-Chevalier <sup>(9)</sup>	С		•		

- •: Member of a Committee.
- C: Chair of a Committee
- (1) Isabelle Boccon-Gibod was an Audit Committee member until May 31, 2023, then Chair of the Audit Committee from the Shareholders' Meeting of May 31, 2023, the date on which Éliane Rouyer-Chevalier's term of office ended.
- (2) Christel Bories was Chair of the Commitments and CSR Committee and member of the Audit Committee until May 31, 2023, the end date of her term of office.
- (3) Valerie Chort has been a member of the Audit Committee and the Commitments and CSR Committee since May 31, 2023.
- (4) Daniel Buisson has been an Audit Committee member since May 31, 2023.
- (5) Jean-Marc Chéry has been Chair of the Commitments and CSR Committee since May 31, 2023, the date on which Christel Bories' term of office ended.
- (6) Michel Landel was an Audit Committee member from May 31, 2023 until February 14, 2024.
- (7) Florent Menegaux has been an Audit Committee member since February 14, 2024.
- (8) Clare Scherrer has been an Audit Committee member since May 31, 2023.
- (9) Éliane Rouyer-Chevalier was Chair of the Audit Committee and member of the Compensation Committee until May 31, 2023, the end date of her term of office.

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In 2023, and through until the filing date of this Universal Registration Document, the changes in the composition of the various Committees were as follows:

	Departures	Appointments	Reappointments		
Audit Committee	Christel Bories (May 31, 2023)	Daniel Buisson (May 31, 2023)	Isabelle Boccon-Gibod, as Chair		
	Éliane Rouyer-Chevalier	Valerie Chort (May 31, 2023)	(May 31, 2023)		
	(May 31, 2023)	Michel Landel (May 31, 2023 to February 14, 2024)			
		Clare Scherrer (May 31, 2023)			
		Florent Menegaux (February 14, 2024)			
Nomination and Governance Committee			Michel Landel, as Chair (May 31, 2023)		
Compensation Committee	Éliane Rouyer-Chevalier (May 31, 2023)		Sophie Bourdais (May 31, 2023)		
	(May 31, 2023)		Michel Landel (May 31, 2023)		
Commitments and CSR	Christel Bories (May 31, 2023)	Valerie Chort (May 31, 2023)	Angeles Garcia-Poveda		
Committee		Jean Marc Chéry, as Chair	(May 31, 2023)		
		(May 31, 2023)	Isabelle Boccon-Gibod (May 31, 2023)		

## **Audit Committee**

The Audit Committee has five members, four<sup>(1)</sup> of them independent, appointed by the Board of Directors, in accordance with the recommendations of the Code of Corporate Governance, which state that at least two thirds of members should be independent directors:

- Isabelle Boccon-Gibod (independent director, Chair),
- Daniel Buisson (director representing employees),
- Valerie Chort (independent director),
- Florent Menegaux (independent director), and
- Clare Scherrer (independent director).

Their biographies can be found in section 6.1.1.1 "Composition of the Board of Directors" of this Universal Registration Document.

Since May 31, 2023, the Audit Committee has been chaired by **Isabelle Boccon-Gibod**. Isabelle Boccon-Gibod holds financial and accounting qualifications, and possesses CSR skills and experience as an Audit Committee member of listed companies. She has also been a member of the Committee since 2016 and is very well acquainted with the Group's financial and accounting procedures.

**Daniel Buisson**, a director representing employees, makes a contribution in areas including risk management on account of his background and experience with Legrand. He knows the business and industry inside-out, which is very useful for the Committee's work.

Valerie Chort's CSR expertise is of great value to the Committee.

In addition, **Florent Menegaux**'s experience of working for an industrial group and **Clare Scherrer**'s CFO experience are very helpful for the operation of the Audit Committee.

# **Nomination and Governance Committee**

The Nomination and Governance Committee has three members appointed by the Board of Directors, including two independent directors, namely:

- Michel Landel (independent director, Chair),
- Olivier Bazil, and
- Patrick Koller (independent director).

Their biographies can be found in section 6.1.1.1 "Composition of the Board of Directors" of this Universal Registration Document.

The Nomination and Governance Committee is chaired by **Michel Landel**. He possesses substantial experience as a senior executive and director of a CAC 40 company. He is renowned for his major trailblazing commitments to diversity and, more generally, for his extensive knowledge of CSR matters. In addition, Michel Landel previously served as lead director and governance committee chair for another CAC 40 company.

**Olivier Bazil** has vast knowledge of Legrand, having spent his entire career with the Group. As such, he knows the Group's business, industry and challenges inside-out, which is very useful for the Committee's work.

**Patrick Koller** brings to the Committee his experience as a member of the General Management and Board of Directors of a large listed industrial group.

The Code of Corporate Governance recommends that a majority of the members of the Nomination and Governance Committee should be independent directors. With two of the three members designated as independent directors, the composition of the Nomination and Governance Committee is compliant with this recommendation.

<sup>(1)</sup> Directors representing employees are not counted for the purpose of calculating the proportion of independent directors, in accordance with the recommendations of the Corporate Governance Code

#### **Compensation Committee**

The Compensation Committee is made up of four members appointed by the Board of Directors, three(1) of whom are independent:

- Annalisa Loustau Elia (independent director, Chair),
- Sophie Bourdais (director representing employees),
- Patrick Koller (independent director),
- Michel Landel (independent director).

Their biographies can be found in section 6.1.1.1 "Composition of the Board of Directors" of this Universal Registration Document.

The Compensation Committee is chaired by Annalisa Loustau Elia. Thanks to her set of skills, she is able to make pertinent assessments of the qualitative and extra-financial criteria used for compensation purposes.

In accordance with the Code of Corporate Governance, the Board of Directors, on the recommendation of the Nomination and Governance Committee, appointed Sophie Bourdais, a director representing employees, as a member of the Compensation Committee.

Patrick Koller brings to the Committee the benefit of his experience as a senior executive and board member of a listed industrial group and his knowledge of compensation practices at listed companies.

Michel Landel brings to the Committee the benefits of his experience as a director of listed groups, his governance and CSR skills and expertise, and makes a valuable contribution to the Committee's work.

As stated in the "Directorships due for renewal in 2024" section above, Annalisa Loustau Elia has not stated her intention to stand for reappointment as a director. Given she is standing down as a director and Chair of the Compensation Committee at the end of the forthcoming Shareholders' Meeting, the Nomination and Governance Committee proposed the appointment of Michel Landel as Chair of the Committee to replace Annalisa Loustau Elia effective May 29, 2024.

The Nomination and Governance Committee found that Michel Landel has expertise in corporate social responsibility, a major factor used to determine the compensation of the Group's executives. The Compensation Committee will also benefit from his experience and his corporate governance insights. The appointment of Michel Landel as Committee Chair from May 29, 2024 is listed on the agenda of the Commitments and CSR Committee.

The Code of Corporate Governance recommends that a majority of the members of the Compensation Committee should be independent directors. With all its members designated as independent directors (at the filing date of this Universal Registration Document and at the end of the Shareholders' Meeting on May 29, 2024), the Compensation Committee's composition is compliant recommendation.

#### **Commitments and CSR Committee**

The Commitments and CSR Committee has six members appointed by Board of Directors, five of whom are independent,

- Jean-Marc Chéry (independent director, Chair),
- Olivier Bazil,
- Isabelle Boccon-Gibod (independent director),
- Valerie Chort (independent director),
- Angeles Garcia-Poveda (independent director until May 25, 2024<sup>(2)</sup>), and
- Edward A. Gilhuly (independent director).

Their biographies can be found in section 6.1.1.1 "Composition of the Board of Directors" of this Universal Registration Document.

The Commitments and CSR Committee is chaired by Jean-Marc Chéry, whose senior management experience with industrial groups provides useful insights for the Committee. As stated in the "Directorships due for renewal in 2024" section above, Jean-Marc Chéry stated his intention to stand for reappointment as director. The Nomination and Governance Committee and the Board of Directors of March 20, 2024 recommended his renewal. Should his term of office be renewed, Jean-Marc Chéry would remain as Chair of the Commitments and CSR Committee

Olivier Bazil provides the Committee with the benefit of his in-depth knowledge of the Group and its businesses.

Isabelle Boccon-Gibod's financial and CSR expertise is of great value to the Committee.

Valerie Chort possesses strategy and CSR expertise, which provides especially useful insights for the Committee.

Angeles Garcia-Poveda provides the Committee with the benefit of her experience on the Company's Board of Directors.

Edward A. Gilhuly provides the Committee with the benefit of his skills in finance and external growth strategy and his knowledge of how business is done in the United States, which is genuinely invaluable because of the Group's presence there.

<sup>(1)</sup> Directors representing employees are not counted for the purpose of calculating the proportion of independent directors, in accordance with the recommendations of the Corporate Governance Code.

<sup>(2)</sup> Angeles Garcia-Poveda will lose her status as an independent director pursuant to the Code of Corporate Governance on May 25, 2024 because she will have served as a director for 12 years.

#### Composition of the Board of Directors' specialized Committees at the close of the Shareholders' Meeting on May 29, 2024

As stated in the "Directorships due for renewal in 2024" section above, the terms of office as a director of Annalisa Loustau Elia and Jean-Marc Chéry expire at the end of the forthcoming Shareholders' Meeting. The Nomination and Governance Committee and the Board of Directors at its meeting on March 20, 2024 support the reappointment of Jean-Marc Chéry and the appointment of Rekha Mehrotra Menon following Annalisa Loustau Elia's departure from office.

Based on the work performed by the Nomination and Governance Committee on succession planning for the Board of Directors and its specialized committees, the Board of Directors decided on March 20, 2024 on the composition presented in the table below for the Board of Directors' specialized Committees at the close of that Shareholders' Meeting. The table assumes shareholders vote in favor of the proposals put forward to renew the term of office and make the appointment submitted at the Shareholders' Meeting of May 29, 2024.

Board of Directors' specialized Committees at the close of the Shareholders' Meeting on May 29, 2024<sup>(1)</sup>

	Nomination and Audit Committee Governance Committee		Compensation Committee	Commitments and CSR Committee
Angeles Garcia-Poveda				•
Olivier Bazil		•		•
Isabelle Boccon-Gibod	С			•
Sophie Bourdais			•	
Daniel Buisson	•			
Jean-Marc Chéry				С
Benoît Coquart				
Valerie Chort	•			•
Edward A. Gilhuly				•
Patrick Koller		•	•	
Michel Landel		С	С	
Florent Menegaux	•			
Rekha Mehrotra Menon				
Clare Scherrer	•			

<sup>•:</sup> Member of a Committee.

At the close of the Shareholders' Meeting on May 29, 2024<sup>(1)</sup>, the composition of the various committees will change as follows:

	Departures	Appointments	Reappointments
Audit Committee			
Nomination and Governance Committee			
Compensation Committee	Annalisa Loustau Elia (May 29, 2024)	Michel Landel as Chair (May 29, 2024)	
Commitments and CSR Committee			Jean-Marc Chéry as Chair (May 29, 2024)

#### 6.1.3.2 Operating procedures of the Board of Directors' specialized Committees

Each Committee meets as often as required to consider issues falling within its area of responsibility; meetings are convened by the Chair of the Committee or by half of its members. If the Chair of the Board of Directors considers that a Committee has not met as required by the rules stated below, he/she may call a meeting of that Committee.

The chair of each Committee establishes the Committee meeting's agenda and gives notice of it to Committee members within a period of time sufficient to allow each Committee member to prepare for the meeting. The notice must contain the Committee meeting's agenda and any information and documentation useful for the consideration of agenda items. Committee meetings may be held at the Company's registered office, at any other location, or by videoconference. Committees are provided with secretarial assistance by the persons appointed by or in agreement with the Committee Chair.

C: Chair of a Committee.

<sup>(1)</sup> Subject to a vote in favor by the Shareholders' Meeting on the proposals to renew the directors' terms of office and make the relevant appointments.

In performing its duties, each Committee may contact the Company's principal executives after having informed the Chair of the Board of Directors of its intention to do so and subject to briefing the Board of Directors on the discussions with such principal executives. The Committees make sure that the quality of reports to the Board of Directors keep it fully informed, thereby facilitating its decision-making.

#### **Audit Committee**

The duties and arrangements for the operation of the Audit Committee are outlined in the Internal Rules, the provisions of which are restated below. The duties and operating rules of the Company's Audit Committee were determined on the basis of the conclusions of the AMF working party on audit committees in July 2010 and order no. 2016-315 of March 17, 2016 on statutory audits. They were also expanded pursuant to the Order no. 2023-1142 of December 6, 2023 on the publication and assurance of sustainability reporting and on the environmental, social and corporate governance obligations of commercial companies and the implementing Decree no. 2023-1394 for the aforementioned Order.

#### **Duties of the Audit Committee**

The Audit Committee assists the Board of Directors in the conduct of its duties as regards the adoption of annual statutory and consolidated financial statements and the preparation of information presented to shareholders and the market. It monitors the effectiveness of internal controls and risk management. It is also charged with monitoring issues relating to the preparation and control of accounting, financial and extra-financial information, as well as the statutory audit. The Audit Committee holds regular meetings with the Statutory Auditors and the sustainaibility auditor(s), including meetings not attended by any executives.

As regards internal control procedures and risk management, the Board of Directors entrusts the Audit Committee with the following tasks:

- ensuring that internal control and risk management systems, as well as internal audit systems, exist and monitoring their effectiveness, in relation to the procedures for preparing and processing accounting and financial related sustainability information, without this affecting the Committee's independence;
- familiarizing itself with information about the procedures for preparing and processing the accounting, financial and sustainability information in the reports presented to the Shareholders' Meeting;
- assessing the effectiveness and quality of the Group's internal control procedures, in order to ensure that these contribute to the production of annual statutory and consolidated financial statements and sustainability-related information that provide a true and fair view of the Company and its Group, and complying with applicable accounting standards and standards applicable to sustainability-related information;

- giving its opinion on the organization of the internal audit and risk control departments;
- monitoring the implementation and effectiveness of risk management procedures;
- ensuring that remedial action is taken in the event of significant weaknesses or flaws;
- examining material risks and off-balance-sheet commitments, assessing the importance of any failures or weaknesses which are communicated to it and if necessary, informing the Board of Directors:
- ensuring the relevance and quality of the Company's financial and non-financial communications;
- ensuring that management applies the principle of double materiality to analyze internal and external factors related to CSR issues (impacts, risks and opportunities) that have an influence on the Group, such as regulations, third-party expectations and sector comparisons;
- analyzing financial and non-financial risks, especially for risk mapping<sup>(1)</sup> and the double-materiality matrix;
- hearing the conclusions drawn by the sustainability auditor(s) in charge of certifying the sustainability information.

The Audit Committee may decide, with the approval of the Board of Directors, to entrust special assignments to one of its members, it being stipulated that in accordance with the provisions of the Internal Rules, additional compensation may be awarded for undertaking such assignments.

At Audit Committee meetings devoted to evaluation of the process for preparing and processing accounting, financial and extra-financial information, the Statutory Auditors and/or the sustainability auditor(s) report on the performance of their duties and the conclusions of their work. The Audit Committee is informed of the main findings by the Statutory Auditors, sustainability auditor(s) and internal audit as regards the effectiveness of internal control and risk management systems. It hears from managers responsible for the audit, internal control and risk management. It is kept informed of the internal audit program and receives internal audit reports or a regular summary of those reports.

As regards the review of the financial statements, the Board of Directors entrusts the Audit Committee with the following tasks:

- monitoring the financial reporting process and, where appropriate, to make recommendations to ensure its integrity;
- ensuring consistency between financial and sustainability reporting;
- carrying out a prior review of the draft statutory and consolidated financial statements, whether annual, halfyearly or quarterly, in order to establish the conditions in which they were prepared and to ensure the relevance and consistency of the accounting rules and principles adopted;

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<sup>(1)</sup> For more information about the Group's governance and the duties of the Audit Committee and the Board concerning the review and monitoring of cybersecurity risk, please refer to section 3.1.4 "Resources allocated to internal control and risk management", 3.3.2 "Risk management procedure" and 3.6.2.1 "Cybersecurity and personal data protection" of this Universal Registration Document.

- examining the method and scope of consolidation applied in the financial statements;
- ensuring the proper accounting treatment of material transactions at Group level;
- regularly establishing the financial position, cash flow and significant commitments of the Company and the Group.

During the Audit Committee's review of the financial statements, the Statutory Auditors present the key audit matters to the Committee covering in particular any audit adjustments and any material internal control weaknesses.

Management also gives a presentation to support the Audit Committee's review of the financial statements. During this presentation, management presents the Company's risk exposures, including social and environmental risks, its material off-balance-sheet commitments, and the accounting options selected.

More generally, for the review of financial statements, the Audit Committee may interview, without the executives or directors who play active roles in the Company being present, any person who takes part in preparing or auditing the financial statements (finance department, internal audit department and Statutory Auditors).

#### As regards the review of the sustainability information,

the Board of Directors entrusts the Audit Committee with:

- monitoring the process of preparation sustainability information and the process used to determine the information to be published in accordance with the regulations;
- formulating recommendations to ensure the integrity of these processes.

As regards external control procedures, the Audit Committee's main task is to ensure the proper examination of the annual statutory and consolidated financial statements by the Statutory Auditors, as well as to verify the sustainability information by the sustainability auditor(s) and their independence and objectivity, including:

- by ensuring that the Statutory Auditors perform their duty of conducting a statutory audit of the annual statutory and consolidated financial statements and that the sustainability auditor(s) carry out its(their) duties of certifying the sustainability information;
- by monitoring the selection procedure for the Statutory Auditors pursuant to the applicable regulations and examining the issues relating to the appointment, renewal, or removal of the Company's Statutory Auditors. At the end of the selection procedure for the Statutory Auditors, the Audit Committee issues a recommendation to the Board of Directors on the Statutory Auditors proposed for appointment or renewal by the Shareholders' Meeting in compliance with the applicable regulations;

- by monitoring the process for the selection of sustainability auditor(s) provided for by applicable regulations and examining the issues relating to the appointment, renewal or removal of the sustainability auditor(s). The Audit Committee shall issue a recommendation to the Board of Directors on the sustainability auditor(s) proposed for appointment or for renewal by the shareholders' meeting, in accordance with applicable regulations;
- by receiving each year from the Statutory Auditors and the sustainability auditor(s) (i) their declaration of independence, (ii) information about the fees paid to the network of Statutory Auditors by companies controlled by the Company or the entity controlling the Company, (iii) findings and conclusions of the Haute autorité de l'audit following the verifications carried out in accordance with the applicable regulations, and (iv) information concerning the non-audit services ("NAS") performed and, and where applicable, the services provided other than the certification of sustainability information or any other assignment;
- by receiving the supplementary report to the audit report;
- by approving the provision of the NAS by the Statutory Auditors (or members of their network), pursuant to the conditions provided for by the internal pre-authorization procedure, and in particular after having analyzed the risks to the independence of the Statutory Auditors and the safeguards applied by the latter;
- by approving the provision by the sustainability auditor(s) (or members of their network) of services other than the certification of sustainability information, under the conditions provided for by the internal pre-authorization procedure, especially after analysis of the risks to the independence of the sustainability auditor(s) and the safeguard measures applied by the latter;
- by examining the amount and details of the remuneration paid by the Group to the Statutory Auditors' firm and to the network to which the firm may belong, to the Statutory Auditors and to the sustainability auditor(s). In this respect, the Audit Committee must obtain details of the fees paid by the Company and its Group to the Statutory Auditors, to the sustainability auditor(s) and to any network to which they may belong, and ensure that the amount of such fees, or the fraction they represent of the total revenues of the firm and network, is not liable to compromise the independence of the Statutory Auditors and/or the sustainability auditor(s).

#### **Meetings of the Audit Committee**

The Audit Committee meets as often as may be necessary. It must report regularly to the Board of Directors, and as a minimum when the annual and interim financial statements are approved on:

- how it has conducted its missions,
- the results of the statutory audit, and
- how this audit assignment contributed to the integrity of financial reporting and its role in the process.

It shall immediately inform the Board of Directors of any difficulties encountered. The purpose of the activity reports by the Audit Committee to the Board of Directors is to enable the Board of Directors to understand how its tasks have contributed to the integrity of financial and sustainability information (and the role the Committee played in this process).

Meetings of the Audit Committee are valid only if at least half of its members are present. Decisions are made by simple majority, with a casting vote for the Committee Chair. Meetings of the Audit Committee may take place by conference call or videoconference.

The Audit Committee and the Commitments and CSR Committee may hold joint sessions or may agree that the Chair of the Commitments and CSR Committee will attend an Audit Committee meeting to discuss issues falling within the responsibility of both Committees.

#### **Nomination and Governance Committee**

The duties and arrangements for the operation of the Nomination and Governance Committee are outlined in the Internal Rules, the provisions of which are restated below.

#### **Duties of the Nomination and Governance Committee**

The Nomination and Governance Committee is tasked with:

- considering and submitting proposals to the Board of Directors on the various options for organizing the Company's management and control powers;
- considering and submitting proposals to the Board of Directors for appointments to the positions of director, Lead Director, Chief Executive Officer, Chief Operating Officer, Chair of the Board and members and Chairs of the specialized Committees; to that end, it must assess the levels of expertise and experience required, in particular with regard to the supervision of sustainability issues, define duties and assess the amount of time needed to carry them out;
- submitting proposals to the Board of Directors regarding the substance of the specialized Committees' duties;
- preparing, under the supervision of the Lead Director, the procedures for periodic self-assessments by the Board of Directors and governing bodies, and any evaluation of the Board of Directors by an external consultant;
- preparing a succession plan for executive officers so as to be in a position to recommend options to the Board of Directors, particularly in the event of an unforeseen vacancy arising; the succession planning for executive officers is reviewed annually by the Chair of the Nomination and Governance Committee and management;
- examining each year, on a case-by-case basis, the position of each director in relation to the independence criteria;

- examining changes in the corporate governance rules, monitoring the implementation of those rules by the Company (including the implementation of the Code of Corporate Governance adopted by the Company), assisting the Board of Directors in adapting the Company's corporate governance, and submitting proposals in this regard;
- reviewing the information relating to corporate governance in the corporate governance report and any other document required by laws and regulations in force in this area and, more generally, ensuring that the proper information on corporate governance is given to shareholders, in particular with regard to European sustainability standards.

The Chief Executive Officer is involved in the Nomination and Governance Committee's work on the selection of new directors and succession planning for executive officers.

### Meetings of the Nomination and Governance Committee

The Nomination and Governance Committee meets at least twice a year. If necessary, it also meets prior to the approval of the agenda of the annual Shareholders' Meeting, to review the draft resolutions that are to be submitted to it and that fall within the Committee's area of responsibility. It reports on its activities to the Board of Directors. Meetings of the Nomination and Governance Committee may validly transact business if at least half of its members are present. Decisions are made by simple majority, with a casting vote for the Committee Chair. Meetings of the Nomination and Governance Committee may be held by conference call or videoconference.

#### **Compensation Committee**

The duties and arrangements for the operation of the Compensation Committee are outlined in the Internal Rules, the provisions of which are restated below.

#### **Duties of the Compensation Committee**

## As regards the compensation of executive officers, the Compensation Committee:

- assesses all forms of compensation, including benefits in kind, insurance and pension entitlements received from any company in the Group and any affiliated company;
- examines and makes proposals to the Board of Directors concerning all executive officers' compensation and benefits, including how the variable portion of their compensation should be determined;
- ensures that the Company fulfills its obligations regarding the transparency of compensation. To this end, it prepares an annual activity report which is submitted for the approval of the Board and for inclusion in the Company's Universal Registration Document, and ensures that all legally required information concerning compensation is fully and clearly set out in the Universal Registration Document;

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reviews the information relating to compensation, including when they are based in whole or in part on criteria relating to sustainability issues, in the corporate governance report and any other document required by applicable law and regulations and, more generally, ensures that the proper information on compensation is given to shareholders.

## **As regards directors' compensation**, the Compensation Committee:

- issues a recommendation on the overall amount and conditions applicable to compensation for duties as a director in accordance with the provisions of the Internal Rules;
- issues a recommendation on the compensation policy for directors:
- makes recommendations concerning any compensation awarded to directors entrusted with special assignments.

As regards stock-option plans and all other share-based compensation or compensation indexed or otherwise linked to shares, the Compensation Committee is tasked with:

- examining the general policy of these compensation packages, including the criteria relating to sustainability issues on which they may be based, and submitting any proposals it may have in this area to the Board of Directors;
- reviewing the information on this subject provided in the Universal Registration Document and to the Shareholders' Meeting:
- submitting proposals to the Board of Directors concerning which of the options permitted by law to choose and explaining the reasons for that choice, together with its consequences;
- preparing the Board's decisions on compensation arrangements.

In addition, the Compensation Committee must be informed of the compensation policy for key executives who are not company officers. The Committee involves the Chief Executive Officer in this aspect of its work.

#### **Meetings of the Compensation Committee**

The Compensation Committee meets at least twice a year. It reports on its activities to the Board of Directors. Meetings of the Compensation Committee may validly transact business only if at least half of its members are present. Decisions are made by simple majority, with a casting vote for the Committee Chair. Meetings of the Compensation Committee may take place by conference call or videoconference.

#### Commitments and CSR Committee

The duties and arrangements for the operation of the Commitments and CSR Committee are outlined in the Board of Directors' Internal Rules, the provisions of which are restated below. For more information about the CSR organization and governance, please refer to section 4.1.1 of this Universal Registration Document.

#### **Duties of the Commitments and CSR Committee**

The duties of the Commitments and CSR Committee are to assist the Board of Directors in its decisions regarding the strategic direction of the Company, and in particular to:

- examine all significant projects concerning the Group's development, in particular projects for strategic partnerships and significant investments or divestments;
- examine draft annual budgets submitted to the Board of Directors; for this purpose, the Commitments and CSR Committee may meet with Company managers on the assumptions used to draw up or amend these budgets;
- assess the compliance of the Group's CSR objectives with its strategy;
- evaluate the Group's CSR strategy and the adequacy of the resources available to the Group for successful implementation of its CSR strategy, in view of the objectives pursued.

#### Meetings of the Commitments and CSR Committee

The Commitments and CSR Committee meets as often as is necessary and in any event at least twice a year. It reports on its activities to the Board of Directors. Meetings of the Commitments and CSR Committee may validly transact business only if at least half of its members are present. Decisions are made by simple majority, with a casting vote for the Committee Chair. Meetings of the Commitments and CSR Committee may take place by conference call or videoconference.

#### Use of services provided by external consultants

The specialized committees may commission external technical studies on matters falling within their area of responsibility at the Company's expense, after they have informed the Chair of the Board of Directors or the Board of Directors itself. They are obliged to report back to the Board on the results of these studies. Should the Committees use the services of external consultants, the Committees must ensure that the consultant(s) concerned is/(are) objective.

#### 6.1.3.3 Work performed by the Board of Directors' specialized Committees in 2023

In 2023, the average of directors' attendance rate at specialized committee meetings was 91%. In accordance with the recommendations of the Code of Corporate Governance, the table below provides details of each director's individual attendance rate.

Attendance record at Board of Directors' specialized Committees	Audit Committee	Nomination and Governance Committee	Compensation Committee	Commitments and CSR Committee
Angeles Garcia-Poveda	Not applicable	Not applicable	Not applicable	100%
Olivier Bazil	Not applicable	100%	Not applicable	100%
Isabelle Boccon-Gibod	100%	Not applicable	Not applicable	50%
Christel Bories <sup>(1)</sup>	100%	Not applicable	Not applicable	100%
Sophie Bourdais	Not applicable	Not applicable	100%	Not applicable
Daniel Buisson	33%(2)	Not applicable	Not applicable	Not applicable
Jean-Marc Chéry <sup>(3)</sup>	Not applicable	Not applicable	Not applicable	Not applicable
Valerie Chort <sup>(4)</sup>	100%	Not applicable	Not applicable	100%
Benoît Coquart	Not applicable	Not applicable	Not applicable	Not applicable
Edward A. Gilhuly	Not applicable	Not applicable	Not applicable	100%
Patrick Koller	Not applicable	67%	100%	Not applicable
Michel Landel <sup>(5)</sup>	67%	Not applicable	100%	Not applicable
Annalisa Loustau Elia	Not applicable	Not applicable	100%	Not applicable
Florent Menegaux <sup>(6)</sup>	Not applicable	Not applicable	Not applicable	Not applicable
Éliane Rouyer-Chevalier <sup>(7)</sup>	100%	Not applicable	100%	Not applicable
Clare Scherrer <sup>(8)</sup>	100%	Not applicable	Not applicable	Not applicable

- (1) Christel Bories was the Chair of the Commitments and CSR Committee and an Audit Committee member until May 31, 2023, the end date of her term of office as a director.
- (2) Daniel Buisson missed two Audit Committee meetings for medical reasons.
- (3) Jean-Marc Chéry has been Chair of the Commitments and CSR Committee since May 31, 2023.
- (4) Valerie Chort has been a member of the Audit Committee member and of the Commitments and CSR Committee since May 31, 2023.
- (5) Michel Landel was an Audit Committee member from May 31, 2023 until February 14, 2024.
- (6) Florent Menegaux has been an Audit Committee member since February 14, 2024.
- (7) Éliane Rouyer-Chevalier was Chair of the Audit Committee and a member of the Compensation Committee until May 31, 2023, when her term of office ended.
- (8) Clare Scherrer has been an Audit Committee member since May 31, 2023.

#### Work performed by the Audit Committee in 2023

The Audit Committee met five times in 2023. The attendance rate for the year was 86%. The Committee met to consider matters including the following:

- the Company's results:
  - a review of the annual parent-company's and consolidated financial statements at December 31, 2022.
  - a review of the consolidated management report,
  - a review of the consolidated financial statements for the three months ended March 31, 2023, the consolidated financial statements for the six months ended June 30, 2023, the half-year financial report, and the consolidated financial statements for the nine months ended September 30, 2023,
  - review of the Statutory Auditors' work at December 31, 2022, and June 30, 2023,
  - review of key figures in press releases on the annual, quarterly and half-yearly consolidated financial statements and assumptions on the outlook for 2023, as well as accounting options,

- payment arrangements for dividends and their consequences for resolutions to be submitted to the Annual Shareholders' Meeting of May 31, 2023;
- risk management and internal control:
  - review of the Group's risk management policy and procedures, its internal audit and control procedures, and the related organization and resources,
  - review of risk mapping,
  - review of the risk management system,
  - presentation of the steering framework for certain specific risks:
    - Compliance;
    - Cybersecurity;
    - Supplier risks;
    - Operational management of tax risks;
- audit and relations with external auditors:
  - appointment of the sustainability auditor(s):
    - selection of the sustainability auditor(s) and recommendation to the Board of Directors for the 2024–2027 appointment,

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- internal audit: internal audit and internal control framework, summary of 2022 assignments and review of the 2023 audit plan,
- quarterly update on internal audits and fraud (review of audit summaries and fraud report),
- review of the assignments of the Statutory Auditors, including additional assignments,
- review of the budget for auditors' fees,
- scrutiny of NAS;

#### other:

- ESEF reporting,
- monitoring of extra-financial reporting obligations linked to the green taxonomy,
- financial issues and management of the risks related to the Group's situation vis-à-vis Russia and the Group's disengagement from Russia,
- monitoring and forward planning for obligations under the Corporate Sustainability Directive (CSRD),
- update on current tax issues, in particular forward planning for implementation of "Pillar II",
- update on the Sustainability Linked Bond issue carried out in May 2023,
- presentation of section 3.1 to 3.5 of the 2023 Universal Registration Document and of the 2022 declaration of non-financial performance.

Pursuant to the Internal Rules, the Audit Committee, as part of its duties, met with the Chief Financial Officer and the head of internal audit and risk control. The Audit Committee also met with Statutory Auditors, without any of the Company's general management team in attendance, in line with the recommendations of the Code of Corporate Governance.

### Work performed by the Nomination and Governance Committee in 2023

The Nomination and Governance Committee met three times in 2023. The attendance rate for the year was 89%. The Committee met to consider matters including the following:

- membership of the Board of Directors and its specialized committees:
  - procedure for qualification of independent directors,
  - detailed review of the requirements and method of calculating attendance rates at meetings of the Board of Directors and its specialized committees by proxy advisors and investors,
  - introduction of a more robust process for succession planning for the Board of Directors and its specialized committees and follow-up on actions,
  - annual review of the Board of Directors' diversity policy,
  - recommendation to reappoint Isabelle Boccon-Gibod, Benoît Coquart, Angeles Garcia-Poveda, Michel Landel as directors and as Committee members as appropriate,

- recommendation to reappoint Michel Landel as Lead Director.
- recommendation to appoint Valerie Chort and Clare Scherrer;

#### Group succession planning:

 annual review of existing succession planning for the duties of Chair of the Board of Directors and of the directors sitting on the Board of Directors and on the Board of Directors' specialized committees, the Chief Executive Officer, and all key management posts within the Group;

#### other:

- review of the corporate governance report,
- update of the self-assessment of the operating procedures of the Board of Directors and its specialized committees.

### Work performed by the Compensation Committee in 2023

The Compensation Committee met twice in 2023. The attendance rate for the year was 100%. The Committee met to consider matters including the following:

- compensation paid to the company officers:
  - review of the overall compensation structure for executive officers,
  - determination of the compensation paid to the Chair of the Board of Directors with respect to 2022,
  - determination of the compensation paid to the Chief Executive Officer with respect to 2022 (including consideration of the qualitative portion of the Chief Executive Officer's 2022 annual variable compensation),
  - determination of the compensation policy for executive officers in respect of 2023,
  - analysis of the compensation policy for the Chief Executive Officer and work on the exceptional waiver and clawback clause.
  - benchmarking of the executive officer compensation policy against other CAC 40 groups;
- long-term incentive plans/performance share plans:
  - rules of the 2023 performance share plan,
  - approval of individual awards of performance shares to the Chief Executive Officer and the Group's key managers,
  - determination of the number of shares that the Chief Executive Officer is required to hold in registered form until the termination of his duties as concerns performance share awards;
- compensation granted to the directors:
  - amounts awarded in respect of 2022,
  - determination of the compensation policy for directors in respect of 2023;

- directors' expenses:
  - proposed overall annual reimbursement budget,
  - review of the award of additional variable compensation per trip for directors resident outside Europe should they attend meetings in person to reflect market trends and maintain the competitiveness of the compensation paid to foreign directors at international level,
  - review of the increase in the proposed overall annual reimbursement budget.

## Work performed by the Commitments and CSR Committee in 2023

The Commitments and CSR Committee met three times in 2023. Attendance for the year was 90%. The Committee met to consider matters including the following:

- acquisitions:
  - review of acquisitions completed since 2008,
  - examination of proposed acquisitions,

- definition of strategic guidelines for future acquisitions,
- performance of recent acquisitions;
- budget:
  - presentation of the 2023 draft budget,
  - approval of the 2023 budget;
- CSR:
  - presentation of the 2022-2024 CSR Roadmap results,
  - recap on the Company's medium- and long-term CSR objectives to cut its carbon emissions,
  - presentation of new CSR issues in 2023: calculation of Legrand's biodiversity footprint for incorporation in the action plan arising from the 2025–2027 CSR Roadmap, SBTi Net Zero study, climate risk research,
  - presentation of regulatory changes within the European Union: CSRD, ESPR (Ecodesign for Sustainable Products Regulation), and CSDDD (Corporate Sustainability Due Diligence Directive),
  - Timings under the 2025-2027 CSR Roadmap.

#### 6.1.4 - General Management of the Company

#### 6.1.4.1 Identity of the Chief Executive Officer

The Board of Directors on February 7, 2018, appointed Benoît Coquart as Chief Executive Officer.

#### **Multiple directorships**

The Code of Corporate Governance recommends that executive officers should hold no more than two other

directorships in listed companies outside their group, including foreign ones. Benoît Coquart, Chief Executive Officer, does not hold any other directorship in another French or foreign listed company.

#### 6.1.4.2 Operating procedures of general management

## Choice of the Company's general management method

#### **Principles**

The Board of Directors shall decide, under the conditions set out in the Company's Articles of Association, whether the general management is performed by the Chair of the Board of Directors or by another individual with the title of Chief Executive Officer. Shareholders and third parties are kept informed of this decision in accordance with applicable laws and regulations. The general management structure may be changed at any time. The Board of Directors must discuss whether to retain the current system whenever the term of office of the Chair of the Board of Directors or the Chief Executive Officer comes to an end.

Where the Chair of the Board of Directors is responsible for the general management of the Company, the following provisions relating to the Chief Executive Officer apply. The Chief Executive Officer must always be an individual below the age of 65 upon appointment. When the Chief Executive Officer has reached this age limit, he/she is considered as having resigned from the role after the Ordinary Shareholders' Meeting convened to approve the financial statements from the year then ended and held in the year the age limit is reached.

The Chief Executive Officer may be reappointed for consecutive terms without limitation. The Chief Executive Officer may or may not be a director. If not a director, the Chief Executive Officer attends meetings of the Board of Directors in an advisory capacity, except if the Board decides otherwise by a simple majority vote. If the Chief Executive Officer is temporarily unable to perform his/her functions, the Board of Directors may appoint a director to act as Chief Executive Officer. The Board of Directors determines the compensation and length of the Chief Executive Officer's duties.

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If proposed by the Chief Executive Officer, the Board of Directors may appoint a maximum of five Chief Operating Officers to assist the Chief Executive Officer. A Chief Operating Officer must always be a natural person. He/she may or may not be a director. In agreement with the Chief Executive Officer, the Board shall determine the scope and duration of the Chief Operating Officer's powers. These may not exceed the powers or length of the term of office of the Chief Executive Officer. The Board determines the compensation of each Chief Operating Officer. If the Chief Executive Officer leaves, the Chief Operating Officer shall remain in office until a new Chief Executive Officer is appointed unless the Board decides otherwise. Chief Operating Officers may be reappointed for consecutive terms without limitation and are subject to the same age limits as the Chief Executive Officer.

## Decision by the Board of Directors to separate the duties of Chair from those of Chief Executive Officer

According to the Code of Corporate Governance, "corporations with Boards of Directors have a choice between separating and combining the offices of Chair and Chief Executive Officer. The law does not favor either formula and allows the Board of Directors to choose between these two forms of general management".

Therefore, the Board of Directors decided to separate the offices of the Chair of the Board of Directors and Chief Executive Officer as of February 8, 2018. This option complies with best governance practices. It means both roles are given full and proper attention.

Benoît Coquart was appointed as Chief Executive Officer of the Company by the Board on February 7, 2018. With the appointment of Benoît Coquart, Legrand's general management is now headed up by an experienced executive, who has a perfect grasp of the challenges facing the Group and its

industry. He has demonstrated his leadership skills in key strategic and operating positions at Legrand for a period of over 20 years.

At its meeting on February 27, 2020, Angeles Garcia-Poveda was appointed as Chair of the Board of Directors replacing Gilles Schnepp with effect from July 1, 2020. A decision was made to maintain the separation between the duties of Chair and Chief Executive Officer effective July 1, 2020.

As stated in the "Directorships due for renewal in 2023" section above, Angeles Garcia-Poveda's term of office as a director was renewed for a further three years at the Shareholders' Meeting on May 31, 2023. The Board of Directors also decided to maintain the separation between the duties of Chair and Chief Executive Officer effective May 31, 2023 and to reappoint Angeles Garcia-Poveda to her duties as Chair of the Board of Directors for the term of her directorship.

### Appointment of the Chief Executive Officer as a director

At its meeting of February 27, 2020, the Board of Directors decided to propose the appointment of Benoît Coquart, Chief Executive Officer of Legrand, as a director at the Shareholders' Meeting on May 27, 2020. The shareholders voted in favor of this appointment.

As stated in the "Directorships due for renewal in 2023" section above, Benoît Coquart's term of office as a director was renewed for a further three years at the Shareholders' Meeting on May 31, 2023.

In accordance with the recommendations of the Nomination and Governance Committee, the Board of Directors took the view that Benoît Coquart's considerable experience within the Legrand Group represents a valuable asset for the Board of Directors.

#### 6.1.4.3 Powers of the Chief Executive Officer

Subject to internal restrictions, not binding on third parties, that the Board of Directors may apply to his/her powers in its Internal Rules, the Chief Executive Officer holds the broadest powers to act under any circumstances on behalf of the Company. Those powers are to be exercised within the limits resulting from the Company's corporate purpose and the

powers expressly reserved by law to Shareholders' Meetings and to the Board of Directors. The Internal rules list certain important decisions and transactions requiring prior approval from the Board of Directors. These decisions and transactions are presented in section 6.1.1.2 of this Universal Registration Document.

#### 6.1.4.4 Executive Committee

The Executive Committee is made up of a close-knit team of eight members with a diverse mix of complementary expertise, who all understand the core business of the Group and its key drivers.

At the date of this Universal Registration Document, the Executive Committee has the following members:

Name	Position	
Benoît Coquart	Chief Executive Officer	1997
Bénédicte Bahier	Executive VP Human Resources	2007
Antoine Burel	Deputy Chief Executive Officer, Executive VP Group Operations	1993
Jean-Luc Cartet	Executive VP Asia-Pacific, Middle East & Africa and South America	1992
Brian Di Bella	President and Chief Executive Officer of Legrand North & Central America	2004
Virginie Gatin	Executive VP Corporate Social Responsibility	2021
Franck Lémery	Executive VP Chief Financial Officer	1994
Frédéric Xerri	Executive VP Europe	1993
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#### 6.1.4.5 Gender balance in senior management

As stated in section 4.4.3.3 of this Universal Registration Document, the Group is actively committed to combating discrimination and promoting diversity. The Group encourages the hiring of more female managers and intends to ensure that working conditions are the same for women as for men. Promoting women to the Group's key roles is part of an ongoing action plan that follows on from measures already implemented by the Group in recent years. Please refer to section 4.4.3.3 of this Universal Registration Document for further information.

At year-end 2023, 25% of the Executive Committee's members were women.

In addition, the Group had set a year-end 2030 objective of having women in one third of key management positions, which are defined as grade 20 or above according to Hay Job Evaluation methodology. At year-end 2023, the percentage stood at 26.2%. That compares to 24.4% at year-end 2022 and 20% at year-end 2021.

Lastly, the Group has set itself the target under its 2022-2024 CSR Roadmap of 30% of positions at Hay Grade 14 and above being filled by women as part of its drive to improve the gender balance in senior management positions. At yearend 2023, the rate was 29.1%.

### 6.1.5 - Service agreements

As of the date of this Universal Registration Document and as far as the Company is aware, no service agreement has been entered into between members of the administrative or management bodies and the Company or any of its subsidiaries that provides for the award of benefits.

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### 6.2 - Company officers' compensation

Pursuant to Article L. 22-10-8 of the French Commercial Code, the current compensation policy for company officers in respect of 2024 was established by the Board of Directors on the recommendation of the Compensation Committee.

This section includes the components of the corporate governance report prepared by the Board of Directors on March 20, 2024, on the recommendation of the Nomination and Governance Committee and the Compensation Committee.

# 6.2.1 - Objectives, principles and rules used to determine and implement the 2024 compensation policy applicable to all company officers

#### Objectives and principles of the compensation policy

In determining the compensation policy, the Board of Directors considers the following principles mentioned in the Code of Corporate Governance:

- comprehensiveness,
- balance between the compensation components,
- comparability,
- consistency,
- understandability of the rules, and
- proportionality.

It also aims to make certain the compensation policy upholds the following principles:

- it is in line with market practice for comparable companies,
- it is tailored to the Company's strategy and context, and
- it promotes the Company's performance and its competitiveness in the medium and long term, while integrating criteria related to corporate social responsibility, including at least one criterion related to the Company's climate objectives.

The compensation policy is also consistent with the Group's medium-term objectives, as confirmed to the market on September 22, 2021:

- an average annual growth in sales, excluding exchangerate effects, of between +5% and +10%,
- an average adjusted operating margin<sup>(1)</sup> of approximately 20% of sales.
- a bold and exemplary ESG approach, driven by demanding roadmaps, with a particular focus on the fight against global warming and the promotion of diversity.

Each year, these medium-term objectives are translated into annual targets, which are communicated to the markets and provide a framework for the annual compensation policy.

These annual targets are based in particular on:

the sales growth, organic and through acquisitions;

- the adjusted operating margin;
- the CSR Roadmap.

Under its strategic Roadmap, the Group will pursue further profitable and responsible growth in 2024. For more information about the 2024 full-year targets, please refer to the press release dated February 15, 2024.

Accordingly, the principles of the compensation policy for company officers in 2024 remain unchanged compared to 2023. Profitable, sustainable and responsible growth, value creation over the long term and taking into account all stakeholders' concerns, within a broad definition of the business, are central to the Company's compensation policy:

- total compensation should be balanced and consistent with the Company's business strategy;
- the compensation structure and, in particular, variable compensation based on financial and extra-financial performance, should be aligned with stakeholders' interests and contribute to the achievement of the Company's profitable, sustainable and responsible growth;
- performance criteria should be stringent and correspond to the key drivers of the Company's profitable, sustainable and responsible growth and, more generally, be aligned with the Company's short-, medium- and long-term objectives;
- a significant proportion of variable compensation is based on the Company's performance relating to corporate social responsibility;
- lastly, in keeping with its corporate interest, the compensation policy is simple and transparent and ensures a certain level of attractiveness for company officers without going beyond what is fair and acceptable to stakeholders.

The compensation policy thereby helps to underpin the Company's business strategy and future viability, while upholding its corporate interests.

## Decision-making process for determining, adjusting and implementing the compensation policy

#### Determination of the compensation policy

The Compensation Committee examines and makes recommendations to the Board of Directors on all components of executive officer compensation, especially the variable portion. The Compensation Committee lays down the rules for setting this variable portion. It ensures that these rules are consistent with annual assessments of executive officers' performance and the medium-term strategy of the Company. For more details on the medium-term objectives of the Company, please refer to the Company's press release dated September 22, 2021 and to chapter 2.4 of this Universal Registration Document.

As regards directors' compensation, the Compensation Committee issues a recommendation on the overall allocation and method of apportionment for this compensation. That apportionment reflects directors' actual contribution to the Board of Directors and its committees, in accordance with the Code of Corporate Governance. It includes a predominantly variable portion.

The compensation policy for company officers is established in accordance with standard practice at CAC 40 companies as determined by benchmarking. It is assessed annually by the Compensation Committee.

The compensation policy for executive officers also takes into consideration the pay and employment conditions of the Company's employees. In particular, the Board of Directors, on the recommendation of the Compensation Committee, ensures that the compensation structure for its company officers, and in particular that of the Chief Executive Officer, is consistent with that applicable to the Group's main executives. This means that it should be made up of fixed compensation and variable compensation (annual and long-term).

The three main performance criteria set for long-term compensation are the same for all beneficiaries.

Almost 20% of Group managers in 2023 benefit from long-term incentive plans, with a major part based on awards of performance shares. Organic growth, adjusted operating margin and the achievement of CSR targets at the Group level each account for a third of the criteria for awards under four-year incentive plans.

Incentive plans for Executive Committee members include an additional criterion related to Legrand's share price performance relative to the CAC 40 index. This policy directly encourages the creation of financial and non-financial value over time, while generating loyalty among managers (see sections 4.1.1, 7.2 and 7.3 of this Universal Registration Document).

Finally, each year, equity ratios between the Chief Executive Officer's compensation and that of the Company's employees, in accordance with Article L. 22-10-9 of the French Commercial Code, are presented to the Board of Directors. They are shown in section 6.2.3.3 of this Universal Registration Document.

#### Adjustments to the compensation policy

In accordance with the Code of Corporate Governance, executive officers' fixed compensation is reviewed only at relatively infrequent intervals and takes into consideration the pay and employment conditions of the Company's employees.

The fixed compensation policy for the company officers may still be reviewed by the Board of Directors earlier than anticipated. This may take place in the event of significant changes in the scope of the company officers' responsibilities or a shift in the positioning of company officers' compensation with regard to that of other comparable companies.

The last adjustment of the compensation policy for the Chief Executive Officer and the Directors was carried out in 2021 to put their compensation at a level that is consistent and reasonable relative to the market.

The last adjustment of the compensation policy for the Chair of the Board of Directors was carried out when the offices of Chair and Chief Executive Officer were separated in 2018.

#### Change in the compensation policy

On the recommendation of the Compensation Committee, the Board of Directors decided to apply the compensation policy applicable in 2023 again to the Chair of the Board of Directors and to the Chief Executive Officer.

On the recommendation of the Compensation Committee, the Board of Directors on March 20, 2024 decided to propose an increase to €1,300,000 in the overall allocation of compensation to directors following the proposal to introduce an additional indemnity of €2,500 per trip for directors resident outside Europe when they travel to take part in person at meetings of the Board of Directors and/or Committees.

#### Implementation of the compensation policy

The compensation policy is implemented by the Board of Directors in accordance with the resolutions passed by the Shareholders' Meeting. Every year the Board of Directors sets the targets for the variable compensation (annual and long-term) performance criteria.

#### Management of conflicts of interest

In accordance with the Code of Corporate Governance and the Internal Rules, executive officers are not present in meetings when the Board of Directors makes decisions concerning their compensation. 01

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In the event of a potential conflict of interest affecting formulation of the compensation policy for executive officers by the Compensation Committee, the Board of Directors may decide to entrust the task to an *ad hoc* Committee.

## Methods for assessing achievement of the performance criteria set for annual variable compensation

The first two criteria for the **quantifiable portion** of annual variable compensation are:

- organic sales growth, and
- adjusted operating margin before acquisitions.

They are aligned with the Company's public targets. These targets are usually announced to the market in February each year. The criteria are therefore transparent, simple and measurable.

The third criterion for the quantifiable portion of annual variable compensation is related to Legrand's external growth. It is measured on the basis of sales growth resulting from changes in scope.

The fourth criterion for the quantifiable portion of annual variable compensation is related to the rate of achievement of the Group's CSR Roadmap. That rate is audited by independent third parties and announced to the market. The rate of achievement of the Group's CSR Roadmap criterion, and notably the achievement of the climate and environmental criteria, is based solely on quantifiable criteria. The Group's CSR Roadmap is focused on four pillars: (i) encouraging diversity and inclusion, (ii) reducing our carbon impact, (iii) promoting the circular economy, and (iv) being a responsible company. For more details on the 2022-2024 objectives in the Group's CSR Roadmap, please refer to chapter 4.2 of this Universal Registration Document.

Achievement of the criteria for the **qualitative portion** of annual variable compensation is assessed by the Board of Directors based on the Compensation Committee's recommendation. The Compensation Committee forms its assessment using information provided by management.

## Methods for assessing achievement of the performance criteria set for long-term compensation

The first two criteria for long-term compensation are the three-year averages of organic sales growth and adjusted operating margin before acquisitions. They are aligned with the Company's public targets, which are usually announced to the market every year in February.

The third criterion for long-term compensation is the rate of achievement of the Group's CSR Roadmap over a three-year period.

The fourth criterion for long-term compensation is based on performance of Legrand's share price relative to the CAC 40 index.

These four criteria are transparent, quantifiable and measurable.

### Criteria for apportioning the annual fixed sum between directors

The criteria for apportioning compensation between directors are presented in section 6.2.2.3 of this Universal Registration Document.

## Arrangements for applying the compensation policy in the event of a change in governance

In the event of a change in governance, and notably in the event of appointment of a new executive officer during 2024, the principles and components of compensation laid down in the compensation policy applicable for 2024 would also apply to the new office holder. The Board of Directors, on the recommendation of the Compensation Committee, reserves the right to adjust the level and structure of compensation (in particular the fixed compensation) to the position of the relevant new executive officer and the responsibilities entrusted with the role.

## Arrangements for applying the compensation policy in the event of exceptional circumstances

In the event of exceptional circumstances, in accordance with Article L. 22-10-8 III, para. 2 of the French Commercial Code, the Board of Directors may depart from the application of the components of the compensation policy if the legal requirements are met. The deviation must be temporary, in keeping with the Company's interests and necessary to safeguard its continued operation or viability. It could notably apply in the event of a material change in the Group's scope, the acquisition or establishment of a significant new business or the discontinuation of a significant business or a major external event affecting (i) achievement of one or more performance criteria, or (ii) Legrand's markets and/or major competitors.

The Board of Directors would decide on any adjustments to the compensation policy in exceptional circumstances, based on a proposal by the Compensation Committee. As part of this approach, the Board of Directors may, after consulting the Compensation Committee, adjust either upwards or downwards the performance criteria (objectives, weighting, trigger level, etc.) for the annual and long-term variable compensation. Note that the aggregate cap for this compensation may not be modified in any circumstances.

Where adjustments are made, the Board would carefully reflect the executive's performance and maintain the correlation between compensation and the Company's performance.

The Board of Directors should continue to respect the principles set out in the remuneration policy and provide shareholders with a clear, precise and complete explanation of its choice. These adjustments would then be put to a binding *ex-post* vote at the Shareholders' Meeting and have to be duly explained by the Board of Directors (after soliciting, where appropriate, the opinion of an independent consulting firm).

## 6.2.2 - Compensation policy applicable to the directors in respect of 2024

#### 6.2.2.1 Compensation policy for the Chair of the Board of Directors in respect of 2024

## A – Term of office of the Chair of the Board of Directors

The Board of Directors elects from among its members a Chair who must be below the age of 65 upon appointment. The Chair may be reappointed. The Chair of the Board of Directors may resign from office at any time without giving any notice. The Board of Directors may dismiss the Chair at any time without giving any notice. The term of office of the Chair of the Board of Directors is equivalent to the term of office as a director, currently three years.

Angeles Garcia-Poveda was appointed as Chair of the Board of Directors on July 1, 2020, replacing Gilles Schnepp. Her reappointment as a director was proposed at the Shareholders' Meeting on May 31, 2023. The Board of Directors also reappointed her as Chair of the Board of Directors. The current Chair of the Board of Directors is not bound by any contract of employment or service agreement with the Company or any other Group company.

## B – Compensation of the Chair of the Board of Directors in respect of 2024

The annual fixed compensation of the Chair of the Board of Directors is determined by the Board of Directors, upon a recommendation from the Compensation Committee. It is determined in accordance with the principles stated in section 6.2.1, and in line with the responsibilities and duties assumed by the Chair of the Board of Directors. The main elements taken into account in determining that compensation are as follows:

- the role of the Chair of the Board of Directors in organizing and directing the work of the Board of Directors;
- the benchmarking of compensation practices with respect to non-executive chairs of CAC 40 companies; and
- the skills and experience of the Chair of the Board of Directors.

Accordingly, the Board of Directors held on March 20, 2024, upon the recommendation of the Compensation Committee, considered that, as for previous years, the compensation structure of the Chair of the Board of Directors in respect of 2024 would involve fixed compensation amounting to €625,000. That decision was made taking into account market practices and in accordance with the recommendations of the Code of Corporate Governance.

Furthermore, the Board of Directors, on March 20, 2024, on the recommendation of the Compensation Committee, decided that the Chair of the Board of Directors could benefit from the "medical expenses" supplementary health insurance and the "death, disability and inability to work" insurance available to the Group's French executives under the same terms since she is classified as an executive for social security and tax purposes.

The amount payable in respect of the Chair of the Board of Directors would amount to €7,484 for 2024. This amount is given for information purposes only.

In addition, the Chair of the Board of Directors could receive the benefit of the mandatory collective defined-contribution pension plan that falls within the scope of supplementary Article 83 of the French General Tax Code (**FGTC**), under the same terms as all other relevant employees.

All of the Group's French executives qualify for the benefit of the defined-contribution pension plan. Contributions are based on the A, B and C Tranches of compensation as defined for the calculation of contributions to the mandatory supplementary pension plans (ARRCO-AGIRC). Entitlements accrue through the payment of annual contributions equal to 1.5% of the A, B and C Tranches. The Company pays half this amount (0.75%) and the beneficiaries pay the other half (0.75%).

The amount payable in respect of the Chair of the Board of Directors would amount to €2,782 for 2024. This amount is given for information purposes only.

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#### 6.2.2.2 Compensation policy for the Chief Executive Officer in respect of 2024

#### A - Term of office of the Chief Executive Officer

The Chief Executive Officer is appointed by the Board of Directors, which determines the compensation for and length of the Chief Executive Officer's duties. The Chief Executive Officer must always be an individual below the age of 65 upon appointment. The Chief Executive Officer may resign from office at any time without giving any notice. The Board of Directors may dismiss the Chief Executive Officer at any time without giving any notice.

Benoît Coquart was appointed Chief Executive Officer effective February 8, 2018 for an indefinite term. He was also appointed as a director of the Company initially at the Shareholders' Meeting of May 27, 2020 and reappointed at the Shareholders' Meeting of May 31, 2023. The Chief Executive Officer is not bound by any contract of employment or service agreement with the Company or any other Group company.

## B – Overall structure of compensation attributable to the Chief Executive Officer in respect of 2024

The Board of Directors, on the recommendation of the Compensation Committee, defines the compensation policy applicable to the Chief Executive Officer based on all the criteria and principles stated in section 6.2.1 of this chapter.

To ensure that the Chief Executive Officer's compensation is competitive, the main elements considered in determining the overall structure of that compensation include, but are not limited to the following:

 the Chief Executive Officer's key role in the conduct of the Group's business;

- the benchmarking of compensation practices with respect to executive officers of CAC 40 companies; and
- the skills and experience of the Chief Executive Officer.

The compensation has three components:

- annual fixed compensation;
- annual variable compensation linked to annual financial and extra-financial performance; and
- long-term compensation linked to financial and extrafinancial performance over the long term.

The Chief Executive Officer's annual fixed compensation is determined in line with his responsibilities and duties.

In accordance with the Code of Corporate Governance, the Board of Directors ensures that the long-term compensation mechanisms should aim to encourage executives to act from a long-term perspective. The Board of Directors also ensures that the mechanisms aim to retain executives and bring their interests into line with the corporate interest of the Company and all stakeholders' interests.

The Board of Directors therefore wishes to promote annual variable compensation and long-term compensation to help foster retention and to provide an incentive for financial and extra-financial performance.

The Board of Directors has therefore established the following compensation structure for the Chief Executive Officer in 2024:

		Ü					
Component	Purpose and link with omponent the strategy Operation		Amount/Percentage weighting of fixed compensation				
Fixed Provide compensation for the scope and level		compensation for a recommendation from the Compensation Committee, in the scope and level consideration of:					
	of responsibility	■ level of responsibility;					
		skills and experience;					
		market practices of CAC 40 companies.					
Annual variable	Provide an incentive to achieve the Company's financial	Determined by the Board of Directors, upon a recommendation from the Compensation Committee, according to strategic priorities and based on:	Minimum value: 0% of fixed compensation				
	and extra-financial annual targets	<ul> <li>order of magnitude of variable compensation relative to fixed compensation;</li> </ul>	Target value: 100% of fixed compensation				
		<ul><li>annual objectives to be achieved;</li></ul>	Maximum value: 150%				
		type and weighting of performance criteria;	of fixed compensation				
		proportion of quantifiable and qualitative components.					
		of which quantifiable (80%):					
		structured to encourage the achievement of specific and ambitious performance criteria:					
		<ul> <li>financial criteria (organic growth, adjusted operating margin before acquisitions, external growth);</li> </ul>					
		extra-financial criteria (rate of achievement of the Group's CSR Roadmap, with 4 pillars: promote diversity and inclusion, reduce the carbon footprint, promote circular economy, be a responsible business).					
		of which qualitative (20%):					
		structured to take account of the year's initiatives deployed to support growth and people development.	:				
Long-term	term financial and the Compensation Committee, according to strategic priorities and		Minimum value: 0% Awarded value (target				
	non-financial performance	■ objectives to be achieved;	value): 200% of fixed				
		■ type and weighting of future performance criteria.	compensation				
	Retain and build loyalty over the long term	Determined after application of a continuing service requirement and four demanding performance criteria (each counting for a quarter) measured over 3 years:	Maximum value: 150% of the number of shar initially awarded depending on the				
		<ul> <li>target for organic sales growth; (3-year average of achievement rates);</li> </ul>	achievement of future performance criteria				
		target for adjusted operating margin before acquisitions (3-year average of achievement rates);					
		rate of achievement of the Group's CSR Roadmap (3-year average of achievement rates);					
		<ul> <li>Legrand's share price performance relative to the performance of the CAC 40 index (performance gap measured over a 3-year period).</li> </ul>					

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#### Implementation of the compensation policy for the Chief Executive Officer with respect to 2024

The Board of Directors, on the recommendation of the Compensation Committee, decided on the following principles regarding the compensation policy for the Chief Executive Officer in respect of 2024.

■ Annual fixed compensation amounting to €900,000.

This amount, identical to the 2023 level, was decided upon by the Board of Directors held on March 20, 2024.

Annual variable compensation, the target value of which was set at 100% of annual fixed compensation (80% quantifiable and 20% qualitative).

It may vary between 0% and 150% of fixed compensation, depending on the level of achievement of the quantifiable and qualitative criteria presented in the "Quantifiable performance criteria selected for annual variable compensation and target-setting method" in section 6.2.2.2 C of this chapter.

■ Long-term compensation in the form of performance share plans, the target value of which has been set at 200% of the annual fixed compensation.

It will entitle the recipient to an award of shares. The number of shares may vary thereafter between 0% and 150% of the initial award based on the level of achievement of four financial and extra-financial criteria measured on the basis of a three-year average. These criteria are detailed in the "Performance criteria selected for long-term variable compensation and target-setting method" in section 6.2.2.2 C of this chapter.

# C – Determination of the calculation principles, criteria and weightings applicable to the annual and long-term variable compensation components attributable to the Chief Executive Officer in respect of 2024

On the recommendation of the Compensation Committee and in line with the best governance practices, the Board of Directors on March 20, 2024 decided to introduce a clawback mechanism, enabling the Board of Directors, after soliciting the Compensation Committee's opinion, not to pay or to request the return of part or all of annual and long-term variable compensation in the event of (i) fraud by the Chief Executive Officer and/or (ii) gross misconduct by the Chief Executive Officer leading to a material negative impact on the Group.

## Annual variable compensation of the Chief Executive Officer in respect of 2024

The principles for calculating the annual variable compensation in respect of 2024, including the criteria applicable and their weighting, are set out in the table below. They were determined by the Board of Directors of March 20, 2024, upon a recommendation made by the Compensation Committee.

Under Article L. 22-10-34 II. of the French Commercial Code, payment of the annual variable compensation is subject to prior approval by the Shareholders' Meeting (*ex-post* vote).

The Board of Directors of March 20, 2024 decided to leave unchanged the nature of the quantifiable and qualitative criteria relating to annual variable compensation in place since 2021, as well as their target value and their maximum value.

The Board of Directors took the view that the variable compensation criteria lie at the heart of Legrand's growth and value creation model. Legrand's business model relies on two growth drivers to strengthen its leadership positions on an ongoing basis. The first driver-organic growth-is stimulated in particular by innovation (regular launches of new products offering enhanced value in use) and commercial initiatives. Growth through acquisitions, the second driver, is a key component of Legrand's development model. Since 1954, the Group has acquired 188 companies. Legrand's development model stands out on account of its major ability to adapt to changes in the economic, geopolitical and social environments of the markets in which it is located. Thanks to this capability, it has maintained firstclass profitability over time. The Group achieved adjusted operating margin that has represented close to 20% of its sales from 2010 to 2023, with a minimum of 19.0% in 2020 as a result of the pandemic crisis, and a maximum of 21% in 2023.

Legrand's strategy is driven by a responsive organization that has close ties with its markets, featuring:

- highly committed teams, comprising nearly 38,000 staff members in 2023 in around 90 countries; and
- a business culture that focuses on performance, both financial and non-financial.

#### Quantifiable performance criteria selected for annual variable compensation and target-setting method

Performance criterion	Reason for selection of the criterion	Target-setting method
Organic sales growth	Alignment with annual public targets	The range bounds for the performance targets are consistent with the
Adjusted operating margin before acquisitions	Alignment with annual public targets	Company's annual targets, announced to the market upon publication of the annual financial statements of the previous year (in February)
External growth	Fit with the Group's growth model	Fit with the Group's growth model (measured by sales growth during the year resulting from changes in scope)
Rate of achievement of the CSR Roadmap	The CSR Roadmap is central to the Group's growth model. It aims to ensure that the Group achieves profitable, sustainable growth and responsible	Fit with the Group's social responsibility commitments under its CSR Roadmap

#### Criteria and targets for annual variable compensation for 2024

				Min	Target	Max
	0 : 1 #	0004	As a % of fixed compensation	0%	15%	22.5%
	Organic sales growth	2024 organic sales growth	Indicator value	-2%	0%	2%
Quantifiable: 80%	0 '	2024 adjusted operating	As a % of fixed compensation	0%	40%	60%
	Operating margin	margin (at 2023 scope)	Indicator value	20%	20.4%	20.8%
of target fixed		Sales growth in 2024 resulting	As a % of fixed compensation	0%	10%	15%
compensation	External growth	from changes in scope	Indicator value	0%	5%	10%
	Corporate Social	Rate of achievement of the	As a % of fixed compensation	0%	15%	22.5%
	Responsibility	Group's CSR Roadmap <sup>(1)</sup>	Indicator value	70%	100%	130%
	QUANTIFIABLE TOT	AL	0%	80%	120%	
		Innovation and Research & Development (new products and transformation of manufacturing processes).				
Innovation and market positions		Trend in sales generated by-products in faster expanding segments.			10%	15%
		Changes in market share.				
Qualitative: 20%	0 11 6 1	<ul> <li>Quality of acquisitions pipeling</li> </ul>	ne.			
of target fixed compensation	Quality of external growth	■ Emphasis on multiples paid.		0%	5%	7.5%
Compensation	<u></u>	<ul><li>Quality of docking (in the she</li></ul>	Quality of docking (in the short and medium term).			
	People development	Development of talent and succession planning for key managers.			5%	7.5%
		<ul> <li>Talent attraction and employ</li> </ul>	ver branding initiatives.			
	QUALITATIVE TOTA	L		0%	20%	30%
TOTAL VARIABLE	AS A % OF FIXED CO	MPENSATION		0%	100%	150%

#### (1) The Group CSR Roadmap is based on four pillars:

- promote diversity and inclusion;
- reduce our carbon footprint: through the Group's energy efficiency products, by enabling our customers to avoid the emission of 12 million tons of CO₂, by cutting by 10% every year the Group's Scope 1&2 CO₂ emissions, by improving the energy efficiency of our plants and through the deployment of renewable energies and by encouraging at least 250 of Legrand's key suppliers to have an official CO₂ emission reduction target of 30% on average by 2030;
- promote the circular economy by achieving a 15% recycled plastics use rate and 40% recycled metals use rate in products manufactured by the Group, by phasing out 100% of single-use plastic from flow pack and expanded polystyrene packaging, and by covering 72% of the Group's annual sales with Product Sustainable Profiles; and
- be a responsible business.

For more details on the 2022–2024 objectives in the Group's CSR Roadmap, and especially the climate and environmental objectives, please refer notably to chapter 4.2 of this Universal Registration Document.

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### Long-term compensation of the Chief Executive Officer in respect of 2024

In respect of 2024, the Chief Executive Officer is a beneficiary of a performance share plan (the "2024 Performance Share Plan").

The initial allocation will be converted into shares at the meeting of the Board of Directors to be held on May 29, 2024, following the Shareholders' Meeting. It corresponds to 200% of the target amount of the annual fixed compensation, with a possible variation between 0% and 150% of the initial allocation based on future performance criteria.

The nature of performance criteria has remained unchanged compared to the 2023 compensation policy. The Board of Directors took the view that the performance criteria related to the long-term remuneration were aligned with the Company's long-term strategy and the medium-term value creation targets.

Performance criteria selected for long-term variable compensation and target-setting method

The first two performance criteria are aligned with the Company's targets usually disclosed in February. These are

annual targets concerning organic sales growth and adjusted operating margin before acquisitions, which are central to Legrand's profitable growth-based business model.

The **third criterion** is of an extra-financial nature, based on the fulfillment of the Group's corporate social responsibility commitments under its CSR Roadmap. The CSR Roadmap is central to Legrand's model and aims to deliver sustainable and responsible growth while taking into account all stakeholders' concerns.

The **fourth criterion** is based on performance of Legrand's share price relative to the CAC 40 index. If the share price underperforms the CAC 40 index (as described in point 4 below), no payment is made in relation to this criterion.

The proposed performance criteria thus reflect the Company's model based on profitable, sustainable and responsible growth aligned with the interests of all stakeholders. They are transparent.

Performance criterion	Description of performance criterion and target-setting method	Weighting of performance criterion
Target for organic sales growth	Target: 3-year arithmetic mean of the upper and lower bounds of the annual target ranges concerned  Comparison between the target and the average achievement over three years	1/4
Target for adjusted operating margin before acquisitions	Target: 3-year arithmetic mean of the upper and lower bounds of the annual target ranges concerned  Comparison between the target and the average achievement over three years	1/4
Annual rates of achievement of the Group's CSR Roadmap	Target: arithmetic mean over 3 years of the annual CSR Roadmap achievement rates	1/4
Legrand's share price performance relative to the performance of the CAC 40 index	Performance gap between Legrand's share price and the CAC 40 index over a 3-year period	1/4

Performance criteria are measured over a three-year period. The number of performance shares awarded definitively to the Chief Executive Officer is calculated using the following method:

#### 1) Organic sales growth criterion

Pay-out rate <sup>(1)</sup>	0%	50% and 90%	90%	90% and 110%	110%	Between 110% and 150%	150%
3-year average of performance in the year of introduction of the plan and the following 2 years	Less than (LB <sup>(2)</sup> 2 points)	Between (LB <sup>(2)</sup> – 2 points) and LB <sup>(2)</sup>	Equal to LB <sup>(2)</sup>	Between LB <sup>(2)</sup> and UB <sup>(3)</sup>	Equal to UB <sup>(3)</sup>	Between UB <sup>(3)</sup> and (UB <sup>(3)</sup> + 2 points)	Above (UB <sup>(3)</sup> + 2 points)

- (1) For any point between the limits given in the table above, the pay-out rate is calculated on a straight-line basis.
- (2) LB (Lower Bound) corresponding to the 3-year average of the lower bounds, set in line with the annual target announced to the market.
- (3) UB (Upper Bound) corresponding to the 3-year average of the upper bounds, set in line with the annual target announced to the market.

#### Illustration of the determination of the 3-year target based on the 2024 Performance Share Plan

	Lower bound established on the basis of the annual target	Upper bound established on the basis of the annual target
Year 1: 2024	Equal to -2%	Equal to 2%
Year 2: 2025	In line with the annual targets announced to the market in February 2025	In line with the annual targets announced to the market in February 2025
Year 3: 2026	In line with the annual targets announced to the market in February 2026	In line with the annual targets announced to the market in February 2026
3-year target: Average of annual targets	LB <sup>(1)</sup>	UB <sup>(2)</sup>

- (1) LB corresponds to the 3-year average of the lower bounds, set in line with the annual target announced to the market.
- (2) UB corresponds to the 3-year average of the upper bounds, set in line with the annual target announced to the market.

#### 2) Adjusted operating margin before acquisitions criterion

Pay-out rate <sup>(1)</sup>	0%	Between 50% and 90%	90%	Between 90% and 110%	110%	Between 110% and 150%	150%
3-year average of performance in the year of introduction of the plan and the following 2 years	Below (LB <sup>(2)</sup> – 50 bps)	Between (LB <sup>(2)</sup> – 50 bps) and LB <sup>(2)</sup>	Equal to LB <sup>(2)</sup>	Between LB <sup>(2)</sup> and UB <sup>(3)</sup>	Equal to UB <sup>(3)</sup>	Between UB <sup>(3)</sup> and (UB <sup>(3)</sup> + 50 bps)	Above (UB <sup>(3)</sup> + 50 bps)

- (1) For any point between the limits given in the table above, the pay-out rate is calculated on a straight-line basis.
- (2) LB corresponds to the 3-year average of the lower bounds of the annual target announced to the market.
- (3) UB corresponds to the 3-year average of the upper bounds of the annual target announced to the market.

#### Illustration of the determination of the 3-year target based on the 2024 Performance Share Plan

	Lower bound established on the basis of the annual target	Upper bound established on the basis of the annual target
Year 1: 2024	Equal to 20.0%	Equal to 20.8%
Year 2: 2025	Announced to the market in February 2025	Announced to the market in February 2025
Year 3: 2026	Announced to the market in February 2026	Announced to the market in February 2026
3-year target: Average of annual targets	LB <sup>(1)</sup>	UB <sup>(2)</sup>

- (1) LB corresponds to the 3-year average of the lower bounds of the annual target announced to the market.
- (2) UB corresponds to the 3-year average of the upper bounds of the annual target announced to the market.

#### 3) Annual rates of achievement of the Group's CSR Roadmap

Pay-out rate <sup>(1)</sup>	0%	Between 70% and 100%	Between 100% and 105%	150%
Arithmetic mean over a 3-year period of the annual CSR Roadmap achievement rates	Below 70%	Between 70% and 100%	Between 100% and 125%	Over 200%

<sup>(1)</sup> For any point between the limits given in the table above, the pay-out rate is calculated on a straight-line basis.

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#### 4) Legrand's share price performance

Pay-out rate <sup>(1)</sup>	0%	30%	Between 30% and 150%	150%
Performance gap between Legrand's share price and the CAC 40 <sup>(2)</sup> index	Below 0 point	Equal to 0 point	Between 0 point and 15 points	Above 15 points

- (1) For any point between the limits given in the table above, the pay-out rate is calculated on a straight-line basis.
- (2) For the 2024 Performance Share Plan, 3-year performance will be measured over the 2024-2026 period using the following calculation method:
  - Legrand's share price performance: comparison of the average daily closing prices in the second half of the third year of the plan (second half of 2026) to the average daily closing market prices in the second half of the year preceding the first year of the plan (second half of 2023), i.e., €88.72;
  - performance of the CAC 40 index: comparison of the average CAC 40 daily closing indices of the second half of the third year of the plan (second half of 2026) to the average closing indices of the CAC 40 index of the second half of the year preceding the first year of the plan (second half of 2023), i.e. 7,243.24 points.

The difference between these two performances will be measured by the difference, in percentage points, between the change in the Legrand share price and the change in the CAC 40 index.

#### Vesting period and fate of performance shares in the event of the departure of the Chief Executive Officer before the end of the vesting period

The vesting period for the Chief Executive Officer is three years. The (additional) holding period is two years. At the end of the vesting period of the performance shares allocated in 2024, the performance criteria and the condition of continuing service will be verified. As regards the condition of continuing service, the following rules are applicable:

- should the Chief Executive Officer resign during the vesting period, the shares initially awarded by the Board of Directors will not vest;
- should the Chief Executive Officer be dismissed, not be reappointed or retire during the vesting period, only part of the shares would vest, subject to the performance criteria on the date the vesting period ends, calculated in proportion to his length of service at the Company during the vesting period;
- in the event of death during the vesting period, the Chief Executive Officer's heirs may request that ownership of all shares that the Board of Directors initially allocated to the deceased Chief Executive Officer be transferred to them, as permitted by law, without waiting until the end of the vesting period;
- in the event that the Chief Executive Officer becomes permanently disabled, within the meaning of French law or that of his country of residence, the Chief Executive Officer may, under French law, request the transfer of ownership of all shares that the Board of Directors initially allocated to the Chief Executive Officer without waiting until the end of the vesting period.

#### Holding obligation

Pursuant to Article L. 22-10-59 of the French Commercial Code, as specified in the Code of Corporate Governance, the Chief Executive Officer must retain in registered form a certain percentage of the shares allocated until his term of office ends. The Board of Directors decided that the Chief Executive Officer will be required to hold at least 30% of all performance shares acquired under performance share plans until his term of office ends.

#### Undertaking not to put in place any hedging transactions

The Company has not put in place any hedging instruments for performance shares. Furthermore, the Chief Executive Officer has formally undertaken to refrain from using any hedging instruments in relation to the performance shares allocated to him.

#### D – Other elements of the compensation policy

#### Compensation for duties as a director of the Company and for directorships at other Group companies

No compensation is awarded to the Chief Executive Officer for duties as a director of the Company or of any other Group companies.

#### **Exceptional compensation**

There are no plans to award exceptional compensation.

### Undertakings governed by Article L. 22-10-9 I, para. 4 of the French Commercial Code

#### Pension plans

Legrand has no undertakings under defined-benefit pension plans.

The Chief Executive Officer continues to benefit from the mandatory collective defined-contribution pension plan that falls within the scope of supplementary Article 83 of the FGTC. The Chief Executive Officer was a member of that plan before his appointment as Chief Executive Officer, and he continues to benefit from it under the same terms as all other relevant employees.

All of the Group's French executives qualify for the benefit of the defined-contribution pension plan. Contributions are based on the A, B and C Tranches of compensation as defined for the calculation of contributions to the mandatory supplementary pension plans (ARRCO-AGIRC). Entitlements accrue through the payment of annual contributions equal to 1.5% of the A, B and C Tranches. The Company pays half this amount (0.75%) and the beneficiaries pay the other half (0.75%).

For 2024, the Company's contribution for the Chief Executive Officer is estimated at €2,782. This amount is given for information purposes only.

#### Termination benefits

The Chief Executive Officer does not benefit from any undertaking covering components of compensation, indemnities or other benefits that are or may be due in the event of or subsequent to the termination of his term of office or assignment to a different position ("golden parachutes"). No such undertaking covers him, including if control of the Company changes.

#### Non-compete clause

Given the profile of the Chief Executive Officer and to protect the interests of the Company and its shareholders, in its meeting of March 20, 2018 the Board of Directors authorized a non-compete agreement between the Company and the Chief Executive Officer. Under that agreement, the Chief Executive Officer undertakes not to carry out any activity that will compete with Legrand's business for a one-year period starting from the date his term of office ends.

The Company's Board of Directors will decide whether or not to apply this non-compete clause when the Chief Executive Officer's term of office ends. It may unilaterally decide to waive the application of this clause.

If applied, the Chief Executive Officer's fulfillment of this undertaking would result, for a one-year period after the end of his term of office, in the payment by the Company of monthly compensation. The latter would be equal to the monthly average of the reference salary received during the last 12 months of employment by the Company. The reference salary includes the fixed salary and annual variable compensation excluding sums received as long-term variable compensation. Its amount is below the cap recommended by the Code of Corporate Governance.

In accordance with Article R. 22-10-14 III. of the French Commercial Code, no compensation under this non-compete

clause would be payable should the Chief Executive Officer decide to retire.

#### Incentive and profit-sharing plans

The Company has for many years implemented an exceptional incentive and profit-sharing plan covering all its employees and those of its main French subsidiaries. The Chief Executive Officer has not enjoyed the benefit of this plan since he was appointed as Chief Executive Officer on February 8, 2018.

Other non-monetary compensation components (company car, pension plan, supplementary health insurance coverage, etc.)

The Chief Executive Officer has the use of an executive car. The benefit in kind that this use of an executive car represents is estimated to be worth €7,097 for 2024. This amount is given for information purposes only.

Furthermore, the Board of Directors, on February 7, 2018, decided that the Chief Executive Officer would continue to benefit from the "medical expenses" supplementary health insurance and the "death, disability and inability to work" insurance available to the Group's French executives under exactly the same terms since he is classified as an executive for social security and tax purposes.

For 2024, the Company's contribution for Benoît Coquart is estimated at €7,484. This amount is given for information purposes only.

#### Clawback

The Board of Directors, on the advice of the Compensation Committee, may decide not to pay or to request the return of all or part of the annual and long-term variable compensation in the event of (i) fraud by the Chief Executive Officer and/or (ii) gross misconduct by the Chief Executive Officer having a material negative impact on the Group.

#### 6.2.2.3 Compensation policy applicable to the directors in respect of 2024

#### A - Directors' term of office

Directors are appointed by the Shareholders' Meeting for a term of office of three years, subject to the provisions of the Articles of Association concerning the age limit and the provisions of law and of the Code of Corporate Governance on multiple directorships. They may be reappointed without limitation subject to fulfilling the same requirements.

Directors may resign from their office at any time without giving any notice. Directors may be dismissed at any time by the Shareholders' Meeting without any notice. The duties of the directors representing employees come to an end prematurely as a matter of course should their contract of employment be terminated.

## B – Compensation applicable to the directors in respect of 2024

The Board of Directors apportions directors' compensation based on the recommendation of the Compensation Committee and on the total amount authorized by the Shareholders' Meeting. The total amount authorized by the Shareholders' Meeting of May 27, 2020, was €1,200,000. It will remain valid until a new resolution setting out a new amount is adopted by the Shareholders' Meeting. The Board of Directors of March 20, 2024, acting on a proposal from the Compensation Committee, decided to propose raising the total amount authorized to €1,300,000. The increased allocation was adopted given the prospect of a larger number of meetings, as was the payment of a flat-rate indemnity per trip for directors resident outside Europe.

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Neither the Chair of the Board of Directors nor the Chief Executive Officer receives any compensation for their duties as a director of the Company.

Accordingly, the compensation is apportioned between the other directors including the two directors representing employees.

The apportionment of compensation between directors takes into account directors' actual attendance at meetings of the Board of Directors and of its Board committees. Additional compensation may be awarded, or exceptional compensation paid, for specific duties, such as those of the Lead Director.

Based on a proposal from the Compensation Committee, the Board of Directors decided on March 20, 2024 to adopt the following compensation policy:

- €25,000 a year in respect of the fixed portion of directors' compensation. For each director, this sum increases by €5,000 with every meeting of the Board of Directors they attend:
- €3,000 for each director who is also a member of a Board committee for each Board committee meeting they attend;
- an additional €20,000 is paid to the Chair of the Audit Committee and an additional €10,000 paid to the Chairs of the other Board committees; and
- an additional €2,500 per trip is paid to directors residing outside Europe, in addition to variable compensation. This indemnity would not be paid in the event they participate via videoconference or conference call.

These rules for apportioning directors' compensation are in line with the Code of Corporate Governance, which recommends that the variable portion of the compensation granted to directors should be larger than the fixed portion.

Should the Board of Directors decide to entrust any director with specific duties or a specific assignment, they may be awarded exceptional compensation. Its amount will be proportionate for such duties or assignment and in line with market practices.

Given the specific duties discharged by the Lead Director, the Board of Directors has decided to award additional directors' compensation to the office holder of €20,000. Information regarding the Lead Director's duties is provided in section 6.1.2 of this Universal Registration Document.

In accordance with the Directors' Charter, which forms part of the Internal Rules, all directors must, during their terms of office, gradually acquire a number of shares equivalent to one year's compensation.

The minimum number of shares that a director must hold in a personal capacity and retain throughout their term of office is 500 shares.

Lastly, each director is entitled to the reimbursement of travel expenses incurred in performing their duties, subject to the upper limits laid down in the policy applicable within the Company and provided the expense claims are supported by receipts.

## 6.2.3 - Total compensation and benefits paid in 2023 or awarded in respect of the same year to the company officers

## 6.2.3.1 Angeles Garcia-Poveda's total compensation and benefits paid in 2023 or awarded in respect of the same year

The tables summarizing the components of compensation and benefits of any kind paid in respect of the financial year ended December 31, 2023, or awarded in respect of the same year to Angeles Garcia-Poveda, Chair of the Board of Directors, are shown below.

Summary of compensation, stock options and shares awarded to Angeles Garcia-Poveda in her capacity as Chair of the Board of Directors in 2023

(Table 1 of the Code of Corporate Governance)

Angeles Garcia-Poveda, Chair of the Board of Directors	2022	2023
Compensation awarded in respect of the year (see Table 2 below for details)		
(in euros)	625,000	625,000
Value of options awarded during the year (Table 4 – not applicable)		
Number of options	None	None
(in euros)	None	None
Value of performance shares awarded during the year (Table 6 – not applicable)		
Number of shares	None	None
Value (in euros)	None	None
Value of long-term variable compensation awarded during the year		
Number of shares	None	None
Value (in euros)	None	None
TOTAL (in euros)	625,000	625,000

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## Summary of compensation awarded to Angeles Garcia-Poveda in her capacity as Chair of the Board of Directors in 2023

(Table 2 of the Code of Corporate Governance)

	2022		2023		
(in euros)	Amounts awarded	Amounts paid	Amounts awarded	Amounts paid	
Angeles Garcia-Poveda, Chair of the Board of Directors from July 1, 2020					
Fixed compensation	625,000	625,000	625,000	625,000	
Annual variable compensation	None	None	None	None	
Long-term variable compensation	None	None	None	None	
Exceptional compensation	None	None	None	None	
Compensation awarded for duties as a director	None	None	None	None	
Benefits in kind <sup>(1)</sup>	None	None	None	None	
TOTAL	625,000	625,000	625,000	625,000	

<sup>(1)</sup> The Group did not fund any benefit.

#### **Fixed compensation**

For the 2023 financial year, the fixed compensation paid to Angeles Garcia-Poveda was €625,000.

#### Annual variable compensation

Angeles Garcia-Poveda does not receive any annual variable compensation.

#### Long-term compensation

Angeles Garcia-Poveda does not receive any long-term compensation. That is in accordance with the recommendations of the Code of Corporate Governance.

#### Stock options exercised by Angeles Garcia-Poveda in 2023

(Table 5 of the Code of Corporate Governance)

Not applicable (no stock options outstanding in 2023).

Shares awarded free of charge to Angeles Garcia-Poveda and subject to a lockup period that ended during the year (*Table 7 of the Code of Corporate Governance*)

Not applicable (Angeles Garcia-Poveda has never been awarded any free shares).

#### Compensation and benefits due as a result of the termination of Angeles Garcia-Poveda's role as Chair of the Board of Directors

(Table 11 of the Code of Corporate Governance)

	Employment contract		Supplementary pension plan	Payments or benefits due or potentially due in the event of termination or change of office			Non-compe	
Executive officer	Yes	No	Yes	No	Yes	No	Yes	No
Angeles Garcia-Poveda								
Chair of the Board of Directors		Х		Х		Х		Х
Start of term of office: July 1, 2020								

#### Other compensation components

#### Compensation for duties as a director

Angeles Garcia-Poveda has not received any compensation for her duties as a director of the Company.

#### **Exceptional compensation**

There are no plans to award exceptional compensation.

### Undertakings governed by Article L. 22-10-9, I, para. 4 of the French Commercial Code

#### Pension plans

Legrand has no undertakings related to defined-benefit pension plans. Angeles Garcia-Poveda receives the benefit of the mandatory collective defined-contribution pension plan that falls within the scope of supplementary Article 83 of the FGTC, under the same terms as all other relevant employees.

All of the Group's French executives qualify for the benefit of the defined-contribution pension plan. Contributions are based on the A, B and C Tranches of compensation as defined for the calculation of contributions to the mandatory supplementary pension plans (ARRCO-AGIRC). Entitlements accrue through the payment of annual contributions equal to 1.5% of the A, B and C Tranches. The Company pays half this amount (0.75%) and the beneficiaries pay the other half (0.75%).

For 2023, the Company's contribution for the Chair of the Board of Directors was €1,540.

## Indemnity payments due on termination of duties: termination benefit/non-compete compensation

Angeles Garcia-Poveda does not benefit from any undertaking covering components of compensation, indemnities or other benefits that are or may be due in the event of or subsequent to the termination of her term of office or assignment to a different position ("golden parachutes"). No such undertaking covers her, including if control of the Company changes.

No non-compete agreement has been entered into between the Chair of the Board of Directors and the Company.

## Other non-monetary compensation components (pension plan, supplementary health insurance coverage, etc.)

The Board of Directors decided on March 15, 2023 that the Chair of the Board of Directors could benefit from the "medical expenses" supplementary health insurance and the "death, disability and inability to work" insurance available to the Group's French executives, since she is classified as an executive for social security and tax purposes. She receives those benefits on the same terms as the other employees in that category.

For 2023, the Company's contribution for Angeles Garcia-Poveda amounts to €4,152.

## Compensation paid or awarded by a company within the scope of consolidation as defined in Article L. 233-16 of the French Commercial Code

No compensation was paid or awarded by a company within the scope of consolidation as defined in Article L. 233-16 of the French Commercial Code to Angeles Garcia-Poveda.

Equity ratio of the compensation of the Chair of the Board of Directors relative to that of the Company's employees, in accordance with Article L. 22-10-9 of the French Commercial Code

This information is presented in section 6.2.3.3 of this chapter.

Comparison between changes in Angeles Garcia-Poveda's compensation, the Company's performance and the compensation of the Company's employees, in accordance with Article L. 22-10-9 of the French Commercial Code

This information is presented in section 6.2.3.3 of this chapter.

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Conformity of the total compensation paid in 2023 or awarded in respect of that period to Angeles Garcia-Poveda, Chair of the Board of Directors, with the compensation policy approved by the Shareholders' Meeting of May 31, 2023

The total compensation paid to Angeles Garcia-Poveda in respect of 2023 amounted to €625,000. This compensation is in line with the compensation policy for the Chair of the Board of Directors set out in the eighth resolution of the Shareholders' Meeting of May 31, 2023. That resolution stated that the most suitable compensation structure for the Chair of the Board of Directors in respect of 2023, as in 2022, was to pay her an annual fixed amount of €625,000 and no other components of compensation. Please refer to section 6.2.2.1 on page 234 of the Company's 2022 Universal Registration Document for more information on this subject.

This compensation contributes to the Company's long-term performance and:

- provides compensation for the role of Chair, including organizing and leading the work done by the Board of Directors and the Board committees;
- gives the Company the benefit of the Chair's expertise and experience: and
- enables the Company to maintain governance practices that are consistent with the best practices in the market.

The Board of Directors took the view that this policy was suitable given the high level of approval of the eighth resolution at the Shareholders' Meeting of May 31, 2023, concerning the 2023 compensation policy applicable to the Chair of the Board of Directors.

#### 6.2.3.2 Total compensation and benefits paid in 2023 or awarded in respect of the same year to Benoît Coquart

#### Compensation paid to the Chief Executive Officer in 2023 Allocation of fixed and variable portions

25% ANNUAL FIXED COMPENSATION 25% ANNUAL VARIABLE COMPENSATION (TARGET) 80% Quantifiable

- · Organic sales growth
- · Adjusted operating margin before acquisitions
- External growth
- · CSR Roadmap achievement rate

#### 20% Qualitative

- · Innovation and market position
- · Quality of external growth
- · People development

50%

LONG-TERM VARIABLE COMPENSATION (TARGET)

- 25% average organic sales growth over 3 years
- 25% average adjusted operating margin before acquisitions over 3 years
- 25% average Group CSR Roadmap achievement rates over 3 years
- 25% Legrand's share price performance relative to the performance of the CAC 40 index

The tables summarizing the components of compensation and benefits of any kind paid in the financial year ended December 31, 2023 or awarded in respect of the same year to Benoît Coquart, Chief Executive Officer, are shown below.

## Summary of compensation, stock options and shares awarded to Benoît Coquart in 2023 (Table 1 of the Code of Corporate Governance)

2022	2023
Benoît Coquart, Chief Executive Officer	
Compensation awarded in respect of the year (see Table 2 below for details)	
(in euros) 2,139,947	2,071,894
Value of options awarded during the year (Table 4 – not applicable)	
Number of options None	None
(in euros) None	None
Value of performance shares awarded during the year (see Table 6 below for details)	
Number of shares 22,534	20,390
Value (in euros) 1,353,167	1,603,333
Value of long-term variable compensation awarded during the year	
Number of shares None	None
Value (in euros) None	None
TOTAL (in euros) 3,493,114	3,675,227

<sup>(1)</sup> Value of performance shares awarded in 2022, as determined by an independent expert pursuant to IFRS 2, subject to the future performance conditions presented in the section on "Ongoing performance share plans" in this Universal Registration Document.

#### Summary of compensation awarded to Benoît Coquart in 2023

(Table 2 of the Code of Corporate Governance)

	2022		2023		
(in euros)	Amounts awarded	Amounts paid	Amounts awarded	Amounts paid	
Benoît Coquart, Chief Executive Officer from February 8, 2018					
Fixed compensation	900,000	900,000	900,000	900,000	
Annual variable compensation	1,235,700	1,269,000	1,167,300	1,235,700	
Long-term variable compensation	None	None	None	None	
Exceptional compensation	None	None	None	None	
Compensation awarded for duties as a director	None	None	None	None	
Benefits in kind <sup>(1)</sup>	4,247	4,247	4,594	4,594	
TOTAL	2,139,947	2,173,247	2,071,894	2,140,294	

<sup>(1)</sup> At the filing date of this Universal Registration Document, the Chief Executive Officer had the use of an executive car.

#### Fixed compensation in respect of 2022 and 2023

In respect of 2023, as in respect of 2022, the amount of Benoît Coquart's fixed compensation was €900,000.

## Annual variable compensation in respect of 2022 and 2023

Benoît Coquart's variable compensation for the 2022 financial year was determined by the Board of Directors on March 15, 2023, based on the recommendation of the Compensation Committee.

In respect of 2022, the achievement rate of quantifiable and qualitative targets applied to maximum annual variable compensation was 91.5% (equal to 137.3% divided by 150%). The achievement rate was 137.3% (equal to 137.3% divided by 100%) of the target, giving an amount of €1,235,700. This amount was approved by the Company's shareholders at the Shareholders' Meeting of May 31, 2023 (seventh resolution).

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<sup>(2)</sup> Value of performance shares awarded in 2023, as determined by an independent expert pursuant to IFRS 2, subject to the future performance conditions presented in the section on "Ongoing performance share plans" in this Universal Registration Document.

Benoît Coquart's variable compensation for the 2023 financial year was determined by the Board of Directors on March 20, 2024, based on the recommendation of the Compensation Committee. It was determined after applying

the criteria set by the Compensation Committee and subsequently approved by the Board of Directors. Those criteria are presented in the table below.

				Min	Target	Max	Actual
	Organic sales growth		As a % of fixed compensation	0%	15%	22.5%	21.4%
		growth	Indicator value	-1%	1.0%	3%	2.7%
	Operating margin	2023 adjusted operating margin	As a % of fixed compensation	0%	40%	60%	60%
Quantifiable: 80% of		(at 2022 scope)	Indicator value	19.6%	20.0%	20.4%	21.2%
target fixed compensation		2023 sales growth resulting from	As a % of fixed compensation	0%	10%	15%	3.8%
		changes in scope	Indicator value	0%	5%	10%	1.9%
	Corporate Social	Rate of achievement of the Group's CSR	As a % of fixed compensation	0%	15%	22.5%	19.5%
Responsibility		Roadmap	Indicator value	70%	100%	130%	118%
	QUANTIFIABLE TOTAL	L		0%	80%	120%	104.7%
	Innovation and market positions	<ul> <li>Innovation and Res (new products and manufacturing proc</li> <li>Trend in sales gene faster expanding se</li> </ul>	esses). erated by-products in	0%	10%	15%	12%
		<ul> <li>Changes in market</li> </ul>	o .				
0 111 11 000/ 5	-	<ul> <li>Quality of acquisition</li> </ul>	ons pipeline.				
Qualitative: 20% of target fixed	Quality of external	■ Emphasis on multiples paid.		0% 59	E0/	7.5%	5.5%
compensation growth	growth	Quality of docking (in the short and medium term).			370	7.5%	
	Deeple development	<ul> <li>Development of tall planning for key ma</li> </ul>					7.50/
	People development  Talent attraction and employer branding initiatives.		nd employer branding	0%	5%	7.5%	7.5%
	QUALITATIVE TOTA	L		0%	20%	30%	25%
TOTAL VARIABLE AS	A % OF FIXED COMPEN	ISATION		0%	100%	150%	129.7%

In respect of 2023, the achievement rate of quantifiable and qualitative targets applied to maximum annual variable compensation was 86.5% (equal to 129.7% divided by 150%). The achievement rate was 129.7% (equal to 129.7% divided by 100%) of the target, giving an amount of 1.167,300.

The principles and achievements of the annual variable portion of Benoît Coquart's 2023 compensation, as calculated in the above table, are as follows:

The target value of the quantifiable portion was set at 80% of the fixed compensation, which may vary between 0% and 120% of said fixed compensation.

The 2023 achievement rate for this quantifiable portion came to 104.7% of fixed compensation. It was determined on the basis of the following criteria:

15% of the target fixed compensation based on the achievement of organic sales growth of +1%. The compensation rate may vary between 0% and 22.5% of fixed compensation for organic sales growth between -1% and +3% (consistent with annual targets announced to the market at the beginning of 2023). The

performance achieved in 2023 was +2.7%, giving an entitlement equal to 21.4% of fixed compensation. Organic growth in sales was +2.7%, with +0.8% in mature countries and +8.5% in new economies. With building markets in retreat in most geographies, these figures testify to Legrand's resilience driven by its faster expanding segments, pricing power, and strong commercial performance.

— 40% of the fixed compensation as a target value based on a reported 2023 adjusted operating margin of 20.0% (based on the 2022 scope). The compensation rate may vary between 0% and 60% of fixed compensation for an adjusted operating margin (based on the 2022 scope) between 19.6% and 20.4% (consistent with annual targets announced to the market at the beginning of 2023). The performance achieved in 2023 was 21.2%, giving an entitlement equal to 60% of fixed compensation. Before acquisitions (at 2022 scope) and excluding Russia, the adjusted operating margin was 21.2% of sales in 2023, up 0.8 points relative to 2022. Over this period, record-high profitability confirmed once again the quality of Legrand's business model. This

reflected the combined impact of undiminished pricing power, solid cost control management, and high productivity, as well as selective investments in growth and significant restructuring costs.

- 10% of the fixed compensation as a target value based on the achievement of 2023 sales growth through acquisitions of +5%. The compensation rate may vary between 0% and 15% of fixed compensation for sales growth through acquisitions of between 0% and +10.0%. The performance achieved in 2023 was +1.9%, giving an entitlement equal to 3.8% of fixed compensation. The impact of broader scope of consolidation was +0.9%, including +1.9% from acquisitions. The overall impact should be close in 2024 to +1.0% full year, of which close to +1.5% linked to acquisitions.
- 15% of fixed compensation as a target value for an achievement rate of the Group's CSR Roadmap set at 100%. The compensation awarded may vary between 0% and 22.5% of fixed compensation for a roadmap achievement rate of between 70% and 130%. The performance achieved in 2023 was 118%, giving an entitlement equal to 19.5% of fixed compensation. Over the full year, the rates of achievement of the four pillars contributing to 10 UN Sustainable Development Goals (SDGs) were as follows:
  - 125% on promoting diversity and inclusion, notably with the increase to 29.1% in the percentage of management positions filled by women (Hay grade 14+) and the award of the Gender Equality European & International Standard (GEEIS) Diversity certification in nine more countries, lifting to 67.5% the percentage of staff working in a Diversity & Inclusion accredited entity in close to 40 countries; or during the year, the creation of over 4,100 new opportunities (internship, work-study placement, job) for people at the beginning of their career.
  - 149% for reducing the carbon footprint, with the Group's CO<sub>2</sub> emissions (Scopes 1&2) down -39% at current scope over two years, once again well ahead of the year's target; and the commitment to a total of 195 key suppliers to cut their CO<sub>2</sub> emissions by an average of -30% by 2030.
  - 89% on developing the circular economy, with average recycled plastics and recycled metals use rates at close to 6% and over 32% respectively; as well as the supply to our customers of Product Environmental Profiles covering 73% of sales and informing them in detail about the environmental impact of the Group's product ranges.
  - and 111% on being responsible business, with 95% of the Group's employees receiving at least six hours' training during the year; a steep reduction in the frequency rate of occupational accidents (down -19% over the two years) and the coverage of 90% of the Group's workforce by the expanded Serenity On program of welfare benefits common to all countries.
- The target value of the quantifiable portion was set at 20% of the fixed compensation, which may vary between 0% and 30% of said fixed compensation.

The 2023 achievement rate for the qualitative portion came to 25% of fixed compensation. Having assessed the following criteria, the Compensation Committee and then the Board of Directors stated the opinion that the performance achieved was remarkable. This achievement rate was determined based on the following factors:

 12% of fixed compensation (10% target value) related to the innovation and market position criterion.

The Board of Directors noted that in a building market (accounting for around 80% of Legrand's sales) in retreat, especially right across the Americas, Europe and China, the Group pursued its strategy of fostering revenue and market share growth. The events of 2023 confirmed the Group's innovative capacity, with a vast selection of products rolled out over the year:

- for core infrastructure products, these included the wiring device ranges MatixGO (sustainable offer meeting CSR targets), Allzy (in India) and Qing Yi (aimed at the retail market in China); easy-to-install Fasclic+ cable trays with new couplers; Starline Series-S Track busways for humid environments; The Natural Collection architectural and acoustic lighting in the United States; Vaddio Prime Shot and Zoom Shot professional cameras; as well as Vaddio Easy IP PCC video control system;
- for faster expanding segments, with Green'up One and Home electric vehicle charging stations, Linkeo DC/NX1 and Middle Atlantic Select Series IEC PDUs, Keor SPE RT convertible UPS systems and high capacity Cablofil cable management (datacenters), the NOVO Go mobile telecare range (assisted living, connected products), connected three-phase meters with Netatmo, Smarther AC with Netatmo connected thermostats, the Netatmo Smart AC Controller range (energy efficiency, connected products), the radiant LED advanced dimmer range or the Encelium Touchscreen Panel KX4 LCD lighting panels and controls (energy efficiency, United States), the Light'up digital and connected lighting management offer (small commercial buildings), the T4 wireless connected fire alarm (France), the Easy Kit connected door-entry system for the retail segment, and Uraproof V weatherproof emergency lighting (connected products). After another year of major progress, the percentage of the Group's 2023 sales accounted for by faster expanding segments (energy efficiency, datacenters, connected products), rose to 36%, in line with its ultimate goal of lifting this rate to 50%. More specifically, datacenters now account for 15% of total Group sales, with a unique leadership positioning as a white room specialist, with an offering well adapted to the emerging needs of the growing artificial intelligence industry. Legrand is focused on pursuing initiatives to optimize cost structures while improving its operational performance. These efforts include in particular:
  - optimization of the Group's industrial footprint with, for example, in North and Central America the consolidation of 4 distribution centers and closing of 3 production sites in the United States, along with the opening of a new plant in Monterrey (Mexico);

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in the Rest of the World, Legrand has continued to streamline operations in Brazil while ramping up its industrial footprint in India;

- boosting its innovative capacity with, for example, a double-digit rise in R&D staff in India, and now 20% of global R&D teams dedicated to software/firmware expertise;
- improved operational performance including steppedup investment in Industry 4.0 (representing more than 10% of total 2023 industrial investments) which now covers all main manufacturing sites. Product platforms are also being deployed worldwide.
- 5.5% of fixed compensation (5% target value) related to the quality of external growth. The Board of Directors noted that the Group maintained its strategy of bolt-on acquisitions, acquiring around €190 million in sales in 2023 through five acquisitions during the year. The Board of Directors also noted the quality of the acquisition pipeline, the emphasis on the multiples paid and the quality of integration in the short and medium term.
- 7.5% of fixed compensation (5% target value) related to people development (new criterion for 2023). The Committee, then the Board of Directors noted the various people development initiatives. A talent review was carried out in 2023, and a review of succession planning for key managers which have shown an improvement in the composition of these cohorts, both in terms of the number of potential candidates and in terms of diversity. In addition, various actions were taken in 2023, including (i) the creation of an overall talent management framework paving the way for a global approach that aligns talent management practices, embracing Legrand's values at every stage, and building a positive Legrand experience for applicants and employees, and (ii) creation of the Legrand corporate values skills model based on Legrand's values to provide common expectations for Legrand's employees worldwide. A review of the Legrand corporate values skills model was carried out by the Compensation Committee. A definition of five new corporate values was presented, together with the internal and external communication plan (social media).

#### Long-term compensation in respect of 2022 and 2023

#### **Future Performance Units**

In 2023, as in 2022, no future performance units were awarded in respect of the previous financial year.

#### Stock options

In 2023, as in 2022, no options to purchase or subscribe shares were awarded.

#### **Performance shares**

As regards the award of performance shares in 2023, Benoît Coquart was awarded 20,390 performance shares. They are subject to the future performance criteria presented in the "Ongoing performance share plans" section of this Universal Registration Document. Their value was determined by an independent expert pursuant to IFRS 2 and amounts to €1,603,333.

The vesting period of the performance shares awarded in 2023 will end on June 11, 2026. On that date, the continuing service and performance criteria will be reviewed. As regards the condition of continuing service, the following rules are applicable:

- should the Chief Executive Officer resign during the vesting period, the shares initially awarded by the Board of Directors will not vest:
- should the Chief Executive Officer be dismissed, not be reappointed or retire during the vesting period, only part of the shares would vest, subject to the performance criteria on the date the vesting period ends, calculated in proportion to his length of service at the Company during the vesting period;
- in the event of death during the vesting period, the Chief Executive Officer's heirs may request the transfer of ownership of all shares that the Board of Directors initially allocated to the deceased Chief Executive Officer, without waiting until the end of the vesting period;
- in the event that the Chief Executive Officer becomes permanently disabled, within the meaning of French law or that of his country of residence, the Chief Executive Officer may, under French law, request the transfer of ownership of all shares that the Board of Directors initially allocated to the Chief Executive Officer without waiting until the end of the vesting period.

## Performance shares awarded free of charge by the Shareholders' Meeting to Benoît Coquart by the Company and by any Group company in 2023

(Table 6 of the Code of Corporate Governance)

Name of executive officer	Date of plan	Number of shares awarded during the year	Value of the shares according to method used for the consolidated financial statements	Vesting date	End of lock-up period	Performance criterion
Benoît Coquart	2023 Performance share plan (May 31, 2023)	20,390	1,603,333 (1)	June 11, 2026	June 1, 2028	For a description of the applicable performance criteria, please refer to the "Ongoing performance share plans" section of this Universal Registration Document

<sup>(1)</sup> The value of the 20,390 shares allocated to Benoît Coquart was determined by an independent expert pursuant to IFRS 2.

#### Ongoing performance share plans

On the recommendation of the Compensation Committee, the Board of Directors, at its meetings of May 26, 2021, May 25, 2022 and May 31, 2023, approved the creation of performance share plans (the "2021 Performance Share Plan" and the "2023 Performance Share Plan", respectively) benefiting Benoît Coquart.

The number of performance shares that will be awarded definitively to Benoît Coquart will vary between 0% and 150% of the number of shares initially awarded, subject to a condition of continuing service and various performance criteria. Those criteria are described in the tables below.

Performance criterion	Description of performance criterion and target-setting method	Weighting of performance criterion
Target for organic sales growth	Target: 3-year arithmetic mean of the upper and lower bounds of the annual target ranges concerned  Comparison between the target and the average achievement over three years	1/4
Target for adjusted operating margin before acquisitions	Target: 3-year arithmetic mean of the upper and lower bounds of the annual target ranges concerned  Comparison between the target and the average achievement over three years	1/4
Annual rates of achievement of the Group's CSR Roadmap	Target: arithmetic mean over 3 years of the annual CSR Roadmap achievement rates	1/4
Legrand's share price performance relative to the performance of the CAC 40 index	Performance gap between Legrand's share price and the CAC 40 index over a 3-year period	1/4

Performance criteria are measured over a three-year period. The number of performance shares awarded definitively to the Chief Executive Officer is calculated using the following method:

#### 1) Organic sales growth criterion

Pay-out rate <sup>(1)</sup>	0%	Between 50% and 90%	90%	Between 90% and 110%	110%	Between 110% and 150%	150%
3-year average of performance in the year of introduction of the plan and the following 2 years	Less than (LB <sup>(2)</sup> - 2 points)	Between (LB <sup>(2)</sup> - 2 points) and LB <sup>(2)</sup>	Equal to LB <sup>(2)</sup>	Between LB <sup>(2)</sup> and UB <sup>(3)</sup>	Equal to UB <sup>(3)</sup>	Between UB <sup>(3)</sup> and (UB <sup>(3)</sup> + 2 points)	Above (UB <sup>(3)</sup> + 2 points)

<sup>(1)</sup> For any point between the limits given in the table above, the pay-out rate is calculated on a straight-line basis.

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<sup>(2)</sup> LB corresponds to the 3-year average of the lower bounds, set in line with the annual target announced to the market.

<sup>(3)</sup> UB corresponds to the 3-year average of the upper bounds, set in line with the annual target announced to the market.

#### Illustration of the determination of the 3-year target based on the 2023 Performance Share Plan

	Lower bound established on the basis of the annual target	Upper bound established on the basis of the annual target
Year 1: 2023	Equal to -1%	Equal to 3%
Year 2: 2024	Equal to -2%	Equal to 2%
Year 3: 2025	In line with the annual targets announced to the market in February 2025	In line with the annual targets announced to the market in February 2025
3-year target: Average of annual targets	LB <sup>(1)</sup>	UB <sup>(2)</sup>

- (1) LB corresponds to the 3-year average of the lower bounds, set in line with the annual target announced to the market.
- (2) UB corresponds to the 3-year average of the upper bounds, set in line with the annual target announced to the market.

#### 2) Adjusted operating margin before acquisitions criterion

Pay-out rate <sup>(1)</sup>	Between 50% 0% and 90%	Between 90% 90% and 110%	Between 110% and 110% 150%	
3-year average of performance in the year of introduction of the plan and the following 2 years	$\begin{array}{cc} & \text{Between} \\ \text{Below (LB}^{(2)} & \text{(LB}^{(2)} \\ & \text{-50 bps) -50 bps) and} \\ & \text{LB}^{(2)} \end{array}$	$ \begin{array}{ccc} \text{Equal to} & & \text{Between} \\ \text{LB}^{(2)} & & \text{LB}^{(2)}  \text{and} \\ & & \text{UB}^{(3)} \end{array} $	Equal to $UB^{(3)}$ and $UB^{(3)}$ $(UB^{(3)}$ $+50$ bps)	Above (UB <sup>(3)</sup> +50 bps)

- (1) For any point between the limits given in the table above, the pay-out rate is calculated on a straight-line basis.
- (2) LB corresponds to the 3-year average of the lower bounds of the annual target announced to the market.
- (3) UB corresponds to the 3-year average of the upper bounds of the annual target announced to the market.

#### Illustration of the determination of the 3-year target based on the 2023 Performance Share Plan

	Lower bound established on the basis of the annual target	Upper bound established on the basis of the annual target
Year 1: 2023	Equal to 19.6%	Equal to 20.4%
Year 2: 2024	Equal to 20.0%	Equal to 20.8%
Year 3: 2025	Announced to the market in February 2025	Announced to the market in February 2025
3-year target: Average of annual targets	LB <sup>(1)</sup>	UB <sup>(2)</sup>

- (1) LB corresponds to the 3-year average of the lower bounds of the annual target announced to the market.
- (2) UB corresponds to the 3-year average of the upper bounds of the annual target announced to the market.

#### 3) Achievement rate of the Group's CSR Roadmap

Pay-out rate <sup>(1)</sup>	0%	Between 70% and 100%		 150%
Arithmetic mean over a 3-year period of the annual CSR Roadmap achievement rates	Below 70%	Between 70% and 100%	Between 100% and 125%	Over 200%

<sup>(1)</sup> For any point between the limits given in the table above, the pay-out rate is calculated on a straight-line basis.

#### 4) Legrand's share price performance

Pay-out rate <sup>(1)</sup>	0%	30%	and 150%	150%
Performance gap between Legrand's share price and the CAC $40^{(2)}$ index	Below 0 point	Equal to 0 point	Between 0 point and 15 points	Above 15 points

- (1) For any point between the limits given in the table above, the pay-out rate is calculated on a straight-line basis.
- (2) For the 2023 Performance Share Plan, 3-year performance will be measured over the 2023–2025 period using the following calculation method:
  - Legrand's share price performance: comparison of the average daily closing prices in the second half of the third year of the plan (second half of 2025) to the average daily closing market prices in the second half of the year preceding the first year of the plan (second half of 2022), i.e., €75.18;
  - performance of the CAC 40 index: comparison of the average CAC 40 daily closing indices of the second half of the third year of the plan (second half of 2025) to the average closing indices of the CAC 40 index of the second half of the year preceding the first year of the plan (second half of 2022), i.e. 6,291.6 points.

The difference between these two performances will be measured by the difference, in percentage points, between the change in the Legrand share price and the change in the CAC 40 index.

#### Achievement rate of performance criteria under the 2020 plan

	2020		2021		2022		3-year average		
Criteria	Target <sup>(1)</sup>	Actual	Performance						
Organic sales growth	1.0%	(8.7%)	3.5%	13.6%	5.0%	9.7%	3.2%	4.9%	107.8%
Adjusted operating margin before acquisitions <sup>(2)</sup>	20.0%	19.1%	19.7%	20.8%	20.3%	20.7%	20.1%	20.2%	104.6%
Annual rates of achievement of the Group's CSR Roadmap	100%	128%	100%	131%	100%	123%	100%	127%	106.4%
Legrand's share price performance relative to the performance of the CAC 40 index							+8.8%	+0.6%	34.5%
Performance									88.3%

<sup>(1) 100%</sup> achievement target for the criterion.

For more details on the achievement rates of the performance criteria, please refer to note 4.2 to the financial statements in chapter 8 of this Universal Registration Document.

## Performance shares awarded to Benoît Coquart free of charge subject to a lock-up period that ended in 2023

(Table 7 of the Code of Corporate Governance)

	Nu a		
Name of executive officer	Date of plan	during the year	Vesting condition
Benoît Coquart	May 29, 2019	10,193	n/a

### Stock options exercised by Benoît Coquart in 2023

(Table 5 of the Code of Corporate Governance)

Nil.

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<sup>(2)</sup> The adjusted operating margin before acquisitions corresponds to the adjusted operating income (see key figures).

## Compensation and benefits due as a result of the termination of Benoît Coquart's role as Chief Executive Officer

(Table 11 of the Code of Corporate Governance)

Executive officer	Employment co	ontract	Supplementary բ plan	ension	or potentially of the event of term or change of	due in nination	Non-compete compensation	
	Yes	No	Yes	No	Yes	No	Yes	No
Benoît Coquart								
Chief Executive Officer		X	X			Х	X	
Start of term of office: Feb. 8, 2018								

#### Other compensation components

#### Compensation for duties as a director

Benoît Coquart does not receive any compensation for his duties as a director of any of the Group companies.

#### Compensation paid or awarded by a company within the scope of consolidation as defined in Article L. 233-16 of the French Commercial Code

No compensation was paid or awarded by a company within the scope of consolidation as defined in Article L. 233-16 of the French Commercial Code to Benoît Coquart.

#### **Exceptional compensation**

There are no plans to award exceptional compensation.

### Undertakings governed by Article L. 22-10-9, I, para. 4 of the French Commercial Code

Benoît Coquart has not received any undertaking covering components of compensation, indemnities or other benefits that are or may be due in the event of or subsequent to the termination of his term of office or assignment to a different position ("golden parachutes"). No such undertaking covers him, including if control of the Company changes.

#### Pension plans

Legrand has no undertakings under defined-benefit pension plans. Benoît Coquart continues to benefit from the mandatory collective defined-contribution pension plan that falls within the scope of supplementary Article 83 of the FGTC. He joined that plan before his appointment as Chief Executive Officer, and he continues to benefit from it under the same terms as all other relevant employees.

All of the Group's French executives qualify for the benefit of the defined-contribution pension plan. Contributions are based on the A, B and C Tranches of compensation as defined for the calculation of contributions to the mandatory supplementary pension plans (ARRCO-AGIRC). Entitlements accrue through the payment of annual contributions equal to

1.5% of the A, B and C Tranches. The Company pays half this amount (0.75%) and the beneficiaries pay the other half (0.75%).

For 2023, the Company's contribution for the Chief Executive Officer is €2.640.

## Contract of employment of the Chief Executive Officer and length of the Chief Executive Officer's term of office

In accordance with the Code of Corporate Governance, Benoît Coquart does not have an employment contract with the Company.

On the recommendation of the Nomination and Governance Committee, the Board of Directors decided at its meeting on February 7, 2018, that the Chief Executive Officer's term of office would be indefinite.

## Other non-monetary compensation components (executive car, pension plan, supplementary health insurance coverage, etc.)

Benoît Coquart has the use of an executive car. The benefit in kind that this represents amounted to €4,594 for 2023.

Furthermore, the Board of Directors, on February 7, 2018, decided that the Chief Executive Officer would continue to benefit from the "medical expenses" supplementary health insurance and the "death, disability and inability to work" insurance available to the Group's French executives under exactly the same terms since he is classified as an executive for social security and tax purposes.

For 2023, the Company's contribution for Benoît Coquart was €7,118.

## Equity ratio of Benoît Coquart's compensation to that of the Company's employees, in accordance with Article L. 22-10-9 of the French Commercial Code

This information is presented in section 6.2.3.3 of this chapter.

Comparison between changes in Benoît Coquart's compensation, the Company's performance and the compensation of the Company's employees, in accordance with Article L. 22-10-9 of the French Commercial Code

This information is presented in section 6.2.3.3 of this chapter.

Conformity of the total compensation paid in 2023 or awarded in respect of that year to Benoît Coquart, Chief Executive Officer, with the compensation policy approved by the Shareholders' Meeting of May 31, 2023

The total compensation paid or awarded to Benoît Coquart in respect of 2023 amounted to €3,675,227. It consisted of fixed compensation of €900,000, annual variable compensation of €1,167,300, benefits in kind of €4,594 and long-term compensation valued at €1,603,333. This

compensation is in line with the compensation policy for the Chief Executive Officer set out in the ninth resolution of the Shareholders' Meeting of May 31, 2023.

Please refer to section 6.2.2.2 on pages 235 to 243 of the Company's 2022 Universal Registration Document for more information on this subject.

This compensation contributes to the Company's long-term performance. Indeed, the proportion of variable compensation in total compensation is predominant, and thus serves as an incentive to deliver a stronger financial and extra-financial performance over the medium and long term.

The Board of Directors took the view that this policy was suitable given the high level of approval of the ninth resolution at the Shareholders' Meeting of May 31, 2023, concerning the 2023 compensation policy applicable to the Chief Executive Officer.

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# 6.2.3.3 Compensation equity ratios and comparison of annual changes in compensation and the Company's performance

Equity ratios concerning the Chair of the Board of Directors

Table of ratios required by I., paras. 6 and 7 of Article L. 22-10-9 of the French Commercial Code<sup>(1)</sup>

	2019	2020 <sup>(3)</sup>	2021	2022	2023
Change (as a %) in Angeles Garcia-Poveda's compensation - Chair of the Board of Directors <sup>(2)</sup>	0.0	0.0	0.0	0.0	0.0
Information concerning the Legrand SA scope <sup>(4)</sup>					
Change (as a %) in employees' average pay	-27.6	5.6	24.6	-4.1	-8.8
Ratio to employees' average pay	3.9	3.7	2.9	3.1	3.4
Change in ratio (as a %) compared to previous year	39	-5	-22	7	10
Ratio to employees' median pay	7.5	7.3	6.6	6.2	6.7
Change in ratio (as a %) compared to previous year	1	-3	-10	-6	8
Additional information concerning the Legrand France ESU scope <sup>(5)</sup>					
Change (as a %) in employees' average pay	1.1	0.8	8.2	5.5	2.1
Ratio to employees' average pay	11.7	11.6	10.7	10.2	10.0
Change in ratio (as a %) compared to previous year	-1	-1	-8	-5	-2
Ratio to employees' median pay	14.2	14.0	13.1	12.3	12.2
Change in ratio (as a %) compared to previous year	-3	-1	-6	-6	-1
Company's performance					
Sales (€ m)	6,622.3	6,099.5	6,994.2	8,339.4	8,416.9
Change (as a %)	10.4	-7.9	14.7	19.2	0.90
Adjusted operating income (€ m)	1,326.1	1,156.0	1,434.0	1,701.5	1,770.2
Change (as a %)	9.4	-12.8	24.0	18.7	4.0
Achievement rate of the CSR Roadmap targets (as a %)	113	128	131	123	118
Share price at Dec. 31 (€)	72.6	73.0	102.9	74.8	94.1
Change (as a %)	47.3	0.5	41.0	-27.3	25.8

### Methodological notes

<sup>(1)</sup> Gross total compensation paid or awarded during the year. Presentation in line with AFEP guidelines as updated in February 2021.

<sup>(2)</sup> Angeles Garcia-Poveda has been Chairwoman of the Board of Directors since July 1, 2020. The disclosures in this section are shown on an annualized basis for the Chair of the Board of Directors. The office was previously held by Gilles Schnepp from February 9, 2018 to June 30, 2020.

<sup>(3)</sup> In 2020, Gilles Schnepp received 50% of the annual compensation of the Chair of the Board of Directors corresponding to the first half of 2020, while Angeles Garcia-Poveda received the other 50% for the second half of 2020.

<sup>(4)</sup> Information presented based on the legal scope.

<sup>(5)</sup> Additional information presented based on a broader scope – Legrand France ESU – considered to be more representative. Legrand SA, the listed company, had an average of 37 employees during the period under consideration, whereas the Legrand France ESU houses around 90% of the workforce in France.

### Equity ratios concerning the Chief Executive Officer

### Table of ratios required by I., paras. 6 and 7 of Article L. 22-10-9 of the French Commercial Code<sup>(1)</sup>

	2019	2020	2021	2022	2023
Change (as a %) in Benoît Coquart's compensation - Chief Executive Officer <sup>(2)</sup>	3.9	-15.3	33.4	21.8	6.2
Information concerning the Legrand SA scope <sup>(3)</sup>					
Change (as a %) in employees' average pay	-27.6	5.6	24.6	-4.1	-8.8
Ratio to employees' average pay	15.9	12.7	13.6	17.3	20.1
Change in ratio (as a %) compared to previous year	45	-20	7	27	16
Ratio to employees' median pay	30.8	25.5	30.7	35.2	40.3
Change in ratio (as a %) compared to previous year	6	-17	20	15	14
Additional information concerning the Legrand France ESU	scope <sup>(4)</sup>				
Change (as a %) in employees' average pay	1.1	0.8	8.2	5.5	2.1
Ratio to employees' average pay	48.0	40.3	49.7	57.3	59.6
Change in ratio (as a %) compared to previous year	3	-16	23	15	4
Ratio to employees' median pay	58.1	48.5	60.6	69.3	72.9
Change in ratio (as a %) compared to previous year	0	-17	25	14	5
Company's performance					
Sales (€ m)	6,622.3	6,099.5	6,994.2	8,339.4	8,416.9
Change (as a %)	10.4	-7.9	14.7	19.2	0.9
Adjusted operating income (€ m)	1,326.1	1,156.0	1,434.0	1,701.5	1,770.2
Change (as a %)	9.4	-12.8	24.0	18.7	4.0
Achievement rate of the CSR Roadmap targets (as a %)	113	128	131	123	118
Share price at Dec. 31 (€)	72.6	73.0	102.9	74.8	94.1
Change (as a %)	47.3	0.5	41.0	-27.3	25.8

### Methodological notes

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<sup>(1)</sup> Gross total compensation paid or awarded during the year. Presentation in line with AFEP guidelines as updated in February 2021.

<sup>(2)</sup> Benoît Coquart was appointed as Chief Executive Officer on February 8, 2018.

<sup>(3)</sup> Information presented based on the legal scope.

<sup>(4)</sup> Additional information presented based on a broader scope – Legrand France ESU – considered to be more representative. Legrand SA, the listed company, had an average of 37 employees during the period under consideration, whereas the Legrand France ESU houses around 90% of the workforce in France.

### 6.2.3.4 Compensation of non-executive company officers in 2021, 2022 and 2023

# Rules for apportioning the compensation awarded to the directors for performing their duties

The Board of Directors decided, from the 2021 financial year onwards, to apportion the compensation paid to directors as follows:

■ €25,000 a year paid to each director as the fixed portion of compensation.

For each director, this sum increases by €5,000 with every meeting of the Board of Directors they attend. Since the Board of Directors met seven times in 2023, the maximum variable portion of compensation allotted to each director amounted to €35,000. This is in line with the Code of Corporate Governance, which recommends that the variable portion of the compensation granted to directors should be preponderant.

- €3,000 is also paid to each director who is also a member of a Board committee for each Board committee meeting they attend.
- An additional €20,000 is paid to the Chair of the Audit Committee and an additional €10,000 paid to the Chairs of the other Board committees.

# Summary of amounts paid to the directors during the 2022, 2023 and 2024 financial years

The table below presents the amounts of compensation awarded to the directors for performing their duties during the 2021, 2022 and 2023 financial years and thus paid out in 2022, 2023 and 2024. The amount of compensation is calculated according to directors' actual attendance at meetings of the Board of Directors and Board committees of which they are members.

### Compensation received by non-executive company officers

(Table 3 of the Code of Corporate Governance)

Non-executive company officers	Gross amounts paid during 2022 in respect of 2021 (in euros)	Gross amounts paid during 2023 in respect of 2022 (in euros)	Gross amounts paid during 2024 in respect of 2023 (in euros)
Olivier Bazil			
Compensation for duties as a director	96,000	80,000	76,000
Other payments	0	0	0
Isabelle Boccon-Gibod			
Compensation for duties as a director	99,000	87,000	92,667
Other payments	0	0	0
Sophie Bourdais <sup>(1)</sup>			
Compensation for duties as a director	69,000	77,000	66,000
Other payments	0	0	0
Christel Bories <sup>(2)</sup>			
Compensation for duties as a director	99,000	97,000	42,167
Other payments	0	0	0
Daniel Buisson <sup>(3)</sup>			
Compensation for duties as a director	15,000	60,000	53,000
Other payments	0	0	0
Jean-Marc Chéry <sup>(4)</sup>			
Compensation for duties as a director	35,000	55,000	60,833
Other payments	0	0	0
Valerie Chort <sup>(5)</sup>			
Compensation for duties as a director	n/a	n/a	44,000
Other payments	n/a	n/a	0
Benoît Coquart <sup>(6)</sup>			
Compensation for duties as a director	0	0	0
Other payments	0	0	0

Non-executive company officers	Gross amounts paid during 2022 in respect of 2021 (in euros)	Gross amounts paid during 2023 in respect of 2022 (in euros)	Gross amounts paid during 2024 in respect of 2023 (in euros)
Angeles Garcia-Poveda <sup>(7)</sup>			
Compensation for duties as a director	0	0	0
Other payments	0	0	0
E. A. Gilhuly			
Compensation for duties as a director	68,000	64,000	67,000
Other payments	0	0	0
Philippe Jeulin <sup>(8)</sup>			
Compensation for duties as a director	60,000	n/a	n/a
Other payments	0	n/a	n/a
Patrick Koller		-	
Compensation for duties as a director	84,000	86,000	67,000
Other payments	0	0	0
Michel Landel		-	
Compensation for duties as a director	114,000	116,000	111,000
Other payments	0	0	0
Annalisa Loustau Elia			
Compensation for duties as a director	79,000	87,000	76,000
Other payments	0	0	0
Florent Menegaux <sup>(9)</sup>			
Compensation for duties as a director	n/a	37,917	60,000
Other payments	n/a	0	0
Éliane Rouyer-Chevalier <sup>(2)</sup>		_	
Compensation for duties as a director	102,000	115,000	45,333
Other payments	0	0	0
Clare Scherrer <sup>(5)</sup>		_	
Compensation for duties as a director	n/a	n/a	44,000
Other payments	n/a	n/a	0
Gilles Schnepp <sup>(9)</sup>			
Compensation for duties as a director	78,000	36,083	n/a
Other payments	0	0	n/a
TOTAL	998,000	998,000	905,000

<sup>(1)</sup> The above table does not include compensation paid to the director representing employees under her employment contract. The compensation due for her duties as a director is paid to the Legrand Foundation.

The Board of Directors' meeting of March 20, 2024 approved the payment of €905,000 in compensation to directors during 2024 in respect of 2023.

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<sup>(2)</sup> Director whose duties came to an end following the Shareholders' Meeting of May 31, 2023.

<sup>(3)</sup> Director whose appointment was in effect at September 30, 2021. The above table does not include compensation paid to the director representing employees under his employment contract. The compensation due for his duties as a director is paid to Électriciens sans frontières.

<sup>(4)</sup> Director appointed by the Shareholders' Meeting of May 26, 2021.

<sup>(5)</sup> Director appointed by the Shareholders' Meeting of May 31, 2023.

<sup>(6)</sup> Benoît Coquart does not receive any compensation for his duties as a director.

<sup>(7)</sup> Angeles Garcia-Poveda has not received compensation for her duties as director since July 1, 2020.

<sup>(8)</sup> Director whose duties ended on September 30, 2021. The above table does not include compensation paid to the director representing employees under their employment contract.

<sup>(9)</sup> Director appointed by the Shareholders' Meeting of May 25, 2022.

<sup>(10)</sup> Gilles Schnepp received compensation for his duties as a director from July 1, 2020. Director whose duties came to an end on May 25, 2022.

### 6.2.4 - Company officers' shareholdings in the Company

Please refer to section 6.1.1. of this Universal Registration Document.

# 6.2.5 - Components of company officers' compensation subject to shareholders' approval

# 6.2.5.1 Compensation and benefits paid during 2023 or awarded in respect of that same financial year to Angeles Garcia-Poveda for her duties as Chair of the Board of Directors

Compensation components paid or awarded in respect of 2023	Amounts paid during the financial year now ended	Amounts awarded in respect of the financial year now ended or accounting value	Details
Fixed compensation	€625,000		Gross annual fixed compensation approved by the Board of Directors on March 15, 2023, on the recommendation of the Compensation Committee and approved by the Shareholders' Meeting of May 31, 2023. This amount of annual fixed compensation for the Chair of the Board of Directors was approved by the Board of Directors in accordance with the principles laid down in section 6.2.1 of this Universal Registration Document, and in line with the responsibilities and duties of the Chair of the Board of Directors. The main factors considered in determining this compensation were (i) the key role of the Chair of the Board of Directors in organizing and leading the work performed by the Board of Directors, (ii) the benchmarking study analyzing the compensation awarded to the non-executive chairs of CAC 40 companies and (iii) the skills of the Chair of the Board of Directors.
Annual variable compensation	Not applicable	Not applicable	There are no plans to award her any annual variable compensation. The Chair of the Board of Directors is excluded from the benefit of all variable compensation systems in accordance with the recommendations of the Code of Corporate Governance.
Deferred variable compensation	Not applicable	Not applicable	There are no plans to award her any deferred variable compensation.
Long-term cash compensation	Not applicable	Not applicable	There are no plans to award any multi-year cash compensation. The Chair of the Board of Directors is excluded from the benefit of all variable compensation systems in accordance with the recommendations of the Code of Corporate Governance.
	Stock options: not applicable	Stock options: not applicable	There are no plans to award any stock options. The Chair of the Board of Directors is excluded from the benefit of all variable compensation systems, including performance share plans or any other long-term compensation components in place in the Company, in accordance with the recommendations of the Code of Corporate Governance.
Stock options, performance shares or any other long-term compensation component	Performance shares: not applicable	Performance shares: not applicable	There are no plans to award any performance shares. The Chair of the Board of Directors is excluded from the benefit of all variable compensation systems, including performance share plans or any other long-term compensation components in place in the Company, in accordance with the recommendations of the Code of Corporate Governance.
	Other awards of securities: not applicable	Other awards of securities: not applicable	There are no plans to make other awards of securities. The Chair of the Board of Directors is excluded from the benefit of all variable compensation systems, including performance share plans or any other long-term compensation components in place in the Company, in accordance with the recommendations of the Code of Corporate Governance.
Exceptional compensation	Not applicable	Not applicable	There are no plans to award any exceptional compensation.
Compensation for duties as a director	Not applicable	Not applicable	The Chair of the Board of Directors does not receive any compensation in respect of the offices she holds at the Company or its subsidiaries.

Compensation components paid or awarded in respect	Amounts paid during the financial		
of 2023	year now ended	accounting value	Details
Value of benefits in kind	Not applicable	Not applicable	There is no undertaking in this regard.
Termination benefit	Not applicable	Not applicable	There is no undertaking in this regard.
Non-compete compensation	Not applicable	Not applicable	There is no undertaking in this regard.
Supplementary pension plan	€1,540		Legrand has no undertakings related to defined-benefit pension plans. The Chair of the Board of Directors may receive the benefit of the mandatory collective defined-contribution pension plan that falls within the scope of supplementary Article 83 of the French General Tax Code, applicable to the Group's executives in France, under the same terms as all other relevant employees.  All of the Group's French executives qualify for the benefit of the defined-contribution pension plan (supplementary Article 83 of the FGTC). Contributions are based on the A, B and C Tranches of compensation as defined for the calculation of contributions to the mandatory supplementary pension plans (ARRCO-AGIRC). Entitlements accrue through the payment of annual contributions equal to 1.5% of the A, B and C Tranches. The Company pays half of this amount (0.75%) and the beneficiaries pay the other half (0.75%).
Personal protection and medical expenses plan	s €4,152		The Chair of the Board of Directors may benefit from the "medical expenses" supplementary health insurance and the "death, disability and inability to work" insurance available to the Group's French executives under the same terms since she is classified as an executive for social security and tax purposes. She receives those benefits on the same terms as the other employees in that category.

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# 6.2.5.2 Compensation and benefits paid during 2023 or awarded in respect of that same period to Benoît Coquart for his duties as Chief Executive Officer

Compensation components paid or awarded in respect of 2023	Amounts paid during the financial year now ended	Amounts awarded in respect of the financial year now ended or accounting value	Details
Fixed compensation	€900,000		Gross annual fixed compensation determined by the Board of Directors on March 15, 2023 and approved by the Shareholders' Meeting of May 31, 2023.
			The Board of Directors decided at its meeting of March 15, 2023 that the variable compensation paid to Benoît Coquart in respect of 2023 may vary between 0% and 150% of annual fixed compensation (with a target value set at 100% of annual fixed compensation) and would be determined as follows:
			a quantifiable portion representing 80% of this annual variable compensation, varying from 0% to 120% of the annual fixed compensation (with a target value set at 80%) and calculated based on criteria relating to (i) 2023 organic sales growth, (ii) the 2023 adjusted operating margin before acquisitions, (iii) 2023 sales growth resulting from acquisitions (scope effect) and (iv) the rate of achievement of the Group CSR Roadmap;
Annual variable compensation <sup>(1)</sup>	Amount awarded in respect of 2022 and paid in 2023: €1,235,700	Amount awarded in respect of 2023 and payable in 2024: €1,167,300	a qualitative portion representing 20% of this annual variable compensation, varying between 0% and 30% of the annual fixed compensation (with a target value set at 20%) calculated based on criteria relating to (i) innovation and market positions (Innovation, Research & Development - new product and transformation of manufacturing processes, trend in sales generated by products in faster expanding segments, market share trends), (ii) quality of external growth (quality of acquisition pipeline, emphasis on multiples paid, quality of integration in the short and medium term), (iii) people development (development of talent and succession planning for key managers, attraction of talent and initiatives to promote the employer brand image). Based on the Compensation Committee's recommendations, the Board, at its meeting on March 20, 2024, set:
			<ul> <li>the variable portion of 2023 compensation resulting from the achievement of quantifiable targets at 104.7% of the annual fixed compensation,</li> </ul>
			<ul> <li>the variable portion of 2023 compensation resulting from the achievement of qualitative targets at 25% of the annual fixed compensation.</li> </ul>
			That reflects an achievement rate of 86.5% (129.7% divided by 150%) of the maximum annual variable compensation and 129.7% (129.7% divided by 100%) of the target, <i>i.e.</i> , €1,167,300 (full details of the rate of achievement of quantifiable and qualitative criteria are provided in section 6.2.3.2 of the Universal Registration Document).
Deferred variable compensation	Not applicable	Not applicable	There are no plans to award him any deferred variable compensation.
Long-term cash compensation	Not applicable	Not applicable	There are no plans to award any multi-year cash compensation.
	Stock options: not applicable	Stock options: not applicable	There are no plans to award any stock options.
Stock options, performance shares or any other long-term compensation component		Performance shares: value: €1,603,333	On the recommendation of the Compensation Committee, the Board of Directors decided on May 31, 2023 to establish the 2023 Performance Share Plan. This 2023 Performance Share Plan (including the performance criteria applicable to the shares awarded) is described in section 6.2.3.2 and in chapter 7.3 of this Universal Registration Document. The award under the 2023 Performance Share Plan to Benoît Coquart corresponds to 4.0% of the overall award. A total of 20,390 performance shares were awarded to Benoît Coquart (target). The number of shares to vest definitively may subsequently vary between 0% and 150% of the number of shares initially awarded, according to the level of achievement of future performance criteria. As a reminder, the Board of Directors on May 31, 2023 was acting under the authorization granted by the Shareholders' Meeting of May 26, 2021 (15 <sup>th</sup> resolution).
		Other awards of securities: not applicable	There are no plans to make other awards of securities.

Compensation components paid or awarded in respect of 2023	Amounts paid during the financial year now ended	Amounts awarded in respect of the financial year now ended or accounting value	Details
Exceptional compensation	Not applicable	Not applicable	There are no plans to award any exceptional compensation.
Compensation for duties as a director	Not applicable	Not applicable	Benoît Coquart does not receive any compensation for appointments held at subsidiaries of the Company.
Value of benefits in kind	€4,594		An executive car was made available to the Chief Executive Officer in 2023.
Termination benefit	Not applicable	Not applicable	There is no undertaking in this regard.
			Given the profile of the Chief Executive Officer and to protect the interests of the Company and its shareholders, in its meeting of March 20, 2018 the Board of Directors authorized a non-compete agreement between the Company and the Chief Executive Officer, whereby the Chief Executive Officer undertakes not to carry out any activity that will compete with Legrand's business for a one-year period starting from the date his term of office ends.
Non-compete compensation		1 year's reference salary (annual fixed + variable) solely at the Company's	The Company's Board of Directors will decide, after the Chief Executive Officer's term of office ends, whether or not to apply this non-compete clause, and may unilaterally decide to waive the application of this clause.
		initiative	If applied, the Chief Executive Officer's fulfillment of this undertaking would result, for a one-year period after the end of his term of office, in the payment by the Company of monthly compensation equal to the monthly average of the reference salary received during the last twelve months of his service at the Company, it being stipulated that the reference salary includes the annual fixed and variable salary and excludes sums received as long-term variable compensation, which will be below the cap recommended by the Code of Corporate Governance.
			Legrand has no undertakings related to defined-benefit pension plans.  The Chief Executive Officer continues to benefit from the mandatory collective defined-contribution pension plan that falls within the scope of supplementary Article 83 of the FGTC, applicable to the Group's French executives, which he joined before his appointment as Chief Executive Officer, under the same terms as all other relevant employees.
Supplementary pension plan	€2,640		All of the Group's French executives qualify for the benefit of the defined-contribution pension plan (supplementary Article 83 of the FGTC). Contributions are based on the A, B and C Tranches of compensation as defined for the calculation of contributions to the mandatory supplementary pension plans (ARRCO-AGIRC). Entitlements accrue through the payment of annual contributions equal to 1.5% of the A, B and C Tranches. The Company pays half of this amount (0.75%) and the beneficiaries pay the other half (0.75%).
Personal protection and medical expenses plan	: €7,118		The Chief Executive Officer benefits from the "medical expenses" supplementary health insurance and the "death, disability and inability to work" insurance available to the Group's French executives under the same terms since he is classified as an executive for social security and tax purposes. He receives those benefits on the same terms as the other employees in that category.

<sup>(1)</sup> Payment of this compensation component is contingent upon the approval of the Combined Shareholders' Meeting of May 29, 2024, pursuant to Article L. 22-10-34 II of the French Commercial Code.

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# **Share ownership**

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# 7.1 - Share capital ownership structure

Unless otherwise stated, the information presented in this chapter is given as of December 31, 2023.

# 7.1.1 - Shareholder structure as of December 31, 2023 and changes to the shareholder structure in 2023

### 7.1.1.1 Shareholder structure as of December 31, 2023

Shareholders		Shares comprising the share capital		ights	Voting rights exercisable in Shareholders' Meetings	
	Number	%	Number	%	Number	%
Employees and persons of equivalent status (1)	8,478,727	3.21	8,478,727	3.21	8,478,727	3.23
Treasury stock (2)	1,863,478	0.71	1,863,478	0.71	0	0
Free float	253,689,087	96.08	253,689,087	96.08	253,689,087	96.77
TOTAL	264,031,292	100	264,031,292	100	262 167 814	100

<sup>(1)</sup> Relates to shares held in registered form by current and former employees and executive officers of the Group, and to shares held by current and former employees through an employee savings investment fund (FCPE).

# 7.1.1.2 Change in the shareholder structure during the 2023 financial year and information on crossing of legal thresholds

During financial year 2023, the Company was not notified by the crossing of legal thresholds. Between the end of the 2023 financial year and February 29, 2024, the Company was not notified by the crossing of legal thresholds.

During the 2023 financial year, the Company was informed that Massachusetts Financial Services (MFS) Company had crossed a statutory threshold downwards, holding 8.99% of the Company's share capital or voting rights as of July 4, 2023.

To the Company's knowledge, there is no shareholder holding, directly or indirectly, more than 5% of the Company's share capital or voting rights as of February 29, 2024, other than:

- Massachusetts Financial Services (MFS) Company;
- BlackRock.

# 7.1.2 - Shareholder structure as of December 31, 2022 and changes to the shareholder structure in 2022

The Company's shareholder structure as of December 31, 2022 was as follows:

		Theoretical voting r	ights	Voting rights exercisable in Shareholders' Meetings		
Number	%	Number	%	Number	%	
9,632,549	3.61	9,632,549	3.61	9,632,549	3.61	
149,515	0.06	149,515	0.06	0	0	
257,035,682	96.33	257,035,682	96.33	257,035,682	96.39	
266,817,746	100	266,817,746	100	266,668,231	100	
	9,632,549 149,515 257,035,682	9,632,549 3.61 149,515 0.06 257,035,682 96.33	the share capital         Theoretical voting r           Number         %         Number           9,632,549         3.61         9,632,549           149,515         0.06         149,515           257,035,682         96.33         257,035,682	the share capital         Theoretical voting rights           Number         %         Number         %           9,632,549         3.61         9,632,549         3.61           149,515         0.06         149,515         0.06           257,035,682         96.33         257,035,682         96.33	the share capital         Theoretical voting rights         in Shareholders' Median           Number         %         Number         %           9,632,549         3.61         9,632,549         3.61         9,632,549           149,515         0.06         149,515         0.06         0           257,035,682         96.33         257,035,682         96.33         257,035,682	

<sup>(1)</sup> Relates to shares held in registered form by current and former employees and executive officers of the Group, and to shares held by current and former employees through an employee savings investment fund (FCPE).

<sup>(2)</sup> Voting rights not exercisable in Shareholders' Meetings.

<sup>(2)</sup> Voting rights not exercisable in Shareholders' Meetings.

Information on crossing legal thresholds and changes to the shareholders structure during the 2022 financial year can be

found in section 7.1.1 of the 2022 Universal Registration Document filed with the AMF under no. D.23-0262.

# 7.1.3 - Shareholder structure as of December 31, 2021 and changes to the shareholder structure in 2021

The Company's shareholder structure as of December 31, 2021 was as follows:

	Shares comprisir the share capita		Theoretical voting rights		Voting rights exercisable in Shareholders' Meetings		
Shareholders	Number	%	Number	%	Number	%	
Employees and persons of equivalent status <sup>(1)</sup>	10,002,230	3.74	10,002,230	3.74	10,002,230	3.75	
Treasury stock <sup>(2)</sup>	678,176	0.25	678,176	0.25	0	0	
Free float	256,767,340	96.01	256,767,340	96.01	256,767,340	96.25	
TOTAL	267,447,746	100	267,447,746	100	266,769,570	100	

<sup>(1)</sup> Relates to shares held in registered form by current and former employees and executive officers of the Group, and to shares held by current and former employees through an employee savings investment fund (FCPE).

Information on crossing legal thresholds and changes to the shareholders structure during the 2021 financial year can be found in section 7.1.1 of the 2021 Universal Registration Document filed with the AMF under no D.22-0245.

### 7.1.4 - Shareholders' agreement and specific agreements

To the Company's knowledge, there is no shareholders' agreement in effect at the date of this Universal Registration Document that governs relations between shareholders of the Company, nor any shareholders acting in concert.

# 7.2 - Stock options

### Historical stock options allocations

No stock option has been granted since the 2010 Plan. As the 2010 Plan expired on March 4, 2020, no additional stock option will be created for this reason.

Options granted to and exercised by the top ten employees who are not company officers

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<sup>(2)</sup> Voting rights not exercisable in Shareholders' Meetings.

### 7.3 - Performance shares

### Historical free shares allocations

(Table 10 of the Code of Corporate Governance)

### 2019, 2020, 2021, 2022 and 2023 performance shares plans

The following performance share plans were approved by the Company's Board of Directors:

2019 Plans	2020 Plans	2021 Plans	2022 Plans	2023 Plans
May 30, 2018	May 30, 2018	May 26, 2021	May 26, 2021	May 26, 2021
May 29, 2019	May 26, 2020	May 26, 2021	May 25, 2022	May 31, 2023
617,818	461,861	491,477	514,981	506,455
22,954	11,544	20,544	22,534	20,390
22,954	11,544	20,544	22,534	20,390
31.0	22.8	35.2 <sup>(1)</sup>	31.9	
June 16, 2022 (2)	June 16, 2023 (2)	June 14, 2024 (2)	June 11, 2025 (6)	June 10, 2026 <sup>(6)</sup>
June 16, 2023 (3)	June 14, 2024 (3)	June 12, 2025 (3)	June 10, 2026 (7)	June 9, 2027 (7)
May 31, 2024 <sup>(2)</sup>	May 28, 2025 (2)	May 27, 2026 <sup>(2)</sup>	May 26, 2027 <sup>(6)</sup>	May 31, 2028 <sup>(6)</sup>
June 16, 2023 (3)	June 14, 2024 (3)		June 11, 2026 (7)	June 09, 2027 (7)
(1,728) (4)	4,789 (5)	98,045 (5)		
(74,224)	(40,032)	(43,271)	(29,144)	(3,628)
(541,866)	(54,446)			
0	372,172	546,251	485,837	502,827
	May 30, 2018 May 29, 2019 617,818 22,954 22,954 31.0  June 16, 2022  June 16, 2023  May 31, 2024  June 16, 2023  (1,728)  (74,224) (541,866)	May 30, 2018 May 30, 2018  May 29, 2019 May 26, 2020  617,818 461,861  22,954 11,544  22,954 11,544  31.0 22.8 (1)  June 16, 2022 2 June 16, 2023 (2)  June 16, 2023 3 June 14, 2024 (3)  May 31, 2024 May 28, 2025 (2)  June 16, 2023 June 14, 2024 (3)  (1,728) 4,789 (5)  (74,224) (40,032)  (541,866) (54,446)	May 30, 2018         May 30, 2018         May 26, 2021           May 29, 2019         May 26, 2020         May 26, 2021           617,818         461,861         491,477           22,954         11,544         20,544           31.0 (1)         22.8 (1)         35.2 (1)           June 16, 2022 (2)         June 16, 2023 (2)         June 14, 2024 (3)         June 14, 2024 (2)           June 16, 2023 (3)         June 14, 2024 (3)         June 12, 2025 (3)           June 16, 2023 (3)         June 14, 2024 (3)         June 12, 2025 (3)           June 16, 2023 (3)         June 14, 2024 (3)         June 12, 2025 (3)           June 16, 2023 (4)         4,789 (5)         98,045 (5)           (74,224)         (40,032)         (43,271)           (541,866)         (54,446)	May 30, 2018         May 30, 2018         May 26, 2021         May 26, 2021         May 26, 2022           May 29, 2019         May 26, 2020         May 26, 2021         May 25, 2022           617,818         461,861         491,477         514,981           22,954         11,544         20,544         22,534           31.0 (1)         22.8 (1)         35.2 (1)         31.9 (1)           June 16, 2022 (2)         June 16, 2023 (2)         June 14, 2024 (2)         June 11, 2025 (6)           June 16, 2023 (3)         June 14, 2024 (3)         June 12, 2025 (3)         June 10, 2026 (7)           May 31, 2024 (2)         May 28, 2025 (2)         May 27, 2026 (2)         May 26, 2027 (6)           June 16, 2023 (3)         June 14, 2024 (3)         June 12, 2025 (3)         June 11, 2026 (7)           June 16, 2023 (4)         4,789 (5)         98,045 (5)         June 11, 2026 (7)           (74,224) (40,032) (43,271) (29,144)         (29,144)         (541,866) (54,446)

- (1) Total charge estimated at the grant date assuming 100% achievement for each performance criteria. This charge is spread over the vesting periods.
- (2) Date applicable to the Executive Officer and members of the Executive Committee.
- (3) Date applicable to beneficiaries other than the Executive Officer and members of the Executive Committee.
- (4) Percentage of performance criteria achievement: see Note 4.2.1.2.
- (5) Adjustments estimated at the date when the consolidated financial statements were prepared.
- (6) Date applicable to the Executive Officer and to some members of the Executive Committee.
- (7) Date applicable to some members of the Executive Committee and other beneficiaries.

If all the performance shares from the 2020 to 2023 Plans were granted (*i.e.* 1,907,087 shares) and if those shares were transferred following share capital increases, the Company's share capital would be diluted by 0.7% as of December 31, 2023.

Under the 2023 Plan, in respect of the 2023 financial year, 67,383 performance shares were freely granted to the top 10 non-executives employees of the Company. That number is calculated before applying the performance and continuing service requirement conditions attached to said shares.

Information on the shares allocated to the corporate officer or vested during the financial year ended on December 31, 2023 is included in section 6.2.3.2 of this Universal Registration Document.

The Chief Executive Officer is subject to the requirement to hold at least 30% of all shares acquired (including performance shares) until the termination of his duties.

# 7.4 - Regulated agreements

### 7.4.1 - Description and qualification

The Company adopted an Internal Charter on the qualification of agreements, which can be consulted on the Company's website www.legrandgroup.com, under the section "INVESTORS AND SHAREHOLDERS / Corporate governance / Home".

### 7.4.2 - Statutory Auditors' special report on regulated agreements

### Annual General Meeting held to approve the financial statements for the year ended December 31, 2023

This is a free translation into English of the Statutory Auditors' report issued in French and is provided solely for the convenience of English-speaking readers. This report should be read in conjunction with, and construed in accordance with, French law and professional auditing standards applicable in France.

To the Shareholders,

In our capacity as statutory auditors of your Company, we hereby report on regulated agreements and commitments.

The terms of our engagement require us to communicate to you, based on information provided to us, the principal terms and conditions of those agreements brought to our attention or which we may have discovered during the course of our audit, as well as the reasons justifying that such agreements are in the Company's interest, without expressing an opinion on their usefulness and appropriateness or identifying other such agreements and commitments, if any. It is your responsibility, pursuant to Article R.225-31 of the French Commercial Code (Code de commerce), to assess the interest involved in respect of the conclusion of these agreements for the purpose of approving them.

Our role is also to provide you with the information stipulated in Article R.225-31 of the French Commercial Code relating to the implementation during the past year of agreements previously approved by the Shareholders' Meeting, if any.

We performed the procedures that we considered necessary with regard to the professional guidelines of the French National Institute of Statutory Auditors (Compagnie Nationale des Commissaires aux Comptes) applicable to this engagement.

### AGREEMENTS SUBMITTED TO THE APPROVAL OF THE ANNUAL GENERAL MEETING

In accordance with Article L.225-38 of the French Commercial Code, we inform you that we have not been advised of any agreements authorized during the year to be submitted for the approval of the Annual General Meeting.

### AGREEMENTS PREVIOUSLY APPROVED BY ANNUAL GENERAL MEETING

We inform you that we have not been advised of any agreement previously approved by annual general meeting that remained in force during the year.

Neuilly-sur-Seine and Paris-la-Défense, March 28, 2024

The Statutory Auditors

French original signed by

PricewaterhouseCoopers Audit

Camille PHELIZON

Mazars & Associés

Gaël Lamant

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# Consolidated financial information concerning the Group's assets, liabilities, financial position and results

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# 8.1 - Consolidated financial statements in accordance with IFRS for the years ended December 31, 2023 and December 31, 2022

### 8.1.1 - Consolidated statement of income

	12 month	12 months ended		
in € millions)	December 31, 2023	December 31, 2022		
Net sales (Notes 2.1 and 2.2)	8,416.9	8,339.4		
Operating expenses (Note 2.3)				
Cost of sales	(4,018.0)	(4,192.7)		
Administrative and selling expenses	(2,196.2)	(2,054.6)		
Research and development costs	(376.3)	(357.4)		
Other operating income (expenses)	(234.8)	(288.2)		
Operating profit	1,591.6	1,446.5		
Financial expenses	(121.0)	(108.6)		
Financial income	87.6	45.8		
Exchange gains (losses)	(8.6)	(0.4)		
Financial profit (loss)	(42.0)	(63.2)		
Profit before tax	1,549.6	1,383.3		
Income tax expense (Note 2.4)	(401.1)	(383.8)		
Share of profits (losses) of equity-accounted entities	0.0	0.0		
Profit for the period	1,148.5	999.5		
Of which:				
Net profit attributable to the Group	1,148.5	999.5		
- Minority interests	0.0	0.0		
Basic earnings per share (euros) (Note 4.1.3)	4.333	3.749		
Diluted earnings per share (euros) (Note 4.1.3)	4.304	3.726		

The accompanying Notes are an integral part of these consolidated financial statements.

## 8.1.2 - Consolidated statement of comprehensive income

	12 month	ns ended
(in € millions)	December 31, 2023	December 31, 2022
Profit for the period	1,148.5	999.5
Items that may be reclassified subsequently to profit or loss		
Translation reserves	(129.1)	291.5
Other (Note 5.1.1.1)	(6.5)	56.3
Income tax relating to components of other comprehensive income	(2.5)	4.9
Items that will not be reclassified to profit or loss		
Actuarial gains and losses (Note 4.5.1.1)	(10.1)	26.5
Deferred taxes on items that will not be reclassified to profit or loss	2.7	(6.2)
Other (Note 5.1.1.1)	0.0	0.0
Comprehensive income for the period	1,003.0	1,372.5
Of which:		
Comprehensive income attributable to the Group	1,002.6	1,372.4
- Minority interests	0.4	0.1

The accompanying Notes are an integral part of these consolidated financial statements.

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### 8.1.3 - Consolidated balance sheet

### **ASSETS**

(in € millions)	December 31, 2023	December 31, 2022
Non-current assets		
Intangible assets (Note 3.1)	2,436.9	2,534.7
Goodwill (Note 3.2)	5,476.2	5,567.4
Property, plant and equipment (Note 3.3)	848.3	746.0
Right-of-use assets (Note 3.4)	260.8	266.2
Investments in equity-accounted entities	0.0	0.0
Other investments	27.7	1.9
Other non-current assets	145.5	62.1
Deferred tax assets (Note 4.7)	141.0	133.6
TOTAL NON-CURRENT ASSETS	9,336.4	9,311.9
Current assets		
Inventories (Note 3.5)	1,222.3	1,357.4
Trade receivables (Note 3.6)	969.9	958.1
Income tax receivables	192.7	120.5
Other current assets (Note 3.7)	302.9	255.4
Other current financial assets	1.8	65.1
Cash and cash equivalents (Note 3.8)	2,815.4	2,346.8
TOTAL CURRENT ASSETS	5,505.0	5,103.3
TOTAL ASSETS	14,841.4	14,415.2

The accompanying Notes are an integral part of these consolidated financial statements.

### **EQUITY AND LIABILITIES**

(in € millions)	December 31, 2023	December 31, 2022
Equity		
Share capital (Note 4.1)	1,056.1	1,067.3
Retained earnings (Notes 4.2 and 4.3.1)	6,126.5	5,900.3
Translation reserves (Note 4.3.2)	(459.9)	(330.4)
Equity attributable to equity holders of Legrand	6,722.7	6,637.2
Minority interests	12.0	5.6
TOTAL EQUITY	6,734.7	6,642.8
Non-current liabilities		
Long-term provisions (Notes 4.4 and 4.5.2)	176.8	217.4
Provisions for post-employment benefits (Note 4.5.1)	136.2	130.1
Long-term borrowings (Note 4.6.1)	4,089.0	4,014.4
Deferred tax liabilities (Note 4.7)	930.3	914.6
TOTAL NON-CURRENT LIABILITIES	5,332.3	5,276.5
Current liabilities		
Trade payables	936.5	852.5
Income tax payables	61.9	48.6
Short-term provisions (Note 4.4)	153.9	146.4
Other current liabilities (Note 4.8)	888.1	795.1
Short-term borrowings (Note 4.6.2)	732.3	651.3
Other current financial liabilities	1.7	2.0
TOTAL CURRENT LIABILITIES	2,774.4	2,495.9
TOTAL EQUITY AND LIABILITIES	14,841.4	14,415.2

The accompanying Notes are an integral part of these consolidated financial statements.

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### 8.1.4 - Consolidated statement of cash flows

	12 months ended		
(in € millions)	December 31, 2023	December 31, 2022	
Profit for the period	1,148.5	999.5	
Adjustments for non-cash movements in assets and liabilities:			
- Depreciation and impairment of tangible assets (Note 2.3)	126.2	162.4	
- Amortization and impairment of intangible assets (Note 2.3)	129.4	114.7	
<ul> <li>Amortization and impairment of capitalized development costs (Note 2.3)</li> </ul>	36.8	31.9	
<ul> <li>Amortization and impairment of right-of-use assets (Note 3.4)</li> </ul>	77.7	75.2	
- Amortization of financial expenses	3.8	3.6	
- Impairment of goodwill (Note 3.2)	0.0	28.2	
Changes in long-term deferred taxes	12.4	12.6	
- Changes in other non-current assets and liabilities (Notes 4.4 and 4.5)	2.8	68.3	
- Unrealized exchange (gains)/losses	4.8	(7.1)	
- Share of (profits) losses of equity-accounted entities	0.0	0.0	
- Other adjustments	14.0	(4.1)	
Net (gains)/losses on sales of activities and assets	44.1	(0.6)	
Changes in working capital requirement:			
- Inventories (Note 3.5)	123.9	(47.6)	
- Trade receivables (Note 3.6)	43.1	(157.8)	
- Trade payables	30.0	(13.7)	
- Other operating assets and liabilities (Notes 3.7 and 4.8)	38.9	(29.3)	
Net cash from operating activities	1,836.4	1,236.2	
Net proceeds from sales of fixed and financial assets	1.7	5.0	
- Capital expenditure (Notes 3.1 and 3.3)	(222.5)	(177.6)	
- Capitalized development costs	(30.8)	(28.1)	
Changes in non-current financial assets and liabilities	(69.1)	(27.2)	
Acquisitions and disposals of subsidiaries, net of cash (Note 1.4.2)	(92.6)	(235.6)	
Net cash from investing activities	(413.3)	(463.5)	
Proceeds from issues of share capital and premium (Note 4.1.1)	0.0	0.0	
Net sales / (buybacks) of treasury shares and transactions under the liquidity contract (Note 4.1.2)	(439.4)	(44.6)	
Dividends paid to equity holders of Legrand (Note 4.1.3)	(504.0)	(439.3)	
Dividends paid by Legrand subsidiaries	0.0	0.0	
- Proceeds from long-term financing (Note 4.6)	700.0	100.0	
Repayment of long-term financing* (Note 4.6)	(79.6)	(106.9)	
- Debt issuance costs	(3.3)	0.0	
- Increase / (reduction) in short-term financing (Note 4.6)	(555.7)	(740.3)	
Acquisitions of ownership interests with no gain of control (Note 1.4.2)	(45.0)	(3.3)	
Net cash from financing activities	(927.0)	(1,234.4)	
Translation net change in cash and cash equivalents	(27.5)	20.2	
Increase / (decrease) in cash and cash equivalents	468.6	(441.5)	
Cash and cash equivalents at the beginning of the period	2,346.8	2,788.3	
Cash and cash equivalents at the end of the period (Note 3.8)	2,815.4	2,346.8	
Items included in cash flows:		<u> </u>	
- Interest paid during the period**	63.0	79.1	
Income taxes paid during the period	462.8	360.7	

<sup>\*</sup> Of which €75.3 million corresponding to lease financial liabilities repayment for the 12 months ended December 31, 2023 (€75.0 million for the 12 months ended December 31, 2022).

The accompanying Notes are an integral part of these consolidated financial statements.

<sup>\*\*</sup> Interest paid is included in the net cash from operating activities; of which €9.0 million interests on lease financial liabilities for the 12 months ended December 31, 2023 (€7.1 million for the 12 months ended December 31, 2022).

### 8.1.5 - Consolidated statement of changes in equity

Equity attributable to the Group

(in € millions)	Share capital	Retained earnings	Translation reserves	Actuarial gains and losses*	Total	Minority interests	Total equity
As of December 31, 2021	1,069.8	5,336.1	(621.8)	(67.6)	5,716.5	3.8	5,720.3
Profit for the period		999.5			999.5	0.0	999.5
Other comprehensive income		61.2	291.4	20.3	372.9	0.1	373.0
Total comprehensive income		1,060.7	291.4	20.3	1,372.4	0.1	1,372.5
Dividends paid		(439.3)			(439.3)	0.0	(439.3)
Issues of share capital and premium	0.0	0.0			0.0		0.0
Cancellation of shares held in treasury	(2.5)	(47.3)			(49.8)		(49.8)
Net sales / (buybacks) of treasury shares and transactions under the liquidity contract		5.2			5.2		5.2
Change in scope of consolidation**		(1.9)			(1.9)	1.7	(0.2)
Current taxes on share buybacks		0.3			0.3		0.3
Share-based payments		33.8			33.8		33.8
As of December 31, 2022	1,067.3	5,947.6	(330.4)	(47.3)	6,637.2	5.6	6,642.8
Profit for the period		1,148.5			1,148.5	0.0	1,148.5
Other comprehensive income		(9.0)	(129.5)	(7.4)	(145.9)	0.4	(145.5)
Total comprehensive income		1,139.5	(129.5)	(7.4)	1,002.6	0.4	1,003.0
Dividends paid		(504.0)			(504.0)	0.0	(504.0)
Issues of share capital and premium (Note 4.1.1)	0.0	0.0			0.0		0.0
Cancellation of shares held in treasury (Note 4.1.1)	(11.2)	(228.5)			(239.7)		(239.7)
Net sales / (buybacks) of treasury shares and transactions under the liquidity contract (Note 4.1.2)		(199.7)			(199.7)		(199.7)
Change in scope of consolidation**		(8.0)			(8.0)	6.0	(2.0)
Current taxes on share buybacks		0.1			0.1		0.1
Share-based payments (Note 4.2)		34.2			34.2		34.2
As of December 31, 2023	1,056.1	6,181.2	(459.9)	(54.7)	6,722.7	12.0	6,734.7

<sup>\*</sup> Net of deferred taxes.

The accompanying Notes are an integral part of these consolidated financial statements.

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<sup>\*\*</sup> Corresponds mainly to acquisitions of additional shares in companies already consolidated and to puts on minority interests.



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### **KEY FIGURES**

### **Key figures**

(in € millions)	2023	2022
Net sales	8,416.9	8,339.4
Adjusted operating profit	1,770.2	1,701.5
As % of net sales	21.0%	20.4%
	21.2 % before <sup>(1)</sup> acquisitions	
Operating profit	1,591.6	1,446.5
As % of net sales	18.9%	17.3%
Adjusted net profit attributable to the Group	1,203.1	1,146.6
As % of net sales	14.3%	13.7%
Net profit attributable to the Group	1,148.5	999.5
As % of net sales	13.6%	12.0%
Normalized free cash flow	1,326.7	1,210.4
As % of net sales	15.8%	14.5%
Free cash flow	1,584.8	1,035.5
As % of net sales	18.8%	12.4%
Net financial debt at December 31	2,005.9	2,318.9

(1) At 2022 scope of consolidation and excluding Russia.

Adjusted operating profit is defined as operating profit adjusted for: i/ amortization and depreciation of revaluation of assets at the time of acquisitions and for other P&L impacts relating to acquisitions, ii/ impacts related to disengagement from Russia (impairment of assets and effective disposal) and, iii/ where applicable, impairment of goodwill.

Free cash flow is defined as the sum of net cash from operating activities and net proceeds from sales of fixed and financial assets, less capital expenditure and capitalized development costs.

Normalized free cash flow is defined as the sum of net cash from operating activities – based on a working capital requirement representing 10% of the last 12 months' sales and whose change at constant scope of consolidation and exchange rates is adjusted for the period considered – and net proceeds of sales from fixed and financial assets, less capital expenditure and capitalized development costs.

Net financial debt is defined as the sum of short-term borrowings and long-term borrowings, less cash and cash equivalents and marketable securities.

The reconciliation of key figures with the financial statements is available in Note 5.8.

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### NOTE 1 - Basis of preparation of the consolidated financial statements

### **NOTE 1.1 General information**

Legrand ("the Company") along with its subsidiaries (together "Legrand" or "the Group") is the global specialist in electrical and digital building infrastructures.

The Group has manufacturing and/or distribution subsidiaries and offices in close to 90 countries and sells its products in about 170 countries.

The Company is a French société anonyme (K65D) incorporated and domiciled in France. Its registered office is located at 128, avenue du Maréchal de Lattre de Tassigny – 87000 Limoges (France).

The 2022 Universal Registration Document was filed with the AMF (French Financial Markets Authority) on April 12, 2023, under no. D. 23-0262.

The consolidated financial statements cover the period from January 1, 2023 to December 31, 2023, they were approved by the Board of Directors on February 14, 2024.

All amounts are presented in millions of euros with a figure after the decimal point, unless otherwise specified. Some totals may include rounding differences.

### **NOTE 1.2 Accounting policies**

As a company incorporated in France, Legrand is governed by French company laws, including the provisions of the *Code de commerce* (French Commercial Code).

The consolidated financial statements cover the 12 months ended December 31, 2023. They have been prepared in accordance with the International Financial Reporting Standards (IFRS) and IFRS Interpretations Committee publications adopted by the European Union and applicable or authorized for early adoption from January 1, 2023.

IFRS issued by the International Accounting Standards Board (IASB) that have not been adopted for use in the European Union are not applicable to the Group.

The preparation of financial statements in accordance with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying accounting policies.

The areas involving a specific degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 1.2.3.

The consolidated financial statements have been prepared using the historical cost convention, except for some classes of assets and liabilities in accordance with IFRS. The classes concerned are mentioned in Note 5.1.1.2.

# NOTE 1.2.1 New standards, amendments and interpretations that may impact the Group's financial statements

NOTE 1.2.1.1 New standards, amendments and interpretations with mandatory application from January 1, 2023 that have an impact on the Group's 2023 financial statements

Not applicable.

# NOTE 1.2.1.2 New standards, amendments and interpretations with mandatory application from January 1, 2023 that have no impact on the Group's 2023 financial statements

# Amendment to IAS 1 – Presentation of Financial Statements – "Disclosure of Accounting Policies"

In February 2021, the IASB issued an amendment to IAS 1 – Presentation of Financial Statements.

This amendment clarifies how material accounting policy information should be determined.

This amendment should be effective for annual periods beginning on or after January 1, 2023 at the latest.

The amendment had no material impact on the Group.

# Amendment to IAS 8 – Accounting Policies, Changes in Accounting Estimates and Errors – "Definition of Accounting Estimates"

In February 2021, the IASB published an amendment to IAS 8 – Accounting Policies, Changes in Accounting Estimates and Errors.

This amendment aims to clarify the distinction between accounting policies and accounting estimates, by setting out how accounting estimates should be established.

This amendment should be effective for annual periods beginning on or after January 1, 2023 at the latest.

The amendment had no material impact on the Group.

### Amendment to IAS 12 - Income Taxes

In May 2021, the IASB issued the IAS 12 amendment – Income taxes

This amendment reduces the scope of application of the exemption from initial recognition of deferred tax on transactions such as decommissioning obligations and leases.

This amendment should be effective for annual periods beginning on or after January 1, 2023 at the latest.

The amendment had no material impact on the Group.

# Amendment to IAS 12 – Income Taxes – "International Tax Reform – Pillar Two Model Rules"

In December 2022, the European Union published Directive 2022/2523 to implement the OECD tax reform.

This directive will apply, for the most part, from January 1, 2024

Accordingly, the IASB has published an amendment to IAS 12 – Income Taxes called "International Tax Reform – Pillar Two Model Rules" effective for financial years beginning on or after January 1, 2023, which introduces a mandatory temporary exemption from accounting for deferred tax assets or liabilities related to this minimum tax.

At this date, the Group estimates that this amendment is not expected to have a material impact.

# NOTE 1.2.1.3 New standards, amendments and interpretations adopted by the European Union and not applicable to the Group until future periods

### Amendment to IAS 1 – Classification of Liabilities as Current or Non-current

In January 2020, the IASB issued the IAS 1 amendment – Classification of Liabilities as Current or Non-current.

This amendment clarifies the requirements for classifying liabilities as current or non-current.

This amendment, which has not yet been adopted by the European Union, is expected to be effective for financial years beginning on or after January 1, 2024.

The Group reviewed this amendment, to determine its possible impacts on the consolidated financial statements and related disclosures.

The amendment is not expected to have a material impact on the Group.

# Amendments to IFRS 16 – Leases – "Lease Liability in a Sale and Leaseback"

In September 2022, the IASB published amendments to IFRS 16 "Lease Liability in a Sale and Leaseback".

These amendments clarify how subsequent measurement requirements should be applied to sale and leaseback transactions where the initial sale of the underlying asset meets the IFRS 15 criteria for recognition as a sale. In particular, these amendments specify how to subsequently measure the lease liability arising from these transactions where variable lease payments do not depend on an index or a rate.

This amendment, which has not yet been adopted by the European Union, is expected to be effective for financial years beginning on or after January 1, 2024.

This amendment is not expected to have a material impact on the Group.

# NOTE 1.2.1.4 New standards, amendments and interpretations not yet adopted by the European Union and not applicable to the Group until future periods

# Amendment to IAS 7/IFRS 7 – "Supplier Finance Arrangements"

In May 2023, the IASB issued its draft "Supplier Finance Arrangements" (Proposed Amendments to IAS 7 and IFRS 7) to add disclosure requirements and "guidance" to existing requirements requiring entities to provide qualitative and quantitative information regarding supplier financing arrangements.

This amendment, which has not yet been adopted by the European Union, is expected to be effective for financial years beginning on or after January 1, 2024.

An entity will need to apply the amendments to IAS 7 for financial years beginning on or after January 1, 2024 (early application is permitted) and the amendments to IFRS 7 when applying those to IAS 7. A number of transitional relief measures have been provided, including relief relating to comparative information and interim information.

This amendment is not expected to have a material impact on the Group.

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### Consolidated financial statements in accordance with IFRS for the years ended December 31, 2023 and December 31, 2022

### Amendment to IAS 21 - "Lack of Exchangeability"

In August 2023, the IASB published "Lack of Exchangeability (Amendments to IAS 21)" containing guidance to specify when a currency is exchangeable and how to determine the exchange rate when it is not.

This amendment, which have not yet been adopted by the European Union, is expected to be effective for financial

years beginning on or after January 1, 2025. Earlier application is permitted. If an entity applies the amendment for an earlier period, it must disclose this fact. The date of initial application is the beginning of the financial year in which the entity applies the amendment for the first time.

This amendment is not expected to have a material impact on the Group.

### NOTE 1.2.1.5 Standards newly applicable to the Group

Not applicable.

### NOTE 1.2.2 Basis of consolidation

Subsidiaries are consolidated if they are controlled by the Group.

The Group has exclusive control over an entity when it has power over the entity, *i.e.*, it has substantive rights to govern the entity's key operations, is exposed to variable returns from its involvement with the entity and has the ability to affect those returns.

Such subsidiaries are fully consolidated from the date when effective control is transferred to the Group. They are deconsolidated from the date on which control ceases.

Any entity over which the Group has either:

 significant influence (a situation that occurs when the Group holds more than 20% of the voting rights without providing it with substantive rights to govern the entity's key operations); or  joint control (a situation where the Group's participation gives it substantive rights to govern the entity's key operations jointly with a partner but does not provide exclusive control to the Group);

is consolidated using the equity method.

Such subsidiaries are initially recognized at acquisition cost and consolidated from the date when effective control is transferred to the Group. They are deconsolidated from the date on which control ceases.

Items included in the financial statements of each Group entity are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The consolidated financial statements are presented in euros, which is the Company's functional and presentation currency.

### NOTE 1.2.3 Use of judgments and estimates

The preparation of financial statements in conformity with IFRS requires management to make estimates and assumptions that are reflected in the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates.

Estimates and judgments are continually evaluated. They are based on historical experience and other factors, including expectations of future events, and are believed to be reasonable under the circumstances.

### NOTE 1.2.3.1 Impairment of goodwill and intangible assets

Trademarks with indefinite useful lives and goodwill are tested for impairment at least once a year and whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

Intangible assets with finite useful lives are amortized over their estimated useful lives and are tested for impairment when there is any indication that their recoverable amount may be less than their carrying amount.

Future events could cause the Group to conclude that evidence exists that certain intangible assets acquired in a

business combination are impaired. Any resulting impairment loss could have a material adverse effect on the Group's consolidated financial statements and in particular on the Group's operating profit.

Discounted cash flow estimates (used for impairment tests on goodwill and trademarks with indefinite useful lives) are based on management's estimates of key assumptions, especially discount rates, medium-term growth and profitability rates.

### NOTE 1.2.3.2 Accounting for income taxes

As part of the process of preparing the consolidated financial statements, the Group is required to estimate income taxes in each of the jurisdictions in which it operates. This involves estimating the actual current tax exposure and assessing temporary differences resulting from differing treatment of items such as deferred revenue or prepaid expenses for tax and accounting purposes. These differences result in deferred tax assets and liabilities, which are reported in the consolidated balance sheet.

The Group must then assess the probability that deferred tax assets will be recovered from future taxable profit.

Deferred tax assets are recognized only when it is probable that sufficient taxable profit will be available, based on management-approved taxable profit forecasts.

The Group has not recognized all of its deferred tax assets because it is not probable that some of them will be recovered before they expire. The amounts involved mainly concern operating losses carried forward and foreign income tax credits. The assessment is based on management's estimates of future taxable profit by jurisdiction in which the Group operates and the period over which the deferred tax assets are recoverable.

### NOTE 1.2.3.3 Other assets and liabilities based on estimates

Other assets and liabilities based on estimates include provisions for pensions and other post-employment benefits, impairment of trade receivables, inventories and financial assets, share-based payments, provisions for contingencies and charges, right-of-use assets, capitalized development costs, and any annual volume rebates offered to customers.

### NOTE 1.3 Significant transactions and events for the period

Following its decision to disengage from Russia as communicated on January 25, 2023, and after examining various options, Legrand realized the sale of its Russian operations to a local industrial player, effective October 4, 2023.

As of December 31, 2022, the Group's balance sheet exposure to Russia, including currency translation reserves, amounted to approximately €200 million.

Of this amount, €(147.9) million in asset impairment has been recognized in the 2022 Group's consolidated financial statements, mainly in other operating income and expenses and without impact on adjusted operating profit.

The impacts related to the sale in 2023 represent a loss of €(54.3) million recognized in the 2023 Group's consolidated financial statements in other operating income and expenses and without impact on adjusted operating profit.

The impacts of the sale on 2023 Group's operating profit break down as follows:

- translation reserves reclassified in the income statement at the time of the actual disposal: €(47.6) million,
- loss on disposal and other costs: €(6.7) million.

The impact of the sale on net profit in 2023 is €(54.6) million.

The impact of the sale is a positive cash impact of around  $\in$ 15 million.

Legrand's activities in Russia accounted for approximately 1.5% of full-year sales in 2022 and for approximately 0.6% of full-year sales in 2023. Following the disposal, Legrand no longer has any operation in the Russian market.

### NOTE 1.4 Scope of consolidation

### NOTE 1.4.1 List of main consolidated companies

The consolidated financial statements comprise the financial statements of Legrand and its 225 subsidiaries.

The main operating subsidiaries as of December 31, 2023, all of which being 100% owned and fully consolidated, are as follows:

### Europe

•		
Legrand Group Belgium	Belgium	Diegem
Emos	Czech republic	Prerov
Ensto Building Systems	Finland	Porvoo
Legrand France	France	Limoges
Legrand SNC	France	Limoges
Netatmo	France	Boulogne Billancourt
Legrand ZRT	Hungary	Szentes
Bticino SpA	Italy	Varese
Borri SpA	Italy	Bibbiena

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# Consolidated financial information concerning the Group's assets, liabilities, financial position and results Consolidated financial statements in accordance with IFRS for the years ended December 31, 2023 and December 31, 2022

Legrand Nederland B.V. Netherlands Boxtel Legrand Polska Poland Zabkowice Legrand Group España Madrid Spain Inform Elektronik Turkey Pelitli Legrand Elektrik Turkey Gebze Legrand Electric United Kingdom Birmingham

### **North and Central America**

Bticino de Mexico SA de CV	Mexico	Querétaro
Approved Network LLC	United States	Westlake Village
Finelite Inc.	United States	Union City
Focal Point LLC	United States	Chicago
Kenall Manufacturing Co.	United States	Kenosha
Legrand AV Inc.	United States	Eden Prairie
Ortronics Inc.	United States	New London
Pass & Seymour Inc.	United States	Syracuse
Pinnacle Architectural Lighting Inc.	United States	Denver
Raritan Inc.	United States	Somerset
Server Technology Inc.	United States	Reno
Starline Holdings LLC	United States	Canonsburg
The WattStopper Inc.	United States	Santa Clara
The Wiremold Company	United States	West Hartford

### Rest of the World

Legrand Group Pty Ltd	Australia	Sydney
GL Eletro-Eletronicos Ltda	Brazil	São Paulo
HDL Da Amazonia Industria Eletronica Ltda	Brazil	Manaus
Electro Andina Ltda	Chile	Santiago
DongGuan Rocom Electric	China	Dongguan
TCL International Electrical	China	Huizhou
TCL Wuxi	China	Wuxi
Legrand Colombia	Colombia	Bogota
Novateur Electrical and Digital Systems	India	Mumbai

### NOTE 1.4.2 Changes in the scope of consolidation

The contributions to the Group's consolidated financial statements of companies acquired since the end of 2021 were as follows:

2022	March 31	June 30	September 30	December 31
Full consolidation method				
Geiger	Balance sheet only	6 months' profit	9 months' profit	12 months' profit
Emos	Balance sheet only	Balance sheet only	Balance sheet only	9 months' profit
Usystems		Balance sheet only	Balance sheet only	7 months' profit
Voltadis			Balance sheet only	Balance sheet only
A. & H. Meyer			Balance sheet only	Balance sheet only
Power Control			Balance sheet only	Balance sheet only
Encelium				Balance sheet only

2023	March 31	June 30	September 30	December 31
Full consolidation method				
Geiger	3 months' profit	6 months' profit	9 months' profit	12 months' profit
Emos	3 months' profit	6 months' profit	9 months' profit	12 months' profit
Usystems	3 months' profit	6 months' profit	9 months' profit	12 months' profit
Voltadis	Balance sheet only	6 months' profit	9 months' profit	12 months' profit
A. & H. Meyer	Balance sheet only	6 months' profit	9 months' profit	12 months' profit
Power Control	Balance sheet only	Balance sheet only	9 months' profit	12 months' profit
Encelium	Balance sheet only	6 months' profit	9 months' profit	12 months' profit
Clamper	Balance sheet only	Balance sheet only	Balance sheet only	11 months' profit
Teknica			Balance sheet only	4 months' profit
MSS				Balance sheet only

The main acquisitions of 2023 were as follows:

- Clamper, Brazilian leader in surge protection devices, used in particular for photovoltaic infrastructures. Based in Belo Horizonte, Clamper has over 600 employees and annual sales of nearly €40 million;
- Teknica, a Chilean specialist notably in UPS (integrated solutions, equipment, services and maintenance) used in particular in datacenter and infrastructure solutions. Based in Santiago de Chile, Teknica has nearly 400 employees and generates annual sales of almost €45 million; and

■ MSS, a New Zealand company specialized in cable management. Based in Auckland, MSS has around 100 employees and reports annual sales of more than €10 million.

Acquisitions of subsidiaries (net of cash acquired) came to a total of €111.3 million in 2023.

As of December 31, 2023, these acquisitions led to the recognition of €43.5 million in intangible assets excluding goodwill, (€1.0) million in other acquired assets net of liabilities, and €68.9 million in provisional goodwill.

### NOTE 2 - Results for the year

### **NOTE 2.1 Segment information**

In accordance with IFRS 8, operating segments are determined based on the reporting made available to the chief operating decision maker of the Group and to the Group's management.

Given that Legrand activities are carried out locally, the Group is organized for management purposes by countries or groups of countries which have been allocated for internal reporting purposes into three operating segments:

- Europe, including France, Italy and Rest of Europe (mainly including Benelux, Germany, Iberia (including Portugal and Spain), Poland, Turkey, and the United Kingdom);
- North and Central America, including Canada, Mexico, the United States, and Central American countries; and

Rest of the World, mainly including Australia, China, India and South America (including particularly Brazil, Chile and Colombia).

These three operating segments are under the responsibility of three segment managers who are directly accountable to the chief operating decision maker of the Group.

The economic models of subsidiaries within these segments are quite similar. Indeed, their sales are made up of electrical and digital building infrastructure products in particular to electrical installers, sold mainly through third-party distributors.

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### 12 months ended December 31, 2023

(in € millions)	Europe	North and Central America	Rest of the World	Total
Net sales to third parties	3,652.2 (1)	3,294.9 (2)	1,469.8	8,416.9
Cost of sales	(1,676.0)	(1,549.4)	(792.6)	(4,018.0)
Administrative and selling expenses, R&D costs	(1,095.0)	(1,090.9)	(386.6)	(2,572.5)
Other operating income (expenses)	(114.4)	(94.2)	(26.2)	(234.8)
Operating profit	766.8	560.4	264.4	1,591.6
<ul> <li>of which i/ acquisition-related amortization, expenses and income and ii/ impacts related to disengagement from Russia (impairment of assets and effective disposal)</li> </ul>				
accounted for in administrative and selling expenses, R&D costs	(31.9)	(79.6)	(12.8)	(124.3)
accounted for in other operating income (expenses)	(54.3) <sup>(3)</sup>	0.0	0.0	(54.3)
- of which goodwill impairment	0.0	0.0	0.0	0.0
Adjusted operating profit	853.0	640.0	277.2	1,770.2
of which depreciation and impairment expense	(74.9)	(26.3)	(24.7)	(125.9)
of which amortization and impairment expense	(13.1)	(2.7)	(1.8)	(17.6)
of which amortization and impairment of development costs	(35.2)	0.0	(1.6)	(36.8)
of which amortization and impairment of right-of-use assets	(29.6)	(27.7)	(20.4)	(77.7)
- of which restructuring costs	(26.6)	(20.6)	(14.3)	(61.5)
Capital expenditure	(144.1)	(36.0)	(42.5)	(222.6)
Capitalized development costs	(29.3)	0.0	(1.5)	(30.8)
Net tangible assets	535.5	162.1	150.7	848.3
Total current assets	3,564.1	1,079.0	861.9	5,505.0
Total current liabilities	1,734.7	557.3	482.4	2,774.4

<sup>(1)</sup> Of which France: €1,307.5 million.

<sup>(2)</sup> Of which United States: €3,043.0 million.

<sup>(3)</sup> Of which Russia: €(54.3) million.

### 12 months ended December 31, 2022

(in € millions)	Europe	North and Central America	Rest of the World	Total
Net sales to third parties	3,506.4 (1)	3,428.4 (2)	1,404.6	8,339.4
Cost of sales	(1,668.7)	(1,743.9)	(780.1)	(4,192.7)
Administrative and selling expenses, R&D costs	(1,034.2)	(1,044.8)	(333.0)	(2,412.0)
Other operating income (expenses)	(222.1)	(49.5)	(16.6)	(288.2)
Operating profit	581.4	590.2	274.9	1,446.5
<ul> <li>of which i/ acquisition-related amortization, expenses and income and ii/ impacts related to disengagement from Russia (impairment of assets and effective disposal)</li> </ul>				
accounted for in administrative and selling expenses, R&D costs	(24.8) <sup>(3)</sup>	(78.4)	(5.9)	(109.1)
accounted for in other operating income (expenses)	(117.7) (4)	0.0	0.0	(117.7)
of which goodwill impairment	(28.2) (5)	0.0	0.0	(28.2)
Adjusted operating profit	752.1	668.6	280.8	1,701.5
of which depreciation and impairment expense	(72.6)	(26.8)	(24.4)	(123.8)
of which amortization and impairment expense	(8.7)	(2.3)	(1.3)	(12.3)
of which amortization and impairment of development costs	(30.9)	0.0	(1.0)	(31.9)
of which amortization and impairment of right-of-use assets	(28.9)	(24.9)	(21.4)	(75.2)
- of which restructuring costs	(25.5)	(18.1)	(6.1)	(49.7)
Capital expenditure	(113.6)	(31.1)	(32.9)	(177.6)
Capitalized development costs	(26.6)	0.0	(1.5)	(28.1)
Net tangible assets	453.6	159.1	133.3	746.0
Total current assets	3,166.4	1,106.7	830.2	5,103.3
Total current liabilities	1,550.5	512.3	433.1	2,495.9

(1) Of which France: €1,297.5 million.

(2) Of which United States: €3,174.6 million.

(3) Of which Russia: €(2.0) million.

(4) Of which Russia: €(117.7) million.

(5) Of which Russia: €(28.2) million.

### **NOTE 2.2 Net sales**

The Group derived the large majority of its revenue from product sales to generalist and specialist distributors. The two largest distributors accounted for less than 17% of consolidated net sales in 2023. The Group estimates that no other distributor accounted for more than 5% of consolidated net sales.

Contracts with distributors are signed for a one-year period. As a general rule, there is only one performance obligation in these contracts, which is to sell and deliver products to the customer (the performance obligation related to delivery is not material within the context of customer contracts).

Within the context of these contracts, the Group owns the main risks and benefits resulting from the product sales, and therefore acts as the principal (and not as an agent).

Net sales are generally recognized at one point in time, corresponding to the date on which the control of the asset (products or, more rarely, services) is transferred to the

customer, usually the date of shipment in the case of product sales. In the specific case of service sales where the customer consumes the service benefits over the period in which they are provided, net sales are recognized over time, *i.e.* spread over the period in which the services are provided to the customer.

Contracts with customers generally include variable payments in their favor, primarily deferred discounts and rebates, and occasionally commercial returns. These variable payments to customers are estimated at their most likely amount and accounted for when net sales are recognized. By default, variable payments to customers are accounted for as a deduction from net sales. Only payments made to customers in exchange for the transfer of products or services by these customers are accounted for as selling expenses, for the portion of these payments corresponding to the transferred products' or services' fair value.

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### — Consolidated financial information concerning the Group's assets, liabilities, financial position and results

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Consolidated financial statements in accordance with IFRS for the years ended December 31, 2023 and December 31, 2022

In 2023, the Group's consolidated net sales came to €8,416.9 million, up 0.9% in total compared with 2022 due to an organic growth 2.7%, change in scope 0.9%, of which

1.9% due to acquisitions and (0.9%) of net impact due to disengagement from Russia, and the unfavorable impact of exchange rates (2.7%).

Changes in net sales by destination are as follows:

12 months ended December 31,

Net sales (in € million, except %)	2023	2022	Total change	Change in scope	Organic growth <sup>(1)</sup>	Exchange- rate effect
Europe	3,489.5	3,343.7	4.4 %	(0.2 %)	6.0 %	(1.3 %)
North and Central America	3,246.3	3,378.4	(3.9 %)	0.5 %	(2.0 %)	(2.5 %)
Rest of the World	1,681.1	1,617.3	3.9 %	4.1 %	5.7 %	(5.6 %)
Consolidated total	8,416.9	8,339.4	0.9 %	0.9 %	2.7 %	(2.7 %)

<sup>(1)</sup> At constant scope of consolidation and exchange rates.

The Group sells its products in mature countries as well as many new economies (Eastern Europe and Turkey in the Europe operating segment, Central America and Mexico in the North and Central America operating segment, Asia excluding South Korea, South America, Africa and the Middle East in the Rest of the World operating segment).

Net sales by destination in these two geographical areas are as follows:

	12 months ended		
(in € millions)	December 31, 2023	December 31, 2022	
Mature countries	6,216.5	6,202.7	
New economies	2,200.4	2,136.7	
TOTAL	8,416.9	8,339.4	

### **NOTE 2.3 Operating expenses**

Operating expenses include the following main categories of costs:

	12 months ended		
(in € millions)	December 31, 2023	December 31, 2022	
Raw materials and component costs	(2,795.0)	(3,021.0)	
Personnel costs	(1,919.0)	(1,854.6)	
Other external costs	(1,506.4)	(1,344.9)	
Amortization of right-of-use assets	(77.7)	(75.2)	
Depreciation of tangible assets	(126.2)	(162.4)	
Amortization of intangible assets	(166.2)	(146.6)	
Restructuring costs	(61.5)	(49.7)	
Goodwill impairment	0.0	(28.2)	
Other	(173.3)	(210.3)	
OPERATING EXPENSES	(6,825.3)	(6,892.9)	

In 2023, "Other" primarily includes impairment losses and reversals on inventories (Note 3.5), trade receivables (Note 3.6), provisions for contingencies (Note 4.4), and impacts of  $\in$ (54.3) million related to the effective disposal of Russian operations.

The Group had an average of 37,768 employees in 2023 (versus 37,931 in 2022), of which 30,116 back-office employees and 7,652 front-office employees (versus 30,387 and 7,544, respectively, in 2022).

### **NOTE 2.4 Income tax expense**

Income tax expense consists of the following:

	12 months ended		
(in € millions)	December 31, 2023	December 31, 2022	
Current taxes	(401.2)	(378.2)	
Deferred taxes	0.1	(5.6)	
TOTAL INCOME TAX EXPENSE	(401.1)	(383.8)	

The reconciliation of total income tax expense for the period to income tax calculated at the standard tax rate in France is as follows, based on profit before tax of €1,549.6 million in 2023 (versus €1,383.3 million in 2022):

	12 monti	12 months ended		
(Tax rate)	December 31, 2023	December 31, 2022		
Standard French income tax rate	25.8%	25.8%		
Increases (reductions):				
Effect of foreign income tax rates	(1.6%)	(1.8%)		
- Non-taxable items	0.9%	2.7%		
Income taxable at specific rates	(0.1%)	(0.2%)		
- Other	1.6%	1.0%		
	26.6%	27.5%		
Impact on deferred taxes of:				
- Changes in tax rates	(0.2%)	0.0%		
Recognition or non-recognition of deferred tax assets	(0.5%)	0.3%		
EFFECTIVE TAX RATE	25.9%	27.7%		

Adjusted for impacts related to disengagement from Russia (impairment of assets and effective disposal), the effective tax rate would be 25.1% in 2022 and 25.0% in 2023.

### NOTE 3 - Details on non-current and current assets

### **NOTE 3.1 Intangible assets**

(in € millions)	December 31, 2023	December 31, 2022
Trademarks	1,858.0	1,882.2
Patents	92.9	127.4
Customer relationships	333.3	349.8
Other intangible assets	152.7	175.3
NET VALUE AT THE END OF THE PERIOD	2,436.9	2,534.7

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### NOTE 3.1.1 Trademarks with indefinite and finite useful lives

The Legrand and Bticino brands represent close to 98% of the total value of trademarks with indefinite useful lives. These trademarks with indefinite useful lives are used internationally, and therefore contribute to all of the Group's cash-generating units.

They should contribute indefinitely to future consolidated cash flows because management plans to continue using them indefinitely. The Group performs periodical reviews of these trademarks' useful lives.

Trademarks with finite useful lives are amortized over their estimated useful lives ranging:

- from 10 years when management plans to gradually replace them by other major trademarks owned by the Group;
- to 20 years when management plans to replace them by other major trademarks owned by the Group only over the long term or when, in the absence of such an intention, management considers that the trademarks may be threatened by a major competitor in the long term.

Amortization of trademarks is recognized in the income statement under administrative and selling expenses.

Trademarks can be analyzed as follows:

(in € millions)	December 31, 2023	December 31, 2022
Gross value at the beginning of the period	2,362.0	2,264.2
- Acquisitions	32.3	58.3
- Disposals	(5.4)	(0.7)
- Translation adjustments	(23.3)	40.2
Gross value at the end of the period	2,365.6	2,362.0
Accumulated amortization and impairment at the beginning of the period	(479.8)	(414.6)
- Amortization expense	(47.8)	(50.4)
- Reversals	5.4	0.5
- Translation adjustments	14.6	(15.3)
Accumulated amortization and impairment at the end of the period	(507.6)	(479.8)
NET VALUE AT THE END OF THE PERIOD	1,858.0	1,882.2

The carrying value of trademarks with indefinite useful lives amounts to €1,408 million as of December 31, 2023.

To date, no significant impairment has been recognized for these trademarks.

For the purposes of impairment tests, the net book values of trademarks with an indefinite useful life are included in the impairment tests of goodwill at the level of CGU (Note 3.2). These tests are carried out in the fourth quarter of each year and whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

### **NOTE 3.1.2 Patents**

Patents can be analyzed as follows:

(in € millions)	December 31, 2023	December 31, 2022
Gross value at the beginning of the period	809.6	780.2
- Acquisitions	0.0	16.7
- Disposals	0.0	0.0
- Translation adjustments	(7.5)	12.7
Gross value at the end of the period	802.1	809.6
Accumulated amortization and impairment at the beginning of the period	(682.2)	(654.7)
- Amortization expense	(31.9)	(20.2)
- Reversals	0.0	0.0
- Translation adjustments	4.9	(7.3)
Accumulated amortization and impairment at the end of the period	(709.2)	(682.2)
NET VALUE AT THE END OF THE PERIOD	92.9	127.4

To date, no impairment has been recognized for these patents.

# **NOTE 3.1.3 Customer relationships**

Customer relationships acquired in business combinations are recognized when they correspond to contractual relationships with key customers. Such customer

relationships are measured using the excess earnings method and are amortized over a period ranging from 3 to 20 years.

Customer relationships can be analyzed as follows:

(in € millions)	December 31, 2023	December 31, 2022
Gross value at the beginning of the period	560.3	531.6
- Acquisitions	26.6	0.0
- Adjustments	0.0	0.0
- Disposals	0.0	0.0
- Translation adjustments	(19.4)	28.7
Gross value at the end of the period	567.5	560.3
Accumulated amortization and impairment at the beginning of the period	(210.5)	(173.3)
- Amortization expense	(32.7)	(31.2)
- Reversals	0.0	0.0
- Translation adjustments	9.0	(6.0)
Accumulated amortization and impairment at the end of the period	(234.2)	(210.5)
NET VALUE AT THE END OF THE PERIOD	333.3	349.8

To date, no significant impairment has been recognized for these customer relationships.

# **NOTE 3.1.4 Other Intangible assets**

Other intangible assets are recognized at cost less accumulated amortization and impairment. They include in particular:

costs incurred for development projects (relating to the design and testing of new or improved products). They are amortized from the date of sale of the product on a straight-line basis over the period in which the asset's future economic benefits are consumed, not exceeding 10 years. Costs incurred for projects that do not meet the IAS 38 definition of an intangible asset are recorded in research and development costs for the year in which they are incurred;

software, which is generally purchased from an external supplier and amortized over 3 years. The Group reviewed the impacts of the interpretation on IAS 38 "Configuration or Customization Costs in a Cloud Computing Arrangement", impacts which were not material as of December 31, 2023.

Other intangible assets can be analyzed as follows:

(in € millions)	December 31, 2023	December 31, 2022
Capitalized development costs	521.5	487.1
Software	188.1	174.0
Other	36.5	55.8
Gross value at the end of the period	746.1	716.9
Accumulated amortization and impairment at the end of the period	(593.4)	(541.6)
NET VALUE AT THE END OF THE PERIOD	152.7	175.3

To date, no material impairment has been recognized for these items.

# **NOTE 3.2 Goodwill**

To determine the goodwill for each business combination, the Group applies the partial goodwill method whereby goodwill is calculated as the difference between the consideration paid to acquire the business combination and the portion of the acquisition date fair value of the identifiable net assets acquired and liabilities assumed that is attributable to the Group.

Under this method no goodwill is allocated to minority interests. Changes in the percentage of interest held in a controlled entity are recorded directly in equity without recognizing any additional goodwill.

Goodwill is tested for impairment annually, in the fourth quarter of each year, and whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. 0

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Each CGU (cash-generating unit) corresponds to individual countries or to groups of countries, when they either have similar market characteristics or are managed as a single unit. Within the Legrand Group, the level at which the goodwill carrying amount is measured corresponds to groups of CGUs, namely the three operating segments (Note 2.1), these three operating segments corresponding to the level of performance monitoring and allocation of resources by the Management Committee.

Value in use is estimated based on discounted cash flows for the next five years and a terminal value calculated from the final year of the projection period. The cash flow data used for the calculation is taken from the most recent medium-term business plans approved by Group management. Business plan projections are based on the latest available external forecasts of trends in the Group's markets. Cash flows beyond the projection period of five years are estimated by applying a growth rate to perpetuity.

The discount rates applied derive from the capital asset pricing model. They are calculated for each individual country, based on financial market and/or valuation services firm data (average data over the last three years). The cost of debt used in the calculations is the same for all individual countries (being equal to the Group's cost of debt).

Goodwill can be analyzed as follows:

(in € millions)	December 31, 2023	December 31, 2022
Europe	1,935.2	1,975.5
North and Central America	2,843.9	2,933.8
Rest of the World	697.1	658.1
NET VALUE AT THE END OF THE PERIOD	5,476.2	5,567.4

The North and Central America group corresponds to a single cash-generating unit (CGU), while the Europe and Rest of the World groups each include several CGUs.

Changes in goodwill can be analyzed as follows:

(in € millions)	December 31, 2023	December 31, 2022
Gross value at the beginning of the period	5,630.2	5,277.9
- Acquisitions	68.9	163.8
- Adjustments*	(37.7)	(12.2)
- Translation adjustments	(128.3)	200.7
Gross value at the end of the period	5,533.1	5,630.2
Impairment value at the beginning of the period	(62.8)	(36.7)
- Impairment losses	0.0	(28.2)
- Translation adjustments	5.9	2.1
Impairment value at the end of the period	(56.9)	(62.8)
NET VALUE AT THE END OF THE PERIOD	5,476.2	5,567.4

<sup>\*</sup> Adjustments correspond to the difference between provisional and final goodwill, as well as to the impact of IAS 29.

Purchase price allocations, which are performed within one year of each business combination, are as follows (excluding inventory step-up):

	12 months ended		
(in € millions)	December 31, 2023	December 31, 2022	
- Trademarks	32.3	58.2	
<ul> <li>Deferred taxes on trademarks</li> </ul>	(2.1)	(12.6)	
- Patents	0.0	16.7	
<ul> <li>Deferred taxes on patents</li> </ul>	0.0	(3.3)	
<ul> <li>Other intangible assets</li> </ul>	26.7	0.0	
<ul> <li>Deferred taxes on other intangible assets</li> </ul>	(2.1)	0.0	

The following impairment testing parameters were used in the period ended December 31, 2023:

			Value in use		
(in € millions)	Recoverable amount	Carrying <sup>-</sup> amount of goodwill	Discount rate (before tax)	Growth rate to perpetuity	
Europe		1,935.2	10.4 to 31.2%	2.0 to 11.0%	
North and Central America	Value in use	2,843.9	11.3%	2.1%	
Rest of the World		697.1	11.7 to 17.2%	2.0 to 4.0%	
NET VALUE AT THE END OF THE PERIOD		5,476.2			

No goodwill impairment losses were identified in the period ended December 31, 2023.

Sensitivity tests performed on the discount rates, long-term growth rates and operating margin (rates showed that a

100-basis point unfavorable change in each of these three parameters taken separately) taken at the level of each group of CGUs would not lead to any material impairment of goodwill.

The following impairment testing parameters were used in the period ended December 31, 2022:

			Value in use		
(in € millions)	Recoverable amount	Carrying <sup>-</sup> amount of goodwill	Discount rate (before tax)	Growth rate to perpetuity	
Europe		1,975.5	10.3 to 35.2%	2.0 to 15.0%	
North and Central America	Value in use	2,933.8	11.3%	2.0%	
Rest of the World		658.1	11.4 to 18.8%	2.0 to 5.0%	
NET VALUE AT THE END OF THE PERIOD		5,567.4			

An impairment loss of €28.2 million in relation with Russia is recognized in the period ended December 31, 2022.

### NOTE 3.3 Property, plant and equipment

Depreciation is calculated on a straight-line basis over the estimated useful lives of the respective assets; the most commonly adopted useful lives are the following:

Lightweight buildings	25 years
Standard buildings	40 years
Machinery and equipment	8 to 10 years
Tooling	5 years
Building fixtures	15 years

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Changes in property, plant and equipment in 2023 are analyzed as follows:

_			ecember 31, 2023		
(in € millions)	Land	Buildings	Machinery and equipment	Assets under construction and other	Total
Gross value					
At the beginning of the period	50.7	683.9	1,938.2	400.7	3,073.5
- Acquisitions	0.1	6.6	45.0	152.3	204.0
- Disposals	0.0	(6.3)	(74.8)	(18.9)	(100.0)
Transfers and changes in scope of consolidation	3.9	41.6	94.6	(93.3)	46.8
- Translation adjustments	(0.7)	(10.6)	(15.6)	(8.0)	(34.9)
At the end of the period	54.0	715.2	1,987.4	432.8	3,189.4
Depreciation and impairment					
At the beginning of the period	(0.2)	(472.6)	(1,641.1)	(213.6)	(2,327.5)
Depreciation expense	(0.1)	(21.6)	(86.2)	(18.3)	(126.2)
- Reversals	0.0	5.9	72.8	14.5	93.2
Transfers and changes in scope of consolidation	0.1	1.7	(7.5)	(0.3)	(6.0)
- Translation adjustments	0.0	9.0	11.3	5.1	25.4
At the end of the period	(0.2)	(477.6)	(1,650.7)	(212.6)	(2,341.1)
Net value					
At the beginning of the period	50.5	211.3	297.1	187.1	746.0
- Acquisitions/Depreciation	0.0	(15.0)	(41.2)	134.0	77.8
- Disposals/Reversals	0.0	(0.4)	(2.0)	(4.4)	(6.8)
Transfers and changes in scope of consolidation	4.0	43.3	87.1	(93.6)	40.8
- Translation adjustments	(0.7)	(1.6)	(4.3)	(2.9)	(9.5)
At the end of the period	53.8	237.6	336.7	220.2	848.3

Changes in property, plant and equipment in 2022 were analyzed as follows:

December 31, 2022

(in € millions)	Land	Buildings	Machinery and equipment	Assets under construction and other	Total
Gross value			-4-4		
At the beginning of the period	49.4	630.9	1,918.0	368.8	2,967.1
- Acquisitions	0.0	4.7	33.2	123.8	161.7
- Disposals	(0.2)	(20.3)	(73.6)	(16.3)	(110.4)
Transfers and changes in scope of consolidation	0.7	62.7	52.9	(83.0)	33.3
Translation adjustments	0.8	5.9	7.7	7.4	21.8
At the end of the period	50.7	683.9	1,938.2	400.7	3,073.5
Depreciation and impairment					
At the beginning of the period	(0.2)	(435.2)	(1,607.8)	(204.7)	(2,247.9)
Depreciation expense	(0.2)	(46.8)	(97.2)	(18.2)	(162.4)
- Reversals	0.1	18.3	72.5	15.3	106.2
Transfers and changes in scope of consolidation	0.1	(7.2)	(3.4)	(1.5)	(12.0)
- Translation adjustments	0.0	(1.7)	(5.2)	(4.5)	(11.4)
At the end of the period	(0.2)	(472.6)	(1,641.1)	(213.6)	(2,327.5)
Net value					
At the beginning of the period	49.2	195.7	310.2	164.1	719.2
- Acquisitions/Depreciation	(0.2)	(42.1)	(64.0)	105.6	(0.7)
- Disposals/Reversals	(0.1)	(2.0)	(1.1)	(1.0)	(4.2)
Transfers and changes in scope of consolidation	0.8	55.5	49.5	(84.5)	21.3
- Translation adjustments	0.8	4.2	2.5	2.9	10.4
At the end of the period	50.5	211.3	297.1	187.1	746.0

#### NOTE 3.4 Right-of-use assets and lease contracts

Right-of-use assets are initially measured at an amount equal mainly to the sum of:

- initial values of the lease financial liability;
- prepayments (including the first lease payment in case of lease payments made at the beginning of lease periods); and
- restoration costs.

Right-of-use assets value is subsequently remeasured whenever the lease financial liability value is remeasured.

Right-of-use assets are depreciated using the straight-line method over the estimated lease contract duration. This latter is determined by taking into account the existence of lease renewal options and early termination options whose exercise is subject solely to the Group's decision.

More specifically, regardless of the nature of these options, whenever there is significant capital expenditure on leased buildings, the depreciation period applied to the tangible assets resulting from these expenditures is used to determine the estimated lease contract duration of these buildings.

Lease financial liabilities are initially measured at the present value of future lease payments (excluding variable lease payments and service payments whenever it is possible to identify these payments within total lease payments, while including, when applicable, the purchase option value if the exercise of this option is deemed probable), using as the discount rate the borrowing rate available for a Group entity for both the currency and the maturity corresponding to the estimated duration of the lease contract.

Lease financial liabilities are remeasured when there is a change in future lease payments arising from a change in an index or rate, or a change in the lease term (following the subsequent exercise of an extension or an early termination option).

Lease financial liabilities are analyzed in Note 4.6.1.

The Group has elected not to recognize right-of-use assets and lease financial liabilities for short-term leases (not exceeding a one-year period) and/or leases of low-value assets.



Changes in right-of-use assets in 2023 are analyzed as follows:

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	December 61, 2020					
(in € millions)	Buildings	Machinery and equipment	Other	Total		
Gross value						
At the beginning of the period	575.7	6.2	68.9	650.8		
- Increases	104.6	0.8	10.4	115.8		
- Decreases	(53.8)	0.0	0.1	(53.7)		
Transfers and changes in scope of consolidation	(8.4)	0.0	7.4	(1.0)		
- Translation adjustments	(14.3)	(0.1)	(2.1)	(16.5)		
At the end of the period	603.8	6.9	84.7	695.4		
Depreciation and impairment						
At the beginning of the period	(340.0)	(4.1)	(40.5)	(384.6)		
Depreciation expense	(67.4)	(0.6)	(9.7)	(77.7)		
- Reversals	15.2	0.0	0.0	15.2		
Transfers and changes in scope of consolidation	3.1	0.0	0.5	3.6		
Translation adjustments	7.8	0.0	1.1	8.9		
At the end of the period	(381.3)	(4.7)	(48.6)	(434.6)		
Net value						
At the beginning of the period	235.7	2.1	28.4	266.2		
- Increases/Depreciation	37.2	0.2	0.7	38.1		
- Decreases/Reversals	(38.6)	0.0	0.1	(38.5)		
Transfers and changes in scope of consolidation	(5.3)	0.0	7.9	2.6		
- Translation adjustments	(6.5)	(0.1)	(1.0)	(7.6)		
At the end of the period	222.5	2.2	36.1	260.8		

"Buildings" right-of-use assets mainly concern lease contracts for production sites, commercial offices and warehouses. Most of these lease contracts offer both extension and early termination options, while very few of them include purchase options or restoration costs. Therefore, the corresponding right-of-use assets do not include any material amount for purchase options or restoration costs.

"Machinery and equipment" right-of-use assets comprises mainly industrial machinery.

"Other" right-of-use assets mainly concern vehicles, forklifts and some IT equipment. Although most of these lease contracts include purchase options, these options are generally not exercised.

Renewal options not included in lease financial liabilities' value as of December 31, 2023 represent a discounted value of roughly €68 million.

A significant portion of this value corresponds to renewal options related to building lease contracts in the United States, the exercise of which is subject solely to the Group's decision. The exercise of these renewal options, which represent an additional lease period ranging from 5 to 10 years according to lease contracts, is not currently deemed certain by management and would not occur for several years.

Changes in right-of-use assets in 2022 were analyzed as follows:

December	31,	2022
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(in € millions)	Buildings	Machinery and equipment	Other	Total
Gross value				
At the beginning of the period	504.5	5.5	60.0	570.0
- Increases	56.4	0.6	7.1	64.1
- Decreases	(5.5)	(0.1)	(0.7)	(6.3)
Changes in scope of consolidation	9.7	0.1	1.2	11.0
Translation adjustments	10.6	0.1	1.3	12.0
At the end of the period	575.7	6.2	68.9	650.8
Depreciation and impairment				
At the beginning of the period	(265.7)	(3.3)	(32.6)	(301.6)
Depreciation expense	(67.4)	(0.8)	(7.0)	(75.2)
- Reversals	1.4	0.0	0.2	1.6
Changes in scope of consolidation	(2.7)	0.0	(0.4)	(3.1)
Translation adjustments	(5.6)	0.0	(0.7)	(6.3)
At the end of the period	(340.0)	(4.1)	(40.5)	(384.6)
Net value				
At the beginning of the period	238.8	2.2	27.4	268.4
- Increases/Depreciation	(11.0)	(0.2)	0.1	(11.1)
- Decreases/Reversals	(4.1)	(0.1)	(0.5)	(4.7)
Changes in scope of consolidation	7.0	0.1	0.8	7.9
- Translation adjustments	5.0	0.1	0.6	5.7
At the end of the period	235.7	2.1	28.4	266.2

# **NOTE 3.5 Inventories**

Inventories are measured at the lower of cost (of acquisition or production) and net realizable value, with cost determined principally on a first-in, first-out (FIFO) basis. Net realizable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

Impairment provisions are recognized when inventories are considered wholly or partially obsolete, and for finished goods inventories when their net realizable value is lower than their net book value.

Inventories can be analyzed as follows:

(in € millions)	December 31, 2023	December 31, 2022
Purchased raw materials and components	589.5	619.2
Sub-assemblies, work in progress	134.9	137.4
Finished products	736.9	842.7
Gross value at the end of the period	1,461.3	1,599.3
Impairment	(239.0)	(241.9)
NET VALUE AT THE END OF THE PERIOD	1,222.3	1,357.4

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#### **NOTE 3.6 Trade receivables**

Trade receivables are initially recognized at fair value and are subsequently measured at amortized cost.

In accordance with IFRS 9, expected credit losses on trade receivables are estimated based on a provision table, by applying provision rates depending on the receivables aging.

Furthermore, a provision can be recognized in the income statement when there is objective evidence of impairment such as:

- when a debtor has defaulted; or
- when a debtor's credit rating has been downgraded or its business environment has deteriorated.

Trade receivables can be analyzed as follows:

(in € millions)	December 31, 2023	December 31, 2022
Trade receivables	1,065.8	1,058.7
Impairment	(95.9)	(100.6)
NET VALUE AT THE END OF THE PERIOD	969.9	958.1

The Group uses factoring contracts to reduce the risk of late payments.

As of December 31, 2023, these factoring contracts allowed the Group to derecognize trade receivables for an amount of €75.0 million (€73.4 million as of December 31, 2022), as they transfer all credit and late payment risks to the factoring companies. The only risk that is not transferred is limited to dilution risk, which is historically very low.

Past-due trade receivables can be analyzed as follows:

(in € millions)	December 31, 2023	December 31, 2022
Less than 3 months past due receivables	195.8	214.2
From 3 to 12 months past due receivables	38.6	44.5
More than 12 months past due receivables	40.7	40.3
TOTAL	275.1	299.0

Provisions for impairment of past-due trade receivables amounted to €69.4 million as of December 31, 2023 (€77.5 million as of December 31, 2022). These provisions break down as follows:

(in € millions)	December 31, 2023	December 31, 2022
Provisions for less than 3 months past due receivables	6.3	9.2
Provisions for 3 to 12 months past due receivables	22.4	28.0
Provisions for more than 12 months past due receivables	40.7	40.3
TOTAL	69.4	77.5

# **NOTE 3.7 Other current assets**

Other current assets can be analyzed as follows:

(in € millions)	December 31, 2023	December 31, 2022
Employee advances	2.9	2.1
Prepayments	66.4	80.6
Taxes other than income tax	164.7	124.8
Other receivables	68.9	47.9
NET VALUE AT THE END OF THE PERIOD	302.9	255.4

These assets are valued at amortized cost.

# NOTE 3.8 Cash and cash equivalents

Cash and cash equivalents consist of cash, short-term deposits and other liquid financial assets (possibility to realize the assets in less than 3 months at any time), readily convertible to known amounts of cash and are not subject to any material risk of change in value. Some of these other financial assets may have an initial maturity of one year or more, while being very easily convertible.

Cash and cash equivalents that are unavailable in the short term for the Group correspond to the bank accounts of certain subsidiaries facing complex, short-term fund repatriation conditions due mainly to regulatory reasons.

Cash and cash equivalents totaled €2,815.4 million as of December 31, 2023 (versus €2,346.8 million as of December 31, 2022). Of this amount, €33.2 million was not available to the Group in the short term as of December 31, 2023 (versus €13.4 million as of December 31, 2022).

#### NOTE 4 - Details on non-current and current liabilities

### NOTE 4.1 Share capital and earnings per share

Share capital as of December 31, 2023 amounted to €1,056,125,168 represented by 264,031,292 ordinary shares with a par value of €4 each, for 264,031,292 theoretical voting rights and 262,167,814 exercisable voting rights (after subtracting shares held in treasury by the Group as of this date).

As of December 31, 2023, the Group held 1,863,478 shares in treasury, versus 149,515 shares as of December 31, 2022, *i.e.* 1,713,963 additional shares corresponding to:

the net acquisition of 5,087,013 shares outside of the liquidity contract;

- the transfer of 502,172 shares to employees under performance share plans;
- the cancellation of 2,786,454 shares;
- the net sale of 84,424 shares under the liquidity contract (Note 4.1.2.2).

As of December 31, 2023, among the 1,863,478 shares held in treasury by the Group, 1,836,672 shares have been allocated according to the allocation objectives described in Note 4.1.2.1, and 26,806 shares are held under the liquidity contract.

	Number of shares	of which number of shares held by the Group
As of December 31, 2022	266,817,746	149,515
Transfer to employees		(502,172)
Share buybacks		5,087,013
Liquidity contract		(84,424)
Shares cancellation	(2,786,454)	(2,786,454)
As of December 31, 2023	264,031,292	1,863,478
of which for transfer to employees		51,113
of which liquidity contract		26,806
of which for shares cancellation		1,785,559

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#### NOTE 4.1.1 Changes in share capital

Changes in share capital in 2023 were as follows:

	Number of shares	Par value	Share capital (e <i>uros</i> )	Premiums (euros)
As of December 31, 2022	266,817,746	4	1,067,270,984	491,756,928
Cancellation of shares	(2,786,454)	4	(11,145,816)	(228,547,978)
As of December 31, 2023	264,031,292	4	1,056,125,168	263,208,950

# NOTE 4.1.2 Share buybacks and transactions under the liquidity contract

As of December 31, 2023, the Group held 1,863,478 shares in treasury (149,515 as of December 31, 2022, of which

38,285 under the share buyback program and 111,230 under the liquidity contract) which can be analyzed as follows:

#### NOTE 4.1.2.1 Share buybacks

During 2023, the Group acquired 5,087,013 shares, at a cost of €446.5 million.

As part of its share buyback program for cancellation, and under the authorization granted by the Ordinary and Extraordinary General Meeting of Shareholders of May 25, 2022 and of May 31, 2023, Legrand announced the signing of contracts with investment services providers as of March 30, June 9, September 14, and November 8, 2023 for four tranches.

The four tranches were implemented for an amount of €399.7 million. Shares related to the first three tranches were cancelled in 2023.

As of December 31, 2023, the Group held 1,836,672 shares, acquired at a total cost of €164.4 million. As follows:

- 51,113 shares held for allocation upon exercise of performance share plans acquired for a total amount of €4.4 million.
- 1,785,559 shares for cancellation acquired for a total amount of €160.0 million.

#### **NOTE 4.1.2.2 Liquidity contract**

The Group appointed a financial institution to maintain a liquid market for its shares on the Euronext™ Paris market under a liquidity contract. This contract is compliant with the AMF decision on July 2, 2018 relating to the establishment of liquidity contracts on equity securities under accepted market practice.

As of December 31, 2023, the Group held 26,806 shares under this contract, purchased at a total cost of €2.5 million.

During 2023, transactions under the liquidity contract led to a cash inflow of €7.1 million corresponding to the net sales of 84,424 shares.

# NOTE 4.1.3 Earnings per share

Basic earnings per share are calculated by dividing net profit attributable to the Group by the weighted average number of ordinary shares outstanding (excluding shares held in treasury) during the period.

Diluted earnings per share are calculated according to the treasury stock method, by dividing profit attributable to the

Group by the weighted average number of ordinary shares outstanding (excluding shares held in treasury) during the period, plus the number of dilutive potential ordinary shares. The weighted average number of ordinary shares outstanding used in these calculations is adjusted for the share buybacks and sales carried out during the period.

Basic and diluted earnings per share, calculated on the basis of the average number of ordinary shares outstanding during the period, are as follows:

		12 month	ns ended
		December 31, 2023	December 31, 2022
Net profit attributable to the Group (in € millions)	А	1,148.5	999.5
Average number of shares (excluding shares held in treasury)	В	265,083,085	266,608,415
Average dilution from:			
Performance shares		1,770,311	1,676,317
Average number of shares after dilution (excluding shares held in treasury)	С	266,853,396	268,284,732
Number of stock options and performance share grants outstanding at the period end		1,907,087	1,877,203
Sales (buybacks) of shares and transactions under the liquidity contract (net during the period)		(5,002,589)	(528,284)
Shares transferred during the period under performance share plans		502,172	426,945
Basic earnings per share (in euros)	A/B	4.333	3.749
Diluted earnings per share (in euros)	A/C	4.304	3.726
Dividend per share (in euros)		1.900	1.650

The adjusted basic earnings per share and adjusted diluted earnings per share (Note 5.8) are as follows:

		12 months ended	
		December 31, 2023	December 31, 2022
Adjusted net profit attributable to the Group (in € millions)	D	1,203.1	1,146.6
Adjusted basic earnings per share (euros)	D/B	4.539	4.301
Adjusted diluted earnings per share (euros)	D/C	4.508	4.274

As mentioned above, during 2023, the Group:

- transferred 502,172 shares under performance share plans, out of the 463,887 shares bought back in the year and 38,285 shares bought back from previous years for this purpose; and
- sold a net 84,424 shares under the liquidity contract.

These movements were taken into account on an accruals basis in the computation of the average number of ordinary shares outstanding during the period, in accordance with IAS 33. If the shares had been issued and bought back on January 1, 2023, earnings per share and diluted earnings per share would have amounted to €4.381 and €4.347 respectively for the 12 months ended December 31, 2023.

During 2022, the Group:

- transferred 426,945 shares under performance share plans, out of the 411,715 shares bought back in the year and the 15,230 shares bought back in previous years for this purpose; and
- purchased a net 78,284 shares under the liquidity contract.

These movements were taken into account on an accruals basis in calculating the average number of ordinary shares outstanding during the period, in accordance with IAS 33. If the shares had been issued and bought back on January 1, 2022, basic earnings per share and diluted earnings per share would have amounted to €3.748 and €3.728 respectively for the 12 months ended December 31, 2022.

## NOTE 4.2 Stock option plans and performance share plans

The cost of stock options or performance shares is measured at the fair value of the award on the grant date, using the Black & Scholes option pricing model or the binomial model, and is recognized in the income statement under personnel costs on a straight-line basis over the vesting period with a corresponding adjustment to equity. Changes in the fair value of stock options after the grant date are not taken into account.

The expense recognized by crediting equity is adjusted at each period-end during the vesting period to take into account changes in the number of shares that are expected to be delivered to employees when the performance shares vest or the stock options are exercised, except for the number of shares related to stock market performance criteria.

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# **NOTE 4.2.1 Performance share plans**

The following performance share plans were approved by the Company's Board of Directors:

2019 Plans	2020 Plans	2021 Plans	2022 Plans	2023 Plans
May 30, 2018	May 30, 2018	May 26, 2021	May 26, 2021	May 26, 2021
May 29, 2019	May 26, 2020	May 26, 2021	May 25, 2022	May 31, 2023
617,818	461,861	491,477	514,981	506,455
22,954	11,544	20,544	22,534	20,390
22,954	11,544	20,544	22,534	20,390
31.0	22.8	35.2 <sup>(1)</sup>	31.9	34.3
June 16, 2022	<sup>(2)</sup> June 16, 2023	June 14, 2024 (2)	June 11, 2025 (6)	June 10, 2026 (6)
June 16, 2023	June 14, 2024 (3)	June 12, 2025 (3)	June 10, 2026 (7)	June 9, 2027 (7)
May 31, 2024	May 28, 2025	May 27, 2026 (2)	May 26, 2027 <sup>(6)</sup>	May 31, 2028 (6)
June 16, 2023	June 14, 2024 (3)	June 12, 2025	June 11, 2026	June 09, 2027
(1,728)	4,789 (5)	98,045 (5)		
(74,224)	(40,032)	(43,271)	(29,144)	(3,628)
(541,866)	(54,446)			
0	372,172	546,251	485,837	502,827
	May 30, 2018 May 29, 2019 617,818 22,954 22,954 31.0  June 16, 2022  June 16, 2023  May 31, 2024  June 16, 2023  (1,728)  (74,224)  (541,866)	May 30, 2018 May 30, 2018  May 29, 2019 May 26, 2020  617,818 461,861  22,954 11,544  22,954 11,544  31.0 3 22.8 3 14 15,44  June 16, 2022 2 June 16, 2023 3 June 14, 2024 3 16, 2023 3 June 14, 2024 3 16, 2023 3 June 14, 2024 4 16, 2023 3 June 14, 2024 4 16, 2023 3 June 14, 2024 3 16, 2023 3 June 14, 2024 4 16, 2023 3 June 14, 2024 3 16, 2023 3 June 14, 2024 3 16, 2023 3 June 14, 2024 4 16, 2023 4 16, 2023 4 16, 2023 5 June 14, 2024 5 16, 2023 6 June 14, 2024 6 6 June 14, 20	May 30, 2018         May 30, 2018         May 26, 2021           May 29, 2019         May 26, 2020         May 26, 2021           617,818         461,861         491,477           22,954         11,544         20,544           22,954         11,544         20,544           31.0         22.8         35.2           June 16, 2022         June 16, 2023         June 14, 2024           June 16, 2023         June 14, 2024         June 12, 2025           May 31, 2024         May 28, 2025         May 27, 2026           June 16, 2023         June 14, 2024         June 12, 2025           June 16, 2023         June 14, 2024         98,045           (1,728)         4,789         98,045           (5)         (40,032)         (43,271)	May 30, 2018         May 30, 2018         May 26, 2021         May 26, 2021           May 29, 2019         May 26, 2020         May 26, 2021         May 25, 2022           617,818         461,861         491,477         514,981           22,954         11,544         20,544         22,534           31.0         22.8         35.2         35.2         31.9         31.9           June 16, 2022         June 16, 2023         June 14, 2024         June 14, 2024         June 17, 2025         June 10, 2026         9           June 16, 2023         May 28, 2025         May 27, 2026         May 26, 2027         May 26, 2027         9           June 16, 2023         June 14, 2024         June 12, 2025         June 11, 2026         9           June 16, 2023         June 14, 2024         June 12, 2025         June 11, 2026         9           June 16, 2023         June 14, 2024         June 12, 2025         June 11, 2026         9           June 16, 2023         June 14, 2024         June 12, 2025         June 11, 2026         9           June 16, 2023         June 14, 2024         June 12, 2025         June 14, 2024         9           June 16, 2023         June 14, 2024         June 14, 2024         2         4

<sup>(1)</sup> Total charge estimated at the grant date assuming 100% achievement for each performance criteria. This charge is spread over the vesting periods.

If all the performance shares from the 2020 to 2023 plans were to vest according to the target allocation (*i.e.*, 1,907,087 shares) and if those shares were transferred

following capital increases, the Company's capital would be diluted by 0.7% as of December 31, 2023.

<sup>(2)</sup> Date applicable to the Executive Officer and members of the Executive Committee.

<sup>(3)</sup> Date applicable to beneficiaries other than the Executive Officer and members of the Executive Committee.

<sup>(4)</sup> Percentage of performance criteria achievement: see Note 4.2.1.2.

<sup>(5)</sup> Adjustments estimated at the date when the consolidated financial statements were prepared.

<sup>(6)</sup> Date applicable to the Executive Officer and to some members of the Executive Committee.

<sup>(7)</sup> Date applicable to some members of the Executive Committee and other beneficiaries.

#### NOTE 4.2.1.1 2020, 2021, 2022 and 2023 performance share plans

The final number of shares granted to beneficiaries is determined on the condition that the beneficiary is present within the Group at the time the vesting period expires and according to several performance criteria.

For the Executive Officer and members of the Executive Committee, the term of the vesting period is three years, with

an additional two-year holding period; for other beneficiaries, the vesting period is four years, with no holding period.

Starting from 2022 plans, for some members of the Executive Committee living abroad, the vesting period is four years, with no holding period.

# Performance criteria applicable to the Executive Officer and members of the Executive Committee

The performance criteria applicable to the Executive Officer and members of the Executive Committee are defined as follows:

Type of performance criteria	Description of performance criteria and target-setting method	Weight of performance criteria
Target for organic sales	Target: 3-year arithmetic mean of the upper and lower bounds of the annual target ranges concerned.	1/4
growth	Comparison between the target and the average achievement over three years.	
Target for adjusted operating margin	Target: 3-year arithmetic mean of the upper and lower bounds of the annual target ranges concerned.	1/4
before acquisitions <sup>(1)</sup>	Comparison between the target and the average achievement over three years.	
Annual rates of achievement of the Group's CSR Roadmap	Target: arithmetic mean over 3 years of the annual CSR Roadmap achievement rates.	1/4
Legrand's share price performance relative to the performance of the CAC 40 index	Performance gap between Legrand's share price and the CAC 40 index over a 3-year period.	1/4

<sup>(1)</sup> The adjusted operating margin before acquisitions corresponds to the adjusted operating profit (see key figures).

# Performance criteria applicable to beneficiaries other than the Executive Officer and members of the Executive Committee

The performance criteria applicable to beneficiaries other than the Executive Officer and members of the Executive Committee are defined as follows:

Type of performance criteria	Description of performance criteria and target-setting method	Weight of performance criteria
Target for organic sales growth	The target to be reached for this criterion, set annually corresponds to the lower and upper ranges of the relevant annual target. The annual rate of achievement is measured in relation to the annual target. The final pay-out rate for this criterion corresponds to the arithmetic average over a three-year period of the annual rates of achievement.	1/3
Target for adjusted operating margin before acquisitions <sup>(1)</sup>	The target to be reached for this criterion, set annually corresponds to the lower and upper ranges of the relevant annual target. The annual rate of achievement is measured in relation to the annual target. The final pay-out rate for this criterion corresponds to the arithmetic average over a three-year period of the annual rates of achievement.	1/3
Annual rates of achievement of the Group's	The annual rate of achievement corresponds to the rate of achievement of the CSR annual Roadmap.	1/3
CSR Roadmap	The final pay-out rate for this criterion corresponds to the arithmetic average over a three-year period of the annual rates of attainment.	173

<sup>(1)</sup> The adjusted operating margin before acquisitions corresponds to the adjusted operating profit (see key figures).

The final pay-out rate for each criterion corresponds to the arithmetic average over a three-year period of the annual achievement rates.

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# NOTE 4.2.1.2 Monitoring of performance criteria performance share plans

The monitoring of the performance criteria under the 2019 plan applicable to the Executive Officer and members of the Executive Committee can be detailed as follows:

	2019		2020		2021		3-year average		
Criteria	Target <sup>(1)</sup>	Actual	Performance						
Organic sales growth	2.0%	2.6%	1.0%	(8.7%)	3.5%	13.6%	2.2%	2.5%	101.5%
Adjusted operating margin before acquisitions <sup>(2)</sup>	20.3%	20.4%	20.0%	19.1%	19.7%	20.8%	20.0%	20.1%	102.3%
Annual rates of achievement of the Group's CSR Roadmap	100%	113%	100%	128%	100%	131%	100%	124%	104.8%
Legrand's share price performance relative to the performance of the CAC 40 index							+8.8%	+32.6%	150.0%
Performance									114.7%

<sup>(1) 100%</sup> achievement target for the criterion.

The monitoring of the performance criteria under the 2019 plan applicable to beneficiaries other than the Executive Officer and members of the Executive Committee can be detailed as follows:

	2019				2020			2021		
Criteria	Target <sup>(1)</sup>	Actual	Performance	Target <sup>(1)</sup>	Actual	Performance	Target <sup>(1)</sup>	Actual	Performance	Performance by criterion
Organic sales growth	2.0%	2.6%	103.0%	1.0%	(8.7%)	0.0%	3.5%	13.6%	150.0%	84.3%
Adjusted operating margin before acquisitions <sup>(2)</sup>	20.3%	20.4%	102.5%	20.0%	19.1%	50.0%	19.7%	20.8%	150.0%	100.8%
Annual rates of achievement of the Group's CSR Roadmap	100%	113%	102.6%	100%	128%	106.8%	100%	131%	108.6%	106.0%
Performance by year			102.7%			52.3%			136.2%	97.1%

<sup>(1) 100%</sup> achievement target for the criterion.

The monitoring of the performance criteria under the 2020 plan applicable to the Executive Officer and members of the Executive Committee can be detailed as follows:

	2020		2021		2022		3-year average		
Criteria	Target <sup>(1)</sup>	Actual	Performance						
Organic sales growth	1.0%	(8.7%)	3.5%	13.6%	5.0%	9.7%	3.2%	4.9%	107.8%
Adjusted operating margin before acquisitions <sup>(2)</sup>	20.0%	19.1%	19.7%	20.8%	20.3%	20.7%	20.1%	20.2%	104.6%
Annual rates of achievement of the Group's CSR Roadmap	100%	128%	100%	131%	100%	123%	100%	127%	106.4%
Legrand's share price performance relative to the performance of the CAC 40 index							+8.8%	+0.6%	34.5%
Performance									88.3%

<sup>(1) 100%</sup> achievement target for the criterion.

<sup>(2)</sup> The adjusted operating margin before acquisitions corresponds to the adjusted operating income (see key figures).

<sup>(2)</sup> The adjusted operating margin before acquisitions corresponds to the adjusted operating income (see key figures).

<sup>(2)</sup> The adjusted operating margin before acquisitions corresponds to the adjusted operating income (see key figures).

The monitoring of the performance criteria under the 2020 plan applicable to beneficiaries other than the Executive Officer and members of the Executive Committee can be detailed as follows:

	2020				2021			2022			
Criteria	Target <sup>(1)</sup>	Actual	Performance	Target <sup>(1)</sup>	Actual	Performance	Target <sup>(1)</sup>	Actual	Performance	Performance by criterion	
Organic sales growth	1.0%	(8.7%)	0.0%	3.5%	13.6%	150.0%	5.0%	9.7%	150.0%	100.0%	
Adjusted operating margin before acquisitions <sup>(2)</sup>	20.0%	19.1%	50.0%	19.7%	20.8%	150.0%	20.3%	20.7%	110.0%	103.3%	
Annual rates of achievement of the Group's CSR Roadmap	100%	128%	106.8%	100%	131%	108.6%	100%	123%	104.6%	106.7%	
Performance by year			52.3%			136.2%			121.5%	103.3%	

- (1) 100% achievement target for the criterion.
- (2) The adjusted operating margin before acquisitions corresponds to the adjusted operating income (see key figures).

The monitoring of the performance criteria under the 2021 plan applicable to the Executive Officer and members of the Executive Committee can be detailed as follows:

	2021		2022		2023		3-year average		
Criteria	Target <sup>(1)</sup>	Actual	Performance						
Organic sales growth	3.5%	13.6%	5.0%	9.7%	1.0%	2.7%	3.2%	8.7%	150.0%
Adjusted operating margin before acquisitions <sup>(2)</sup>	19.7%	20.8%	20.3%	20.7%	20.0%	21.2%	20.0%	20.9%	147.3%
Annual rates of achievement of the Group's CSR Roadmap	100%	131%	100%	123%	100%	118%	100%	124%	104.8%
Legrand's share price performance relative to the performance of the CAC 40 index							+ 8.8%	Not achieved	0.0%
Performance									100.5%

- (1) 100% achievement target for the criterion.
- (2) The adjusted operating margin before acquisitions corresponds to the adjusted operating income (see key figures).

The monitoring of the performance criteria under the 2021 plan applicable to beneficiaries other than the Executive Officer and members of the Executive Committee can be detailed as follows:

	2021				2022			Performance		
Criteria	Target <sup>(1)</sup>	Actual	Performance	Target <sup>(1)</sup>	Actual	Performance	Target <sup>(1)</sup>	Actual	Performance	by criterion
Organic sales growth	3.5%	13.6%	150.0%	5.0%	9.7%	150.0%	1.0%	2.7%	108.5%	136.2%
Adjusted operating margin before acquisitions <sup>(2)</sup>	19.7%	20.8%	150.0%	20.3%	20.7%	110.0%	20.0%	21.2%	150.0%	136.7%
Annual rates of achievement of the Group's CSR Roadmap	100%	131%	108.6%	100%	123%	104.6%	100%	118%	103.6%	105.6%
Performance by year			136.2%			121.5%			120.7%	126.1%

- (1) 100% achievement target for the criterion.
- (2) The adjusted operating margin before acquisitions corresponds to the adjusted operating income (see key figures).

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### NOTE 4.2.2 Share-based payments (IFRS 2 expense)

In accordance with IFRS 2, an expense of €34.2 million was recorded in 2023 (€33.8 million in 2022) for all of these plans combined.

# **NOTE 4.3 Retained earnings and translation reserves**

#### NOTE 4.3.1 Retained earnings

The Group's consolidated retained earnings as of December 31, 2023 amounted to €6,126.5 million.

As of the same date, the Company had retained earnings including profit for the period of €991.9 million available for distribution.

#### **NOTE 4.3.2 Translation reserves**

Assets and liabilities of Group entities whose functional currency is different from the presentation currency are translated using the exchange rate at the balance sheet date. Statements of income are translated using the average

exchange rate for the period. Gains or losses arising from the translation of the financial statements of foreign subsidiaries are recognized directly in equity under "Translation reserves", until the potential Group's loss of control over the entity.

Translation reserves record the impact of fluctuations in the following currencies:

(in € millions)	December 31, 2023	December 31, 2022
US dollar	88.8	240.3
Other currencies	(548.7)	(570.7)
TOTAL	(459.9)	(330.4)

The Group operates in close to 90 countries. It is mainly exposed to a dozen currencies other than the euro and the US dollar, including the Australian dollar, Brazilian real, British pound, Chilean peso, Chinese yuan, Indian rupee, Mexican peso and Turkish lira.

Under IFRS 9, non-derivative financial instruments may be designated as hedges only when they are used to hedge foreign currency risk and provided that they qualify for hedge accounting. Accordingly, in the case of hedges of a net investment in a foreign operation, the portion of the gain or loss on the hedging instrument that is deemed to be an effective hedge is recognized in equity.

The counterpart of the Yankee debt decrease amounting to €9.5 million in 2023, was recorded as an increase in conversion reserves. As of December 31, 2023, a total balance of €73.6 million was recorded as a decrease in conversion reserves, under the Yankee loan.

In accordance with IAS 21, translation gains and losses on receivables or payables considered as part of a net investment in a foreign Group entity are recognized in translation reserves. Gains recognized in translation reserves in 2023 amounted to €0.3 million, resulting in a net positive balance of €11.8 million as of December 31, 2023.

The Group applies IAS 29 — "Financial Reporting in Hyperinflationary Economies" to companies whose functional currency is that of a hyperinflationary economy. Financial statements of related companies are restated for the effects of inflation (using the historical cost convention) before being converted into the Group's presentation currency at the closing rate. Legrand applies the standard to Turkey and its impact on the translation reserves amounted to €77 million as of December 31, 2023.

#### **NOTE 4.4 Provisions**

Of which non-current portion

Changes in provisions in 2023 are as follows:

	5000111801 01, 2020									
(in € millions)	Product warranties	Claims and litigation	Tax and employee risks	Restructuring	Other	Total				
At the beginning of the period	53.5	151.3	44.3	39.4	75.3	363.8				
Changes in scope of consolidation	0.0	0.1	0.0	0.0	0.8	0.9				
Increases	29.0	23.1	5.2	29.5	26.6	113.4				
Utilizations	(6.6)	(5.8)	(4.3)	(29.9)	(31.2)	(77.8)				
Reversals of surplus provisions	(17.4)	(31.2)	0.0	(2.2)	(10.0)	(60.8)				
Reclassifications	1.0	(1.7)	(0.3)	0.3	(3.0)	(3.7)				
Translation adjustments	(1.0)	(0.5)	(0.9)	(0.9)	(1.8)	(5.1)				
AT THE END OF THE PERIOD	58.5	135.3	44.0	36.2	56.7	330.7				

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Changes in provisions in 2022 were as follows:

December	31	2022

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December 31, 2023

(in € millions)	Product warranties	Claims and litigation	Tax and employee risks	Restructuring	Other	Total
At the beginning of the period	52.4	126.1	43.6	38.0	72.3	332.4
Changes in scope of consolidation	0.0	0.0	0.0	0.0	0.0	0.0
Increases	26.3	63.9	7.4	24.7	16.3	138.6
Utilizations	(7.8)	(13.3)	(6.4)	(23.6)	(13.1)	(64.2)
Reversals of surplus provisions	(17.8)	(26.8)	0.0	(1.0)	(1.8)	(47.4)
Reclassifications	0.0	(0.6)	(0.2)	0.3	(0.3)	(8.0)
Translation adjustments	0.4	2.0	(0.1)	1.0	1.9	5.2
AT THE END OF THE PERIOD	53.5	151.3	44.3	39.4	75.3	363.8
Of which non-current portion	13.1	126.1	14.4	4.2	59.6	217.4

# NOTE 4.5 Provision for post-employment benefits and other long-term employee benefits

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# NOTE 4.5.1 Pension and other post-employment benefit obligations

Group companies operate various pension plans. The plans are funded through payments to insurance companies or trustee-administered funds, determined by periodic actuarial calculations. The Group has both defined contribution and defined benefit plans.

A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. Contributions are recognized as an expense for the period of payment. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in current and prior periods.

A defined benefit plan is a pension plan that defines an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and end-of-career salary.

The liability recognized in the balance sheet for defined benefit pension plans is the present value of the defined benefit obligation at the balance sheet date, less the fair value of plan assets. The past service cost arising from changes to pension benefit plans is expensed in full as incurred.

In accordance with IAS 19, the Group recognizes all actuarial gains and losses outside profit or loss, in the consolidated statement of comprehensive income.

Defined benefit obligations are calculated using the projected unit credit method. This method takes into account estimated years of service at retirement, final salaries, life expectancy and staff turnover, based on actuarial assumptions. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of investment grade corporate bonds that are denominated in the currency in

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which the benefits will be paid and have terms to maturity approximating the period to payment of the related pension

liability.

Some Group companies provide post-employment healthcare benefits to their retirees. Entitlement to these benefits is

usually conditional on the employee remaining with one of these Group companies up to retirement age and completion of a minimum service period. These benefits are treated as post-employment benefits under the defined benefit scheme.

Pension and other post-employment defined benefit obligations can be analyzed as follows:

(in € millions)	December 31, 2023	December 31, 2022
France (Note 4.5.1.2)	91.4	84.2
Italy (Note 4.5.1.3)	26.5	27.2
United Kingdom (Note 4.5.1.4)	75.5	81.5
United States (Note 4.5.1.5)	56.9	63.4
Other countries	57.0	54.9
TOTAL PENSION AND OTHER POST-EMPLOYMENT DEFINED BENEFIT OBLIGATIONS	307.3	311.2

#### NOTE 4.5.1.1 Analysis of pension and other post-employment defined benefit obligations

The total (current and non-current) obligation under the Group's pension and other post-employment defined benefit

plans, consisting primarily of plans in France, Italy, the United States and United Kingdom, is as follows:

(in € millions)	December 31, 2023	December 31, 2022
Defined benefit obligation		
Projected benefit obligation at the beginning of the period	311.2	390.3
Service cost	9.0	9.5
Interest cost	13.0	7.7
Benefits paid or unused	(22.7)	(23.2)
Employee contributions	0.4	0.4
Actuarial losses/(gains)	(2.5)	(72.6)
Curtailments, settlements, special termination benefits	0.1	(0.5)
Translation adjustments	(1.9)	(0.3)
Other	0.7	(0.1)
PROJECTED BENEFIT OBLIGATION AT THE END OF THE PERIOD	307.3	311.2
Fair value of plan assets		
Fair value of plan assets at the beginning of the period	188.6	231.2
Expected return on plan assets	8.3	5.0
Employer contributions	8.6	7.1
Employee contributions	0.9	1.9
Benefits paid	(13.5)	(12.2)
Actuarial (losses)/gains	(12.6)	(46.1)
Translation adjustments	(1.0)	1.7
Other	0.0	0.0
FAIR VALUE OF PLAN ASSETS AT THE END OF THE PERIOD	179.3	188.6
PROVISION RECOGNIZED IN THE BALANCE SHEET	141.5	135.4
Current liability	5.3	5.3
Non-current liability	136.2	130.1
Non-current asset	13.5	12.8

Actuarial losses recognized in equity in 2023 amounted to €(10.1) million.

These €(10.1) million actuarial losses resulted from:

- €0,3 million in gains from changes in financial assumptions;
- €1,3 million in gains from changes in demographic assumptions; and
- €11,7 million in experience losses.

The discount rates used are determined by reference to the yield on high-quality bonds based on the following benchmark indices:

- Euro zone: iBoxx € Corporates AA 10+;
- United Kingdom: iBoxx £ Corporates AA 15+;

United States: Citigroup Pension Liability Index.

Sensitivity tests were performed on:

- the discount rate. According to the results of these tests, a 50-basis point reduction in the rate would lead to the recognition of additional actuarial losses of around €24,2 million and would increase the provision as of December 31, 2023 by the same amount; and
- the rate of future salary increases. According to the results of these tests, a 50-basis point increase in the rate would lead to the recognition of additional actuarial losses of around €10,2 million and would increase the provision as of December 31, 2023 by the same amount.

Discounted future payments for the Group's pension and other post-employment benefit plans are as follows:

#### (in € millions)

2024	18.7
2025	14.9
2026	14.2
2027	14.1
2028 and beyond	245.4
TOTAL	307.3

The impact of service costs and interest costs on profit before tax for the period is as follows:

12 months ended

(in € millions)	December 31, 2023	December 31, 2022
Service cost	(9.0)	(9.5)
Net interest cost*	(4.7)	(2.7)
TOTAL	(13.7)	(12.2)

<sup>\*</sup> The expected return on assets and interest costs are presented as a net amount in financial expenses.

The weighted average allocation of pension plan assets is as follows as of December 31, 2023:

(as a percentage)	United Kingdom	United States
Equity instruments	37.1	61.1
Debt instruments	53.9	31.3
Insurance funds	9.0	7.6
TOTAL	100.0	100.0

These assets are marked to market.

# NOTE 4.5.1.2 Provisions for retirement benefits and supplementary pension benefits in France

The provisions recorded in the consolidated balance sheet concern the unvested entitlements of active employees. The Group has no obligation with respect to the vested entitlements of former employees, as the benefits were settled at the time of their retirement, either directly or through payments to insurance companies in full discharge of the liability.

The main defined benefit plan applicable in France concerns statutory length-of-service awards, under which all retiring employees are eligible for a lump-sum payment calculated according to their length of service. This payment is defined either in the collective bargaining agreement to which their company is a party or in a separate company-

level agreement, whichever is more advantageous to the employee. The amount generally varies depending on the employee category (manager/non-manager).

In France, provisions recorded in the consolidated balance sheet amounted to €91.4 million as of December 31, 2023 (€84.2 million as of December 31, 2022) corresponding to the difference between the projected benefit obligation of €91.4 million as of December 31, 2023 (€84.2 million as of December 31, 2022), and the fair value of the related plan assets of €0.0 million as of December 31, 2023 (€0.0 million as of December 31, 2022).

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The projected benefit obligation is calculated based on staff turnover and mortality assumptions, estimated rates of salary increases and an estimated discount rate. In France, the calculation in 2023 was based on a salary increase rate of 3.5% and a discount rate of 3.2% (respectively 3.5% and 3.7% in 2022).

The amending Social Security Financing Act for 2023, enacted on April 14, 2023, raises the legal retirement age from 62 to 64 years. The reform constitutes, within the meaning of IAS 19, a plan amendment, which is recognized immediately as a past service cost in the income statement.

The impact of the reform is not material as of December 31, 2023.

#### NOTE 4.5.1.3 Provisions for termination benefits in Italy

In Italy, a termination benefit is awarded to employees regardless of the reason for their departure.

Since January 2007, such benefits have been paid either into an independently managed pension fund or to the Italian social security service (INPS). As from that date, the Italian termination benefit plans have been qualified as defined contribution plans under IFRS. Termination benefit obligations arising prior to January 2007 continue to be accounted for under IFRS as defined benefit plans, based on

revised actuarial estimates that exclude the effect of future salary increases.

The resulting provisions for termination benefits, which correspond to the obligation as of December 31, 2006 plus the ensuing actuarial revisions, amounted to €26.5 million as of December 31, 2023 (€27.2 million as of December 31, 2022).

The calculation in 2023 was based on a discount rate of 3.1% (3.6% in 2022).

#### NOTE 4.5.1.4 Provisions for retirement benefits and other post-employment benefits in the United Kingdom

The UK plan is a trustee-administered plan governed by article 153 of the 2004 Finance Act and is managed in a legal entity outside of the Group.

Benefits are paid directly out of funds consisting of contributions paid by the Company and by plan participants.

The plan has been closed to new entrants since May 2004.

Active plan participants account for 1.5% of the projected benefit obligation, participants who are no longer accumulating benefit entitlements for 35.9% and retired participants for 62.6%.

The provisions recorded in the consolidated balance sheet amounted to €0.0 million as of December 31, 2023 (€0.3 million as of December 31, 2022) reflecting the fact that the fair-value of the plan assets is higher than the value of the projected benefit obligation.

The projected benefit obligation is calculated based on staff turnover and mortality assumptions, estimated rates of salary increases and an estimated discount rate. The calculation in 2023 was based on a salary increase rate of 4.2% and a discount rate and an expected return on plan assets of 5.1% (respectively 4.3% and 4.5% in 2022).

#### NOTE 4.5.1.5 Provisions for retirement benefits and other post-employment benefits in the United States

In the United States, the Group provides pension benefits for employees and health care and life insurance for certain retired employees.

The Legrand North America Retirement Plan is covered by a plan document in force since January 2002 that was last amended in January 2008. The minimum funding requirement is determined based on Section 430 of the Internal Revenue Code.

To meet its obligations under the plan, the Group has set up a trust with Prudential Financial, Inc. The trust assets include several different investment funds. The current trustee is Legrand North America. The Wiremold Company is the Plan Administrator and the Custodian is Prudential Financial, Inc.

The plan has been closed to new entrants since August 2006 for salaried employees and since April 2009 for hourly employees. Since January 1, 2018, active plan participants can no longer cumulate new rights.

Active plan participants account for 9.7% of the projected benefit obligation, other participants who are no longer accumulating benefit entitlements for 20.0% and retired participants for 70.3%.

The funding policy consists of ensuring that the legal minimum funding requirement is met at all times.

The provisions recorded in the consolidated balance sheet amounted to  $\in 0.0$  million as of December 31, 2023 ( $\in 0.0$  million as of December 31, 2022) reflecting the fact that

the fair value of the plan assets is higher than the value of the projected benefit obligation.

The calculation in 2023 was based on a discount rate and an expected return on plan assets of 5.2% (4.9% in 2022).

# NOTE 4.5.2 Other long-term employee benefits

The Group implemented cash-settled long-term employee benefit plans for employees deemed to be key for the Group, subject to the grantees' continued presence within the Group after a vesting period of three years.

In addition to the grantee still being present within the Group, these plans can, in certain cases, depend on the Group's achievement of future economic performance conditions.

Due to their gradual replacement by equity-settled long-term employee benefit plans detailed in Note 4.2.1, these plans no longer represent material amounts in the Group's financial statements.

### NOTE 4.6 Long-term and short-term borrowings

The Group actively manages its debt through diversified sources of financing available to support its medium-term business growth while guaranteeing a robust financial position over the long term.

#### Negotiable commercial paper

Legrand France has a short-term marketable securities program (NEU CP) whose package was increased from €700.0 million to €1,200.0 million on March 25, 2020.

A complementary medium-term marketable securities program (NEU MTN) was opened on March 18, 2021 with a package of €1,200.0 million.

#### **Bonds**

In December 2015, the Group carried out a €300.0 million 1.875% twelve-year bond issue. The bonds will be redeemable at maturity on December 16, 2027.

In July 2017, the Group carried out a bond issue for a total of €1.0 billion, in two tranches of €500.0 million each, with maturities of seven and fifteen years. The respective maturity dates of these two tranches are July 6, 2024 and July 6, 2032 and their annual coupons are respectively 0.750% and 1.875%.

In March 2018, the Group carried out a €400.0 million 1.0% eight-year bond issue. The bonds will be redeemable at maturity on March 6, 2026.

In June 2019, the Group carried out a  $\leqslant$ 400.0 million 0.625% nine-year bond issue. The bonds will be redeemable at maturity on June 24, 2028.

In May 2020, the Group carried out a €600.0 million 0.75% ten-year bond issue. The bonds will be redeemable at maturity on May 20, 2030.

In October 2021, the Group carried out its first sustainability-linked bond issue indexed to its carbon neutrality metrics.

The 0.375% ten-year bonds were issued for a total amount of €600.0 million and will be redeemable at maturity on October 6, 2031.

The issue is indexed to the Group's carbon trajectory by applying a potential additional coupon of 0.50% over the only last year in which the bond reaches maturity, in the event that the related objectives are not achieved.

In May 2023, the Group carried out a sustainability-linked bond issue indexed to CSR engagements of the Group. The 3.5% six-year bonds were issued for a total amount of €700 million and will be redeemable at maturity on May 29, 2029

The issue is indexed to CSR engagements of the Group by applying a potential additional coupon of 0.125% over the four last year in which the bond reaches maturity, in the event that the related objectives are not achieved.

### Yankee bonds

On February 14, 1995, Legrand France issued \$400.0 million worth of 8.5% debentures due February 15, 2025, through a public placement in the United States. Interest on Yankee bonds is payable semi-annually on February 15 and August 15 of each year, beginning August 15, 1995.

A number of Yankee bondholders offered to sell their securities to the Group. Acting on this offer, the Group decided to acquire Yankee bonds:

- in 2013, with an aggregate face value of \$6.5 million,
- in 2020, with an aggregate face value of \$18.6 million,
- In 2021, with an aggregate face value of \$27.5 million,
- In 2022, with an aggregate face value of \$34.6 million,
- In 2023, with an aggregate face value of \$21.4 million.

The acquired debentures were subsequently cancelled.

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#### **2011 Credit Facility**

In October 2011, the Group signed a Credit Facility with six banks to set up a €900.0 million revolving multicurrency credit line for a five-year period with two successive one-year period renewal options. As per this contract, the margin applied to market rates is determined on the basis of the Group's credit rating.

In July 2014, the Group signed an agreement that amends and extends this Credit Facility with all banks party to this contract. This agreement extends the maximum maturity of the €900.0 million revolving credit line by three years, *i.e.*, up to July 2021, including two successive one-year period extension options, and at improved financing terms compared with October 2011.

In December 2019, the Group signed a new agreement that amends and extends this Credit Facility with all banks party to this contract.

Following this agreement, the maturity of the €900.0 million revolving credit line is extended up to December 2026. The margin applied to market rates is still determined on the basis of the Group's credit rating, but it is increased or decreased each year according to the Group yearly achievement rate on its CSR Roadmap.

The 2011 Credit Facility does not contain any covenants.

As of December 31, 2023, the Credit Facility had not been drawn down.

### **NOTE 4.6.1 Long-term borrowings**

Long-term borrowings are initially recognized at fair value, taking into account any transaction costs directly attributable

to the issue, and are subsequently measured at amortized cost, using the effective interest method.

Long-term borrowings can be analyzed as follows:

(in € millions)	December 31, 2023	December 31, 2022
Negotiable commercial paper	50.0	165.0
Bonds	3,500.0	3,300.0
Yankee bonds	262.7	291.6
Lease financial liabilities	216.3	207.5
Other borrowings	75.3	66.1
Long-term borrowings excluding debt issuance costs	4,104.3	4,030.2
Debt issuance costs	(15.3)	(15.8)
TOTAL	4,089.0	4,014.4

No guarantees have been given with respect to these borrowings.

Long-term borrowings (excluding debt issuance costs) break down by currency as follows, after hedging (see Note 5.1.2.2):

(in € millions)	December 31, 2023	December 31, 2022
Euro	3,654.5	3,588.8
US dollar	358.8	375.6
Other currencies	91.0	65.8
LONG-TERM BORROWINGS EXCLUDING DEBT ISSUANCE COSTS	4,104.3	4,030.2

Long-term borrowings (excluding debt issuance costs) as of December 31, 2023 can be analyzed by maturity as follows:

(in € millions)	Negotiable commercial paper	Bonds	Yankee bonds	Lease financial liabilities	Other borrowings
Due in one to two years	50.0	0.0	262.7	55.3	12.8
Due in two to three years	0.0	400.0	0.0	44.6	36.9
Due in three to four years	0.0	300.0	0.0	33.4	12.1
Due in four to five years	0.0	400.0	0.0	21.9	12.7
Due beyond five years	0.0	2,400.0	0.0	61.1	0.8
LONG-TERM BORROWINGS EXCLUDING DEBT ISSUANCE COSTS	50.0	3,500.0	262.7	216.3	75.3

Long-term borrowings (excluding debt issuance costs) as of December 31, 2022 can be analyzed by maturity as follows:

(in € millions)	Negotiable commercial paper	Bonds	Yankee bonds	Lease financial liabilities	Other borrowings
Due in one to two years	115.0	500.0	0.0	55.3	38.0
Due in two to three years	50.0	0.0	291.6	39.6	9.5
Due in three to four years	0.0	400.0	0.0	30.2	7.3
Due in four to five years	0.0	300.0	0.0	22.7	11.3
Due beyond five years	0.0	2,100.0	0.0	59.7	0.0
LONG-TERM BORROWINGS EXCLUDING DEBT ISSUANCE COSTS	165.0	3,300.0	291.6	207.5	66.1

Average interest rates on borrowings are as follows:

	12 mont	hs ended
	December 31, 2023	December 31, 2022
Negotiable commercial paper	(0.01%)	(0.06%)
Bonds	1.30%	0.96%
Yankee bonds	8.50%	8.50%
Lease financial liabilities	3.06%	2.50%
Other borrowings	3.67%	3.84%

# **NOTE 4.6.2 Short-term borrowings**

Short-term borrowings can be analyzed as follows:

(in € millions)	December 31, 2023	December 31, 2022
Negotiable commercial paper	115.0	155.0
Bonds	500.0	400.0
Lease financial liabilities	68.3	68.8
Other borrowings	49.0	27.5
TOTAL	732.3	651.3

# NOTE 4.6.3 Changes in long-term and short-term borrowings

Changes in long-term and short-term borrowings can be analyzed as follows:

			¥	Variations not impacting cash nows			
(in € millions)	December 31, 2023	Cash flows	Acquisitions	Reclassifications	Translation adjustments	Other	December 31, 2022
Long-term borrowings	4,089.0	694.1	30.3	(731.5)	(14.6)	96.3	4,014.4
Short-term borrowings	732.3	(632.7)	(14.3)	731.5	(3.7)	0.2	651.3
Gross financial debt	4,821.3	61.4	16.0	0.0	(18.3)	96.5	4,665.7

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#### **NOTE 4.7 Deferred taxes**

In accordance with IAS 12, deferred taxes are recognized for temporary differences between the tax bases of assets and liabilities and their carrying amount in the consolidated balance sheet.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realized or the liability is settled.

Deferred tax assets and deferred tax liabilities are offset when the entity has a legally enforceable right of offset and they relate to income taxes levied by the same taxation authority.

Deferred tax assets are recognized to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized. The recognized deferred tax assets are expected to be utilized no later than five years from the period-end.

Deferred taxes recorded in the balance sheet result from temporary differences between the carrying amount of assets and liabilities and their tax base and can be analyzed as follows:

(in € millions)	December 31, 2023	December 31, 2022
Deferred taxes assets (liabilities) recorded by French companies	(303.5)	(294.5)
Deferred taxes assets (liabilities) recorded by foreign companies	(485.8)	(486.5)
TOTAL	(789.3)	(781.0)
Origin of deferred taxes:		
Impairment losses on inventories and receivables	77.6	66.8
- Margin on inventories	25.1	28.7
Recognized operating losses carried forward	3.0	1.3
- Leases	6.0	6.6
- Fixed assets	(321.4)	(300.9)
- Trademarks	(430.8)	(438.6)
- Patents	(10.7)	(16.5)
- Other provisions	(130.6)	(107.6)
<ul> <li>Pensions and other post-employment benefits</li> </ul>	31.7	32.0
- Fair value adjustments to derivative instruments	(0.2)	(0.4)
- Other	(39.0)	(52.4)
TOTAL	(789.3)	(781.0)
Of which deferred tax assets	141.0	133.6
Of which deferred tax liabilities	(930.3)	(914.6)

The timing of expected reversal of deferred taxes can be analyzed as follows:

(in € millions)	December 31, 2023	December 31, 2022
Deferred tax assets (liabilities) reversing in the short term	108.4	103.5
Deferred tax assets (liabilities) reversing in the long term	(897.7)	(884.5)
TOTAL	(789.3)	(781.0)

Tax losses carried forward break down as follows:

(in € millions)	December 31, 2023	December 31, 2022
Recognized operating losses carried forward	16.7	9.0
Recognized deferred tax assets	3.0	1.3
Unrecognized operating losses carried forward	145.5	148.6
Unrecognized deferred tax assets	32.7	33.2
Total net operating losses carried forward	162.2	157.6

# NOTE 4.8 Other current liabilities

Other current liabilities can be analyzed as follows:

(in € millions)	December 31, 2023	December 31, 2022
Taxes other than income tax	111.3	97.1
Accrued employee benefits expense	362.0	339.1
Statutory and discretionary profit-sharing reserve	40.5	35.2
Payables related to fixed asset purchases	41.5	29.2
Accrued expenses	211.4	187.0
Accrued interest	39.9	26.5
Deferred revenue	45.7	42.9
Other current liabilities	35.8	38.1
TOTAL	888.1	795.1

#### **NOTE 5 - Other information**

# NOTE 5.1 Financial instruments and management of risks

#### **NOTE 5.1.1 Financial instruments**

# **NOTE 5.1.1.1 Impact of financial instruments**

	12 months ended						
	Dec	cember 31, 2023	Dece	December 31, 2022			
		Impact on e	equity				
(in € millions)	Impact on — financial profit (loss)	Fair value	Translation adjustment	Impact on financial profit (loss)	Impact on equity		
Other investments		0.0			0.0		
Trade receivables	(2.1)			(0.7)			
Cash and cash equivalents	67.5		(27.5)	16.6	20.2		
Trade payables	0.0			0.0			
Borrowings	(89.3)		9.5	(76.2)	(19.3)		
Derivatives	14.3	(6.5)	0.0	4.2	56.3		
TOTAL	(9.6)	(6.5)	(18.0)	(56.1)	57.2		

In accordance with IFRS 9, other investments are valued at fair value through equity. Therefore, changes in the fair value of other investments only impact the consolidated balance sheet and the consolidated statement of comprehensive income.

Yankee bonds denominated in US dollars are treated as net investment hedges (see Note 4.3.2).

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#### NOTE 5.1.1.2 Breakdown of balance sheet items by type of financial instrument

	December 31, 2023				December 31, 2022		
	0	Amortized	_	Leve	els of valuatio	n	
(in € millions)	Carrying amount	cost	Fair value	Level 1 <sup>(1)</sup>	Level 2 <sup>(2)</sup>	Level 3 <sup>(3)</sup>	Carrying amount
ASSETS							
Non-current assets							
Other investments	27.7		27.7			27.7	1.9
Other non-current assets	145.5	132.0	13.5		13.5		62.1
TOTAL NON-CURRENT ASSETS	173.2	132.0	41.2	0.0	13.5	27.7	64.0
Current assets							
Trade receivables	969.9	969.9					958.1
Other current financial assets	1.8		1.8		1.8		65.1
Cash and cash equivalents	2,815.4		2,815.4		2,815.4		2,346.8
TOTAL CURRENT ASSETS	3,787.1	969.9	2,817.2	0.0	2,817.2	0.0	3,370.0
EQUITY AND LIABILITIES							
Non-current liabilities							
Long-term borrowings	4,089.0	4,063.9	25.1			25.1	4,014.4
TOTAL NON-CURRENT LIABILITIES	4,089.0	4,063.9	25.1	0.0	0.0	25.1	4,014.4
Current liabilities							
Short-term borrowings	732.3	732.3					651.3
Trade payables	936.5	936.5					852.5
Other current financial liabilities	1.7		1.7		1.7		2.0
TOTAL CURRENT LIABILITIES	1,670.5	1,668.8	1.7	0.0	1.7	0.0	1,505.8

<sup>(1)</sup> Level 1: quoted prices on an active market.

In accordance with IFRS 13, fair value measurement takes counterparty default risk into account.

In light of the Group's credit rating, the measurement of other current financial liabilities is subject to insignificant credit risk.

# NOTE 5.1.2 Management of financial risks

The Group's cash management strategy is based on overall financial risk management principles and involves taking specific measures to manage the risks associated with interest rates, exchange rates, commodity prices and the investment of available cash. The Group does not conduct any trading in financial instruments, in line with its policy of not carrying out any speculative transactions. All transactions involving derivative financial instruments are conducted with the sole purpose of managing interest rate, exchange rate

and commodity risks and as such are limited in duration and

This strategy is centralized at Group level. Its implementation is deployed by the Financing and Treasury Department which recommends appropriate measures and implements them after they have been validated by the Corporate Finance Department and Group management. A detailed reporting system has been set up to enable permanent close tracking of the Group's positions and effective oversight of the management of the financial risks described in this note.

# NOTE 5.1.2.1 Interest rate risk

As part of an interest rate risk management policy aimed mainly at managing the risk of a rate increase, the Group has structured its debt into a combination of fixed and variable rate financing. The Group may be required to subscribe to use hedging instruments for its future funding.

<sup>(2)</sup> Level 2: calculations made from directly observable market data.

<sup>(3)</sup> Level 3: calculations made from non-observable market data.

Net debt (excluding debt issuance costs) breaks down as follows between fixed and variable interest rates before the effect of hedging instruments:

		December 31, 2023						December 31, 2022
(in € millions)	Due within 1 year	Due in 1 to 2 years	Due in 2 to 3 years	Due in 3 to 4 years	Due in 4 to 5 years	Due beyond 5 years	Total	Total
Financial assets*								
Fixed rate	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Variable rate	2,815.4	0.0	0.0	0.0	0.0	0.0	2,815.4	2,346.8
Financial liabilities**								
Fixed rate	(588.3)	(328.0)	(480.3)	(345.3)	(434.4)	(2,461.1)	(4,637.4)	(4,339.3)
Variable rate	(144.0)	(52.8)	(1.2)	(0.2)	(0.2)	(0.8)	(199.2)	(342.2)
Net exposure								
Fixed rate	(588.3)	(328.0)	(480.3)	(345.3)	(434.4)	(2,461.1)	(4,637.4)	(4,339.3)
Variable rate	2,671.4	(52.8)	(1.2)	(0.2)	(0.2)	(8.0)	2,616.2	2,004.6

<sup>\*</sup> Financial assets: cash and marketable securities.

The following table shows the sensitivity of net debt costs to changes in interest rates, before hedging instruments:

	December 3	31, 2023	December 31, 2022		
(in € millions)	Impact on profit before tax	Impact on equity before tax	Impact on profit before tax	Impact on equity before tax	
Impact of a 100-bps increase in interest rates	24.5	24.5	18.9	40.4	
Impact of a 100-bps decrease in interest rates	(24.5)	(24.5)	(18.9)	(40.4)	

The impact on profit before tax of a 100-basis point increase in interest rates would result in a gain of €24.5 million due to a net positive variable-rate exposure. Conversely, the impact

on profit before tax of a 100-basis point decrease in interest rates would result in a loss of €24.5 million.

# NOTE 5.1.2.2 Foreign currency risk

The Group operates in international markets and is therefore exposed to risks through its use of several different currencies.

When relevant, "natural" hedges are preferred. If required, when the acquisition of an asset is financed using a currency other than the functional currency of the country concerned, the Group may enter into forward contracts to hedge its foreign currency risk.

As of December 31, 2023, the Group has set up forward contracts in US dollars, Australian dollars, Singaporean dollars, British pounds, Mexican pesos, Chinese yuan, Polish zloty and Czech koruna which are accounted for in the balance sheet at their fair value.

The following table shows the breakdown of net debt (excluding debt issuance costs) by reporting currency:

	December 31, 2023					December 31, 2022	
(in € millions)	Financial assets*	Financial liabilities**	Net exposure before hedging	Hedging	Net exposure after hedging	Net exposure after hedging	
Euro	2,192.0	(4,299.9)	(2,107.9)	(255.8)	(2,363.7)	(2,620.2)	
US dollar	337.7	(388.3)	(50.6)	52.4	1.8	(107.4)	
Other currencies	285.7	(148.4)	137.3	203.4	340.7	392.9	
TOTAL	2,815.4	(4,836.6)	(2,021.2)	0.0	(2,021.2)	(2,334.7)	

<sup>\*</sup> Financial assets: cash and marketable securities.

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<sup>\*\*</sup> Financial liabilities: borrowings (excluding debt issuance costs).

<sup>\*\*</sup> Financial liabilities: borrowings (excluding debt issuance costs).



The following table shows the sensitivity of gross debt to changes in the exchange rate of the euro against other currencies, before hedging instruments:

	December 3	31, 2023	December 3	31, 2022
	Impact on profit before tax	Impact on equity before tax	Impact on profit before tax	Impact on equity before tax
(in € millions)	10% inci	rease	10% incr	ease
US dollar	0.0	38.6	0.0	39.9
Other currencies	(0.1)	14.6	0.2	9.4
	December 3	31, 2023	December 31, 2022	
	Impact on profit before tax	Impact on equity before tax	Impact on profit before tax	Impact on equity before tax
(in € millions)	10% dec	rease	10% deci	ease
US dollar	0.0	(35.1)	0.0	(36.3)
Other currencies	0.1	(13.3)	(0.2)	(8.5)

Operating assets and liabilities break down as follows by reporting currency:

		December 31, 2022		
(in € millions)	Current operating assets excluding taxes	Current operating liabilities excluding taxes	Net exposure	Net exposure
Euro	818.8	951.9	(133.1)	(77.6)
US dollar	812.0	523.3	288.7	447.7
Other currencies	864.3	503.3	361.0	406.8
TOTAL	2,495.1	1,978.5	516.6	776.9

The table below presents the breakdown of net sales and operating expenses by reporting currency as of December 31, 2023:

(in € millions)	Net sales		Operating expenses	
Euro	2,961.5	35.2%	2,180.6	32.0%
US dollar	3,197.3	38.0%	2,634.9	38.6%
Other currencies	2,258.1	26.8%	2,009.8	29.4%
TOTAL	8,416.9	100.0%	6,825.3	100.0%

When relevant, natural hedges are also set up by matching costs and revenues in each of the Group's operating currencies. Residual amounts are hedged by options to limit the Group's exposure to fluctuations in the main currencies concerned. These hedges are for periods of less than 18 months.

The Group estimates that, all other things being equal, a 10% increase in the exchange rate of the euro against all other

currencies would have resulted in 2023 in a decrease in net sales of approximately €496 million (€502 million in 2022) and a decrease in operating profit of approximately €74 million (€91 million in 2022), while a 10% decrease would have resulted in 2023 in an increase in net sales of approximately €546 million (€552 million in 2022) and an increase in operating profit of approximately €81 million (€100 million in 2022).

# NOTE 5.1.2.3 Commodity risk

The Group is exposed to commodity risk arising from changes in the price of raw materials, mainly plastics and metals (steel, copper, brass, aluminium). Raw materials consumption (except components) amounted to around €712 million in 2023.

A 10% increase in the price of the above-mentioned consumption would theoretically feed through to around a €71 million increase in annual purchasing costs. The Group believes that it could, circumstances permitting, raise the prices of its products to offset the adverse impact of any such increases over the long term.

Additionally, the Group can set up specific derivative financial instruments (options) for limited amounts and periods to hedge part of the risk of an unfavorable change in copper

and certain other raw material prices. The Group did not set up any such hedging contracts in 2023.

#### NOTE 5.1.2.4 Credit risk

As explained in Note 2.2, a substantial portion of Group revenue is generated with two major distributors. Other revenue is essentially derived from distributors of electrical products but sales are diversified due to the large number of customers and their geographic dispersion. The Group actively manages its credit risk by establishing regularly

reviewed individual credit limits for each customer, constantly monitoring collection of its outstanding receivables and systematically chasing up past due receivables. In addition, the situation is reviewed regularly with the Corporate Finance Department. When the Group is in a position to do so, it can resort to either credit insurance or factoring.

# NOTE 5.1.2.5 Counterparty risk

Financial instruments that may potentially expose the Group to counterparty risk are principally cash equivalents, short-term investments and hedging instruments. These assets are placed with well-rated financial institutions or corporates with the aim of fragmenting the exposure to these counterparties.

Those strategies are decided and monitored by the Corporate Finance Department, which ensures a regular follow up of ratings and credit default swap rates of these main counterparties.

# NOTE 5.1.2.6 Liquidity risk

The Group considers that managing liquidity risk depends primarily on having access to diversified sources of financing as to their origin and maturity. This approach represents the basis of the Group's financing policy. The total amount of net financial debt (€2,005.9 million as of December 31, 2023) is fully financed by financing facilities expiring at the earliest in 2024 and at the latest in 2032. The average maturity of gross debt is 4.5 years.

Legrand is rated "A-" with a stable outlook by Standard & Poor's.

Rating agency	Long-term debt	Outlook
S&P	A-	Stable

#### NOTE 5.2 Climate issues

The Group aims to contribute to the fight against climate change by reducing its carbon footprint and providing its customers with innovative and sustainable solutions. To this end, it leverages a strategy based on four main focus areas:

improving the energy efficiency of its sites, using renewable energies, engaging its suppliers to reduce their greenhouse gas (GHG) emissions, and deploying energy efficiency solutions for its customers.

# **NOTE 5.2.1 Climate commitments**

For many years, the Group has set up ambitions to reduce its environmental impact. In 2021, Legrand committed to achieving carbon neutrality by 2050 and had its targets for reducing greenhouse gas emissions by 2030 (versus 2019) validated by the Science Based Targets initiative (SBTi):

- a 50% reduction in Scope 1&2 GHG emissions,
- a 15% reduction in Scope 3 GHG emissions.

To achieve these medium and long-term ambitions, the Group is developing multi-year CSR Roadmaps with specific reduction targets, aligned with the medium SBTi trajectory (2030) and its long-term engagement (2050). The roadmaps will spread the target-related costs over time.

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# — Consolidated financial information concerning the Group's assets, liabilities, financial position and results

Consolidated financial statements in accordance with IFRS for the years ended December 31, 2023 and December 31, 2022

The 2022-2024 CSR Roadmap, launched in March 2022, includes a climate pillar with specific commitments to reducing greenhouse gas emissions:

- a 10% reduction per year in Scope 1&2 greenhouse gas emissions over the duration of the roadmap;
- a commitment by the 250 key suppliers with the greatest carbon impact on the Group (Scope 3) to reduce their CO<sub>2</sub> emissions by an average of 30% by 2030 during the roadmap.

In October 2022, Legrand announced its ambition to reduce Group-level energy consumption at a faster rate, by 15% by the end of 2023 compared to 2021 (on a comparable scope basis). Its initial objective within the 2022-2024 CSR Roadmap was to reduce its consumption by 8% compared to 2021.

By the end of 2023, Legrand had achieved this objective with a decrease of 17%.

The Group's financing reflects Legrand's non-financial and climate commitments with:

- a pioneering multi-currency syndicated loan, the margin of which has been partly linked to the CSR Roadmaps' yearly success rate since 2019,
- an inaugural, 10-year sustainability-linked bond issue successfully launched in 2021 and indexed to the Group's SBTi-validated 2030 targets for reducing Scope 1, 2 & 3 greenhouse gas emissions. In 2023, Legrand carried out a second bond issue with a 6-year maturity, indexed to its suppliers' commitment on the carbon trajectory and its ambitions in terms of gender diversity by 2024.

# NOTE 5.2.2 Climate change challenges faced by the Group

#### Physical risks

To assess Legrand's exposure to physical climate-related risks more effectively, a scenario analysis was performed for its top 100 sites in 2021. The analysis focused on:

- exposure to extreme events (major coastal, river and surface water flooding),
- the impact of climate change on the ability to work at the sites (e.g., in high temperatures).

The results of the study showed that overall, the exposure of Legrand's strategic real estate assets and activities to physical climate-related risks seems to be minimal. Its business is not sensitive to weather conditions and fewer than 10 sites could be exposed to partial coastal or river flooding as part of a 100-year flooding event.

Mitigation action is and will be considered, to address all relevant points identified.

A new study was launched with AXA Climate to review all of Legrand's physical and financial climate-related risks, for its sites and the main suppliers in its value chain. The findings of this study will be integrated in 2024 as part of the European corporate sustainability reporting directive (double materiality approach).

#### **Opportunities**

In response to the climate emergency and changing needs, the Group provides a wide range of (connected and standard) solutions for controlling energy consumption in all types of buildings.

Sales from energy efficiency programs represented approximately 24% of net sales in 2023.

### Regulatory challenges

The regulatory landscape is evolving to integrate climate change, especially the new European corporate sustainability reporting directive.

The regulations to which the Group is subject do not currently entail any risk for its business or financial situation.

Climate change regulations are driving demand for Group products.

# NOTE 5.2.3 Accounting and financial implications

The Group's current exposure to the consequences of climate change is limited. Accordingly, the impact of climate change on its financial statements is currently not material.

To meet its climate commitments, the Legrand Group is deploying additional resources, with no material impact on its financial model at this stage.

The short- and medium-term effects have been integrated into the Group's strategic plans, on the basis of which

impairment tests on indefinite life intangible assets are carried out (Note 3.2). The long-term effects of these changes are not quantifiable to date.

The Group's studies and other work have not led to any other impacts on assets and are not likely to call into question the fair value measurement methods or the associated sensitivity tests.

# **NOTE 5.3 Related-party information**

The only individuals qualifying as related parties within the meaning of IAS 24 are the corporate officers who serve on the Executive Committee and the Chairman of the Board of Directors.

Compensation and benefits provided to the members of the Executive Committee and to the Chairman of the Board of Directors for their services are detailed in the following table:

	12 month	12 months ended	
(in € millions)	December 31, 2023	December 31, 2022	
Compensation (amounts paid during the period)	10.9	11.3	
out of which fixed compensation	5.3	5.5	
out of which variable compensation	5.4	5.6	
out of which other short-term benefits (1)	0.2	0.2	
Long-term compensation (charge for the period) (2)	5.5	5.1	
Termination benefits (charge for the period)	0.0	0.0	
Pension and other post-employment benefits (charge for the period) (3)	0.1	(0.2)	

- (1) Other short-term benefits include benefits in kind.
- (2) As per the equity-settled benefit plans described in Note 4.2.1, with a 100% pay-out rate assumption.
- (3) Change in the obligation's present value (in accordance with IAS 19).

#### NOTE 5.4 Off-balance sheet commitments

### Financial guarantees

(in € millions)	December 31, 2023	December 31, 2022
Guarantees given to banks	92.0	124.4
Guarantees given to other organizations	64.9	64.1
TOTAL	156.9	188.5

Most of these guarantees are given by the Company to banks for Group subsidiaries located outside of France.

# NOTE 5.5 Claims and contingent liabilities

The Group is involved in a number of claims and legal proceedings arising in the normal course of business. In the opinion of management, all such matters have been adequately provided for, being specified that no provision is recorded for claims and legal proceedings for which the Group considers that the provision recognition criteria under IFRS are not met.

On July 4, 2022, Legrand received a statement of objections (notification de griefs) from the French Competition Authority (Autorité de la concurrence), concerning the derogation mechanism with its distributors on the French market. Legrand is committed to strictly complying with all applicable legislation and intends to fully exercise its rights in the upcoming proceedings.

As part of the investigation of the derogation mechanism on the French market, one of Legrand's French entities has been indicted and ordered to provide security in the amount of €80.5 million.

Neither this indictment nor the ordering of this security mean that Legrand will ultimately be found guilty of any wrongdoing.

Legrand rejects that these proceedings have any merit and intends to vigorously demonstrate that its trade policy is in full compliance with the applicable law.

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# **NOTE 5.6 Statutory Auditors' fees**

The total amount of Statutory Auditors' fees invoiced to the Group in 2023 can be detailed as follows:

(in thousand euros excluding taxes)		PricewaterhouseC	Coopers Audit SAS	Ma	zars & associates
Statutory audit and related services	745	75%		638	81%
Non-audit services	246	25%		145	19%
TOTAL	991	100%		783	100%

# NOTE 5.7 Subsequent events

The Group has announced the acquisition of ZPE Systems, Inc. in the United States.

ZPE Systems is a leading American specialist in serial console servers that enable remote access and management of network IT equipment in datacenters.

Based in Fremont, California, ZPE Systems employs over 140 people, reporting annual sales of more than \$80 million.

# NOTE 5.8 Key figures reconciliation

# Reconciliation of adjusted operating profit with profit for the period:

	12 months ended	
(in € millions)	December 31, 2023	December 31, 2022
Profit for the period	1,148.5	999.5
Share of profits (losses) of equity-accounted entities	0.0	0.0
Income tax expense	401.1	383.8
Exchange (gains) / losses	8.6	0.4
Financial income	(87.6)	(45.8)
Financial expense	121.0	108.6
Operating profit	1,591.6	1,446.5
i) Amortization & depreciation of revaluation of assets at the time of acquisitions, other P&L impacts relating to acquisitions and ii) impacts related to disengagement from Russia (impairment of assets and effective disposal)	178.6	226.8
Impairment of goodwill	0.0	28.2
Adjusted operating profit	1,770.2	1,701.5

# Reconciliation of adjusted net profit attributable to the Group with net profit attributable to the Group:

	12 mont	12 months ended	
(in € millions)	December 31, 2023	December 31, 2022	
Adjusted net profit attributable to the Group	1,203.1	1,146.6	
Impacts related to impairment of assets in Russia		(147.1)	
Impacts related to the effective disposal of Russian operations	(54.6)		
Net profit attributable to the Group	1,148.5	999.5	

# Reconciliation of cash flow from operations, free cash flow and normalized free cash flow with profit for the period:

	12 mont	12 months ended	
(in € millions)	December 31, 2023	December 31, 2022	
Profit for the period	1,148.5	999.5	
Adjustments for non-cash movements in assets and liabilities:			
Depreciation, amortization and impairment	373.9	416.0	
Changes in other non-current assets and liabilities and long-term deferred taxes	15.2	80.9	
Unrealized exchange (gains)/losses	4.8	(7.1)	
(Gains)/losses on sales of assets, net	44.1	(0.6)	
Other adjustments	14.0	(4.1)	
Cash flow from operations	1,600.5	1,484.6	
Decrease (Increase) in working capital requirement	235.9	(248.4)	
Net cash provided from operating activities	1,836.4	1,236.2	
Capital expenditure (including capitalized development costs)	(253.3)	(205.7)	
Net proceeds from sales of fixed and financial assets	1.7	5.0	
Free cash flow	1,584.8	1,035.5	
Increase (Decrease) in working capital requirement	(235.9)	248.4	
(Increase) Decrease in normalized working capital requirement	(22.2)	(73.5)	
Normalized free cash flow	1,326.7	1,210.4	

# Reconciliation of EBITDA with profit for the period:

	12 months ended	
(in € millions)	December 31, 2023	December 31, 2022
Profit for the period	1,148.5	999.5
Share of profits (losses) of equity-accounted entities	0.0	0.0
Income tax expense	401.1	383.8
Exchange (gains) / losses	8.6	0.4
Financial income	(87.6)	(45.8)
Financial expense	121.0	108.6
Operating profit	1,591.6	1,446.5
Depreciation and impairment of tangible assets	203.9	237.6
Amortization and impairment of intangible assets (including capitalized development costs)	166.2	146.6
Impairment of goodwill	0.0	28.2
EBITDA	1,961.7	1,858.9

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# Calculation of net financial debt:

	12 months ended		
(in € millions)	December 31, 2023	December 31, 2022	
Short-term borrowings	732.3	651.3	
Long-term borrowings	4,089.0	4,014.4	
Cash and cash equivalents	(2,815.4)	(2,346.8)	
Net financial debt	2,005.9	2,318.9	

# Calculation of working capital requirement:

(in € millions)	December 31, 2023	December 31, 2022
Trade receivables	969.9	958.1
Inventories	1,222.3	1,357.4
Other current assets	302.9	255.4
Income tax receivables	192.7	120.5
Deferred tax assets / (liabilities) reversing in the short term	108.4	103.5
Trade payables	(936.5)	(852.5)
Other current liabilities	(888.1)	(795.1)
Income tax payables	(61.9)	(48.6)
Short-term provisions	(153.9)	(146.4)
Working capital required	755.8	952.3

# 8.2 - Statutory Auditors' report on the consolidated financial statements for the year ended December 31, 2023

This is a free translation into English of the Statutory Auditors' report issued in French and is provided solely for the convenience of English-speaking readers. This report includes information specifically required by European regulations or French law, such as information about the appointment of Statutory Auditors. This report should be read in conjunction with, and construed in accordance with, French law and professional auditing standards applicable in France.

To the Annual General Meeting of Legrand,

#### **OPINION**

In compliance with the engagement entrusted to us by your Annual General Meeting, we have audited the accompanying consolidated financial statements of Legrand for the year ended December 31, 2023.

In our opinion, the consolidated financial statements give a true and fair view of the assets and liabilities and of the financial position of the Group as of December 31, 2023, and of the results of its operations for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

The audit opinion expressed above is consistent with our report to the Audit Committee.

#### **BASIS FOR OPINION**

#### **Audit Framework**

We conducted our audit in accordance with professional standards applicable in France. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our responsibilities under those standards are further described in the "Statutory Auditors' Responsibilities for the Audit of the Consolidated Financial Statements" section of our report.

#### Independence

We conducted our audit engagement in compliance with the independence rules provided for in the French Commercial Code (*Code de commerce*) and the French Code of Ethics (*Code de déontologie*) for statutory auditors, for the period from January 1, 2023 to the date of our report, and, in particular, we did not provide any non-audit services prohibited by Article 5(1) of Regulation (EU) No. 537/2014.

Furthermore, we provided the following non-audit services to your Company and its controlled undertakings during the financial year that are not disclosed in the management report or in the notes to the consolidated financial statements:

- Mazars & Associés: the verification of the consolidated non-financial performance declaration provided for in Article L.225-102-1 of the French Commercial Code and a technical consultation in relation to regulatory changes;
- PricewaterhouseCoopers Audit: two technical consultations in relation to regulatory changes and due diligence relating to the issuance of a comfort letter as part of the refinancing process.

# **JUSTIFICATION OF ASSESSMENTS - KEY AUDIT MATTERS**

In accordance with the requirements of Articles L.821-53 et R.821-180 of the French Commercial Code relating to the justification of our assessments, we inform you of the key audit matters relating to risks of material misstatement that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period, as well as how we addressed those risks.

These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on specific items of the consolidated financial statements.

# Recoverable amount of goodwill and trademarks with indefinite useful lives

#### Risk identified

As of December 31, 2023, the net carrying amount of Group's intangible assets was chiefly composed of trademarks with indefinite useful lives (€1,408 million) and goodwill allocated by geographical area (€5,476 million).

The Group's management considers that the recoverable amount of these assets is assessed at the level of groups of cash-generating unit (CGUs), which correspond to the level at which the Group monitors performance and allocates resources, as indicated in notes 2.1 and 3.2 to the consolidated financial statements.

These assets are subject to an impairment test annually, as well as each time there are indications of impairment. They may present a risk of impairment linked to internal or external factors, changes which are likely to have an impact on the cash flow forecasts of the CGUs to which these assets are allocated, and consequently on the determination of their recoverable amount.

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# Consolidated financial information concerning the Group's assets, liabilities, financial position and results Statutory Auditors' report on the consolidated financial statements for the year ended December 31, 2023

The methods of the impairment tests and the main assumptions used are presented in notes 3.1.1 and 3.2 to the consolidated financial statements.

These tests are sensitive to the assumptions used, especially those relating to:

- future revenue trends, both in terms of volume and amount and, more generally, the operating cash flows relating to the assets; and,
- the discount rate applied to future cash flows.

We have considered the evaluation of the recoverable value of goodwill and brands with indefinite life as a key point of the audit due to the significant importance of these elements in the accounts of your Group and the high degree of estimation and judgment required from management to determine the assumptions used to perform the impairment tests.

#### Our response

We examined the process implemented by the Group to carry out impairment tests.

We also assessed the consistency of the approach taken by management in terms of grouping the CGUs for impairment testing purposes with the management monitoring system set up by the Group.

We adjusted our audit strategy to take into account the level of the risk of impairment, which varies depending on the group of CGUs.

Our valuation experts carried out an independent analysis of certain key assumptions used by management to perform the tests, in particular those pertaining to the discount rate, the royalty rate and the perpetual growth rate for future cash flows, referring both to external market data and analyses of comparable companies.

We analyzed the consistency of the projected future cash flows with historical data, the budgets drawn up by the Group's management, and our knowledge of the Group's business, supported by interviews with the Group's management control department.

We assessed the sensitivity of the valuations to the main assumptions and tested the mathematical accuracy of the Group's calculations, on a sample basis.

We also assessed the appropriateness of the information provided in the notes to the consolidated financial statements.

# Valuation of disputes and contingent liabilities

### Risk identified

Your Group is involved in several disputes in the normal course of business, competition proceedings, litigation, and investigations with third parties or judicial and/or administrative authorities, including tax authorities.

As indicated in note 5.5 to the consolidated financial statements, the associated risks are either provided for in the balance sheet as liabilities when they meet the recognition criteria of IFRS (notes 4.4 and 4.7) or constitute contingent liabilities.

Because of the potential impact on the consolidated financial statements, the degree of judgment required of management and the uncertainty surrounding the resolution of these proceedings, we considered that the assessment of litigation and contingent liabilities was a key issue in our audit.

### Our response

We have performed a critical review of the litigation, antitrust proceedings, disputes and investigations and the related provisions and contingent liabilities disclosed in the financial statements.

Our work consisted in:

- Examining the procedures implemented by management to identify, assess, and report on all risks and disputes;
- Interviewing the company's general, tax and legal departments (in France and abroad) and analyzing the underlying documentation of the procedures in progress;
- Examining, where appropriate with the assistance of our own specialists, the procedural elements and/or legal or technical opinions issued by external law firms or experts selected by management;
- Assessing the analysis of the probability of occurrence of the risks performed by Management, as well as the assumptions on the basis of which the provisions have been estimated, in light of the corresponding documentation;
- Assessing the appropriateness of the information provided in the notes to the consolidated financial statements.

# **SPECIFIC VERIFICATIONS**

We have also performed, in accordance with professional standards applicable in France, the specific verifications required by laws and regulations of the information presented in the Group management report.

We have no matters to report as to its fair presentation and its consistency with the consolidated financial statements.

We attest that the Group management report includes the consolidated non-financial performance statement required under Article L.225-102-1 of the French Commercial Code. However, in accordance with Article L.823-10 of the French Commercial Code, we have not verified the fair presentation and consistency with the consolidated financial statements of the information given in that statement, which will be the subject of a report by an independent third party.

#### OTHER LEGAL AND REGULATORY VERIFICATIONS OR INFORMATION

## Format of presentation of the consolidated financial statements intended to be included in the annual financial report

We have also verified, in accordance with the professional standard applicable in France relating to the procedures performed by the statutory auditor relating to the annual and consolidated financial statements presented in the European single electronic format, that the presentation of the consolidated financial statements intended to be included in the annual financial report mentioned in Article L.451-1-2, I of the French Monetary and Financial Code (Code monétaire et financier), prepared under the responsibility of the Chief Executive Officer, complies with the single electronic format defined in the European Delegated Regulation No 2019/815 of December 17, 2018. As it relates to consolidated financial statements, our work includes verifying that the tagging of these consolidated financial statements complies with the format defined in the above delegated regulation.

Based on the work we have performed, we conclude that the presentation of the consolidated financial statements intended to be included in the annual financial report complies, in all material respects, with the European single electronic format.

Due to the technical limitations inherent to the block-tagging of the consolidated financial statements according to the European single electronic format, the content of certain tags of the notes may not be rendered identically to the accompanying consolidated financial statements.

We have no responsibility to verify that the consolidated financial statements that will ultimately be included by your company in the annual financial report filed with the AMF are in agreement with those on which we have performed our work.

#### **Appointment of the Statutory Auditors**

We were appointed as statutory auditors of Legrand by the Annual General Meetings held on June 6, 2003, for PricewaterhouseCoopers Audit and on May 31, 2023, for Mazars & Associés.

As of December 31, 2023, Mazars & Associés was in the 1<sup>st</sup> year of its engagement and PricewaterhouseCoopers Audit was in the 21<sup>st</sup> year of uninterrupted engagement, of which 18 years since the securities of the Company were admitted to trading on a regulated market.

## RESPONSIBILITIES OF MANAGEMENT AND THOSE CHARGED WITH GOVERNANCE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless it is expected to liquidate the Company or to cease operations.

The Audit Committee is responsible for monitoring the financial reporting process and the effectiveness of internal control and risk management systems and where applicable, its internal audit, regarding the accounting and financial reporting procedures.

The consolidated financial statements were approved by the Board of Directors.

## STATUTORY AUDITORS' RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

#### Objectives and audit approach

Our role is to issue a report on the consolidated financial statements. Our objective is to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with professional standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As specified in Article L.821-55 of the French Commercial Code, our statutory audit does not include assurance on the viability of the Company or the quality of management of the affairs of the Company.

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## Consolidated financial information concerning the Group's assets, liabilities, financial position and results Statutory Auditors' report on the consolidated financial statements for the year ended December 31, 2023

As part of an audit conducted in accordance with professional standards applicable in France, the statutory auditor exercises professional judgment throughout the audit and furthermore:

- Identifies and assesses the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, designs and performs audit procedures responsive to those risks, and obtains audit evidence considered to be sufficient and appropriate to provide a basis for his opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- Obtains an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control;
- Evaluates the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management in the consolidated financial statements;
- Assesses the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. This assessment is based on the audit evidence obtained up to the date of his audit report. However, future events or conditions may cause the Company to cease to continue as a going concern. If the statutory auditor concludes that a material uncertainty exists, there is a requirement to draw attention in the audit report to the related disclosures in the consolidated financial statements or, if such disclosures are not provided or inadequate, to modify the opinion expressed therein;
- Evaluates the overall presentation of the consolidated financial statements and assesses whether these statements represent the underlying transactions and events in a manner that achieves fair presentation;
- Obtains sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. The statutory auditor is responsible for the direction, supervision, and performance of the audit of the consolidated financial statements and for the opinion expressed on these consolidated financial statements.

#### **Report to the Audit Committee**

We submit a report to the Audit Committee which includes in particular a description of the scope of the audit and the audit program implemented, as well as the results of our audit. We also report, if any, significant deficiencies in internal control regarding the accounting and financial reporting procedures that we have identified.

Our report to the Audit Committee includes the risks of material misstatement that, in our professional judgment, were of most significance in the audit of the consolidated financial statements of the current period and which are therefore the key audit matters that we are required to describe in this report.

We also provide the Audit Committee with the declaration provided for in Article 6 of Regulation (EU) No. 537/2014, confirming our independence within the meaning of the rules applicable in France such as they are set in particular by Articles L.821-27 to L.821-34 of the French Commercial Code and in the French Code of Ethics for statutory auditors. Where appropriate, we discuss with the Audit Committee the risks that may reasonably be thought to bear on our independence, and the related safeguards.

Courbevoie and Neuilly-sur-Seine, February 23, 2024

The Statutory Auditors

French original signed by

Mazars & Associés

**PricewaterhouseCoopers Audit** 

Gaël LAMANT

Camille PHELIZON

Partner

Partner

## 8.3 - Statutory Auditors' fees

		Pw	rC		Mazars (Deloitte in 2022)			
	2023		2022		2023		2022	
(in € thousands excluding taxes)	Amount	%	Amount	%	Amount	%	Amount	%
Statutory audit, certification and review of the parent company and consolidated financial statements								
■ Issuer	392	12%	361	13%	360	14%	380	12%
Fully consolidated subsidiaries	2,252	71%	2,025	74%	2,116	80%	2,493	80%
SUB-TOTAL	2,644	83%	2,386	88%	2,476	94%	2,873	92%
Other services provided by networks to fully consolidated subsidiaries								
Issuer <sup>(1)</sup>	189	6%	0	0%	145	5%	74	2%
Fully consolidated subsidiaries <sup>(2)</sup>	334	11%	333	12%	21	1%	181	6%
SUB-TOTAL	523	17%	333	12%	166	6%	255	8%
TOTAL	3,167	100%	2,719	100%	2,642	100%	3,128	100%

<sup>(1)</sup> These services mainly concern work conducted in connection with comfort letter for bond issues, technical consultations in relation to regulatory changes and assignments to certify information relating in particular to CSR in concordance with article L. 225-102-1 of the French Commercial Code.

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<sup>(2)</sup> These services mainly concern tax compliance review work.

## 8.4 - Dividend distribution policy

The Company may decide to distribute dividends on the recommendation of the Board of Directors and following a decision of its shareholders in a Shareholders' Meeting. However, the Company has no obligation to distribute dividends and the decision on whether or not to recommend the distribution of a dividend and the amount of that dividend will depend on:

- the Company's results and cash flows;
- the Company's financial situation;
- the Company's forecasts;

- the interests of the Company's shareholders;
- the general conditions of the Company's operations; and
- any other factor that the Company's Board of Directors deems relevant.

Notwithstanding the factors listed above, there is no formula for determining the amount of dividend to be distributed. In addition, the French Commercial Code and the Company's Articles of Association limit the Company's right to distribute dividends under certain circumstances.

Dividends distributed in respect of 2020, 2021 and 2022 financial years were as follows:

			Income distribu	ted per snare
Financial year	Number of shares entitled to dividends	Dividend per share	Eligible for the 40% tax relief referred to in Article 158-3, 2° of the French General Tax Code	Not eligible for the 40% tax relief referred to in Article 158-3, 2° of the French General Tax Code
2020	266,157,780 shares each with a par value of €4	€1.42	€1.42	€0
2021	266,267,686 shares each with a par value of €4	€1.65	€1.65	€0
2022	265,260,992 shares each with a par value of €4	€1.90	€1.90	€0

Subject to approval by shareholders in the Shareholders' General Meeting to be held on May 29, 2024, the Company would distribute a dividend of €2.09 per share<sup>(1)</sup> for the 2023 financial year, on June 4, 2024.

## 8.5 - Legal and arbitration proceedings

Legrand is involved in various legal proceedings related to the day-to-day running of its operations. The Group does not expect the outcome of these proceedings to have a material adverse impact on its business, financial position or cash flows, either individually or in aggregate.

With regard to environmental matters and mainly as a result of previous operations of the Group or of companies acquired by the Group, Legrand is the subject of a number of disputes, including complaints and legal action concerning pollution of groundwater and soil caused by emissions and discharges of hazardous substances and waste. New information or future developments, such as changes in the law (or in its interpretation), environmental conditions or

Legrand's operations could, however, result in increased environmental costs and liabilities that could have a material impact on Legrand's results or financial position.

On July 4, 2022, Legrand received a statement of objections (notification de griefs) from the French Competition Authority (Autorité de la concurrence), concerning the derogation mechanism with its distributors on the French market. In addition, in the context of this investigation, one of Legrand's French entities has been indicted and ordered to provide security in the amount of €80.5 million. For more information, please refer to the press releases issued on July 5, 2022 and October 20, 2022.

<sup>(1)</sup> For more information on the composition of the dividend, please refer to resolution 3 of the draft resolutions listed on the Company's website <a href="https://legrandgroup.com">https://legrandgroup.com</a>, in the section 2024 Combined Ordinary and Extraordinary General Meeting.

## 8.6 - Material changes in the Company's financial or trading position

At the date of filing of this Universal Registration Document, there have been no material changes in Legrand's financial or trading position since the publication of the 2023 annual financial statements.

## 8.7 - Material agreements

To the Group's knowledge, other than the agreements entered into in the normal course of business, including those relating to acquisitions, disposals or financing operations mentioned in this Universal Registration Document (for example, the amended 2011 Credit Facility described in Note 4.6 to the consolidated financial statements mentioned in chapter 8 of this Universal Registration Document), there are no other material agreements signed by the companies in the Group in the two years preceding the date of this document, still in force on that date, that include terms giving

rise to an obligation or commitment that could have a material impact on the Group's business, financial position or cash flow.

However, under certain agreements, material commitments and guarantees have been granted by Legrand or its subsidiaries. All these off-balance sheet commitments are set out in Note 5.4 to the consolidated financial statements in this Universal Registration Document.

## 8.8 - Capital expenditure

#### 8.8.1 - Capital expenditure and capitalized development costs

Capital expenditure and capitalized development costs totaled €253.3 million in 2023 (€205.7 million in 2022 and €170.5 million in 2021), representing 3.0% of the Group's

consolidated sales (2.5% in 2022 and 2.4% in 2021). See sections 5.5.1.2 and 5.6 of this Universal Registration Document for further details on these items.

#### 8.8.2 - Investments in equity interests: the Group's primary acquisitions

#### 8.8.2.1 The Group's primary acquisitions in 2023

Legrand continued its acquisitions strategy at a steady pace in 2023, completing the following acquisitions:

- Clamper, Brazilian leader in surge protection devices, used in particular for photovoltaic infrastructures. Based in Belo Horizonte, Clamper has over 600 employees and annual sales of nearly €40 million;
- Teknica, a Chilean specialist notably in UPS (integrated solutions, equipment, services and maintenance) used in
- particular in datacenter and infrastructure solutions. Based in Santiago de Chile, Teknica has nearly 400 employees and generates annual sales of almost €45 million; and
- MSS, a New Zealand company specialized in cable management. Based in Auckland, MSS has around 100 employees and reports annual sales of more than €10 million.

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#### 8.8.2.2 The Group's primary acquisitions in 2022 and 2021

During the 2022 financial year, Legrand made the following acquisitions:

- Emos, the leader in Central and Eastern Europe in electrical installation components. Based in the Czech Republic, Emos has annual sales of around €85 million;
- Usystems, a specialist in datacenter solutions. Usystems' portfolio of cooling solutions and racks helps its clients reduce their datacenter energy bills and therefore their carbon footprint. Founded in 2003 and based in Bedford in the United Kingdom, the company has some 70 employees and recorded annual sales of around €11 million, including 50% stemming in the United States;
- A. & H. Meyer, Germany's leading player in "power in furniture" connectivity solutions for commercial buildings. Based in Dörentrup (Germany), A. & H. Meyer has nearly 200 employees and annual sales of over €20 million;
- Power Control, a British specialist in UPS systems (equipment, services and maintenance). Based in Sheffield (United Kingdom), the company has annual sales of around €15 million and a workforce of over 70;
- Voltadis, a French player in datacenter services. From design to commissioning, including equipment supply and

- installation, Voltadis offers comprehensive support in defining tailored electrical power supply systems for datacenters' grey rooms. Based in Cournon d'Auvergne, France, the company has some 20 employees and annual sales of around €13 million:
- Encelium, a U.S. player in lighting systems for commercial buildings, with a particular focus on energy-efficient, connected products. Based in Boston (Massachusetts) in the U.S., Encelium has annual sales of over \$20 million.

During the 2021 financial year, Legrand made the following acquisitions:

- Ecotap, a front-running Dutch player, specialist in alternating and direct-current charging stations for electric vehicles, offers for homes, businesses and public charging points. Ecotap business represents annual sales of roughly €40 million;
- Ensto Building Systems, a Finnish leader in low voltage. Ensto Building Systems reports an annual sales of about €120 million;
- Geiger, a German specialist in structured cabling for datacenters. Geiger has an annual sales of around €5 million.

## 8.8.3 - The Group's primary acquisitions in 2024 and principal investments in process

In 2024, the Group plans to pursue its strategy of targeted, value-creating acquisitions.

The Group has announced the acquisition of ZPE Systems, Inc. in the United States.

ZPE Systems is a leading American specialist in serial console servers that enable remote access and management of network IT equipment in datacenters.

Based in Fremont, California, ZPE Systems employs over 140 people, reporting annual sales of more than \$80 million.

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## **Additional information**

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9.4.3 - Financial disclosure policy

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## 9.1 - Information about the Company

#### 9.1.1 - Company name

The Company's name is "Legrand".

The trade name and corporate name are identical.

#### 9.1.2 - Place of registration and registration number

The Company is registered in the *Registre du commerce et des sociétés* (Trade and Companies Register) of Limoges (France) under number 421 259 615. Its Legal Entity Identifier (LEI) is 969500XXRPGD7HCAFA90.

#### 9.1.3 - Date and duration of incorporation

The Company was initially incorporated on December 22, 1998, under the form of a *société anonyme* (public limited company). It was converted into a *société par actions simplifiée* (simplified joint-stock company) by an Extraordinary Shareholders' Meeting held on December 5, 2001.

The Company was converted again into a société anonyme by unanimous decision of the shareholders on November 4, 2002.

The Company's life has been extended until February 24, 2105, unless the Company is dissolved early or a further extension takes place.

#### 9.1.4 - Registered office

The Company's registered office is located at 128, avenue du Maréchal de Lattre de Tassigny – 87000 Limoges, France.

The telephone number of the registered office is + 33 (0)5 55 06 87 87.

#### 9.1.5 - Legal form and applicable law

The Company is a *société anonyme* with a Board of Directors. Its Legal Entity Form number is K65D. The Company is mainly governed by the provisions of Book II of the French Commercial Code.

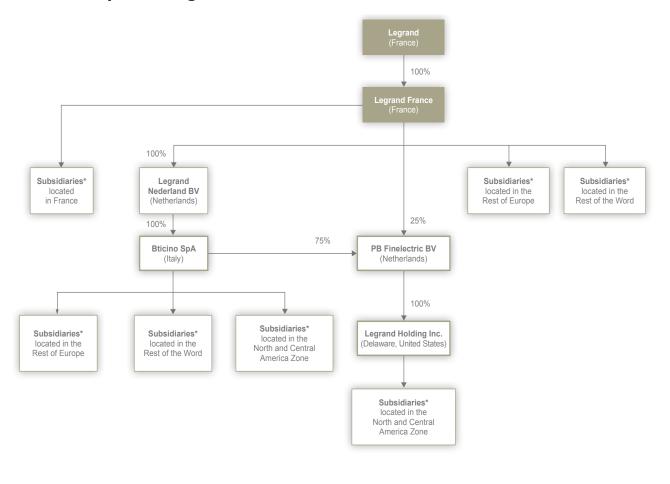
#### 9.1.6 - Website and regulated information

The Company's website address is: https://legrandgroup.com/en.

It is specified that information available on this website is not part of this Universal Registration Document.

The regulated information published during the last 12 months is available on the Company's website <a href="https://legrandgroup.com/en">https://legrandgroup.com/en</a>, in sections "INVESTORS AND SHAREHOLDERS / Regulated information / 2023" and "INVESTORS AND SHAREHOLDERS / Regulated information / 2024".

#### 9.1.7 - Simplified organizational chart



<sup>\*</sup> Subsidiaries are directly owned

#### 9.1.8 - Subsidiaries

The Group comprises the Company and the 225 subsidiaries that it controls. The Group's main subsidiaries are mentioned in the consolidated financial statements presented in chapter 8 (Note 1.4.1) of this Universal Registration Document. The Group consolidates all its main subsidiaries using the full consolidation method.

Legrand (the "Company") and its subsidiaries (collectively "Legrand" or the "Group") are the global specialist in electrical and digital building infrastructures.

The Company is the parent company of the Group. Its business consists in providing general management and financial management services, allowing the management of the Group's operations. Please refer to:

- section 7.4 of this Universal Registration Document for a description of related-party transactions, and
- the management report on the annual financial statements for the year ended December 31, 2022, in Appendix 2 of this Universal Registration Document for the list of

directorships held by the Chief Executive Officer in the Group's subsidiaries.

The payment of dividends by Legrand's main subsidiaries is decided by their respective shareholders' general meetings and is subject to the applicable local laws and regulations. At the date of this Universal Registration Document, the Company had not identified any restrictions that would significantly limit its access to its subsidiaries' cash flows or to the dividends distributed by those subsidiaries.

The main subsidiaries that hold equity interests in the Group are:

#### **BTICINO SPA (ITALY)**

Bticino SpA is a public limited company incorporated under the laws of Italy, which registered office is located at Viale Borri 231, 21100 Varese. Bticino SpA's main activity is designing, manufacturing and marketing electrical products and systems. Bticino SpA joined the Group on July 1, 1989, and is wholly owned by Legrand Nederland BV.

## O 9 — Additional information Share capital

#### **LEGRAND FRANCE (FRANCE)**

Formerly known as Legrand SA, Legrand France is the Group's main operating subsidiary in France. Legrand France is a *société anonyme* (public limited company) incorporated under the laws of France, registered with the Limoges Trade and Companies Register under number 758 501 001. Its registered office is located at 128 avenue du Maréchal de Lattre de Tassigny, 87000 Limoges. Legrand France's main activity is designing and manufacturing products and systems for electrical installations and their components. Legrand France was incorporated on July 21, 1953, and is wholly owned by the Company. Legrand France holds interests in some of the Group's other operating companies, located in France, the rest of Europe and the Rest of the World.

#### **LEGRAND HOLDING INC. (UNITED STATES)**

Legrand Holding Inc. is a company incorporated under the laws of the United States, registered in Delaware. Its registered office is located at 60 Woodlawn Street, West Hartford, CT 06110. Legrand Holding Inc.'s main activity is

the acquisitions of shareholdings in other companies. Legrand Holding Inc. was incorporated on July 18, 1984, and joined the Group on October 31, 1984. It is wholly owned by PB Finelectric BV.

#### **LEGRAND NEDERLAND BV (NETHERLANDS)**

Legrand Nederland BV is a simplified joint-stock company incorporated under the laws of Netherlands, which registered office is located at Van Salmstraat 76, 5281 RS Boxtel. Legrand Nederland BV's main activity is manufacturing and marketing metal cable trays. It was incorporated and joined the Group on December 27, 1972. Legrand Nederland BV is wholly owned by Legrand France.

#### PB FINELECTRIC BV (NETHERLANDS)

PB Finelectric BV is a simplified joint stock company incorporated in the Netherlands, which registered office is located at Van Salmstraat 76, 5281 RS Boxtel. PB Finelectric BV's main activity is taking shareholdings in other companies. It was formed and joined the Group on December 19, 1991. PB Finelectric BV is owned by Bticino SpA at 75% and by Legrand France at 25%.

## 9.2 - Share capital

Unless otherwise indicated, the information presented in this section is accurate as of December 31, 2023.

## 9.2.1 - Subscribed share capital and share capital authorized but not issued

Taking into account the number of shares as of December 31, 2023, the Company's share capital amounted to €1,056,125,168 divided into 264,031,292 shares with a nominal value of €4 each.

At the date of this Universal Registration Document, the Company's share capital stood at 1,048,982,932 euros, divided into 262,245,733 shares with a nominal value of €4 each.

The Company's shares are fully paid up and all of the same class. The shares may be held in registered or bearer form, at the option of the shareholder. They may be registered in individual shareholder accounts in accordance with applicable laws and regulations.

#### 9.2.1.1 Current financial delegations of authority and financial authorizations

At the date of this Universal Registration Document, the Company's Board of Directors held the following financial authorizations granted by shareholders in General Meetings.

Authorizations and delegations of authority granted by Shareholders' Meeting	Duration of the delegation of authority Expiry date	Terms and conditions of the delegation of authority	Use of the delegation of authority during the 2023 financial year
Shareholders' Meeting of Ma	ay 26, 2021		
Authorization to grant existing shares or shares to be issued free of charge to employees and/or corporate officers (resolution 17)	38 months July 26, 2024	Limit: 1.5% of the share capital at the date of the allocation decision	506,455 shares
Shareholders' Meeting of Ma	ay 25, 2022		
Issuances of shares or complex securities, with preferred subscription rights maintained (resolution 18)	26 months July 25, 2024	Total nominal amount of capital increases pursuant to this delegation of authority: may not exceed €200 million (this amount is to be included in the overall nominal limit of €200 million for capital increases through the issuance of shares or securities convertible to equities set by resolution 25 (the "Overall Capital Increase Limit")).	Nil
		Overall nominal amount of bonds and other debt securities that may be issued pursuant to this delegation of authority: may not exceed €2 billion (this amount is to be included in the overall nominal limit for debt securities of €2 billion set by resolution 25 (the "Overall Debt Securities Limit")).	
Issuances, by public offering other than those referred to in article L.411-2, 1° of the French Monetary and	26 months July 25, 2024	Total nominal amount of capital increases pursuant to this delegation of authority: may not exceed €100 million (this amount is to be included in the nominal limit of €100 million set by resolution 20 and in the Overall Capital Increase Limit).	Nil
Financial Code, of shares or complex securities, without preferred subscription rights (resolution 19)		Total nominal amount of debt securities (including bonds) issued pursuant to this delegation of authority: may not exceed €1 billion (this amount is to be included in the limit of €1 billion set by resolution 20 and in the Overall Debt Securities Limit).	
Issuances, by public offering referred to in article L.411-2, 1° of the French Monetary and Financial Code (exprivate placement), of shares or complex securities, without	26 months July 25, 2024	Total nominal amount of capital increases pursuant to this delegation of authority: may not exceed €100 million and the legal limit, <i>i.e.</i> 20% of the Company's share capital (this nominal amount is to be included in the nominal limit of €100 million set by resolution 19 and in the Overall Capital Increase Limit).	Nil
preferred subscription rights (resolution 20)		Total nominal amount of debt securities (including bonds) issued pursuant to this delegation of authority: may not exceed €1 billion (this total nominal amount is included in the limit of €1 billion set by resolution 19 and in the Overall Debt Securities Limit).	
Increase in the amount	26 months	Deadline: within thirty days of the closing date for subscriptions.	Nil
of issuances made with or without preferred subscription	July 25, 2024	Limit: 15% of initial issue.	
rights in the event of excess demand (resolution 21)		Price: same price as that determined for the initial offering.  Compliance with the upper limits applicable to each type of issue decided pursuant to resolutions 18, 19 or 20.	
Capital increase through incorporation of reserves, earnings, premiums or other items (resolution 22)	26 months July 25, 2024	Total nominal amount of capital increases pursuant to this delegation of authority: may not exceed €100 million, being noted that this limit is independent of any of the other limits on issuance of shares and other securities pursuant to delegation of authorities or authorizations granted by the Shareholders' Meeting of May 25, 2022.	Nil
Ibcrease in capital by issuances of shares or complex securities for members of the Company or Group savings plan, without preferred subscription rights (resolution 23)	26 months July 25, 2024	Total nominal amount of capital increases pursuant to this delegation of authority: may not exceed €25 million (this amount is to be included in the nominal limit of €100 million set by resolutions 19 and 20 and in the Overall Capital Increase Limit).	Nil

Authorizations and delegations of authority granted by Shareholders' Meeting	Duration of the delegation of authority Expiry date	Terms and conditions of the delegation of authority	Use of the delegation of authority during the 2023 financial year
Issuances of shares or	26 months	5% of the share capital at the issuance date.	Nil
complex securities as consideration for contributions in-kind to the Company without preferred subscription rights (resolution 24)	July 25, 2024	Total nominal amount of capital increases pursuant to this delegation of authority: included in the nominal limit of €100 million set by resolutions 19 and 20 and in the Overall Capital Increase Limit.	
rights (resolution 24)		Total nominal amount of the debt securities issued pursuant to this delegation of authority: may not exceed €1 billion (this total nominal amount is included in the limit of €1 billion set by resolutions 19 and 20 and in the Overall Debt Securities Limit).	
Shareholders' Meeting of Ma	ay 25, 2022		
Authorization to allow	18 months	Limit: 10 % of the share capital on May 31, 2023	€401,128,145.68
the Company to trade its own shares (resolution 17)	December 1st, 2024	Maximum amount allocated: €2 billion	
own shares (resolution 17)		Maximum purchase price per share: €150 (excluding acquisition costs)	
Authorization to reduce the	18 months	Limit: 10 % of the share capital on 31, 2023	€228,547,978.36
share capital by cancellation of shares (resolution 18)	December 1st, 2024		2,786,454 shares*

In addition, cancellation of 1,785,559 shares by decision of the Board of Directors of February 14, 2024 on the basis of the authorization granted by the Shareholders' Meeting of May 31, 2023.

## 9.2.1.2 Financial delegations of authority and financial authorizations submitted to the Shareholders' Meeting to be held on May 29, 2024

It is proposed to the shareholders to renew the following financial authorizations and delegations of authority during the Shareholders' Meeting to be held on May 29, 2024 (see the draft resolutions on the Company's website https://legrandgroup.com/en, in the section "INVESTORS AND SHAREHOLDERS / Shareholders' meetings / 2024 General Meeting"):

Authorization/delegation of authority	Duration and expiry date	Terms and conditions of the delegation of authority/Maximum nominal amount
Authorization to allow the Company to trade	18 months	Limit: 10% of the share capital on May 29, 2024
its own shares (resolution 15)	November 29, 2025	Maximum amount allocated: €2 billion
		Maximum purchase price per share: €150
Authorization to reduce the share capital	18 months	Limit: 10% of the share capital on May 29, 2024
by cancellation of shares (resolution 16)	November 29, 2025	
Grant of authority to the Board of Directors for	38 months	Limit: (i) 1.5% of share capital on the day the free shares are
the purpose of carrying out one or more free share awards to staff members and/or company officers of the Company or related companies or some of them, with cancellation of shareholders' preferential rights to subscribe to the shares to be issued in relation to the free share awards (resolution 17)	July 29, 2027	granted and (ii) 0.5% of the Company's share capital on the grant date per year
Issue of shares or complex securities, with	26 months	Total nominal amount of capital increases carried out under
preferential subscription rights (resolution 18)	July 29, 2026	the authorization: may not exceed €200 million (this amount is deducted from the total nominal ceiling of €200 million for capital increases through the issue of shares or securities giving access to the capital (the "Global Capital Increase Ceiling")).
		Total nominal amount of debt securities (including bonds) likely to be issued by virtue of the delegation: may not exceed €2 billion (this amount is deducted from the total nominal ceiling for debt securities of €2 billion (the <b>"Global Debt Securities Ceiling"</b> )).

Authorization/delegation of authority	Duration and expiry date	Terms and conditions of the delegation of authority/Maximum nominal amount
Issuance, by way of public offering other than those referred to in article L.411-2, 1° of the French Monetary and Financial Code, of shares or complex securities, with cancellation of	26 months <sup>1</sup> July 29, 2026	Total nominal amount of capital increases carried out under the authorization: may not exceed €100 million (this amount is deducted from the nominal ceiling of €100 million set out in resolution no.20 and from the Global Capital Increase Ceiling).
preferential subscription rights (resolution 19)		Total nominal amount of debt securities (including bonds) likely to be issued by virtue of the delegation: may not exceed €1 billion (this amount is deducted from the €1 billion nominal ceiling in resolution no. 20 and from the Global Debt Securities Ceiling).
Issuance, by way of public offering as refered to in Article L.411-2, 1° of the French Monetary and Financial Code, of shares or complex securities, without preferential subscription	26 months July 29, 2026	Total nominal amount of capital increases carried out under the authorization: may not exceed €100 million (this amount is deducted from the €100 million nominal ceiling in resolution no. 19 and from the Global Capital Increase Ceiling).
rights (resolution 20)		Total nominal amount of debt securities (including bonds) likely to be issued by virtue of the delegation: may not exceed €1 billion (this amount is deducted from the nominal ceiling of €1 billion in resolution no. 11 and from the Global Debt Securities Ceiling).
Increase in the amount of issuances carried out with or without preferred subscription rights in the event of excess demand (resolution 21)	26 months July 29, 2026	Deadline: in accordance with the laws and regulations applicable on the issue date (i.e., within 30 days of the close of the subscription period).
		Limit: in accordance with the laws and regulations applicable on the issue date ( <i>i.e.</i> , up to 15% of the initial issue, at the same price as the initial issue).
Share capital increase by incorporation of reserves, earnings, premiums or other items	26 months July 29, 2026	Total nominal amount of capital increases carried out under the authorization: may not exceed €100 million.
which may be capitalized under the applicable regulations (resolution 22)	July 29, 2020	This ceiling is independent of any other ceiling relating to issues of equity securities and other securities authorized or delegated by the Shareholders' Meeting of May 29, 2024.
Delegation of authority granted to the Board of Directors to decide to issue shares or complex securities to members of a Company or Group savings plan, without shareholders' preferential subscription rights (resolution 23)	26 months July 29, 2026	Total nominal amount of capital increases carried out under the authorization: may not exceed €25 million (this amount is deducted from the nominal ceiling of €100 million in resolutions 19 and 20 and from the Global Capital Increase Ceiling).
Issuance of shares or complex securities	26 months	5% of share capital at the time of issue
as consideration for contributions in kind granted to the Company, with shareholders' preferential subscription rights waived in favor of the holders of the shares or securities constituting the contribution in kind (resolution 24)	July 29, 2026	Total nominal amount of capital increases carried out under the authorization: may not exceed 5% of the share capital at the time of issue (this amount is deducted from the nominal ceiling of €100 million set out in resolutions no. 19 and 20 and from the Global Capital Increase Ceiling).
		Total nominal amount of debt securities (including bonds) that may be issued under the authorization: 5% of the share capital at the time of issue (this amount is deducted from the nominal ceiling of €1 billion in resolution no. 19 and 20 and from the Global Debt Securities Ceiling).

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#### 9.2.2 - Acquisition by the Company of its own shares

#### 9.2.2.1 Current share buyback program

#### Implementation of the authorization granted by the Combined Shareholders' Meeting dated May 31, 2023

The Shareholders' Meeting dated May 31, 2023, authorized the Board of Directors, with the option of sub-delegation, to buy back the Company's shares. Pursuant to this authorization, the Company implemented a share buyback program.

Transaction	Duration of the authorization and expiry date	Maximum amount (in millions of euros)	Maximum number of shares
Share buyback program (resolution 17)	18 months December 1, 2024	2,000	10 % of the Company's share capital as of May 31, 2023 at the maximul price of €150 per share (excluding purchase expenses)

The Company has purchased a certain number of its shares pursuant to this share buyback program and previous programs.

The Company has entered into a liquidity agreement with a financial institution for its shares listed on the Euronext $^{\text{TM}}$  Paris market. This agreement complies with the AMF decision of June 22, 2021, on the renewal of liquidity agreements relating to equity securities as an accepted market practice.

During financial year 2023, the Company purchased a total of 1,659,052 shares at a total acquisition price of €143,180,955 under the share buyback program (*i.e.* €61,810,266.69 under the share buyback program implemented pursuant to authorization granted by the Shareholders' Meeting of May 25, 2022, and €81,370,688.80 under the share buyback program implemented pursuant to the authorization granted by the Shareholders' Meeting of May 31, 2023). The Company sold 1,743,476 shares for a total value of €150,288,141.

As of December 31, 2023, the balance of the liquidity agreement amounts to 26,806 shares.

Excluding the liquidity agreement, the Company bought back 5,087,013 shares for a total amount of €445,110,456 and at an average price of €87.50 per share, it is specified that transaction fees amounted to €1,337,389.

The Company transferred 502,172 shares to employees under performance share plans.

As of December 31, 2023, the Company held 1,863,478 shares with a nominal value of €4 each, *i.e.* €7,453,912, representing 0.7% of its share capital. The total value of these shares, valued at market share price at the date of the purchase is €166,973,825.

Excluding the liquidity agreement and shares bought for cancellation, the Company held 51,113 shares as of December 31, 2023, at a total acquisition price of €4,435,956 and a nominal value of €204,452.

#### Description of the current share buyback program

The description of the current share buyback program is available on the Company's website <a href="www.legrandgroup.com/en">www.legrandgroup.com/en</a>, in the section "INVESTORS AND SHAREHOLDERS / Regulated information / 2023 / Share buy-back program".

## 9.2.2.2 New share buyback program to be submitted for approval at the Shareholders' Meeting

The draft resolutions adopted by the Company's Board of Directors on March 20, 2024 provide for the renewal of the authorization for the share buyback program, subject to a limit of 10% of the share capital and a total amount of €2,000 million, with a maximum purchase price of €150 per share. It will be submitted to shareholders for approval at the Shareholders' Meeting of May 29, 2024.

The draft resolutions can be consulted on the Company's website <a href="https://legrandgroup.com/en">https://legrandgroup.com/en</a>, in the section "INVESTORS AND SHAREHOLDERS / Shareholders' meetings / 2024 General Meeting".

#### 9.2.3 - Other securities giving access to share capital

At the date of registration of this Universal Registration Document there are no securities, other than shares, giving access to the Company's share capital.

#### 9.2.4 - Changes in share capital

In 2023, the Company's share capital was reduced by a total nominal amount of €11,145,816 by the cancellation of 2,786,454 shares.

Changes in the share capital over the last three financial years as of the date of this Universal Registration Document are summarized in the table below:

Type of transaction	Date of Board decision	Number of shares issued/ cancelled	Nominal value (in euros)	Issue premium (in euros)	Share capital (in euros)	Count of shares	Nominal value (in euros)
Exercise of stock options	02/09/2021	436,618(1)	1,746,472	7,474,900	1,069,790,984	267,447,746	4
Cancellation of shares	02/09/2022	(630,000)	(2,520,000)	(47,307,842)	1,067,270,984	266,817,746	4
Cancellation of shares	07/28/2023	(1,738,001)	(6,952,004)	(142,784,798)	1,060,318,980	265,079,745	4
Cancellation of shares	11/07/2023	(1,048,453)	(4,193,812)	(85,763,180)	1,056,125,168	264,031,292	4
Cancellation of shares	02/14/2024	(1,785,559)	(7,142,236)	(152,857,700)	1,048,982,932	262,245,733	4

<sup>(1)</sup> These 436,618 new shares were issued in 2020 following the exercise of stock options.

#### 9.2.5 - Pledges, guarantees and security interests

As of the date of registration of this Universal Registration Document, and to the Company's knowledge, no pledges, guarantees, or security interests had been granted on the Company's shares.

#### 9.2.6 - Number of voting rights

As of December 31, 2023, the Company's share capital was made of 264,031,292 shares corresponding to 264,031,292 theoretical voting rights and 262,167,814 exercisable voting rights, excluding shares held in treasury, which are stripped of voting rights.

As of February 29, 2024, the Company's share capital was made of 262,245,733 shares, corresponding to 262,245,733 theoretical voting rights and 261,948,510 exercisable voting rights, less treasury shares stripped of voting rights.

## 9.3 - Memorandum and Articles of Association

#### 9.3.1 - Corporate purpose

In accordance with article 2 of the Articles of Association, the corporate purpose of the Company, directly or indirectly, in all countries, is:

- to purchase, subscribe, sell, own or transfer shares or other negotiable securities in any companies,
- to provide any services, particularly in the areas of human resources, information technology, management, communication, finance, law and marketing, and to make purchases for its subsidiaries and direct or indirect investments,
- and generally, to enter into any transactions, whether of a financial, commercial, industrial or private nature, and whether relating to real or personal property, which may be directly or indirectly associated with the corporate object set out above and with any similar or connected objects, and which are such as may directly or indirectly promote the objectives of the Company and its growth, development or corporate assets.

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#### 9.3.2 - Administration and management

For a description of the rules governing the composition, organization, and operation of the Company's administrative and management bodies, please refer to chapter 6.1 of this Universal Registration Document.

#### 9.3.3 - Rights, privileges, and restrictions attached to shares

Shares shall be freely negotiable and may be transferred from one account to another in accordance with the legal and regulatory provisions.

Subject to the applicable legal and regulatory restrictions, each member of the General Meeting shall be entitled to a number of votes equal to the number of shares that he owns or represents. In line with the option provided for under Article L. 22-10-46 of the French Commercial Code, fully paid-up shares which have been in registered form for at least two years in the name of the same shareholder shall not enjoy double voting rights.

In the event that new shares are not fully paid-up at the time of their issue, cash calls will be made on dates determined by the Board of Directors, with 15 days' notice, by means of announcements inserted in one of the legal announcements' journals in the place where the registered office is situated, or by registered letter with proof of receipt requested. Every payment in respect of shares subscribed for will be recorded in the form of a note inserted in the registered account opened in the name of the subscriber concerned. Any late payment shall automatically incur interest payable to the Company at the legal interest rate with effect from its due date, without the necessity for any formal notice or legal claim, and without prejudice to any personal action that the Company may bring against the defaulting shareholder and any enforcement measures provided by law.

Each share shall confer rights of ownership in identical proportions in respect of the Company's assets and upon the division of profits and liquidation surpluses, subject to the creation of preference shares.

Shares shall be indivisible as regards the Company, which shall therefore recognize only one owner per share. Joint owners must be represented by a single person as regards to the Company. In the event of separation of the legal and beneficial ownership of a share, the voting right attached thereto shall belong to the beneficial owner for Ordinary General Meetings and to the legal owner for Extraordinary General Meetings.

A shareholder's heirs, creditors, agents or assigns shall not be entitled on any grounds whatever to attach the goods and assets of the Company, to apply for their distribution, or to interfere in any way whatever in the Company's administration.

In order to exercise their rights, they must rely on the Company's balance sheet and on the decisions of the General Meeting.

Whenever it is necessary to own several shares to exercise any right, and particularly in the event of the conversion or allocation of shares by way of transactions such as capital consolidations, increases or reductions, whether in cash or by the incorporation of reserves or by way of merger or in any other manner, owners of individual shares or shares whose number is lower than that required shall not have any rights against the Company. In such circumstances shareholders must make their own arrangements to purchase, sell or group together the necessary number of shares or rights.

The Company shall keep itself informed of the composition of the body of shareholders under the conditions provided by law. In this respect, the Company shall use all legal measures provided for the identification of the owners of securities conferring an immediate or future right to vote at its shareholders' meetings.

#### 9.3.4 - Amendment of the rights attached to shares

Insofar the Company's Articles of Association do not provide specific provisions, any amendment to the rights attached to shares is subject to the provisions of applicable law.

#### 9.3.5 - Shareholders' General Meetings

#### 9.3.5.1 Participation in Shareholders' General Meetings

Subject to the restrictions provided by law and regulations, every shareholder shall be entitled to attend General Meetings and to

take part in the deliberations whether personally or through a proxy, regardless of the number of shares that he owns.

The right to attend General Meetings, in any form whatsoever, is conditional upon the accounting registration or book-entry transfer in the name of the shareholder or the authorized intermediary registered on his behalf, under the conditions and within the time limits provided for in current legislation.

Any shareholder wishing to vote by post or by proxy must have filed a proxy voting form, postal voting form or equivalent single document at the registered office or at any other place indicated in the notice of meeting within the time limits and according to the conditions provided for in current

legislation. The Board of Directors may, for any General Meeting, shorten this period by way of a general decision for the benefit of all shareholders.

In the event of a decision to this effect by the Board of Directors, mentioned in the notice of meeting, shareholders may, subject to the conditions and time limits provided by law and regulations, send their proxy form and postal voting form by any means of telecommunication, including electronic means, that allow their identification and whose nature and conditions are determined by current legislation.

#### 9.3.5.2 Convening Shareholders' General Meetings

General Meetings are convened in the manner provided by law. Meetings are held at the registered office or at any other place in France or abroad specified in the notice of meeting.

#### 9.3.5.3 Conduct of Shareholders' General Meetings

Shareholders' General Meetings are chaired by the Chairman of the Board of Directors, or failing that, by the Vice Chairman, or failing that, by a member of the Board of Directors specially nominated for that purpose by the Board. In default, the General Meeting shall elect a Chairman itself.

If the Board of Directors so permits in the notice of a General Meeting, any shareholder may participate in that meeting by

videoconferencing or by electronic means of telecommunication or transmission under the conditions provided by the current law and regulations, and shall then be deemed to be present at the meeting for the purposes of calculating the quorum and majority.

An attendance register shall be kept in the manner provided by law.

#### 9.3.5.4 Deliberations and powers of Shareholders' General Meetings

Ordinary and Extraordinary General Meetings vote in the conditions as to quorum and majority provided by the provisions governing such meetings, respectively. They shall have the powers attributed to them by law.

#### 9.3.6 - Provisions to delay, defer or prevent a change of control

The Company's Articles of Association contain no provision to delay, defer, or prevent a change of control.

#### 9.3.7 - Crossing of ownership thresholds

In addition to the legal provisions applicable in this area, any natural person or legal entity that directly or indirectly (including through a company controlled within the meaning of Article L. 233-3 of the French Commercial Code), alone or in concert, and in any way whatever, comes to hold 2% of the share capital or voting rights (the total number of voting rights to be used as the denominator being calculated on the basis of all the equities to which voting rights are attached, including equities whose voting rights have been suspended) must inform the Company of this. Such persons must do so by registered letter with proof of receipt requested addressed to the registered office, within a period of four stock exchange days as from the date this threshold is attained, independently of the date of registration of such shares in any account. They must specify the total number of shares

and securities giving access to the share capital and the number of voting rights that are owned, directly or indirectly, alone or in concert. Notice must be given in the same manner and within the same period when a holding is reduced to below this 2% threshold.

Above this threshold of 2%, any further increase or decrease in the holding by an amount of 1% of the share capital and voting rights must also be declared in the manner provided above.

In the event of non-compliance with the notice obligations referred set out above, and on the request, noted in the minutes of a General Meeting, of one or more shareholders owning at least two per cent (2%) of the share capital or voting rights, any shares in excess of the fraction that ought to have been declared shall be stripped of their voting rights.

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The defaulting shareholder shall not be entitled to exercise them or assign them for any General Meeting taking place

until the expiry of a period of two years following the date on which such notice is properly served.

#### 9.3.8 - Changes to the share capital

The Company's share capital may be increased or reduced in accordance with the applicable legal and regulatory provisions. The Extraordinary General Meeting may also decide to divide or consolidate the shares.

## 9.4 - Identity of persons responsible for the Universal Registration Document and for auditing the financial statements

#### 9.4.1 - Persons responsible for the Universal Registration Document

## 9.4.1.1 Name and position of the person responsible for the Universal Registration Document

Benoît Coquart, Chief Executive Officer of the Company.

## 9.4.1.2 Declaration of the person responsible for the Universal Registration Document containing the Annual Financial Report

"I hereby certify, after taking every reasonable measure for this purpose, that the information contained in this Universal Registration Document is, to the best of my knowledge, accurate and that there are no omissions that could materially affect its reliability.

I further certify that, to the best of my knowledge, the financial statements have been drawn up in accordance with applicable accounting standards and provide a true and fair view of the assets, financial position and results of the Company and of all

its consolidated businesses, and that the management reports that appear in chapter 5 and Appendix 2 provide a true and fair view of developments in the business, the results and the financial position of the Company and of its consolidated businesses, together with a description of the risks and uncertainties to which they are exposed."

#### **Benoît Coquart**

Chief Executive Officer

#### 9.4.1.3 Historical financial information incorporated by reference

This Universal Registration Document incorporates by reference the Company's consolidated financial statements for the year ended December 31, 2021, and the related Statutory Auditors' report, as presented on pages 243 to 297 and pages 298 to 301 of the 2021 Universal Registration Document filed with the AMF on April 6, 2022, under number D.22-0245 (available online at <a href="https://legrandgroup.com/en/">https://legrandgroup.com/en/</a>, in the section "INVESTORS AND SHAREHOLDERS / Annual report and registration document / 2021").

This Universal Registration Document also incorporates by reference the Company's consolidated financial statements for the year ended December 31, 2022, and the related Statutory Auditors' report, as presented on pages 272 to 326 and pages 327 to 330 of the 2022 Universal Registration Document filed with the AMF on April 12, 2023, under number D.23-0262 (available online at <a href="https://legrandgroup.com/en/">https://legrandgroup.com/en/</a>, in the section "INVESTORS AND SHAREHOLDERS / Annual report and registration document / 2022").

#### 9.4.2 - Statutory Auditors

#### 9.4.2.1 Principal Statutory Auditors

#### PricewaterhouseCoopers Audit

Member of the Compagnie régionale des Commissaires aux comptes de Versailles (Versailles Regional Body of Statutory Auditors)

Represented by Camille Phelizon

63, rue de Villiers

92208 Neuilly-sur-Seine

Appointed Deputy Statutory Auditor by the Shareholders' General Meeting of June 6, 2003, they became Principal Statutory Auditor following the merger between Pricewaterhouse and Coopers & Lybrand Audit, and were reappointed as Principal Statutory Auditors by the Shareholders' General Meetings of March 2, 2004, May 27, 2010, May 27, 2016 and May 25, 2022, for a term of six financial years. This appointment expires at the end of the Shareholders' General Meeting to be convened in 2028 to vote on the financial statements for the year ending December 31, 2027.

#### Mazars & Associés

Member of the Compagnie régionale des Commissaires aux comptes de Versailles (Versailles Regional Body of Statutory Auditors)

Represented by Gaël Lamant

61 rue Henri Regnault

92400 Courbevoie

Appointed Principal Statutory Auditor at the Shareholders' General Meeting of May 31, 2023, for a term of six financial years. This appointment expires at the end of the Shareholders' General Meeting to be convened in 2029 to vote on the financial statements for the year ending December 31, 2028.

#### 9.4.3 - Financial disclosure policy

#### 9.4.3.1 Person responsible for financial disclosures

Franck Lemery, Chief Financial Officer of the Company.

Address: 128 avenue du Maréchal de Lattre de Tassigny, 87045 Limoges Cedex

Telephone: +33 (0)5 55 06 87 87

Fax: +33 (0)5 55 06 88 88

#### 9.4.3.2 Documents available to the public

The legal documents relating to the Company that must be made available to shareholders in accordance with the applicable regulations, as well as the Group's historical financial information, may be consulted at the Company's registered office.

#### 9.4.3.3 Indicative timetable of financial reporting

The 2024 financial information to be disclosed to the public by the Company will be available on the Company's website www.legrandgroup.com/en.

As an indication only, the Company's timetable for the publication of financial information up to December 31, 2024, is expected to be as follows:

- 2024 first-quarter results: May 3, 2024 start of the quiet period<sup>(1)</sup>: April 3, 2024
- Shareholders' General Meeting: May 29, 2024

- ex-dividend date: May 31, 2024
- dividend payment date: June 4, 2024
- first-half 2024 results: July 31, 2024 start of the quiet period<sup>(1)</sup>: July 1, 2024
- Capital Markets Day: September 24, 2024
- 2024 nine-month results: November 7, 2024
- start of the quiet period<sup>(1)</sup>: October 8, 2024

(1) Period of time when all communication is suspended in the run-up to the publication of results.

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## **Cross-reference tables**

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Cross-reference table – Management Report (including corporate governance report)

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## Cross-reference table – Annual Financial Report (article 222-3 of the AMF'S General regulation)

General Regulation of the French Financial Markets Authority (Autorité des marchés financiers) – article 222-3

Annual Financial Report

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11.2	Statement setting out the principal assumptions upon which the issuer has based its forecast or estimate	N/A	-
11.3	Statement that the profit forecast or estimate has been compiled and prepared on a basis which is both comparable with the historical financial information and consistent with the issuer's accounting policies	N/A	-
12	Administrative, Management and Supervisory bodies and senior management		
12.1	Name, business address, function and main activities outside the issuing company of (a) members of the administrative, management or supervisory bodies, (b) partners with unlimited liability, in the case of a company limited by shares, (c) founders, for a company formed fewer than five years previously and (d) corporate officers whose name can be given to prove that the issuing company has sufficient expertise and the experience to manage its own affairs		
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	For each member of the administrative, management or supervisory bodies and for each person mentioned in points (b) and (d), details of that person's relevant management expertise and experience		
	a) the names of all companies and partnerships of which such person has been a member of the administrative, management or supervisory bodies or partner with unlimited liability at any time in the previous five years, (also indicate whether or not he/she still has this quality). It is not necessary to list all subsidiaries of the issuer in which the person is also a member of an administrative, management or supervisory body	6.1.1	216-247
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16	Principal shareholders		
16.1	Name of any person who is not a member of the administrative, management or supervisory bodies who, directly or indirectly, holds a percentage of the issuer's share capital or voting rights that is notifiable under the issuer's national law, together with the amount of each person's stake or, if there are no such persons, an appropriate negative statement	7.1.1	298
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	Information on acquisitions and disposals by the Company of its own shares	L. 225-211 of the French Commercial Code	Management Report, 4.3	413
	Transactions in securities by company officers and similar persons	L. 621-18-2 of the French Monetary and Financial Code	Management Report, 4.4	414
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Management Report	Reference text	Reference	Page(s)
No. Item			
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Loans with a maturity of less than two years granted by the Company	L. 511-6 of the French Monetary and Financial Code	Management Report, 5.4	415
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# APPENDIX 1 - Financial statements for the year ended December 31, 2023

#### Statement of income

	12 month	ns ended
(in € thousands)	December 31, 2023	December 31, 2022
Operating income		
Revenue	75,472	30,539
Other operating income	2,143	1,230
Total operating income	77,615	31,769
Operating expenses		
Purchases and external charges	(82,481)	(8,846)
Taxes other than on income	(1,223)	(746)
Employee benefits expense	(13,702)	(12,606)
Amortization and provision expense	(2,661)	(1,504)
Other operating expenses	(932)	(1,017)
Total operating expenses	(100,999)	(24,719)
Operating profit	(23,384)	7,050
Financial income		
Dividend income	740,770	499,978
Interest income from marketable securities and receivables, net	102,452	24,645
Provision reversals and expense transfers	0	78
Exchange gains	0	0
Other financial income	6,213	0
Total financial income	849,435	524,701
Financial expense		
Amortization and provision expense	(1,905)	(2,064)
Exchange losses	0	0
Other financial expense	(52,971)	(40,216)
Total financial expense	(54,876)	(42,280)
Financial income and expense, net	794,559	482,421
Recurring profit before tax	771,175	489,471
Total Non-recurring expense	(48 799)	(42 340)
Total Non-recurring income	43 637	35 095
Non-recurring income and expense, net	(5,162)	(7,245)
Profit before tax and employee profit-sharing	766,013	482,226
Employee profit-sharing	(286)	(318)
Income tax benefit	35,744	23,049
Profit for the period	801,471	504,957

#### **Balance sheet**

#### Assets

(in € thousands)	December 31, 2023	December 31, 2022
Non-current assets		
Intangible assets	0	0
Property, plant and equipment	0	0
Investments	6,335,673	5,935,226
Total non-current assets	6,335,673	5,935,226
Current assets		
Receivables	158,992	47,806
Marketable securities	4,436	3,156
Cash	0	0
Total current assets	163,428	50,962
Other assets	11,432	11,977
Total assets	6,510,533	5,998,165

#### **Equity and liabilities**

(in € thousands)	December 31, 2023	December 31, 2022
Equity		
Share capital	1,056,125	1,067,271
Additional paid-in capital, reserves and retained earnings	463,015	690,602
Profit for the period	801,471	504,957
Untaxed provisions and government grants	0	0
Total equity	2,320,611	2,262,830
Provisions	3,264	3,213
Debt		0
Other debt	4,029,178	3,715,073
Total debt	4,029,178	3,715,073
Other liabilities	101,057	16,607
Accruals	56,423	442
Total equity and liabilities	6,510,533	5,998,165



#### Statement of cash flows

	12 month	12 months ended	
(in € thousands)	December 31, 2023	December 31, 2022	
Profit for the period	801,471	504,957	
Adjustments for non-cash movements in assets and liabilities:			
Changes in depreciation, amortization and impairment of fixed assets	25	(27)	
Amortization of deferred expense	3,075	3,160	
Changes in provisions for contingencies and charges	52	(732)	
- Changes in untaxed provisions	0	0	
Net (gains)/losses on sales of assets	0	0	
- Other non-cash items	(2,413)	(52)	
Cash Flow	802,210	507,306	
Changes in working capital requirement:			
- Trade and other receivables	(104,079)	22,504	
- Trade and other payables	140,431	(7,488)	
Other operating assets and liabilities	(117)	(171)	
Net cash from operating activities	838,445	522,151	
Net proceeds from sales of fixed and financial assets	0	0	
Decreases in financial assets	0	0	
Acquisitions of financial assets	0	0	
Acquisitions of fixed assets	0	0	
Net cash from investing activities	0	0	
Proceeds from issues of share capital and premium	0	0	
Net sales (buybacks) of treasury shares and transactions under the liquidity contract	(439,452)	(44,643)	
Dividends paid to equity holders of Legrand	(503,996)	(439,342)	
Increase (reduction) in borrowings, including intragroup loans and borrowings	105,003	(38,166)	
Net cash from financing activities	(838,445)	(522,151)	
Increase (decrease) in cash and cash equivalents	0	0	
Cash and cash equivalents at the beginning of the period	0	0	
Cash and cash equivalents at the end of the period	0	0	

#### Notes to the financial statements

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#### NOTE 1 - Summary of significant accounting policies

#### NOTE 1.1 Accounting principles, rules and policies

The financial statements have been prepared in accordance with French generally accepted accounting principles.

Generally accepted accounting principles have been adopted, in accordance with the conservatism principle and based on the following basic assumptions:

going concern,

- consistency of accounting methods from one period to the next,
- accrual basis;

and the general rules for preparing and presenting financial statements.

Historical cost is the basic method used to measure items recorded in the financial statements.

#### **NOTE 1.2 Intangible assets**

Intangible assets correspond to software, which is amortized over a 3-year period. The difference between book amortization and amortization calculated over 12 months for tax purposes is recorded under "Regulated provisions".

#### **NOTE 1.3 Investments**

Investments correspond primarily to investments in subsidiaries and affiliates, which are stated at the lower of cost and fair value. Fair value is determined by reference to Legrand's equity

in the investee's revalued net assets, as adjusted to reflect its earnings performance and future prospects.

#### NOTE 1.4 Share buybacks and liquidity agreement

#### **NOTE 1.4.1 Accounting classification**

Legrand shares acquired under share buyback programs are classified in accordance with recommendation 98-D released by the Urgent Issues Task Force of the French National Accounting Board (Comité d'Urgence du Conseil National de la Comptabilité), based on the purpose for which they were purchased.

- Shares acquired specifically to be granted to employees are classified under "Marketable securities" as "Treasury shares";
- shares acquired specifically for the capital reduction or for any other express purpose other than those stated above are classified under "Other investments" as "Treasury shares held for cancellation" or "Other treasury shares";
- Shares purchased in connection with a liquidity agreement are also recorded under "Other investments" as "Other treasury shares";
- Cash and short-term investments held in the liquidity account are classified under "Other investments" as "Other long-term receivables».

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Appendix 1 - Financial statements for the year ended December 31, 2023

#### NOTE 1.4.2 Impairment of treasury shares

Treasury shares held for cancellation are stated at cost.

Treasury shares held for other purposes are stated at the lower of cost and fair value, with fair value corresponding to the average share price for the last month of the accounting period. Impairment is recognized for any unrealized losses. The loss incurred when treasury shares are transferred to employees is recorded under non-recurring expense.

For repurchased shares allocated to stock option or performance share plans, a provision for charges is recorded

for the difference between the price at which the treasury shares were granted to employees and their net carrying amount. This provision for charges is recorded for stock options only if it is probable that the options will be exercised. For performance shares and stock options, the provision is recorded when the Board of Directors decides to purchase the shares relating to the plan concerned.

In both cases, the provision is recognized on a straight-line basis over the vesting periods of the performance shares or stock options concerned.

#### NOTE 1.5 Marketable securities

This item includes Legrand shares purchased to be granted to employees as described in note 1.4 above.

#### NOTE 1.6 Receivables and payables

Receivables and payables are stated at nominal value.

A provision for doubtful accounts is recorded when necessary, to write down receivables to their estimated recoverable amount, assessed on a case-by-case basis.

#### NOTE 1.7 Foreign currency receivables and payables

Foreign currency receivables and payables are converted into euros at the exchange rate on the reporting date.

#### **NOTE 1.8 Deferred expenses**

Deferred expenses represent bond issuance fees. They are amortized over the term of the bonds in question.

#### **NOTE 1.9 Bond redemption premiums**

The redemption premiums reported in the balance sheet correspond to the 2015, 2017, 2018, 2019, 2020, 2021 and 2023 bond issues, described in note 8.2 below. They are amortized over the life of the issues.

#### NOTE 1.10 Provisions for retirement benefits and supplementary pension benefits

A defined-benefit plan is a pension plan that defines an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and end-of-career salary. The liability recognized in the balance sheet for defined-benefit pension plans is the present value of the defined-benefit obligation at the balance sheet date, less the fair value of plan assets. The past service cost arising from changes to pension benefit plans is expensed (or recognized in income) in full as incurred. Actuarial gains and losses are always recognized directly in the income statement.

Obligations relating to defined-benefit plans are calculated using the projected unit credit method. This method takes into account estimated years of service at retirement, final salaries, life expectancy and staff turnover, based on actuarial assumptions.

The present value of the defined-benefit obligation is calculated by discounting estimated future cash flows using a discount rate determined by reference to the yield on high-quality bonds. The discount rate is determined on the basis of the external iBoxx € Corporates AA 10+index, which is commonly used as a benchmark.

The provisions recorded in the balance sheet concern the unvested entitlements of active employees. The Company has no obligation with respect to the vested entitlements of former employees, as the benefits were settled at the time of their retirement, either directly or through payments to insurance companies in full discharge of the liability.

The main defined-benefit plan applicable in France concerns statutory length-of-service awards, under which all retiring employees are eligible for a lump-sum payment calculated according to their length of service.

This payment is defined either in the collective bargaining agreement to which their company is a party or in a separate company-level agreement, whichever is more advantageous to the employee. The amount generally varies depending on the employee category (manager/non-manager).

The amending Social Security Financing Act for 2023, enacted on April 14, 2023, raises the legal retirement age from 62 to 64 years.

The impact of the reform is not material as December 31, 2023.

### NOTE 1.11 Provisions for statutory and discretionary profit-sharing

Legrand SA's statutory profit-sharing agreement is an "accord dérogatoire". The latest agreement was signed on June 7, 2023 and applies for the calculation of the special statutory profit-sharing reserve for the 2 years from 2023 to 2024. The plan covers employees of Legrand SA and also those of Legrand France, Legrand SNC, Cofrel, Ura, Planet-Wattohm, Legrand

Care, Legrand Cable Management, Legrand Énergie Solutions and Legrand Data Center Solutions.

Legrand SA also signed a 2-year discretionary profit-sharing agreement on June 7, 2023 covering the years 2023 to 2024. It applies to employees of the same companies as the statutory profit-sharing agreement.

#### NOTE 1.12 Cash flow statement

In the cash flow statement, net cash and cash equivalents include all bank deposits and bank overdrafts (classified under debt) with an original maturity of less than three months.

### NOTE 2 - Non-current assets

### **NOTE 2.1 Intangible assets**

	December 31, 2023				
(in € thousands)	Gross value at beginning of period	Additions of the year	Disposals for the year	Gross value at end of period	
Software at cost	204	0	0	204	
Amortization of software	(204)	0	0	(204)	
Intangible assets, net	0	0	0	0	

### **NOTE 2.2 Investments**

		December 31, 2023			
(in € millions)	Gross value at beginning of period	Changes during the year	Gross value at end of period		
Shares in subsidiaries and affiliates					
Legrand France SA	3,773,659	0	3,773,659		
Total	3,773,659	0	3,773,659		
Receivables from subsidiaries and affiliates					
Loan to Legrand France SA	2,152,907	246,505	2,399,412		
Total	2,152,907	246,505	2,399,412		
Other investments					
Treasury shares held for cancellation	0	160,000	160,000		
Other treasury shares	8,571	(6,033)	2,538		
Other long-term receivables	0	0	0		
Deposits and guarantees	89	0	89		
Total	8,660	153,967	162,627		
Provisions for impairment					
Impairment of other treasury shares	0	(25)	(25)		
Total	0	(25)	(25)		
Total investments, net	5,935,226	400,447	6,335,673		

For other treasury shares, changes correspond to the net purchases (purchases net of sales) for the period.

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#### NOTE 2.2.1 Shares in subsidiaries and affiliates

No impairment provision has been recorded on these shares.

#### NOTE 2.2.2 Receivables from subsidiaries and affiliates

The Company arranged a loan agreement with Legrand France SA on October 9, 2017, which expired on October 9, 2023.

On July 1, 2019, the Company set up a €400,000 thousand loan agreement with Legrand France SA for a period of 9 years, expiring on July 1, 2028. This loan which was subject to a floating interest rate corresponding to 1-month Euribor +0.69%, with capitalization of interest, was repaid in full early on December 31, 2023.

On October 1, 2020, the Company set up a €600,000 thousand loan agreement with Legrand France SA for a period of 10 years, expiring on September 30, 2030. This loan is subject to a floating interest rate corresponding to 1-month Euribor +0.69%, with capitalization of interest.

On July 6, 2021, the Company set up a €500,000 thousand loan agreement with Legrand France SA for a period of 5 years, expiring on July 6, 2026. This loan is subject to a floating interest rate corresponding to 1-month Euribor +0.082%, with capitalization of interest.

On October 6, 2021, the Company set up a €600,000 thousand loan agreement with Legrand France SA for a period of 10 years, expiring on October 6, 2031. This loan is subject to a floating interest rate corresponding to 1-month Euribor +0.743%, with capitalization of interest.

On July 1, 2023, the Company set up a €700,000 thousand loan agreement with Legrand France SA for a period of 6 years, expiring on May 31, 2029. This loan is subject to a floating interest rate corresponding to 1-month Euribor +0.070%, with capitalization of interest.

### **NOTE 2.2.3 Other investments**

This item includes shares acquired under share buyback programs, shares purchased under the liquidity agreement and cash and short-term investments held in the liquidity account (see note 1.4).

Legrand appointed a financial institution to maintain a liquid market for its shares on the Euronext<sup>TM</sup> Paris market under a liquidity contract. This contract is compliant with the AMF decision on July 2, 2018 relating to the establishment of liquidity contracts on equity securities under accepted market practice.

As of December 31, 2023, Legrand held 26,806 shares acquired under this agreement at a total cost of €2,538 thousand which are recorded under "Other treasury shares".

The shares were impaired by €25 thousand as of December 31, 2023.

During 2023, transactions under the liquidity agreement led to a cash inflow of €7,107.2 thousand corresponding to the sale (net of purchases) of 84,424 shares.

This amount was financed by the cash and short-term investments held in the liquidity agreement, the balance of which was €25,948 thousand as of December 31, 2023, which is included in the balance of current cash-pooling account.

Details of shares purchased and granted to employees are provided in note 4 on marketable securities.

#### NOTE 3 - Other receivables

Current receivables are as follows:

		December 31, 2023	
	Cost	Matu	rity
(in € thousands)	Net value	Within one year	Beyond one year
Trade account receivables	61,607	61,607	0
Prepaid and recoverable taxes	14,317	14,317	0
Recoverable value-added tax	20,003	20,003	0
Group relief receivables	37,107	37,107	0
Other receivables	25,958	25,958	0
TOTAL AT THE END OF THE PERIOD	158,992	158,992	0
TOTAL AT THE BEGINNING OF THE PERIOD	47,806	47,806	0

#### **NOTE 4 - Marketable securities**

In 2023, and 2022, this item exclusively comprised Legrand shares purchased with a view of being granted to employees.

		December 31, 2023		December 31, 2022
(in € thousands)	Cost	Impairment	Net	Net
Performance share plans	4,436	0	4,436	3,156
TOTAL	4,436	0	4,436	3,156

Details of the objectives and terms of the current share buyback program, which represents a maximum of €2 billion, are provided in the program description published on May 31, 2023.

In 2023, the Company bought back 515,000 shares at a cost of €45,416,726.

A breakdown of this item is provided in note 6.1.

#### NOTE 5 - Other receivables

(in € thousands)	December 31, 2023	December 31, 2022
Prepaid expenses	412	295
Deferred charges	4,205	3,996
Bond redemption premium	6,815	7,686
TOTAL	11,432	11,977

### **NOTE 6 - Equity**

### **NOTE 6.1 Share capital**

Share capital as of December 31, 2023 amounted to €1,056,125,168 represented by 264,031,292 ordinary shares with a par value of €4 each, corresponding to 264,031,292 theoretical voting rights and 262,167,814 exercisable voting rights (after subtracting shares held in treasury by the Company at that date).

As of December 31, 2023, the Company held held 1,863,478 shares in treasury, versus 149,515 shares as of December 31, 2022, *i.e.* an increase of 1,713,963 shares corresponding to:

the net purchase of 2,300,559 shares outside the scope of the liquidity agreement, of which 515,000 shares for the purpose of being granted to employees;

- the transfer of 502,172 shares to employees under performance share plans;
- the net sale of 84,424 shares under the liquidity agreement (see note 2.2.3).

At December 31, 2023, the Company held 1,863,478 shares, acquired at a cost of €166,973,825 and allocated as follows:

- 51,113 shares purchased at a cost of €4,435,956 and available for allocation upon exercise of performance share plans;
- the purchase for cancellation of 1,785,559 shares for an amount of €159,999,936;
- 26,806 shares purchased at a cost of €2,537,933 and held under the liquidity agreement (see note 2.2.3).

Changes in share capital in 2023 were as follows:

	Number of shares	Par value	Share capital (in euros)	Premiums (in euros)
As of December 31, 2022	266,817,746	4	1,067,270,984	482,753,168
Exercise of options under plan	0	0	0	0
Cancellation of shares	(2,786,454)	4	(11,145,816)	(228,547,978)
As of December 31, 2023	264,031,292	4	1,056,125,168	254,205,189

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### NOTE 6.2 Additional paid-in capital, reserves and retained earnings

(in € thousands)	December 31, 2023	December 31, 2022
Before appropriation of profit		
Additional paid-in capital	254,205	482,753
IPO costs charged to additional paid-in capital	(33,206)	(33,206)
Legal reserve	106,727	106,979
Non-distributable reserves	11,727	4,666
Other reserves and retained earnings	123,562	129,410
TOTAL	463,015	690,602

### NOTE 6.3 Changes in equity

(in € thousands)	December 31, 2023
Equity at the beginning of the period before appropriation of profit	2,262,830
Movements for the year after appropriation:	0
- Share capital	(11,146)
Additional paid-in capital	(228,548)
Reserves and retained earnings	(7,061)
Non distributable reserves	7,061
- Dividends paid*	(503,996)
Untaxed provisions and government grants	0
- Profit for the period	801,471
- Other	0
EQUITY AT THE END OF THE PERIOD BEFORE APPROPRIATION OF PROFIT	2,320,611

<sup>\*</sup> Legrand SA's General Meeting of Shareholders held on May 31, 2023, approved the payment of a total dividend of €503,996 thousand representing €1.90 per share.

### NOTE 6.4 Performance share plans and stock option plans

### **NOTE 6.4.1 Performance share plans**

The following performance share plans have also been approved by the Company's Board of Directors:

	2019 Plans	2020 Plans	2021 Plans	2022 Plans	2023 Plans
Date approved by shareholders	May 30, 2018	May 30, 2018	May 26, 2021	May 26, 2021	May 26, 2021
Grant date	May 29, 2019	May 26, 2020	May 26, 2021	May 25, 2022	May 31, 2023
Total number of performance share rights initially granted	617,818	461,861	491,477	514,981	506,455
o/w to Executive Officer	22,954	11,544	20,544	22,534	20,390
- Benoît Coquart	22,954	11,544	20,544	22,534	20,390
Total IFRS 2 expense	31.0 (1)	22.8 (1)	35.2 <sup>(1)</sup>	31.9 (1)	34.3
(in € millions)	June 16, 2022 (2)	June 16, 2023 (2)	June 16, 2024 (2)	June 14, 2025 (6)	June 10, 2026 (6)
	June 16, 2023 (3)	June 16, 2024 (3)	June 14, 2025 (3)	June 12, 2026 (7)	June 9, 2027 (7)
End of vesting period	May 31, 2024 (2)	May 31, 2025 <sup>(2)</sup>	May 28, 2026 <sup>(2)</sup>	May 27, 2027 <sup>(6)</sup>	May 31, 2028 <sup>(6)</sup>
End of lock-up period	June 16, 2023 (3)	June 16, 2024 (3)	June 14, 2025 (3)	June 12, 2026 (7)	June 09, 2027 (7)
Number of performance shares adjusted for the performance criteria fulfillment	(1,728)	4,789 (5)	98,045 (5)		
Number of performance share rights cancelled or forfeited	(74,224)	(40,032)	(43,271)	(29,144)	(3,628)
Number of performance shares acquired as of December 31, 2023	(541,866)	(54,446)			
PERFORMANCE SHARE RIGHTS OUTSTANDING AS OF DECEMBER 31, 2023	0	372,172	546,251	485,837	502,827

<sup>(1)</sup> Total charge estimated at the grant date assuming 100% achievement for each performance criteria. This charge is spread over the vesting periods.

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<sup>(2)</sup> Date applicable to the Executive Officer and members of the Executive Committee.

<sup>(3)</sup> Date applicable to beneficiaries other than the Executive Officer and members of the Executive Committee.

<sup>(4)</sup> Percentage of performance criteria achievement: see Note 4.2.1.2

<sup>(5)</sup> Adjustments estimated at the date when the social financial statements were prepared.

<sup>(6)</sup> Date applicable to the Executive Officer and to some members of the Executive Committee.

<sup>(7)</sup> Date applicable to some members of the Executive Committee and other beneficiaries.



### NOTE 6.4.1.1 2020, 2021, 2022 and 2023 performance share plans

The final number of shares granted to beneficiaries is determined on the condition that the beneficiary is present within the Group at the expiry of vesting period and subject to several performance criteria.

For the Chief Executive Officer and members of the Executive Committee, the vesting period is 3 years, with an additional

2-year holding period; for other beneficiaries, the vesting period is 4 years, with no holding period.

Starting from 2022 plans, for some members of the Executive Committee living abroad, the vesting period is four years, with no holding period.

### Performance criteria applicable to the Chief Executive Officer and members of the Executive Committee

The performance criteria applicable to the Chief Executive Officer and members of the Executive Committee are defined as follows:

Type of performance criteria	Description of performance criteria and target-setting method	Weight of performance criteria
Target for organic sales growth	Target: 3-year arithmetic mean of the upper and lower bounds of the annual target ranges concerned.	1/4
	Comparison between the target and the average achievement over three years.	
Target for adjusted operating margin before acquisitions <sup>(1)</sup>	Target: 3-year arithmetic mean of the upper and lower bounds of the annual target ranges concerned.	1/4
	Comparison between the target and the average achievement over three years.	
Annual rates of achievement of the Group's CSR Roadmap	Target: arithmetic mean over 3 years of the annual CSR Roadmap achievement rates.	1/4
Legrand's share price performance relative to the performance of the CAC 40 index	Performance gap between Legrand's share price and the CAC 40 index over a 3-year period.	1/4

<sup>(1)</sup> The adjusted operating margin before acquisitions corresponds to the adjusted operating profit (see key figures).

### Performance criteria applicable to other beneficiaries

The performance criteria applicable to beneficiaries other than the Chief Executive Officer and members of the Executive Committee are defined as follows:

Type of performance criteria	Description of performance criteria and target-setting method	Weight of performance criteria
Target for organic sales growth	The target to be reached for this criterion, set annually corresponds to the lower and upper ranges of the relevant annual target. The annual rate of achievement is measured in relation to the annual target. The final pay-out rate for this criterion corresponds to the arithmetic average over a three-year period of the annual rates of achievement.	1/3
Target for adjusted operating margin before acquisitions <sup>(1)</sup>	The target to be reached for this criterion, set annually corresponds to the lower and upper ranges of the relevant annual target. The annual rate of achievement is measured in relation to the annual target. The final pay-out rate for this criterion corresponds to the arithmetic average over a three-year period of the annual rates of achievement.	1/3
Annual rates of achievement of the	The annual rate of achievement corresponds to the rate of achievement of the CSR annual Roadmap.	4/0
Group's CSR Roadmap	The final pay-out rate for this criterion corresponds to the arithmetic average over a three-year period of the annual rates of attainment.	1/3

<sup>(1)</sup> The adjusted operating margin before acquisitions corresponds to the adjusted operating profit (see key figures).

The final pay-out rate for each criterion corresponds to the arithmetic mean of the annual attainment rates over a 3-year period.

If all the performance shares from the 2020 to 2023 plans were to vest according to the target allocation before application of the performance criteria (*i.e.* 1,907,087 shares), the Company's capital would be diluted by 0.7 % as of December 31, 2023.

### **NOTE 7 - Provisions**

	December 31, 2023				
(in € thousands)	At the beginning of the period	Charges for the year	Reversals for the year	At the end of the period	
Pensions and other post-retirement benefit obligations	1,021	284	(212)	1,093	
Other	2,192	1,683	(1,703)	2,172	
Provisions	3,213	1,967	(1,915)	3,265	
Impairment on investments	0	25	0	25	
Impairment on marketable securities	0	0	0	0	
Provisions for impairment	0	25	0	25	
TOTAL	3,213	1,992	(1,915)	3,290	
Charges to and reversals from provisions recorded under the following income statement captions:					
operating income and expense		1,466	(730)		
– financial income and expense		25	0		
– non-recurring income and expense		501	(1,185)		
TOTAL		1,992	(1,915)		

Other provisions relate mainly to the *forfait social* tax (i.e. social charges) on performance share plans.

### NOTE 8 - Debt and other liabilities

	December 31, 2023						
	_	Maturity					
(in € thousands)	Net value	Due within one year	Due in one to five years	Due beyond five years			
Bonds	4,029,178	529,178	1,100,000	2,400,000			
Bank borrowings with orginal maturities :							
- of less than one year	0	0	0	0			
– of more than one year	0	0	0	0			
Other borrowings	0	0	0	0			
TOTAL DEBT	4,029,178	529,178	1,100,000	2,400,000			
Trade payables	89,389	89,389	0	0			
Accrued taxes and employees benefit expense	9,526	9,526	0	0			
Other	58,565	12,558	41,665	4,342			
TOTAL OTHER LIABILITIES	157,480	111,473	41,665	4,342			
TOTAL AT THE END OF THE PERIOD	4,186,658	640,651	1,141,665	2,404,342			
TOTAL AT THE BEGINIING OF THE PERIOD	3,732,122	431,731	1,200,202	2,100,189			

The €400.0 million of 6-year bonds was repaid at maturity on October 9, 2023.

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### NOTE 8.1 2011 credit facility

In October 2011, the Company signed an agreement with six banks to set up a €900.0 million revolving multicurrency facility (the "Credit Facility") utilizable through drawdowns. The five-year facility could be extended for two successive 1-year periods. Drawdowns are subject to an interest rate equivalent to market rates plus a margin determined on the basis of the Group's credit rating.

In July 2014, the Company signed an agreement with all banks involved that amended and extended the Credit Facility.

The agreement extended the facility's maximum maturity by 3 years, *i.e.*, up to July 2021, including two options to extend by successive 1-year periods, and at improved financing terms compared with October 2011.

In December 2019, the Group signed a new agreement that amends and extends this Credit Facility with all banks party to this contract. Under this agreement:

- the maturity of the €900.0 million revolving credit line was extended up to December 2026;
- The margin applied on top of market rates is still determined on the basis of the Group's credit rating, but it will be increased or decreased each year according to the Group yearly achievement rate on its CSR Roadmap.

The 2011 Credit Facility does not contain any covenants.

As the banks have agreed to the first-one-year extension, the Credit Facility will expire not before December 2025.

As of December 31, 2023, the Credit Facility had not been drawn down.

### **NOTE 8.2 Bonds**

In December 2015, the Company issued €300.0 million of 12-year bonds due to mature on December 16, 2027. The bonds have an annual coupon of 1.875% with all of the principal repayable at maturity.

In July 2017, the Company issued €1 billion of bonds, comprising €500.0 million of 7-year bonds and €500.0 million of 15-year bonds. The respective maturity dates of these two tranches are July 6, 2024 and July 6, 2032 and their annual coupons are respectively 0.750% and 1.875%, with all of the principal repayable at maturity.

The €400.0 million of October 2017 bonds were repaid at maturity on October 9, 2023.

In March 2018, the Company issued €400.0 million of 8-year bonds, due to mature on March 6, 2026. The bonds have an annual coupon of 1.0% with all of the principal repayable at maturity.

In June 2019, the Company issued €400.0 million of 9-year bonds, due to mature on June 24, 2028. The bonds have an annual coupon of 0.625% with all of the principal repayable at maturity.

In May 2020, the Company issued €600.0 million of 10-year bonds, due to mature on May 12, 2030. The bonds have an annual coupon of 0.75% with all of the principal repayable at maturity.

In October 2021, the Group carried out its first sustainability-linked bond issue indexed to its carbon neutrality metrics. The 0.375% 10-year bonds were issued for a total amount of €600 million and will be redeemable at maturity on October 6, 2031.

The issue is indexed to the Group's carbon trajectory by applying a potential additional coupon of 0.50% over the last year in which the bond reaches maturity, in the event that the related objectives are not achieved.

In May 2023, the Group carried out a sustainability-linked bond issue indexed to the Group's CSR Commitments. The 6-year bonds were issued for a total amount of €700.0 million and will be redeemable at maturity on May 29, 2029. The bonds have an annual 3.5% coupon with all of the principal repayable at maturity.

The issue is indexed to the Group's CSR commitments by applying a potential additional coupon of 0.125% over the last 4 years before the bond reaches maturity, in the event that the related objectives are not achieved.

### **NOTE 8.3 Other liabilities**

Other liabilities consist of the €2,122 thousand due to subsidiaries under the group tax relief agreement (corresponding to the tax benefits derived from the Company's use of their tax losses that they will recover when they return to profit).

### NOTE 9 - Information relating to the income statement

Revenue amounted to €75,472 thousand, representing intragroup services.

Non-recurring income and expenses are as follows:

(in € thousands)	December 31, 2023	December 31, 2022
Revenue transactions	1	639
Capital transactions	1,074	31
Provision reversals and expense transfers	42,562	34,425
TOTAL NON-RECURRING INCOME	43,637	35,095
Revenue transactions	(3,530)	(4,873)
Capital transactions	(44,768)	(37,468)
Amortization and provision expense	(501)	0
TOTAL NON-RECURRING EXPENSE	(48,799)	(42,341)
NON-RECURRING INCOME AND EXPENSE, NET	(5,162)	(7,246)

Non-recurring income and expenses on capital transactions correspond to income and expenses generated on sales and purchases of treasury shares.

The gains generated under the liquidity agreement amount to €1,074 thousand.

The €44,768 thousand in capital transactions expenses are related to the transfer of performance shares to the

employees of various Group subsidiaries under the 2019 plan for the other beneficiaries and the 2020 plan for the members of the Executive Committee.

This expense is offset by a gain of €42,562 thousand from "provision reversals and expense transfers", reflecting the recharging to the Group's various subsidiaries of those performance shares transferred to employees.

### **NOTE 10 - Other information**

### NOTE 10.1 Income tax

### NOTE 10.1.1 Unrecognized deferred tax assets and liabilities

	E	Base : income (	or expense)		Unrecognized de	eferred tax be	enefit (charge)	
	Movements for the period							
(in € thousands)	Jan. 1, 2022	Increase	Decrease	Dec. 31, 2023	Jan. 1, 2022	Change	Dec. 31, 2023	
Timing difference between the recognition of income and expenses for financial reporting and tax purposes								
Taxed income not yet recognized in the income statement								
Unrealized exchange gains								
Expenses recognized in the income statement that are deductible in future years								
Employee profit-sharing	(318)	0	32	(286)	82	(8)	74	
Provisions for pensions and other post-retirement benefit costs	(1,006)	(289)	213	(1,082)	260	19	279	
Other provisions	(2,150)	(1,676)	1,646	(2,180)	555	8	563	
Taxes and other	0	0	0	0	0	0	0	
TOTAL	(3,474)	(1,965)	1,891	(3,548)	897	19	916	

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### NOTE 10.1.2 Group tax relief

The Company is the parent of the tax group comprising all qualifying French subsidiaries of the Legrand Group. The tax group was set up on January 1, 2003.

Under the terms of the group tax relief agreement, each subsidiary calculates its income tax expense on a stand-alone basis and pays the tax due to the parent company of the group, which is responsible for paying tax for the entire tax group.

Income tax in Legrand's income statement corresponds to the difference between the tax due by the profitable companies in the tax group and the benefit arising from the use of the tax losses of loss-making companies, plus the tax on distributed earnings.

In 2023, Legrand recognized a net income tax benefit of €35,744 thousand.

### NOTE 10.2 Exposure to market risks (interest rate, currency and credit risks)

### **NOTE 10.2.1 Management of financial risks**

The Group's cash management strategy is based on overall risk-management principles and involves taking specific measures to manage the risks associated with interest rates, exchange rates, commodity prices and the investment of available cash. The Group does not conduct any trading in financial instruments, in line with its policy of not carrying out any speculative transactions. All transactions involving derivative financial instruments are

conducted with the sole purpose of managing interest-rate, exchange-rate and commodity-price risks and as such are limited in duration and value.

If required, the Group may enter into forward contracts to hedge its foreign currency risk. No hedges were in place as of December 31, 2023.

### **NOTE 10.2.2 Counterparty risk**

Financial instruments that may potentially expose the Group to counterparty risk are principally cash equivalents, bank deposits, short-term investments and hedging instruments. These assets are placed with various leading financial institutions and corporations with the aim of limiting exposure

to any single counterparty. The related strategies are defined and monitored by the Corporate Finance Department, which tracks the credit ratings and credit default swap rates of the Group's counterparties on a regular basis.

### **NOTE 10.2.3 Liquidity risk**

The Group considers that managing liquidity risk depends primarily on having access to sources of financing that are diversified in terms of their origins and maturities.

This principle forms the basis of the Group's financing.

### **NOTE 10.3 Financial commitments**

Financial commitments given by the Company as of December 31, 2023 and 2022, were as follows:

(in € thousands)	December 31, 2023	December 31, 2022
Guarantees given to banks	0	0
Guarantees given to other organizations	50,000	165,000
TOTAL	50,000	165,000

### **NOTE 10.4 Employees**

	December 31, 2023	December 31, 2022
Average number of employees		
Management	47	41
Administrative staff	5	3
Apprentices	0	0
TOTAL	52	44

### NOTE 10.5 Compensation of the Chief Executive Officer

During 2023, compensation awarded to the Chief Executive Officer is as follows:

- Angeles Garcia-Poveda amounted to €625.0 thousand; and
- Benoît Coquart amounted to €2,067.3 thousand.

For more details on the compensation of the Chief Executive Officer, and of non-executive corporate officers, please refer to chapter 6.2.2 of the Universal Registration Document.

### **NOTE 10.6 RELATED PARTY INFORMATION**

In accordance with French government order no. 2009-267 of March 9, 2009, no material transactions were carried out by the Company with related parties that were not on an arm's-length basis.

### NOTE 10.7 Subsidiaries and affiliates

	Share capital	Reserves		Carrying of the s						
(in € thousands)	euros	and retained earnings	% interest	Cost	Net	Loan and advance	Guarantee given	Revenue	Profit (loss)	Dividends received
French companies										
Legrand France SA	54,913	1,073,715	100	3,773,659	3,773,659	2,425,360	0	1,094,848	985,534	740,770

The above information is given subject to adjustment of the profit/loss decided by the Board.

### NOTE 11 - Significant events in the period

None

### NOTE 12 - Subsequent events

None

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# APPENDIX 2 - Management Report on financial statements for the year ended December 31, 2023

# Management Report of the Board of Directors of March 20, 2024 to the Annual General Meeting scheduled on May 29, 2024 of Legrand SA (the "Company")

### 1. Situation and business

### 1.1 Situation of the Company during the past financial year, business and results of the Company, each subsidiaries and the companies it controls, by business segment

Net sales amounted to €75.5 million as of December 31, 2023, compared with €30.5 million as of December 31, 2022. It represents services provided within the Group.

Other operating income amounted to €2.1 million as of December 31, 2023, compared with €1.2 million as of December 31, 2022.

Operating expenses amounted to €101.0 million as of December 31, 2023, compared with €24.7 million as of December 31, 2022.

As of December 31, 2023, operating loss was €23.4 million, compared with operating profit of €7.0 million as of December 31, 2022.

Financial results for financial year 2023 amounts to €794.6 million, compared with €482.4 million as of December 31, 2022. This change is mainly the result of an increase in dividends received.

Non-recurring items resulted in a loss of €5.2 million on a net basis as of December 31, 2023, compared with a loss of €7.2 million as of December 31, 2022.

Tax income amounted to €35.7 million as of December 31, 2023, representing the net amount of the tax savings generated by the tax consolidation group, compared with €23.1 million as of December 31, 2022.

Net income amounted to €801.5 million as of December 31, 2023, compared with €505.0 million as of December 31, 2022.

#### 1.2 Analysis of changes in the business, results and financial position of the Company and the Group

Information on the Company's and Group's business is presented in chapter 5 of this Universal Registration Document.

The Company's debt position is summarized in the table below. The Company's external debt is higher in 2023 than in 2022.

(in millions of euros)	December 31, 2023	December 31, 2022
EXTERNAL DEBT		
Debt		
Bonds	4,000.0	3,700.0
Bank borrowings	0.0	0.0
Credit Facility	0.0	0.0
TOTAL EXTERNAL DEBT	4,000.0	3,700.0
Accrued interest	29.2	15.1
Interest expense		
Bonds	48.1	38.0
Bank borrowings	0.0	0.0
Credit Facility	0.0	0.0
TOTAL INTEREST EXPENSE ON EXTERNAL DEBT	48.1	38.0
%	1.2%	1.0%
INTRA-GROUP DEBT		
Debt		
Advance fromt Legrand France SA	0.0	0.0
Interest expense		
Advance fromt Legrand France SA	0.0	0.0
%		
TOTAL DEBT	4,029.2	3,715.1
Equity	2,320.6	2,263.0
DEBT-TO-EQUITY RATIO	174%	164%

### 1.3 Appropriation of earnings and determination of dividend

We propose that the Company's earnings of €801,740,732.21 in respect of the financial year ended December 31, 2023 to be appropriated as follows:

- the legal reserve is more than 10% higher than the share capital and that no allocation to the legal reserve is therefore required;
- the legal reserve would be reduced by €1,114,581.60. This amount would be allocated to the "Other reserves";
- the "Unavailable reserves for treasury shares" would be reduced to €6,973,888.68. The amount of the reduction, i.e. €4,752,845.28, would be allocated to "Other reserves";
- after having noted that the "Retained earnings" amounts to €123,562,478.51, it is noted that the amount of distributable income would amount €930,900,637.60;
- the Board of Directors proposes (i) to pay to shareholders as a dividend €2.09 per share, and (ii) to allocate the balance of distributable profit to the item "Retained earnings".

On the basis of the number of shares making up the share capital at December 31, 2023 and after deduction of treasury shares held at that date, the appropriation of distributable income would be as follows: (i)  $\le 547,930,731.26$  to dividends and (ii)  $\le 382,969,906.34$  to "Retained earnings".

In this respect, it is also specified that following the capital reduction of February 14, 2024, the Company's share capital comprises 262,245,733 shares.

In the event of a variation in the number of shares entitling holders to a dividend at the dividend payment date, by comparison with the number of shares making up the share capital at December 31, 2023, and minus the number of treasury shares held at December 31, 2023, the total amount of dividends will be adjusted accordingly.

No dividends would be due on any shares held by the Company itself or canceled before the payment date.

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As regards the tax treatment of the dividend, the dividend paid to individual shareholders residing in France is subject to flat-rate income tax of 12.8% in accordance with Article 200 A, 1 of the French General Tax Code. However, upon express, irrevocable overall election by the shareholder, the dividend may be taxed at the sliding-scale income tax rate and eligible for the 40% tax relief provided for in 2° of 3 of Article 158 of the French General Tax Code, applicable under certain conditions. The dividend is subject to a withholding tax deducted at source (other than exceptions), as provided for in Article 117 *quater* of the French General Tax Code, which is then set off against income tax due on income received in 2023. In any event, the dividend will also be subject to social security levies totaling 17.2%.

The tax-related items of information presented here are those applicable at the time of drafting this report. As a general rule, shareholders are invited to consult their usual advisers as to applicable taxation arrangements.

# 1.4 Internal control and risk management procedures relating to the preparation and processing of financial and accounting information

Main characteristics of internal control and risk management procedures implemented by the Company on financial information are described in chapter 3 of this Universal Registration Document.

### 1.5 Description of the main risks and uncertainties faced by the Company

Risks and related Group policies are presented in chapter 3 of this Universal Registration Document.

### 1.6 The Company's objectives and policy concerning hedging in each main category of transactions for which hedge accounting is used, and about its exposure to price, credit, liquidity and treasury risks

All of this information is presented in chapter 8 of this Universal Registration Document.

Management of these risks is described in note 5.1.2 to the consolidated financial statements, which appear in chapter 8 of this Universal Registration Document.

### 1.7 Description and management of financial risks linked to the effects of climate change

Information on financial risks related to climate change effects and the presentation of measures taken by the Company to mitigate those risks by implementing a low-carbon strategy in all its business components are provided in chapter 4 of this Universal Registration Document and in note 5.2 to the consolidated financial statements in chapter 8 of this Universal Registration Document.

# 1.8 Significant events between the reporting date and the date of preparation of the Management Report

None.

#### 1.9 Forecast changes in the Company's position

All of this information is presented in chapter 2 of this Universal Registration Document.

Readers are invited to refer to chapter 5.13 of this Universal Registration Document for more information about the Group's outlook.

### 1.10 Existing branches

None.

### 1.11 Research and Development activities

None.

### 1.12 Due dates of accounts payable and customer receivables

In accordance with Article L. 441-14 of the French Commercial Code, the table below presents the balance of invoices received but not paid at the end of the financial year:

Days overdue relative to invoice due date (in thousands of euros)	0 day	1 day or more	Total (1 day or more)
Total invoices exc. VAT at December 31, 2023	71,932	0	0
% of total ex-VAT purchases in 2023	87.2%	0%	0%
Total invoices incl. VAT at December 31, 2022	1,099	0	0
% of total ex-VAT purchases in 2022	18.1%	0%	0%

The increase in debt is due to the increase in debt owed to Group subsidiaries, in particular as a result of the invoicing of services provided by Legrand France and Legrand SNC to Legrand SA in December 2023. These debts will be cleared post-closing in 2024.

In accordance with Article L. 441-14 of the French Commercial Code, the table below presents the balance of invoices raised but not paid at the end of the financial year:

Days overdue relative to invoice due date (in thousands of euros)	0 day	1 day or more	Total (1 day or more)
Total invoices exc.VAT at December 31, 2023	60,055	0	0
% of (ex-VAT revenue + re-invoicing of LTI) of 2023 financial year	52.9%	0%	0%
Total invoices incl.VAT at December 31, 2022	9,774	0	0
% of ex-VAT revenue in 2022	32.0%	0%	0%

The increase in customer receivables is due to the increase in receivables from Group subsidiaries, in particular as a result of the invoicing of management services and free shares in December 2023. These receivables will be cleared post-closing in 2024.

### 1.13 Significant shareholdings or controlling interests acquired during the financial year in companies whose registered office is in France

None.

# 2. Information relating to the Company's corporate social and environmental responsibility

### Duty of care plan

The duty of care plan and the report on its implementation are presented in chapter 4 of this Universal Registration Document.

### 3. Corporate governance

In accordance with paragraph 6 of Article L. 225-37 of the French Commercial Code, this section of the Management Report presents the information required in respect of the report on corporate governance.

3.1 Appointments and positions by each company officer in any company during the financial year (also including information on each company officer's nationality, age and main role)

This information is given in section 6.1.1.1 of this Universal Registration Document.

### 3.2 Start and end dates of each director's term of office

This information is given in section 6.1.1.1 of this Universal Registration Document.

3.3 Agreements entered into (directly or through an intermediary) between (i) a director, company officer or shareholder holding more than 10% of voting rights and (ii) a Company subsidiary (excluding standard agreements)

No member of the Company's Board of Directors or company officer is engaged in any business relationships with any Company subsidiary.

No Company shareholder holds more than 10% of its voting rights.

### 3.4 Report on work of the Board of Directors and its committees

This information is provided in sections 6.1.1.3 and 6.1.3.3 of this Universal Registration Document.

### 3.5 Membership of the Board of Directors and its committees

This information is provided in sections 6.1.1.1 and 6.1.3.1 of this Universal Registration Document.

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### 3.6 Procedure for the selection of directors and report on its application

This information is provided in section 6.1.1.1 of this Universal Registration Document.

### 3.7 Preparation and organization of the work of the Board of Directors and its committees

This information is provided in sections 6.1.1.2, 6.1.1.3, 6.1.3.2 and 6.1.3.3 of this Universal Registration Document.

## 3.8 Number of meetings of the Board of Directors and of its committees, and director attendance rates

This information is provided in sections 6.1.1.3 and 6.1.3.3 of this Universal Registration Document.

#### 3.9 Evaluation of the Board of Directors

This information is provided in section 6.1.1.2 of this Universal Registration Document.

#### 3.10 Independence of directors

This information is provided in section 6.1.1.1 of this Universal Registration Document.

## 3.11 Description of the diversity policy applicable to members of the Board of Directors and the Company's Executive Committee

This information is provided in sections 6.1.1.1, 6.1.3.1 and 6.1.4.5 of this Universal Registration Document.

### 3.12 Limits that the Board of Directors imposes on the powers of the Chief Executive Officer

This information is provided in section 6.1.4 of this Universal Registration Document.

# 3.13 Procedure for assessing agreements relating to ordinary transactions and formed on an arm's-length basis

Information relating to the procedure on the qualification of agreementse mentioned in Article L. 22-10-12 of the French Commercial Code is provided in the section on the "Internal charter" in section 6.1.1.2 of this Universal Registration Document.

#### 3.14 Reference to a Code of Corporate Governance

The Company refers to the principles of corporate governance for listed companies set out in the Afep-Medef Code of Corporate Governance, which can be consulted on Medef's website at: <a href="www.medef.com">www.medef.com</a>. The Company considers that its practices comply with all recommendations of that Code.

### 3.15 Formalities regarding shareholders' participation in General Meetings

Conditions for participation in the Company's General Meetings are outlined in article 12 ("General Meetings") of the Company's Articles of Association (available on the <a href="https://www.legrandgroup.com/en">www.legrandgroup.com/en</a> website) and in section 9.3.5 of this Universal Registration Document.

# 3.16 Summary of extant authorization granted by shareholders to the Board of Directors to increase the share capital and use made of such authorization during the year

This information is provided in section 9.2.1.1 of this Universal Registration Document.

### 3.17 Factors that may be relevant in the event of a takeover bid

3.17 Factors that may be relevant in the event of a taked	over bid
Ownership structure	Legrand's ownership structure is presented in section 7.1.1 of this Universal Registration Document.
Restrictions contained in the Articles of Association on the exercise of voting rights and on transfers of shares or clauses in agreements disclosed to the Company pursuant to article L. 233-11 of the French Commercial Code	None.
Direct and indirect interests in the Company's capital of which the Company is aware in accordance with articles L. 233-7 and L. 233-12 of the French Commercial Code	Changes in the ownership of Legrand Securities during 2022 are presented in section 7.1.1.2 of this Universal Registration Document.
Owners of any securities conferring special rights of control and description of those securities	None.
Control procedures provided for in any employee share-ownership plan where employees do not exercise rights of control themselves	In accordance with the regulations of the "Actions Legrand" company mutual fund, the voting rights attached to the Company's shares are exercised by the fund's Supervisory Board.
Shareholders' agreements of which the Company is aware and that may entail restrictions on the transfer of shares and on the exercise of voting rights	None.
Appointment and replacement of members of the Board of Directors and amendment of the Company's Articles of Association	In accordance with its Articles of Association, the Company is managed by a Board of Directors made up of a minimum of three members and a maximum of eighteen members, except as provided by law in the event of a merger.  Except as provided by law, each Director must hold (in registered form) at least 500 shares of the Company throughout his/her term as Director.  In the course of his/her term of office, the internal rules of the Board of Directors recommend that each director gradually acquire a number of shares equivalent to one full year of his/her share of directors' fees. For calculation purposes it is assumed that the director takes part, over one financial year, in all meetings of the Board and the committee(s) to which he/she belongs, and the unit value of Legrand Securities is equal to the average of Legrand share price over the previous financial year. Directors have a three-year term of office It expires at the end of the Ordinary General Meeting of Shareholders convened to consider the financial statements for the previous financial year and held in the year in which their term of office expires. Directors may be reappointed for consecutive terms.  When statutory conditions are met, the Board of Directors may appoint members to the Board on a temporary basis for the remaining term of office of their predecessor. By law, temporary appointments shall be subject to ratification by the next Ordinary General Meeting of Shareholders.  No individual one over the age of 70 may be appointed as a member of the Board of Directors if such appointment means that more than a third of Board members will be over that age. If, during their term of office, members of the Board of Directors over the age of 70 make up more than one third of the Board, the oldest member of the Board of Directors will be deemed to have resigned at the end of the Ordinary General Meeting of Shareholders convened to consider the financial statements for the previous financial year and held during the year in which the age limit is reached.

appointments are subject to ratification at the first shareholders'

No individual over the age of 70 may be appointed to the Board of Directors if his/her appointment results in more than one-third of members of the Board of Directors having exceeded such age. If, during their term of office, the number of members of the Board of Directors over the age of 70 exceeds one-third of their total number, the oldest member will be deemed to have resigned at the

meeting after the appointment is made.



end of the Ordinary General Meeting of shareholders called to consider the accounts for the previous financial year and held during the year in which the age limit is reached.

Where the Company's Articles of Association do not specifically provide otherwise, amendments to the articles are subject to the provisions of applicable law.

Powers of the Board of Directors, in particular concerning shares issuance and repurchase

This information is presented in sections 9.2.1.1 and 9.2.2.1 of this Universal Registration Document.

The Company can only repurchase its own shares outside periods of public offerings involving the Company's shares.

Agreements entered into by the Company that would be amended or would lapse in the event of a change of control of the Company, except (unless disclosure is required by law) where disclosure would seriously harm its interests

The following agreements may be amended or may lapse if control of the Company changes:

- agreement for the issuance of bonds on the US market by the Legrand France subsidiary in an amount of \$291.3 million, in the event of a change in control due to a hostile takeover;
- the loan contract in an amount of €900 million entered into with financial institutions on October 20, 2011 and amended on July 25, 2014, on December 20, 2019 and on September 20, 2022;
- the bond issue completed on December 9, 2015 in a total nominal amount of €300 million;
- the bond issue completed on June 29, 2017 in a total nominal amount of €1 billion:
- the bond issue completed on March 6, 2018 in a total nominal amount of €400 million;
- the bond issue completed on June 17, 2019 in a total nominal amount of €400 million;
- the bond issue completed on May 12, 2020 in a total nominal amount of €600 million;
- the bond issue completed on October 6, 2021 in a total nominal amount of €600 million;
- the bond issue completed on May 23, 2023 in a total nominal amount of €700 million.

Agreements providing for payment of compensation to employees or members of the Board of Directors in the event of resignation, dismissal without real and serious cause, or termination of employment due to a takeover bid

None with respect to the company officers and members of the Board of Directors.

### 3.18 Description of the compensation policy for company officers

In accordance with article L. 22-10-8 of the French Commercial Code, information required under article R. 22-10-14 of the French Commercial Code is presented in section 6.2.2 of this Universal Registration Document.

## 3.19 Total compensation and benefits of any kind paid or awarded to each company officer during the financial year

In accordance with article L. 22-10-9 of the French Commercial Code, this information is presented in section 6.2.3 of this Universal Registration Document.

3.20 Presentation of the compensation of company officers compared with the mean compensation on a full-time-equivalent basis of the Company's employees and the change in that ratio over the last five financial years

This information is presented in section 6.2.3.3 of this Universal Registration Document.

3.21 Presentation of the compensation of company officers compared with the median compensation on a full-time-equivalent basis of the company's employees and the change in that ratio over the last five financial years

This information is presented in section 6.2.3.3 of this Universal Registration Document.

3.22 Any kinds of commitment made by the Company to its company officers concerning compensation, allowances or benefits payable or likely to be payable as a result of, or subsequent to, taking up, changing or leaving their offices

This information is mentioned in the "D- Other elements of the compensation policy" part of section 6.2.2.2, and section 6.2.3.2 of this Universal Registration Document.

### 3.23 Lock-in requirements for stock options and bonus shares awarded to executives

This information is provided in chapter 7 and section 6.2.2.2 of this Universal Registration Document.

### 4. Ownership structure and capital

### 4.1 Ownership structure and changes during the financial year

The shareholding structure of the Company and information about the crossing of thresholds and treasury shares is presented in section 7.1 of this Universal Registration

Document. For more information on shareholders and share ownership thresholds, please consult sections 7.1.1.2 to 7.1.4 of this Universal Registration Document.

### **4.2** Amount of dividends distributed with respect to the past three years, amount of income eligible for the 40% allowance and amount non-eligible for that allowance

In accordance with the provisions of Article 243 bis of the French General Tax Code, we inform you of the dividends paid over the past three years.

Dividends distributed in respect of the 2020, 2021 and 2022 financial years were as follows:

		Earnings distrib	outed per share
		Eligible for the 40% income tax allowance provided for in Article 158(3)(2) of the French General Tax Code	Not eligible for the 40% income tax allowance provided for in Article 158(3)(2) of the French General Tax Code
266,157,780 shares with a par value of €4 each	€1.42	€1.42	€0.00
266,267,686 shares with a par value of €4 each	€1.65	€1.65	€0.00
265,260,992 shares with a par value of €4 each	€1.90	€1.90	€0.00
	266,157,780 shares with a par value of €4 each 266,267,686 shares with a par value of €4 each	Number of shares entitled to dividendsper share266,157,780 shares with a par value of €4 each€1.42266,267,686 shares with a par value of €4 each€1.65	Number of shares entitled to dividendsEligible for the 40% income tax allowance provided for in Article 158(3)(2) of the French General Tax Code266,157,780 shares with a par value of €4 each€1.42€1.42266,267,686 shares with a par value of €4 each€1.65€1.65

### 4.3 Information on acquisitions and disposals by the Company of its own shares

The Company appointed a financial institution to implement a liquidity agreement for its shares on the Euronext™ Paris market. This agreement is compliant with the AMF decision on June 22, 2021 on the renewal of liquidity agreemets relating to equities securities as an accepted market practice.

During the 2023 financial year, the Company purchased a total of 1,659,052 shares at a total cost of €143,180,955 and sold 1,743,476 shares for a total of €150,288,141 under the liquidity agreement.

With respect to the liquidity agreement, the average purchase price was €86.30 per share and the average sale price was €86.20 per share. There were no trading costs associated with these transactions.

At December 31, 2023, the balance on the liquidity agreement stood at 26,806 shares.

Outside the scope of the liquidity contract, the Company repurchased 5,087,013 shares during the 2023 financial year, for a value of €445,110,456 at an average purchase price of €87.50, including 515,000 shares for allocation to employees, and 4,572,013 shares for cancellation. 2,786,454 shares were cancelled in 2023. Trading costs amounted to €1,337,389.

The Company transferred 502,172 shares to employees under performance share plans.

At December 31, 2023, the Company held 1,863,478 shares with a nominal value of €4 each, *i.e.* a total of €7,453,912 representing 0.7% of its share capital. Valued at cost at the time of purchase, these shares amounted to €166,973,825.

Aside from the liquidity agreement, the Company held 51,113 shares at December 31, 2023, with a total purchase cost of €4.435.956 and nominal value of €204.452.

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### 4.4 Transactions in securities by company officers and similar persons

Transactions reported by the company officers, key executives and similar persons to the French Financial Markets Authority from March 15, 2023 until March 20, 2024 year were as follows:

Person reporting	Type of transaction	Description of the financial instrument	Count of transactions	Total amount of transactions (in euros)
Antoine Burel	Sale	Shares	1	303,536.79
Antoine Burel	Sale	Shares	1	94,631.20
Angeles Garcia-Poveda	Acquisition	Shares	1	25,800
Olivier Bazil	Direct line donation of full ownership	Shares	2	0
Olivier Bazil	Direct line donation of bare ownership	Shares	5	0
Marine Bazil	Direct line donation of full ownership	Shares	2	0
Marine Bazil	Direct line donation of bare ownership	Shares	5	0
Clare Scherrer	Acquisition	Shares	1	89,499.40
Patrick Koller	Acquisition	Shares	1	88,780
Franck Lemery	Sale	Shares	1	413,094.60
Jean-Marc Chéry	Acquisition	Shares	1	23,001.93
Antoine Burel	Sale	Shares	1	982,145.59
Valerie Chort	Acquisition	Shares	1	48,960

### 4.5 Information on adjustments to conversion terms or terms relating to the subscription or exercise of securities giving access to the capital

None.

### 4.6 Information on adjustments to the number and/or price of shares corresponding to stock options and performance shares

Information on the Company's stock option plans and performance share plans is presented in sections 7.2 and 7.3 of this Universal Registration Document.

In accordance with Articles L. 225-184 and L. 225-197-4 of the French Commercial Code, special reports on this subject will be presented to the General Meeting on May 29, 2024.

# 4.7 Statement of employee share ownership at year-end and portion of the share capital represented by shares held by employees under the employee share ownership program and by current and former employees through a company mutual fund

The total number of shares held by employees and similar persons is 8,478,727, representing 3.21% of the share capital, including 748,684 shares held in the "Actions Legrand" investment fund, a sub-fund of the Group's employee share ownership plan. These shares represented 0.28% of the Company's share capital.

At December 31, 2023, Group employees held a total of 2,582,284 shares within the meaning of article L. 225-102 of the French Commercial Code, representing 0.98% of the Company's share capital and voting rights.

#### 4.8 Names, business and results of controlled companies and percentage of the share capital held

For subsidiaries and equity interests, an organizational chart and a presentation of their business and results are provided in sections 9.1.7 and 9.1.8 of this Universal Registration Document, and in note 10.6 to the parent company financial statements.

### 4.9 Share disposals to regularize cross-shareholdings

None.

### 5. Other legal, financial and tax information concerning the Company

### 5.1 Expenditures on luxuries

None.

### **5.2** Add-backs of excessive general expenditure or general expenditure that does not feature in the special statement

Non-deductible expenses for financial year 2023, excluding items carried over from prior years, came to €77,445, including €10,777 related to the tax on company's vehicles

(Taxe sur les Véhicules de Tourisme et Société) and €66,668 related to vehicle lease payments and depreciation, with the corresponding tax in an amount of €20,004.

### 5.3 Table of the Company's results over the past five years

In accordance with Article R. 225-102 of the French Commercial Code, we inform you of the Company's earnings over the past five years. For the sake of clarity, this information is presented in the table below:

(in thousands of euros except for numbers of shares, earnings per share and numbers of employees)	2019	2020	2021	2022	2023
Capital at end of year					
Share capital	1,069,105	1,069,791	1,069,791	1,067,271	1,056,125
Number of ordinary shares	267,276,128	267,447,746	267,447,746	266,817,746	264,031,292
Total number of shares in issue	267,276,128	267,447,746	267,447,746	266,817,746	264,031,292
of which shares held in treasury*	313,406	125,407	678,176	149,515	1,863,478
Comprehensive income from operations					
Ex-VAT revenue	24,725	21,970	35,768	30,539	75,472
Income before tax, employee profit-sharing, depreciation, amortization and provisions	417,336	414,896	419,869	480,553	764,854
Income tax benefit/(expense)	13,944	15,707	15,540	23,049	35,744
Employee profit-sharing	(109)	(99)	(290)	(318)	(286)
Income after tax, employee profit-sharing, depreciation, amortization and provisions	431,363	427,487	430,135	504,957	801,471
Dividends paid	357,063	357,419	377,944	439,342	503,996
Income from operations per share (in euros)					
Income after tax and employee profit-sharing, but before depreciation, amortization and provisions	1.61	1.61	1.63	1.89	3,05
Income after tax, employee profit-sharing, depreciation, amortization and provisions	1.61	1.60	1.61	1.89	3,04
Dividend paid per ordinary share	1.34	1.34	1.42	1.65	1,90
Employee data					
Average number of employees	43	44	45	44	52
Total payroll	7,109	5,884	8,256	8,037	9,299
Total benefits (social security, other social benefits, etc.)	2,703	3,632	4,950	4,569	4,403

<sup>\*</sup> Treasury shares do not carry any dividend entitlement or voting rights.

# 5.4 Loans referred to in Article L. 511-6(3bis) of the French Monetary and Financial Code (i.e. loans of less than three years granted by the Company to very small, small and medium-sized businesses with which it has economic links that justify such loans)

None.

### 5.5 Collateral, sureties and guarantees given and other security provided

At its meeting on February 8, 2023, the Board of Directors, acting in accordance with Article R. 225-28 of the French Commercial Code, authorized the Chief Executive Officer to grant collateral, sureties and other guarantees in the name of and on behalf of the Company, up to a limit of €100,000,000.

However, this limit does not apply to collateral, sureties or guarantees granted to tax or customs authorities, which are not subject to any limit. This authorization was granted for a term of one year.

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### Appendix

Appendix 2 - Management Report on financial statements for the year ended December 31, 2023

### 5.6 Injunctions or fines for anti-competitive practices

None.

Readers are invited to refer to chapter 8.5 of this Universal Registration Document for more information about the legal and arbitration proceedings.

### 5.7 Information on facilities categorized as upper tier under the Seveso Directive

The Company does not have any facilities that qualify as "upper-tier Seveso" sites, according to the terms of article L. 515-36 of the French Environment Code.

On March 20, 2024

The Board of Directors

# **APPENDIX 3 -** Statutory Auditors' report on the financial statements for the year ended December 31, 2023

#### **LEGRAND**

Société Anonyme BP 523 128, avenue du Maréchal de Lattre de Tassigny 87045 LIMOGES Cedex

This is a free translation into English of the Statutory Auditors' report issued in French and is provided solely for the convenience of English-speaking readers. This report includes information specifically required by European regulations or French law, such as information about the appointment of Statutory Auditors. This report should be read in conjunction with, and construed in accordance with, French law and professional auditing standards applicable in France.

To the Shareholders,

### **Opinion**

In compliance with the engagement entrusted to us by your Annual General Meeting, we have audited the accompanying financial statements of Legrand for the year ended December 31, 2023.

In our opinion, the financial statements give a true and fair view of the assets and liabilities and of the financial position of the Company as of December 31, 2023, and of the results of its operations for the year then ended in accordance with French accounting principles.

The audit opinion expressed above is consistent with our report to the Audit Committee.

### **Basis for Opinion**

### **Audit Framework**

We conducted our audit in accordance with professional standards applicable in France. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our responsibilities under those standards are further described in the "Statutory Auditors' Responsibilities for the Audit of the Financial Statements" section of our report.

### Independence

We conducted our audit engagement in compliance with the independence rules provided for in the French Commercial Code (*Code de commerce*) and the French Code of Ethics (*Code de déontologie*) for Statutory Auditors, for the period from January 1, 2023, to the date of our report, and, in particular, we did not provide any non-audit services prohibited by Article 5(1) of Regulation (EU) No. 537/2014.

Furthermore, we mainly provided the following non-audit services to your Company and its controlled undertakings during the financial year that are not disclosed in the management report or in the notes to the financial statements:

- Mazars & Associés: verification of the consolidated non-financial performance statement referred to in Article L.225-102-1 of the French Commercial Code and a technical consultation linked to regulatory developments;
- PricewaterhouseCoopers Audit: two technical consultations relating to regulatory developments and a due diligence relating to the issuance of a letter of comfort in the context of the refinancing.

### **Justification of Assessments - Key Audit Matters**

In accordance with the requirements of Articles L.823-9 and R.823-7 of the French Commercial Code relating to the justification of our assessments, we inform you of the key audit matters relating to risks of material misstatement that, in our professional judgment, were of most significance in our audit of the financial statements of the current period, as well as how we addressed those risks.

These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on specific items of the financial statements.

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#### Value in use of shares in subsidiaries and affiliates

#### Risk identified

Shares in subsidiaries and affiliates are stated at acquisition cost and impaired, where necessary, based on their value in use determined by reference to Legrand's equity in the investee's revalued net assets, as adjusted to reflect its earnings performance and growth outlook (Note 1.3 "Legrand SA financial statements").

As of December 31, 2023, they comprise Legrand France SA shares recorded in the balance sheet in the amount of €3,774 million (Note 2.2 "Legrand SA financial statements"), that is 58% of total assets. The residual balance primarily consists of amounts receivable from this subsidiary. The correct valuation of this heading is key to the assessment of Legrand's asset and financial position.

We therefore considered the valuation of shares in subsidiaries and affiliates to be a key audit matter.

#### Our response

To assess the valuation of Legrand France's equity securities determined by Management, our work mainly consisted of:

- Assessing the relevance of the methodology used to determine this assessment, within the scope of the activities of the Legrand France subsidiary and the subsidiaries it holds directly or indirectly.
- Analyzing the consistency of future cash flow projections regarding past achievements and forecasts established by Management.
- Carrying out, with the support of our specialists, an independent analysis of certain key assumptions used by Management, in particular those relating to the discount rate and the infinite growth rate of future cash flows, with reference to both external market data and analyzes of comparable companies.
- Examining the consistency of this assessment with the Group's market capitalization.

### **Specific Verifications**

We have also performed, in accordance with professional standards applicable in France, the specific verifications required by French law.

Information given in the management report and in the other documents provided to shareholders with respect to the financial position and the financial statements

We have no matters to report as to the fair presentation and the consistency with the financial statements of the information given in the management report of the Board of Directors and in the other documents provided to shareholders with respect to the financial position and the financial statements.

We attest the fair presentation and the consistency with the financial statements of the information relating to payment deadlines mentioned in Article D.441-6 of the French Commercial Code.

### Report on corporate governance

We attest that the Board of Directors' report on corporate governance sets out the information required by Articles L.225-37-4, L.225-10-10 and L.22-10-9 of the French Commercial Code.

Concerning the information given in accordance with the requirements of Article L.22-10-9 of the French Commercial Code relating to compensation and benefits received by or allocated to the directors and any other commitments made in their favor, we have verified its consistency with the financial statements, or with the underlying information used to prepare these financial statements and, where applicable, with the information obtained by your Company from controlled companies included in the consolidation scope. Based on this work, we attest the accuracy and fair presentation of this information.

With respect to the information relating to items that your company considered likely to have an impact in the event of a public purchase or exchange offer, provided pursuant to Article L.22-10-11 of the French Commercial Code, we have verified their compliance with the source documents communicated to us. Based on our work, we have no observations to make on this information.

#### Other information

In accordance with French law, we have verified that the required information concerning the identity of the shareholders and holders of the voting rights has been properly disclosed in the management report.

### Other Legal and Regulatory Verifications or Information

### Format of presentation of the financial statements intended to be included in the annual financial report

We have also verified, in accordance with the professional standard applicable in France relating to the procedures performed by the statutory auditor relating to the annual and consolidated financial statements presented in the European single electronic format, that the presentation of the financial statements intended to be included in the annual financial report mentioned in Article L.451-1-2, I of the French Monetary and Financial Code (Code monétaire et financier), prepared under the responsibility of the Chief Executive Officer, complies with the single electronic format defined in the European Delegated Regulation No 2019/815 of December 17, 2018.

In accordance with the professional practice standard on the duties of the auditor relating to the annual and consolidated accounts presented according to the single European electronic information format, we have also verified compliance with this format defined by the European regulation delegate no. 2019/815 of December 17, 2018 in the presentation of the annual accounts intended to be included in the annual financial report mentioned in I of article L.451-1-2 of the monetary and financial code, established under the responsibility of the General manager.

Based on the work we have performed, we conclude that the presentation of the financial statements included in the annual financial report complies, in all material respects, with the European single electronic format.

We have no responsibility to verify that the financial statements that will ultimately be included by your Company in the annual financial report filed with the AMF are in agreement with those on which we have performed our work.

### **Appointment of the Statutory Auditors**

We were appointed as statutory auditors of Legrand by the Annual General Meetings held on June 6, 2003, for PricewaterhouseCoopers Audit and on May 31, 2023, for Mazars & Associés.

As of December 31, 2023, Mazars & Associés was in the first year of its uninterrupted engagement and PricewaterhouseCoopers Audit in the 20<sup>th</sup> year of total uninterrupted engagement, of which 18 years since the securities of the Company were admitted to trading on a regulated market.

### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with French accounting principles, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless it is expected to liquidate the Company or to cease operations.

The Audit Committee is responsible for monitoring the financial reporting process and the effectiveness of internal control and risk management systems and where applicable, its internal audit, regarding the accounting and financial reporting procedures.

The financial statements were approved by the Board of Directors.

### Statutory Auditors' Responsibilities for the Audit of the Financial Statements

#### Objectives and audit approach

Our role is to issue a report on the financial statements. Our objective is to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with professional standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As specified in Article L.823-10-1 of the French Commercial Code, our statutory audit does not include assurance on the viability of the Company or the quality of management of the affairs of the Company.

As part of an audit conducted in accordance with professional standards applicable in France, the statutory auditor exercises professional judgment throughout the audit and furthermore:

- Identifies and assesses the risks of material misstatement of the financial statements, whether due to fraud or error, designs and performs audit procedures responsive to those risks, and obtains audit evidence considered to be sufficient and appropriate to provide a basis for his opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtains an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control.

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- Evaluates the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management in the financial statements.
- Assesses the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. This assessment is based on the audit evidence obtained up to the date of his audit report. However, future events or conditions may cause the Company to cease to continue as a going concern. If the statutory auditor concludes that a material uncertainty exists, there is a requirement to draw attention in the audit report to the related disclosures in the financial statements or, if such disclosures are not provided or inadequate, to modify the opinion expressed therein.
- Evaluates the overall presentation of the financial statements and assesses whether these statements represent the underlying transactions and events in a manner that achieves fair presentation.

### **Report to the Audit Committee**

We submit a report to the Audit Committee which includes in particular a description of the scope of the audit and the audit program implemented, as well as the results of our audit. We also report, if any, significant deficiencies in internal control regarding the accounting and financial reporting procedures that we have identified.

Our report to the Audit Committee includes the risks of material misstatement that, in our professional judgment, were of most significance in the audit of the financial statements of the current period and which are therefore the key audit matters that we are required to describe in this report.

We also provide the Audit Committee with the declaration provided for in Article 6 of Regulation (EU) No. 537/2014, confirming our independence within the meaning of the rules applicable in France such as they are set in particular by Articles L.822-10 to L.822-14 of the French Commercial Code and in the French Code of Ethics for statutory auditors. Where appropriate, we discuss with the Audit Committee the risks that may reasonably be thought to bear on our independence, and the related safeguards.

Neuilly-sur-Seine and Paris-La Défense, March 28, 2024

The Statutory Auditors

PricewaterhouseCoopers Audit

Mazars & Associés

Camille PHELIZON

Gaël LAMANT

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