

Legrand Sell-Side Analysts arithmetic consensus collected from October 5 to October 13, 2023 (14 contributions)

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For more information on definitions of financial indicators used, please refer to glossary in Legrand financial press releases and presentations available on legrandgroup.com on the "Regulated information" section under "Investors and shareholders".

This consensus, collected between October 5 to October 13, 2023 and released on legrandgroup.com on October 18, 2023, is based on 14 contributions by analysts from: AlphaValue, BNPP Exane, Bryan Garnier, CIC MS, Deutsche Bank, Goldman Sachs, HSBC, JP Morgan, Kepler Cheuvreux, Morgan Stanley, Oddo BHF, Redburn Atlantic, Société Générale, UBS

	Q1 2022	H1 2022	9M 2022	FY 2022	Q1 2023	H1 2023	9M 2023		FY 2023		FY 2024	
	Actuals ¹	Actuals ¹	Actuals ¹	Actuals ¹	Actuals ¹	Actuals ¹	Consensus	Count ²	Consensus	Count ²	Consensus	Count ²
Net sales (€ million)	1 972	4 092	6 154	8 339	2 150	4,295	6 368	14	8 577	14	8 919	14
Organic Growth (%)	11,2%	10,9%	10,1%	9,7%	7,4%	4,6%	4,1%	13	3,8%	14	2,7%	14
of which Europe by destination (%)	12,9%	11,3%	10,5%	9,8%	10,7%	6,8%	5,3%	8	4,7%	9	1,7%	8
of which North & Central America by destination (%)	11,2%	11,2%	10,7%	11,1%	3,5%	0,4%	1,1%	8	1,5%	9	3,3%	8
of which Rest of the World by destination (%)	7,5%	9,7%	8,0%	6,6%	7,9%	8,2%	7,7%	8	7,6%	9	3,6%	8
Scope (%)	3,2%	2,4%	2,4%	3,0%	0,9%	1,3%	1,6%	12	1,5%	14	1,3%	14
Exchange rates (%)	2,6%	4,4%	5,6%	5,5%	0,6%	-1,0%	-2,2%	12	-2,4%	14	0,0%	14
Adjusted EBIT (€ million)	401	838	1 240	1 702	477	954	1 358	13	1 777	14	1 841	14
Adjusted EBIT margin (% of sales)	20,3%	20,5%	20,2%	20,4%	22,2%	22,2%	21,3%	13	20,7%	14	20,6%	14

¹ For more information, readers are invited to consult Legrand press releases published regarding 2022 results & 2023 available at legrandgroup.com on regulated information sections.

² Number of contributions for the given aggregate and the given period.