

Legrand Sell-Side Analysts arithmetic consensus collected from June 30 to July 10, 2023 (19 contributions)

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For more information on definitions of financial indicators used, please refer to glossary in Legrand financial press releases and presentations available on legrandgroup.com on the "Regulated information" section under "Investors and shareholders".

This consensus, collected between June 30 to July 10, 2023 and released on legrandgroup.com on July 13, 2023, is based on 19 contributions by analysts from: Alpha Value, Barclays, Berenberg, Bank of America, Bryan Garnier, Citi, CIC MS, Credit Suisse, Deutsche Bank, Exane BNP Paribas, Goldman Sachs, Jefferies, JP Morgan, Morgan Stanley, Morningstar, Oddo, RBC, Redburn & Société Générale

	Q1 2022	H1 2022	9M 2022	FY 2022	Q1 2023	H1 2023		FY 2023		FY 2024	
	Actuals ¹	Actuals ¹	Actuals ¹	Actuals ¹	Actuals ¹	Consensus	Count ²	Consensus	Count ²	Consensus	Count ²
Net sales (€ million)	1 972	4 092	6 154	8 339	2 150	4 337	18	8 492	19	8 772	19
Organic Growth (%)	11,2%	10,9%	10,1%	9,7%	7,4%	5,4%	18	2,7%	19	2,4%	19
of which Europe by destination (%)	12,9%	11,3%	10,5%	9,8%	10,7%	7,1%	9	3,6%	10	2,5%	10
of which North & Central America by destination (%)	11,2%	11,2%	10,7%	11,1%	3,5%	2,3%	9	1,8%	10	3,2%	10
of which Rest of the World by destination (%)	7,5%	9,7%	8,0%	6,6%	7,9%	5,7%	9	4,7%	10	3,8%	10
Scope (%)	3,2%	2,4%	2,4%	3,0%	0,9%	1,6%	18	1,7%	19	1,1%	19
Exchange rates (%)	2,6%	4,4%	5,6%	5,5%	0,6%	-0,9%	18	-2,5%	19	-0,3%	19
Adjusted EBIT (€ million)	401	838	1 240	1 702	477	936	17	1 756	19	1 793	19
Adjusted EBIT margin (% of sales)	20,3%	20,5%	20,2%	20,4%	22,2%	21,6%	17	20,7%	19	20,4%	19

¹ For more information, readers are invited to consult Legrand press releases published regarding 2022 results & 2023 available at legrandgroup.com on regulated information sections.

² Number of contributions for the given aggregate and the given period.