### General Meeting of Shareholders May 15, 2007







### 2006 Highlights

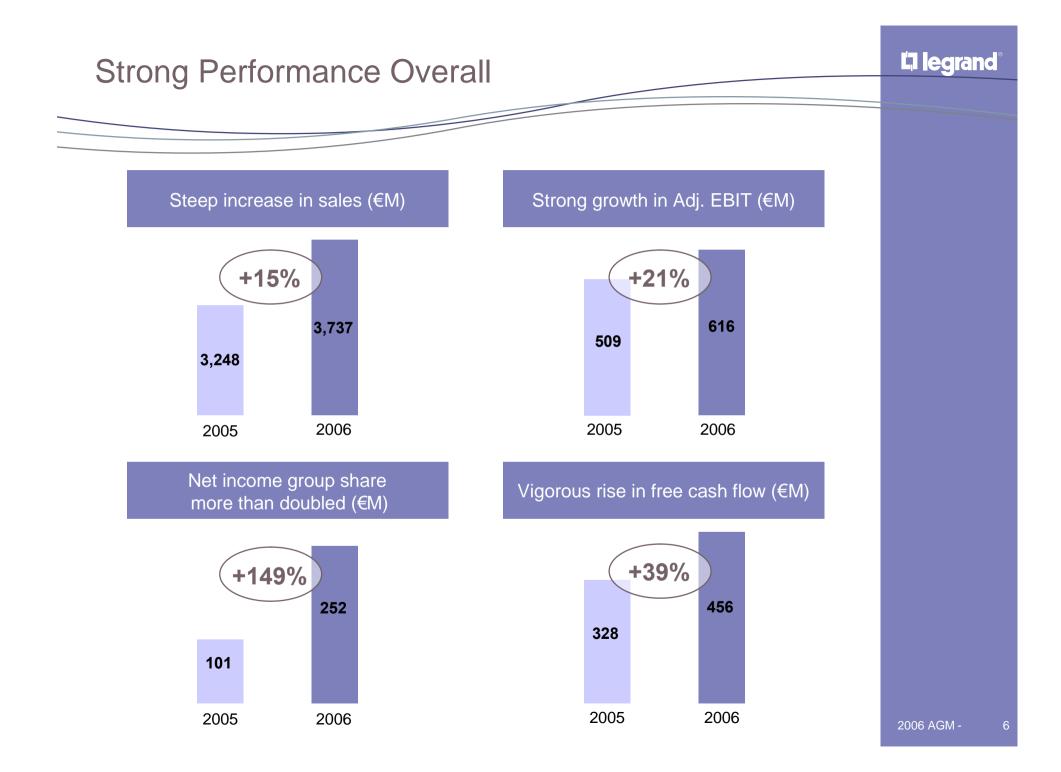
Gilles Schnepp - Chairman and CEO

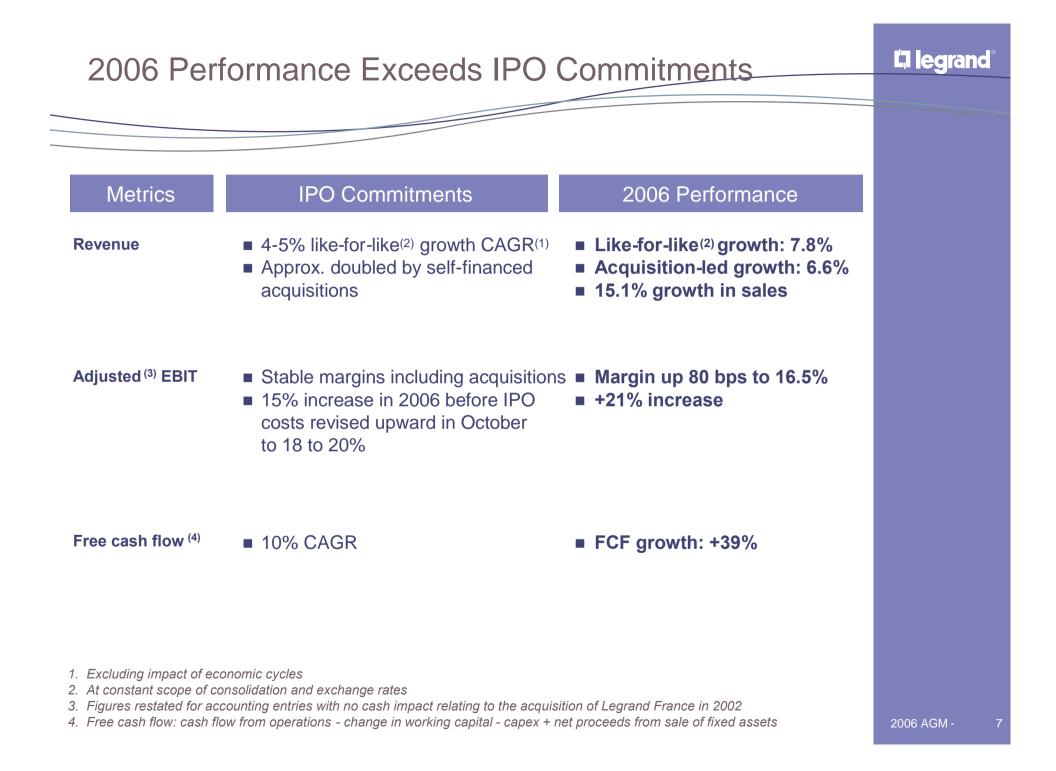


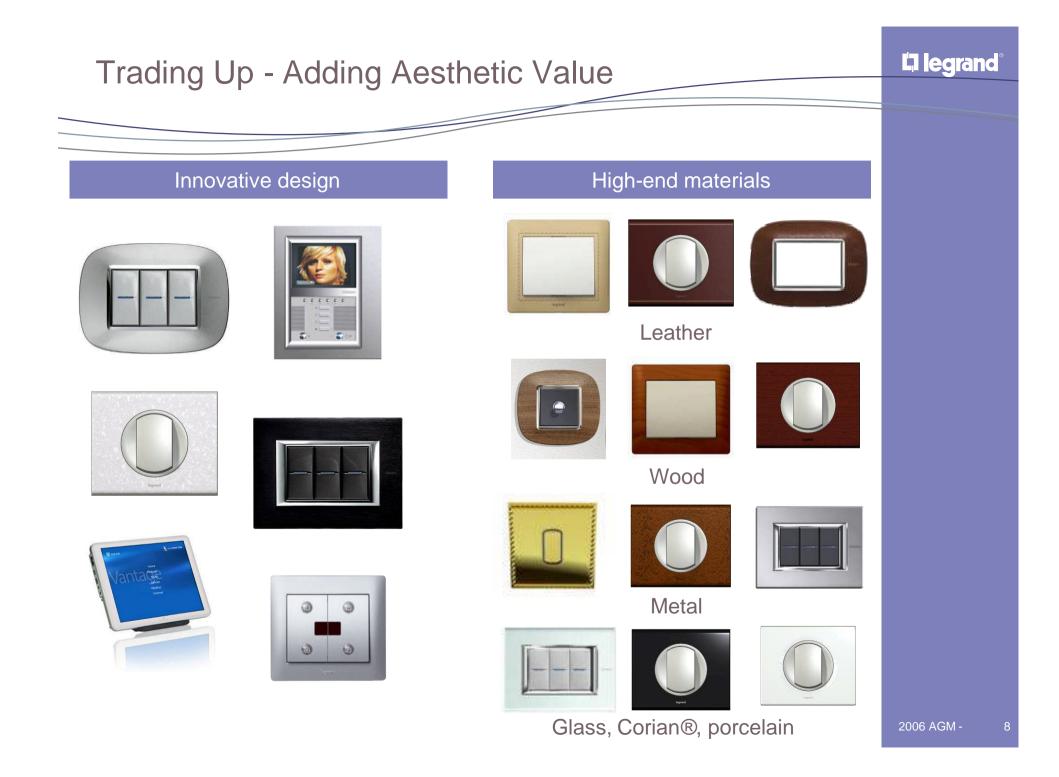
- Return to listing in April 2006 and strong share price performance
- Strong performance in 2006: IPO commitments exceeded
- Ongoing growth strategy
   Strong like-for-like growth
   6 acquisitions since January 2006



1. Dividends reinvested







### Trading Up - Adding Functionalities



Home cinema connection



Passageway automatic switch



Sound diffusion



Soft touch switch



Flush socket



Heating control

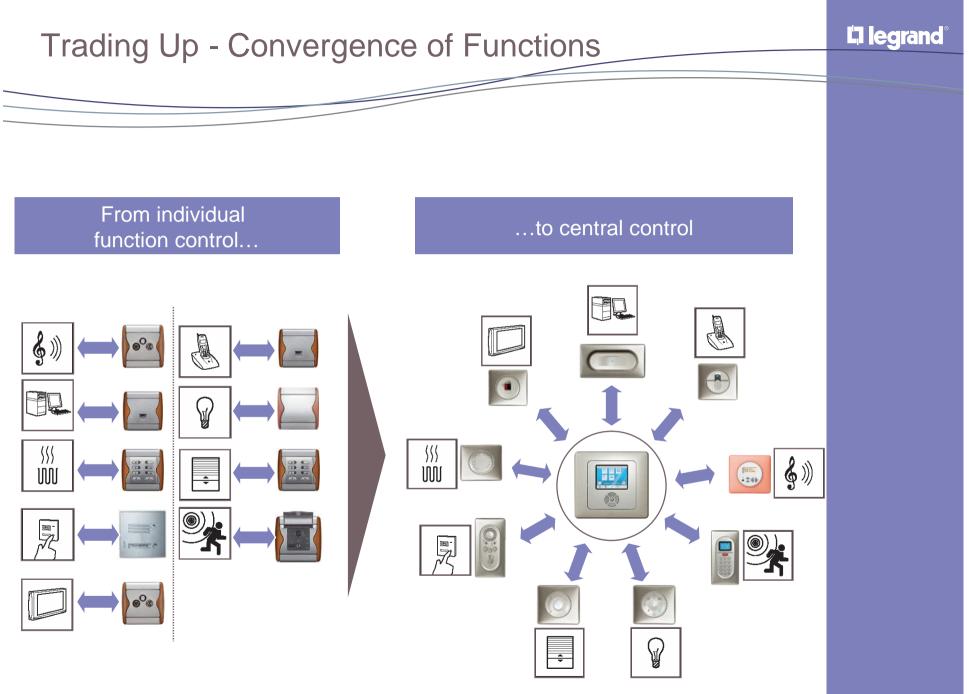


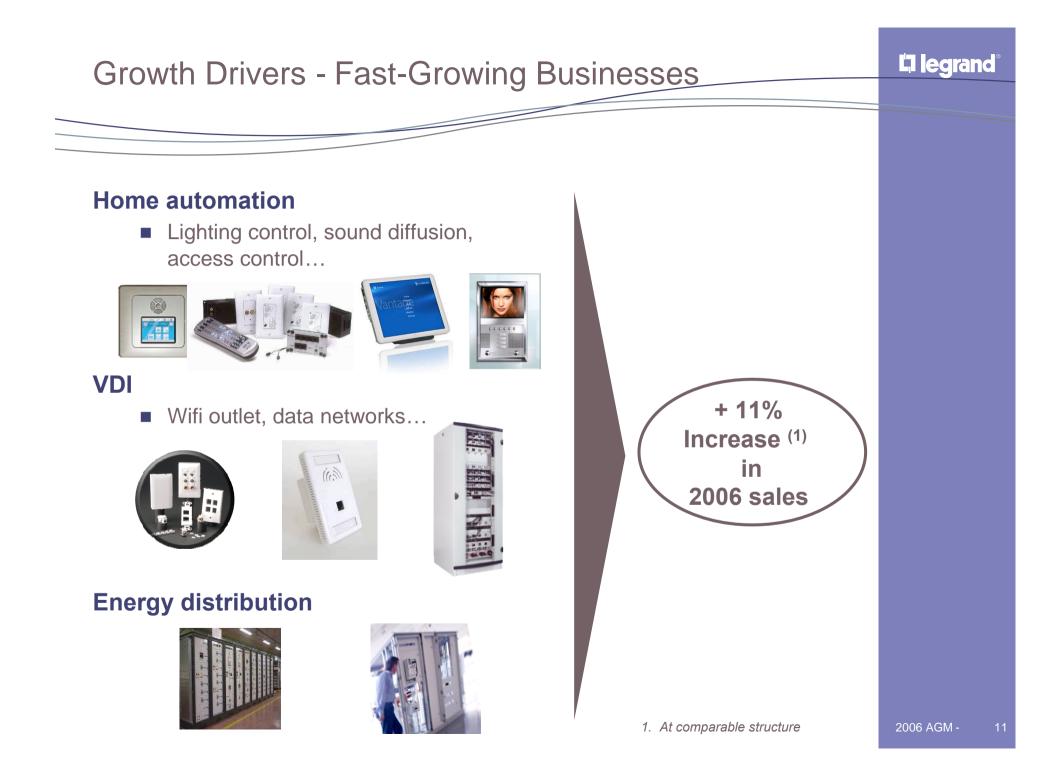
Scenario manager

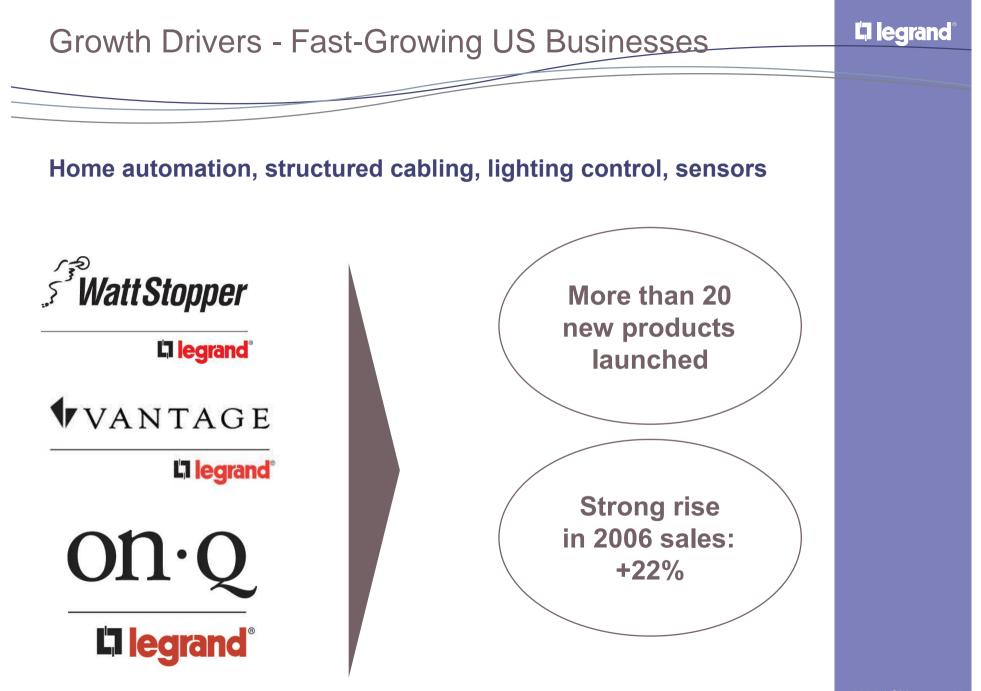


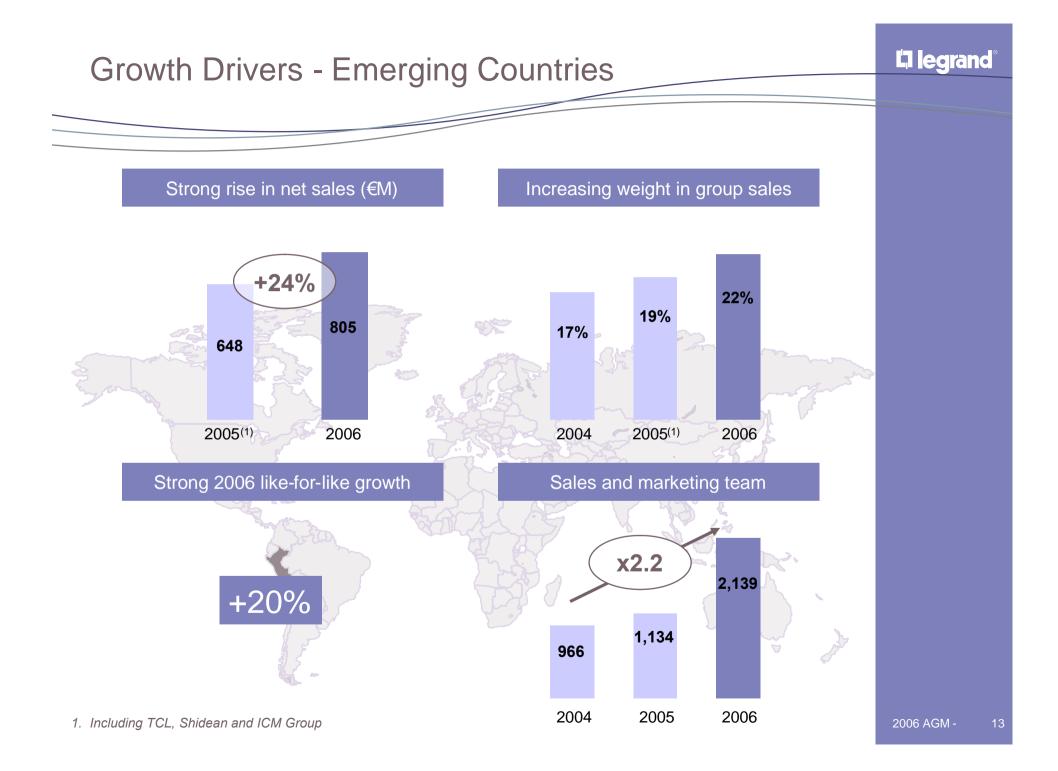
Video door entry system

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#### **La legrand Growth Initiatives** R&D cash expense (€M) **Research and Development** More than 40 new product ranges launched 1 800 people dedicated to R&D 4.7% of sales invested in R&D +8% ■ 37% of sales made with new products 176 Sales and Marketing About 3% like-for-like increase in headcount 162 4 subsidiaries or offices opened 13 new show rooms 2005 2006 Sales and Marketing headcount Capital expenditures dedicated to new (# of employees and as % of total headcount) products (€m and as % of capex) 17.2% 51% 15.3% 50% +16% 5,445 78 4,145 67

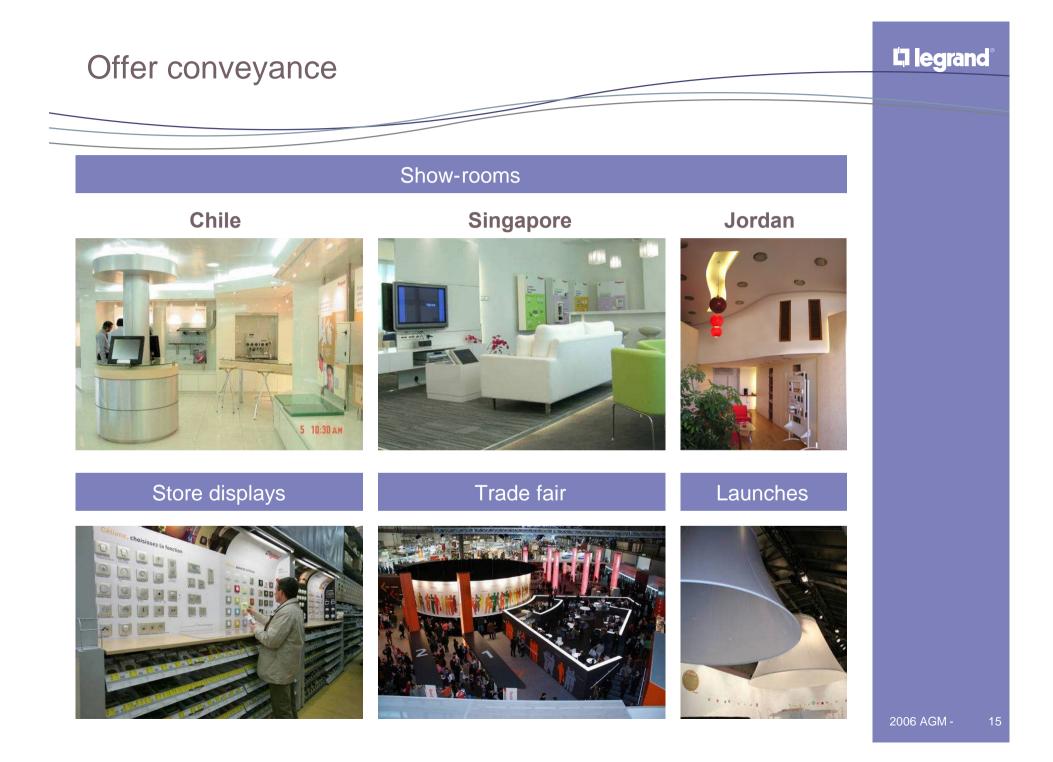
2005

2006

2005

2006

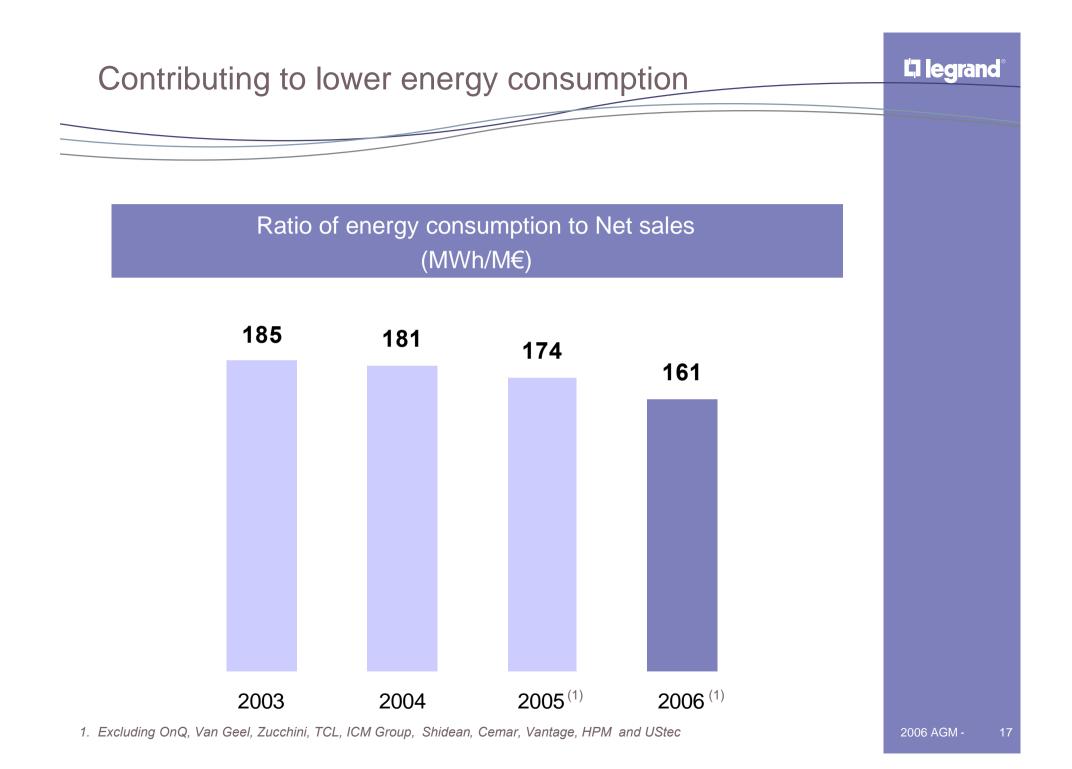
2006 AGM - 14

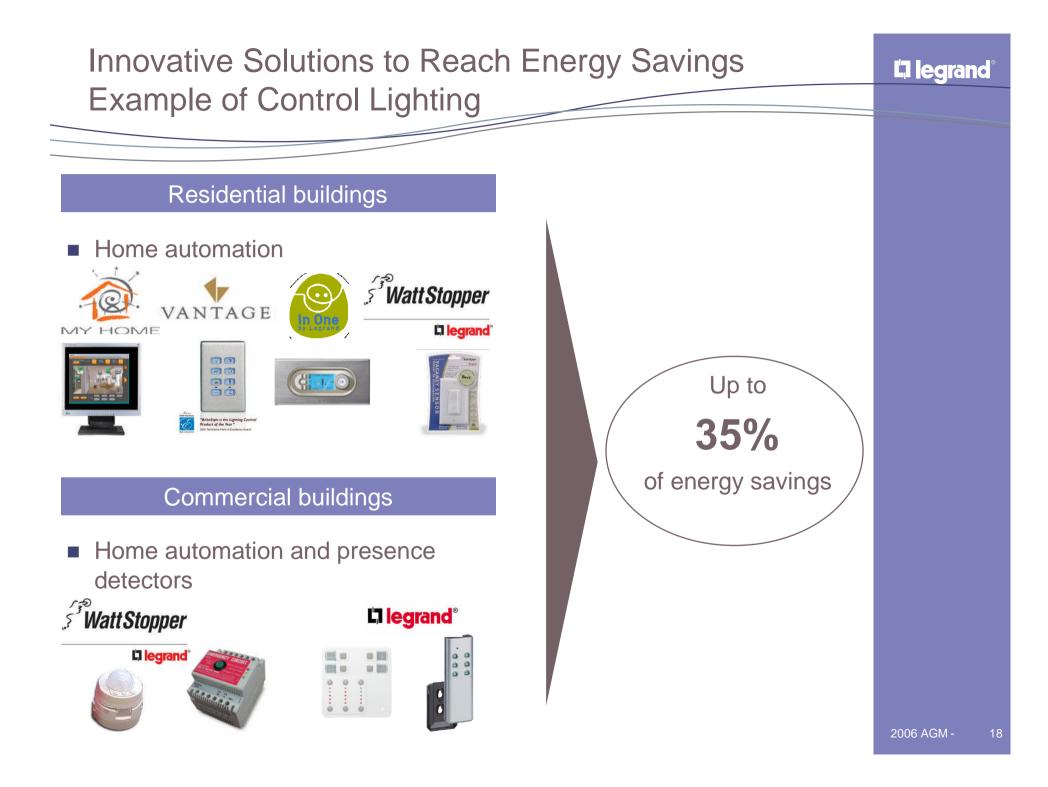




#### Home automation : InFusion lighting control





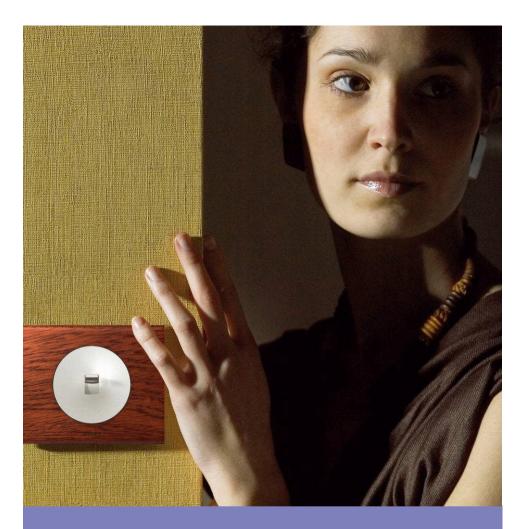


#### Actively Pursuing Sustainable Development

- Charter of Fundamental Principles
- Joining the United Nations Global Compact
- Examples of concrete and measured progress objectives

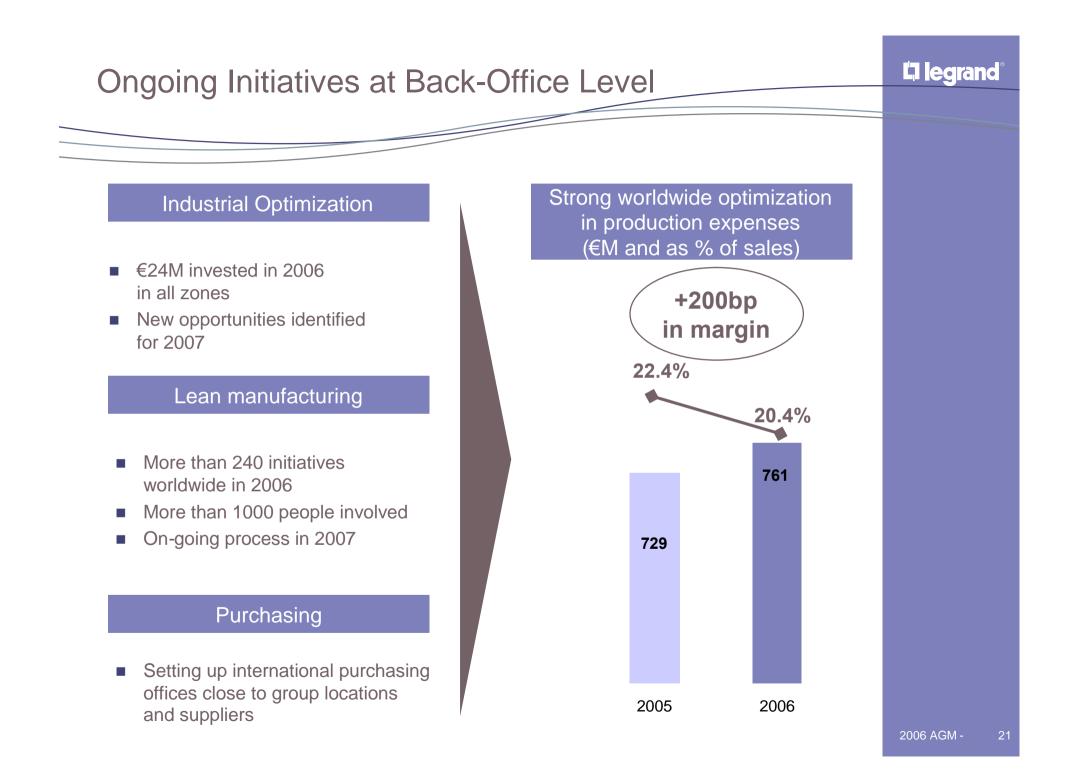
Progress objectives	Results 2006		
Identifying and preventing major environmental risks throughout the Group's industrial sites	90% 72%	of sites certified ISO 14001 in Europe of sites certified ISO 14001 worldwide	
Maintaining a waste recovery rate of over 75 % for all Group sites worldwide	78%	rate of waste material or energy recovery	
Extending the scope of application of the RoHS directive to all products marketed in Europe	100%	of substances targeted by the directive have been eliminated from the products directly affected, and action is in progress to remove them also from all other products	
Formally evaluating work-related risk factors for at least 55 % of the Group's workforce	71%	of the Group's workforce have been subject to an evaluation	
Consolidating work-related risk indicators for 80 % of the workforce	91%	of the Group's workforce, including acquisitions made in 2006, have been included in this consolidation	

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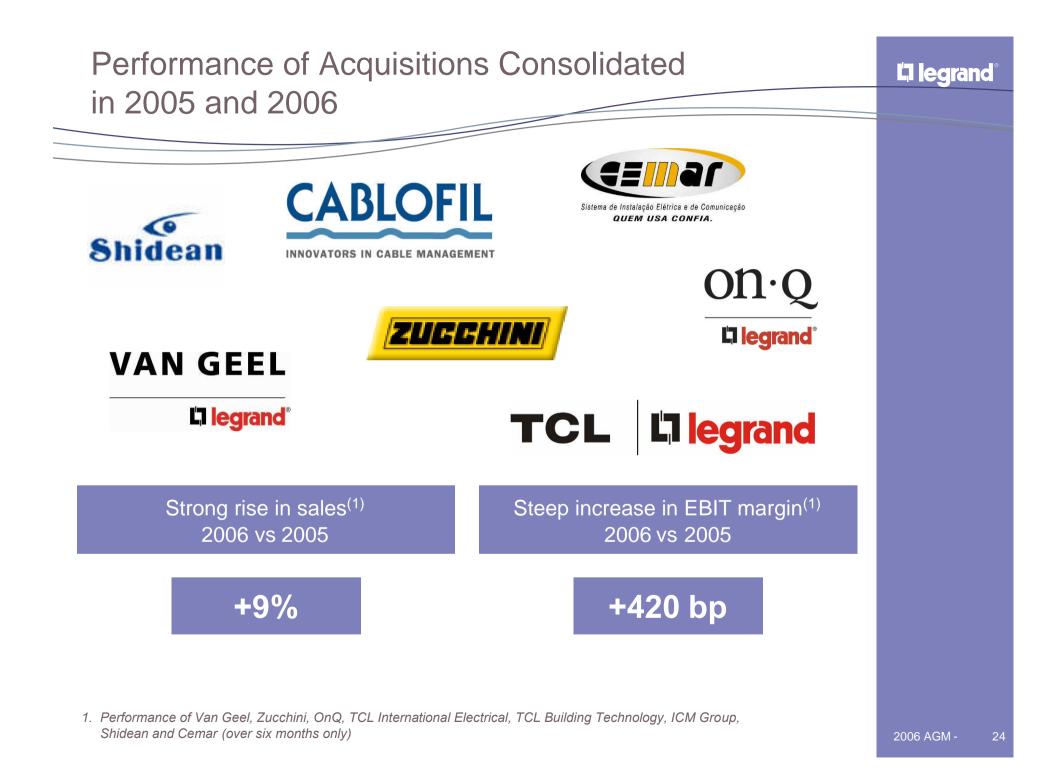
### Value-Creating Business Model

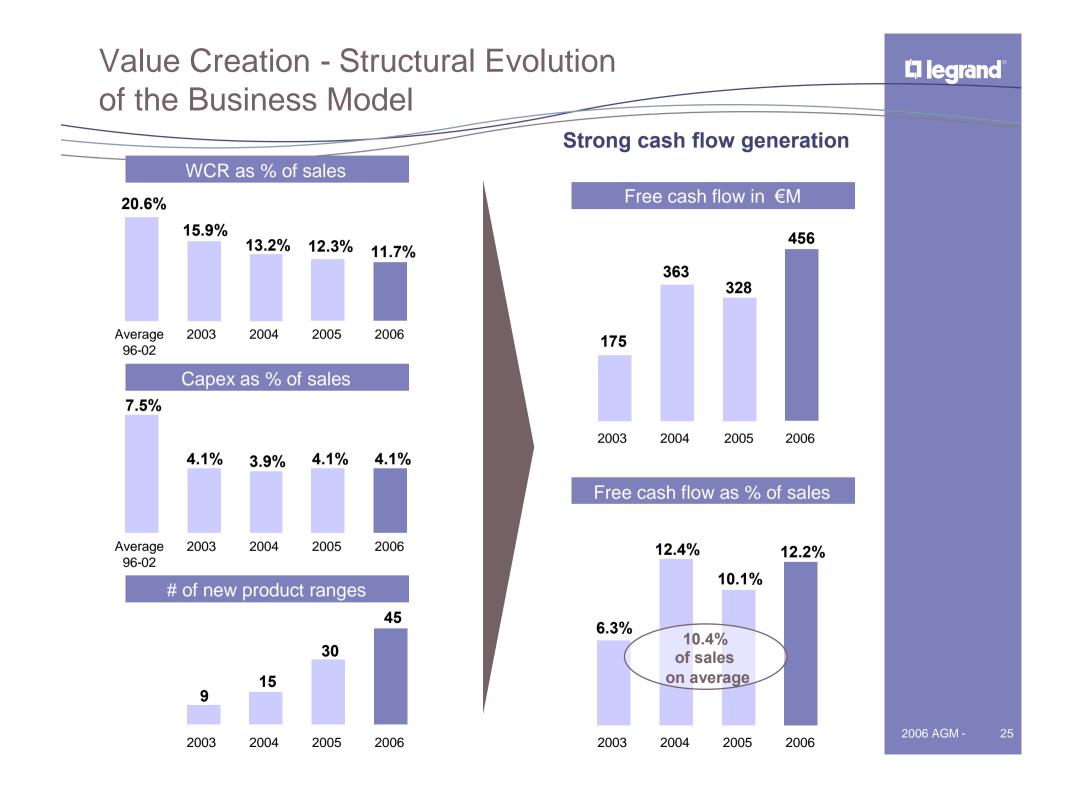
Olivier Bazil - Vice Chairman and COO



	Passing on cost increases in selling prices		
	aterials and components ass on cost increases via	a its selling prices	
<ul> <li>Non deflationary industry</li> <li>Local standards</li> <li>Brand loyalty</li> <li>Product breadth</li> <li>Technology</li> </ul>	<ul> <li>Recognized Leaderships</li> <li>#1 in wiring devices</li> <li>#1 in cable management</li> <li>#1 in at least one product family in over 24 countries</li> <li>47% of sales come from these #1 positions</li> </ul>	<ul> <li>Efficient pricing management</li> <li>Appointment of a pricing manager in major countries</li> <li>Prices increased at least twice a year</li> </ul>	
Raw material inflation f	ully compensated by i prices	ncreases in selling	2006 AGM -



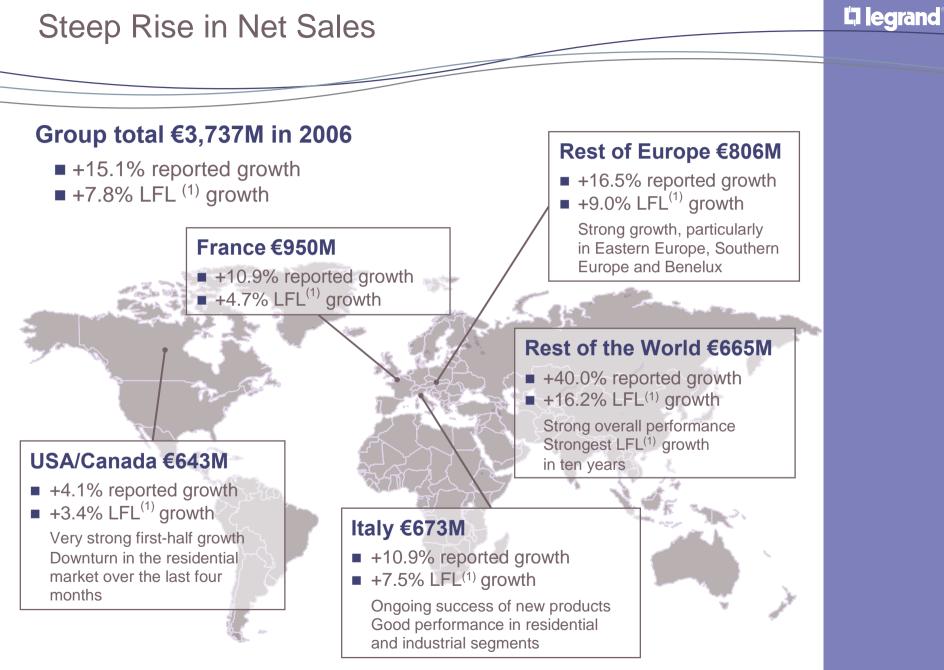






### 2006 Full Year Results

Patrice Soudan - CFO



1. Like-for-like: at constant scope of consolidation and exchange rates

# 2006 P&L Strong Growth in Adjusted Operating Income

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(IFRS, €M)	2005	2006	% of change
Net Sales	3,247.9	3,736.8	15.1%
Gross profit As % of sales	1,572.5 48.4%	1,855.1 <i>49.6%</i>	18.0%
Adjusted <sup>(1)</sup> operating income	509.0	616.2	21.1%
As % of sales	15.7%	16.5%	
Purchase accounting <sup>(2)</sup>	(103.3)	(86.6)	
Operating income	405.7	529.6	30.5%
As % of sales	12.5%	14.2%	
Net financial expenses	(181.1)	(123.7)	- 31.7%
Exchange gains and losses	(32.3)	40.4	
Loss on extinguishment of debt	0.0	(109.0)	
Income tax expense	(89.8)	(82.9)	
Net profit	103.8	255.2	+145.9%

1. Figures restated for accounting entries with no cash impact relating to the acquisition of Legrand France in 2002

2. Accounting entries relating to the acquisition of Legrand France

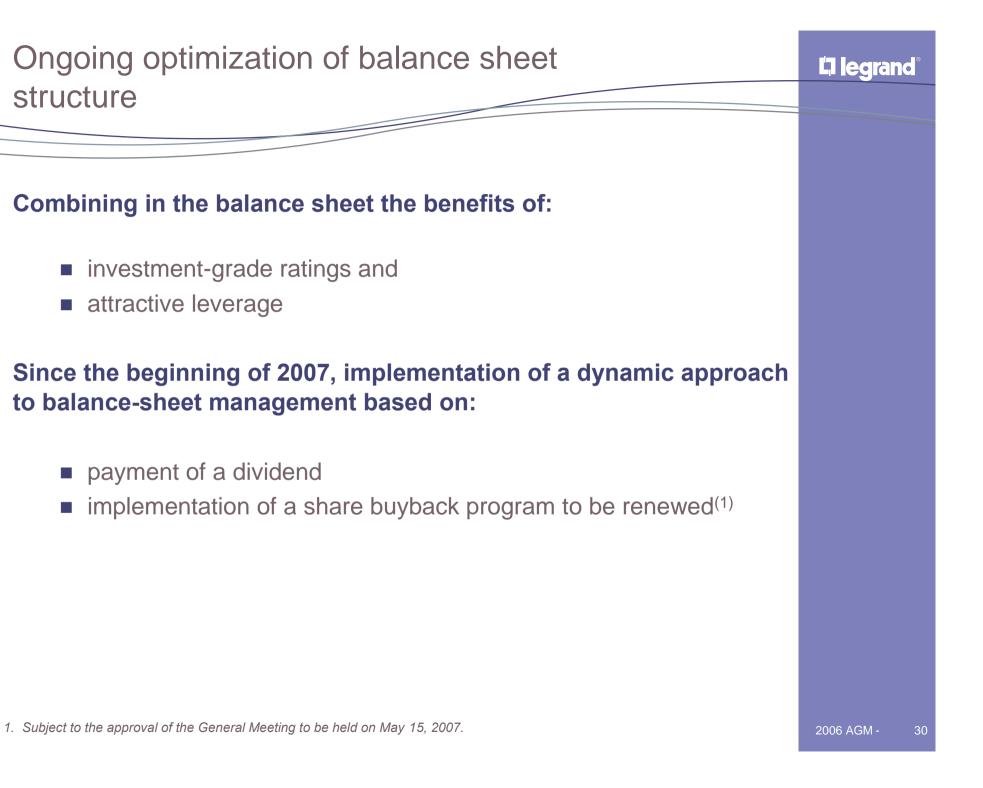
### Vigorous Cash Generation in 2006

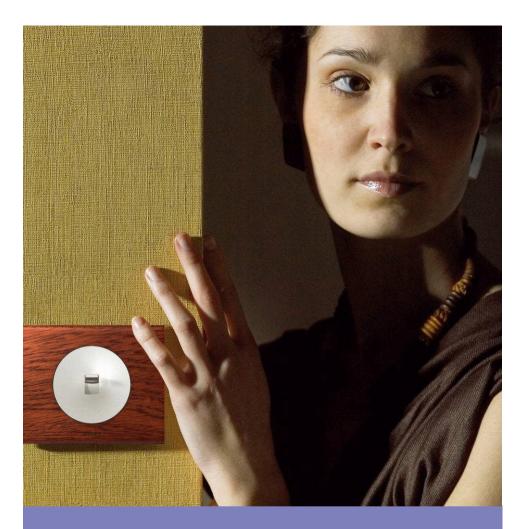
(IFRS, €M)	2005	2006	% of change
Cash flow from operations <sup>(1)</sup>	441.0	618.7	40.3% <sup>(2)</sup>
As % of sales	13.6%	16.6%	
Change in working capital requirement	9.5	(37.2)	
Net cash provided by operating activities	450.5	581.5	29.1%
As % of sales	13.9%	15.6%	
Capital expenditures (including capitalised R&D)	(133.5)	(152.9)	14.5%
Net proceeds from sales of fixed assets	10.9	27.5	
Free cash flow	327.9	456.1	39.1%
As % of sales	10.1%	12.2%	

1. Cash flow from operations is defined as net cash provided by operating activities + change in working capital

2. Excluding a positive impact of a €30M exceptional cash foreign exchange gain, cash flow from operations increased by 33.5%

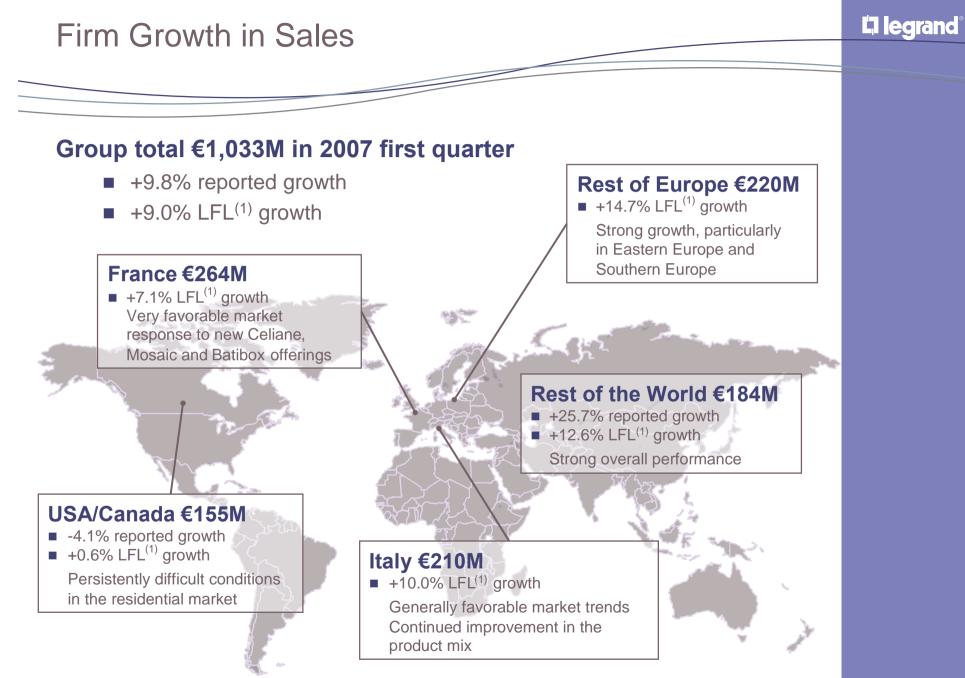
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# 2007 First Quarter Results

Patrice Soudan - CFO



1. Like-for-like: at constant scope of consolidation and exchange rates

### Strong Growth in Results

(IFRS. €M) Q1 2006 % of change Q1 2007 1 032.7 **Net Sales** 940.6 9.8% 475.2 525.4 10.6% Gross profit 50.9% As % of sales 50.5% Adjusted <sup>(1)</sup> operating income 163.5 185.1 13.2% 17.9% As % of sales 17.4% Purchase accounting<sup>(2)</sup> (21.8)(15.7) 169.4 19.6% Operating income 141.7 16.4% As % of sales 15.1% Net financial expenses (28.5)- 38.8% (46.6)Exchange gains and losses 5.8 3.1 Loss on extinguishment of debt (109.0)0.0 (51.6) Income tax expense (27.0)Net profit (34.6)92.9

1. Figures restated for accounting entries with no cash impact relating to the acquisition of Legrand France in 2002

2. Accounting entries relating to the acquisition of Legrand France

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#### Vigorous Increase in Cash Generation

(IFRS, €M)	Q12006	Q1 2007	% change
Cash flow from operations <sup>(1)</sup>	179,1	157,3	-12,2% <sup>(2)</sup>
As % of sales	19,0%	15,2%	
Change in working capital requirement	(128,1)	(112,0)	
Net cash provided by operating activities	51,0	45,3	-11,2% <sup>(2)</sup>
As % of sales	5,4%	4,4%	
Capital expenditures (including capitalised R&D)	(38,8)	(34,0)	-12,4%
Net proceeds from sales of fixed assets	2,5	6,2	
Free cash flow	14,7	17,5	19,0% <sup>(2)</sup>
As % of sales	1,6%	1,7%	

1. Cash flow from operations is defined as net cash provided by operating activities + change in working capital

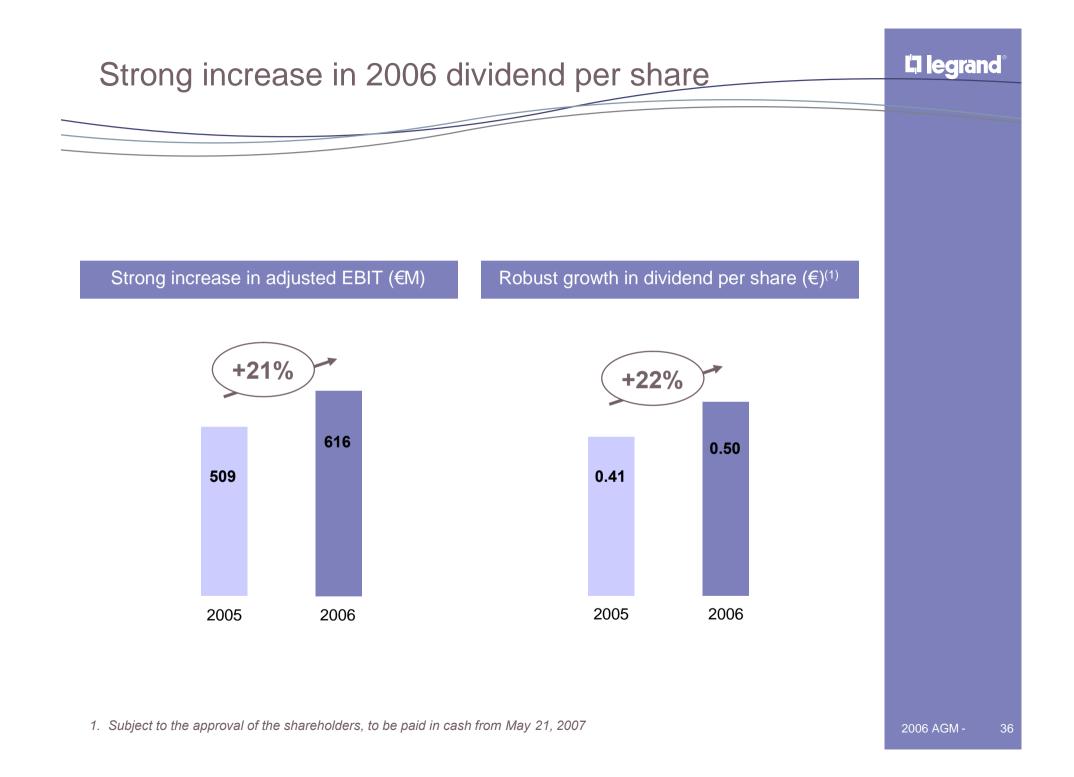
2. 2006 comparison basis benefited from an exceptional foreign-exchange gain of €30 million in the first quarter of 2006

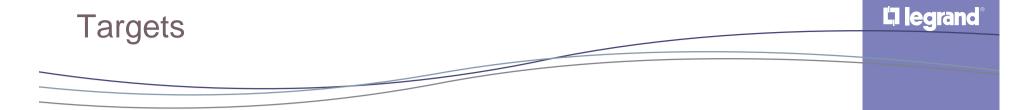
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### Targets

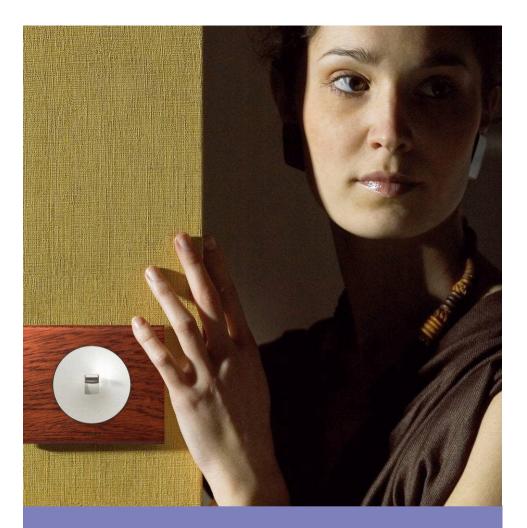
Gilles Schnepp - Chairman and CEO





"Considering the very good results for the first quarter, Legrand is very confident in its ability to achieve at least the targets it has set itself for 2007:

- raise sales by 7 to 10%, excluding the impact of exchange rates
- maintain adjusted operating margin after consolidation of recent acquisitions at a high level, comparable to that recorded in 2006"



## La legrand<sup>®</sup>

### Corporate Governance

Gilles Schnepp – Chairman and CEO

#### Efficient Corporate Governance Structure

#### **Board of Directors**

- 9 meetings in 2006
- Adoption of a new internal code
- Appointment of two independent Directors to the board

#### Strategy committee

- 3 meetings
- Nomination of Mr Garaïalde as Chairman of the committee
- Review of acquisition process and opportunities
- Review of the budget

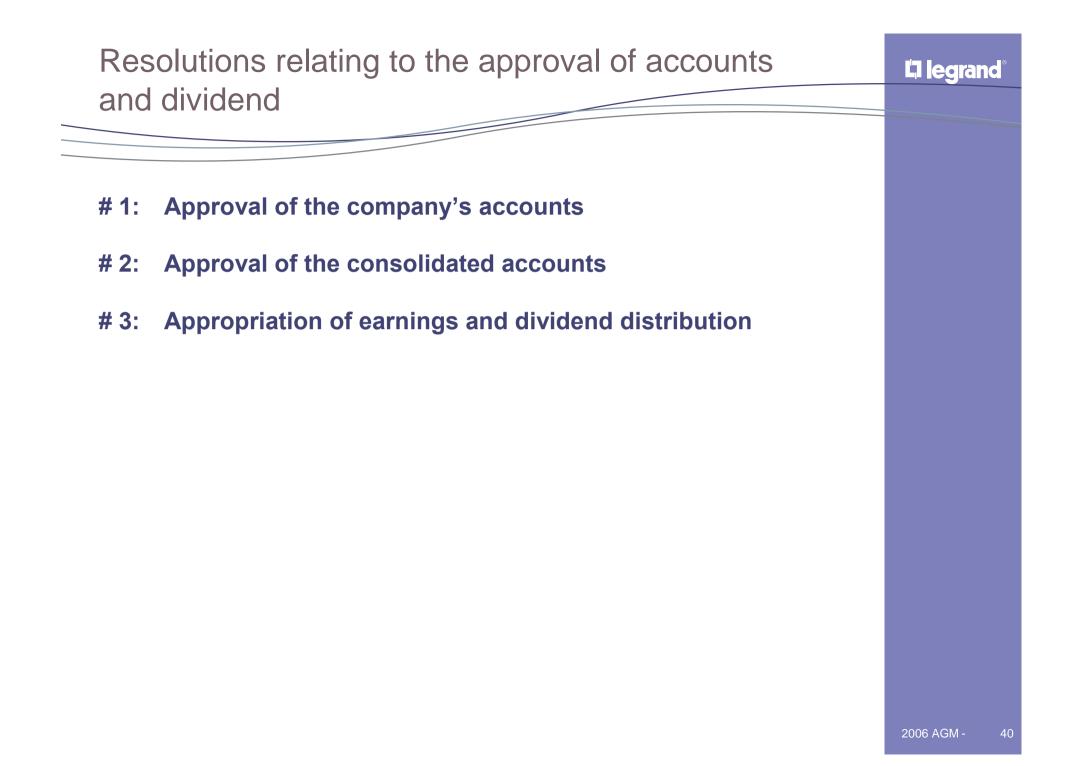
#### Audit committee

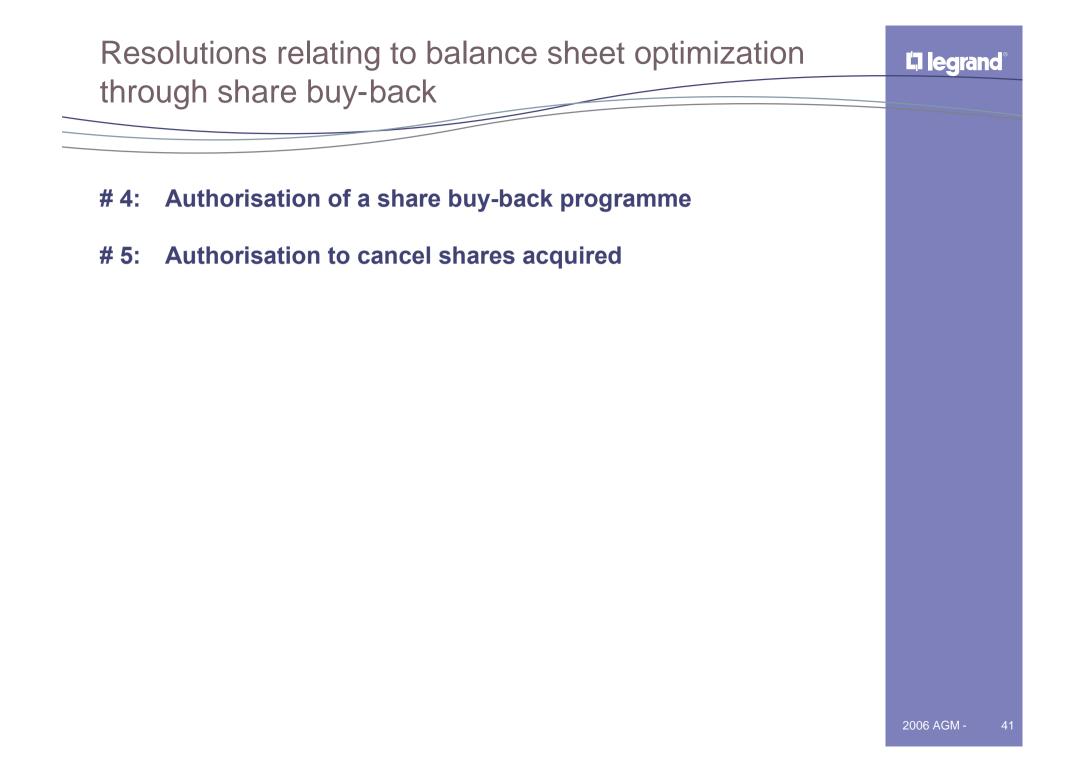
- 4 meetings in 2006
- Nomination of Mr Lamarche as Chairman of the committee
- Quarterly review of published accounts
- Review of internal and external control procedure
- Internal control in line with international best practises

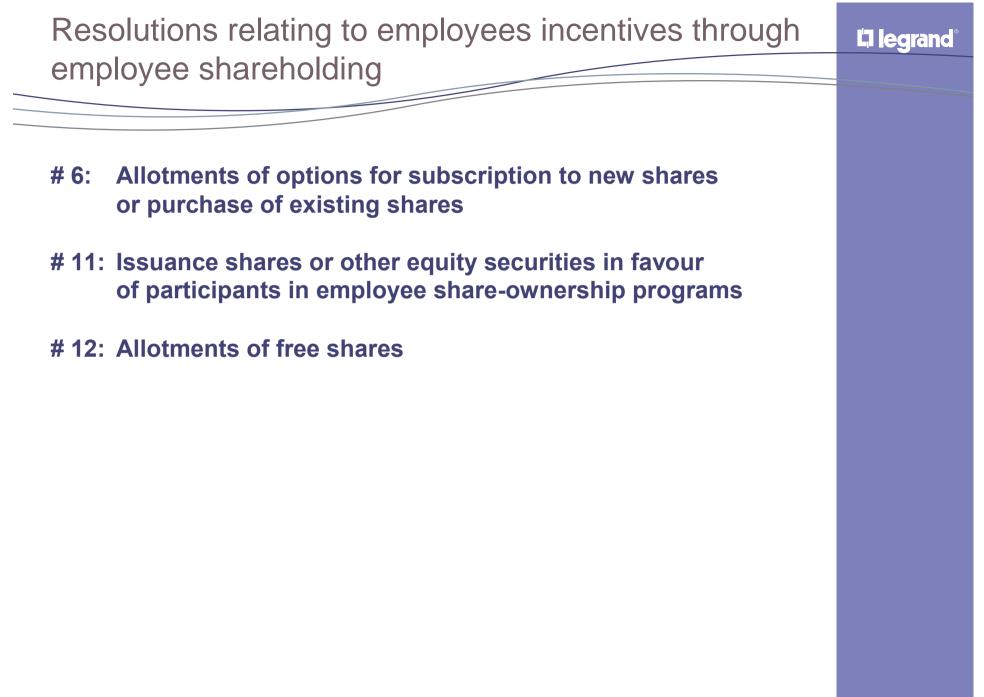
#### Nominating and compensation committee

- 2 meetings
- Nomination of Mr Lafonta as Chairman of the committee
- Proposal to the Board regarding executive management compensation and directors' fees
- Review of future stock option and free share plans

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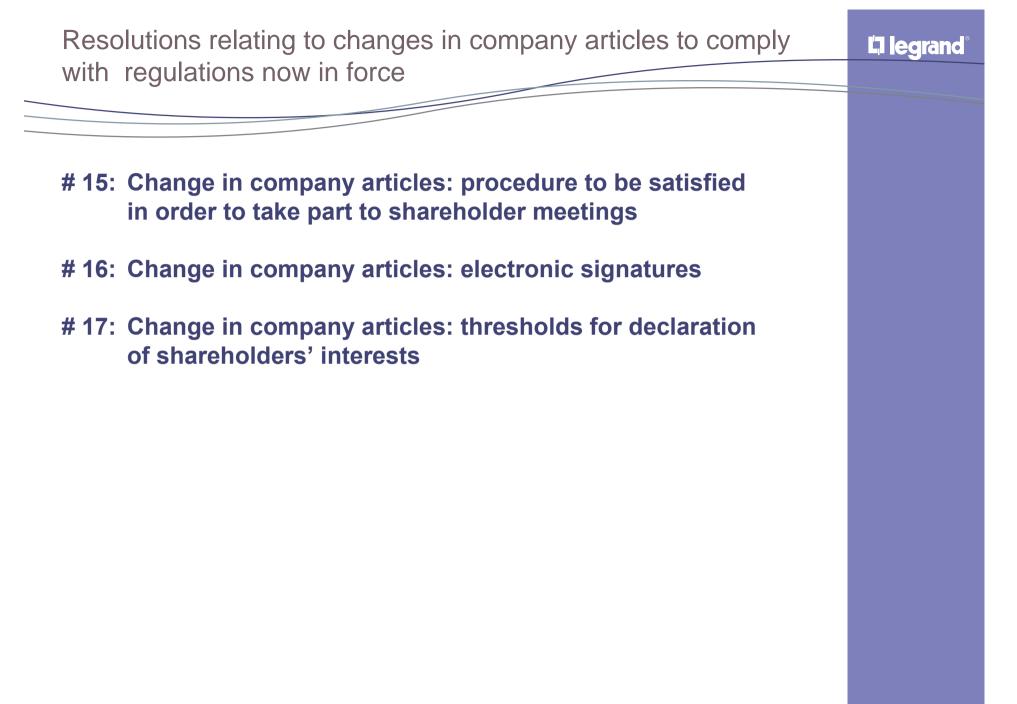


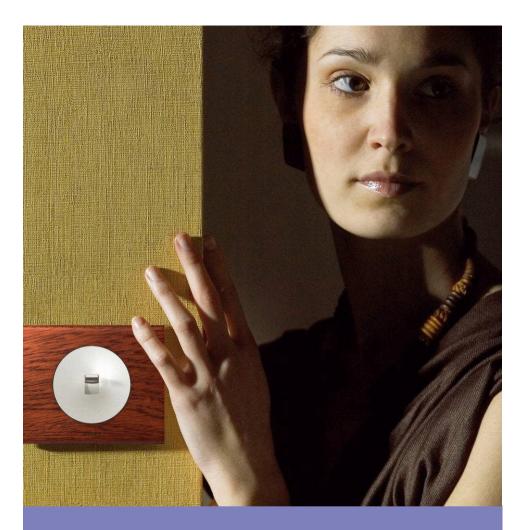


### #7: Issuance of shares or other securities with a waiver of pre-emption rights

- #8: Issuance of shares or other securities without waiver of pre-emption rights
- **# 9:** Increase issue volumes in the event of excess demand
- # 10: Raising capital through incorporation of reserves, profit, premiums or other items
- # 13: Issuance of shares or other securities as consideration for contributions in kind granted to the Company ("apports en nature consentis a la société")
- # 14: Determining the price of shares or other equity securities issued for offer to the public

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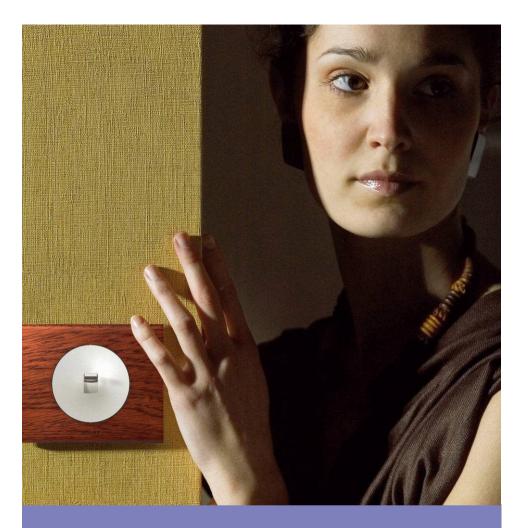
## La legrand<sup>®</sup>

# Statutory Report of Auditors

Edouard Sattler, PricewaterhouseCoopers Audit Dominique Descours, Deloitte et Associés



- Report on statutory financial statements
- Report on consolidated financial statements
- Special report on regulated agreements
- Special report on the report by the Chairman of the Board of Directors on internal control procedures
- Special report on financial delegations



### **Q&A** session







## La legrand<sup>®</sup>

### Vote of resolutions

Jean-Luc Fourneau - Company's Secretary



# Approval of the Company's accounts, dated 31 December 2006



# Approval of the consolidated accounts for the financial year 2006



# Appropriation of earnings and dividend distribution



# Authorisation of a share buy-back programme



# Authorisation to cancel shares acquired under the buy-back programme

Authorization granted to the Board of Directors for the purpose of making one or several allotments of options for subscription to new shares or purchase of existing shares

Delegation of powers to the Board of Directors for the purpose of issuing shares or other securities providing access immediately and/or at some later date to equity or to debt securities with a waiver of pre-emption rights Delegation of powers to the Board of Directors for the purpose of issuing shares or other securities providing access immediately and/or at some later date to equity or to debt securities without waiver of pre-emption rights **L**legrand



Delegation of powers to the Board of Directors for the purpose of raising capital through incorporation of reserves, profit, premiums or other items for which this is allowable Delegation of powers to the Board of Directors for the purpose of issuing shares or other equity securities in favour of participants in employee shareownership programs of the Company or group



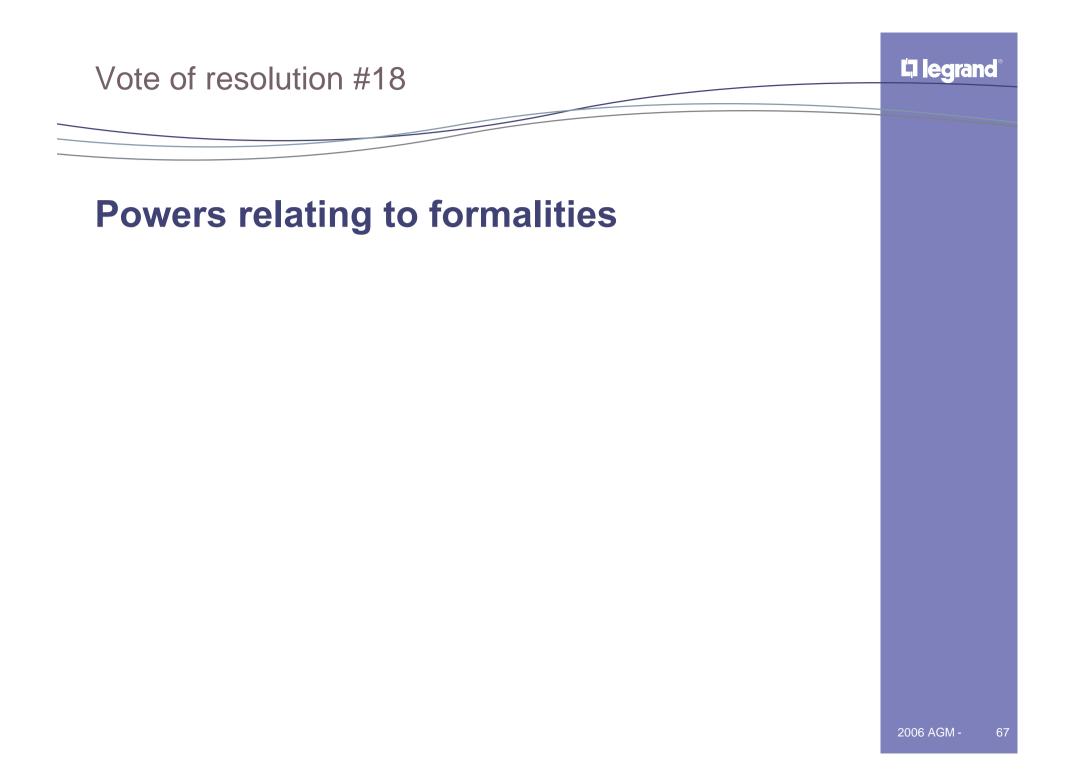
### Authorization granted to the Board of Directors for the purpose of making free share allotments

Delegation of powers to the Board of Directors for the purpose of issuing shares or other securities up to amount equalling 10% of capital stock as consideration for contributions in kind granted to the Company ("apports en nature consentis a la société")

**Delegation of powers to the Board** of Directors for the purpose of determining, in accord with the conditions defined by the General Meeting of Shareholders, the price of shares or other equity securities issued for offer to the public, with a waiver of pre-emption rights, in amounts not exceeding 10% of capital stock

Amendment of the second paragraph of article 11.1 of Company articles to specify the procedure to be satisfied in order to take part to shareholder meetings, this being to comply with regulations now in force Amendment of the third and fourth paragraphs of article 11.1 of Company articles to merge them and to specify the form of electronic signatures to be used, this being to comply with regulations now in force **C**legrand

Amendment of article 8.2 of Company articles to bring the thresholds for declaration of shareholders' interests defined in these articles into line with those defined in Book II of the General Regulation the Autorité des Marchés Financiers (AMF)



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